

Actionreport

February
2008

www.metroouthchamber.com

Leading Businesses
Leading Communities



CHAMBER MISSION

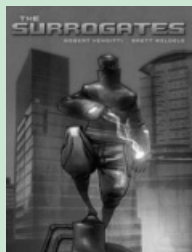
To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



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Mayor James Harrington at Next Breakfast

Join us at the next Good Morning Metro South Breakfast on Wednesday, February 13 from 7:30am-9:00am at the Holiday Inn, 195 Westgate Drive, Brockton. The featured speaker will be Mayor James E. Harrington.



Mayor James Harrington

Mayor Harrington was recently elected for his second term as Mayor of Brockton. In his professional career, Mayor Harrington worked as a Computer Field Service Engineer and a Field Service Manager for Wang Laboratories, Inc. In 1990, he established Harrington's Insurance now Bayside Financial Insurance Agency. In 1996, Mayor Harrington opened Centre Street Financial Services, Inc. a Tax and Financial Advisor firm, which he currently owns along with the insurance agency.

The Mayor ran for Councilor of Ward Five in 1986

Sponsored by:

Old Colony
Elderly Services

and later pursued a successful bid for Councilor-At-Large, a position he held until 2005. The Mayor was also elected by his colleagues to serve as City Council

President. Mayor Harrington is a proud veteran of the U.S. Army Reserve, 11th Special Forces, Group Airborne, serving from 1966 to 1974.

Good Morning Metro South is being sponsored by Old Colony Elderly Services. Old Colony Elderly Services' (OCES) Mission is to provide services that will support the dignity and independence of elders. OCES offers a comprehensive array of specialized programs and services that assist and enable elders to handle the unique situations and circumstances involved with remaining in their homes.

As always, the GMMS breakfast program is a great networking opportunity. Guests are encouraged to stay for the informal networking immediately following the program. Register by calling Kim at 508.586.0500 x 231. The cost is \$20 for members and \$25 for non-members.

"Taste" Event Set for Shaw's Center March 19



16th Annual Taste of Metro South
Wednesday, March 19, 2008
Shaw's Center, Adjacent to the High School, Brockton
5:30pm-8:00pm



Celebrate living and working in the Metro South region
Sample tastes from area restaurants
Discover cultural and community service organizations
Enjoy live entertainment from local performers

A Taste of Metro South is a great opportunity to celebrate the wonderful treasures this region has to offer. Event Coordinators expect over 700 guests based on past attendance.

Any restaurants, cultural or community organizations interested in participating should contact Kim Bewsher at 508.586.0500 x 231.

**Tickets are now available at Brockton Shaw's Supermarkets
and the Metro South Chamber of Commerce**

\$20 in advance/ \$25 at the door
Call 508.586.0500 x 231 for tickets and more information

The Chamber Benefits your Business

in more ways than one...

Business advocacy, networking events, entrepreneurial workshops, civic improvements, workforce training and community promotion are all priorities of a strong chamber of commerce. A strong chamber of commerce is a reflection of a vibrant business community engaged in what really matters. The Metro South Chamber of Commerce is proud to hold the highest accreditation (5 - stars) awarded by the United States Chamber of Commerce. One of fewer than thirty chambers nationally to hold this designation, it is a testament to the strength and commitment of the over 1,000 businesses that belong. Chamber membership reflects true leadership in life, business and community.

**Chamber membership
makes a difference.**



Chamber Action Report Available

The Action Report is published eleven times each year by the Metro South Chamber of Commerce. It is currently available as an insert in the Enterprise or it can be downloaded and printed at www.metroouthchamber.com/reportlist.html.

MEMBERProfile



Barbora Hazukova, Training Resources of America, Inc.

Address:
144 Main Street, Brockton, MA 02301

Phone: 508-587-6115

Website: www.tra-inc.org

Year Established: TRA-Brockton Office was established in 1989, however the company has been in operation since 1975.

Number of Employees: 9 in Brockton; close to 100 company-wide

Products or Services:
TRA provides a full range of education, employment, skills training and workforce development services.

What is unique or special about your firm

TRA is a private, non-profit organization that provides education, employment, skills training and workforce development services at 10 locations throughout Massachusetts, 8 training sites in Southern Texas, and several other locations throughout the USA. Founded in 1975, TRA is headquartered in Worcester, MA. In Brockton, TRA networks with a variety of resources to offer multiple programs and services that prepare area residents to meet the employment needs of local employers. Current offerings include: no-fee job matching/on-the job training services, Adult Basic Education, GED Prep, English for Speakers of Other Languages, career exploration through Brockton Public

Training Resources of America, Inc.

Schools, work-readiness training, and customized workplace literacy programming to enhance employer in-house training.

Please list awards or special recognition that your firm has received.

With over three decades of experience, TRA is recognized as a high quality and consistent workforce development service provider that can be counted on to achieve performance results. Since its inception in 1975, TRA has helped over 25,000 youth and adults achieve their education, employment and training goals. Additionally, hundreds of employers of all sizes have benefited from hiring TRA trained employees and utilizing TRA's services.

What is your market area?
Brockton, MA and surrounding towns

What markets do you serve?
Employers; Educationally and economically disadvantaged youth (both in and out-of-school) and adults; Workforce Investment Boards

What is your main business objective concerning your customers and the business community?

In cooperation with local, state and federal funding sources, TRA helps employers strengthen and maintain a vitalized workforce by preparing work-ready employees; trains disenfranchised youth and adults so they can find pathways to self-sufficiency; assists Workforce Investment Boards in achieving their employment and training goals; and helps communities to prosper by increasing tax rolls and economic stability.

To this end, TRA is also an active participant in community networking. TRA is co-coordinator of the Community Partnership for Adult Education (CPAE) and a member of the Brockton Area Workforce Investment Board.

Business Issues Breakfast

Human Resource Management Council

The next **Human Resource Management Council (HRMC)** meeting will take place on Wednesday, **February 27** at the Holiday Inn in Brockton.

Our featured presenters will be Peter J. Moser, a partner with the law firm of Robinson & Cole LLP.



Peter J. Moser,
Robinson & Cole LLP
Partner

Mr. Moser concentrates his practice in the areas of labor and employment law, representing management-side clients in a wide variety of matters. His employment practice focuses on litigation, counseling, and training. In the labor arena, Mr. Moser helps non-union companies defend against union organizing campaigns and represents unionized companies in collective bargaining, arbitration proceedings, and the defense of unfair labor practice charges before the National Labor Relations Board. Mr. Moser is actively involved in the Labor and Employment Section of the Massachusetts Bar Association, and is a past co-chair of the Employee Rights and Responsibilities Committee. Mr.

Moser has served as an adjunct professor at Boston College, and is a frequent speaker and author on employment topics. His recent articles concern the impact of the AFL-CIO split for non-unionized employers, the enforceability of non-competition agreements, and military leave rights and obligations.

Labor and Employment remains a dynamic and constantly developing area of the law. It can be a challenge to keep abreast of the many judicial decisions, new laws and regulations, agency guidances, etc. Please join us on February 7th for a Labor and Employment update. Attorney Peter J. Moser will discuss such topics as: "Family Responsibilities" discrimination, Non-competition agreements and other restrictive covenants, possible changes to federal labor laws such as union organizing by card check, and other possible trends for 2008.

Pre-register for this event by calling 508.586.0500 ext. 231. The cost is \$20 for members and \$25 for non-members. A hot breakfast buffet is included.



People Enjoy the Annual "Taste"

March 19, 2008, Shaw's Center (Campanelli Stadium)



African Drum Band Khakatay from
Bridgewater State College



Samantha Altern, Lori and Kelsey Gowell
of Gowell's Candy



Jeano's Restaurant serves fried pork & plantains



Ann Malley-Laneau of National Grid

Join the Chamber
Call Lisa Keene,
508.586.0500 x 225

Members profiles in the Action Report are selected randomly from those in attendance at the Good Morning Metro South (GMMS) breakfasts.

BOARD OF DIRECTORS	DIRECTORS
OFFICERS	Pasquale Ciaramella - <i>Old Colony Planning Council</i>
Chair of the Board Reinald G. Ledoux, Jr. <i>Brockton Area Transit Authority</i>	Jack Conway - <i>Jack Conway & Company, Inc.</i>
President and CEO Christopher Cooney <i>Metro South Chamber of Commerce</i>	John Costa - <i>B C Tent & Awning Company</i>
Chair-Elect H. Scott Sanborn <i>Sovereign Bank</i>	Loretta DeGrazia - <i>East Coast Petroleum</i>
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CHAMBER STAFF	William Morse - <i>Mutual Bank</i>
508-586-0500 Front Desk x 221	Basan Nembirkow - <i>Brockton Public Schools</i>
Christopher Cooney President and CEO x 223	David Orloff - <i>Sharkansky & Co., LLP, CPA's</i>
Kim Bewsher Program Director x 231	Andrea Papadopoulos - <i>Arista Associates, Inc.</i>
Lisa Keene Membership x 225	Lester Schindel - <i>New England Sinai Hospital</i>
	Larry Siskind - <i>Siskind and Siskind Attorneys at Law</i>
	Lydie Ultimo - <i>TERI</i>
	John Vlaco - <i>Brophy & Phillips Co., Inc.</i>
	Charles Wall - <i>Massasoit Community College</i>
	Patricia Williams - <i>HarborOne Credit Union</i>
	Kerry Sullivan Finance x 230
	Alison van Dam Communications x 222

METRO SOUTH CHAMBER OF COMMERCE

ACCREDITED CHAMBER OF COMMERCE

CHAMBER MISSION: To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

Metro South Chamber of Commerce
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ACTION Report

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Photogrpahy by Rich Morgan
www.richmorganphotography.com

Networking at Events
is one of the most effective ways
to grow your business!

FEBRUARY Calendar

6	Ambassador's Meeting	8:00 am
7	Business After Hours <i>St. Joseph Manor, 216 Thatcher Street, Brockton</i>	5:30 pm
13	Good Morning Metro South <i>Holiday Inn, 195 Westgate Drive, Brockton</i>	7:45 am
15	Government Affairs	12:00 pm
18	President's Day - Chamber Closed	
27	Human Resource Management Council <i>Holiday Inn, 195 Westgate Drive, Brockton</i>	8:00 am

Coming Up
March

5	Ambassador's Meeting	8:00 am
8	Plan Brockton 2008 <i>Main Library, 304 Main Street, Brockton</i>	9:30 am
12	Executive Committee	3:00 pm
14	Legislative Affairs	12:00 pm
19	Taste of Metro South <i>Shaw's Center, K. Feinberg Way, Brockton</i>	5:30 pm
25	Business After Hours <i>Makeovers Salon & Spa, 574 Washington St., Easton</i>	5:30 pm
28	Board Meeting	12:00 pm

Save the date
April

2	Ambassador's Meeting	8:00 am
11	Legislative Lunch	12:00 pm
17	Business After Hours <i>Brockton Rox, Shaw's Center, K. Feinberg Way, Brockton</i>	5:30pm
21	Patriot's Day - Chamber Closed	
23	Human Resource Management Council <i>Holiday Inn, 195 Westgate Drive, Brockton</i>	8:00 am

Note: All meetings are held at the Metro South Chamber Office or Metro South business Assistance Center (BAC) unless otherwise indicated.

Photo and print production by Mark Mahoney, The Enterprise

GOODNews

Celebrate the great things going on!

Women's Procurement Conference

Are you looking for new markets or expanding your current market? Join the U.S. Small Business Administration for this free conference to learn how to do business with the federal government and large prime contractors. DATE: Friday, March 7, 2008, TIME: 8:30am - 1:00pm, PLACE: SBA, 10 Causeway Street, Boston. Featuring "How to do Business With the Federal Government," presented by the Procurement Technical Assistance Center (PTAC), and "Certification for Women Owned Business," presented by Center for Women and Enterprise (CWE). To reserve space, please contact Ruth at 617/565-5590 or ruth.bord@sba.gov.

Timothy King- New CFO

Timothy C. King has been named Senior Vice President and Chief Financial Officer at Randolph Savings Bank according to Tom Drummey, Chief Operating Officer. King's responsibilities will include the oversight of bank accounting and finance function, being an integral part of the Senior Management team, along with being a part of the formulation of Bank policy and objectives. King has over 21 years of related banking experience throughout the North East.

Mr. King has recently served as Executive Vice President and Chief Financial Officer of Atlantic Community Bank, a commercial bank located in Bluffton, SC, Chief Financial Officer of NBRS Financial Bank, Patapsco Bank and Capital Savings Bank in Maryland as well as Massachusetts Co-Operative Bank in Quincy, MA. In addition, Mr. King has worked as a Senior Securities Trader for Fidelity Investments and has held a general securities license.



Timothy C. King

Mutual Bank in Whitman Renovated

Mutual Bank is undertaking additional renovations to its 100+ year old flagship building, located at 570 Washington Street in Whitman Center.

Glen S. White, CEO of Mutual Bank, said that the ongoing work at the bank's Whitman location, scheduled for a May completion, is the third and final phase of the complete interior renovation of the building, which has been a two-year project. This last phase comes on the heels of new, more driver friendly exterior signage

for the building and the installation of protective awnings to help pedestrians during inclement weather.

The renovations will feature enhanced office space providing additional privacy for customers transacting business, an i-bank for online banking and bill payment in the branch, and a more spacious, comfortable waiting area. During the renovation phase, the bank will continue to be open for business.

Chamber Ambassador Makes Partner

Sharkansky & Company, LLP, a 25 member accounting firm in Brockton, MA, specializing in all areas of accounting, auditing, tax and financial matters, is proud to announce the promotion of Jonathan J. Pike, CPA to Partner.

Jonathan, otherwise known as Jay, joined Sharkansky & Company, LLP in 1998, and has over 15 years of public accounting experience working with both small and large corporations. Jay was born and raised in Brockton and currently lives in Easton with his wife, Caitlin, and their four children. He is an active member of the community, serving as a member of the Town of Easton Finance Committee, as current Chairman of the Audit Committee in the Town of Easton and coaching Easton Youth T-Ball. Jay is also a member of the Metro South Chamber of Commerce's Ambassador Team. Sharkansky & Company is proud of the contributions that Jay makes to the firm and its clients, as well as those he makes to the community.



Jay Pike

Women of the Year Awards

The Brockton Commission on Women's Issues will be accepting nominations for its 2008 Women of the Year Awards to be held at the Massasoit Conference Center on Saturday, March 22nd, 2008 from 10:00 AM until Noon. Nominations will be accepted through February 22nd, 2008. Nominees should be at least sixteen years old and be a resident of Brockton. Recipients of the awards will be judged on their contributions made to residents of the Brockton community or the Brockton community in general. Forms can be obtained at City Hall or on the city's web site ci.brockton.ma.us. Nominations should include the nominee's name, address and telephone number along with a one page or less essay of the nomi-

nee's contributions. You should also include your own name, address and telephone number. For more information call Eleanor Wentworth at 508-588-5174 or Moises Rodrigues at City Hall 508-580-7123.

NeighborWorks Center Opens in HarborOne

In an effort to help low and moderate-income residents, minorities and immigrants receive the education and assistance they need to become successful homeowners, Neighborhood Housing Services of the South Shore announced on January 24th the creation of the Brockton NeighborWorks HomeOwnership Center. The HomeOwnership Center is located in the MultiCultural Banking Center at HarborOne in Brockton and was made possible through the work of Neighborhood Housing Services of the South Shore and many partners in the City including Mayor James Harrington.

Michael Spinelli- new Sr. Lending Officer

The Randolph Savings Bank Board of Trustees has named Michael Spinelli of Canton Senior Vice President and Senior Lending Officer for Randolph Savings Bank. Spinelli previously served as the Vice President and the Commercial Loan Manager. He will now be responsible for oversight of all aspects of Residential and Commercial lending. Mr. Spinelli has a BS from Bentley College and his MBA in Finance from Anna Maria College in Paxton MA. Having experience with Horizon Bank, Spinelli came to Randolph



Michael Spinelli

Savings in 2007 from Holbrook Cooperative Bank and is a member of the Board of Directors of Milton Hospital and the Board of Governors of the Milton Hoosic Club.

MCG Partners: On-Boarding Program

As new leader turnover continues to increase, as high as 50%, it is creating significant performance, retention, and cost challenges for both the private and public sector. In response to this escalating problem, MCG Partners is announcing a New Leader On-Boarding Program to address this critical issue - how to effectively on-board a new leader.

Research suggests that companies with a comprehensive on-boarding program can experience a success rate of 90% or above in retaining new executive hires.

New leaders, hired externally or promoted from within, are prone to making common mistakes while attempting to communicate big ideas or determining how to resolve conflict. "The MCG Partners New Leader On-Boarding Program was developed to provide organizations flexibility in using it as a coaching program on a case-by-case basis, or to integrate across the organization for all new leader hires" Chuck Mollor confirmed.

Cardoso Announced Assistant VP

Mutual Bank has announced the election of Dalia Cardoso of Brockton to the position of Assistant Vice President.

Cardoso serves as Branch Manager of the Mutual Bank Brockton West branch. She joined the bank in 2006 as



Dalia Cardoso

GOODNews

Celebrate the great things going on!

Assistant Branch Manager of the Bank's Carver location.

Cardoso has more than 25 years' experience in the banking industry, having held retail and customer service positions with a major regional financial institution before joining Mutual Bank.

Business.gov

Business.gov, the official business link to the U.S. government, has launched new search features and expanded content that make it easier for small business owners to find essential information they need to run their operations, including forms, licenses, permits and regulatory information from federal, state and local governments.

In addition to federal government resources, business owners now have access to over 9,000 state, territory, county, and city government Web sites providing information on starting and managing a business while complying with regulations from all levels of government.

Business.gov has also expanded the content of its Small Business Guides which help business owners understand what regulations and programs apply to them, how to comply, and how to stay in compliance while growing and managing their operations. For example, if a retail business is interested in expanding its business online, the Small Business Guide to E-Commerce will provide guidance on legal and regulatory requirements the business owner must meet before opening an online store.

Mutual Bank Appoints Eileen Casey

Mutual Bank has announced the election of Eileen Casey of Whitman to the position of Assistant Vice President. Casey serves as Branch Manager of Mutual Bank's Whitman office and will continue in this role.

Casey began her career with Mutual Bank twelve years ago as a part-time teller. Since then she has held the positions of Loan Specialist and Assistant Manager, and assumed the post of Branch Manager in 2004. She holds a Bachelor of Science degree in Business Management from Suffolk University.

Mardi Gras at the Shaw's Center

Looking to get away from the bitter New England winter? This year, you can book your first class seat to Bourbon Street without leaving Massachusetts! The Children's Museum in Easton and the Brockton Day



Hot Tamale Brass Band

Nursery are excited to announce their annual FUNdraiser, Mardi Gras Madness!

On Saturday, February 9th, from 7 p.m. to midnight, the Shaw's Center in Brockton will be transformed into the biggest Mardi Gras celebration Massachusetts has ever seen, complete with authentic Cajun cuisine, roving entertainment and music, lots of dancing, and the all important Mardi Gras beads. Joining us this year is the Hot Tamale Brass Band. They have their origins from colorful Dixieland bands and play a funky New Orleans Jazz. Dress for fun!

In addition to the music and merriment, your \$60 first class ticket includes a variety of auctions and raffles with great prizes!

Bill Russell To Speak at UMASS Dartmouth

Bill Russell, Basketball sports icon of the 20th century, will be at center court as the keynote speaker at the 2008 annual Celebrity/Scholarship Dinner for the University of Massachusetts Dartmouth's Center for Marketing Research on Thursday, March 27, 2008, at the Venus de Milo in Swansea, MA.

The legendary star's public appearance represents a rare chance for Southeastern Massachusetts and Rhode Island residents to have face-to-face interaction with the world-renowned champion who led the Boston Celtics to an unprecedented 18 championships in 21 years of basketball. The dinner and scholarship presentations - an annual event for The Center whose students do market research for firms throughout the region - begin at 6 p.m. at the restaurant. Mr. Russell will also be available at a special VIP reception at 5 p.m. to sign his book "Russell Rules, 11 Lessons on Leadership from the Twentieth Century's Greatest Winner" and have photos taken with purchasers. Tickets for the dinner and the VIP reception are \$75 for each event. (Contact Ava Lescault at 508-910-6435 or email alescault@umassd.edu for more information.)

Rox Fielder Gets Shot at Major Leagues

Brockton Rox Out Fielder Tony Gonzales is getting a shot at the Major Leagues. After a breakout rookie season with the Rox in 2007, Gonzales will join the San Diego Padres for Spring Training in 2008, with a chance to join the organization's minor league system.

A native of La Habra, CA, he was named the Can-Am League's Rookie Player of the Year with the Rox in 2007. After joining the team in late June, Gonzales hit .3044 with 8 HR and 38 RBI during the Can-Am League Regular Season.

SEED Workshop

On Thursday, February 21, SEED will hold two workshops at the Wareham Library, 59 Marion Road, Wareham. The first workshop entitled "Learn the Fundamentals in Planning, Preparing For, and Financing Your Business" will be held from 9am-12 with registration at 8:30am. The second workshop entitled "Understanding the Purpose of Financial Statements and How They Can Help Determine the Health of Your Business" will take place from 1-4pm. Call Tamarah at SEED, 508-822-1020 to register.

Plan Brockton - Third Session Scheduled

The third visioning session of Plan Brockton, originally scheduled for December 13, was postponed due to snow. It has been rescheduled. The new date is Saturday, March 8 at 9:30am in the multi-purpose room at the Main Library, 304 Main Street, Brockton.



Mayor James Harrington invites you to participate in this session to update the master plan. As a business owner, civil leader or resident, your opinion is important and will help establish priorities for Brockton's future. The Office of the City Planner is managing these sessions in partnership with the Boston Society of Architects and through sponsorship of the Metro South Chamber of Commerce.

For more information, contact the Office of the City Planner, 508.580.7113.

Search Engine Optimization Seminar

Presented by: NetworkSolutions.

Learn what your competition doesn't want you to know - the secrets of search engine optimization.

In this seminar you will learn best-practice strategies to grow your business and:

- How to get increased traffic to your Web site
- The best way to get qualified customer actively searching for the products and services you offer
- The factors that affect your search engine rankings
- The impact of search technology on your bottom line

Take advantage of this opportunity to get out of the office, learn from our experts and hear how your peers are addressing SEO. This information-packed seminar will provide you with knowledge you can use TODAY to jump start your business.

Date: Thursday, February 28, 2008
Time: Registration is at 10:am. The class will run 10:30-12pm
Cost: Free
Location: Metro South Chamber of Commerce
60 School Street
Brockton, MA 02301

If you have any questions, contact Jennifer Mellon at jmellon@network-solutions.com or call Lisa Keene at 508.586.0500 x 225.

State Film Office and New Enterprise Publisher Highlight Chamber Breakfast



Fran Dillon, Stonehill College, breakfast emcee



Margaret Perry, Hospice of Boston, Cheryl Showstack, The Enterprise and Christine Karavites, Proteas Consulting



Lester Schindel, New England Sinai Hospital, Rick Daniels, Enterprise Publisher, Christopher Cooney, Chamber President/CEO.



Timothy Sullivan, Brockton Education Association and Mark Linde, Brockton Community Access, help themselves to the delicious breakfast buffet



Rick Daniels, Enterprise Publisher and featured speaker

Photographs by
Rich Morgan Photography
www.richmorganphotography.com



Rick Daniels, Enterprise Publisher and Elaine Stewart and Louise Howard of Massasoit Community College



Nicholas Paleologos of the Massachusetts Film Office (MFO) discusses the film tax credit law.



John Costa, President of BC Tent & Awning Co., representing sponsor BAWIB is interviewed by Dan Trout, the Community Bank



Sheila Sullivan-Jardim, Executive Director of the Brockton Area Workforce Investment Board, the sponsor of the meeting



GOVERNMENTAffairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.



State Representative Christine Canavan

The next Government Affairs meeting will be held at the Chamber on Friday, February 15 at 12pm. The featured speaker is State Representative Christine Canavan.

Christine Canavan is an 8th term Democrat State Representative. She received her AS from Massasoit Community College in 1983 and her BS in from the University of

Massachusetts, Boston in 1988. Prior to her work as a state representative, Canavan worked as a registered nurse. She also served on the Brockton School Committee from 1990-1993. Currently, she is part of many organizations including the South Shore Registered Nurse's Association, the Brockton Library Foundation, Friends of Bridgewater Public Library, and the Brockton Historical Society. Representative Canavan serves as 2nd Division Chair of the Floor Division Committee.

This is your opportunity to have an informal discussion with legislators about important issues currently being discussed in the State House.

The March Government Affairs Meeting will be held on March 14. If you would like to attend either of these meetings, please contact Lisa at the Chamber, 508.586.0500 x 225.

Stonehill Student Interns at Chamber

The Chamber is pleased to announce the addition of Emily Jennings as an intern this spring. She is a senior at Stonehill College in Easton, MA, majoring in Marketing with a minor in Spanish and has volunteered at the Women's Place Shelter along with several community food banks. She hopes to go to graduate school and aspires to one day be an entrepreneur in the restaurant and hospitality industry. Emily looks forward to gaining insight into the nonprofit business environment and the importance of community outreach programs.



Emily Jennings

The Ambassador Team • Win-Win Opportunity!

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services.

The next Ambassador meetings will meet on **February 6** and **March 5** from 8:00 - 9:00 am at the Metro South Chamber of Commerce.

To become an Ambassador, call Lisa Keene at the Chamber, 508.586.0500 ext. 225.

Book For Business Released in February



Look for the Chamber of Commerce 2008 Metro South Book for Business in the beginning of February. The book features area dining, lodging, public golf courses, recreation, legislative leaders, community demographics, re-gional and economic data and a complete membership listing. The book also includes a full color map of the Metro South

region, highlighting hotels, golf courses, industrial parks, town halls and other points of interest. Copies of the Book for Business will be distributed throughout the region to banks, real estate offices, town hall offices, all Chamber members, area colleges, and sent to all relocating businesses and families interested in the Metro South area. In addition, for the first time 2,300 copies of the Directory will be mailed out to residents in Avon, Brockton, East Bridgewater, Holbrook, North Easton and West Bridgewater.

Rox President Speaks to the Board



Former Mayor Jack Yunits, President of the Brockton Rox, recently briefed members of the Chamber's Board of Directors. Yunits touched on a number of topics including plans for a number of upgrades to the facility this coming season. He also highlighted the teams returning roster of players and his prediction of a very successful year. He also mentioned strong bookings of the Shaw's center for corporate and private use. Demand for the stadium/conference center has increased each year since it was built five years ago.

Red Sox Legend Jim Rice at Rox



Jim Rice

Red Sox legend, Jim Rice, recently visited the home of the Brockton Rox at Campanelli Stadium. Over four hundred fans greeted the former big leaguer at the Shaw's Center. Rice was the American League MVP in 1978. He was an 8-time All Star and is among the top home run hitters of all time in the Red Sox organization. The annual "Hot Stove" banquet featured an autograph session, entertainment and a giant silent auction and raffle. Proceeds benefitted Father Bills Place/ Mainspring House and Webster Bank sponsored the event.

SBA and Business Bankers Meet



Donna O'Connor, Business Development Specialist for the U.S. Small Business Administration and Kim Bewsher, Chamber Program Director introduce themselves to a full house of business bankers in the Chamber Conference Room.



Bob Nelson, SBA District Manager

These ads are placed in numerous publications to promote Brockton to businesses and travellers . . .

DISCOVER THE FUN IN Brockton!

Professional Baseball

Contemporary Craft

Great Shopping

History Trail

Distinctive Architecture

Exceptional Golf

Nowhere south of Boston is there such a concentration of history, architecture, recreation, culture, food and FUN. Enjoy exceptional shopping, museums, skating, bowling, movies, and more.

Brockton is also home to Campanelli Stadium, the Shaws Conference Center and the Champion Brockton Rox baseball team. With an intimate yet professional atmosphere, entertainment between innings and reasonable rates, exciting baseball games and group meetings at this facility are a real treat.

Numerous conference facilities, diverse dining and lovely accommodations make Brockton a truly enjoyable place to stay!

Centered between Boston, Providence, Plymouth, & Cape Cod.

Mayor's Office of Cultural Affairs
508-580-7123
www.brockton.ma.us

Metro South Chamber of Commerce
508-586-0500 x 222
www.metroouthchamber.com

RIDE THE RAIL - BROCKTON TO BOSTON IN 35 MINUTES

BROCKTON

The Metro South region is the fastest growing region in Massachusetts attracting 10,000 new arrivals each year since 1959

The Metro South region is a major market with more than 340,000 people in the region, 6 million people within a 50 mile radius and 1/2 the population of Massachusetts within 30 minutes of the region

Brockton is the 5th largest city in Massachusetts with a population of 94,191 people

The labor force exceeds 48,000 in Brockton and 181,000 in the Metro South area with 1,500 jobs added between 2001 and 2005 in Brockton

There is a 15% Investment Tax Credit, a 10% Abandoned Building Tax Deduction, and Local Property Tax Benefits available for new and expanding businesses in Brockton

Over \$125 million in building permits were approved this past year in Brockton

The median home price in Brockton is \$275,000 with an average of 154 building permits granted annually

New England's only desalination plant begins supplying Brockton ample water in 2008

...for the water, workforce, and wonderful political support to meet your business needs!

Brockton is centrally located on Route 24 between Routes 128 and 495, offering easy access to Boston, Providence, and Cape Cod.

The commuter rail provides full service to Boston from three stations in Brockton in just 35 minutes.

For more information, contact the Metro South Chamber of Commerce

phone: 508.580.0500 x 223
email: info@metroouthchamber.com
website: www.metroouthchamber.com

New Chamber Members Attend Orientation



Julius Franco, PACT Employment Support Services; (Standing) Harry Williams, Brockton War Memorial; Bob Wisgirda, WXBR 1460.



Back Row: Denise and Paul Seymour, Seymour Entertainment, Inc. Front Row: Marilyn Lynt, Old Colony Elderly Services; Andrew Daigle, Digi Print & Copy



Marjorie Duffy, Curry College, and Marilyn Lynt, Old Colony Elderly Services; listen to Andrew Daigle of Digi Print & Copy



More than thirty new chamber members participated in the networking session while promoting their business.



(Sitting) Robert Kasete and (Standing) Margie McNally, Illuminated Interiors; Jean Roche, Express Personnel Services



Ken Cheo, president of Winfree Business Growth Advisors, provides networking tips to new chamber members.

Movie Scouts Eye Brockton

Movie scouts from Paramount and Disney were recently in the area looking for locations to shoot scenes for upcoming movies being filmed in Massachusetts.

Paramount's "Ashecliffe" starring Leonardo DiCaprio, Michelle Williams, Michael Ruffalo and Ben Kingsly, directed by Martin Scorsese is based on the New York Times best-selling novel "Shutter Island" by Dennis Lehane. The film is set in he 1950's in a mental institution with flashbacks to a World War II concentration camp. Chamber president, Christopher Cooney, took scouts for the movie on a tour of Brockton. Sites included the Washburn Candy Factory, the rail-

yards, and mill factories.

Disney's "The Surrogates" starring Bruce Willis is also considering Brockton as a shooting location. The Surrogates, based on a Top Shelf Comix comic book written by Robert Venditti, is set in a futuristic world where humans live in isolation and interact through surrogate robots. A cop (Willis) is forced to leave his home for the first time in years in order to investigate the murders of others' surrogates.

The Chamber, City, and Brockton 21st Cenurty Corporation will work closely with the production companies to fulfill their needs should they decide to film in Brockton.



H&R Block Opens in Sharon

H&R Block recently opened an office in Sharon, MA in an effort to match convenience with a growing demad for tax services during the 2008 tax filing season.

Those who attened the grand opening had the opportunity to meet and talk with H&R Block professionals about tax law changes, tax planning and other financial issues. Recognized as the nation's tax service leader, H&R Block also offers a wide range of mortgage and investment related services.

Joanne Rabilly, H&R Block Area Manager leads the ribbon cutting



H&R Block, 700 South Main Street, Sharon



H&R Block Sharon Staff: Norman Geller, Patricia Stevens, Jennifer Hoyt, Donna Topchian, and Harshida Shah



The new office is located at 700 South Main Street, Sharon, inside the Shaw's Plaza. For more information, please call 781-784-2156 or visit www.hrblock.com

Mayor's Higher Education Collaborative Offering Classes in Brockton



(Seated L-R) Christine Karavites, HEC Coordinator; Pat Ciaramella, Old Colony Planning Council; John Costa, BC Tent; Dr. Sue Lane, University of Massachusetts Dartmouth; Mary Waldron, Brockton 21st Century Corporation; Beverly Pusateri, Southeastern Technical Institute; Lydie Ultimo, TERI; Mayor James E. Harrington, City of Brockton; Sheila Sullivan-Jardim, Brockton Area Workforce Investment Board; Mary Delgado, Bridgewater State College; Ray Ledoux, Brockton Area Transit Authority; Kimberly McLaughlin, Careerworks; Barbara Finkelstein, Massasoit Community College; Elaine Stewart, Massasoit Community College
(Standing L-R) Dr. Charles Wall, Massasoit Community College; Christopher Cooney, Metro South Chamber of Commerce; Dr. J. Lynn Griesemer, University of Massachusetts Donahue Institute

The Mayor's Higher Education Collaborative conducted a Needs Assessment in 2007 that surveyed area employers and potential students and identified the following primary areas of interest for professional development:

Business - Management Training, Finance, Financial Skills, Accounting, Customer Service

Basic and Advanced Computer Literacy in all fields

Health Care - Nurse Assistant, Medical Assistant, Medical Techs, Medical Registration, Coders and Medical Transcription

Basic Skills: Math, English and Writing


In response to these identified needs, the Higher Education Collaborative partners are offering the following programs from January through May 2008. Courses will be offered at the Higher Education Center at 34 School Street and the Metro South Chamber of Commerce at 60 School Street in Brockton.

Additional programs are planned for late Spring including offerings from Massasoit Community College, Bridgewater State College, University of Massachusetts Boston and the University of Massachusetts Donahue Institute Corporate Training.

Future programs include:

- Civic Leadership Program
- IT Certificate Program
- Creative Thinking at Work: Critical and Creative Thinking
- Crafting and Delivering Meaningful Performance Feedback
- Improving Workplace Communication
- Applying Essential Leadership Skills to Meet Today's Challenges
- Putting Balance Back Into Your Life

To receive information on upcoming courses forward your email address to Alison van Dam at avandam@metrosouthchamber.com. Place HIGHER EDUCATION COLABORATIVE in the subject line.



MASSASOIT
COMMUNITY COLLEGE

Training Programs

Developing New Leaders
Thursdays, March 6, 13, 20 and 27th, 2008
(2pm to 5pm; \$230 per person)
Every organization needs employees who take responsibility, think and problem-solve creatively, and encourage the team to its highest achievement levels. Developing and improving leadership skills will take your organization to a higher level of success. This is a four-part training.


Adjusting to New Changes & Challenges in the Office Environment:
A 3-part series 9 sign up for one, two or all of the workshops)
(2pm to 5pm; \$59 per person)

Proper Business Protocol for E-mail Communication (February 27, 2008; 3 hours; \$59 per person)
E-mail communication has revolutionized the modern office environment. No need to constantly think out a long, formal memorandum, compose it and wait for a formal response! However, there are pitfalls to e-mail composition and communication, and as with all business writing, proper ways to use the tool and times to avoid using it. Learn how to compose professional and appropriate communications using e-mail in the workplace.

The New Paperless Office (March 5, 2008; 3 hours; \$59 per person)
If you'd like to do away with some of those file cabinets and take some steps toward reducing paper and filing costs, come learn about how enterprise content management can help your business toward increased efficiency. A paperless office can improve your access to information, streamline business processes, increase employee productivity and reduce costs. The presentation will include document capture, indexing, storage and retrieval.

Supervising in the New Office Environment (March 12, 2008; 3 hours; \$59 per person)
Challenges in the new office environment include rising numbers of employees without strong English communication skills, employees who are expected to do more and more work for the same pay, and employees who for economic reasons are forced to work second jobs on the outside. The old systems of supervision that rely on common cultural backgrounds and similar communication styles may be much harder to utilize. Learn some new supervisory strategies to implement when working in the current workplace environment.


Located at the Brockton Downtown Higher Education Center, 34 School Street, Brockton, Mezzanine Level- Amherst Room/ Small Board room. **To Enroll: Please call 508.588.9100 x2011 or x2013.**



Southeastern Technical Institute

Practical Nurse Entrance Exam Preparation Course
Mondays and Wednesdays, February 4-March 5, 2008
(4pm-6pm; \$125 per person, includes book)
Each class covers a chapter of the TEAS Review book. Review: Math (Algebra), English (Reading Comprehension and Writing) and Science (Biology, Chemistry and general) before you take the tests that will determine your entrance into the Practical Nurse Program.

Located at the Brockton Downtown Higher Education Center #2, Metro South Chamber of Commerce, 60 School Street, First Floor Conference Room, Brockton. To enroll call 508.230.1575



MASSASOIT
COMMUNITY COLLEGE

Credit Course

Introduction to Business
Tuesdays and Thursdays, March 25-May 15, 2008
(4pm-7pm; \$333 per person; 3 credit course)
This is an introductory course which surveys business organizations as they operate within our free-enterprise system. The functional areas of accounting, finance, production, and marketing are explored from a management perspective with an emphasis on problem solving. Prerequisites: Preparing for College Reading I (ENGL091) and Introductory Writing (ENGL099) or waiver by placement testing results

Located at the Brockton Downtown Higher Education Center, 34 School Street, Brockton, Mezzanine Level- Minuteman Room/ Large Board Room. To enroll call 508.588.9100 X1951.

RENEWINGMembers Thank You !

- Anania Plumbing & Heating, Inc.
Ande Diaz Educational Consulting
Avon Quality Storage LLC
Bay State Gas Company
Beacon Financial Planning, Inc
Bearce Insurance Agency, Inc.
Boys and Girls Club of Brockton, Inc.
Brian Healey Contractor, Inc.
Brockton 21st Century Corporation
Brockton Fair
Campanelli Companies
Commonwealth Mediation & Conciliation
Dahlborg-MacNevin Funeral Home
Dailey & Associates
Direct Media
East Coast Petroleum Corp.
East Coast Truck & Trailer
Four Points Realty
Four Seasons Hair Salon
Franklin Sports, Inc.
- Giannaros, Inc.
Global Data Systems
Hallett Cleaning Service
Hanson, Murphy & Associates
J & J Home Improvement
Le Baron Foundry, Inc.
Lion Labels, Inc.
M. Donahue Associates, Inc.
Mutual Oil Company, Inc.
Nemo's Carry All Market, Inc.
Northeast Building & Remodeling Solutions
Olde Northeast Realty L.P.
Pawtucket Red Sox
Peak Interior Supply Co., Inc.
Pierce Refrigeration, Inc.
Recordkeeper Archive Management Systems, Ltd.
Sir Speedy Printing Center
Tufts Health Plan
W.B. Masone
Westgate Lanes and Pub

WELCOME New Members

Making an Investment in Our Community

- Boyo Communications**
Mr. Jean Thevenin
185 Main Street
Avon, MA 02322
508-586-6824
www.boyocommunications.com
Speakers
- H & R Block**
Ms. Joanne Rabilly
700 South Main Street
Sharon, MA 02301
781-784-2156
www.hrblock.com
Investments
- Law Offices of Joshua J. Wood**
Mr. Joshua J. Wood
403 Main Street, Suite 205
Brockton, MA 02301
508-427-1622
Attorney
- Gerard W. Dempsey Insurance**
Mr. Gerard W. Dempsey
27 Mattakesett Street
Pembroke, MA 02359
781-293-6263
www.dempseyinsure.net
Insurance
- Digi Print & Copy**
Mr. Andrew Daigle
45 North Main Street
West Bridgewater, MA 02379
508-587-8850
www.digiprintandcopy.com
Printers
- PACT Employment Support Services**
Mr. Julius Franco
4 Main Street, STE 306
Brockton, MA 02301
508-583-2748
Employment

To Join The Chamber,
Call Lisa, 508.586.0500 x 225

Monster.com Meeting



Chamber President and CEO, Christopher Cooney recently met with John Karolemeas, Monster's Director of Sales. John is a Brockton resident. The two met with Christine Karavites, Chamber Vice-Chair of Government Affairs to discuss possible sponsorship opportunities for the upcoming Business First Expo. scheduled for May.

Making Main Street A Destination

To learn more about Main Street Projects, visit www.mainstreet.org

The Metro South Chamber of Commerce continues to encourage the creation of a Main Street Manager position in Brockton as part of the Downtown Revitalization Program. The manager would initiate and coordinate a wide range of projects, oversee daily operations and provide hands-on involvement critical to a successful program. The Main Street approach to downtown revitalization is based on four points:

Design: Improving the downtown's image by enhancing its physical appearance - not just the appearance of buildings, but also that of streetlights, window displays, parking area, signs, sidewalks, promotional materials and all other elements that convey a visual message about the downtown and what it has to offer.

Organizations: Building consensus and cooperation among the groups that play roles in the downtown. Many individuals and organizations in the community have a stake in the economic viability of the downtown.

Promotion: Marketing the downtown's unique characteristics to shoppers, investors, new businesses, tourists and others. Effective promotion creates a positive image

of the downtown through retail promotional activity, special events and ongoing programs to build positive perceptions of the district.

Economic Restructuring: Strengthening the existing economic base of the downtown while diversifying it. Economic restructuring activities include helping existing downtown businesses expand, recruiting new businesses to provide a balanced mix, converting unused space into productive property and sharpening the competitiveness of downtown merchants. By strengthening the downtown's economy, communities are able to support the ongoing use of historic commercial buildings, preserving unique community assets.



Main Street "Art in the Windows" Initiative Progresses

In a recent meeting at the Fuller Craft Museum, Rebecca Hutchinson, Professor of Ceramics at the University of Massachusetts Dartmouth, discussed the success of bringing art exhibitions and performances to vacant storefronts in New Bedford. The initiative benefits residents by providing a cultural value and a form of entertainment, as well as helps to beautify the city. Examples include having a closed storefront display with back-lighting, establishing open galleries, and providing locations where various jazz bands, chamber groups, or dance troupes can perform. In the coming months, the Fuller Craft Museum and various orgnaizations around the city hope to identify the storefronts that would be accessible for this project and to approach the landlords of the buildings in hope that they will temporarily loan their buildings to art.

GRO-N-THINGS, INC.

Interior Plant Maintenance and Design Service

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BSC Students Job Shadow at Chamber

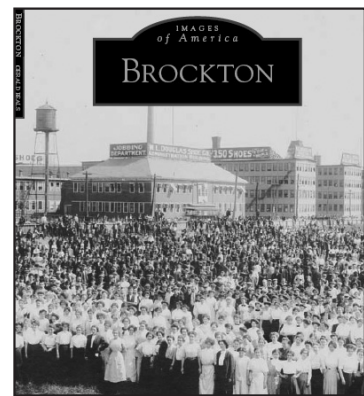


Debra Hilton and Janessa Hanna

Early in January, two Bridgewater State College students shadowed the Chamber staff for a day in order to discover the job opportunities available and to gain a greater incite into the Chamber industry.

Debra Hilton is an English major with a minor in management in her final semester at Bridgewater State. Janessa Hanna is a freshman communications major with a minor in art.

Celebrating Brockton's Legacy Through Photos



Images of Brockton, a book written by Gerald Beals celebrating the history of Brockton, will be released later this year. Presented in the book are

images of the Grover disaster, the 1918-1919 flu epidemic, the Strand Theatre fire, and the nation's first array of citywide railroad overpasses. Also documented is Brockton's great sports history and Rocky Marciano.

Gerald Beals is a former Brockton High School curriculum developer and science and history teacher. He has served in various roles with several area historical organizations, including the Brockton Historical Society and Olde Bridgewater Historical Society.

Also to be released in conjunction with Images of Brockton is a book on Thomas Edison and his work in Brockton.

Why is Flexibility Important to Business?

To attract talent
The U.S. Department of Labor reports that our labor force is growing less than 1 percent annually. The need for qualified people forces companies to rethink their recruitment efforts, productivity incentives, benefit plans, work schedules and work processes. Advances in technology alone demand that we rethink how we connect with people, organize teams and how we measure work performance when people work from home.

To retain valued employees
Turnover is expensive, especially in this labor market. In a 1998 Watson Wyatt survey of 614 companies, flexibility was ranked by half of the companies as their most effective retention tool, better than above-market salaries, stock options or training.

To raise morale and job satisfaction
If employee satisfaction were to improve by five points, there would be a predictable improvement in customer satisfaction of two points, and in the quarter after that, revenues would grow by 1.6 percent.

To improve productivity
A survey by CCH Inc., a provider of human resources and employment law information, revealed the hidden costs of unscheduled absences, which is about \$1.5 million for large companies. They also found that instead of illness, family issues are now the most often cited reason for taking time off. Other non-sickness reasons cited are stress and personal demands.

To reduce stress or burnout
All forms of stress have been found to lead to other problems that affect productivity and are potentially costly to business. Employees who feel burned out tend to have less commitment and focus or may leave the company. Half of all workers surveyed said job stress and burnout had reduced their productivity. Of those reporting "severe" stress, 59 percent wanted to quit and 55 percent said they became ill more frequently.

Download your
Sloan Award for Business
Excellence in Workplace Flexibility
www.whenworkworks.org

Network At Winter Business After Hours



The next Business after Hours networking event will take place on Thursday, February 7th from 5:30-7:30pm at St. Joseph Manor, 215 Thatcher Street, Brockton, MA 02302

St. Joseph Manor is a 118 bed non-profit nursing home located on a 26 wooded acre campus. The campus also features the Mater Dei Adult Day Health program which serves 60 clients a day offering relief to caregivers. Call 508-583-8313 or visit St. Joseph Manor for more info.

This is a great way to make business contacts in a casual setting.

Exposure for your business is your competitive edge, so bring plenty of business cards! The event is \$5 for members and \$10 for non-members. To register call Kim at 508.586.0500 x 231.



St. Joseph Manor
215 Thatcher Street, Brockton

Call For Small Biz Award Nominations

The Metro South Chamber of Commerce and Bank of America Small Business Services are joining forces to recognize the achievements and contributions of small businesses and entrepreneurs in creating new jobs and economic opportunities in the Metro South region. All members are invited to participate in the selection process to name the 19th Annual Small Business of the Year and Entrepreneur of the Year award winners.

Nominating someone is easy...
You may nominate your own business or any other business you deem worthy (maximum of one nomination per category). Submit a summary of your reasons for the nomination, based on the criteria listed below. Call or fax the Chamber office for nomination forms. You may include any additional documentation that will help illustrate why the business is deserving of the award. Nominees do not need to

be members of the Chamber. Nominees must be a for-profit business.

Criteria...
Employment/Staying Power. The Small Business of the Year nominee must have been in business for a minimum of three consecutive years under the current ownership, and have less than 50 full-time equivalent employees. The Entrepreneur of the Year nominee must have been in business less than three years, and have fewer than 10 full-time equivalent employees. The nominee should demonstrate growth, innovation, and social responsibility.

Nominations are due by March 21, 2008. Call the Chamber office at 508-586-0500 ext 231 to request an easy-to-complete nomination form. Winners will be announced at a special awards program in May and will receive an engraved plaque and publicity.

Access the Small Business Administration

Attend a FREE SBA workshop designed to highlight the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their business. General information will be provided on the following:

- * Small Business Counseling (SCORE)
- * Small Business Development Centers
- * Business Information Center
- * SBA 7(a) Loan Guaranty Program
- * 8(a) Business Development
- * HUB/Zones
- * Small Disadvantaged Business Assistance
- * Government Contracting Opportunities

The workshop will be held at CareerWorks, 34 School Street, Brockton from 2 - 3:30 pm on Wednesday, February 20, 2008. Contact CareerWorks at 508.513.3400 for further workshop information.



Leading Businesses • Leading Communities



Chamber of Commerce Professional Staff

Standing: Alison van Dam, Communications, Kerry Sullivan, Bookkeeper, Christopher Cooney, President and CEO.
Seated: Kimberly Bewsher, Program Director, Lisa Keene, Membership and Business Development

METRO SOUTH CHAMBER OF COMMERCE

Why Are So Many Successful Businesses Chamber Members?

Business Development Services

Edison Business Incubator
Business Assistance Center

Professional Development

Educational Seminars and Workshops

Energy Savings Program

Constellation New Energy

Qualified Leads

Metro South Leads Group



Group Medical Insurance Rates

Blue Cross Blue Shield, Delta Dental,
Harvard/Pilgrim, Tufts, United Health Care

Cost Effective Advertising

Monthly Newsletter and Annual Book for Business

Legislative Activities

Monthly meetings with legislators

Rapid Referrals

Hundreds of referrals made daily

Chamber Membership is Key to Your Business Success

Call Lisa at the Chamber, 508-586-0500 Ext. 225

Join by March 31 to save \$25, receive a FREE membership directory, a FREE set of mailing labels, and FREE admission to our next three (3) networking events! Also, you will be entered into our drawing to win a free year of membership!

WE MEAN BUSINESS!

Education • Consultation • Research • Advocacy

Visit our Web Site, www.metroouthchamber.com

To learn more about chamber membership, call Lisa Keene at 508.586.0500 x 225

BUSINESS EVENTS Planner

February 7

Business After Hours

5:30 pm - 7:30 pm

St. Joseph Manor

216 Thatcher Street, Brockton

This is a great way to make business contacts in a casual setting.

Tickets: \$5 members, \$10 non-members

Please RSVP at 508.586.0500 ext. 231

February 13

Good Morning Metro South

7:30 am - 9:00 am

Holiday Inn-Brockton

195 Westgate Drive, Brockton

This breakfast program provides an opportunity for Chamber members to network with other Chamber members and business owners in the region.

Tickets: \$20 members, \$25 non-members

Please RSVP at 508.586.0500 ext. 231

February 27

Business Issues Breakfast

8:00am - 9:00 am

Holiday Inn-Brockton

195 Westgate Drive, Brockton

This is a great opportunity for Human Resource managers and small business owners to sharpen their Human Resource skills.

Tickets: \$20 members, \$25 non-members

Please RSVP at 508.586.0500 ext. 231

IT'S EASY TO REGISTER!

508-586-0500 x 231 ☎

508-587-1340 🖨

E-mail: kbewsher@metroouthchamber.com ✉

Send reservation and payment to:

MSCC
Sixty School Street
Brockton, MA 02301-4087



PREREGISTRATION IS NECESSARY. Individuals registering at the event will be charged a \$5.00 late fee. For companies wishing to be billed there is a \$3.00 billing charge. Cancellations for all events must be received 24 hours in advance of the event, otherwise the company will be charged regardless of attendance.

Names of Persons Attending: _____

Event: _____

Company: _____

Phone: _____

REMINDER: We accept VISA, MasterCard and AMEX for dues and special events!