

Actionreport

January
2011

www.metroouthchamber.com

Leading Businesses
Leading Communities



CHAMBER MISSION
To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



Hoffman Wolff, page 6



Allison Correia, page 8



John Fitzpatrick, page 9

CONTENTS

Calendar of Events	3
Good News	4
Renewing Members	10
New Members	10
Member Profiles	12

Breakfast to Feature Human Resources Attorney

Thursday, January 20, 2011

Join us at the next Good Morning Metro South breakfast on Thursday, January 20, from 7:30 am - 9:00 am at the Shaw's Center in Brockton, 1 Feinberg Way, Brockton (note location change for 2011). The featured speaker will be Katherine Hesse, one of the founding partners of Murphy, Hesse, Toomey & Lehan, LLP.



Katherine Hesse

Ms. Hesse concentrates her practice primarily in labor and employment and employee benefits law and serving as counsel to individuals, business, government, and tax exempt organizations including hospitals, colleges, churches, and major private and public retirement and health plans. She has litigated numerous employment and benefits cases before the state and federal trial and appellate courts, administrative agencies and arbitrators. She is also an active practitioner in all forms of alternative dispute resolution, including mediation, conciliation, fact finding and various forms of arbitration. Ms. Hesse is past Chair of the Labor and Employment Law Section of the Boston Bar

Brockton, Business Friendly?

North Bridgewater community leaders and land owners made a conscious decision to establish a commercial center and make it business friendly. Brockton has attracted and grown business ever since. It was pro-business policies that built Brockton into the fifth largest city in Massachusetts. This growth of industry and jobs attracted tens of thousands of people who settled the many neighborhoods that exist throughout the city today. Business friendly policies are the basis for Brockton and serve as a key attraction to business and entrepreneurs. Brockton is wise to strengthen its long-established competitive advantage as a commercial hub and can benefit greatly by building upon what was begun so many years ago.

A business-friendly community must know what commercial customers are seeking, understand what comparable communities are offering and most importantly, provide superior value. Brockton possesses extraordinary advantages by way of location, infrastructure, transportation and access to major market places. It also offers quality education, health care

Association and member of the Labor Law Section Council of the Massachusetts Bar Association.

Also at the breakfast, Art Goldstein, Bridgewater State University Dean of the College of Science and Mathematics, will discuss the new \$100M science building currently under construction at the University as well as ongoing efforts to expand on projects aimed at developing the next generation of science and math teachers.

In addition, Catherine Congo, President & CEO of Old Colony Hospice and Beverly Pavasaris, President of the Brockton Visiting Nurse Association will discuss their joint efforts to bring health care into patient's homes, teach them how to manage chronic conditions, control pain or unpleasant symptoms, and how they ensure that patients and families receive the highest quality care available.

The cost to attend this meeting is \$20 for members and \$35 for future-members and includes breakfast. To register, contact Kimberly Prosper at 508.586.0500 x 231 or email kprosper@metrosouthchamber.com.

Sponsored by:



Great Restaurants at 19th Annual "Taste" Event



5:30 pm - 8:00 pm

The Shaw's Center, Brockton

This Annual Event is a celebration of living and working in the Metro South region. It is a great opportunity to sample tastes from area restaurants, discover cultural and community service organizations and enjoy live entertainment from local performers.

See page 6 for more information.

Learn More About Chamber Membership

New Member Reception
Thursday, January 27, 2011

Halfway Cafe,
200 S. Franklin Street, Holbrook

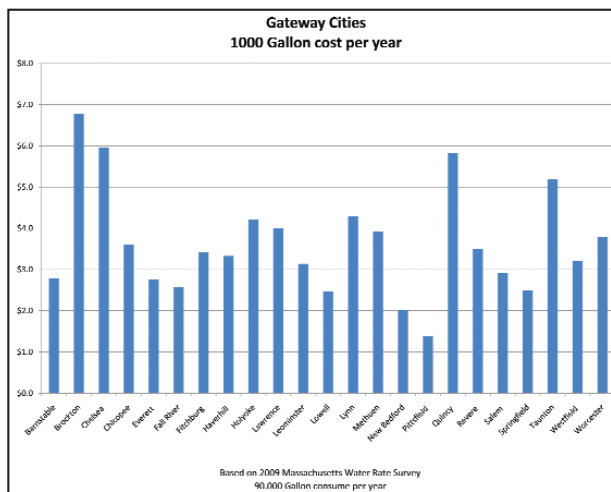
Network and explore the many programs and services available to Metro South Chamber members.

See page 2 for more information.

Action Report Available Online

The Action Report Newsletter is available online for download! Celebrate the Good News of the Business Community and stay up to date with Chamber and regional events. Visit www.metroouthchamber.com/reportlist.html for a list of all archived newsletters.

Sign up for the Chamber e-update on the Chamber homepage at www.metroouthchamber.com to keep up to date with Chamber news and events on a weekly basis.



and skilled workers.

It is a good time for Brockton to re-examine the value it offers business people. In the face of growing competition and its desire to retain a strong commercial tax base, a renewed focus on competitive water/sewer rates, attractive commercial tax assessments and helpful permitting processes would go a long way toward maintaining Brockton as Business-Friendly.



GOVERNMENTAffairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.

The next Government Affairs meeting will be held at the Chamber Office on **Friday, January 14 at 12pm**. The featured speaker is Senator Thomas P. Kennedy.

Thomas P. Kennedy (D-Brockton) served as the Democratic State Representative from the 9th Plymouth District in Brockton for 25 years (since 1983). In January 2009, Kennedy became the State Senator for the 2nd Plymouth and Bristol district, which includes the city of Brockton and the towns of East Bridgewater (precincts 1-3), Easton (precincts 1& 2), Halifax, Hanover, Hanson and Whitman.

Currently, Senator Kennedy is the Chairman of the Election Laws committee and Vice-Chairman of the Public Services Committee, as well as a member of the Ways and Means Committee, Children & Families Committee, Tourism, Arts & Cultural Development Committee and the



Thomas Kennedy

Municipalities and Regional Government Committee.

For his work in the area of home health care, childcare, and elderly issues Kennedy has received "Legislator of the Year Award" from the Providers' Council, the "Better Life Award" from the Massachusetts Senior Care Association, "National

Legislator of the Year" honors from National Association of Home Health and Hospice Care and "State Legislator of the Year" honors from the Massachusetts Home and Health Association, the Massachusetts Visiting Nurses Association, and the Massachusetts Federation of Nursing Homes.

The cost to attend is \$5 for members and \$15 for future-members and includes lunch. To register, please contact Lisa at 508.586.0500 x 225, email lkeene@metrosouthchamber.com, or visit metrosouthchamber.com/register.html.

SCORE Food Service Workshop

Tuesday, January 25, 8:30 am

On Tuesday, January 25, from 8:30 am - 11:00 am, SCORE will present a Food Service Workshop titled "What an Operator Should Know About Food Service Distribution." This workshop will take place at the Metro South Chamber, 60 School Street, Brockton.

The operator's bottom line is impacted by all phases of distribution. Attend this workshop and learn the knowledge you must possess as an operator to make the "right choices" when choosing partners and building a successful restaurant business.

SCORE
Counselors to America's Small Business

This workshop will cover:

- Distribution Options
- Value Added Options
- Menu Support
- DSR's
- Marketing
- Equipment
- Competitive Pricing Options
- MRA.

To register for this free workshop, contact Lisa Keene at 508.586.0500 x 225 or email lkeene@metrosouthchamber.com.

U.S. Small Business Programs Offered

Attend a FREE SBA workshop designed to highlight the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their business. General information will be provided on the following:

Small Business Counseling (SCORE)

Small Business / Development Centers • Business Information Center SBA 7(a) • Loan Guaranty Program • 8(a) Business Development HUB/Zones • Small Disadvantaged Business Assistance • Government Contracting Opportunities

The workshop will be held at **CareerWorks**, 34 School Street, Brockton from 2 - 4 pm on the third Wednesday of each month. The next workshops will be held on **January 19, 2011** and **February 16, 2011**. Contact CareerWorks at 508.513.3400 for further workshop information.

CareerWorks



Network Your Business in 2011!

January 27, 4:00 pm - 7:30 pm, Halfway Cafe, Holbrook



New Member Reception:
4:00 pm - 5:30 pm

The Member Orientation gives new members, prospective members, and new employees of existing members an opportunity to network and explore the many programs and services available to Metro South Chamber mem-

bers. Join Chamber staff, partners and members to learn how the Chamber can better position your business in 2011.

Join us on **Thursday, January 27** at the **Halfway Cafe** located at **200 South Franklin Street in Holbrook** for an evening of networking and refreshments. The event will take place in the Holbrook Room at the Halfway Cafe. The Holbrook Room accommodates up to 50 people for a sit-down dinner or up to 75 for cocktails and hors d'oeuvres. The Halfway Cafe offers professional service and a variety of reasonably priced menu options which can be tailored to any occasion. Our event coordinator will help you plan a menu that fits your taste and your budget. The versatile 50" HD TV is sure to enhance any event, from showing a power point presentation at a business meeting, to displaying a slideshow of photos at a shower, birthday or anniversary party.

Business After Hours:
5:30 pm - 7:30 pm

Mix and mingle with Chamber members in an informal setting to network your business and make new contacts. Don't forget your business cards!

The Business After Hours is \$5 for members and \$15 for future-members. The New Member Reception is free to attend. To register, contact Kim Prosper at 508.586.0500 x 231 or email kprosper@metrosouthchamber.com.

Chamber to Host Business Plan Workshops

Thursday, January 27, 9am - 12pm < (Session I) >

Thursday, January 27, 1pm-4pm < (Session II) >

Metro South Chamber of Commerce, 60 School Street, Brockton, MA
Sponsored by: Rockland Trust Community Development LLC

The South Eastern Economic Development (SEED) Corporation will hold free basic business workshops aimed at assisting potential and existing entrepreneurs. The workshops are co-sponsored by local banks and credit unions, the MA Small Business Development Center (SBDC), Metro South Chamber of Commerce, Brockton 21st Century Corporation and SCORE (Service Corporation of Retired Executives).

Session 1: "Learn the Fundamentals in Planning, Preparing For, and Financing Your Business" is geared toward helping potential entrepreneurs evaluate and understand the fundamentals of owning one's own business. Information on how to get started, where and how to get financing and the loan application process will be presented. Attendees will also be provided with



a free guide to writing a business plan and other materials.

Session 2: "Understanding the Purpose of Financial Statements and How They Can Help Determine the Health of Your Business" is focused on helping attendees understand a balance sheet, income statement, and cash flow statement. The workshop also explains how a small business owner can anticipate financial needs in order to operate his/her business more efficiently.

Please call Tamarah Barao at SEED Corporation at 508-822-1020, for more information or to register for a free workshop. Breakfast and lunch will also be provided free of charge to attendees.

For more information on SEED and its programs, please call the SEED office at 508-822-1020 or visit www.seedcorp.com.

BOARD OF DIRECTORS**DIRECTORS****OFFICERS**

Chair of the Board

Peter Neville

Concord Foods

President and CEO

Christopher Cooney

Metro South Chamber of Commerce

Chair-Elect

William Morse

Mutual Bank

Treasurer

David Orloff

Sharkansky & Co., LLP, CPA's

Vice Chair Community Affairs

Andrea Papadopoulos

Arista Associates, Inc.

Vice Chair Economic Development

Pat Ciaramella

Old Colony Planning Council

Vice Chair Government Affairs

Susan Joss

Brockton Neighborhood Health Center

Vice Chair Membership Development

Patricia Williams

HarborOne Credit Union

Immediate Past Chair

Scott Sanborn

Sovereign Bank

CHAMBER STAFF

Jane Callahan - HR Alternatives

Richard Colon - Verizon Communications

John Costa - Backstage Hardware
& Theatre Supply

Loretta DeGrazia - East Coast Petroleum

Peter Dello Russo - Bridgewater Savings Bank

Anne DeMinico - St. Joseph Manor

Francis Dillon - Stonehill College

Jeffrey Dukess - Frenette & Dukess, PC

Sheila Gonzalez - Bank of America

Steven Gordon - Good Samaritan
Medical Center

Steve Hall - National Grid

John McGovern - Rodman & Rodman,
PC, CPA'sEdward Minnock -
Bridgewater State UniversityJim Murphy - Wheatstone Engineering
& Consulting, Inc.

Gerald Nadeau - Rockland Trust Company

Bill Scanlon - Community Newspapers
(The Enterprise)

Andrew Schwartz

Law Office of Andrew H. Schwartz, LLC

Larry Siskind -

Siskind and Siskind Attorneys at Law

Art Sullivan - Consultant

508-586-0500 Front Desk x 221

Christopher Cooney

President and CEO x 223

Lisa Keene

Business Development x 225

Kathleen Lynch

Connecting Activities x 227

John Nesti

Member Services x 229

Kimberly Prosper

Program Director x 231

Kerry Sullivan

Finance x 230

Alison van Dam

Director of Communications x 222

Newsletter Designed by
Alison van Dam**ACCREDITED**
CHAMBER OF COMMERCE**CHAMBER MISSION:** To serve the interests
of member businesses while providing community
leadership to ensure the economic advancement of
the Metro South region.**Metro South Chamber of Commerce**

Sixty School Street, Brockton, MA 02301-4087

tel: 508 586-0500/fax: 508 587-1340

info@metrosouthchamber.com

www.metroouthchamber.com

Photography by Rich Morgan

www.richmorganphotography.com

ACTION Report Volume 11 - Issue 1(USPS-410630) is published monthly except for combined
July/August for \$5.00 per year by the Metro South Chamber of
Commerce, Sixty School Street, Brockton, MA 02301-4087.

Periodical Postage Paid at Brockton, MA.

POSTMASTER: Send address changes to Action Report,
Sixty School Street, Brockton, MA 02301-4087The Metro South Chamber of Commerce is solely responsible
for the editorial content of this publication.The Chamber wishes to assure our members of our intention
to provide physically challenged participants equal access to
all programs. If you or your employees have special needs in
this area, please let us know by calling the Chamber at 508-
586-0500 at least 48 hours in advance.

Networking at Events

is one of the most effective ways
to grow your business!

JANUARY Calendar

5

Ambassador Meeting

8:00 am

11

Executive Committee

3:00 pm

12

Taste Committee Meeting

9:00 am

14

Government Affairs

12:00 am

17

Martin Luther King Day- Chamber Closed

20

Good Morning Metro South

7:30 am

Shaw's Center, 1 Feinberg Way, Brockton

25

Restaurant Workshop

8:30 am

26

Taste Committee Meeting

9:00 am

26

Board Meeting

12:00 pm

27

SEED Workshop

9:00 am

27

Business After Hours

Halfway Cafe, 200 South Franklin Street, Holbrook
New Member Reception
Business After Hours

4:00 pm

5:30 pm

Coming Up February

2

Ambassador Meeting

8:00 am

2

Taste Committee Meeting

9:00 am

8

Employment Law Update

8:00 am

Shaw's Center, 1 Feinberg Way, Brockton

9

Taste Committee Meeting

9:00 am

9

Legal Workshop for Small Businesses

10:00 am

9

Business After Hours

5:30 pm

St. Joseph Manor, 215 Thatcher Street, Brockton

11

Government Affairs

12:00 pm

16

Good Morning Metro South

7:30 am

Shaw's Center, 1 Feinberg Way, Brockton

21

President's Day- Chamber Closed

Save the Date March

2

Ambassador Meeting

8:00 am

2

Taste Committee Meeting

9:00 am

3

Diversity Business Celebration

4:30 pm

Shaw's Center, 1 Feinberg Way, Brockton

9

Taste Committee Meeting

9:00 am

11

Government Affairs

12:00 pm

15

Executive Committee

3:00 pm

16

Taste Committee Meeting

9:00 am

23

Taste of Metro South

5:30 pm

Shaw's Center, 1 Feinberg Way, Brockton

Note: All meetings are held at the Metro South Chamber Office or Metro South
Business Assistance Center (BAC) unless otherwise indicated.

GOODNews *Celebrate the great things going on!*

Members send your Good News to
avandam@metroouthchamber.com

Rob Peters Entertainment Open House

Rob Peters Entertainment is hosting its first OPEN HOUSE and Showcase on Wednesday, February 9th from 6 to 10 at Emerald Hall in Braintree. Come by and learn more about the services offered by Rob Peters Entertainment, experience performances by pianist Tony Carbone and Java Jive. For more information or to RSVP, contact Rob Peters Entertainment at 781-848-4235 or visit www.robpetersentertainment.com

HarborOne Supports United Way

This fall, when the United Way appealed for support of its annual campaign, HarborOne employees responded with enthusiasm. By the time the campaign ended in mid-December, they had pledged Fifty-six thousand nine hundred and one dollars (\$56,901.00) which represented a 7.1% increase over that of the prior year. The HarborOne Board of Directors then responded by matching the total employee donation for a total of One Hundred and thirteen thousand eight-hundred and two dollars (\$113,802.00). In accepting the contribution, Dennis Carman, CEO of the United Way expressed deep appreciation, observing: "The United Way of Greater Plymouth County always counts on our friends at HarborOne, not only with pledges and donations but also with valued volunteers. That they would make such an increase in pledges during this severe and continuing recession is phenomenal. It will go a long way toward helping our agencies."

Smeriglio Joins G.T. Reilly

Anthony P. Smeriglio, President and Managing Director of the certified public accounting firm of G.T. Reilly & Company, is pleased to announce that David J. Keyo, Jr., CPA, has been named an Accounting & Auditing Director of the firm. Keyo joined the firm in 1996 after obtaining a bachelor's degree in business administration from Stonehill College. He has served as an Accounting & Auditing Manager since 2005. Keyo is a member of the firm's Financial Institution Services team, and has broad experience in auditing and consulting for a variety of privately-held businesses, including manufacturers, distributors, financial institutions and retailers, as well as a variety of not-for-profit organizations such as human service providers, private secondary schools and nursing homes.

Bearse Joins Mutual Bank

Mutual Bank has named Adrienne Bearse as Branch Manager of its Falmouth Banking Center. Glen S. White, Mutual Bank CEO, announced today. "Adrienne's banking experience includes not only branch management, but also mortgage origination and underwriting. She knows the Falmouth market well, and is a member of the Falmouth Chamber of Commerce," said Mr. White. "That's the perfect combination of skills and experience to bring our Falmouth Banking Center to the next level in terms of customer value and service." Ms. Bearse, a Plymouth, MA, resident, can be

reached at Mutual Bank at 508-540-2520. Mutual Bank's Falmouth office is located at 668 Main Street, Falmouth.

Mechanic Cooperative Bank Supports...

It was a huge year for Mechanics Cooperative Bank employees and their support of the Fall River and Taunton United Way organizations. Each year Mechanics Cooperative Bank employees have the opportunity to donate through direct gifts or through payroll deduction pledges, and each year the Mechanics Cooperative Bank employees rise to the occasion - and we are proud to announce that employee contributions totaled more than \$5,400 in 2010! Joseph T. Baptista Jr., President and CEO of Mechanics Cooperative Bank said "It is impressive to see the amazing support our employees have for our community and local organizations like the United Way. To be a strong community bank, you need a strong commitment to the community, and this gives our "let's keep it local" tagline some real legs! I am so proud to work with each and every employee at Mechanics Cooperative Bank and I know we will continue to help make this community a better place to live and work."

Mommy Blogger Contest

Signature Healthcare and Tufts Medical Center are sponsoring a Mommy Blogger Contest from January 3, 2011 to February 11, 2011. All mothers in the South Shore area of Massachusetts are invited to enter. Through the contest, the hospitals plan to select four area moms to be featured as permanent mommy bloggers for the region. Each month their posts will appear on the SignatureMoms.com mommy blog. Winning moms will also receive a \$250 cash prize. In addition to bloggers being chosen from Signature Healthcare's service area, four bloggers will be selected from the organization's employee base. Readers can expect to find an abundance of helpful health information as an essential ingredient in the forum's content. To enter the contest, visit Signature Healthcare's Facebook page : www.facebook.com/pages/Signature-Healthcare-Brockton-Hospital-SMG/134910199899165?v=wall and become a fan by clicking the Like button. Upload a video or post a short paragraph on why you'd be a great mommy blogger. If your post is persuasive - whether if it's funny, touching or engaging, you could be one of four area moms selected for a \$250 prize and the opportunity to become a featured mommy blogger on www.SignatureMoms.com.

Community Bank "Blue Jeans for a Cause"

The Community Bank is proud to announce that its employees have begun a "Blue Jeans for a Cause" program as a way to raise critical funds for local food pantries this winter. Since getting started in November, the Bank employees have raised \$530 so far, to be matched by the Corporate office to ensure a minimum donation of \$2,000 by the new year. The funds will be donated to the Charity

Guild Food Pantry in Brockton and to the Sandwich Food Pantry on Cape Cod. "Our employees are having a lot of fun with this fundraiser," said Jane Callahan, VP of Human Resources at The Community Bank. "It provides them with a way to give back to our community, while having a little fun at work at the same time. Employees contribute \$5 each on Fridays in order to be eligible to wear jeans at work. The Bank will match that with a corporate donation to ensure that the amount we raise has a significant impact on people in need."

HarborOne Donates to School on Wheels

Santa Claus dropped by School on Wheels of Massachusetts (SOWMA's) Pleasant Street, Brockton, office to present the organization with a generous \$5,000 check from HarborOne Credit Union. He was joined by HarborOne Senior Vice President of Operations Dave Reilly, a SOWMA Board member, who presented the check to Cheryl Opper, the organization's founder and Executive Director. The 6-year-old non-profit is the only organization providing one-on-one tutoring, new backpacks and school supplies, and educational advocacy and support to students impacted by homelessness at 13 locations in Massachusetts. SOWMA serves over 150 children a week living in family shelters, scattered site apartments and motels in Brockton, Middleboro, New Bedford, Norwell, Peabody, and Stoughton. HarborOne is a lead corporate partner in SOWMA's Companies Caring for Kids program, in which local corporations provide support for the non-profit's work on behalf of children impacted by homelessness.

Baynes Electric Hires Antonellis



Baynes Electric Supply Co., Inc., headquartered in Brockton, MA, is pleased to announce that Chris Antonellis of Falmouth, MA has been promoted to the position of Vice President and General Manager. Baynes Electric Supply is a 55-year old electrical wholesale distributor with locations in Brockton, Boston, Hyannis, Marthas Vineyard, Canton, Nantucket, Hanover and Middletown, RI.

Community Bank Hires Clifford

The Community Bank is pleased to announce that John H. Clifford has joined its executive team as CFO. Mr. Clifford formerly was President and CEO of Bank of Fall River in Fall River Massachusetts. Mr. Clifford was active in the community serving as Chair of the Board of Directors of the Fall River Chamber of Commerce, Board Member of the United Way of Greater Fall River, and the President's Council of Southcoast Hospital Systems.

Martin Luther King Celebration at Massasoit

Monday, January 17: Massasoit Community

College 9th Annual Martin Luther King, Jr. Celebration, 2-4 p.m., Buckley Performing Arts Center, Massasoit Community College Brockton Campus, Brockton. Admission is FREE, all are invited to attend, light refreshments will be served. Call 508-588-9100 x1309 for more information. Guest speaker will be Rahsaan D. Hall and there will be performances by the Mary E. Baker School Chorus and "One Objective" Dance Group.

Boston Business Journal Book of Lists Gala

Thursday, January 27: Boston Business Journal Book of Lists Gala. Celebrate the top business organizations throughout Greater Boston with over 1,000 top executives. The Book of Lists is the number one source of "who's who" and the 2011 Gala is your opportunity to network with and toast the most successful leaders in town. Carolyn Motta from the Circulation department is offering a ticket with a subscription for just \$175** (The tickets to the event are \$175 when purchased through our site....) You don't want to miss this once-a-year party. 6:00-9:00 pm, TD Garden Arena Floor 100 Legends Way, Boston, MA. Cocktails & Heavy hors d'oeuvres, This is a networking reception, no speeches. Business attire. \$25 of each ticket purchased will go directly to benefit *Junior Achievement. Call 617-316-3238.

Brockton Symphony Orchestra Concert

Saturday, Jan. 29, 2011. Brockton Symphony free Family Concert "Fun for all Ages." A gift to the community. Music and education for young and young at heart. Eleven-year old pianist, Baker Elementary School Chorus, Canton strings, Petting Zoo for instruments, Door prizes. Free tickets will be used for drawings. Tickets available at the door. Concert at West Middle School, 3:00 PM. Free-will offering at door for music lesson scholarship fund for Brockton public school students. For advance tickets and info: www.brocktonsymphony.org or 508-588-3841

2nd Annual Cosmos and Couture

Sunday, January 30: Cosmos and Couture- New Year New You- a Trio of Bandits Strikes Again. Join us for our second high end, high style fashion exchange from 5-9pm at Tambo Bistro at 252 Main Street, Brockton, rsvp 508-802-0449. Visit www.atrionofbandits.org.

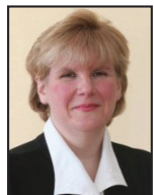
Artist's Reception

Saturday, January 15: Mark Your Calendar - Artist's Reception for, Landscape Artist, George Mitchell Jr., at 6:30 p.m. at the Henson Jackson Art Gallery and Framery. Located at 2 Canton Street, Stoughton. Visit www.hensonjacksonartgallery.com

February Breakfast to Feature Brockton Mayor

Wednesday, February 16, 2011

Join us at the Good Morning Metro South breakfast on February 16, 2011 from 7:30 am - 9:00 am at the Shaw's Center in Brockton, 1 Feinberg Way, Brockton (note location change for 2011). The featured speaker is Brockton Mayor Linda Balzotti.



Mayor Linda Balzotti

Linda Balzotti, first female Mayor of Brockton, served as a Brockton Councilor for more than a decade, providing strong constituent services, advocacy for neighborhoods and a strong focus on fiscal restraint. A lifelong Brocktonian, she also served as a member of the Brockton Planning Board and as a resident activist. Linda was elected as Ward 4 Councilor in 1998. She worked with the City Council to ensure a multi-million dollar restoration to Brockton's Wastewater Treatment Plant; built a coalition to defeat the proposed reopen-



ing of the BFI Landfill, and fought for the construction of the Brightfields.

Linda is a 1979 graduate of Brockton High School and holds a bachelor's degree from Syracuse University. In addition to serving four terms as a ward councilor and two terms as a councilor-at-large and Council President in 2001, Linda was a former legislative aide to Representative Christine Canavan, and was employed as the Public Information Officer at Bridgewater State College.

Also speaking will be Arthur Bakis from the US Census Bureau. The Breakfast is sponsored by Comcast Business Class and Good Samaritan Medical Center.

The cost to attend this meeting is \$20 for members and \$35 for future-members and includes breakfast. To register, contact Kimberly Prosper at 508.586.0500 x 231, email kprosper@metroouthchamber.com or register at metroouthchamber.com/register.html

AMBASSADOR of the Quarter

Bob began his career as a gas inspector for the town of Easton. From there, he worked his way up to Manager of Propane Services for Bay State Gas and Northern Utilities. He retired after 35 years of service.

Bob is now a sales manager and co-owner of SET Associates. SET Associates, established in 1997, is a promotional product supplier/manufacturer's representative, selling imprinted sportswear and advertising specialties to businesses, schools, colleges, municipalities, and organizations located in Southeastern Massachusetts. SET Associates offers personalized service with access to more than 3,300 suppliers with over 500,000 products.

Bob joined the Chamber 13 years ago, when he co-founded the business. He joined the Ambassador's Team 2 years later. Bob enjoys the networking and friendships that he has made at the monthly Good Morning Metro South meetings. Bob also enjoys being an Ambassador. "The advance business



Bob Tufts

updates given at the Ambassadors meetings give me a jump start on my competition."

Bob is also involved in many other organizations. He is the Chairman of the Board of Trustees of Unity Church in North Easton, Trustee and President of Village Cemetery Corp., Former Director and Assistant Treasurer of the

Girl Scouts of Southeastern MA, Past President of the Rotary Club of Brockton, and he is also the beneficiary of the Rotary Paul Harris Award.

The Ambassador of the Quarter program highlights and rewards Ambassadors who go above and beyond in their duties as a member of the Ambassador Team. Each Quarter, an outstanding Ambassador will be featured in the Action Report newsletter.

The Ambassador Team meets on a monthly basis to serve fellow member businesses. To participate, or for information on joining the Chamber, contact John Nesti at 508.586.0500 x 229 or email jnesti@metroouthchamber.com.

"I meet and talk to many more people than I ever could have imagined. The Metro South Chamber is like a regional economic mall, the anchor stores, like the banks and financial institutions, the colleges, hospitals, healthcare facilities and the utilities provide the core with small and large businesses mixed in. All support the chamber and a favorable business climate. I started my business with 0 customers in 1997, and today I'm doing business with the largest employers in the region. The Metro South Chamber has been a boost to me both personally and professionally. I recommend it for any business person today."

Employment Law Update, What You Need To Know



Tuesday, February 8, 2011, 8:00 am - 11:30 am

The Shaw's Center, 1 Feinberg Way, Brockton

The experienced attorneys of Murphy, Hesse, Toomey & Lehan, LLP, will provide an overview of major developments in employment law over the past twelve months. Emphasis will be placed on the implications of these legal developments for day-to-day HR administration and tips for minimizing liability. In addition, attorneys will be discussing topics in greater detail including:

- Health Care Reform
- Criminal Offender Record Information (CORI) Reform
- Legal Issues Regarding Social Networking
- Wage and Hour Law
- Privacy Issues

Registration and networking will begin at 8:00 am. The cost of this workshop is \$49 for members and \$69 for non-members and includes coffee, full breakfast, and extensive handouts including best practices. RSVP for this event by contacting Kim Prosper at 508.586.0500 x 231, email kprosper@metroouthchamber.com, or register online at www.metroouthchamber.com/register.html.

Murphy, Hesse, Toomey & Lehan, LLP is a multi-service law firm based in Quincy, Boston and Springfield. One of the 50 largest firms in Massachusetts, their years of experience and resources offer clients a wide range of legal services while maintaining a "hands-on-touch" that is important in Client-Attorney relationships. For more information about Murphy, Hesse, Toomey & Lehan, visit www.mhtl.com.

Travel to Hong Kong; Thailand This Fall

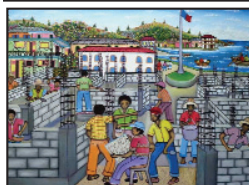


Attractions include: Golden Palace Emerald Buddha Art Kingdom, Klong Tour, Trip to the Canals of Thonburi, Beautiful Coral Island Beach, Nong Nooch Botanical Garden, Elephant Ride, Pattaya Four Regions Floating Market, Four Face

Buddha Bangkok, Ayuthaya Ruins, Avenue of Art, Ngong Ping 360 Cable Car Journey, Repulse Bay Beaches, Peak Tram Ride, and more...

To request more information on this all-inclusive tour, contact Alison van Dam at 508.586.0500 x 222 or email avandam@metroouthchamber.com.

When Our Brushes Shook, A Tribute to Haiti



Haitian Artists Assembly of Massachusetts presents The Jacmel Art Revitalization Project, "When Our Brushes Shook", a travelling, post earthquake, community retrospective in the visual arts. For more information, contact Arnie Danielson of the Greater Brockton Society for Poetry and the Arts at 508-326-9971, or visit www.brocktonartseries.org.

January 24th-February 25: Brockton City Hall Mayor's Rotunda; Brockton Public Library Driscoll Gallery; Tamboo Bistro, 252 Main Street, Brockton; Art in the Windows, Main Street, Brockton

Networking at Good Samaritan Medical Center

Photos by Rich Morgan Photography



Andrea Papadopoulos, Arista Associates and City Councilor Jass Stewart enjoy the food buffet



Sheryl Savage, Massasoit Community College; Paula Peterson, The Children's Museum in Easton



Jonathan Parker, EagleEye Accounting Solutions; Walter Herlihy, Beacon Financial



Patricia Allo, Good Samaritan Medical Center; Wanda Oyola, Corporation for Public Management



Hoffman Wolff and Tom Healy; Brockton Rox



Monique Aleman, Good Samaritan Medical Center, Brockton speaks at the After Hours held in the Moakley Conference Center



19th Annual Taste of Metro South
Wednesday, March 23, 2011, 5:30 pm - 8:00 pm
Shaw's Center, Brockton

Tickets available at www.metroouthchamber.com/register.html

\$25 in advance/ \$30 at the door

Call 508.586.0500 x 231 for tickets and more information

Calling All Restaurants; Taste of Metro South



The Taste of Metro South is a highly visible, much publicized and well-received evening of enjoyment for everyone. This event has traditionally drawn between 600-700 people. A diverse group of restaurants, organizations and performers participate from throughout the Metro South region.

Area restaurants and local organizations are encouraged to participate by renting booth space or sponsoring the event. All those who do participate will

gain exposure through direct interaction with new potential customers, word of mouth, through advertisements in the Enterprise, Action Report and Program Guide, and potential coverage on the Brockton Community Access Channel and WXBK 1460 AM.

Don't miss this invaluable opportunity. For more information, please contact Kim Prosper at 508.586.0500 x 231 or email kprosper@metroouthchamber.com

Participate on the Taste of Metro South Committee:

The Taste Committee helps organize the Taste of Metro South to increase the awareness and appreciation of living and working in the region. The committee helps recruit new restaurants and meets to discuss the logistics to make a successful community event. To join the Taste Committee, contact Kim Prosper at 508.586.0500 x 231.

Legal Workshop for Small Businesses

Wednesday, February 9, 2011

10:00 am - 12:00 pm

Metro South Chamber of Commerce, 60 School Street, Brockton

Explore the advantages and disadvantages of each form of business & the best fit for your business, LLC, S-corp, partnerships

The Lawyers' Committee's Belin Economic Justice Project provides free legal assistance to small businesses on many issues, including:

- Business Entity Formation
- Real Estate (including leases and zoning)
- Contracts
- Employment Matters
- How to protect yourself and your business

The Lawyers' Committee, in association with WilmerHale, the Supplier Diversity Office, and the chamber are hosting a free business legal workshop where business attorneys will give an overview of legal issues and answer questions on the above topics.

To register, visit www.somwba.state.ma.us/WorkShop/xwrk_main.aspx.

Since 1927
3rd Generation
Family Owned
& Operated

**HOLMES-McDUFFY
FLORISTS, INC.**

Specializing In...

Elegant Floral Designs • Balloons
Fruit Baskets

Corporate Specialist • Wedding Consultants
Funeral Consultants

DAILY PROMPT DELIVERIES
TO BROCKTON AND VICINITY
OR ANYWHERE IN THE WORLD

All Major
Credit Cards
Accepted...

110 North Leyden Street
Brockton, MA 02302

508-586-2000

visit our website at www.holmesmcduffy.com



Metro South Staycation - Wonderful Winter Fun



Glide at the Ice Rink

Asiap Skating	
702 Belmont St., Brockton	(508) 583-6804
Bridgewater Ice Arena	
20 Bedford Pk, Bridgewater	(508) 279-0600
Rockland Ice Rink	
599 Summer St., Rockland	(781) 878-7500

Catch a Movie

Hoyts Cinemas: Sharon 8	
111 S. Main St., Sharon	(781) 784-9300
Showcase Cinemas	
13 Mazzeo Dr., Randolph	(781) 963-5600

Visit a Museum or See a Concert

Brockton Historical Society Museum	
216 N. Pearl St., Brockton	(508) 583-1039
Brockton Symphony Orchestra	
PO Box 1407, Brockton	(508) 588-3841
Fuller Craft Museum	
455 Oak St., Brockton	(508) 588-6000
Henson Jackson Art Gallery	
2 Canton Street, Stoughton	(781) 297-5220
The Children's Museum in Easton	
PO Box 417, North Easton	(508) 230-3789

Relax with a Massage

Andre Robere Salon & Day Spa	
285 Washington Street, N. Easton	(508) 230-8394
Essentials Laser & Med Spa	
111 Torrey Street, Brockton	(508) 580-9876
Makeovers Salon & Spa	
574 Washington St., S. Easton	(508) 238-2201
Michele's Massage Studio	
455 West Center St., W. Bridgewater	(781) 504-3443

Eat at a Chamber Member Restaurant

Bella's Pizzeria II Seafood & Grille	
319 Plymouth Street, Halifax	(781) 293-8788
Belle Epoque Caribbean Cafe & Bakery	
793 Crescent Street, Brockton	(508) 580-0020
Bertucci's Brockton	
1285 Belmont Street, Brockton	(508) 584-3080
Boston Market	
756 Belmont Street, Brockton	(508) 580-8551
Burrito Wraps, Mexican Grill	
688 Crescent Street, Brockton	(508) 427-0018
Cafe Somada	
306 Crescent Street, Brockton	(508) 232-6913
Cameron's On The Green	
436 Oak St., E. Bridgewater	(781) 447-7888
Cancun Mexican Restaurant	
145 Main St., Kingston	(781) 585-0060
Cape Cod Cafe, Inc.	
979 Main St., Brockton	(508) 583-9420
Chili Head BBQ Company	
320 W. Center St., W. Bridgewater	(508) 941-0707
Chili's Grill & Bar	
726 W. Center St., W. Bridgewater	(508) 427-9906
Christo's, Inc.	
782 Crescent St., Brockton	(508) 588-4200
Coffee Shack	
15 Schoosett Street, Pembroke	(781) 826-3762
DeMaio's Cafe	
41 N. Main Street, Brockton	(508) 427-9876
George's Cafe	
228 Belmont Street, Brockton	(508) 588-4231

Go Bowling or Play at the Arcade

Carousel Family Fun Center (Rollerskating)	
1055 Auburn Street, Whitman	(781) 857-1286
The Charlie Horse Restaurant	
674 Old W. Ctr St., W. Bridgewater	(508) 583-7252
Timber Lanes, Inc.	
459 Bedford St., Abington	(781) 878-0218
Westgate Lanes and Pub	
64 Westgate Dr., Brockton	(508) 583-1296

Good Days Restaurant, Inc.	
99 So. Main St., W. Bridgewater	(508) 584-0077
Gourmet Cafe	
245 Main St., Brockton	(508) 580-0966
Heather's Place	
1300 Plymouth St., E. Bridgewater	(508) 715-4787
Joe Angelo's Cafe & Deli	
13 Crescent Street, Brockton	(508) 588-8331
Legal Sea Foods	
250 Granite Street, Braintree	(781) 356-3070
McGuigan's Pub	
546 Washington St., Whitman	(781) 447-7333
Miko's Cafe	
912 Crescent Street, Brockton	(508) 232-6754
Stonebridge Cafe	
1285 Belmont St., Brockton	(508) 584-5200
Supreme House of Pizza	
376 Centre St., Brockton	(508) 588-0044
Tamboo Restaurant	
282 Main St., Brockton	(508) 584-8585
Texas Roadhouse	
124 Westgate Dr., Brockton	(508) 427-6244
The Charlie Horse Restaurant	
674 Old W. Ctr. St., W. Bridgewater	(508) 583-7252
The Halfway Cafe	
200 S. Franklin St., Holbrook	(781) 767-2900
Venus Cafe, Inc.	
47 South Ave., Whitman	(781) 447-9072
X & O Restaurant	
217 Washington St., Stoughton	(781) 344-1800

Ride the Slopes

Blue Hills	
4001 Washington St., Canton	(781) 828-5070



For more recreation and business information, look for the 2011 Chamber Book for Business



RadarFrog

Save here and everywhere.

Visit us at www.RadarFrog.com

Find it. Buy it. Save.

RadarFrog is the best source of deals coupons, and other offers from businesses right in your community.

It offers great savings at places you already shop such as Target, Gap, and Office Depot, as well as locally-owned restaurants, retailers, and other businesses.

Featuring circulars powered by **zip2save.com**

BSU President Speaks to Chamber

Sponsored By:



DJ service by Rob Peters Entertainment. Photography by Rich Morgan



Bridgewater State University President Dana Mohler-Faria addresses the breakfast attendees.



Attendees enjoy a delicious breakfast buffet



Bob Malley, Brockton Parking Authority; Christine Cusano, Lincoln Tech; Angela Corby-Dennis, Lincoln Tech; Bonnie Black, Lincoln Tech



Reggie Nunnally of the MA Supplier Diversity Office (SDO) is interviewed by Charlie Hickey, CareerWorks



Denise Fitzgerald, St. Joseph Manor



Christine Cusano, Lincoln Tech

MEMBERProfile

The Ockers Company



Jonathan Velozo, Account Executive, The Ockers Company

Address:
1340 Belmont St.,
Brockton, 02301

Phone:
508-586-4642

Website:
www.ockers.com

Year Established:
1921

What is your market area:
Massachusetts, Rhode Island & Connecticut

What markets do you serve:

Small and Medium Businesses, Medical and Legal, State and Local Government, K-12 Public Schools, and Higher Education.

Please list awards or special recognition that your firm has received.

Ockers has been awarded the following MA State Contracts: ITC 16, ITC 45 Low Voltage Cabling Contract, and OFF30A Audio Visual Contract.

What is your main business objective concerning your customers and the business community?

To provide a total solution of products and services for all technology and audio visual needs.



Number of Employees: 34

Products or Services:
Technology Products and Solutions

What is unique or special about your firm and the products and services you offer?

The most unique thing about The Ockers Company would be the pride we take in our onsite customer support.

Local MLK Celebrations Planned



Dr. Martin Luther King, Jr.

Article from the www.thekingcenter.com

The Martin Luther King, Jr. Holiday celebrates the life and legacy of a man who brought hope and healing to America. We commemorate as well the timeless values he taught us

through his example -- the values of courage, truth, justice, compassion, dignity, humility and service that so radiantly defined Dr. King's character and empowered his leadership. On this holiday, we commemorate the universal, unconditional love, forgiveness and nonviolence that empowered his revolutionary spirit.

We call you to commemorate this Holiday by making your personal commitment to serve humanity with the vibrant spirit of unconditional love that was his greatest strength, and which empowered all of the great victories of his leadership. And with our hearts open to this spirit of unconditional love, we can indeed achieve the Beloved Community of Martin Luther King, Jr.'s dream.

Area MLK Day Events: Monday, January 17, 2011

Please contact the following organizations for further information on Martin Luther King Day celebrations:

- Bridgewater State University at 508.531.2446
- Brockton Area NAACP at 508.587.0502
- The Children's Museum in Easton at 508.230.3789
- Massasoit Community College at 508.588.9100 x 1309

Salve Regina Student Interns



Allison Correia

Allison Correia is completing an internship with the Metro South Chamber of Commerce this winter. She is a junior at Salve Regina University in Newport, RI and majoring in Business Administration with a minor in Accounting. Through this internship experience Allison hopes to gain interest in a specific field of business to pursue after she graduates in May 2012. She wishes to work on her communication and marketing skills as well as expand her knowledge of the professional world.



A Nissan Offer For Chamber Members

Join Nissan 24's Community Partners Program!

A partnership available only to local businesses and their employees with special discounts available to employees, family members and referrals.

- Your employees will receive \$100 over the dealer cost (not the retail value) of the entire lineup of new Nissans. Just show your business card.
- Special Fleet Pricing- Receive competitive corporate rates on a full line of vehicles, whether you need four or 24 for your fleet.
- 15% off Genuine Nissan Microfilters, \$19.95 Oil Changes (Save \$10), Free Rental Car, Discounts on Service Engine Light and 4-Wheel Alignments.

To take advantage of this offer, contact **Hank Tuohy** at 508.588.9520 x 152, or email htuohy@nissan24auto.com. Nissan 24 is located at 1016 Belmont Street, Brockton, directly off Route 24. Visit www.Nissan24Auto.com.

Metro South Chamber of Commerce Trip to

ATHENS & THE GREEK ISLANDS**MAY 14 - 23, 2011**METRO
SOUTH
CHAMBER OF
COMMERCE

Featuring a 4-Night Cruise:
Mykonos, Kusadasi, Patmos, Rhodes,
Crete & Santorini

10 Days * 18 Meals

Other trip Highlights: Mycenae, Athens, The Acropolis, Olympic Stadium, Taverna Dinner Show, beautiful beaches, and many tours and attractions.

-\$2,849 per person

(Price includes Port Charges, Hotels, Transfers, Cruise, Round Trip Air Fare from Logan, Luxury Tour Buses and more.)

For more information:

visit www.metroouthchamber.com/greece.html,
call Alison van Dam at 508.586.0500 x 222
or email avandam@metroouthchamber.com.

Supplier Diversity Office Opens at Chamber

Mary Waldron, 21st Century Corporation; State Representative Michael Brady; Reggie Nunnally, SDO Office; Christopher Cooney, Chamber President & CEO; Donna O'Connor, SBA; John Lloyd, On Point Coaching



John Fitzpatrick, SDO

The Massachusetts Supplier Diversity Office (SDO) recently celebrated the Grand Opening of their satellite office in the Metro South Chamber building at 60 School Street, Brockton. The SDO (formerly SOMWBA) is a state agency that assists minority and woman owned businesses. In addition, they certify businesses that meet certain criteria.

John Fitzpatrick, Director, Construction Reform will hold office hours in the Chamber building Tuesdays, Wednesdays and Fridays, 9am - 5pm and Mondays by appointment. If you have any questions, please call John at 617-973-8647 or 617-272-0480 or email john.b.fitzpatrick@state.ma.us.

MEMBERProfile**Brockton Area Arc**

Allison DiMaggio
Brockton Area Arc

Address:
1250 West
Chestnut Street,
Brockton, 02301

Phone:
508.583.8030

Website:
www.brocktonareaarc.org

What is your market area:

The Arc is a national grassroots organization. In Massachusetts, there are 18 local chapters in addition to the Arc of Massachusetts

What markets do you serve:

Abington, Avon, Bridgewater, Brockton, E. Bridgewater, Easton, Holbrook, Stoughton, W. Bridgewater & Whitman.

What is unique or special about your firm and the products and services you offer?

The Brockton Area Arc was awarded the state contract by the Department of Developmental Services to provide one of the two Family Support Centers in the area beginning July 1, 2010.

Please list awards or special recognition that your firm as received.

Brockton Area Arc and our Day Habilitation program received a 3 year accreditation for "Community Services," a 2 year license and a 2 year certification with distinction from the Department of Developmental Services Office of Quality Enhancement. The Arc of Massachusetts recognized our Family Support services with an award at their 2003 annual meeting. The Brockton Area Arc and Sibshops of Greater Brockton were recognized as the outstanding human services program by Community Services of Greater Brockton in June 2008.

All Aboard the Arc!

The chapters of The Arc across Massachusetts have been the leaders in providing services and advocacy for people with intellectual and developmental disabilities for over 50 years. The **All Aboard the Arc event is a chance to unite and celebrate the achievements while raising awareness and funds within our local communities and across the state.** All Aboard The Arc! is a statewide pledge event in which anyone can participate - individuals with disabilities, families, community members, local leaders, supporters of The Arc, students, and employee groups. Riders are asked to raise a minimum of \$600 by soliciting pledges from their families, friends and co-workers. By doing this, they will earn a seat on one of the dozens of buses that will form a **caravan on Sunday, April 10, 2011**, departing from local Arc chapters across MA, all converging for a noontime rally and entertainment program at the historic Hanover Theatre in Worcester. We'd love to have you on board! Visit www.allaboarthearc.org to register today or contact Allison DiMaggio at adimaggio@arcsouthshore.org with any questions!



Need Help Starting Your Business?
Searching for Money to Start Your Business?

The Metro South Business Assistance Center (BAC), a partnership of over twenty organizations, is a high-tech, one-stop business resource center that offers counseling, technical assistance, and financing to potential, existing and expanding businesses.

FREE services offered**Premier Sponsor:**

- Business Related Software
- Comprehensive Reference Library
- Professional Counseling (by appt.)
- Access to Computers & Online Resource
- Informational & Instructional Videos
- Workshops & Seminars (fees may apply)

Located at 60 School Street, Brockton, in the Chamber Building. Call 508.586.0500



RENEWING Members Thank You !

Affordable Closet Systems
Barnard Construction
Bearce Insurance Agency, Inc.
Brennan's Smoke Shop
Bridgewater Trophy
Clearpoint Communications, Inc.
Concord Foods, Inc.
Cushman Insurance Group
Frenette & Dukess
Fuller Craft Museum
Hampden Technologies
Holmes-McDuffy Florists, Inc.
Home Health Resources, Inc.
Ideal Jewelry & Loan
J. Frank Conley, Inc.

Lion Labels, Inc.
Living the Dream Auto Care
Mutual Bank
Nemo's Carry All Market, Inc.
Progress Physical Therapy & Rehabilitation, Inc.
Raymond A. Wallace, Accountant
Romm Diamonds
Stoughton Motel
The Woodlands at Abington Station
Training Resources of America, Inc.
Trans Courier Systems
United Way of Greater
Plymouth County, Inc.
Waste Management of MA

Brockton Celebrates Strength of Diverse Businesses

Written by Mary Waldron, Brockton 21st Century Corporation

The Brockton 21st Century Corporation in conjunction with Mayor Linda M. Balzotti and the Brockton City Council will be holding a Diversity Business Celebration on **Thursday, March 3rd, 2011** at the **Shaw's Center** from **4:30 p.m. - 6:30 p.m.** This event will have the following stakeholders working with us: the Metro South Chamber of Commerce, Small Business Administration, S.C.O.R.E., South Eastern Economic Development Corporation, Brockton Chapter of the NAACP, Cape Verdean Association and the Supplier Diversity Office - (formally SOMWBA). Other organizations are welcomed to participate.

The Program Goals are to: **recognize** the various businesses and their impact on the local economy, bring **awareness** of the available resources at their fingertips, **educate** the various business on new developments, programs financing seminars and workshops readily available and to **award** through a ceremony selected businesses so that their personal success story can be shared.

What will be realized from this event will be acknowledgement and appreciation by the greater Brockton community of the depth and contributions of these businesses. The benefit to the businesses that will attend this event will have direct access to the various resources and information as well as the potential for building new opportunities.

The Small Business Program of the Brockton 21st Century, consultant OnPoint Coaching - Principal John Lloyd, is coordinating the efforts for this event as a way of continuing to provide technical assistance and outreach. This furthers the goal of acknowledging that small businesses are the backbone of our community.

Mayor Balzotti has agreed to be the keynote speaker. In addition to the Mayor, a panel discussion offering some advice and information. The night will be highlighted by the THRIVE Awards and networking. Light fare and refreshments will be served throughout the duration of the program. Those interested in attending or nominating a business should contact the Brockton 21st Century Corporation 508-586-0021 or email info@brockton21.com

Students Create Holiday Parade Float



Students from the Downtown Work to Learn Program at the Eldon B. Keith School in Brockton completed a float for the Brockton Holiday Parade in November, 2010.

Pictured above: Artist Laura DeDonato (artist), Manny Gomes (student), Adrienne Niccolli (teacher), Taylor Askew (student)

WELCOME New Members

Making an Investment in Our Community

Artco Inc.

Mr. Robert F. Baker
155 Will Drive
Canton, MA 02021
(781) 830-7912
www.artco.biz.com
Printers

Chili's Grill & Bar

Mr. Joe Costa
726 West Center Street
West Bridgewater, MA 02370
(508) 427-9906
www.chilis.com
Restaurants

Fast Mailing

Mr. Scott Trabucco
378 Page Street, Suite 13
Stoughton, MA 02072-1124
Mailing Services

Jack Dixey, CPA

Mr. Jack Dixey
301 West Center Street
West Bridgewater, MA 02379
(508) 776-8364
Accountants

Joe Angelo's Cafe & Deli

Mr. Joe Angelo
13 Crescent Street
Brockton, MA 02301
(508) 588-8331
www.joeangeloscafe.com
Restaurants

McCall Ambulance Service

Mr. Stephen L. McCall
PO Box 6333
Brockton, MA 02305
(508) 588-7772
Medical

Tastefully Simple

Ms. Barbara Maraglia
64 Lynn Road
Brockton, MA 02302
(508) 269-7689
tastefullysimple.com/web/bmaraglia
Gifts

Vermont Pure Springs

Mr. Andrew Levine
95 Shawmut Road
Canton, MA 02021
(781) 828-3377
www.vermontpure.com
Beverage Suppliers

Whitman Public Library

Ms. Samantha Duckworth
100 Webster Street
Whitman, MA 02382
(781) 447-7614
www.whitmanpubliclibrary.org
Municipal

Woods Financial

Mr. Kevin J. Woods
28 Main Street, Bldg 8
North Easton, MA 02356
(508) 238-5857
Financial Services

To Join the Chamber, Contact John Nesti,
508.586.0500 x 229, jnesti@metrosouthchamber.com

Network at Business After Hours

St. Joseph Manor, Wednesday, February 9, 5:30 pm - 7:30 pm



Please join us on Wednesday, February 9, 5:30 pm - 7:30 pm for a Business After Hours event at St. Joseph Manor, 215 Thatcher Street, Brockton, for an evening of networking and refreshments.

St. Joseph Manor provides high quality, compassionate care for people of all beliefs and traditions. Here at St. Joseph Manor, we provide short-term rehabilitation care, including: physical therapy, speech therapy, occupational therapy, pain management, wound care, intra-

venous therapy and hospice care. Other services include long-term care, respite care and an adult day health program. Most of our long-term residents live in private rooms and the remainder live in semi-private rooms. For more information, visit www.sjm-brockton.org.



The cost to attend is \$5 for members and \$15 for future-members and includes hors d'oeuvres and beverages. If you would like to register, please call Kim Prosper at 508.586.0500 x 231, email kprosper@metrosouthchamber.com or register online at metrosouthchamber.com/register.html. Don't forget your business cards!

The Ambassador Team • Win-Win Opportunity!

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services.

The next **Ambassador meeting** will meet on Wednesday, February 2, 2011 from 8:00 - 9:00 am at the Metro South Chamber of Commerce, 60 School Street, Brockton. To become an Ambassador, contact John at the Chamber at 508.586.0500 ext. 229, jnesti@metrosouthchamber.com.

Chamber Urges Growth of Water Reclamation Facility

On Wednesday, December 15th, The Metro South Chamber of Commerce Board of Directors passed a resolution urging the Honorable General Court of the Commonwealth of Massachusetts to adopt, at the earliest time possible, legislation fostering the expansion of regional water and wastewater reclamation within the greater Brockton area.

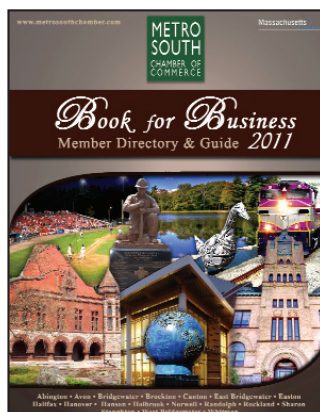


Chamber of Commerce. Tour participants viewed the state of the art facility featuring more than \$87 million dollars in recent renovations (since 2006) and ultraviolet-light cleaning technology. The tour raised the awareness of the AWRF's cleaning capacity and impressive track record of service to the community.

"This regional facility has been superbly outfitted with the very latest technology. It is a valuable asset that needs to be better utilized to serve the entire region for the benefit of all - businesses, residents and advocates for sustainability. The Chamber urges federal and state officials to clear the way to greater regional usage of this plant to remedy some of the most pressing and persistent needs within the area," said Christopher Cooney, President and CEO of the Metro South Chamber of Commerce.

This resolution occurred just weeks after business and community leaders from Abington, Avon, Brockton, Easton, East Bridgewater and West Bridgewater participated in a tour at the recently renovated, Advanced Water Reclamation Facility (AWRF, formerly wastewater treatment plant) at 303 Oak Hill Drive, Brockton. The tour was coordinated by the City of Brockton, Old Colony Planning Council and the Metro South

Book For Business Arriving Soon



The Chamber of Commerce will soon be distributing the **2011 Metro South Book for Business**. The book features area dining, lodging, public golf courses, recreation, legislative

leaders, community demographics, regional and economic data and a complete membership listing. The book also includes a full color map of the Metro South region, highlighting hotels, golf courses, industrial parks, town halls and other points of interest.

"This year's Book for Business features 100 pages of information useful to residents, visitors, and businesses in the Metro South region. It places the entire Chamber membership at your fingertips," said Christopher Cooney, President and CEO of the Chamber.

Copies of the Book for Business will be distributed throughout the region to banks, real estate offices, town hall offices, all Chamber members, area colleges, and sent to all relocating businesses and families interested in the Metro South area.

Chamber Staff Directory



Top Row: Lisa Keene, Amilcar Monteiro, Kimberly Prosper, John Nesti, Christopher Cooney
Bottom Row: Kathleen Lynch, Kerry Sullivan, Alison van Dam

Christopher Cooney, President & CEO

508.586.0500 x 223, chris@metrosouthchamber.com

Chris provides effective leadership for the organization and its members in carrying out the Chamber's mission, directing internal operations and developing external relationships beneficial to business and community advancement.

Lisa Keene, Business Assistance & Advocacy

508.586.0500 x 225, lkeene@metrosouthchamber.com

Lisa provides direct assistance to current and prospective business people through the Metro South Business Assistance Center and Edison Business Incubator. In addition, she provides leadership support to the Government Affairs Division and assistance with special chamber/community projects.

Kathleen Lynch, Connecting Activities

508.586.0500 x 227, klynch@metrosouthchamber.com

Kathleen coordinates Connecting Activities, a state-wide internship program that connects youth with area employers. She also focuses on issues aimed at attracting, training, and retaining a competitive workforce.

Amilcar Monteiro, Technology Assistant

508.586.0500 x 221

International student Amilcar assists in the technology conversion to a web-based member database. He also researches, investigates, and develops new technology trends as they relate to the Chamber and membership.

John Nesti, Director of Member Services

508.586.0500 x 229, jnesti@metrosouthchamber.com

John is responsible for member recruitment and development. His roles include site visits with current and prospective members as well as promotion of existing benefits and programs. He also works to identify and develop new and effective means to engage and reward Chamber Ambassadors.

Kimberly Prosper, Program Director

508.586.0500 x 231, kprosper@metrosouthchamber.com

Kim is responsible for all Chamber programs and events. This includes the monthly Good Morning Metro South breakfasts, Business After Hours, ATHENA Program, the Taste of Metro South, and the Chamber's Annual Meeting and Business Expo.

Kerry Sullivan, Controller

508.586.0500 x 230, ksullivan@metrosouthchamber.com

Kerry is responsible for all of the Chamber's financial reporting. She works cooperatively with the management team to produce forecasts, projections and budgets.

Alison van Dam, Director of Communications & Marketing

508.586.0500 x 222, avandam@metrosouthchamber.com

Alison designs and produces the Chamber's Metro South Book for Business, writes and designs the Action Report newsletter and weekly e-Update email, and is responsible for the design, creation and maintenance of the Chamber website, social networking sites, Brockton Information Boards, and city maps. In addition, she creates event marketing, and Chamber and Brockton advertisements.

GRO-N-THINGS, INC.

Interior Plant Maintenance and Design Service

P.O. Box 1246
Middleboro, MA 02346

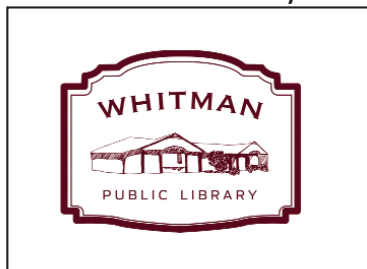


508.947.8433 (p)
781.767.2244 (f)

Artco Inc.

155 Will Drive, Canton • 781-830-7912
www.artco.biz.com

ARTCO is a high quality commercial printing and mailing operation servicing the greater New England marketplace for more than 35 years. We are conveniently located in Canton, MA near the intersection of Routes 95 and 93 and easily accessible from all area major highways. Consider ARTCO your local specialist in craftsmanship, postal supervision, electronic pre-press, sheet fed printing, digital printing, binding, mailing services and warehousing. For more information please call BOB BAKER or email at b_baker@artco.biz.

Whitman Public Library

100 Webster Street, Whitman • 781-447-7613
www.whitmanpubliclibrary.org

In addition to offering books, DVDs, CDs and more, the Whitman Public Library has recently been awarded the "Libraries for Job Seekers Grant." This grant has enabled us to create a special jobs section, and we offer regular programs and workshops on job related topics, always free and open to the greater community. Join us for Jobs Week, January 10-14! Call 781-447-7613 or visit www.whitmanpubliclibrary.org for more information.

That's Tasty!

28 Bigney Avenue, Brockton
617-899-0376 • www.thatstasty.net

This caterer sets itself apart from the others by using only quality food products and utilizing local farms and food distributors. Passion and pride in cooking abilities and a genuine joy of life allows cook, Claudia Denelle, and husband, Dave Denelle to give their clients restaurant quality meals assuring an elegant function. Foods offered are cooked from scratch and served fresh to optimize the dining experience. We serve romantic dinners for 2 up to elegant affairs of up to 150 guests. Each case is customized to suit all needs and desires.

EagleEye Accounting Solutions

96 Massapoag Avenue, North Easton
508-238-8384 • www.eagleeyeaacctolutions.com

EagleEye Accounting consults with businesses to streamline the reporting process to ensure critical decisions are made with accurate and timely information. We develop synergy at all levels, & train staff to meet goals. We provide part-time controller/CFO services. Jonathan L. Parker, CPA has over 30 years experience in public accounting, and has been a controller & a CFO. We will work with your current CPA to meet year-end needs, or we can provide year-end corporate and individual tax preparation if required.

2011 Holiday Calendar

**New Year's Day**

Saturday, January 1

M.L. King Day

Monday, January 17

President's Day

Monday, February 21

Patriot's Day

Monday, April 18

Memorial Day

Monday, May 30

Independence Day

Monday, July 4

Labor Day

Monday, September 5

Columbus Day

Monday, October 10

Veteran's Day

Friday, November 11

Thanksgiving Day

Thursday, November 24

Christmas Day

Sunday, December 25

	Manufacturing Retail Stores/ Supermarkets	Liquor Stores	Taverns/Bars	Banks	Stock Markets	State/County Municipal Offices	Schools	Libraries	Mail Delivery
New Year's Day	■	■	■	●	●	●	●	●	No
M.L. King Day	■	■	■	□	■	●	●	●	No
President's Day	■	■	■	□	■	●	●	●	No
Patriot's Day	■	■	■	□	■	●	●	●	Yes
Memorial Day	○	■	■	■	●	●	●	●	No
Independence Day	○	■	■	■	●	●	●	●	No
Labor Day	○	■	■	■	●	●	●	●	No
Columbus Day	◆	◆	■	■	●	■	●	●	No
Veteran's Day	✕	✕	■	■	■	●	●	●	No
Thanksgiving Day	●	●	■	■	●	●	●	●	No
Christmas Day	●	●	■	■	●	●	●	●	No

- Open
- Closed
- Manufacturers and other non-retailers may not open without local police permit.
- Open at the discretion of the individual bank. Most banks are expected to be closed on Martin Luther King Day.
- ◆ Blue Laws apply before noon. Local police permit is required to operate before noon.
- ✕ Blue Laws apply before 1pm. Local police permit is required to operate before 1 pm.
- \$ Retail stores must pay time and one-half.

Summary of State Laws Relative to Legal Holidays Blue Law

- apply until midnight
- on Columbus Day apply until noon
- on Veteran's Day apply until 1 p.m.

Work permits for "Blue Law" holidays

- can be obtained at the discretion of local authorities
- should be requested 60 days in advance
- shall not cover more than one day Overtime
- In general, retailers** (with 8 or more employees) are required to pay a minimum of time and one-half to non-professional employees working on all Sundays. All retailers, regardless of size, are required to pay a minimum of time and one-half on New Year's Day, Memorial Day, Labor Day, Columbus Day, Independence Day, Veteran's Day and on January 2 in years on which January 1 fall on a Sunday.

Other Holiday Facts

- When January 1 falls on a Sunday, retailers may open for regular hours the following day.
- The provisions of the law relating to overtime, to the stipulation that a person cannot be required to work and to permits concerning the opening of retail stores on restricted holidays, are enforced by the department of Fair Labor & Business Practices.

For further information

- The information contained in this calendar is based on current state statutes and regulations. For further information, contact the agencies listed below.
- For questions regarding permit regulations, contact the Executive Office of the Attorney General, Division of Fair Labor and Business Practices at 617-727-2200.
- For all other questions, please contact the Citizen's Information Service at 617-727-7030 or 1-800-392-6090.

When a legal holiday falls on a Sunday, it is observed on the following day. When a legal holiday falls on a Saturday, it is observed on that day.

* Chapter 136, Section 6 of the Massachusetts General Law provides a list of 54 clauses which detail different activities that are not prohibited on Sundays or holidays. These are known as exceptions to the Blue Laws.

** As defined in Chapter 136, Section 6, Clauses 25, 27, and 50 and in Chapter 138.

January 14

Government Affairs

12:00 pm - 1:15 pm

Metro South Chamber of Commerce

60 School Street, Brockton

Discuss issues of importance with elected officials relevant to the current business climate.

Tickets: \$5 members, \$15 future-members

Please RSVP at 508.586.0500 ext. 225

January 20

Good Morning Metro South

7:30 am - 9:00 am

The Shaw's Center

1 Feinberg Way, Brockton

This breakfast program features informative speakers in a talk show style format and also allows for networking opportunities.

Tickets: \$20 members, \$35 future-members

Please RSVP at 508.586.0500 ext. 231

January 27

Business After Hours & Orientation

4:00 pm - 7:30 pm

Halfway Cafe

200 South Franklin Street, Holbrook

4-5:30 pm: New Member Reception
5:30-7:30 pm: Business After Hours

*New Member Reception- Free,
After Hours- \$5 members, \$15 future-members*

Please RSVP at 508-586.0500 ext. 231.

IT'S EASY TO REGISTER!

508-586-0500 x 231 ☎

508-587-1340 📠

E-mail: info@metrosouthchamber.com ✉

Send reservation and payment to: 📄

MSCC
Sixty School Street
Brockton, MA 02301-4087



PREREGISTRATION IS NECESSARY. Individuals registering at the event will be charged a \$5.00 late fee. For companies wishing to be billed there is a \$3.00 billing charge. Cancellations for all events must be received 24 hours in advance of the event, otherwise the company will be charged regardless of attendance.