

Action report



December 2012

www.metroouthchamber.com

Leading Businesses
Leading Communities



CHAMBER MISSION
 To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



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Annual Meeting Draws 500+, Elects Bill Morse Chairman

More than 500 people attended the Chamber's 99th Annual Meeting and Business Expo held at the Conference Center at Massasoit. The University of Massachusetts President, Dr. Robert Caret spoke to the sold out audience of business and community leaders. Dr. Caret emphasized the commitment and impact the University has to the people of Massachusetts and the economy. More than one hundred audience members raised their hands when asked if they had attended from one of the UMASS campuses and more than half the audience indicated similarly when asked if a family member had attended one of the UMass campuses. In Brockton, UMass Donahue Institute operates the Brockton Area Career Center in downtown Brockton on School Street. The University partners with many organizations and other colleges on many grants and initiatives within the Metro South Region. More discussion



William Morse, Chamber Chair

and plans are underway to increase the University's involvement in the region in the year ahead.

Mutual Bank President, Bill Morse was elected Chairman of the Metro South Chamber of Commerce following Peter Neville President of Concord Foods who recently completed his term. Bill spoke of the year to Chamber's Centennial year ahead. He highlighted some of the upcoming initiatives regarding regional priorities such as wastewater, water, workforce preparation and transportation concerns. He also spoke of the need for business perspective in charting the course for future economic development within the region. Regional infrastructure, competitive tax rates, efficient transportation (route 24 and rail freight) are all vitally important to the future of the region. He went onto say the Chamber is well positioned to represent the busi-

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Auditor Bump to Speak at Next Breakfast Meeting

Thursday, December 13, 2012, 7:30 am - 9:00 am, West Bridgewater

Join us at the next Good Morning Metro South breakfast on Thursday, December 13 from 7:30 am - 9:00 am at The Charlie Horse, 674 Old West Center Street (rt 106), Bridgewater. The featured speaker is Auditor Suzanne Bump.



Auditor Suzanne Bump

Suzanne M. Bump is the 25th Auditor of the Commonwealth, one of six constitutional officers in Massachusetts, and the first female elected to this role in the state's history. She was elected to the Office in 2010. Since her election, Auditor Bump has begun to examine areas like the state's system of tax breaks, credits and incentives for the business community, to identify broken systems within state government, and to determine whether state vendors who provide services ranging from health care to education are delivering the benefits the public expects. During fiscal year 2011, the Office issued 189 audit reports and disclosed \$80 million in waste, cost savings opportunities and lost revenue enhancements.

Auditor Bump served in Governor Deval Patrick's Cabinet as Secretary of Labor and Workforce Development. She also served eight years in the state legislature, representing Braintree in the Massachusetts House of Representatives. A native of Whitman, Massachusetts, Auditor Bump attended Cardinal

Spellman high school, graduated from Boston College with a bachelor's degree in English and received her juris doctorate from Suffolk University School of Law.

Also speaking is Reginald A. Nunnally, Executive Director of the Supplier Diversity Office (SDO), appointed by Governor Patrick in 2009. In addition to its service to minority and women business enterprises, SDO has the responsibility to certify businesses that meet certain criteria, helping them win government contracts. Nunnally also implemented the American Recovery and Reinvestment Act Technical Assistance Program, a Technical Assistance Program that collaborated with the private sector, government sector and the supply chain to link certified Minority and Women owned firms to economic opportunity.



Reginald Nunnally

GMMS is sponsored by HopeHealth, formerly known as Hospice & Palliative Care of Cape Cod and Hospice of Boston and Greater Brockton, a community-based non-profit organization that delivers a wide range of medical care, care management and support services. For more information, visit

Continued on page 10

Sponsored by:



Avon Business Tax Rate Takes Positive Step

The Avon Industrial Park President, Bob Costa of BC Tent and Chamber President, Christopher Cooney testified before Avon Selectmen recently at a televised tax hearing to set business tax rates for 2013. The two were joined by many Avon business owners interested in talking with the Selectmen about the high tax rates and a tough economy. Avon and Brockton are among the highest business rates within the Metro South Region. After more than two and a half hours of discussion, Avon Selectmen voted to a rate-shift more favorable to businesses in the coming year. It was a step in the right direction. However, the business tax rate exceeds \$30. per thousand valuation. The Chamber has agreed to assist the Avon Industrial Park Association with a mailing designed to educate residents and businesses about the value and jobs produced by businesses within Avon.

SAVE THE DATE!





GOVERNMENT *Affairs*

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.

The next Government Affairs meeting will be held on **Friday, December 14, 2012** at the Chamber Office. The featured speaker will be **State Representative Michael Brady**.

Michael Brady was born and raised in Brockton, Massachusetts. He has represented the 9th Plymouth District and Ward 2 since 1996, first as a Member of the School Committee (1996-1997), then as City Councilor (1997-2009), and City Council President (2002). In 2008, Michael Brady was elected State Representative of the Ninth Plymouth District. Brady cur-



Michael Brady

Sponsored by:



rently serves on the Joint Committee on Public Safety and Homeland Security, the Joint Committee on State Administration and Regulatory Oversight, the Joint Committee on Ways and Means, and the House Committee on Ways and Means. To attend this meeting, please contact Kimberly Prosper at 508.586.0500 x 231, email kprosper@metrosouthchamber.com, or register online at metrosouthchamber.com. The cost to attend is \$5 for members and \$15 for non-members and includes lunch.

SAVE THE DATE

Friday, January 11, 12:00 pm - 1:15 pm, Chamber Office

The featured speakers will be **Britte McBride** and **Brooke Thompson** from the **Office of the Attorney General**. They will be discussing the HomeCorps home loan modification program and satellite office located in the Chamber building, as well as other updates from the Attorney General's office. For more information or to register, contact Kimberly Prosper, 508.586.0500 x 231, kprosper@metrosouthchamber.com, or register online at www.metroouthchamber.com.

November Government Affairs Meeting



Charlie Wall, Massasoit Community College; Sue Joss, Vice Chair of Government Affairs, Brockton Neighborhood Health Center; Senator Thomas Kennedy; Andrea Papadopoulos, Arista Associates; State Representative Michael Brady; Robert Brady, Selectman, Town of Avon; Christopher Cooney, Chamber President & CEO

Brockton Breaks Santa Hat Record; Holds Parade



Photo by Kevin R Tocci

Upwards of 2,000 people turned out in downtown Brockton in November for the annual Santa Hat Challenge, an attempt to set a world record for the most people wearing a Santa hat in one location. The previous record of 1,792 set by Brockton last year was exceeded as Mullingar, Ireland, joined Brockton in the challenge in a simulcast video feed. The following weekend, Brockton continued the Holiday Celebration with their Annual Holiday Parade.

Chamber Hosts Business After Hours in Easton

Thursday, December 6, 2012, 5:30 pm - 7:30 pm



Please join us on Thursday, December 6 from 5:30pm - 7:30pm for a Chamber Business After Hours networking event at 1 Washington Place, 15 Roche Bros. Way, N. Easton.

This event is sponsored by Good Samaritan Medical Center. Good Samaritan Medical Center is a member of Steward Health Care, the largest fully integrated community care organization in New England. They have received the Gold Seal of Approval from the Joint Commission on Accreditation of Health Care Organizations for meeting all of its

national standards for health care quality and safety, and they have the highest rating possible for a community hospital cancer program. The Roche Bros office specializes in general orthopedics, sports medicine, joint replacement, hand surgery, spine surgery, diagnostic imaging and rehabilitation. The Good Samaritan North Easton Surgery Center specializes in outpatient orthopedic procedures. This additional locations means patients have more choice and three convenience options for all of their surgical needs.

Bring your business cards and join us for an evening of networking, refreshments, and more. Register online at metrosouthchamber.com, or contact Kim Prosper, kprosper@metrosouthchamber.com, 508.586.0500 x 231. This event is complimentary, but pre-registration is required.

Mansfield Bank Celebrates 5 Years at After Hours



Murray Vetstein, Source4
Beth Anne Higgins, Emmanuel House Residence



Pat Caramella, Old Colony Planning Council
Dave Tetreault and Susan Cunniff, Mansfield Bank



Rob Sheldon, ABC Specialtees;
Kimberly Prosper, Metro South Chamber



Cindy Tyo, Wood Palace Kitchens
Elizabeth Beach Hacking, ShelfGenie, Bob Wisgirda, Consultant



Angel Nieves, AFLAC, Laurie Blair Lamb, Laurie B Design,
Tim Holick, Wood Palace Kitchens



Mansfield Bank led by President John Korona display their 2008 Metro South Economic Impact Award



728 West Center Street, W. Bridgewater
508-851-3841, www.mansfieldbankonline.com
Photos by RichMorganPhotography.com.

BOARD OF DIRECTORS**OFFICERS**

Chair of the Board
William Morse
Mutual Bank

President and CEO
Christopher Cooney
Metro South Chamber of Commerce

Chair-Elect
Susan Joss
Brockton Neighborhood Health Center

Treasurer
John McGovern
Rodman & Rodman, PC, CPA's

Vice Chair Community Affairs
Loretta DeGrazia
East Coast Petroleum

Vice Chair Economic Development
Steve Hall
Prism Energy Services

Vice Chair Government Affairs
Susan Joss
Brockton Neighborhood Health Center

Vice Chair Membership Development
Patricia Williams
HarborOne Credit Union

Immediate Past Chair
Peter Neville
Concord Foods

CHAMBER STAFF

Christopher Cooney, CCE
President and CEO x 223

Yara Cardoso
Connecting Activities x 229

Kathleen Lynch
Membership Director x 227

DIRECTORS

Jane Callahan - On Deck Sports/Promounds

Joe Cardinal -National Grid

Peter Dello Russo - Bridgewater Savings Bank

Francis Dillon - Stonehill College

Gregory Hart - Ercolini & Company, LLP

Kim Hollon - Signature Healthcare

Richard Hynes- Barbour Corporation

Robert Kenworthy - Bank of America

Ray Ledoux - Brockton Area Transit

Jeffrey Liebman -
Good Samaritan Medical Center

Dr. Dana Mohler Faria -
Bridgewater State University

Jim Murphy LSP- Geolnsight

Gerald Nadeau- Rockland Trust Company

Jonathan "Jay" Pike - Sharkansky LLP

Andrew Raczka -Abington Bank

Andrew Schwartz
Law Office of Andrew H. Schwartz, LLC

Larry Siskind -
Siskind and Siskind Attorneys at Law

Art Sullivan -Consultant

Peter Vlaco -
Brophy & Philips Company, Inc.

Dr. Charles Wall -
Massasoit Community College

508-586-0500 Front Desk x 221

Kimberly Prosper
Program Director x 231

Lisa Pearce
Finance x 230

Alison van Dam, IOM
Director of Communications x 222

Newsletter Written & Designed by Alison van Dam



ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

Metro South Chamber of Commerce
Sixty School Street, Brockton, MA 02301-4087
tel: 508 586-0500/fax: 508 587-1340
info@metrosouthchamber.com
www.metroouthchamber.com

Photography by Rich Morgan
www.richmorganphotography.com

ACTION Report Volume 12 - Issue 12

(USPS-410630) is published monthly except for combined July/August for \$5.00 per year by the Metro South Chamber of Commerce, Sixty School Street, Brockton, MA 02301-4087.

Periodical Postage Paid at Brockton, MA.
POSTMASTER: Send address changes to Action Report,
Sixty School Street, Brockton, MA 02301-4087

The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Photo and print production by Mark Mahoney, The Enterprise

Networking at Events

is one of the most effective ways to grow your business!

DECEMBER Calendar

4	Executive Board Meeting	3:00 pm
4	Introduction to QuickBooks	8:30 am
5	Ambassador Meeting	8:00 am
6	Business After Hours 15 Roche Bros. Way, N. Easton	5:30 pm
11	Financial Management for Non-Profits	8:30 am
13	Good Morning Metro South The Charlie Horse, 670 Old West Center St., W. Bridgewater	7:30 am
14	Government Affairs	12:00 pm
14	MSBDC Legal Clinic (by appointment)	1:00 pm
18	DCAM Workshop	10:00 am
19	Board of Directors	12:00 pm
24, 25	Chamber Closed for Christmas	
31	Chamber Closed for New Years	

Coming Up January

1	Chamber Closed for New Years	
9	Ambassador Meeting	8:00 am
10	QuickBooks Workshop	8:30 am
11	Government Affairs	12:00 pm
15	Executive/Foundation Meeting	12:00 pm
16	Good Morning Metro South Porter & Chester Institute, 5 Campanelli Circle, Canton	7:30 am
21	Martin Luther King Jr. Day - Chamber Closed	
24	SEED Workshop	9:00 am
30	Board of Directors	12:00 pm

Save the Date February

6	Ambassador Meeting	8:00 am
8	Government Affairs	12:00 pm
14	Good Morning Metro South (Chamber Turns 100) Location TBD	7:30 am
18	President's Day - Chamber Closed	

Note: All meetings are held at the Metro South Chamber Office or Metro South business Assistance Center (BAC) unless otherwise indicated.

Alex Rodriguez Joins Mutual Bank

Mutual Bank, a community bank with nine branches throughout Southeastern Massachusetts announces that Alex G. Rodriguez of Brockton has been named Assistant Manager in the Bank's Brockton region. He will maintain offices at both the Brockton West and Whitman branch locations. Rodriguez recently completed his Associates Degree in General Business at Massasoit Community College and is pursuing a Bachelor's Degree at Eastern Nazarene College. Prior to his current assignment, he served as assistant manager in the Mutual Bank Hanson office.

St. Joseph Manor Children's Christmas Party

St. Joseph Manor is hosting a Children's Christmas Party on Sunday, December 9, 2012 from 2:00 p.m. – 4:00 p.m. Santa will visit and give out gifts to the children. We will have a holiday Sing-A-Long and many goodies too! Children and grandchildren of our residents, associates and children from the community of all ages are welcome. Please bring a clearly marked, wrapped gift for each child that you bring so that Santa will be able to give them out! St. Joseph Manor, 215 Thatcher Street, Brockton, 508.583.5834, SJMBrockton.org.

Crescent Credit Union Coat Drive

Now - January 12: Crescent Credit Union is once again partnering with local cleaners to help keep our neighbors warm this winter. Through Saturday, January 12, all Crescent Credit Union branches will be accepting gently used winter coats and jackets during regular business hours. In Brockton and Norwell, Crescent branches will be collecting coat donations in partnership with Anton's Cleaners, who will clean the coats at no charge and distribute them via over 60 distribution partners throughout Massachusetts. For more information about the coat drive, please visit your nearest Crescent Credit Union branch, or call 508-408-6351

Sullivan Tire - MSCC Employee Benefit Program

Sullivan Tire - Metro South Chamber Employee Benefit Program for members and employees of the Metro South Chamber and family members. 10% discount on all labor and parts except sale items. Offered at over 52 Sullivan Tire locations. Contact Rich Jennings for your special account number by calling 781-331-4178

Jingly Bell Run

Kids and adults will put on their Rudolph and Santa costumes for the city's 14th annual Jingle Bell Run on Saturday, Dec. 8. The run will begin at 1 p.m. at the Conference Center at Massasoit at 770 Crescent St., with registration starting at noon. Each year, the run is held to raise money and collect toys for The Enterprise's Helping Hands Fund. All the money and toys raised for the event

are donated to local charity organizations. There will be a silent auction, disc jockey and appearance by Santa Claus. Prizes will be awarded for the best children's costume, adult costume and team. The registration fee is \$20 for adults and \$10 for children age 12 and younger, and that includes prizes, a hot meal, and other surprises. On the day of the race, children can bring a new, unwrapped toy in exchange for their registration fee. Checks may be made out to The Jingle Bell Run - Helping Hands Fund.

My Brother's Keeper Tours and Programs

Please join us at My Brother's Keeper in Easton on Tuesday, December 11, at 7:30am for a light breakfast and a tour of this non-profit ministry that serves families in our local community. My Brother's Keeper has been delivering furniture and food to families in need since 1988. See the warehouse transformed as Santa's Workshop and learn about the Christmas Assistance Program, which served 2,662 families last December. Please contact Vin Shea at 508-238-7512 to R.S.V.P. or to learn more about how you can get involved.

E-Permitting Forum

Old Colony Planning Council will hold a E-Permitting Forum that will be held on Wednesday, December 12, 2012 from 11:30 AM to 2:30 PM at the Massasoit Conference Center in Brockton, MA. In addition to opening remarks from OCPC and Tim Sullivan from the Massachusetts Information Technology Division, four companies that provide e-permitting services will be in attendance to discuss their company's background, offer an overview of the services they provide, discuss past successes and how collaboration with other communities can work. For registration please contact Eric Arbeene at earbeene@ocpcrpa.org or at 508.583.1833 Ext. 213.

Old Colony Elder Services Creates Emergency Fund

In an effort to raise money for frail elders in crisis situations, Old Colony Elder Services is creating an emergency fund for frail elders by offering raffle tickets for \$5 each. The raffle tickets are available throughout December and January and the proceeds go towards food, fuel and medications for elders who are on a fixed income and in a crisis situation. A total of \$1,300 in cash prizes will be awarded beginning in February. One winner will be selected per day. Cash prize values vary. Winners will be notified by phone and posted online at OldColonyElderServices.org. To obtain a raffle ticket, contact OCES at (508) 584-1561 or send an email to LDallaire@old-colonyelderservices.org.

Loretta DeGrazia Honored - Top 100 Business

East Coast Petroleum has been named a Top 100 Women Led Business by Boston

Business Journal. Join Loretta DeGrazia and East Coast Petroleum as they are honored on Thursday, December 6, 7:30 am - 10:00 am at the Sheraton Boston Hotel. As women continue to establish their place in the boardroom, this event profiles 100 incredibly talented female executives and their companies who together set the standards for entrepreneurial success. For more information, visit www.bizjournals.com.

Joseph T. McMahon Joins Bridgewater Savings Bank

Joseph T. McMahon has joined Bridgewater Savings Bank as an Investment Executive with Infinex Financial Group. McMahon joins the Bridgewater Savings Bank's Wealth Management team with over 13 years of investment experience, most recently as an Infinex Investment Executive for a bank in Somerville. He is series 6, 7, 24, and 66 registered.

Amanda Culhane Joins Resident Inn by Marriott

Buffalo Lodging Associates, LLC, a hotel development and management company, is proud announce that Amanda Culhane has been hired as director of sales for Residence Inn by Marriott Brockton. The 88-suite hotel is located at 124 Liberty Street. Amanda joins the Residence Inn Brockton hotel from the Hampton Inn Franklin, where she served as Director of Sales for the past two years. Culhane's previous experience includes Sales Management roles with Hilton and Marriott brand hotels. All suites at Residence Inn Brockton feature high quality furnishings, flat screen LCD TVs and fully equipped kitchens, including full size appliances such as a refrigerator with ice maker, an oven with stove top burners, a microwave, toaster, coffee maker and dishwasher. To request information about Residence Inn by Marriott Brockton, travelers may call (508) 583-3600, access the hotel's website at www.residenceinnbrockton.com.

Brockton Neighborhood Health Center Expands

The Brockton Neighborhood Health Center has opened a new four-story, 24,400-square-foot addition that provides doctors and nurses with room to serve more patients. The expansion increased the amount of space for adult primary care, obstetrics and gynecology, behavioral health, pediatrics, and social services. An eye and vision clinic was also added, and the capacity for dental care has been doubled. With the latest addition, the facility has grown to occupy more than 90,000 square feet at the corner of Main Street and Legion Parkway in downtown Brockton. Over the past five years, the number of patients increased from approximately 12,000 to nearly 24,000. The number of visits increased from 65,000 to 130,000. Joss

said they are expecting 150,000 visits during this current fiscal year.

Fuller Craft Museum Holiday Shop

Holiday Shop Open at the Fuller Craft Museum, now through January 23, 2013. November 17, 2013. Choose from an array of hand-crafted jewelry, unique items for the home, elegant jackets and scarves, holiday ornaments, toys, books, and more. We'll have something for everyone on your list, and items to fit every budget. Located at 455 Oak Street, Brockton. Visit www.fullercraft.org.

Lisa Lowry Joins Massasoit Human Resources

Massasoit Community College is pleased to announce its new Vice President of Human Resources, Lisa Lowery. Among other things, she will be responsible for recruitment, performance management, employee relations, employee development, compensation, training, and diversity initiatives. Ms. Lowery comes to Massasoit with over fifteen years of experience in human resources, with ten of those years in an educational setting. Ms. Lowery's extensive experience in employment, compensation, labor relations, benefits, training and employee services will prove invaluable in her position as Vice President of Human Resources at Massasoit Community College.

MY-TURN Reindeer Run

Saturday, December 8: MY-TURN Reindeer Run 5k Fun Run through the scenic trails of Borderland State Park in Easton. Pre Register online for only \$20 and get a free t-shirt. Register at the door for \$25. Check in is at 10am. Race starts at 11am. Visit www.my-turn.org for more information.

Brockton Library Foundation Book Sale

The Brockton Library Foundation is holding a book sale at the Main Library Arnold Swartz Gift Shop, 304 Main Street, on Saturday, December 15, 2012 from 9:00 a.m. till 12:00 p.m. Gently used books, CDs, tapes and much more will be available for purchase. All proceeds will be used for more programming of all sorts at all the libraries. For more information please call Anne at 508-584-6919.

Franklin Sports Giant Holiday Sale

Franklin Sports giant Holiday Sale is back by popular demand. Low prices and new items. Street hockey, indoor games, outdoor games, baseball, football, soccer, youth and adult sports. Unbelievable prices! 8am-3pm on Saturday, December 8th and Saturday, December 15. Located at 17 Campanelli Parkway in Stoughton. Visit www.franklinsports.com.

Brockton Area CAP Etiquette Event (Part 2)



Dining Etiquette with Susan Callender

The Brockton Area Connecting Activities Partnership gathered together with students on November 2nd to participate in a Dining Etiquette Event. This event completed a two-part series with Susan Callender from "Oh My Gauche!" a "leader in international etiquette and protocol training." The students of the Connecting Activities Partnership patiently stood behind their chairs at tables set for a dining experience at the Massasoit Conference Center in Brockton. From learning the proper side to be seated and the role gentleman play in pulling out a young lady's chair, to the proper way of placing your silverware to signal that you have finished eating - students were eager to learn small details that they may have never paid mind to before.

Susan Callender explained basic table manners, the meaning of the table setting, and the difference between Continental vs. American dining. The students enjoyed their meals while learning dining etiquette that can be used in business meetings, social gatherings, and even everyday at home. People may not view it as an important quality, but Etiquette plays an important role in the job market, and it might be a decisive quality for one's success to earn a position in the workforce. This was an enjoyable and informative session that introduced our students to the role etiquette plays not only in social gatherings, but also in the job market.

For more information on "Oh My Gauche!" and their services, please visit www.ohmygaucheinc.com.

Chamber Wishes Fond Farewell to Lisa Keene



The Metro South Chamber of Commerce bids a fond farewell to Lisa Keene, Director of Business Development. Lisa has played an important role in many chamber initiatives including Business Assistance Center, the Metro South Careers in Health program and the Regional Economic Development Partnership. She also assisted greatly in growing the legislative division of the Chamber and had previously served as the Program Director. Lisa began working with Chamber's in 1988 at the Plymouth Area Chamber of Commerce and then worked for the Providence, Rhode Island Chamber of Commerce before joining the Metro South Chamber of Commerce staff in 2000. "Lisa is tremendously talented and exceptionally organized. Her skills have assisted our Chamber in many positive ways. We will miss her. We wish her well in all her future endeavors," said Christopher Cooney, Chamber President and CEO.

Chamber Membership an Effective Business Strategy

In a 2012 national survey of 2,00 adults conducted by the Schapiro Group, it was revealed that being active in a local Chamber of Commerce is an effective business strategy because two-thirds of consumers believe that such companies use good business practices, are reputable, care about their customers, and are involved in the community. Then consumers know that a small business is a member of the Chamber of Commerce, they are 49% more likely to think favorable of it and 80% more likely to purchase goods or services from the company in the future. There is also a 73% increase in consumer awareness and a 68% increase in its local reputation. For more information about Chamber membership, call Kathleen Lynch at 508.586.0500 x 229 or email klynch@metrosouthchamber.com.

Annual Meeting, Continued from page 1

ness community and advocate for an environment conducive to business growth and sustainability. Above all, Bill invited the business community to embrace the opportunities and celebration in the year ahead as the Metro South Chamber of Commerce celebrates its centennial. *More information and photos on pages 6-9.*

Regional After Hours Draws Over 350

Over 350 people recently attended the Regional Business After Hours at the Mansfield Holiday Inn. Chambers represented include the Cranberry County, Cape Cod Canal, Fall River, Metro South, New Bedford, Plymouth Area, Taunton Area, Tri-Town and United Regional Chambers of Commerce.



Diana Jennings and Skip Darmody, Bridgewater State University, Sponsor



John Nesti, Comcast Business Class; Rick and Samantha Medeiros, Pawtucket Red Sox; John King, Cirees



Janette Karwashan and Amanda Culhane, Residence Inn by Marriott



Angel Nieves, AFLAC; Jean Brillant, Brilliant Move



Patrick Greal, NHance; Elizabeth Beach Hacking, ShelfGenie



Laurie Blair Lamb, Laurie B Design; Chris Aghajyan, Conagh Technologies; Maria Correia, Holiday Inn Mansfield stand in front of the HarborOne Sponsor Sign

January Breakfast to Feature Treasurer; Gaming

Wednesday, January 16, 2013

7:30 am - 9:00 am

Porter & Chester Institute, 5 Campanelli Circle, Canton



Featured Speaker: Steven Grossman
Treasurer and Receiver General

Elected Treasurer in 2012, Steve protects the public's money, helps create jobs, boosts small businesses and brings new standards of transparency and disclosure to state government.



Interview Segment: Stephen P. Crosby
Chair of the Massachusetts Gaming Commission.

The mission of the Massachusetts Gaming Commission is to create a fair, transparent, and participatory process for implementing the expanded gaming law passed by Legislature in November, 2011.



The cost to attend the Good Morning Metro South Breakfast is \$25 for members and \$35 for future-members and includes breakfast and networking opportunities. As always, don't forget your business cards! Register online at www.metroouthchamber.com or by calling Kim Prosper at 508.586.0500 x 231, or email kprosper@metrosouthchamber.com for more information. Sponsored by Eastern Bank and Porter & Chester Institute

www.metroouthchamber.com or by calling Kim Prosper at 508.586.0500 x 231, or email kprosper@metrosouthchamber.com for more information. Sponsored by Eastern Bank and Porter & Chester Institute

Recognition for \$71 Million Investment and 1,000 Jobs!

Cheer Pack North America, W. Bridgewater



Cheer Pack North America has relocated their manufacturing and headquarters facility to One United Drive in West Bridgewater. Cheer Pack manufactures innovative flexible packaging for the food and beverage industry, providing convenience and practicality. The move from Plymouth to the 315,000 sq ft West Bridgewater location represents an investment of approximately \$23 million dollars and has grown the company from 35 employees to 150 employees. For more information, visit www.cheer-pack.com.

Eastman Street Woodworks, Easton



Sunco Cabinets, located at 35 Eastman Street in Easton, experienced a roof collapse during a snow storm in 2011. The owner demolished the old building and built a new 150,000 square foot building in its place. The new Eastman Street Woodworks now produces higher-end cabinets with materials that are 100% locally sourced. The construction of the building, developed by CWB Contractors, represents an investment of \$14 million dollars. Sunco had been in the location for 18 years prior to the collapse. They have since rehired all their

former employees and now employ 40 people. For more information, visit www.eswoodworks.com.

EquipNet, Canton



EquipNet, a global leader in helping companies buy, sell, and manage their surplus equipment, is located at 5 Dan Road in Canton. EquipNet was founded in 1999 with 2 employees. It has since grown to employ 115 people with offices in Canada, Latin America, the UK, Europe, India and Asia. The EquipNet MarketPlace has become the world's largest online venue for buying and selling pre-owned laboratory instrumentation and manufacturing equipment in the pharmaceutical, biotech, chemical, food, beverage and personal care sectors. The new 100,000 square foot Canton Headquarters office and warehouse represents a significant investment in the community. For more information, visit www.equipnet.com.

Governor Ames Community Park, Easton



The Trustees of Reservations have purchased the Governor Ames Estate, a 36-acre historic property in Easton that was once home to Massachusetts' 35th Governor, Oliver Ames. The Estate features sweeping lawns, an elegant 19th century stone stable, agricultural field, meadows, brook, and a garden pond.

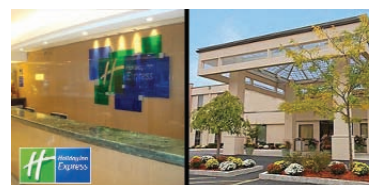
With support from the Town of Easton and the state's LAND grant program, The Trustees purchased the property for \$2 million. In addition, The Trustees have raised more than \$3 million to fund transaction, startup, and renovation costs and establish a modest endowment for ongoing stewardship and programming. The property will be open to the public following a management planning process and community input sessions. For more information, visit www.thetrustees.org.

Hardy Catering, West Bridgewater



Hardy Catering has purchased and renovated 740 N. Main Street in W. Bridgewater. The move has provided a permanent home for Hardy Catering, adding a bar and lounge area, and full service restaurant to their primarily catering business. Hardy's has also added the Martinique Room, an on-site function hall, available for business meetings and parties of up to 70 guests. Hardy's offers catering for parties, dinners, business luncheons, drop-off convenience, equipment, tent rentals and more. Hardy Catering, previously located in the Glad Acres Plaza in West Bridgewater, has been in business since 1995 and employs 20 part time people. For more information, visit www.hardycatering.com.

Holiday Inn, Express, Brockton



The Holiday Inn Express, located at 405 Westgate Drive in Brockton, has undergone major renovations of its rooms and lobby area, including updated décor and lighting, a new pool and fitness area, and a new function room. They employ 50 full time employees and 24 part time employees. Recently the Holiday Inn hosted Rocky Marciano Jr, and other VIPs for the Rocky Statue unveiling. Holiday Inn Express Hotel Brockton offers travelers comfort, convenience and affordability. The hotel is within minutes of the area's attractions, and is within walking distance to Westgate Mall. The Holiday

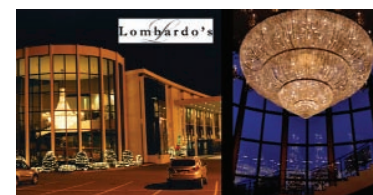
Inn Express also contains free wi-fi and business center resources, as well as complimentary hot breakfast and free parking. For more information, visit www.hiexpress.com.

LoJack Corporation, Canton



LoJack Corporation, a company which makes devices to find and recover a range of stolen mobile assets including cars, construction equipment and motorcycles, as well as the rescuing of people with cognitive conditions, has purchased and moved its global headquarters to 40 Pequot Way in Canton. The 62,000 square foot, former Tweeter Headquarters building, is now home to approximately 200 LoJack employees, consolidating from three separate departments in Westwood and Canton. For more information, visit www.lojack.com.

Lombardo's, Randolph



Lombardo's, located at 6 Billings Street in Randolph, has undergone major renovations of its 1,100 person Function Hall. Lombardo's, which employs 150 people, has invested \$1 million dollars in the building upgrades of the 56,000 square foot building, which include a color redesign, new LED custom color lighting, and new carpeting and lounge furniture. They have also removed the rotunda fountain to create a larger reception area. For nearly 50 years, Lombardo's has served as a sophisticated and upscale venue hosting weddings, corporate functions and social events. The Landmark building features a spiral staircase and is home to New England's largest crystal chandelier, visible from Routes 93 and 95. For more information, visit www.lombardos.com.

Market Basket, Brockton & West Bridgewater

Market Basket has built two new stores at 200 Westgate Drive in Brockton and 352 West Center Street (Rt. 106) in West Bridgewater. The discount grocer occu-

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pies 81,000 sq feet in Brockton as part of Westgate Mall, and employs 500 people, 75 percent of whom are part time. The West Bridgewater store will open in late 2012/early 2013. The construction of the two sites represents a multi-million dollar investment. Founded in 1917, Market Basket has grown to 65 stores across Massachusetts and New Hampshire. Brockton is the chain's 66th store and the West Bridgewater store is the 68th store. For more information, visit www.mydemoulas.com.

The Mattress Maker of New England, Brockton



The Mattress Maker of New England has moved from an 800 square foot building on Main Street to 200 Montello Street, Brockton in the former Hanson Printing building. The newly purchased facility houses a 30,000 square foot factory and

warehouse space with 25 foot ceilings, as well as a full retail store. The expansion has added 4 new employees. For over 30 years, the Mattress Maker has manufactured high quality mattresses and foundations at custom sizes and quality prices. The Mattress Maker has dozens of locations throughout New England, but manufactures all its products in the Brockton facility. For more information, visit www.themattressmaker.com.

Old Colony YMCA, Stoughton



The Old Colony YMCA in Stoughton has purchased the former Striar Jewish Community Center property on Central Street, expanding its programming and helping it grow to become the Old Colony YMCA's busiest branch. The Striar Center is an 84,000 square foot community center built 20 years ago on 16 acres, formerly donated by Daniel Striar. The center now services hundreds of families within the region, providing fitness, wellness, day care and developmental services. The purchase was made possible by a \$4.6 million tax-exempt bond issued by MassDevelopment. The project repre-

sents an investment of \$5.5 million dollars in acquisition money and \$1 million dollars in improvements. For more information, visit www.oldcoloniyyca.org.

West Elm Village (Affordable Properties, LLC), Brockton



West Elm Village, located at 214 & 216 West Elm Street in Brockton, contains nine residential two and three bedroom townhouses, totaling 13,000 square feet and representing an investment of \$1.5

million dollars. The townhouses have off-street parking, full appliances, laundry hook-ups, lawn care, snow and trash removal, and easy access to transportation. All local contractors were used in the planning and construction of West Elm Village. It is financed by Mechanics Bank, and developed and managed by Affordable Properties LLC, with Torrey and Associates serving as the Real Estate Agent. Supplies were bought locally at Irving's Home Center. All units have been rented and will be available for move in starting in January. For listing information, call 508-930-3283 or visit www.torreyre.com.

See page 9 for more photos.

Outgoing Board Members Recognized for Service



Chamber Service Awards were presented at the Annual Meeting in appreciation of Board Members significant contributions. Pictured: Scott Sanborn, TD Bank; Christopher Cooney, Chamber President & CEO; Andrea Papadopoulos, Arista Associates. Top Right: Rick Colon, Verizon Communications. Bottom Right: Bill Scanlon, The Enterprise

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"Sold Out" Chamber Expo and Annual Meeting Draws 500+

Photos by Rich Morgan Photography, www.richmorganphotography.com



John Butler, Lourdes Nieves, HarborOne Credit Union; Bill McGauley, Brockton Youth Foundation



Joshua Narciso and Dianne Martin, Mechanics Cooperative Bank



Derek Hass, Chamber Health Pop



Brian Shimkas, Certapro



George Montilio, Montilio Baking Company



John Pike and Marek Oles, CC-Teknologies



Angie Costa, Allegra Printing



Liza Grosso and Mitzi Hollenbeck, Sharkansky LLP, CPA's



Mark Cocuzzo, Comcast Business Class



Richard Potter, Fisher College



Ken Abrahams and Michelle Phipps Allen, FUN Enterprises



John Sylvia, Bridgewater Trophy



Hoffman Wolff, On Deck Sports



Laura Eve Cowles, UMass Donahue; Robert Mance, Wealth Management Advisor



Cynthia Taylor, The Enterprise



Gene LaPierre and Jay Ramsdell, BC Tent & Awning



Curtis Taglianetti and Derek Fleming, ADP



Nicole True, Costco Wholesale, Avon



Rob Wittry, Beacon Telecom



Heidi Plaisted, BathFitter



Elizabeth Beach Hacking, ShelfGenie



Rich Jennings, Sullivan Tire Brockton



Steve Hall and John Demarche, Prism Energy Services



Tom Bergum and Joe Lovetere, Hub Technical Services



Nate Pedro, NorthEast Electrical Distributors

Photos by Rich Morgan Photography, Video by Brockton Community Access, Sound by Rob Peters Entertainment

Annual Meeting Rewards Investment, Promotes Business

Scott Sanborn Receives Charles A. Fuller Award



Peter Neville, Past Chamber Chair; Scott Sanborn, TD Bank, Fuller Award Recipient

Chamber. In 1998, Scott joined the Chamber Board and accepted the role of Chair for the Ambassador's Team.

Soon after, he was selected to Chair the Chamber's Government Affairs Division. After completing these assignments, Scott was then selected to become Chair-Elect of the Chamber and went on to serve as Chairman of the Chamber Board beginning in 2008.

In addition to his service to the chamber, Scott has volunteered on the boards of many area organizations including the Brockton VNA where he also served as chairman for several years. Scott is a positive influence and has made a substantial difference for the Chamber and community.

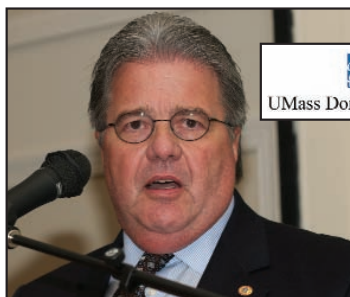
Scott lives in Hingham with his wife Nancy and their two children.

The late Mr. Charles A. Fuller served as Chairman of the Board for the Chamber and was very dedicated to the organization and the community. The Fuller Award recognizes an individual whose leadership performance, personal example, and good influence has done the most to advance the welfare of the Metro South Chamber of Commerce and the community.

At its 99th Annual Meeting, the Metro South Chamber of Commerce presented the **Charles A. Fuller Chamber Service Award** to Scott Sanborn of TD Bank.

Scott began his banking career in Brockton over 25 years ago when he joined the commercial lending team at Fleet Bank.

Since then, Scott has engaged in many Chamber committees and programs while continuing his work as a commercial banker in the greater Brockton market. As time progressed so did Scott's involvement with the



Keynote Speaker Dr. Robert Caret, President, University of Massachusetts



Sgt. Daniel M. Clark, "The Singing Trooper" sings the National Anthem and a selection of patriotic songs.



The "Passing of the Gavel", Peter Neville of Concord Foods, past chair (sitting) is presented with a chair by Christopher Cooney, President & CEO, (back left) and Bill Morse, Mutual Bank, incoming chair (back right).



Marie Gross, Signature Healthcare; Jack Yunits, Former Brockton Mayor



Over 500 people attend that 99th Annual Meeting held at the Conference Center at Massasoit, Brockton

Businesses Rewarded for Economic Impact



Front Row: Vinnie Marturano, Old Colony YMCA; Vincent Lombardo, Lombardo's; Mary Waldron, 21st Century Corporation, accepting on behalf of The Mattress Maker of New England and Market Basket; Peter Neville, Concord Foods, Past Chair. Back Row: Jessica Nisenbaum, LoJack Corporation; Steven Torrey, West Elm Village, Christopher Cooney, Chamber President & CEO

Front Row: Glen Hardy, Hardy Catering; Steve Gosling, Cheer Pack North America; Peter Neville, Concord Foods, Past Chair. Back Row: Jay Pike, Sharkansky LLC, accepting on behalf of Governor Ames Park; Chet Patel, Holiday Inn Express; Colleen Corona, accepting on behalf of Governor Ames Park; Roger Gallo, EquipNet; David Sun, Eastman Street Works; Christopher Cooney, Chamber President & CEO



Bill Morse, Chair of Board; Pat Ciaramella, Old Colony Planning Council; State Representative William Galvin; State Representative Louis Kafka; Senator Tom Kennedy; State Representative Elect Claire Cronin; State Representative Mike Brady

Chamber Elects Five New Board Members

The Metro South Chamber of Commerce welcomes five new members to its Board of Directors: **Joe Cardinal, National Grid; Gregory Hart, Ercolini & Company; Richard Hynes, Barbour Corporation; Reinald Ledoux, Brockton Area Transit Authority; and Andrew Raczka, Abington Bank.**

In their new role as directors, they will be responsible for helping the Chamber carry out its mission: to serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region. The 28 member Board of Directors are elected from and by members of the Metro South Chamber of Commerce.



Joe Cardinal, National Grid; Gregory Hart, Ercolini & Company; Richard Hynes, Barbour Corporation; Ray Ledoux, Brockton Area Transit; Andrew Raczka, Abington Bank

The Board of Directors meets regularly to address policy and issues of economic and community concern.

The next Board of Directors meeting will be held on December 19 at the Metro South Chamber of Commerce located at Sixty School Street in Brockton.

RENEWING Members Thank You !

Anania Plumbing & Heating, Inc.	Law Office of Joseph M. Fidler
Andre Robere Salon & Day Spa	Legal Sea Foods
B.E. Peterson, Inc.	M3 Transportation
Bob's Ski-Doo, Inc.	Montilio's Baking Company
Bridgewater Trophy	Mutual Bank
Brockton Historical Society	Nemo's Carry All Market, Inc.
Brothers Pest Control, Inc.	New England Expansion Strategies
Catholic Charities South	Old Colony Hospice
Collins Crane & Rigging Service, Inc.	Owens Corning Residential Products of New England
Concord Foods, Inc.	Rockland Ice Rink
Crystal Cleaners, Inc.	Roger Keith & Sons Insurance
Cushman Insurance Group	Source4
EagleEye Accounting Solutions	Stoughton Motel
Extra Space Storage	Stoughton Public Schools
Extreme Limo & Shuttle Service	Timber Lanes, Inc.
Fisher College	United Parcel Service/ UPS
Frenette & Dukess	Universal Business Equipment Corp.
Home Health Resources, Inc.	WB. Mason Company, Inc.
HR Alternatives/Primary Vision Consulting	Wal-Mart #2904
Ideal Jewelry & Loan	Waste Management of MA
Joe Angelo's Cafe & Deli	Webster Bank, N.A.
Jon L. Jenmarc, Inc.	Whitman-Hanson Regional School District
Kindred Hospital Northeast - Stoughton	

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** will hold its monthly meeting on December 13, 6:30 pm with BBA member Lisa Lundin of Just Desserts Bakery & Cafe. Join us for holiday food and drink and celebrate a fantastic year. The January Meeting will take place on the 17th at Fitness Together. For more information, visit www.bridgewaterbiz.biz.

The **Stoughton Chamber of Commerce** will host an After Hour Tasting at International Food Gourmet, 57 Oak Street Extension, Brockton on Monday, December 10, 6-7:30 pm. Save the Date: Stoughton Chamber Annual Meeting - January 7 at N.E. Sinai Hospital, 5:30 pm - 8:30 pm. Visit www.stoughtonma.com.



The **Norwell Chamber of Commerce** and Hanover will host a Holiday Party on December 13, 5:30-7:30 pm at the Beijing House, 456 Washington Street, Norwell. Join us for a great hot food buffet, cash bar and casual networking. \$20 per person. Please bring a non-perishable item for the Norwell and Hanover food pantries. For more information, visit norwellchamberofcommerce.com.

The **East Bridgewater Business Association (EBBA)** will hold a Small Office Holiday Party on Friday, December 14, 6-9pm at T.J. Smith's Victorian House, 13 Cross Street, East Bridgewater for all employees of member businesses. Cocktail hour with appetizers and cash bar, three course dinner, live entertainment. \$30 per person. Call 508-378-7436.



The **Avon Industrial Park Association (AIPA)** serves as an advocate for the Avon Industrial Park. Issues of concern include the possibility of sewerage in the town and park beautification. For more information, call Bob Costa at 508-586-0900.



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www.bickfords.com
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Boston, MA 02111
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www.morethanwheels.org
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Attleboro, MA 02703
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www.completepayrollsolutions.com
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Brockton, MA 02303
(508) 586-0220
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Employment 2000 Corporation
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P.O. Box 19086
Johnston, RI 02919
(508) 586-5662
e2000staffing.com
Employment

Waste Network
Mr. Michael Semonian
P.O. Box 48
Pembroke, MA 02359
(781) 754-7272
www.wastenetwork.biz
Rubbish Removal

Readiness for College Program Graduates



Metro South Careers in Health students from chamber member healthcare facilities received recognition for completing a readiness for college program. Representatives from Bridgewater State University, Massasoit Community College, Brockton Area Workforce Investment Board and the Chamber attended the ceremony held at the chamber. The Careers in Health partnership is coordinated through the Metro South Chamber of Commerce with financial support from the Massachusetts Workforce Training Fund.

— Auditor Bump Breakfast Meeting, Continued from page 1 —

HopeHealthCo.org. It is co-sponsored by St. Joseph Manor, offering traditional long-term nursing care, short-term rehabilitation, respite care, hospice care and an adult day health program. For more information, visit SJMbrockton.org. GMMS is also sponsored by Crescent Credit Union. Founded in Brockton in 1919, Crescent Credit Union is a not-for-profit financial institution providing better banking solutions via 8 full-service branches in Brockton, Taunton, and Norwell, and online at www.crescentcredit.org.

The cost to attend is \$25 for members and \$35 for future-members and includes breakfast and networking opportunities. If you would like to register, please call Kim Prosper at 508.586.0500 x 231, email kprosper@metrosouthchamber.com or register online at metrosouthchamber.com.

Non-Profit Financial Optimization Workshop

Tuesday, December 11, 2012
8:30 am to 11:00 am

Metro South Chamber, 60 School Street, Brockton

For any company, having the tools to understand and manage your finances is the key to success. However, as a non-profit, you have the added benefit of tax exemption, deductions, applying for public and private grants, in addition to employing volunteers. Tracking it all can be time consuming and confusing. This workshop will help you establish guidelines and policies, allo-



cate for profit/cost centers, maintain records, raise capital, and measure results. Presented by Coastal Community Capital.

To register for this free workshop, visit www.metroouthchamber.com/calendar-registration, or contact Doris at doris@metroouthchamber.com, 508.586.0500 x 221, or Yara Cardoso, 508.586.0500 x 227, ycardoso@metroouthchamber.com

MSBDC Legal Clinics for Businesses

Friday, December 14, 2012

1:00 pm - 4:00 pm by appointment

Metro South Chamber, 60 School Street, Brockton

The Massachusetts Small Business Development Center Network (MSBDC) is very pleased to announce that the prestigious law firm of Partridge Snow & Hahn LLP has generously offered to hold free legal clinics for small businesses in our office and outreach sites. On December 14th you can meet with one of Partridge Snow & Hahn's attorneys to discuss general legal questions such as corporate structure, leases, contracts, insurance, employment, franchising, etc.



You will be able to schedule a confidential 30 minute meeting with Chris Cassara, a partner at Partridge Snow & Hahn, between 1:00 and 4:30 p.m. by calling MSBDC's office at 508-673-9783 x10. Any business participating in the clinic will be expected to sign a general waiver regarding conflicts, etc.

Chamber to Host Business Plan Workshops

Thursday, January 24, 9 am - 12 pm < (Session I) >

Thursday, January 24, 1 pm - 4 pm < (Session II) >

Metro South Chamber of Commerce, 60 School Street, Brockton, MA



The South Eastern Economic Development (SEED) Corporation will hold free basic business workshops aimed at assisting potential and existing entrepreneurs.

Session 1: "Learn the Fundamentals in Planning, Preparing For, and Financing Your Business" is geared toward helping potential entrepreneurs evaluate and understand the fundamentals of owning one's own business. Information on how to get started, where and how to get financing and the loan application process will be presented. Attendees will also be provided with a free guide to writing a business plan and other materials.

Session 2: "Understanding the Purpose of Financial Statements and How They Can Help Determine the Health of Your Business" is focused on helping attendees understand a balance sheet, income statement, and cash flow statement. The workshop also explains how a small business owner can anticipate financial needs in order to operate his/her business more efficiently.

Please call SEED Corporation at 508-822-1020, for more information or to register for a free workshop. Breakfast and lunch will also be provided free of charge to attendees.

For more information on SEED and its programs, please call the SEED office at 508-822-1020 or visit www.seedcorp.com.

To advertise here, contact Bonnie Brunetti, 508-638-5582

What Are Your Financial Statements Saying?

Thursday, January 10, 2012

8:30 am to 11:00 am

Metro South Chamber, 60 School Street, Brockton

Jonathan Pike of Sharkansky CPA's LLP will present a workshop to show you ways to save time and gain more knowledge from your QuickBooks accounting system.



At this workshop, you will learn ways to use QuickBooks efficiently and in a streamlined manner, how making simple margin improvements can benefit your business without losing quality of service, and how using Job Costing to capture costs under contracts can increase billings and maximize prof-

itability. You will also review how to calculate basic Financial Ratios and find out what the ratios and trends within Financial Statements indicate to a banker, vendor or investor and receive highlights of the tax laws in effect for 2012 and 2013 and potential tax saving opportunities.

To register for this free workshop, visit metroouthchamber.com/calendar-registration, or contact Doris at doris@metroouthchamber.com, or Yara Cardoso, 508.586.0500 x 227, ycardoso@metroouthchamber.com.

U.S. Small Business Programs Offered

Attend a FREE SBA workshop designed to highlight the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their business. General information will be provided on the following: **Small Business Counseling (SCORE) Small Business / Development Centers • Business Information Center SBA 7(a) • Loan Guaranty Program • 8(a) Business Development HUB/Zones • Small Disadvantaged Business Assistance • Government Contracting Opportunities.**

The workshop will be held at CareerWorks, 34 School Street, Brockton from 2 - 4 pm on **December 19, 2012 and January 16, 2013**. Contact CareerWorks at 508.513.3400 for further workshop information.

DCAM Certification Workshops

Tuesday, December 18, 2012

10:00 am - 12:00 pm

Metro South Chamber, 60 School Street, Brockton



This workshop is geared to assisting the MBE/WBE community in becoming DCAM-certified. This program will cover the DCAM Certification Application requirements and the process for becoming certified as a Prime Contractor & Filed Sub-bidder for those parties interested in bidding on M.G.L. Chapter 149 and 149A vertical build-

ing construction work in the Commonwealth. Additional information will be provided on the bidding process and requirements. DCAM presenters will include Deputy General Counsel Susan Goldfischer, and Public Information Manager Suzzette Waters.

To register for this free workshop, visit metroouthchamber.com/calendar-registration, or contact Doris, doris@metroouthchamber.com, or Yara, ycardoso@metroouthchamber.com, 508.586.0500 x 227.

Eastern Bank Discusses Recent Merger at Chamber

Eastern Bank CEO Bob Rivers (center) and Vice President Jan Miller (left) addressed the Chamber's Board of Directors recently to discuss the merger between Eastern Bank and Community Bank. Chamber of commerce president and CEO, Christopher Cooney (right) welcomed them. Jan Miller is a past Chairman (1988) of the Metro South Chamber of Commerce.



Buy Local From These New Chamber of Commerce Members

Claremont Companies



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Headquartered at Lakeshore Center in Bridgewater we are a privately owned and closely held real estate investment, development, and asset management firm. Founded in 1968 we develop large scale apartment complexes as well as hotels, retail centers, and office buildings. Today, Claremont Companies is actively pursuing new acquisitions and is focused on both existing properties and development opportunities within the multi-family, hotel, and mixed use asset classes.

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Heavenly Spirits, importers and distributors of award winning French spirits is owned and operated by Daniel and Christine Cooney of Lakeville, MA. Some of their uniquely French products include: Armagnac, Cognac, Calvados, Absinthe, Pastis, Rum, Vodka, and Whisky. Since 2009, Heavenly Spirits has been recognized as the single largest importer of Armagnac in the US, with distribution in eighteen US states.

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Looking for a casual night out with good drinks and great food? We offer daily food specials such as "Terrific Topping Tuesdays" featuring up to four pizza toppings for \$4.99. Every Wednesday is "Heroes Night" where police, fire fighters, doctors, nurses and teachers can enjoy 1/2 price appetizers. Enjoy live music and 25 cent wings on Thursday nights. We offer reasonable liquor prices, nine plasma TV's, and Kenos. Tasty food is served each night until Midnight.

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Bickford's Grille



37 Oak Street Ext, Brockton
508-586-4200 • www.bickfords.com

A "breakfast anytime" tradition for decades known for the Big Apple and the 16 Wheeler, Bickford's now serves fresh baked trout dinners, juicy, tender pot roast dinners and fresh seafood including broiled or fried scallops, whole belly clams and haddock. All seafood is delivered daily from Ipswich Shellfish and never frozen. Bickford's is an outstanding family restaurant - open 7am to 10pm daily, serving bountiful breakfast buffet weekends 8am to 2pm.

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Shelf Genie custom designs, builds and installs the remarkable Glide Out Shelving System in any cabinet in your home. Our innovative shelving solution is custom-built to fit into existing cabinets, resulting in shelves that glide in and out with just a touch of your finger. Call Chamber member Elizabeth Beach Hacking at 646-944-8599 for a free, no obligation, consultation.

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Thank You... **99th Annual meeting**

The Chamber wishes to thank the following companies for their generous donations to benefit the Chamber's Education Foundation:

Fun Enterprises, Rocky Marciano Statue Foundation, B.C. Tent & Awning, Extreme Limo, Giuseppe's Cake, The Back Nine, Home Depot, HarborOne Credit Union, Venus Cage, Brown Chiropractic, Mary Kay-Carla Ganter, Six Flags, New England Aquarium, Newport Mansions, ImprovAsylum, Irving's Home Center, Frieda's Restaurant, The Children's Museum in Easton, Storyland, Providence Children's Museum, Hilliards House of Candy

We would also like to thank the following for all their hard work and support during the 99th Annual Meeting:

Dr. Robert Caret, Sgt. Daniel M. Clark, Rob Peters Entertainment, Rich Morgan Photography, Brockton Community Access Channel, Holmes McDuffy Florists, Concord Foods, Gowell's Homemade Candy, the Conference Center at Massasoit, the Chamber Ambassador Team
Featured Sponsors: UMass Donahue Institute.
Supporting Sponsors: Crescent Credit Union, Good Samaritan Medical Center, Blue Cross Blue Shield of MA, Old Colony Elder Services
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BUSINESS EVENTS Planner

December 6

Business After Hours

5:30 pm - 7:30 pm

Sponsored by: Good Samaritan Medical Center

One Washington Place, 15 Roche Bros Way, N. Easton

This is a great networking event in a casual setting. Refreshments will be served. Do not forget your business cards!

Tickets: Complimentary

Please RSVP at 508-586.0500 ext. 231

December 11

Non-Profit Financial Management

8:30 am - 11:00 am

Metro South Chamber of Commerce

60 School Street, Brockton

This workshop will help you establish guidelines and policies, allocate for profit/cost centers, maintain records, raise capital, and measure results.

Tickets: Complimentary

Please RSVP at 508.586.0500 ext. 221 or ext. 227

December 13

Good Morning Metro South

7:30 am - 9:00 am

The Charlie Horse

674 Old West Center Street, W. Bridgewater

This breakfast program features informative speakers in a talk show style format and also allows for networking opportunities.

Tickets: \$25 members, \$35 future-members

Please RSVP at 508.586.0500 ext. 231

December 14

Government Affairs

12:00 pm - 1:15 pm

Metro South Chamber of Commerce

60 School Street, Brockton

Discuss issues of importance with elected officials relevant to the current business climate.

Tickets: \$5 members, \$15 future-members

Please RSVP at 508.586.0500 ext. 231

December 18

DCAM Workshop

12:00 pm - 1:15 pm

Metro South Chamber of Commerce

60 School Street, Brockton

This workshop is geared to assisting the MBE/WBE community in becoming DCAM-certified.

Tickets: Complimentary

Please RSVP at 508.586.0500 ext. 221 or ext. 227

Happy HOLIDAYS



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