



Action report

July/August
2016

www.metroouthchamber.com

Leading Businesses
Leading Communities

Outstanding Speakers & Topics; Save the Dates!

September Kick-Off Breakfast to Feature Chronicle Reporter, Author

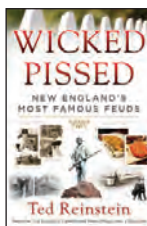
Wednesday, September 14th



Mark your calendars for the kick-off of the next Good Morning Metro South breakfast season on **Wednesday, September 14, 7:30 am - 9:00 am** at the Shaw's Center in Brockton. We will host WCVB-TV's "Chronicle" reporter and author **Ted Reinstein**.

Since 1995, Ted Reinstein has been a reporter for Boston's WCVB-TV's "Chronicle," the nation's longest-running locally-produced nightly newsmagazine. He also provides reports and commentary on Sunday mornings for the station's political roundtable show, "On The Record."

His first book, *New England Notebook: One Reporter, Six States, Uncommon Stories*, released in May 2013 and named one of National Geographic Traveler's "Best Picks," is now in its second-printing. In April 2016, Globe Pequot Press released Ted's second book, *Wicked Pissed: New England's Most Famous Feuds*, which he will talk about at the upcoming Chamber event. Learn more and register online at metrosouthchamber.com/calendar.



Chamber's Annual Meeting; Who but Steve Greene of W.B. Mason

Wednesday, November 16th



Who is the largest privately held office products retailer in the U.S.? Who has invested millions of dollars in Brockton and is headquartered in the city? Who but **W.B. Mason**.

Steve Greene, chairman of W.B. Mason will be joining us at our upcoming 103rd Annual Meeting on **Wednesday, November 16**. When **Steve Greene** became president in 1979, W.B. Mason was a small company with annual sales of about \$3 million, but Greene was eager to build upon his family's legacy. Focusing on personalized customer service, the company's door to door sales model revolutionized the industry and catapulted it to \$20 million in sales by 1993 when Greene became chairman of the board.

Today, the company has grossed \$1.65 billion in sales with over 1,000 sales people, 700 trucks making deliveries across 60 plus locations throughout the United States all the while maintaining its headquarters in Brockton. Be sure to save the date for our 103rd Annual Meeting, and hear from Steve Greene about how W.B. Mason grew into the impressive company it is today. Learn more at metrosouthchamber.com/calendar.

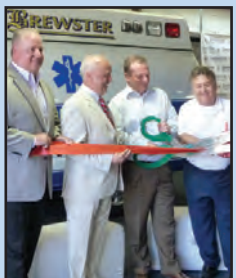


CHAMBER MISSION

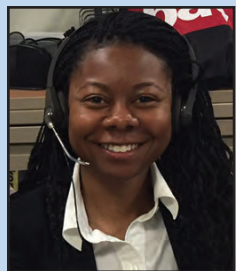
To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



Jimmy Bun
page 6



Brewster Ambulance
Ribbon Cutting,
page 6



Karen Dor
page 11

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METRO SOUTH REGIONAL PRIORITIES MOVING FORWARD

Lead on Issues of Regional Economic Infrastructure Importance

- *Advocate* – Creation of Regional Water/Sewer Authority
- *Investigate* – Best Use of Underutilized Parcels of Land
- *Market* – Creative Economy as a Vehicle for Job Creation and Visitor Attraction
- *Support* – Green/Clean Energy Initiatives for Regional Sustainability
- *Champion* – Bio-Ready Pre-permitted sites/communities

Attract, Train and Retain a Competitive Workforce

- *Connect* – Competitive Workforce/Technical Training with Economic Development
- *Celebrate* – Workforce Diversity and Capacity
- *Endorse* – Employee Wellness Strategies
- *Support* – Quality Housing, Higher Education and Health Care Worker Skills Development
- *Create* – Pipelines for Career Advancement

Collaborate for a Climate Conducive to Competitive Commercial Development

- *Endorse* – Gateway Cities Incentives for Sustainable Development
- *Advocate* – Attractive Commercial/Industrial Tax Rate Adoption
- *Operate* – Business Assistance Center and Edison Small Business Incubator
- *Present* – Educational Series Targeting Entrepreneurs and Top Industries
- *Promote* – Regional Brand, Assets, and Development Ready Sites



Obama's Mandela Washington Fellows at Networking Event



The Mandela Washington Fellowship for Young African Leaders, the flagship program of President Obama's Young African Leaders Initiative, will be joining the Metro South Chamber for a special Business After Hours networking event on **Thursday, July 14**. This special event, held from **5:00 pm - 7:30 pm**, is sponsored by Thorny Lea Golf Club and Rotary Club of Brockton, and will be held at **Thorny Lea Golf Club**, 159 Torrey Street in Brockton.

This year, the Fellowship is providing 1,000 outstanding young leaders from Sub-Saharan Africa with the opportunity to hone their skills at a U.S. higher education institution with support for professional development after they

Continued on page 2

2016 ATHENA Award



2016 ATHENA Award Recipient Cheryl Opper, Founder & Executive Director, School on Wheels MA

See More one page 7

Chamber Welcomes 80+ New Members



See More one page 10

Continued on page 9

Mandela Fellows Visit Chamber; Return July 14

Continued from page 1

Thursday, July 14th | Thorny Lea Golf Club, Brockton



The Mandela Washington Fellows recently visited the Chamber during a day in downtown Brockton learning about local government

return home. Twenty-five of these fellows are local to Brockton, with Bridgewater State University partnering as a host institution. The Fellows, who are between the ages of 25 and 35, have established records of accomplishment in

promoting innovation and positive change in their organizations, institutions, communities, and countries. Each Mandela Washington Fellow takes part in a six-week academic and leadership Institute at a U.S. university or college in one of three tracks: Business and Entrepreneurship, Civic Leadership, or Public Management.

The Fellows will join us at the Chamber's Business After Hours event on **Thursday, July 14th** at Thorny Lea Golf Club, co-sponsor of the event with the Rotary Club of Brockton.



Thorny Lea Golf Club was established in the city of Brockton in 1900. From its earliest days, the golf course has presented golfers of all handicaps with a challenging and attractive layout. Now in their second century, they continue to maintain a golf course that is rated among New England's best, along with a premium restaurant and function room.

Rotary Club of Brockton is a part of Rotary International, one of the largest charitable organizations in the world. Dedicated to the principal of "Service Above Self", Rotarians worldwide span all races and religions to assist those in need. Visit brocktonrotary.org to learn more.

Join us for this special summer networking event! Food will be provided by Thorny Lea Golf Club's clubhouse restaurant, in addition to a cash bar, raffles, and great networking. Don't forget your business cards! Dress is business casual - no denim allowed. **Please register online at metrosouthchamber.com/calendar.**



A Midsummer Night in the Garden- After Hours

Wednesday, August 17 | Queset Gardens, Easton

Join the Metro South Chamber of Commerce and Crescent Credit Union for a Midsummer Night in the Garden! This complimentary event will take place on **Wednesday, August 17, 5:30 - 8:00 pm** at the Ames Free Library Queset Gardens, 53 Main Street, North Easton.

Enjoy an evening of summer fun, live music, networking, and



catering by Christo's To Go, and refreshments from Boston's Best Bartending, all courtesy of Crescent Credit Union. Be sure to bring plenty of business cards for networking and some great door prizes.

Founded in 1919, Crescent Credit Union was originally chartered to serve the financial needs of employees at the Tarlow Brothers Leather Company in Brockton, but today serves over 50,000 members. Their mission is to provide you with the great feeling of better banking. Visit crescentcredit.org to learn more.

This event is complimentary, but please register online at metrosouthchamber.com/calendar or contact Athena Lavoie 508-586-0500 x.231, alavoie@metrosouthchamber.com. We hope to see you there!

Interested in advertising in the Action Report?

Contact Cyndy Taylor, 508-638-5585, ctaylor@wickedlocal.com

Giving Your Business a Competitive Edge

Wednesday, July 27th | Metro South Chamber, Brockton

The Metro South Chamber invites you to a complimentary workshop on **Wednesday July 27, 9:00 am - 10:30 am** at the Metro South Chamber, 60 School Street in Brockton. This informational session will be presented by Larry Girouard of The Business Avionix Company to teach your business how to gain a competitive edge.

With increasing costs and decreasing sales, companies are struggling to remain profitable. Your competitive edge is linked to your ability to rapidly deploy business solutions. This presentation will provide an overview of the innovative systems

and proven methodologies that will help you drive sustainable continuous improvement and give your business the competitive edge while driving the bottom line. Proven techniques will be presented - from better designing the customer experience, to improving cross functional teamwork and increasing corporate efficiency.

This is a complimentary workshop, open to the public. Register online and learn more at metrosouthchamber.com/calendar, or email Athena Lavoie at alavoie@metrosouthchamber.com. Parking is available in the metered lot on Lincoln Street.



Working on Wellness Breakfast Seminar

Wednesday, August 3 | Good Samaritan Moakley Center



The Metro South Chamber of Commerce and Good Samaritan Medical Center invite you to a breakfast seminar to learn more about Working on Wellness - a statewide worksite wellness program. This complimentary event will take place on **Wednesday, August 3** at Good Samaritan Medical Center's Moakley Conference Center, located at 235 North Pearl Street in

Brockton. The program will run from **7:30 am - 9:00 am**.

Working on Wellness offers up to \$10,000 in seed funding and training to help organizations build a fun and effective wellness program unique to your workplace. Worksite wellness programs can lower healthcare spending and lead to healthier, happier and more productive employees.

Wellness programs have big benefits for businesses; we hope you will join us for breakfast at the Moakley Center at Good Samaritan Medical Center to learn more about Working on Wellness! This is a complimentary breakfast event, but pre-registration is required. You may register online at metrosouthchamber.com/calendar or by e-mailing Athena at alavoie@metrosouthchamber.com.

Free Small Business Counseling Offered

July 20th & August 17th - by Appointment

As a business owner, you have a million decisions to make. You're not alone! The Massachusetts Small Business Development Center (MSBDC) can help you with high quality, confidential, no cost business advice.

Entrepreneurs and small business owners are invited to meet with a Business Advisor, for hour-long sessions, at the Metro South Chamber, 60 School Street in Brockton on **Wednesday, July 20** and **Wednesday, August 17** to discuss anything from new business start ups to

existing business strategies.

MSBDC clients range from novice entrepreneurs to experienced business owners who receive advice in: Financial management & loan assistance;

Increased profit & business growth; Business, marketing & strategic plans; Internet marketing & social media; Increasing sales; Lowering operating costs;

Assisting with business plans; and more! Appointments are required & subject to availability. **To schedule a session** at the Metro South Chamber, please call MSBDC at (508) 673-9783, x 10.



BOARD OF DIRECTORS

OFFICERS

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Susan Joss
Brockton Neighborhood Health Center

President and CEO
Christopher Cooney
Metro South Chamber of Commerce

Chair-Elect
Gerard Nadeau
Rockland Trust Company

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Joe Cardinal - *National Grid*

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Francis Dillon - *Stonehill College*

Kim Hollon - *Signature Healthcare*

Richard Hynes - *Barbour Corporation*

John Jurczyk - *Good Samaritan Medical Center*

Mahsa Khanbabai -
Khanbabai Immigration Law

Jim Murphy LSP - *Tracey Environmental, LLC*

Peter Neville - *Concord Foods*

Jonathan "Jay" Pike - *Sharkansky LLP*

Andrew Raczka - *Abington Bank*

Kathleen Smith - *Brockton Public Schools*

Stan Usovicz - *Verizon*

Peter Vlaco - *Brophy & Philips Company, Inc.*

Dr. Charles Wall -
Massasoit Community College

CHAMBER STAFF

508-586-0500 Front Desk x 221

Christopher Cooney, CCE, IOM
 President and CEO x 223

Alison van Dam, IOM
 VP of Business Development/Operations x 225

Athena Lavoie
 Director of Programs & Events x 231

Marissa Recor
 Finance x 230

Melanie McGrath
 Communications Coordinator x 222

Klete Squires
 Membership Director x 229

Doris Flecchia
 Office Assistant x 221

Jimmy Bun
 Intern x 227

*Newsletter Written & Designed by Melanie McGrath
 Printing Provided by The Enterprise*

Networking at Events
 is one of the most effective ways
 to grow your business!

JULY Calendar

- 4** Independence Day - Chamber Closed
- 14** Business After Hours 5:00 pm
Thorny Lea Golf Club, 159 Torrey Street, Brockton
- 20** MSBDC Advising Sessions By Appointment
- 27** Giving Your Business a Competitive Edge 9:00 am
Metro South Chamber, 60 School Street, Brockton

Coming Up August

- 2** Executive Board Meeting 3:00 pm
- 3** Working on Wellness Breakfast 7:30 am
Good Samaritan Medical Moakley Center, Brockton
- 17** MSBDC Advising Sessions By Appointment
- 17** A Midsummer Night in the Garden 5:30 pm
Ames Free Library, 53 Main Street, North Easton
- 31** Board of Directors 12:00 pm

Save the Date September

- 5** Labor Day - Chamber Closed
- 7** Ambassadors Meeting 8:00 am
- 9** Government Affairs Luncheon 12:00 pm
- 14** Good Morning Metro South 7:30 am
The Shaw's Center, 1 Feinberg Way, Brockton



CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Note: All meetings are held at the Metro South Business Assistance Center (BAC), 60 School Street, Brockton unless otherwise indicated.

Fun for the whole family at the Brockton Rox!
 To view a schedule, visit brocktonrox.com



BROCKTON FAIR IS BACK!
 June 30 - July 10, 2016
 Featuring Thrilling Rides, Fireworks, Demolition Derby, Wrestling, Live Music, and More.
 Visit www.brocktonfair.net or call 508-586-8000.

Photography by: Rich Morgan * www.richmorganphotography.com

GOODNews

Members - Send Good News to
mmcgrath@metrosouthchamber.com
Sponsored by: Good Samaritan



Good Samaritan Medical Welcomes New Physician

Karis Cummings Bynoe, MD, Internist, recently joined the medical staff at Good Samaritan Medical Center as a new Primary Care Physician. Dr. Cummings Bynoe is originally from the Caribbean Nation of Grenada and currently resides in Avon. She is fluent in Spanish. Dr. Cummings Bynoe received her medical degree from SUNY Downstate Medical School, Brooklyn, NY and completed her residency at SUNY Health Science Center, Brooklyn, NY. She has been working with in the Greater Brockton community for the past eight years and dedicates much of her practice to promoting healthy living. Visit goodsamaritanmedical.org to learn more.

Summer Park Program Offered for Brockton Youth

Mayor Carpenter and the Brockton Public Schools once again presents the Mayor's Summer Park Program this summer! The goal is to involve hundreds of children, ages 7-12, in fun and active day programs from 9:00 am - 1:00 pm. It starts on Tuesday, July 5th, 2016 and runs through Thursday, August 18th, 2016, every Monday through Thursday. There is free breakfast and lunch served at all locations, and swimming at Brockton High. To sign up, fill out the registration form online at brockton.ma.us and return it to the Mayor's Office, 45 School St., Brockton, MA 02301.

23rd Annual OE & Charity Golf Tournament

The tournament, benefitting the Brockton Area Arc, will be held at the Fall River Country Club on Monday, July 18. There is a 12:30 pm shotgun start, followed by cocktails, dinner, and awards. For more information or to register to play, visit brocktonareaarc.org or contact Steven Petluck at 508-583-8030 x215, spetluck@brocktonarc.net. Brockton Area Arc's mission is to work in partnership with, and for the community to provide advocacy, information, and direct services for children and adults with intellectual and developmental disabilities and their families.

Scholarships Awarded by Bridgewater Savings

James C. Lively, Chief Executive Officer of Bridgewater Savings, has announced the recipients of 16 academic scholarships totaling \$21,000 awarded recently to local students. The scholarships, in amounts of \$500 and \$1,500, were awarded to students at Bridgewater-Raynham Regional High School, West Bridgewater High School, East Bridgewater High School, Taunton High School, and more. Several of the scholarship winners visited Bridgewater Savings' administrative offices in Raynham recently to meet with James C. Lively, Chief Executive Officer, and Peter Dello Russo, President and Chief Operating Officer. Learn more about Bridgewater Savings Bank at bridgewateravings.com.

OCES Dedicated Employee Retires After 30 Years

Dedicated Old Colony Elder Services (OCES) employee Lucille Dallaire recently retired after thirty years of service. Ms. Dallaire, who is a licensed social worker, began her career at OCES on March 31, 1986. Over the years, she held various positions in Care Management, Information & Referral, and Development. Ms. Dallaire gained the respect and trust of her coworkers and colleagues throughout the region. Always working towards the goals of helping others in need, increasing outreach across the area, and looking for other funding sources, Ms. Dallaire has been instrumental in the growth of OCES' programs, services and community profile. Learn more at ocesma.org.

Brockton Farmers Market This Summer

Buy Fresh, Buy Local! The Brockton Farmers Market will take place again this summer at the City Hall Plaza, on Fridays from 10:00 am - 2:00 pm, and running from July 8, 2016 - October 28, 2016. For more information or to become a vendor, please visit brockton.ma.us.

Golf Program Offered for Wounded Veterans

The Salute Military Golf Association (SMGA) Boston Chapter, a 501c3 nonprofit was founded in March 2013 in an effort to bring the game of golf to post 9-11 injured veterans throughout New England as a form of mental and physical rehabilitation. Eligible veterans include those wounded, injured or suffering illness (including PTS and TBI) as a result of participation in post 9-11 military operations. Active duty service members and veterans of any service or era are also encouraged to participate. The SMGA will hold a "Our Nation's Heroes Golf Tournament" on Monday, August 22 at the Indian Pond Country Club in Kingston. To learn more about the program and how to get involved, visit smgaboston.org.

Old Colony Hospice Golf Classic

Old Colony Hospice will be hosting the Golf Classic XIV on Monday, July 25th at the Wollaston Golf Club in Milton from 11:30 am to 8:00 pm. Give compassionate care one swing at a time, make a donation to make a difference, or volunteer for the event! Old Colony Hospice has been providing caring, compassionate hospice care for over 30 years. For more information, visit www.oldcolonyhospice.org.

Father Bill's & MainSpring Annual FoodFest

Join Father Bill's & MainSpring at The Launch at Hingham Shipyard & Hingham Beer Works on Tuesday, July 26 for their Annual FoodFest. Enjoy the warm summer night, the best cuisine of the South Shore, live music, and silent and live auctions with a VIP reception begin-

ning at 5:00 pm and Tastings beginning at 6:00 pm. FoodFest is Father Bill's & MainSpring's biggest annual fundraiser that helps with funding they need to keep our promise to never turn anyone away. Visit helpfbms.org/FoodFest2016 for more information and to purchase tickets.

Summer Science Fair Workshops Offered

The Brockton Public Library will host Summer Science Fair Workshops, Tuesdays, 6:00 pm until 7:30 pm in July and August for students in grades 6-12. This free program will hold an orientation and info session on Tuesday, July 5, 2016 at 6:00 pm. Space is limited so registration is required. You may sign up in the children's room or call 508-7890 ext 301. Get a head-start on creating a great science fair project or learn about careers in science. All events are located at 304 Main Street, the Brockton Main Library, with parking on White Avenue.

Childrens Museum in Easton Holds Free Fun Friday

The Children's Museum in Easton will offer free admission on Friday, July 8 as part of Highland Street Foundation's 8th Annual Free Fun Fridays summer event series. "Free Fun Fridays" has become an annual tradition that delivers to visitors no cost admission to many of the most treasured cultural and historical venues in Massachusetts. Kicking off June 24, 80 institutions from across the state will participate and open their doors to Massachusetts families with free admission to their programs and activities. To learn more, visit childrensmuseumineaston.org or highlandstreet.org/programs/free-fun-fridays.

A Blueprint for Brockton Planning Effort

The City of Brockton is launching a city-wide comprehensive planning effort with the goal of increasing the pride in the community and its assets, and creating a framework for the City to thrive as a prosperous, livable and inclusive community. The city will be hosting two Comprehensive Plan Listening Tours on "A Blueprint for Brockton" - July 12 at 1:00 pm and July 19 at 1:00 pm. Please sign up for one session by calling the COA at 508-580-7811. Visit brockton.ma.us for more information.

Bridgewater FPAC Presents Beauty & the Beast

The Family Performing Arts Center in Bridgewater invites you to "Be Our Guest!" Disney's Oscar-winning film comes to life in Tony Award-winning romantic and beloved take on the classic fairy tale. Performances will take place from Friday, July 8 - Sunday, July 10 and Friday, July 15 - Sunday, July 17 at the Rondileau Campus Center Auditorium at Bridgewater State University, 19 Park Avenue in Bridgewater. Tickets are \$20.00 for General Public, \$10.00 for Seniors, Military, and children 12 and under. To learn more and purchase tickets, visit familyperformingartscenter.com.

Easton Farmers Market Held This Summer

Make sure to stop by the Original Easton Farmers Market this summer, held 10:00 am - 2:00 pm on Saturdays until October 29th. Locally grown fresh fruits and vegetables, organic pasties and breads, jams, flowers, honey, beef, pork, chicken, pet treats, and more will be available for purchase at 591 Depot Street in Easton. To see vendors and more, please visit easton.ma.us/boards_and_committees/agricultural_commission.

Bridgewater Savings Donates to Library Program

Bridgewater Savings Bank announced that its Charitable Foundation has made a donation of \$1,924 to the East Bridgewater Public Library's Summer Reading Program. The East Bridgewater Library Summer Reading Program encourages children to continue reading, learning, and exploring during the summer months. Part of the East Bridgewater Library's Summer Program includes performers to help children learn through games, music, shows, and interactive problem solving. Visit bridgewateravings.com and eastbridgewaterlibrary.org to learn more.

West Bridgewater Summer Fun Series

West Bridgewater will be holding their Monday night summer concerts and Tuesday night kid's summer fun series every other week this summer. Monday night concerts, 6:00 pm - 7:30 pm at the Town Hall Gazebo, will feature Dale and The Duds on July 11th, First Class on July 25th, and Jeff Nevars Band on August 8th. The Tuesday Nigh Kids' Series, 6:00 pm - 7:00 pm at Friendship Park will be on July 12th with Lucky Bob, July 26th with Kilted Collin, and August 9th with Wayne Potash. For more info call the Town of West Bridgewater at 508-894-1200.

28th Annual Autumn-Fest Registration Open

The Bridgewater Business Association will hold their 28th Annual Autumn-Fest this year on Saturday, September 24 from 10:00 am - 4:00 pm on the campus of Bridgewater State University in front of Boyden Hall. Autumn-Fest is a long-standing tradition in Bridgewater and is attended annually by over 6,000 people. Member and non-member registration and vendor opportunities are available now online at bridgewaterbiz.biz.

BVNA Golf Tournament This Fall

The Brockton Visiting Nurse Association is gearing up for their 27th Annual Golf Tournament and are very excited about this year's event! The 2016 tournament is a very special event, as BVNA will be expanding the care that is provided from the funds raised and we will be honoring three very special people at the evening ceremony: Al Arruda, Karen Porter and Phil Tarallo. For information on the tournament, including sponsorship and honoree recognition opportunities, go to www.brocktonvna.org.

New Development in the Region

Submit your construction photos - mmcgrath@metrosouthchamber.com



The Linwood Estates are being constructed on the west side of Brockton, a nine lot subdivision of custom built colonial homes on "Nadia's Way"



A new Starbucks location is coming soon outside of the Westgate Mall in Brockton, which will be the store's second location in the city. Photo by Murray Vetstein, Source4 & Chamber Ambassador

Downtown Arts & Music Festival this Summer



Brockton Arts, Inc, is pleased to present the 6th Annual Downtown Brockton Arts and Music Festival (DBAMFEST) this summer. This year's celebration will take place over three days from **Friday, August 26-Sunday, August 28** at the newly renovated Stacy Adams Cultural Arts Center located at 33 Dover Street. The Center is home to the Brockton Art's Gallery 33, as well as more than 80 state-of-the-art collaborative workspace studios.

The DBAMFEST will feature over 14 musical acts in genres ranging from classical to rock to R&B, poetry slams, film performances, delicious food, kids' activities, open galleries, and more. It will also feature a vendor marketplace where artists operating within the Stacy Adams Cultural Arts Center, as well as additional crafters, will showcase their art, products and services.

To learn more about DBAMFEST, call (508) 326-9971 or visit www.brocktonarts.org. Sponsorships are still available. For more information on the Stacy Adams Cultural Arts Center or to lease studio space, call (508) 587-5288 or visit www.tsa-cab.com.

Garden Club, Brockton ARC Beautify the City



Members of the Brockton Garden Club and Brockton Area Arc, Inc. recently teamed up to help beautify downtown Brockton by planting flowers near City Hall Plaza. The Brockton Area Arc provides community based day programs and habilitation services to adults with developmental disabilities. The Brockton Garden Club has been beautifying Brockton since 1929. Learn more at brocktonarearc.org and brocktongc.org.

Children's Museum in Easton - New Maker Space

The Children's Museum in Easton, located at 9 Sullivan Avenue in Easton, has a new "Maker Space," designed to teach children to think for themselves, to think creatively, and to look for do-it-yourself solutions. It's a space where everyone has the opportunity to make, a place where curiosity and wonder come together with hands-on exploration. To learn more, visit childrensmuseum-easton.org or visit the museum!



Vendor Training Held at Crescent's Learning Center



Crescent Credit Union recently sponsored a series of Vendor Training Sessions, presented by the Massachusetts Supplier Diversity Office and the Metro South Chamber of Commerce. Attendees learned about COMMBUYS, the Commonwealth's online bidding & procurement system. Crescent Credit Union's Learning Center is located at 115 Commercial Street in Brockton.

Chamber Affiliate News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** will hold their monthly meeting with BBA member Steve's Lawn Care on Thursday, July 21, 6:30 pm at Pricso's Market, 8 Romney Road in Bridgewater. Join for a night of mini-golf, fun, and networking! Visit bridgewaterbiz.biz for more information.

The **Stoughton Chamber of Commerce** aims to encourage a healthy and successful business environment in and around the Town of Stoughton, promoting its members and representing the entire membership on matters of local and political importance. For more information, visit stoughtonma.com.



The mission of the **Norwell Chamber of Commerce** is to promote the civic, economic, and social welfare of its members and the Town of Norwell. For more information, visit norwellchamberofcommerce.com.

The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park. Visit avonindustrialpark.org for more information.

The mission of **The Randolph Chamber of Commerce** is to promote, enhance and strengthen the business interests of its members and to maintain and unify a sound and healthy business district and climate while contributing to the well being of the Randolph community. Please visit randolphchamberofcommerce.org to learn more.



ProLink Networking Group, now in its third year, is a unique, category-exclusive business networking group in the Metro South region where members enjoy long-term friendships, referrals, informative presentation, and more. Meetings are held on alternating Tuesdays, 7:30 am at the Metro South Chamber of Commerce. For meeting schedule or more information, visit www.prolinknetworking.com.

The **South Shore Women's Business Network (SSWBN)** will hold a July After Hours event on Thursday, July 28 including an exclusive evening Harbor Cruise in Historic Plymouth Harbor! Boarding time is 8:00 pm at 9 Town Wharf, Plymouth, and cruising time will run until 8:30 pm. There will be music, food, 50/50 raffle, an cash bar. Register in advance at www.sswbn.com.



Overtime Regulations to Change This Year

From the blog of Think HR (thinkhr.com)

"On May 18, 2016, the U.S. Department of Labor (DOL) announced the publication of a final rule amending the white collar overtime exemptions to the Fair Labor Standards Act (FLSA) ...The final rule will be published in the Federal Register and take effect December 1, 2016. Initial increases to the standard salary level (from \$455 to \$913 per week) and the HCE total annual compensation requirement (from \$100,000 to \$134,004 per year) will be effective then. Future automatic updates to those thresholds will occur every three years, beginning on January 1, 2020."



For more information, please visit hrthink.com/blog or email info@metrosouthchamber.com to receive additional documents about the new Regulations.

Celebration & Networking at D'Agostino



Christopher Cooney, Chamber President & CEO, employees of D'Agostino Insurance; Ron D'Agostino, Founder; Mark D'Agostino, President of D'Agostino Insurance; Meredith D'Agostino; Mayor Bill Carpenter; Craig Pina, D'Agostino Insurance Agency

Founded in 1986, D'Agostino Insurance Agency is an independently owned and locally operated insurance agency that has provided 30 years of outstanding service in personal and business insurance. They will continue to do so at their new location, 7 Christy's Drive, Suite 2 in Brockton. To learn more about D'Agostino Insurance and the services they offer, please visit rfdinsurance.com.



Mike Barrera, ADP; Alison van Dam, Chamber Vice President Business Development; Sheryl Savage, Brockton Visiting Nurse Association



James Blondeck, Signature Healthcare; Caesar Cabral, Artisan Web



Bob Hyldborg, Health Service Administrators; Christy Kendrick, Pop Top Sportswear



Guest enjoy networking in D'Agostino Insurance Agency's new larger space, in addition to food and refreshments, raffles, and more.

Chamber Welcomes Summer Intern



The Metro South Chamber would like to welcome Jimmy Bun as an intern at the Chamber's headquarters during the summer.

Jimmy is currently attending Massasoit Community College for Business Administration and will study Accounting at Bridgewater State University beginning this fall. During his time at the Metro South Chamber, Jimmy hopes to learn more about the daily operations and functions of the chamber of commerce, and workplace ethics.

Jimmy was connected to the Chamber through Massasoit Community College's Internship program, which allows students to explore a career field and gain relevant work experience, apply academic learning to real world situations, and build critical thinking, problem solving, communication, and professional skills. If you would like to host a Massasoit intern at your business, please contact Tuuli McElroy, Internship Coordinator, at 508.588.9100 x1020, tmcelroy@massasoit.mass.edu.

Brewster Ambulance Opens New Locations



Christopher Cooney, Chamber President & CEO; Peter Zampine, Director at Brewster Ambulance Services; Mayor Bill Carpenter; Brewster Ambulance staff; Senator Michael Brady; State Representative Gerry Cassidy celebrate a new location of Brewster Ambulance Services at 790 West Chestnut Street in Brockton.



Brewster Ambulance Company employees; State Representative Gerry Cassidy; Brockton City Councilor at Large Shaynah Barnes; Christopher Cooney, Chamber President & CEO celebrate another location of Brewster Ambulance Company in the city at 225 North Montello Street in Brockton. Learn more about the company at brewsterambulance.com.

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ATHENA Program Honors Cheryl Opper; Features Female Top Gun & Easton Native

2016 ATHENA Award Recipient - Cheryl Opper

Founder & Executive Director
School on Wheels of Massachusetts



Cheryl Opper is known for her work as a passionate advocate for advancing the education of students impacted by homelessness. She believes every child deserves the opportunity to reach their full potential and soar above their circumstances of homelessness.

Since founding School on Wheels of Massachusetts in 2004 in the basement of her Easton home, Opper has grown the nonprofit into a leading organization in Southeastern Massachusetts providing long term, customized academic support services and mentoring for children impacted by homelessness. School on Wheels serves approximately 300 students each year in grades kindergarten through college and provides over 1,400 fully stocked backpacks each year to children in need throughout Massachusetts.

Since 2014, Opper has seen fourteen of her students graduate from college. One of these students, who also interned at the Metro South Chamber, is now employed as a Program Assistant at the Harvard School of Medicine and is currently working on her masters at the Harvard Business Extension School.

Opper has been recognized for her unflinching dedication to improving the lives of children and teens impacted by homelessness with awards such as the "New England Patriots Community Service MVP," the "Bank of America's Local Heroes" Award, the "Service Above Self Award" from the Brockton Rotary Club, the "Champion of the City Award" from the Brockton Youth Council and the "Distinguished Service Award" from Bridgewater State University. Opper resides in Norton with her husband Neal. She has a daughter, Lindsay, who is 28. Her family has been instrumental in supporting her efforts to ensure children have the resources and support necessary to help break the cycle of homelessness one student at a time.

Cheryl Opper truly embodies the ATHENA Award as she portrays all the virtues that the Greek Goddess Athena is known for: strength, courage, wisdom and enlightenment.

Photos Courtesy of Rich Morgan Photography, richmorganphotography.com;
Sound by Rob Peters Entertainment, robpetersentertainment.com;
Video by Brockton Community Access, bcatv.org

Premier Sponsor:



Program Sponsor:



Centerpiece Sponsor:



Stephanie Latham, U.S. Navy Lieutenant Commander, Top Gun, and Easton native



Charles Smith, Eastern Bank, Event Sponsor is interviewed by Barbara Duffy, Brockton Area Multi-Services, Inc.



Sue Joss, Chamber Chair and past ATHENA Award recipient, emcees the ATHENA Program



Brockton High School student Mildred Sanon sings the National Anthem



Members of the Brockton High School JROTC Color Guard post the colors in honor of guest speaker U.S. Navy LCDR Stephanie Latham at the start of the program



Guests enjoy a buffet lunch at the Santana Restaurant & Function Hall, a new facility located at 684 Crescent Street in Brockton.



Jonah Wein, Crescent Credit Union; Kati Kelley, HarborOne Bank; John Butler, Mutual Bank



Margaret Downey, Old Colony Hospice; Lucille Cassis, Father Bill's and MainSpring; Elaine Reiser, past Athena Award recipient



Mayor Bill Carpenter; Brian Hoffman, Children's Museum in Easton & Peg Hoffman (parents of Stephanie Latham); Stephanie Latham, U.S. Navy LCDR; Cheryl Opper, Award Recipient, School on Wheels MA; Sue Joss, Chamber Chair, Brockton Neighborhood Health Center; Christopher Cooney, Chamber President & CEO

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View more photos from the Athena Awards and other Metro South Chamber events online at flickr.com/metrosouthchamber. Photos are courtesy of Rich Morgan Photography.

Metro South Chamber is the Place for Face to Face ...

Become a Season Ticket Holder! 2016-2017



Stephanie Latham U.S. Navy Top Gun



Stan Rosenberg Senate President



- All Good Morning Metro South Programs (5 Programs, \$125 value)
- All Business After Hours (at least 12, \$60 value)
- Annual Legislative Luncheon (\$39 value)
- ATHENA Award Luncheon (\$30 value)
- Small Business Awards Luncheon (\$35 value)
- 1 Taste of Metro South Ticket (\$35 value)

All This for \$219.- (Savings of \$100+)

SEASON TICKET AND ADDITIONAL SAVINGS OPTIONS

Season Ticket: # _____ Discounted Tickets x \$219 = \$ _____

Additional Taste Tickets (limit 2): # _____ Discounted Tickets x \$25 = \$ _____

2015 Annual Meeting Expo Table: _____ x \$399 (Discounted) = \$ _____

Book for Business Advertising (5% Discount Before August 31, 2016)

___ 1/6 page, \$425 ___ 1/3 page, \$546 ___ 1/2 page, \$816 ___ full page, \$1591

I am interested in being a Good Morning Metro South Corporate Sponsor

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Company Name: _____

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Names: _____ Email: _____

Blank lines for additional information



Governor Charlie Baker



Hank Phillippi Ryan Investigative Reporter, Author



Jan Singer CEO of Spanx, Inc.



Jay Ash, Secretary of Housing & Economic Development



Elizabeth Thornton Author



Dave Wedge Reporter & "Boston Strong" Author



Stephanie Pollack Secretary of Transportation



Robert DeLeo Speaker of the House

Business After Hours



Business After Hours at Wood Palace Kitchens, Middleboro

Ribbon Cuttings



Ribbon Cutting at D'Agostino Insurance, Brockton

Workshops



Connecting Your Business to the Commonwealth

Legislative Reception



Held at Donahue Hall Stonehill College in Easton

Expo



Al Lawrence Capital Lease Group

Taste of Metro South



Vicente's Tropical Grocery Brockton

Fax this form to 508.587.1340 or mail to 60 School Street, Brockton 02301 by August 31. If you have any questions, contact Athena Lavoie at 508.586.0500 x 231 or email alavoie@metrosouthchamber.com. Visit www.metrosouthchamber.com for more information.

Advertise; Update Your Listing Online!

In an effort to streamline communications and "go green," at the Chamber, the annual verification form can be completed online in the Members Only Section of the Chamber Website. The updated information will be used in the



Annual Book for Business Member Directory. The information on the form will also be used for telephone referrals made by the Chamber.

The Metro South Book for Business is a colorful, 99+ page member directory and guide. It contains town information, business and residential demographics, legislative information and 2 free listings for each member. View last year's Book for

Business at www.metroouthchamber.com/news-media/book-for-business.

The 2016 Book for Business was distributed to 5,000 people, including all members, business leaders, town halls, libraries, all Brockton Businesses as well as businesses in the region, Business Associations, and more.

The Members Only Login Page can be at metrosouthchamber.com/membership/member-login. Please contact Melanie McGrath at 508.586.0500 x 222, mmcgrath@metrosouthchamber.com if you have not received your login information.

A reminder with instructions and login info will be sent through email and mail later this summer.

Advertise in the 2017 Book for Business!

Don't miss the opportunity to place an ad in the 2017 Book For Business, sent to over 5,000 businesses. Your ad will be listed in close proximity to your free business directory listing. In addition, your alphabetical and categorial listing will receive extra embellishment. This opportunity is sure to give you a leg up in the competition by receiving added exposure.

Don't have the time to create an ad, or the money to pay a designer? If you reserve your ad space now, our in house graphic designer will create a professional quality full color ad for you, free of charge.

Call Melanie at 508.586.0500 x 222 or email mmcgrath@metrosouthchamber.com for more information and ad rates.

Chamber Leads on Regional Initiatives

The Metro South Chamber of Commerce and the Metro South Regional Economic Development Organization (MSREDO) have made substantial progress on a number of regional initiatives this year that will help promote the economic vitality of the Metro South region by competitively positioning the region and spreading awareness of the region's value proposition.

- **Brockton Fairgrounds Land Use Study:** The Metro South Chamber of Commerce has contracted Dan Hodge, former research director of the UMass Donahue Institute, to conduct a study of the 65 acre Brockton Fairgrounds. The Brockton Fairgrounds was the site of the \$677 million Mass Gaming & Entertainment destination casino proposal recently rejected by the Massachusetts Gaming Commission. Hodge is now investigating alternative uses for the primarily dormant land. Among the industry sectors being researched for use are life sciences, entertainment, law enforcement agencies, and secondary tribal land held in trust.



- **Life Sciences:** The Chamber/MSREDO continues to encourage towns to achieve higher levels of bio-ready designations and promotes development ready sites and regional assets to attract life science companies. The Chamber will host Travis McCready, CEO of the Massachusetts Life Science Center at a Good Morning Metro South program in October. The Chamber will also be distributing the CONNECT study investigating a Life Science Training & Education Center in Taunton, as well as the South Coast Life Science study to establish an Advanced Biomedical Manufacturing Training Center in New Bedford. Both studies were developed using market research of Metro South.

- **Creative Economy:** The Chamber, designated as a Massachusetts Creative Economy Network leader, continues to support job creation through the arts.

MEMBERProfile

Elite Health and Fitness

1519 Central Street
Stoughton, MA 02072
(781) 297-0979
www.elitefitcenter.com

Year Established: 2001

Products or Services:

Fitness Center, Group Exercise Classes, CrossFit, Premium Cycle, Personal Training, Team Training, Physical Therapy, and Hand Therapy

Number of Employees: 50

What is unique or special about your firm and the products and services you offer?

Elite Health and Fitness is a privately owned and operated fitness center that has served the communities of Stoughton, Sharon, Canton and Easton since 2001. We believe that no matter your fitness level, we have a program that will suit your needs. Whether you are new to exercise or already have a fitness routine, Elite can provide you with a quality facility and trained, caring professionals to help you reach your fitness goals. We achieve this by providing fun, energetic and effective programs, attentive service, knowledgeable



staff and immaculate facilities.

What is your market area?

The Communities of Stoughton, Sharon, Canton, and Easton.

What markets do you serve?

Fitness, Sports Performance, Physical Therapy, Weight Loss

Please list awards, honors, or recognition your firm has received:

We have been voted the #1 Fitness Center in Stoughton by the People's Choice awards the last 2 years.

What is your main business objective concerning your customers and the business community?

No matter your goal; from losing weight, to improving athletic performance, or overcoming health problems, Elite Health & Fitness strives to deliver the best classes, programs and people to help you get fit, feel great and live a healthy lifestyle.



Alison van Dam, Chamber Vice-President; Howard Miselman, Continental Funding Corp. & Steve Torrey, Torrey & Associates (partners of the development of Stacy Adams Cultural Arts Center); Christopher Cooney, Chamber President & CEO

The Chamber/MSREDO connects artists with manufacturers to develop new products and revenue streams. The Chamber/MSREDO recently met with Steve Torrey & Associates, the developer of the Stacy Adams Cultural Arts Center at 33 Dover Street, to discuss marketing of the 84 creative economy workspaces and gallery space at the Center. The Chamber/MSREDO also helps to market the Enso Flats/Enso Gallery space.

- **Promoting Metro South:** The Chamber/MSREDO has hosted 6 "Community Day Visits" in Avon, Brockton, Easton and West Bridgewater. During these day long tours, elected officials and Massachusetts Office of Business Development representatives visited Metro South businesses to meet with the business owners that drive the region's economy. The Chamber/MSREDO also participated in numerous co-op advertisements with the Southeastern Massachusetts Convention and Visitor's Bureau as well as the Plymouth and Bristol County Development Councils, updated the Brockton Information Boards and will be redesigning and printing 15,000 copies of the Metro South Regional Map.

- **In Addition:** The Chamber/MSREDO has assisted over 70 companies with site location, referrals and permitting for projects representing an investment of over \$143 million and the creation of over 550 jobs. The Chamber/MSREDO successfully advocated for lower commercial tax rates in Brockton and in Avon (over the past 3 years). The Chamber/MSREDO also continues to distribute the CSX Rail yard Land Study, Regional/Water Sewer Authority Study, and Metro South Branding study as well as information on the SEED Corp Brockton Micro-Loan Program and commercial site-finder; all products of MSREDO initiatives. Look for updates on all of these projects and more in future Action Report newsletters.



MORE THAN 80 NEW MEMBERS JOIN THE CHAMBER

Ace Auto Body

Mr. John Jones
1209 Washington Street
Stoughton, MA 02072
(781) 344-5950
www.aceautobody.webs.com/
Automotive Repairs

All American Gasket

Mr David Payne
291 Howard Street
Brockton, MA 02302
(800) 470-7501
Manufacturers

BFI Print Communications

Ms. Cobie Gladwin
602 Bedford Street
Whitman, MA 02382
(781) 447-1199
www.bfiprint.com
Printers

Boston Fresh

Mr. Charlie Nano
102 West Chestnut Street
Brockton, MA 02301
(844) 233-7374
www.boston-fresh.com
Food Suppliers

Bumper 2 Bumper Accessories

Mr. George Polillio
583 Warren Avenue
Brockton, MA 02301-6074
(508) 580-1998
www.bumpertobumperaccessories.com
Auto Service

Breath of Life Chiropractic & Wellness

Mr. Caleb Ultimo
146 Briarcliff Rd
Brockton, MA 02301
(508) 510-4668
Chiropractors

Bridgewater Pediatrics, LLC

Ms. Andi Long
1029 Pleasant Street
Bridgewater, MA 02324
(508) 697-8116
www.bridgewaterpediatrics.com
Medical

Camping USA RV Service Center

Ms. Debra DeCosta
815 Bedford Street
East Bridgewater, MA 02333
(508) 378-3640
www.campingusasuperstore.com
Automotive Service

CC Solutions

Mr Alex Cwiakala
18 Sachem Street
Quincy, MA 02170
(857) 264-1322
www.buywithccsolutions.com
Real Estate/Residential

Concord Wealth Management

Mr Tim Ehlers
170 Briarcliff Road
Brockton, MA 02301
(781) 206-6788
www.cwmofnewengland.com
Financial Services

CWB Contractors

Mr. James Leonard
80 Manley Street
West Bridgewater, MA 02379-1029
(508) 583-3344
www.cwbcontractors.com
Contractors Building

Dover Street Apartments, LLC

Mr. Howard Miselman
PO Box 948
Randolph, MA 02368
(508) 930-3283
www.tsa-cab.com
Commercial Rental Space

Education, Inc

Mr. Ken Munies
2 Main Street, 2nd Floor
Plymouth, MA 02360
(508) 732-9101
www.educationinc.us/
Education

Granite State Development Corp.

Ms. Barbara Arena
131 Whitman Street
Hanson, MA 02341
(781) 294-2244
www.granitestatedev.com
Banks/Financial

Horizons Health and Wellness

Ms. Angela Aslam
1029 Pleasant Street, Suite 102
Bridgewater, MA 02324
(508) 807-0634
www.horizonshealthandwellness.com/
Health and Fitness

I.W. Homes, Inc.

Isobel Wilson
574 Washington Street
North Easton, MA 02375
(508) 269-0509
www.isobelshomes.com
Real Estate/Residential

In Good Health, Inc.

Mr. David Noble
1200 West Chestnut Street
Brockton, MA 02301
www.ingoodhealth.com
Health Care Products

Industrial Safety & Rescue

Mr. Blake Underhill
348 Turnpike Street
Canton, MA 02021
(617) 851-0283
www.industrialsafetyrescue.com
Training Consultants

Jefferson Awards Foundation

Ms. Sarah Varadian-Vartanian
Stonehill Center for Community
Engagement, 68 Legion Parkway
Brockton, MA 02301
(617) 460-0512
www.jeffersonawards.org
*Community Service Organization/
Non-Profit*

Law Offices of Joseph Grimaldi

Mr. Joseph L. Grimaldi
365 Turnpike Street
South Easton, MA 02375
(508) 535-5555
Attorneys

The Law Offices of Harold Moody

Mr. Harold Moody
65 Main Street
Plymouth, MA 02360
(508) 747-9600
Attorneys

Lucky Star Automotive & Gasoline

28 Central Square
Bridgewater, MA 02324
(508) 697-2999
http://luckystarautomotive.com/
Automotive-Gasoline

Market America Shop.Com

Ms. Monica Whitaker
86 Battles Farm Drive
Brockton, MA 02301
(508) 287-2766
www.shop.com/monwhit
Retail

Massachusetts Baptist Deacon & Deaconess Association

Mr. Kevin Pearson
551 Pine Grove Drive
Brockton, MA 02301
(617) 538-0155
www.mbdda.org
Community Service Organization

Mike Holmes Ad Design

Mr. Mike Holmes, Art Director
Stoughton, MA 02072
(781) 344-4966
www.mikeholmesaddesign.com
Advertising

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Ms Samantha Saperstein
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www.poptopssportswear.com
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Mr. Barry Greene
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Whitman, MA 02382
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www.providingexcellence.com
Computer Consultants

Reliant Financial Group

Ms. Alison Zogheib
30 Braintree Hills Office PK, Ste 203
Braintree, MA 02184
(617) 922-0556
www.financialguide.com/alisonzogheib
Financial Services

Road to Responsibility

Ms. Serenity Belo
355 Webster Street
Hanover, MA 02339
(781) 536-4509
www.roadtoresponsibility.org
Human Service Organizations

Rockland Auto Brokers

Mr Adriano Miranda
250 Webster Street
Rockland, MA 02370
(781) 421-3509
www.rocklandautobroakers.com
Used Car Sales and Service

Roof Drain Marker Co. LLC

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www.roofdrainmarker.com
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Servpro Milton/Braintree

Mr. Christopher Sheehan
260 Centre Street, Unit B
Holbrook, MA 02343
(781) 341-7007
www.servpromiltonbraintree.com
Fire Restoration

Solstice Initiative

Mr. Isaac Maze-Rothstein
50 Milk Street. 17th Floor
Boston, MA 02144
(508) 289-1097
www.solsticeinitiative.org/
Solar Energy

Start 2 Finish Solar Inc.

Mr. Michael Powers
125 Scotland Blvd
Bridgewater, MA 02324
(774) 300-1158
www.start2finishsolar.com
Solar Energy

Making an Investment in Our Community

Stoughton Massage Therapy
 Maria Bielauski
 85 Park Street
 Stoughton, MA 02072
 (781) 626-2643
 www.stoughtonmassagetherapy.net
Massage Therapy

Stoughton Shell
 Mr. Yacoub (Jack) Mikhael
 825 Washington Street
 Stoughton, MA 02072
 (781) 344-0700
Automotive - Gasoline

Take-Five Vending, Ltd.
 Mr. Ross Almquist
 75 First Street, Unit 5&6
 Bridgewater, MA 02324-1059
 (508) 697-0800
 www.takefivevendingltd.com
Vending

Trauma to Wellness
 Mr. Seun Adejumo
 37 Belmont Street, 2nd Floor
 Brockton, MA 02301-5251
 (508) 559-1792
 www.traumatowellness.com
Health Care

Unlimited Behavioral Health Services
 Ms. Barbara King
 348 N Pearl Street, Suite 8
 Brockton, MA 02301
 (508) 510-5940
 www.unlimitedma.org
Human Service Organizations

USA Mobile Drug Testing of Greater Brockton
 Ms. Stacey Corbett
 20 Roche Brothers Way, Suite 6-221
 North Easton, MA 02356
 (508) 436-4404
 www.USAMDT.com/GreaterBrockton
Drug & Alcohol Compliance

Whitmore's Yard Care, Inc.
 Ms. Julie Whitmore
 656 Plymouth Street
 East Bridgewater, MA 02333
 (508) 378-2628
 www.whitmoresyardcare.com
Landscapers/Designers

To Join the Chamber, Contact Klete Squires, 508.586.0500 x 229, ksquires@metrosouthchamber.com

** This is a partial listing of new members; more to be added in next month's edition.*

Thank You to Our Drive Volunteers!



The Membership Telephone Drive was held at Stonehill College in Easton over the course of two days.



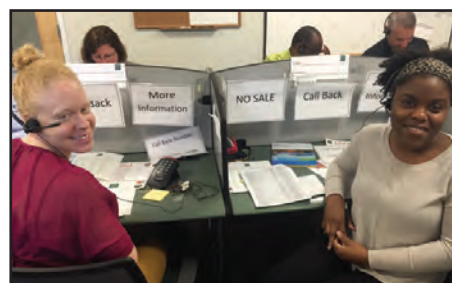
Friend Weiler, Drive Co-Chair & Vice-Chair Membership Development; Robert Coletta, HarborOne Bank, Team Captain; Christopher Cooney, Chamber President & CEO



Edward Sousa, Team Captain & Nancy Koczela, Bridgewater Savings Bank



Sean Chase & Karen Dor, HarborOne Bank



Kristen Jones & Hermelynda Latouche, Old Colony YMCA



Marlena Wall & Stacey Grushkin, Abington Bank

Membership Drive Wraps Up

The Chamber would like to thank all of the volunteers and sponsors that supported the 2016 membership drive from May 1st to June 30th. The Chamber is happy to welcome more than 50 new members to our already strong membership network. For more information on Membership, contact Klete Squires at 508.586.0500 x229 or ksquires@metrosouthchamber.com.

An extra measure of gratitude is extended to Drive Co-Chairs, Mrs. Joanne Schneider and Mr. Friend Weiler. Their willingness to support the staff and volunteers throughout the entirety of the Drive was a key to another successful drive!

Top Individual Sales:
Joanne Schneider, Eastern Bank

Top Sales Team:
Eastern Bank



Joanne Schneider, Eastern Bank earns Club tickets at an upcoming Red Sox game as prize for top individual sales during the Drive.



Team members pictured above: Gail Delgado, Brockton Area Arc; Nelia Arruda, Eastern Bank. Team members not pictured: Team Captain Joanne Schneider, Eastern Bank; Scott Stephenson & Derek O'Connor, Eastern Bank; Monica Whitaker, Shop.com.

RUNNERUPS:

- 2nd Place - Bob Coletta, HarborOne Bank
- 3rd Place - Gail Delgado, Brockton Area Arc & Joe Gesualdo, Bridgewater Savings Bank

RUNNERUPS:

- 2nd Place - Team Bridgewater Savings Bank led by Reiko McNeil & Edward Sousa
- 3rd Place - Team HarborOne led by Robert Coletta

Thank You to Our Team Captains:

- Mario Sindone, Abington Bank
- Reiko McNeil & Edward Sousa, Bridgewater Savings Bank
- John King, Jr, Cirees, Inc. (Team Cirees AM Satellite Radio)
- Joni Traficante, Citizens Bank
- Richard Hooke, Crescent Credit Union
- Joanne Schneider, Eastern Bank
- Robert Coletta, HarborOne Bank
- Katherine Light, Mansfield Bank
- Brenda Carrens, OCES
- Frank McDonald, Old Colony YMCA
- Joseph Tansey, Rockland Trust
- Jay Pike, Sharkansky LLP, CPAs
- Nicole Riley, Signature Healthcare

Thank You to Drive & Incentive Sponsors:



Drive prizes for volunteers included gift baskets, wine and craft beer, gift certificates, and Red Sox Club tickets to the top salesperson, donated by companies listed above.



Holmes-McDuffy Florists in Brockton donated beautiful potted flowers, given to each volunteer who attended the Telephone Drive at Stonehill College on June 7&8

Thinking of Going Solar?

The Metro South Chamber is providing you with an opportunity to install solar at low to no-cost.

To get started, simply type in a few details about your building at the EnergySage Solar Marketplace, the *Expedia.com* of solar installation.

EnergySage is an online tool that seamlessly connects you with local installers who compete for your business so that you get quality service at the best price.

Are you a solar installer? Let us connect you to EnergySage to gain more business.

To get started, visit:

WWW.ENERGYSAGE.COM/P/METROSOUTHCHAMBER

You can also reach out to Chamber Member Ian Denelle of SolarCity to learn how you can save on energy. To find out more, contact Ian Denelle and mention your Chamber membership at 508-510-9950, idenelle@solarcity.com.

For more information, contact Alison van Dam, avandam@metrosouthchamber.com, (508) 586-0500 x 225.



How would you like to...

- Spend less money on your utility bill
- Know your future energy costs
- Save money with attractive financing options, as well as federal and state incentives
- Increase the resale value of your property
- Positively impact your business' brand



Chamber Solar Challenge

RENEWING Members Thank You!

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Artisan Web
BANG - Brockton Area Networking
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Brockton Educational Foundation, Inc.
Brockton Parking Authority
Brockton Redevelopment Authority
C.M. Petti Market & Deli
Community Newspaper Company
Compass Medical
Council on Aging Mary Cruise Kennedy
Senior Center
Cromwell Consulting, Inc.

CWB Contractors, Inc.
Fun Enterprises, Inc.
GenCon
Lion Labels, Inc.
Lucini Bus Lines
Lynch Cleaning Contractors
Peppercorns Cafe & Catering
Ranfacs Corp
Sharkansky LLP, CPA's
Shoe City Auto Sales, Inc.
Supreme Enterprises
T2C Advertising
The Brockton Rox
Tom Rudolph Real Estate
Walker-Clay, Inc.
Webster Bank
Weiss Sheet Metal
Wynn & Wynn, P.C.

When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space
Over 500 Hotel Rooms • Many Parks & Lakes



The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care** facilities, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing, and many parks and lakes for walking, hiking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.



Metro South Regional Economic Development Organization
For more info, contact the Metro South Chamber of Commerce,
508.586.0500 • www.metroouthchamber.com



Metro South Site Finder

FOR SALE

metrosouthsitefinder.com

Search for available commercial sites for purchase or lease in the Metro South region, or list a property!



BUSINESS EVENTS Planner

July 14

Business After Hours

5:00 pm - 7:30 pm

Thorny Lea Golf Club

159 Torrey Street, Brockton

Special guests from the Mandela Washington Fellowship will join us for networking, appetizers, a cash bar, and raffles.

Complimentary to Attend

Register online at metrosouthchamber.com/calendar

July 20

MSBDC Advising Sessions

By appointment

Metro South Chamber

60 School Street, Brockton

Attend a free one-on-one advising sessions to receive business counseling services from an experienced professional at MSBDC.

Complimentary

To schedule your appointment, call 508-673-9783 x11

July 27

Competitive Edge for Business

9:00 am - 10:30 am

Metro South Chamber

60 School Street, Brockton

An overview of innovative systems & proven methodologies that will give your business a competitive edge.

Complimentary to Attend

Register online at metrosouthchamber.com/calendar

IT'S EASY TO REGISTER!

508-586-0500 x 231

508-587-1340

E-mail: alavoie@metrosouthchamber.com

Online: www.metroouthchamber.com

Send reservation and payment to:

Metro South Chamber of Commerce
Sixty School Street
Brockton, MA 02301-4087

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August 3

Working on Wellness

7:30 am - 9:00 am

Good Samaritan Medical, Moakley Center

235 North Pearl Street, Brockton

Learn about the benefits of wellness programs in the workplace and funding available for a statewide program.

Complimentary to Attend

Register online at metrosouthchamber.com/calendar

August 17

A Midsummer Night in the Garden

5:30 pm - 8:00 pm

Queset Gardens at Ames Free Library

53 Main Street, North Easton

Enjoy a summer evening of networking, live music, delicious refreshments, and more, courtesy of Crescent Credit Union!

Complimentary to Attend

Register online at metrosouthchamber.com/calendar

September 14

Good Morning Metro South

7:30 am - 9:00 am

The Shaw's Center

1 Feinberg Way, Brockton

Kick off the season with guest speaker Ted Reinstein during a buffet breakfast. Sponsored by Crescent Credit Union.

Members \$25, Future-members \$35

Register online at metrosouthchamber.com/calendar