

Action report

January
2012

www.metroouthchamber.com

Leading Businesses
Leading Communities

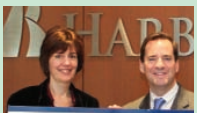


CHAMBER MISSION

To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



Dr. Susan Windham-Bannister, page 2



Patricia Williams & Christopher Cooney, page 5



Tom Pattavina, page 9

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Brockton Sets Attractive Commercial Tax Rate

The Metro South Chamber of Commerce recently testified before the Brockton City Council where tax rates were set for the coming year. Chamber Chairman, Peter Neville of Concord Foods and Chamber President, Christopher Cooney were joined by Mark Donahue of M. Donahue Associates and Bill Callahan, Callahan Real Estate. Discussion focused on a strategy of maintaining a competitive balance between residential and commercial tax rates when compared to surrounding communities and similar sized gateway cities. "A growing commercial tax base helps offset taxes to residential homeowners. In order to achieve a healthy commercial tax base, tax rates in Brockton must be kept competitive," said for-

mer Chamber Chairman Mark Donahue. The Brockton City Council concurred and set a commercial tax rate at just under \$30 per \$1,000 assessed value. Councilors Tom Monahan, Tom Brophy, Paul Studenski, Chris Macmillan, Tim Cruise and Todd Petti all voted for the more attractive rate. "This new tax rate is part of a strategy to keep Brockton attractive to businesses. A strong business base is in the best interest of all citizens of Brockton. As the hub of business south of Boston, Brockton benefits when businesses locate and grow here. Setting a competitive commercial tax rate can make a real difference to the future of the city," said Chamber CEO, Christopher Cooney.

Chamber Selected as Regional Economic Development Partner

Massachusetts Names Eleven Statewide

The Metro South Chamber of Commerce was recently chosen as one of eleven new Regional Economic Development Organizations (REDO's) statewide. The designation caps a year of regional activities by the Chamber designed to generate more comprehensive thinking and action by the fourteen or so communities that comprise the region. Transportation, water supply, and wastewater services are a few areas that may benefit from regional cooperation and the resulting economies of scale. The Chamber will meet with state officials to confirm priorities in January. Several meetings with area business and community organizations will follow.

Next Breakfast Meeting to Feature Mayor Balzotti

Thursday, January 19, 2012

Join us at the next Good Morning Metro South Breakfast on **Thursday, January 19** from 7:30am-9:00am at the **Shaw's Center, 1 Feinberg Way, Brockton**. The featured speaker is Brockton Mayor **Linda Balzotti**.



Mayor Linda Balzotti

Linda Balzotti, first female Mayor of Brockton, served as a Brockton Councilor for more than a decade, providing strong constituent services, advocacy for neighborhoods and a strong focus on fiscal restraint. A lifelong Brocktonian, she also served as a member of the Brockton Planning Board and as a resident activist.

Linda was elected as Ward 4 Councilor in 1998. She worked with the City Council to ensure a multi-million dollar restoration to Brockton's Wastewater Treatment Plant; built a coalition to defeat the proposed reopening of the BFI Landfill, and fought for the construction of the Brightfields.

In addition to serving four terms as a ward councilor, two terms as a councilor-at-large and as Council President in 2001, Linda was a former legislative aide to Representative Christine Canavan, and was employed as the Public Information Officer at Bridgewater State College.

The Breakfast is sponsored by **Brockton's Promise, Crescent Credit Union** and **Comcast Business**

Sponsored by:



Class. Started in 2003, Brockton's Promise focuses on 5 "promises", caring adults, safe places, a healthy start, effective education and the opportunity to help others. The Brockton 180 initiative encourages students, their parents and the community to work together to promote school attendance as a key to graduation and life success. For more information, visit brocktonspromise.org.

Crescent Credit Union, founded in 1919, serves

See page 8 for more information

Save The Date: February 15, 2012 Good Morning Metro South



Featuring: **Dave Andelman**, Chief Executive and Founder of **Phantom Gourmet**. Also speaking: **Dr. Susan Windham-Bannister**, President & CEO of **The Massachusetts Life Sciences Center**.



See page 2 for more information

Shaw's Center Open for Business!

The Metro South Chamber of Commerce is looking forward to several upcoming events to be held at the Shaw's Conference Center in Brockton. The Shaw's Center is conveniently located near Brockton High School close to Belmont Street and route 24. It can accommodate groups of all sizes and offers a wide variety of menu options. The Chamber is pleased the Shaw's Center will host the Chamber's 20th Annual Taste of Metro South in March, and the 17th Annual Small Business Awards Program and the Annual Small Business Expo in May. The Shaw's Center is open for business. To find more information about hosting your upcoming event or meeting at the Shaw's Center, contact Debbie Falasca at Debbie@theshawscenter.com.

Great Restaurants at 20th Annual "Taste" Event



More on page 9

Exciting Trip to Cuba Offered, Sign-Up Now!



More on page 6

Buying a Franchise, Is It For You?

Wednesday, January 25, 2012, 8:00 am - 10:00 am

The Metro South Chamber of Commerce is happy to announce the upcoming workshop, *Buying a Franchise, Is It For You?* This workshop will be held at the Chamber, 60 School Street, Brockton, on January 25, 2012 from 8-10 am.

Business franchising offers many opportunities; this form of ownership has helped many entrepreneurs get started in business and succeed. A well-known brand name, a clear business model to follow and mentors on hand to give advice may be that franchising is an ideal solution for you.

Learn from our franchising industry expert Mr. John Rogozenski, a Business Counselor from SCORE who has helped hundreds of individuals in evaluating the franchise industry. He has been associated with the franchise



industry for more than 35 years and has worked for national retail concepts including Dunkin Donuts and Baskin-Robbins. He was personally responsible for developing over 300 new facilities and was a senior development executive for many years.

The content is designed to provide you with what you need to know about deciding if franchising is the right vehicle for you, selecting a brand, financing and the due diligence process. The instructor brings years of experience in all aspects of the franchising industry. Attendees are encouraged to bring their specific questions to the workshop.

This workshop is free to attend. Reserve your space today by calling 508.586.0500 x 225 or emailing lkeene@metrosouthchamber.com.

February Breakfast to Feature Phantom Gourmet

Wednesday, February 15, 2012, Stonehill College

Join us at Good Morning Metro South Breakfast on **February 15, 2012** from **7:30am-9:00am** at the **Martin Institute** on the **Stonehill College** campus.



Dave Andelman

Dave Andelman was born in Boston and grew up in Lynnfield, MA. He's both an attorney and an M.B.A. In the same year that he began graduate school, Dave started

Phantom Gourmet, Inc. The show is now on myTV38, WBZ4, and 96.9FM in Boston, and CW28 in Providence. The company produces several major events each year, including the BBQ Beach Party. He recently created the Restaurant and Business Alliance, a trade association employing a full-time lobbyist to pass laws that will encourage hiring and investment, and stop laws that would do the opposite.



Dr. Susan Windham-Bannister

Dr. Susan Windham-Bannister is the first President and CEO of the Massachusetts Life Sciences Center, a quasi-public organization charged with administering the 10-year \$1 billion life sciences initiative enacted by the Massachusetts Legislature in June 2008. The Life Sciences Center is the hub for all sectors of the state's life sci-

ences community – biotechnology, pharmaceuticals, medical devices, medical diagnostics and bioinformatics.

The Center's portfolio of investments is promoting economic development, catalyzing innovation, strengthening Massachusetts' global leadership position in the life sciences, and accelerating the commercialization of promising treatments, therapies and cures. Under Dr. Windham-Bannister's leadership, in just three years the Center has invested \$218 million, leveraged another \$700 million in matching investment capital, and created over 7,000 new life sciences jobs in the Commonwealth.

This event is being sponsored by the Stonehill College Martin Institute. The Martin Institute seeks to prepare the students of Stonehill College for leadership as active citizens in service to an improved human community. The Institute challenges students to explore the vital issues of public policy and social issues.

The cost to attend is \$25 for members and \$35 for future-members and includes breakfast and networking opportunities. If you would like to register, please call Kim Prosper at 508.586.0500 x 231, email kprosper@metrosouthchamber.com or register online at events.metroouthchamber.com.

Sponsored by:



Chamber to Host Business Plan Workshops

Thursday, January 12, 9 am - 12 pm < (Session I) >

Thursday, January 12, 1 pm - 4 pm < (Session II) >

Metro South Chamber of Commerce, 60 School Street, Brockton, MA

The South Eastern Economic Development (SEED) Corporation will hold free basic



business workshops aimed at assisting potential and existing entrepreneurs.

Session 1: "Learn the Fundamentals in Planning, Preparing For, and Financing Your Business" is geared toward helping potential entrepreneurs evaluate and understand the fundamentals of owning one's own business. Information on how to get started, where and how to get financing and the loan application process will be presented. Attendees will also be provided with a free guide to writing a business plan and other materials.

Session 2: "Understanding the

Purpose of Financial Statements and How They Can Help Determine the Health of

Your Business" is focused on helping attendees understand a balance sheet, income statement, and cash flow statement. The workshop also explains how a small business owner can anticipate financial needs in order to operate his/her business more efficiently.

Please call SEED Corporation at 508-822-1020, for more information or to register for a free workshop. Breakfast and lunch will also be provided free of charge to attendees.

For more information on SEED and its programs, please call the SEED office at 508-822-1020 or visit www.seedcorp.com.

Business Start-Up: Basic Concepts



This workshop focuses on initial startup business concepts and provides guidance in:

- How to research your idea
- Define your market
- Define your competition &
- Forms of business ownership

The workshop will also briefly review the various forms of business ownership and the benefits of each.

At the conclusion of the workshop you will be able to identify your target markets, describe your products and services, and begin to collect competitive information.

You will have an initial feasibility plan to determine if your concept is viable or not. Bring your ideas and

any information you have collected for your startup business to this workshop.

Join us on **February 9 from 8am-10am** at the **Metro South Chamber of Commerce, 60 School Street, Brockton.**

The workshop leader is John Rogozenski, a SCORE volunteer and business mentor. SCORE provides free counseling sessions on at the Chamber offices weekdays.

This workshop is free to attend, but registration is required. To register, contact Lisa Keene at 508.586.0500 x 225, email lkeene@metrosouthchamber.com or register at events.metroouthchamber.com.

U.S. Small Business Programs Offered

Attend a FREE SBA workshop designed to highlight the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their business. General information will be provided on the following:

- SCORE- Counselors to America's Small Business
- MSBDC- Mass Small Businesses Development Centers
- BIC's- Business Resource Centers
- SBA Guaranty Loan Programs: 7(a), Micro Loans, Patriot & SBA Express Loans & 504-Project Loan Development
- Government Contracting Opportunities: 8(a) business Development, HUBZones (Historically Underutilized Business Zones), Small Disadvantaged Business, and Surety Bonding (when applicable - 2 yrs in-business experience required)
- Disaster Assistance

The workshop will be held at **CareerWorks, 34 School Street, Brockton** from **2 - 4 pm** on the third Wednesday of each month. The next workshops will be held on **January 18** and **February 15, 2012**. Contact CareerWorks at 508.513.3400 for further workshop information.



BOARD OF DIRECTORS**OFFICERS**

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Concord Foods

President and CEO
Christopher Cooney
Metro South Chamber of Commerce

Chair-Elect
William Morse
Mutual Bank

Treasurer
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Vice Chair Government Affairs
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Brockton Neighborhood Health Center

Vice Chair Membership Development
Patricia Williams
HarborOne Credit Union

Immediate Past Chair
Scott Sanborn
TD Bank

CHAMBER STAFF

Christopher Cooney
President and CEO x 223

Lisa Keene
Business Development x 225

Kathleen Lynch
Connecting Activities - Internships x 227

John Nesti
Member Services x 229

DIRECTORS

Jane Callahan - HR Alternatives
Richard Colon - Verizon Communications
Loretta DeGrazia - East Coast Petroleum
Peter Dello Russo - Bridgewater Savings Bank

Francis Dillon - Stonehill College
Kim Hollon - Signature Healthcare
Jeffrey Liebman -
Good Samaritan Medical Services

Marc Lucas - Attorney at Law
Dr. Dana Mohler Faria -
Bridgewater State University

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Gerald Nadeau- Rockland Trust Company
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Bill Scanlon -Community Newspapers
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Siskind and Siskind Attorneys at Law

Art Sullivan -Consultant
Peter Vlaco -
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Dr. Charles Wall -
Massasoit Community College

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The Metro South Chamber of Commerce is solely responsible
for the editorial content of this publication.

The Chamber wishes to assure our members of our intention
to provide physically challenged participants equal access to
all programs. If you or your employees have special needs in
this area, please let us know by calling the Chamber at 508-
586-0500 at least 48 hours in advance.

Networking at Events

is one of the most effective ways
to grow your business!

JANUARY Calendar

4	Ambassador Meeting	8:00 am
12	SEED Workshop	8:30 am
16	Martin Luther King Jr. Day - Chamber Closed	
18	Executive Committee	3:00 pm
19	Good Morning Metro South <i>The Shaw's Center, 1 Feinberg Way, Brockton</i>	7:30 am
20	Government Affairs	12:00 pm
25	SCORE Franchising Workshop	8:00 am

Coming Up February

1	Ambassador Meeting	8:00 am
1	Board Meeting	12:00 pm
9	SCORE Business Start-Up Workshop	8:00 am
10	Government Affairs	12:00 pm
15	Good Morning Metro South <i>Martin Institute, Stonehill College, Easton</i>	7:30 am
20	President's Day - Chamber Closed	

Save the Date

March

7	Ambassador Meeting	8:00 am
9	Government Affairs	12:00 pm
13	Executive Committee	3:00 pm
21	Taste of Metro South <i>The Shaw's Center, 1 Feinberg Way, Brockton</i>	5:30 pm
28	Board of Directors	12:00 pm

Note: All meetings are held at the Metro South Chamber Office
or Metro South business Assistance Center (BAC) unless other-
wise indicated.



ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To serve the interests
of member businesses while providing community
leadership to ensure the economic advancement of
the Metro South region.

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Photography by Rich Morgan
www.richmorganphotography.com

Brockton Day Nursery Open House

Brockton Day Nursery, an institute of child care in Brockton for over 117 years invites you to our Open House on Thursday, January 19th from 9AM-12PM and from 5PM-7PM. The Open House will be held at 243 Crescent Street in Brockton, MA 02302. Our child care center offers full day care for children ages 0-13. We are a fully inclusive program serving all of our full day students breakfast, lunch and two snacks. Our Infant/Toddler program includes formula, diapers, wipes and baby food. Brockton Day. Tours of the center will be provided along with a chance to meet with our teaching and administrative staff. Refreshments will be served. Vouchers are accepted and financial assistance is available. Please contact, Patti Plummer-Wilson, Education Director, at 508-588-2700 with any questions or to register to attend.

Steward Network Community Choice Insurance

Steward Health Care System LLC and Tufts Health Plan announced that the Massachusetts Division of Insurance (DOI) has approved the new Steward Community Choice limited network insurance product for Massachusetts-based businesses. With Steward Community Choice employers can offer their employees quality health care coverage at an affordable price. In this plan, premiums range from 15 % to 30% less than many of Tufts Health Plan's full network product plan designs. The new, lower cost insurance product is now available for purchase for groups with an effective date of January 1, 2012. Steward Community Choice offers comprehensive coverage with two plan designs: A plan that includes low copayments for physician visits and no deductible, as well as a plan that includes a \$1,000 individual deductible and a \$2,000 family deductible plan. Currently, the Steward Community Choice network consists of 10 acute care hospitals and over 1,400 physicians in Eastern Mass. All health care services that cannot be delivered by the Steward network will be delivered by Massachusetts General Hospital (MGH) and Brigham and Women's Hospital (BWH) subject to an authorization process. Pediatric services will be provided by both Steward and certain Partners affiliated pediatricians. Tertiary-level pediatric care will be provided by the MGH for Children. Tufts Health Plan will provide administrative support, credentialing and claims processing for the new product.

Martin Luther King Celebration

Massasoit Community College to hold its annual Martin Luther King, Jr. Celebration, Monday, January 16, 2012 from 2-4 p.m. in the Buckley Performing Arts Center on the Brockton Campus. Admission is free and all are invited to attend. Light refreshments will be served. The guest speaker will be James M. Barrows, Associate Director of Community Relations, Harvard University

and Member of the Massasoit Board of Trustees. With performances by the Mary E. Baker School Chorus and the Lyrical Ambition Magnificent Purity. For more information call 508-588-9100 x1309.

Reilly & Company New Hires

Reilly & Company has added three new tax and audit professionals to its staff: Karina Israyelyan has joined the firm as a Senior Accountant in the Accounting & Auditing Department. Israyelyan has industry experience in employee benefit plans, nonprofits, developers, manufacturing and construction. She was previously employed by Prather Kalman P.C. in Houston, Texas. Christopher Ryan has joined the firm as a Tax Supervisor in the Tax Department. Ryan has extensive tax experience with individuals, partnerships, estate planning, trusts, S-corporations and tax planning. He was previously employed by CCR LLP and Pricewaterhouse Coopers in Boston. Clifford Thifault has joined the firm as a Staff Accountant. He is a 2007 graduate of Bentley University with a bachelor's degree in accounting. Thifault previously worked at Hill Holiday as a staff accountant.

Peixoto, Newly Accredited Estate Planner

Bridgewater Savings Bank congratulates Robert Peixoto, Senior Vice President & Senior Wealth Management Officer, on his recent designation as an ACCREDITED ESTATE PLANNER® by the National Association of Estate Planners & Councils (NAEPC). The ACCREDITED ESTATE PLANNER (AEP) designation is a graduate level specialization in estate planning, obtained in addition to already recognized professional credentials within the various disciplines of estate planning. It is awarded by the NAEPC to recognize estate-planning professionals who meet stringent requirements of experience, knowledge, education, professional reputation and character.

Krystal Love of BAWIB Promoted

Krystal Love has recently been promoted to the position of Director of Youth Services for the Brockton Area Workforce Investment Board (BAWIB). Since joining BAWIB in 2009, Ms. Love has served as Coordinator of Youth Services, and was instrumental in developing an entrepreneurial program for youth in the region. Her role in this position is to provide technical assistance to BAWIB's youth vendors on federal grants, as well as to coordinate grant programs for Work Readiness and Youth Employment opportunities. She also serves as liaison to the BAWIB Youth Council.

HarborOne Named SBA Lender of the Year

The Small Business Administration (SBA) announced that HarborOne Credit Union, Brockton MA, was designated as Credit

Union Lender of the Year for the state of Massachusetts. This is the second straight year HarborOne has received this recognition. The award was presented by the SBA based upon HarborOne's performance in originating 7(a) loans for the period October 1, 2010 through September 30, 2011. SBA 7(a) loans are originated by the lender and guaranteed by the Federal Government. Of all the lenders producing these loans, HarborOne ranked 8th in number of loans and 8th in total dollar volume exceeding the production of many larger banks.

Money Management Program for Seniors

Old Colony Elder Services (OCES) the Brockton based regional elder services agency serving seniors, their families and caregivers throughout greater Brockton and Plymouth county, has recently received a generous donation to their Money Management Program from the Rockland Trust Company. Money Management volunteers who can help seniors manage their household finances are needed to keep this essential program operating. Rockland Trust recently donated \$1,000 to OCES specifically for the Money Management Program. Yet, Money Management volunteers are needed in all 23 towns that OCES serves, particularly in the towns of Plymouth, Carver, Abington, Whitman and Brockton. Money Management volunteers help seniors balance their checkbooks, develop budgets and pay bills. They also make home visits at least once a month to help keep track of an elder's income and expenses. For more information or to become a Massachusetts Money Management Program volunteer, contact Brenda Carrens, OCES' Outreach and Volunteer Coordinator at (508) 584-1561 extension 252.

ARC Children's Holiday Party

More than 60 families attended the recent Children's Holiday Party for members of ARC of Greater Plymouth. The event, which was sponsored by Damon, Topham & Company, and was held at the Tavern on the Green in Marshfield. The children enjoyed a wonderful meal and gifts presented to them by Santa. After dinner, "Big Ryan", a local Plymouth storyteller, entertained the children with his charming dog puppets, songs and dances. For the third consecutive year, Borders book store in Kingston donated books to be given to the children as well. According to Jill O'Reilly, Community Support Coordinator at ARC, "The ARC party is a safe environment for the children and a setting where they can be themselves. We heard parents comment on how this year's party was one of the best ones we've held."

Massasoit Partners with More Than Words

Massasoit Community College has part-

nered with More Than Words to recycle books, audio books, music CDs DVDs and video games on its Brockton campus. More Than Words is a local non-profit that empowers youth who are in foster care, court involved, homeless or out of school to take charge of their lives by taking charge of a business. All donations are tax deductible. For more information, visit www.massasoit.mass.edu/green_team/index.cfm or call 508-588-9100 x 1377.

Current Fuller Craft Museum Exhibits

Current Exhibitions:
Michael Cooper, A Sculptural Odyssey, 1968 - 2011: 11.12.11 - 5.13.12
Traditions and Innovations: Fuller Craft Collects (Permanent Collection): ongoing
Fresh Figurines: 10.8.11 - 2.5.12
Mark Davis: Icarus 4.9.11 - 4.15.12
Holiday Shop 11.19.11 - 1.20.12
The Fuller Craft Museum is located at 455 Oak Street, Brockton, MA 02301. Admission is free for members, \$8 for adults and \$5 for Seniors and Students. Children under 12 free. Wednesday 5:00 - 9:00 pm free. Open Tues. - Sun., 10:00 am - 5:00 pm. For more information, visit www.fullercraft.org.

Brockton Symphony Orchestra Concert

Sunday, January 22: 3:00 P.M. BROCKTON SYMPHONY presents a CHAMBER MUSIC CONCERT, in an intimate setting at The Christ Congregational Church, 1350 Pleasant St Brockton MA.. A musical sandwich spanning three centuries. Mozart and Ewazen on the ends and Brahms and Mussorgsky in the middle. The concert features many of the fine regular players in the Brockton Symphony, as well as a second-place winning contestant in the Feinberg competition, playing the violin part in a Brahms piano trio. Tickets \$15 for adults. Children under 12 only \$5. Look forward to a symphonic concert entitled "Life" on Sunday February 26, 2012, a free family concert on Sunday, March 25 and a final symphonic concert entitled "Love", on May 6, 2012. For more information, visit www.brocktonsymphony.org or call 508-588-3841.

Images of America, Brockton Revisited

The release of Images of America, Brockton Revisited is scheduled for January 30. To celebrate the Historical Society is planning a beer tasting/food event to be held with live music and other to be determined activities. The event will be held at First Lutheran in our Fruth Center, 900 Main Street, Brockton on Saturday, February 11 from 6-10. For more information or if you are a vendor and would like to participate, contact James Benson at 508-586-9021.

Department of Commerce Meets With Chamber

Conversation Focuses on Cape Verde

New U.S. Department of Commerce Boston Representative Mary Ann Burke recently met with Christopher Cooney, Chamber President & CEO and Amilcar Monteiro, Bridgewater State University Graduate student from Cape Verde. Discussions focused on the services provided by the U.S. Department of Commerce to the business community. Christopher Cooney will travel to Cape Verde in January with Amilcar Monteiro, a former staff person, at the Cape Verde Chamber of Commerce. A trade mission is planned for April, 2012.



HarborOne Supports Business Assistance



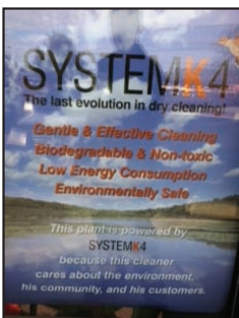
Chamber Board Member Patricia Williams and Ambassador Chair Friend Weller of HarborOne Credit Union recently awarded the Chamber's Foundation, \$10,000 for support of the Metro South Business Assistance Center. Chamber of Commerce President & CEO Christopher Cooney accepted the check at HarborOne Headquarters in Brockton.

Avon Industrial Park Association

The Metro South Chamber of Commerce and the Avon Industrial Park Association have been working collaboratively over the past year to focus attention on improvements needed at the Park, including the addition of sewer treatment services.



Belmont Cleaners Uses Greener Products



Belmont Cleaners, located at 92 Torrey Street in Brockton, has recently implemented a new cleaner, greener cleaning system, System K4. Bill and Sophia Lucas, owners of Belmont Cleaners, are certified in this new process. They welcome new customers to experience the new greener cleaner system. For more information, call Bill or Sophia at 508-580-4610.

New Metro South Chamber Blog

In addition to utilizing Twitter, Facebook, LinkedIn, Flickr and YouTube, the Chamber now has a new blog. The blog contains articles related to advocacy, supporting small business, economic development and awards and honors. Visit metrosouthchamber.com/blog and subscribe for the most current news.

Blog header with 'Metro South Chamber's Blog' and a featured article titled 'News: Economic Development, Chamber Announcements and honors'.

Connecting Activities SPOTLIGHT

The Metro South Connecting Activities Partnership spotlights youth involved in structured internships with local employers. To learn more about this and other competitive workforce programs, contact Kathleen Lynch at the Chamber by calling (508) 586-0500 ext. 227 or via e-mail klynch@metrosouthchamber.com.



Whitman-Hanson Tax Law Teacher Lydia Nelson with students Karen Dempsey, Alex Winnett and Kyle Kane.

"Students Karen Dempsey, Alex Winnett, and Kyle Kane are busy studying tax law and preparing for the IRS certification testing. As seniors, they are enrolled in the Community Service Learning course at Whitman-Hanson. The first step was to meet daily for a tax course. Now these students are preparing for the IRS testing. Once they pass all of the testing, the students will volunteer to complete tax returns for the low to moderate income residents of our communities with a focus on assisting the elderly. Mrs. Nelson, their

TAX-AIDE supervisor, told us how proud she is of their commitment and dedication. "This is not easy material to learn. It is impressive that, as high school students, they are not afraid of this challenge." Each has a work-based learning contract. It outlines the goals and expectations for participation.

- Nina Consolini, Whitman-Hanson Regional High School



Louise Alibrandi of The Face Place located in Hanover with Whitman-Hanson student intern Bridget O'Leary

"Since 1984, the Face Place has been providing spa services to lovely women on the South Shore. It has been a wonderful journey for me and now I get to share it with Bridget O'Leary, a student from Whitman-Hanson regional high school who is learning what it takes to work in an environment helping clients with skin problems, aging and product selections. Bridget works as receptionist at times booking appointments, solving problems, and restocking products.

She is an inquisitive young lady who questions the staff about skin and comments about her enjoyment in working in a soothing environment. There is a lot to learn in this blossoming industry and Bridget is very open minded and ready to learn. Due to the quality of our treatments, clients leave with great improvements in their skin health and a greater knowledge about caring for their skin. It is a pleasure to be chosen to mentor young women in this rapidly growing industry."

- Louise Alibrandi, The Face Place

Cafe Siciliano Opens at Joe Angelo's, Brockton

Longtime Brocktonians and friends for over 40 years, Joe Angelo and Wally Siciliano are pleased to announce the opening of Cafe Siciliano at Joe Angelo's, a full service restaurant serving lunch and take-out every day and 1st class Italian Cafe style dining on Wednesday, Thursday and Friday nights. Wally Siciliano is no stranger to the restaurant business.



Wally Siciliano and Joe Angelo

Angelo's building in the late 1970's. "Wally takes pride in his food and prepares everything from scratch. This community is aware of his talent in the kitchen so the addition of Cafe Siciliano at Joe Angelo's is a win-win for everyone," said Joe Angelo, owner of the oldest standing building on Main Street. Both men reflected on memories of

the good old days in Brockton and their sincere hope of witnessing a revitalized Downtown. Cafe Siciliano at Joe Angelo's is located on the corner of Main and Crescent Street in Brockton.

Chance of a Lifetime: Visit Cuba This Spring

ONCE IN A LIFETIME TRAVEL OPPORTUNITY!

Metro South Chamber of Commerce
DISCOVER CUBA
9 Days May 3, 2012

May 3 - 11, 2012

Travel to Cuba with the Metro South Chamber, May 3- 11, 2012. Highlights include: Old Havana, Cathedral de la Havana, Museo Dine Arts, Pinar Del Rio Vinales, Prehistoric Painted Caves, Cienfuegos, Jagua Castle, Trinidad, Sugar Mill Valley, Partagas Cigar Factory and more.

Immerse yourself in the rich Cuban culture as you visit the La Merketa de Havana, Las Terrazas Cooperative Village, learn Salsa Dancing, visit the Traditional Pottery Studio, the Bay of Pigs Museum, Santeria Religious Center, Cuban Literacy Museum and Cuban School/Day care.

\$3,399 includes 4 and 5 star accommodations in Miami, Havana and Trinidad, round trip airfare from Miami, taxes, travel visa, health insurance, 19 meals, attraction admissions, professional English speaking tour guide, transfers and deluxe motorcoach transportation.

For more information, contact Alison van Dam at 508.586.0500 x 222, email avandam@metrosouthchamber.com, or download the informational packet and itinerary at metrosouthchamber.com/pdf/cuba.pdf. \$500 deposit due February 3.

Chamber Explorations has been issued a specific license by The Department of the Treasury, Office of Foreign Assets Control (OFAC), which authorizes registered guests of our programs to visit Cuba legally. There are no applications to complete.

FREE INFORMATION SESSION

There will be a free informational session on **Tuesday, January 31, 6:00 pm** at the **West Bridgewater Public Library, 80 Howard Street, W. Bridgewater**. Bring your questions, see images, and learn more.

CHINA

October 17 - 25, 2012

Only \$2,199*

METRO SOUTH CHAMBER OF COMMERCE

Discover what over 250 travelers in the region have seen and explored in the Chamber's 4th Annual Trip to China

Beijing

Visit Tiananmen Square and the Temple of Heaven- built in 1420 A.D., where the emperors prayed to heaven for a good harvest. Sightseeing includes the Palace Museum (9,999 rooms, known as the Forbidden City), the Summer Palace, Kunming Lake, Longevity Hill, Seventeen-Arch Bridge and Marble Boat. Take a Tour bus excursion to climb the Great Wall and see the 13 Ming Tombs (one of which is fully excavated and open for exploration).

Suzhou

Sightseeing includes the Lingering Garden, Tiger Hill and Hanshan Temple. Visit the National Embroidery Institute to see silk embroidery - an important local craft with 1,000 year history.

* Prices includes roundtrip airfare, transportation to and from JFK, most meals, 4 and 5 star accommodations, deluxe bus tours, fluent English-speaking tour guides and entrance to attractions. \$300 deposit due April 15. There will be an optional trip to Xi'an to see the **Terra Cotta Soliders** for an additional \$500.

For more information and full itinerary, contact **Alison van Dam** at 508.586.0500 x 222 or email avandam@metrosouthchamber.com

Hangzhou

Enjoy a morning boat cruise on West Lake with relaxing stop over at jewel-like pagodas and tea houses. Visit to the centuries old Lingyin Temple, with the main feature of the 64.3 ft-high camphor-wood carved Buddha. Also, visit the Economic Development Zone of Hangzhou.

Shanghai

Sightseeing includes the Yu Garden, a maze of pavilions, ponds, rocky works, and over arching trees. Visit to the Bund, a famous waterfront park. Business visit to the Pudong Economic Development Zone. Also, enjoy a visit to the Shanghai Carpet Mill.

Explore the Amalfi Coast

Oct. 30 - Nov. 7, 2012



Whether it is culture, gastronomy, cutting edge design, sybaritic pleasures or simply the art of doing nothing and soaking up the atmosphere, Italy is a country for lovers of all that is good in life. The Amalfi Coast's mixture of history and nature are yours to discover from the Cathedral of Amalfi, to the villas in Ravello and the numerous churches. From Galli's Isles in front of Positana to the Emerald Grotto, near Conca Dei Marini, the Amalfi Coast will captivate you with its warmth and beauty.

Join the Metro South Chamber on this 9 day tour. \$2,399 includes hotels, meals, flight, transfers and transportation to and from JFK, tours, guides and motor coaches. Optional 2 night Rome extension offered.

For more information, contact Alison, 508.586.0500 x 222, avandam@metrosouthchamber.com. Download the itinerary at metrosouthchamber.com/pdf/amalfi-itin.pdf. Deposit Due April 1, 2012.

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20 Bedford Pk., Bridgewater	(508) 279-0600
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599 Summer St., Rockland	(781) 878-7500

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Hoys Cinemas: Sharon 8	
111 S. Main St., Sharon	(781) 784-9300
Showcase Cinemas	
13 Mazzeo Dr., Randolph	(781) 963-5600
Your Neighborhood Theatre	
225 Bedford St., E. Bridgewater	(508) 378-3010

Visit a Museum or See a Concert

Brockton Historical Society Museum	
216 N. Pearl St., Brockton	(508) 583-1039
Brockton Symphony Orchestra	
PO Box 1407, Brockton	(508) 588-3841
Fuller Craft Museum	
455 Oak St., Brockton	(508) 588-6000
Henson Jackson Art Gallery	
2 Canton Street, Stoughton	(781) 297-5220
The Children's Museum in Easton	
PO Box 417, North Easton	(508) 230-3789

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285 Washington Street, N. Easton	(508) 230-8394
Eagle Breath Healing	
50 Oliver Street, N. Easton	(508) 331-0730
Makeovers Salon & Spa	
574 Washington St., S. Easton	(508) 238-2201
Tranquil Escape Day Spa	
832 Crescent St., Brockton	(508) 427-6399

Eat at a Chamber Member Restaurant

Bella's Pizzeria II Seafood & Grille	
319 Plymouth Street, Halifax	(781) 293-8788
Belle Epoque Caribbean Cafe & Bakery	
793 Crescent Street, Brockton	(508) 580-0020
Bertucci's Brockton	
1285 Belmont Street, Brockton	(508) 584-3080
Burrito Wraps, Mexican Grill	
688 Crescent Street, Brockton	(508) 427-0018
Cameron's On The Green	
436 Oak St., E. Bridgewater	(781) 447-7888
Cape Cod Cafe, Inc.	
979 Main St., Brockton	(508) 583-9420
Chili's Grill & Bar	
726 W. Center St., W. Bridgewater	(508) 427-9906
Christo's, Inc.	
782 Crescent St., Brockton	(508) 588-4200
George's Cafe	
228 Belmont Street, Brockton	(508) 588-4231
Good Days Restaurant, Inc.	
99 So. Main St., W. Bridgewater	(508) 584-0077
Gourmet Cafe	
245 Main St., Brockton	(508) 580-0966
Hardy's Fine Food & Catering	
740 Main St., W. Bridgewater	(508) 588-8838
Hungry Coyote	
1753 Main Street, Brockton	(508) 580-9888
Joe Angelo's Cafe & Deli	
13 Crescent Street, Brockton	(508) 588-8331

Legal Sea Foods	
250 Granite Street, Braintree	(781) 356-3070
McGuigan's Pub	
546 Washington St., Whitman	(781) 447-7333
Mia Regazza	
268 Washington St., Whitman	(781) 871-5800
Panera Bread	
1301 Belmont Street, Brockton	(508) 587-1520
Stonebridge Cafe	
1285 Belmont St., Brockton	(508) 584-5200
Stoneforge	
10 Roosevelt Circle, S. Easton	(508) 238-0550
Supreme House of Pizza	
376 Centre St., Brockton	(508) 588-0044
Tamboor Restaurant	
282 Main St., Brockton	(508) 584-8585
Texas Roadhouse	
124 Westgate Dr., Brockton	(508) 427-6244
The Charlie Horse Restaurant	
674 Old W. Ctr. St., W. Bridgewater	(508) 583-7252
Trio Cafe	
12 Temple St., Whitman	(781) 447-1064
Tutto Bene/Pasta Bene	
1050 Pearl St., Brockton	(508) 583-1515
Venus Cafe, Inc.	
47 South Ave., Whitman	(781) 447-9072
X & O Restaurant	
217 Washington St., Stoughton	(781) 344-1800

Go Bowling or Play at the Arcade

Carousel Family Fun Center (Rollerskating)	
1055 Auburn Street, Whitman	(781) 857-1286
The Charlie Horse Restaurant	
674 Old W. Ctr St., W. Bridgewater	(508) 583-7252
Timber Lanes, Inc.	
459 Bedford St., Abington	(781) 878-0218
Westgate Lanes and Pub	
64 Westgate Dr., Brockton	(508) 583-1296

Ride the Slopes

Blue Hills	
4001 Washington St., Canton	(781) 828-5070



For more recreation and business information, look for the 2012 Chamber Book for Business

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Economic Forecast Presented to Chamber



Christine Karavites, Proteas Consulting; Michael Goodman, University of Massachusetts, Dartmouth; Charlie Hickey, CareerWorks and Interviewer, Christopher Kenney, St. Joseph Manor; Dennis Carman, United Way of Greater Plymouth County

Sponsored By:



DJ service by Rob Peters Entertainment. Photography by Rich Morgan Photography.



Ed Stewart, The Charlie Horse



The Good Morning Metro South also featured a holiday book fair. Pictured: Janice Clark, author of Roscoe is a RAKster/You Can Be One Too; Craig O'Connor, author of Happy Holidays, The Whitechapel Five and the Monster of Modern Times; Judith Campbell, author of A Deadly Mission and An Unspeakable Mission; Mark Singer, author of The Changing Landscape of Retirement. All authors are local. For more information on where to find their books, contact Kim at 508.586.0500 x 231.



Michael Goodman, Department of Public Policy at the University of Massachusetts Dartmouth



Christopher Kenney, St. Joseph Manor President & CEO and event sponsor



Dennis Carman of United Way of Greater Plymouth County and event sponsor entertains the crowd with live music.

Next Breakfast Meeting to Feature Brockton Mayor

Continued from page 1
over 44,000 members in the Plymouth, Bristol, Norfolk and Barnstable counties. Crescent Credit Union has a 5-star rating from Bauer Financial. For more information, visit crescentcredit.org.

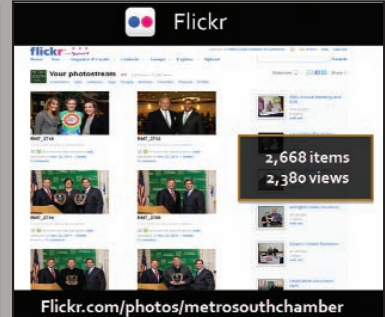
Comcast Business Class offers internet, tv and phone packages for businesses of all sizes. Comcast, founded in 1963 has grown to become the nation's leading provider of entertainment, information and communications products and services. For more information, call 508-238-3672.
Professional sound at the breakfast is

provided by Rob Peters Entertainment. Photography by Rich Morgan Photography.

As always, the GMMS breakfast program is a great networking opportunity. Guests are encouraged to stay for the informal networking immediately following the program. The cost to attend is \$25 for members and \$35 for future-members. Register by calling Kim at 508.586.0500 x 231, email kprosper@metrosouthchamber.com or register online at events.metro-southchamber.com.

Connect Your Business Online; Social Media

The Metro South Chamber of Commerce is on a number of Social Media Sites. Find us to stay up to date on current news and events. For more information, visit www.metro-southchamber.com



Local MLK Celebrations Planned



Dr. Martin Luther King, Jr.

Article from the www.thekingcenter.com
The Martin Luther King, Jr. Holiday celebrates the life and legacy of a man who brought hope and healing to America. We commemorate as well the timeless values he taught us

through his example -- the values of courage, truth, justice, compassion, dignity, humility and service that so radiantly defined Dr. King's character and empowered his leadership. On this holiday, we commemorate the universal, unconditional love, forgiveness and nonviolence that empowered his revolutionary spirit.

We call you to commemorate this Holiday by making your personal commitment to serve humanity with the vibrant spirit of unconditional love that was his greatest strength, and which empowered all of the great victories of his leadership. And with our hearts open to this spirit of unconditional love, we can indeed achieve the Beloved Community of Martin Luther King, Jr.'s dream.

Area MLK Day Events: Monday, January 16, 2012

- Please contact the following organizations for further information on Martin Luther King Day celebrations:
- Bridgewater State University at 508.531.2446
 - Brockton Area NAACP at 508.587.0502
 - The Children's Museum in Easton at 508.230.3789
 - Massasoit Community College at 508.588.9100 x 1309



20th Annual Taste of Metro South Wednesday, March 21, 2012, 5:30 pm - 8:00 pm Shaw's Center, Brockton

Tickets available at events.metroouthchamber.com

Ticket Price: \$35. Tickets must be purchased in advance.
Call 508.586.0500 x 231 for tickets and more information

Calling All Restaurants; Taste of Metro South



The Taste of Metro South is a highly visible, much publicized and well-received evening of enjoyment for everyone. This event has traditionally drawn between 600-700 people. A diverse group of restaurants, organizations and performers participate from throughout the Metro South region.

Area restaurants and local organizations are encouraged to participate by renting booth space or sponsoring the event. All those who do participate will

Participate on the Taste of Metro South Committee:

The Taste Committee helps organize the Taste of Metro South to increase the awareness and appreciation of living and working in the region. The committee helps recruit new restaurants and meets to discuss the logistics to make a successful community event. To join the Taste Committee, contact Kim Prosper at 508.586.0500 x 231.

gain exposure through direct interaction with new potential customers, word of mouth, through advertisements in the Enterprise, Action Report and Program Guide, and potential coverage on the Brockton Community Access Channel and WXBR 1460 AM.

Don't miss this invaluable opportunity. For more information, please contact Kim Prosper at 508.586.0500 x 231 or email kprosper@metroouthchamber.com

Over 300 Attend Regional After Hours



Bob Regan, Servpro of Brockton, Weymouth & Quincy and Mark Burgess, Toll Road Truck & Trailer Corporation



Tom Pattavina, Pattavina Networks and Chris Aghjayan, Conagh Technologies, Inc.



Dana Mattson, MassMedia; Neal Braver, Liberty Tax Services; Lisa Wyn, Bath Fitter; Andrew Sheehan, AFA Massachusetts, Inc.



Lauren Schantz, Randstad; Laurie Grunin, Graphic Designer



Rob Peters, Rob Peters Entertainment; Yashin Cerritos, Mutual Bank; Craig Pina, Consultant

Rep. Brady Speaks at Legislative Meeting



State Representative Michael Brady spoke to over 20 people at the recent Government Affairs meeting. Pictured: Philip Carver, University of Massachusetts Boston (Government Affairs Sponsor), Sue Joss, Vice Chair of Government Affairs, State Representative Michael Brady and Avon Selectman Robert Brady.

The next Government Affairs Meeting will take place at the Chamber on Friday, January 20, 12pm at the Chamber Office, 60 School Street, Brockton. The cost is \$5 for members and \$15 for future-members and includes lunch. The meeting is open to all. Call 508.586.0500 x 231 to register.

Bernardi Offer For Chamber Members

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- Jimbo's 50 style diner
- Complimentary shuttle service
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- Free Multi-Point inspection ("Road Test Plus" ASE Certified Master Technician will provide a no cost road test and a one-on-one consulting session)
- Offer Enterprise Rent-A-Car



Bernardi Honda and Hyundai are located at 300 Manley Street, Brockton. To offer these benefits to you and your employees, contact Tom McCabe at 508-205-3660, thomas.mccabe@bernardiautogroup.com. We will come to your place of business and deliver your VIP cards and flyers at no charge.



Need Help Starting Your Business? Searching for Money to Start Your Business?

The Metro South Business Assistance Center (BAC), a partnership of over twenty organizations, is a high-tech, one-stop business resource center that offers counseling, technical assistance, and financing to potential, existing and expanding businesses.

FREE services offered



- Business Related Software
- Comprehensive Reference Library
- Professional Counseling (by appt.)
- Access to Computers & Online Resource
- Informational & Instructional Videos
- Workshops & Seminars (fees may apply)

Located at 60 School Street, Brockton, in the Chamber Building. Call 508.586.0500



RENEWING Members Thank You!

Artco Inc.	Kindred Hospital Northeast - Stoughton
Barnard Construction	Lee Associates
Beacon Financial Planning, Inc	M. Donahue Associates, Inc.
Belmont Dry Cleaners	McCormick & Sons Insurance Agency, Inc.
Boston Limo and Shuttle Service, LLC	Mutual Bank
Bridgewater Trophy	NorthEast Electrical Distributors
Brockton 21st Century Corporation	Old Colony YMCA
Brothers Pest Control, Inc.	Pawtucket Red Sox
Chili's Grill & Bar	Progress Physical Therapy & Rehabilitation, Inc.
Clearpoint Communications, Inc.	Rockland Trust Company
Collins Crane & Rigging Service, Inc.	Romm Diamonds
Commonwealth Mediation & Conciliation	Source4
Cutting Edge Carpentry	South Coastal Bank
Dahlborg-MacNevin Funeral Home	Stonehill College
Direct Media	Stoughton Motel
EagleEye Accounting Solutions	Sullivan Tire & Auto Service - Abington
Electric by Design, LLC	Sullivan Tire & Auto Service - East Bridgewater
Energy Conservation, Inc.	Sullivan Tire & Auto Service - Rockland
Ext Space Storage	Texas Roadhouse
Four Points Realty	The Ockers Company, Inc.
G. Arthur Moberg & Son, Inc.	Timberline Construction Corporation
Giannaros, Inc.	Tosca-Brady Insurance Agency of Randolph Inc.
Hampden Technologies	Tranquil Escape Day Spa
Hanson & Associates	Trans Courier Systems
HarborOne Credit Union	Vermont Pure Springs / Crystal Rock
Henson Jackson Art Gallery Framery	WATD 95.9FM
Holmes-McDuffy Florists, Inc.	Woods Financial
Home Health Resources, Inc.	
J. Frank Conley, Inc.	
Joe Angelo's Cafe & Deli	
Jon L. Jenmarc, Inc.	

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact John Nesti at 508.586.0500 x 229 or email jnesti@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** was formed in 1984 and is devoted to the interests of the business community in the Town of Bridgewater. The BBA works to promote unity between Bridgewater and the business community, good will among business owners, interacts with Town government and encourages growth of in-town businesses. Visit www.bridgewaterbiz.biz for more information.

The **Stoughton Chamber of Commerce** will hold its 2012 Annual Meeting on January 9, 5:30 pm - 8:30 pm at the NE Sinai Hospital Brenner Room. The event will include dinner, awards and guest speaker former N.E. Quarterback Steve Grogan (1975-1990). Tickets are \$25 per person or \$175 for a table of 8. For more information, visit www.stoughtonma.com or call 781-297-7450.



Norwell Chamber of Commerce

The **Norwell Chamber of Commerce** holds regular meetings featuring guest speakers and special programs, Candidates' Night, Holiday Fathering, Business After Hours and the Taste of Norwell. For more information, visit norwellchamberofcommerce.com.

The **East Bridgewater Business Association** provides a unified voice for business in East Bridgewater, provides a forum for networking, provides education about matters of business importance and provides support to community activities. Call 508-378-8400 for more information.



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To Join the Chamber,
Contact John Nesti,
508.586.0500 x 229,
jnesti@metrosouthchamber.com
Annual rates start at just \$295.

SDO Office Holds Pre-Certification Workshop



The **Supplier Diversity Office (SDO)** recently held a pre-certification workshop at the Chamber for those businesses interested in applying as a **Minority, Woman or Disadvantaged Business Enterprise**. Over 40 people attended this workshop. For more information, including dates of upcoming SDO workshops, contact John Fitzpatrick at 617-973-8647. The SDO also holds office hours within the Chamber building.

Chamber Supports Regional Wastewater Solution

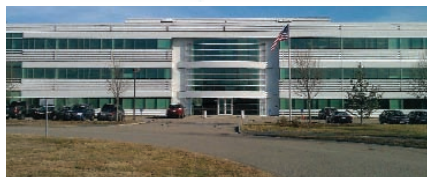
Chamber President and CEO Christopher Cooney was asked to testify before the Brockton City Council to discuss recent advocacy for extending wastewater services to Avon, Easton, East Bridgewater and West Bridgewater. The Chamber recently sent a letter to U.S. Senators John Kerry and Scott Brown, State officials and the U.S. Environmental Protection Agency. The letter was signed by Mayor Linda Balzotti and Old Colony Planning Council Director, Pat Ciaramella. More than one hundred million dollars has been spent on renovations ordered by the EPA. The



facility is once again operating at a level that can provide regional service as it was originally designed to do in the 1960's. "The facility was built to serve the region which is in need of these services. A regional business recruitment and retention strategy calls for the extension of wastewater services to commercial sections and industrial parks throughout the region. We are fortunate to have a modern wastewater reclamation facility serving this area. We now need to advocate for its use regionally so we can attract and retain businesses that are so important to our future," said Chamber President and CEO, Christopher Cooney.

LoJack Relocates Headquarters to Canton

GET IT BACK WITH
LOJACK



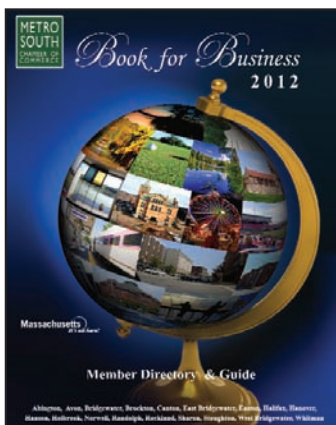
LoJack Corporation, the world-wide leader in finding and recovering a wide range of stolen mobile assets including cars, construction equipment and motorcycles, has moved its global headquarters to 40 Pequot Way in Canton, Massachusetts. Prior to the move, LoJack had three separate offices;

two in Westwood and one in Canton. The new building is home to approximately 200 employees who reside throughout Massachusetts, Rhode Island and New Hampshire.

Since inventing the stolen vehicle recovery market more than 25 years ago, LoJack has expanded its core competencies into other areas, including the prevention, detection and recovery of stolen cargo and finding and rescuing of people with cognitive conditions such as autism or Alzheimer's.

For more information, call 781-203-4200, visit www.lojack.com or email corporatecommunications@lojack.com.

Book For Business Arriving Soon



leaders, community demographics, regional and economic data and a complete membership listing. The book also includes a full color map of the Metro South region, highlighting hotels, golf courses, industrial parks, town halls and other points of interest.

"This year's Book for Business features 100 pages of information useful to residents, visitors, and businesses in the Metro South region. It places the entire Chamber membership at your fingertips," said Christopher Cooney, President and CEO of the Chamber.

Copies of the Book for Business will be distributed throughout the region to banks, real estate offices, town hall offices, all Chamber members, area colleges, and sent to all relocating businesses and families interested in the Metro South area.

The Chamber of Commerce will soon be distributing the **2012 Metro South Book for Business**. The book features area dining, lodging, public golf courses, recreation, legislative

Chamber Staff Directory



Top Row: Amilcar Monteiro, John Nesti, Kerry Sullivan, Alison van Dam, Christopher Cooney
Bottom Row: Kimberly Prosper, Kathleen Lynch, Lisa Keene

Christopher Cooney, President & CEO

508.586.0500 x 223, chris@metrosouthchamber.com

Chris provides effective leadership for the organization and its members in carrying out the Chamber's mission, directing internal operations and developing external relationships beneficial to business and community advancement.

Lisa Keene, Business Assistance & Advocacy

508.586.0500 x 225, lkeene@metrosouthchamber.com

Lisa provides direct assistance to current and prospective business people through the Metro South Business Assistance Center and Edison Business Incubator. In addition, she provides leadership support to the Government Affairs Division and assistance with special chamber/community projects.

Kathleen Lynch, Connecting Activities

508.586.0500 x 227, klynch@metrosouthchamber.com

Kathleen coordinates Connecting Activities, a state-wide internship program that connects youth with area employers. She also focuses on issues aimed at attracting, training, and retaining a competitive workforce and the CHOICES Program.

Amilcar Monteiro, Technology Assistant

508.586.0500 x 221

International student Amilcar assists in the technology conversion to a web-based member database. He also researches, investigates, and develops new technology trends as they relate to the Chamber and membership.

John Nesti, Director of Member Services

508.586.0500 x 229, jnesti@metrosouthchamber.com

John is responsible for member recruitment and development. His roles include site visits with current and prospective members as well as promotion of existing benefits and programs. He also works to identify and develop new and effective means to engage and reward Chamber Ambassadors.

Kimberly Prosper, Program Director

508.586.0500 x 231, kprosper@metrosouthchamber.com

Kim is responsible for all Chamber programs and events. This includes the monthly Good Morning Metro South breakfasts, Business After Hours, ATHENA Program, the Taste of Metro South, and the Chamber's Annual Meeting and Business Expo.

Kerry Sullivan, Controller

508.586.0500 x 230, ksullivan@metrosouthchamber.com

Kerry is responsible for all of the Chamber's financial reporting. She works cooperatively with the management team to produce forecasts, projections and budgets.

Alison van Dam, Director of Communications & Marketing

508.586.0500 x 222, avandam@metrosouthchamber.com

Alison designs and produces the Chamber's Metro South Book for Business, writes and designs the Action Report newsletter and weekly e-Update email, and is responsible for the design, creation and maintenance of the Chamber website, social networking sites, Brockton Information Boards, and city maps. In addition, she creates event marketing, and Chamber and Brockton advertisements.

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Hill-Top Candy takes pride in providing customers with fresh and quality candy. Here at Hill-Top we produce over seventy flavors of taffy, puff candy, and delicious ultra-thin ribbon candy. Our retail store is located within our factory at 56 Manley St, West Bridgewater, MA 02324. Please come in and visit us and sample some of our delicious candy!

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36 Lincoln Road, Brockton
857-231-1027 • www.bostontitansball.com

We strive to be the #1 option for amateur student athletes looking to become elite basketball players. A not-for-profit 501c3 organization, we currently work with over 40 boys throughout the South Shore. In addition to developing basketball skills, we teach the value of teamwork, accountability, and discipline. We also encourage them year round to do well in school, assisting them to get into college preparatory schools and introducing them to local college coaches.

2012 Holiday Calendar



	Manufacturing	Retail Stores/ Supermarkets	Liquor Stores	Taverns/Bars	Banks	Stock Markets	State/County Municipal Offices	Schools	Libraries	Mail Delivery
New Year's Day Sunday, January 1	§	■	■	■	●	●	●	●	●	No
M.L. King Day Monday, January 16		■	■	■	□	■	●	●	●	No
President's Day Monday, February 20		■	■	■	□	■	●	●	●	No
Patriot's Day Monday, April 16		■	■	■	□	■	●	●	●	Yes
Memorial Day Monday, May 28	§	○	■	■	■	●	●	●	●	No
Independence Day Wednesday, July 4	§	○	■	■	■	●	●	●	●	No
Labor Day Monday, September 3	§	○	■	■	■	●	●	●	●	No
Columbus Day Monday, October 8	§	◆	◆	■	■	●	●	●	●	No
Veteran's Day Sunday, November 11	§	X	X	■	■	●	●	●	●	No
Thanksgiving Day Thursday, November 22		●	●	●	●	●	●	●	●	No
Christmas Day Tuesday, December 25		●	●	●	■	●	●	●	●	No

- Open
- Closed
- Manufacturers and other non-retailers may not open without local police permit.
- Open at the discretion of the individual bank. Most banks are expected to be closed on Martin Luther King Day.
- ◆ Blue Laws apply before noon. Local police permit is required to operate before noon.
- X Blue Laws apply before 1pm. Local police permit is required to operate before 1 pm.
- § Retail stores must pay time and one-half.

Summary of State Laws Relative to Legal Holidays Blue Law

- apply until midnight
- on Columbus Day apply until noon
- on Veteran's Day apply until 1 p.m

Work permits for "Blue Law" holidays

- can be obtained at the discretion of local authorities
- should be requested 60 days in advance
- shall not cover more than one day Overtime
- In general, retailers** (with 8 or more employees) are required to pay a minimum of time and one-half to non-professional employees working on all Sundays. All retailers, regardless of size, are required to pay a minimum of time and one-half on New Year's Day, Memorial Day, Labor Day, Columbus Day, Independence Day, Veteran's Day and on January 2 in years on which January 1 fall on a Sunday.

Other Holiday Facts

- When January 1 falls on a Sunday, retailers may open for regular hours the following day.
- The provisions of the law relating to overtime, to the stipulation that a person cannot be required to work and to permits concerning the opening of retail stores on restricted holidays, are enforced by the department of Fair Labor & Business Practices.

For further information

- The information contained in this calendar is based on current state statues and regulations. For further information, contact the agencies listed below.
- For questions regarding permit regulations, contact the Executive Office of the Attorney General, Division of Fair Labor and Business Practices at 617-727-2200.
- For all other questions, please contact the Citizen's Information Service at 617-727-7030 or 1-800-392-6090.

When a legal holiday falls on a Sunday, it is observed on the following day. When a legal holiday falls on a Saturday, it is observed on that day.

* Chapter 136, Section 6 of the Massachusetts General Law provides a list of 54 clauses which detail different activities that are not prohibited on Sundays or holidays. These are know as exceptions to the Blue Laws.
** As defined in Chapter 136, Section 6, Clauses 25, 27, and 50 and in Chapter 138.

January 19

Good Morning Metro South

7:30 am - 9:00 am

The Shaw's Center

1 Feinberg Way, Brockton

This breakfast program features informative speakers in a talk show style format and also allows for networking opportunities.

Tickets: \$25 members, \$35 future-members

Please RSVP at 508.586.0500 ext. 231

January 20

Government Affairs

12:00 pm - 1:15 pm

Metro South Chamber of Commerce

60 School Street, Brockton

Discuss issues of importance with elected officials relevant to the current business climate.

Tickets: \$5 members, \$15 future-members

Please RSVP at 508.586.0500 ext. 225

January 25

SCORE Franchising Workshop

8:00 am - 10:00 am

The Metro South Chamber of Commerce

60 School Street, Brockton

Learn if owning a franchise is right for you, about selecting a brand, financing and the due diligence process.

Free to attend.

Please RSVP at 508-586.0500 ext. 225

IT'S EASY TO REGISTER!

508-586-0500 x 231 ☎

508-587-1340 📠

E-mail: info@metrosouthchamber.com ✉

Send reservation and payment to: 📄

MSCC
Sixty School Street
Brockton, MA 02301-4087

