

# Action report

June 2010

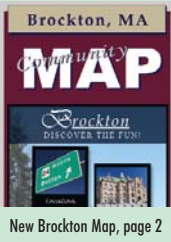
www.metroouthchamber.com

**Leading Businesses  
Leading Communities**



**CHAMBER MISSION**

To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



New Brockton Map, page 2



Patricia Winberg, page 7



Edan Barshan, page 9

**CONTENTS**

- Calendar of Events 3
- Good News 4
- Small Biz Awards 6
- New Members 10
- Renewing Members 10
- Mini Profiles 12

Newsletter Designed by Alison van Dam  
Printing Donated by the Enterprise

## Honoring Women; Awards, Expo, Branding Expert

**Thursday, June 17, 2010**  
Expo: 8:00 am - 9:00 am  
Breakfast Awards Program: 9:00 am - 10:00 am  
Expo: 10:00 am - 11:00 am



On Thursday, June 17, at the Shaw's Center, Brockton, the Metro South Chamber of Commerce and HarborOne Credit Union will present the 12th Annual ATHENA Award during a special breakfast to an exceptional individual who has achieved excellence in his/her business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Russia, Canada, China, The United Arab Emirates and the United Kingdom. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities and government. By honoring exceptional leaders, others will be encouraged to excel.



Dorie Clark, Marketing and Branding Expert

Sponsored by:  
**HARBORONE**  
Credit Union

The featured speaker will be Dorie Clark presenting Personal Branding for Leadership Success. Great leadership can dramatically accelerate the growth of your business and enhance your own life satisfaction. In this thought provoking talk, Dorie Clark - a marketing and branding expert who has consulted for Google, the National Park Service, and Yale University- will discuss concrete strategies to develop your own leadership by cultivating a powerful personal brand. You'll learn how to identify the essence of your brand, communicate it effectively to others, and enjoy the professional rewards of being viewed as a trusted expert and leader.

The breakfast awards program will begin at 9:00 am with the ATHENA Woman's Expo running from 8:00 am - 11:00 am. Tickets are \$25 for members and \$35 for non-members. Tables of 10 are still available. To register or to nominate an individual for an ATHENA award, please call Kim Prosper at 508.586.0500 x 231, or visit www.metroouthchamber.com.

## Meals Tax Proposal

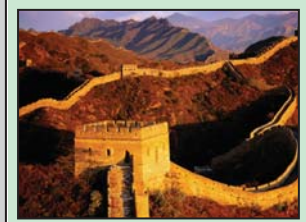


Chamber Chairman, Scott Sanborn chaired a meeting with more than a dozen restaurant owners and Mayor Balzotti to discuss a proposal to increase the local option meals tax in the city of Brockton. Business owners gave first hand testimony on the likely impacts of such a tax and voiced their opposition to the tax being implemented in Brockton. The Chamber has voiced its opposition to the tax as well. The proposal was accepted and sent to the Finance Committee by the City Council. This issue will be debated on July 19. The Chamber encourages businesses to attend the meeting to make their voices heard.

## LAST CHANCE!

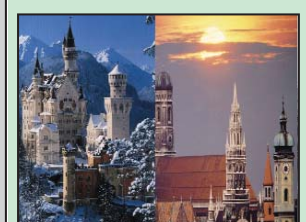
### China, Germany Trips

Travel with the Chamber!  
All trips are open to everyone.



### Discover China

Oct. 11 - Oct. 19  
(See page 11)



### Austrian Alps Holiday

Nov. 30 - Dec. 7  
(See page 8)

## Chamber Advocates for Business!

### Local, State and Federal Issues Pursued . . .

A local option meals tax proposal, a chance to meet with State Representative candidate Geoff Deihl and a trip to Washington D.C. to meet with Senator Scott Brown and Congressman Stephen Lynch consumed a large portion of the government affairs agenda this past month. The Chamber also held a legislative luncheon with Speaker of the Massachusetts House of Representatives Robert DeLeo and more than twenty elected officials. The Chamber is committed to conveying the perspective of business people to all levels of government", said Christopher Cooney, Chamber president and CEO. "The voice of business needs to be heard and the Chamber is just the organization to do it", he said.



Speaker of the House Robert DeLeo at the Chamber Legislative Luncheon held at Bridgewater State College in April.



Chamber Chair-Elect Peter Neville, (right) and other board members recently spoke with Senator Scott Brown in Washington D.C. They also met with the offices of Congressman Stephen Lynch and Senator John Kerry.

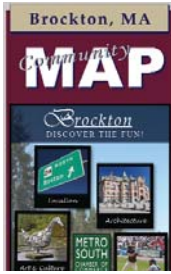


Geoff O'Hara, U.S. Chamber of Commerce, Geoff Deihl, State Representative Candidate and Chair Elect Peter Neville at a recent Government Affairs meeting.

See page 5 for more on the Small Business Summit in Washington D.C.  
See side column for more on the Meals Tax Proposal Meeting.

## Cafe Luncheon; Brockton Map / Artist Signing

Limited Edition Map Features Work by Local Artist Bill Beyer  
June 4, Gourmet Cafe, 11 am - 2 pm



There will be a new Brockton map release celebration and artist signing with Bill Beyer on June 4 at Gourmet Cafe, 245 Main Street, Brockton, between the hours of 11 am - 2 pm. This event is being co-sponsored by Crescent Credit Union., Renaissance Credit Card and BizChecks. Stop by to pick up your free Brockton map, have it signed, and enjoy refreshments. RSVP is strongly encouraged but walk-ins are welcome. RSVP by calling Kim at 508.586.0500 x 231 or email kprosper@metrosouthchamber.com.

The Metro South Chamber (designer Alison van Dam) has designed and produced a new street map of Brockton. The new map features street listings, libraries, hospitals, schools, police stations, post offices, sponsors, and more. The reverse side of the map features landmarks of Brockton painted by local artist Bill Beyer. For more information on Bill Beyer, visit billbeyer.ipaint.com.

The Chamber will be producing more maps in the fall. Businesses interested in advertising in the next round of maps can contact Alison at 508.586.0500 x 222 or email avandam@metrosouthchamber.com.

## iComplyNow 201 CMR 17.00 Workshop

Tuesday, June 8, 9:00 am - 10:30 am  
Metro SouthChamber, 60 School Street, Brockton



The new data security law requires every person (business) who owns or licenses personal information about a resident of the Commonwealth to implement and to document an information security program that is compliant with the regulations.

Joe Burns, a 40 year information technology veteran and author of *The Essential Guide for 201 CMR 17.00 Compliance*, will present a practical and cost effective approach for developing your business' specific Written Information Security Program (WISP).

The Jumpstart Workshop will demystify the complexities of the law and provide you with the answers to your questions to quickly and efficiently create your business' WISP. You will learn how to:

- Locate and protect personal information.
- Factor company size into the compliance

equation.

- Perform an assessment of your current information security program and identify areas needed for improvement.
- Implement and document the complex technical provisions of Section 17.04 of the regulations.
- Create your WISP.
- Use your WISP to train employees ...and much, much more.

Mr. Burns will parse the regulation into its eighteen sections and provide you with "reasonable actions for compliance".

Each attendee will leave the workshop with a business guide for Protecting Personal Information, links to expert sites and a coupon worth \$250 toward the purchase of *The Essential Guide for 201 CMR 17.00 Compliance*.

To register, visit [icomplynow.com](http://icomplynow.com), [metrosouthchamber.com/events.html](http://metrosouthchamber.com/events.html), or call 888-445-4843. The cost is \$25.



## Mansfield Bank After Hours; Ribbon Cutting

Tuesday, June 8,  
4:30 pm - 7:00 pm,  
73 Belmont St., Easton



Bridgewater and Plainville/  
North Attleboro.

"We think Mansfield Bank will be very well received in this community, and we believe it's a great area for growth. We specialize in fast, local decisions, exceptional customer service and in our commitment to community involvement." says Tom Moretti, who will be the Easton Branch Manager.

This event is free to attend. Reserve your space by calling Kim Prosper at 508.586.0500 x 231 or email [kprosper@metrosouthchamber.com](mailto:kprosper@metrosouthchamber.com).



Please join us for a Ribbon Cutting Ceremony and Business After Hours at the newest Mansfield Bank, located at 73 Belmont Street, Easton, from 4:30 pm - 7:00 pm on Tuesday, June 8. This is a great opportunity to network while enjoying refreshments and welcoming a new business to the area.

Mansfield Bank, founded in 1883, is a mutual banking institution, which means the bank is owned by its customers. The bank currently has offices in Mansfield, Norton, West

## Marketing in Tough Economic Times Workshop

Wednesday, June 9, 2010, 9:00 am - 10:30 am  
Crescent Credit Union, 115 Commercial Street, Brockton

Times are tough. But this is not the time to just cut your marketing efforts and budget. Learn low cost ways to actually increase your market penetration and sales revenue at this FREE workshop. The presenter will be Dr. Cliff Robbins, a visiting lecturer at UMASS Dartmouth, A Senior Business Advisor and a battle scarred veteran of growing, marketing and selling his own business.

Registration will begin at 8:30 am with the program running from 9:00 am - 10:30 am at Crescent Credit Union, 115 Commercial Street, Brockton. Parking is limited, so please arrive early and park on the perimeter of the lot. To register, please visit the MSBDC website at [www.msbdc.org/semass](http://www.msbdc.org/semass) and click on Event Calendar or call Tammi or Alison at the MSBDC office at 508.673.9783.

The Massachusetts Small Business Development Center-Southeast Regional office (MSBDC) provides free, high-quality, in-depth advising, training and capital access which contribute to the entrepreneurial growth of small business throughout Massachusetts. Our services are delivered through a network of skilled professional staff supported by a federal, state and higher education consortium as well as several partnerships.



## Paramount Rug Relocation Ribbon Cutting

Saturday, June 19, 2010  
11:00 am  
Paramount Rug  
71 Manley St.  
Brockton



Join the Metro South Chamber and Paramount Rug as we celebrate a Ribbon Cutting/Relocation Ceremony at Paramount's new, state of the art showroom at 71 Manley Street, Brockton, from 9:00 am - 3:00 pm on Saturday, June 19, 2010.

Paramount Rug, in business since 1928, offers selection, service and expertise to help you choose a great floor for any room. Floorings include carpeting, area rugs, ceramic tile and stone, hardwood, laminate and more. Visit [paramountrug.com](http://paramountrug.com)

At this event, enjoy wine tasting, hors d'oeuvres, consultations with Redesign by Carol and tour the new location. For more information, call Greg or Chris at 508-583-5022. The Ribbon Cutting will take place at 11:00 am with invited guest Mayor Linda Balzotti.

## GRO-N-THINGS, INC.

Interior Plant Maintenance and Design Service

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Shelley Tierney  
OWNER

SERVING AREA BUSINESS SINCE 1975

*Networking at Events*  
is one of the most effective ways  
to grow your business!

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**Christopher Cooney**  
Metro South Chamber of Commerce

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**Peter Neville**  
Concord Foods

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Gary R. Oman, P.C.

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**Sue Joss**  
Brockton Neighborhood Health Center

Vice Chair Economic Development  
**Daniel Trout**  
The Community Bank

Vice Chair Government Affairs  
**Christine Karavites**  
Proteas Customized Consulting

Vice Chair Membership Development  
**William Morse**  
Mutual Bank

Immediate Past Chair  
**Reinald G. Ledoux, Jr.**  
Brockton Area Transit Authorit

**DIRECTORS**

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- Pasquale Ciaramella** - Old Colony Planning Council
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- Jack Conway** - Jack Conway & Company, Inc.
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- Larry Siskind** - Siskind and Siskind Attorneys at Law
- John Vlaco** - Brophy & Phillips Co., Inc.
- Charles Wall** - Massasoit Community College
- Patricia Williams** - HarborOne Credit Union

**CHAMBER STAFF**

508-586-0500 Front Desk x 221

**Christopher Cooney**  
President and CEO x 223

**Kimberly Prosper**  
Program Director x 231

**Lisa Keene**  
Business Development x 225

**Kerry Sullivan**  
Finance x 230

**Kathleen Lynch**  
Connecting Activities x 227

**Alison van Dam**  
Director of Communications x 222

**John Nesti**  
Member Services x 229



**CHAMBER MISSION:** To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

**Photography by Rich Morgan \* www.richmorganphotography.com**  
**Photo and print production by Mark Mahoney, The Enterprise**

**JUNE Calendar**

- 2** Ambassador Committee 8:00 am
- 4** Cafe Luncheon/Bill Beyer Signing 11:00 am  
Gourmet Cafe, 245 Main Street, Brockton
- 8** iComplyNow 201 CMR 17.00 Workshop 9:00 am
- 8** Mansfield Bank After Hours/Ribbon Cutting 5:30 pm  
73 Belmont Street, Easton
- 9** Benefits of BuyBrockton for REALTORS 8:30 am  
The Shaw's Center, 1 Feinberg Way, Brockton
- 9** Marketing in Tough Economic Times Workshop 9:00 am  
Crescent Credit Union, 115 Commercial Street, Brockton
- 11** Board Retreat 8:00 am  
Stonehill College, Easton
- 13** China Trip Info Session 5:30 pm  
St. Mark's Episcopal Church, 91 Center Street, Easton  
(Following Perfect Harmony Concert at 3:00 pm, see page 11)
- 17** ATHENA Awards  
Shaw's Center, 1 Feinberg Way, Brockton  
Business Expo 8:00 am  
Awards & Breakfast 9:00 am  
Business Expo 10:00 am
- 19** Paramount Rug Ribbon Cutting 11:00 am  
71 Manley Street, Brockton
- 23** Water/Sewer Forum 6:30 pm  
The Shaw's Center, 1 Feinberg Way, Brockton

**Coming Up July**

- 8** Government Affairs/ GMMS Planning Session 8:00 am
- 23** Advantage Home Health Care Ribbon Cutting 4:30 pm  
1778 Washington Street, Suite 7B, Stoughton

**Save the Date August**

- 10** Business After Hours at Baypointe Rehabilitaiton 5:30 pm  
50 Christy Drive, Brockton
- 10** Executive Committee 3:00 pm
- 25** Board of Directors 12:00 pm
- 26** New Member Orientation 4:00 pm  
Irish Cultural Centre, 200 New Boston Drive, Canton
- 26** Business After Hours at Irish Culture Centre 5:30 pm  
200 New Boston Drive, Canton

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC) unless otherwise indicated.

# GOODNews

*Celebrate the great things going on!*

*Members: Send your Good News to [avandam@metrosouthchamber.com](mailto:avandam@metrosouthchamber.com)*

## Coffee News Publisher "Rookie of the Year"

Local Coffee News publisher/franchise owner, Jacqueline McCarthy of Hingham recently received the national "Rookie of the Year" Award at the Annual Coffee News Convention, in San Diego. McCarthy publishes and distributes Coffee News in Weymouth, Hingham-Cohasset-Scituate, and Norwell-Hanover. She co-publishes a Plymouth edition as well.

Found primarily at restaurants and offices with waiting rooms, Coffee News entertains people while they are waiting or eating, with interesting stories, trivia, quotes, a contest, and announcements of local events. Small and mid-size businesses benefit through exclusive and affordable advertising that targets their local community.

Additional 2010 Coffee News® Rankings in Entrepreneur® Magazine: Ranked 54th out of the Top 500 Franchises, 31st Fastest Growing Franchise - 2009, 12th Top Home-Based Franchise, 13th Top Low-Cost Franchise, 55th Top Global Franchise, Top Ten "Best of the Best." For more information, call Jacqueline at 781-749-1161.

## Mechanics Cooperative - First Home Buyers

Mechanics Cooperative Bank will be offering a FREE First Time Home Buyer Seminar featuring a panel of real estate experts who will discuss legal issues, current market trends, tax credits and more. The Seminar will take place on Thursday, June 10th at the Mechanics Cooperative Bank Taunton Loan Center, 53 County St (Rt. 140), Taunton, MA (adjacent to our 75 County St. Branch location) from 6:00 pm to 9:00 pm. If you would like to attend this seminar please contact Tracy Hallisey at 1-888-MECHANICS (632-4264) ext. 1154 or [thallisey@mechanics-coop.com](mailto:thallisey@mechanics-coop.com).

## Good Samaritan Medical CT Scan Accreditation

Good Samaritan Medical Center has been awarded a three-year term of accreditation in the CT Scan Department as the result of a recent survey by the American College of Radiology (ACR). The ACR, headquartered in Reston, Va., awards accreditation to facilities for the achievement of high practice standards after a peer-review evaluation of its practice. Evaluations are conducted by board-certified physicians and medical physicists who are experts in the field. They assess image quality, personnel qualifications, adequacy of facility equipment, quality control procedures and quality assurance program. The surveyors report their findings to the ACR's Committee on Accreditation, which subsequently provides the practice with a comprehensive report.

## Massasoit to Offer Nichols College MBA

Massasoit Community College President Charles Wall and Nichols College President Debra M. Townsley recently signed an agreement to offer a Nichols College M.B.A.

on the Massasoit Community College Canton campus in the fall of 2010 and additionally, at the new Massasoit Community College Center in Middleborough in the spring of 2011. This agreement follows an initial partnership called the "A to B," Business Program which guarantees students acceptance into the Nichols M.B.A. program with a 10 percent tuition discount. For more information on the Nichols M.B.A. program, call an M.B.A. academic advisor, 800-248-3844; or enrollment services for graduate & professional studies, (508) 213-2150.

## Free Business Workshop

Winfree Business Growth Advisors will conduct a free workshop for business owners and Independent Agents. Do you need to get in front of better prospects, hire a top performer, or eliminate "think it over's"? Get the answers here. The session will be held from 8:30 am to 10:30 am at 25 Braintree Hill Office Park, Suite 200, Braintree, MA. For reservations call Ken Cheo at 781-930-3220 or email [kcheo@winfree.org](mailto:kcheo@winfree.org).

## Mutual Bank Sponsors Cape Verdean Gala

Mutual Bank, a community bank with nine branches throughout Southeastern Massachusetts and on Cape Cod is a designated Bronze Sponsor of the Cape Verdean Association of Brockton's annual celebration, having donated \$500 in support of the July festival. The Cape Verdean Association of Brockton, Inc., a non-profit community based organization, whose mission is to provide education, health, civic, social and human services to the Cape Verdeans residing in the greater Brockton areas, will hold its annual Cape Verdean Day on July 25th, followed on July 31 by a gala dinner.

## Crescent Credit Union Food Drive

Crescent Credit Union is holding its second annual summer food drive to benefit food pantries in the communities it serves. Through Saturday, July 31, Crescent branches will be accepting non-perishable food donations during regular business hours from credit union members and non-members alike. Contributions will be distributed to those in need via St. Vincent de Paul Society in Brockton, Our Daily Bread Soup Kitchen in Taunton, and Holy Family Parish in Rockland. For branch locations and hours, please visit [www.crescentcredit.org](http://www.crescentcredit.org) or call 1-800-894-4445.

## Cooking for a Cause with OCES

On Saturday, June 26, Old Colony Elder Services Nutrition Program presents Cooking for a Cause. 11am-4pm at the Middleboro Council on Aging, 558 Plymouth Street, Middleboro. Sample Cuisines from restaurants, including Burrito Wraps, Costco Wholesale, the Hideaway

Restaurant, Roo Bar, and more. Great raffles include Rox Tickets, Water Wizz ticket, gift certificates to restaurants, autographed sports memorabilia and more. Performing will be the Baha Brothers. \$15 for adults, \$12 for seniors and \$7 for children 10 years old and under. All proceeds will benefit the OCES Nutrition Program. For more information or tickets, call OCES at 508-584-1561. Tickets will also be available at the door.

## McGuiggan's Pub 5k Road Race

On June 27, 2010, McGuiggan's Pub will be hosting the first annual McGuiggan's Pub 5k Road Race. The race course, which will be USATF certified, will begin and end in Whitman Center. All proceeds from this race will be donated to the Whitman Food pantry and the WHRHS athletic department to help offset student user fees. We are currently seeking sponsors for the race and will proudly display the name of all \$100 donors on the back of the race t-shirts that all race participants will receive. Please send your contributions to McGuiggan's Pub 5k, PO. Box 128, Whitman, 02382. Become a participant by signing up at [www.mcguigganspub.com](http://www.mcguigganspub.com)

## Casino Night at the Shaw's Center

Attend Casino Night to support quality out-of-school opportunities for Brockton's youth on Friday, June 18 from 7pm-midnight at the Shaw's Center (during a ROX home game.) \$10 per person. Complimentary hors d'oeuvres, silent auction and raffle, with celebrity card dealers. With Co-chairs Mayor Linda Balzotti, Former Mayors James Harrington and Jack Yunits and Local Business Man John Merian. Co-sponsored by Brockton Community Schools, the Rox and Brockton Youth Foundation.

## Teen Challenge Golf Classic

On Monday, June 21, Teen Challenge will present its 8th Annual Teen Challenge Golf Classic at the Brookside Club, Bourne, MA, to benefit the Teen Challenge Brockton Men's Campus. \$130 per person or \$500 team of four. Scramble format. Registration at 8am, tee-off at 9am, awards dinner following play. For tournament information or sponsorship and donations, call Jonathan Mello at 508-326-1085. Teen Challenge New England is a 15 - 21 month long term inpatient facility that focuses on the life threatening circumstances teens and young adults battle with each and every day.

## EPA Renovation, Repair & Painting Class

Self Help Inc, presents EPA Renovation, Repair and Painting Class. Beginning in April 2010, contractors performing renovation, repair and painting projects that disturb lead-based paint in homes, child care facilities, and schools built before 1978 must be certified and must follow specific work prac-

tices to prevent lead contamination. The rule affects renovations contractors, plumbers, electricians, maintenance workers in multi-familing housing and painters. EPA Approved 8 hour course. Sites locations: June 5- YouthBuild, 60 Skinner Street, Brockton. June 18 and July 14: Head Start, 370 Howard Street, Brockton. The cost of the course is \$200. To register, please call 508-588-4049.

## Brockton Fair - Top 20 Mass Events

Brockton Fair was recently named Top 20 MA events in Yankee magazine. The Brockton Fair, running from June 30-July 11, 2010, is a traditional country fair at the Brockton Fairgrounds, with rides, magic shows, petting farm, pig racing, demolition derby, fireworks, amateur boxing, live wrestling, flat-track motorcycle races, mud bogging, live entertainment, and much more. 508-586-8000; [brocktonfair.com](http://brocktonfair.com)

## Conway School of Real Estate

Sametrias Arias of Brockton recently graduated from the Conway Country School of Real Estate in Hanover, which prepared her to take the Massachusetts Salesperson License Exam. The school is a division of the Jack Conway Real Estate Company that provides students with comprehensive instruction taught by experts in the real estate field. The course covers a wide range of topics, including: deeds and contracts; financing and mortgages; brokerage; appraisals; real estate law; leases, options, purchase and sale agreements; building and zoning laws; closing statements; settlement issues, and real estate mathematics.

The classes run on Tuesdays and Thursdays from 6:30 p.m.-9:30 p.m. Tuition is \$200, including books and materials. Call Marie Battles at 781-871-0080, ext. 342 for more information or view a complete schedule of classes in Hanover, Lakeville, and Hyannis at [www.jackconway.com](http://www.jackconway.com).

## Good Samaritan Medical Cancer Center

A Three-Year Accreditation with Commendation has been granted to the Comprehensive Cancer Program Good Samaritan Medical Center by the Commission on Cancer of the American College of Surgeons.

Good Samaritan earned commendations in eight areas of its survey—the highest rank possible—indicating the high quality of the cancer program, the caliber and expertise of staff and outstanding compliance with providing prevention and early cancer detection programs.

## HarborOne Credit Union Contributions

The Board of Directors of HarborOne Credit Union announced that it was making contributions totaling \$27,000 to the fol-

## GOODNews

lowing local non-profit agencies: \$3,000 to support the 50th Annual Stonehill College President's Reception and Dinner, \$1,000 towards the 2nd annual Trinity Catholic Academy Golf Classic, \$1,500 to the 17th annual Bridgewater State College Chairmen's Dinner, \$5,000 to assist the Attleboro YMCA's "Best Friends" Campaign, \$1,500 towards the Hockomock YMCA's "Reach Out for Youth and Families" Campaign, \$2,500 for the Signature Healthcare/Christine M. Sullivan Memorial Foundation 11th annual "Champions Fighting Cancer" Walk, \$5,500 to the Credit Union Community Hope Initiative supporting the Massachusetts Coalition for the Homeless, \$5,000 to sponsor the Special Olympics of Massachusetts South Section Games at Brockton High School, \$2,000 to renew a sponsorship of the American Cancer Society's "Relay for Life" in Mansfield.

### Caregivers Support Group

In an effort to support loved ones caring for those that are diagnosed with cancer, Signature Healthcare is offering a Caregiver support group facilitated by Marie E. Albert, RN, Patient Navigator. This group will meet the first and third Wednesday of each month beginning on May 19, 2010 from 3-4pm at 110 Liberty Street Brockton, MA. Please register by calling OneCall at 508-941-7979.

### SBA Partners with Google

The U.S. Small Business Administration (SBA) and Google announced a new partnership and unveiled "Tools for Online

Success," an array of online resources and training designed to help small business owners harness technology to grow their businesses. The "Tools for Online Success" site (<http://www.google.com/help/sba>) features tutorials, video testimonials, and tips from savvy small business people who have leveraged the web to become more efficient, more cost-effective, and more successful.

"One fifth of searches on Google are related to location, which shows that people are looking to the Internet to make decisions about where to go and what to do in their daily lives," said John Hanke, Vice President of Product Management, Google. "We want to connect our users with the businesses that provide the goods and services they need, but the first step is for those businesses to have an online presence. We're excited to team up with the SBA to make that process easier for business owners across the country."

### Free Healthcare Training

On July 6, classes start for free Healthcare training. Certificate awarded in Insurance Billing Specialist and Pre Allied Health. Sponsored by the Brockton Area Healthcare partnership. Must have High School Diploma/GED, clean CORI required, courses offered at Massasoit Community College, 3 semesters, evening and weekend classes, personalized academic and career counseling, 27 college credits, a \$5,000 value. For more information, contact Susan McKenna at the Brockton Area WIB, [smckenna@bawib.org](mailto:smckenna@bawib.org), 508-584-3234.

## Chamber Speaks to Senator Brown



Christopher Cooney, Chamber President & CEO speaks to Senator Scott Brown

Chamber Chair-Elect Peter Neville, Past-Chair Ray Ledoux, Chair of Government Affairs Christine Karavites and Board member Loretta DeGrazia travelled with Chamber President and CEO Christopher Cooney to meet personally with Senator Scott Brown and the offices of Senator John Kerry and Congressman Stephen Lynch. The delegation met with the U.S.

Chamber of Commerce before the meetings and focused their agenda on:

1. Speaking against Card Check Legislation which would make it easy to establish unions across all industries
2. Speaking in favor of extending tax breaks for the purchase of capital asset investments
3. Speaking against tax policy that discourages the creation of jobs.

Speaking against requiring all businesses to issue 1099s for all payments made in excess of \$600. to sub-contractors

4. Speaking in favor of summer youth employment programs, and
5. Speaking in favor of the Federal Transportation Investment Reauthorization.

## Regional Water Forum to be Held at Shaw's Center



Wednesday, June 23  
6:30 pm - 8:30 pm

The Shaw's Center,  
Brockton



The Metro South Chamber of Commerce will be hosting a regional water forum on Wednesday June 23 from 6:30 - 8:30 at the Shaw's Center in Brockton. Mayor Linda Balzotti, Alfredo Andres of Inema USA, and officials from various state and local water authorities will meet to discuss the future of regional water supply in the region.

Inema USA owns and operates the only desalination plant in New England on the banks of the Taunton River in the town of Dighton. The plant

is licensed to supply water to communities and private users within Southeastern Massachusetts. Also on the agenda will be regional sewer capacity needs. Several local communities have identified the need for future sewer capacity with no clear plans approved for addressing the anticipated need.

Please RSVP to Kimberly Prosper at the Chamber (508) 586-0500 x 231, or email [kprosper@metrosouthchamber.com](mailto:kprosper@metrosouthchamber.com).

## Irish Cultural Centre Celebrates 20 Years



Guest of Honor, John "Noel" Connelly, U.S. Senator Scott Brown and Chamber President Christopher Cooney at the recent celebration marking 20 years for the Irish Cultural Centre of New England, located in Canton.

## Barry Koretz Honored at Boys & Girls Club Event



John Vlaco and Willy Stadelmann, co-chairs of the event present Barry Koretz with a memento



Best decorated sneakers at the Boys & Girls Club 3rd Annual "Black Tie and Tennis Shoes" event.

The Boys & Girls Club of Brockton honored one of its board members, Barry Koretz, at the organization's third annual signature event, "Black Tie and Tennis Shoes". Koretz, president of BKA Architects in Brockton, was feted for his work to reshape the Brockton skyline, especially the transformation of an old army building into the Boys & Girls Club 20 years ago. The event raised \$165,000 to fund vital services for Brockton youth. The event also featured a "Best Decorated Tennis Shoes" contest, live auction, drumline and dance team, entertainment by the Ted Belastock Swingtet and the United Brass Quintet, and a 20 year anniversary celebration of the Boys & Girls Club.

## Medical Terminology Certificates Awarded

Sharon Wyche Williams stands receives her Certificate from Mayor Linda Balzotti. Other recipients of the Medical Terminology Course Certificates: Idalina Alves, Naldine Casimir, Virginia Dagraca, Luisa deAndrade, Jean Bertin Durette, Dianne Hutchins, Gladys Hippolyte, Beatrice Miller, Susan Mitchell, Cathy Nistendirk, Doris Vasquez.



Mayor Linda M. Balzotti was joined by Luis Lopes, Superintendent Southeastern Regional School District, Christopher Cooney, President/ CEO Metro South Chamber of Commerce and Sheila Sullivan Jardim, Executive Director, BAWIB in presenting Certificates on May 5, 2010 to the twelve students who completed the Medical

Terminology Course at the Chamber.

Verizon, the Metro South Chamber of Commerce and the Brockton Area Workforce Investment Board sponsored the course that was coordinated through the Brockton Higher Education Collaborative. The twelve week course was offered every Wednesday by Southeastern Technical Institute and was taught by Peggy LaPorte.

Certificate Recipients included employees from Signature Health Care, New England Sinai, Embassy House, Guardian Center and St. Joseph's Manor. The recipients had participated in Career Focus Groups at their workplace and expressed gratitude for the course sponsors, the class material and the instructor. The health care facility administrators were also present for the ceremony.

# Chamber of Commerce Celebrates Small Businesses

The Small Biz EXPO featured over 30 local companies. Photos Courtesy of Rich Morgan, [www.richmorganphotography.com](http://www.richmorganphotography.com).



Ray Vassil, Rob Peters Entertainment;  
Christine Beaudoin, Mutual Bank



William Ames and John Goncalves,  
AT&T Mobility



Johnathan Velozo and Robert Sears,  
The Ockers Company



Chris Garry, Jim Shaw, Paul Arghinetti, Sheila Gonzalez,  
Jessica Fox and Bob Kenworthy, Bank of America



Mike Iannetta, Comcast Business Class speaks  
with Brian DeLano, Weiss Sheet Metal



Lisa Wyn, Bath Fitters



Rob Sheldon, ABC Specialties



Ron van Dam, Televisuals Productions



Jennifer Rutherford, Carousel Family Fun



Carolyn Motta, Boston Business Journal

## Prisco's Market, Topnotch Design Studio Receive Top Business Awards



Jeanne A. Hulit, Regional  
Administrator for SBA



Jean Sawyer of SBA presents Chamber President &  
CEO Chris Cooney with a certificate of appreciation



Sheila Gonzalez and Paul Arghinetti, Bank of America.



Christopher Cooney, Chamber President & CEO; Jean Sawyer, SBA; Paul Arghinetti,  
Bank of America; Sheila Gonzalez, Bank of America; Hamid Lahrizi, Hamid's  
Academy; Stephen Prisco, Prisco's Market; Daniel Trout, the Community Bank; Patricia  
Winberg, Topnotch Design Studio; Sophodes Liapopoulos, ChriMark Financial Services,  
Inc.; Mike Aucoin, Charlie's Computers; Jeanne Hulit, SBA; Donna O'Connor, SBA

### Premier Sponsors:



Special thanks to Costco Wholesale, Rob Peters Entertainment, Rich Morgan Photography, Ron van Dam, Televisuals, WXHR 1460 AM, 95.9 FM WATD, The Shaw's Center, Comcast Business Class, Bank of America, and The Enterprise

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## 2010 Small Business Award Recipients

### Entrepreneur of the Year



Patricia Winberg

**Patricia Winberg, Topnotch Design Studio**  
384 Turnpike Street, South Easton • www.topnotchds.com

In High School, Patricia was the only female student in shop class. She also enrolled in home economics and learned to sew. In 2007, Patricia Winberg combined her passions by self-financing and founding Topnotch Design Studio, specializing in kitchen, bath and home space design. She purchased a former meat vendor building and gutted and refurbished it into a showcase space, representing an investment of \$50 thousand. Patricia employs a staff of 4 talented designers, 2 part time workers and a self-employed installer, most of whom are from Patricia's previous job at Wood Palace Kitchen where she worked for 7 years. Topnotch Design Studios currently has 28 projects in house that she and her staff will design. They have completed jobs for Whitman homes and Pine Hills Plymouth. In the community, the company recently started a Golf Tournament providing 5 scholarships for students this coming year. They also donate to the Children's Museum, Brockton High and Special Olympics, as well as raise money for the Neely Falmouth road race.

### Small Business of the Year



Stephen Prisco

**Stephen Prisco, Prisco's Market & Steve's Lawn Care**  
8 Romney Road, Bridgewater • www.priscosmarket.com

Steve began a lawn care business out of his parent's backyard in 1986. In 2005, the town of Bridgewater notified him he had to stop operating out of that residential location. At the time, Steve realized there was no local service for propane fuel, garden supplies, a supermarket and ice cream shop, so he set out to create a family friendly destination that would provide a lot of these services. Steve purchased 8 acres of land in Bridgewater and opened Prisco's Market, a 5,400 sq ft building in 2007. In addition, Steve purchased an additional 6 acre lot developed as a recreational activity park with batting cages and a movie night in which proceeds go to the Bridgewater Library. Steve has also donated a portion of product sales to Youth Football and Soccer, Conway House for Women, and the Bridgewater Senior Center. In addition, Steve currently teaches an entrepreneur class at Bridgewater State College. The lawn care business employs a total of 24, 7 of which are full time. 15 of the part time employees are from Bridgewater Raynham High School. In the near future, Steve is opening the Happy Shack, developing a miniature golf course, and is planning to coordinate and manage Meals on Wheels for the town.

## 2010 Award Finalists



Mike Aucoin

**Mike Aucoin, Charlie's Computers**  
922 Bedford Street, Suite 6, Bridgewater • www.charliescomputers.com

Charlie's Computers first opened in August of 1999 under the ownership of Charlie Macy, a high school student. In 2002, Mike Aucoin began working at the shop and by the end of 2006, purchased the business, offering quality services ranging from software repair to server management and custom built desktop and laptop computers. Charlie's Computer has since moved to a larger, more accessible location at 922 Bedford Street, Bridgewater. The company has grown from 1 full time employee to 3 full time employees with estimated annual sales of \$190,000. In the community, Charlie's Computers donated WiFi to the Bridgewater Public Library, allowing people with laptop computers to use the internet throughout the building, attracting new library users.



Sophocles Liapopoulos

**Sophocles Liapopoulos, ChriMark Financial Services, Inc.**  
632 Belmont Street, Brockton • www.chrimarkfinancial.com

ChriMark Financial Services offers CPA, Auditing, Bookkeeping, and Tax services, as well as financial advice for individuals and small businesses. In 2001, Sophocles opened ChriMark Financial Services as well as joined Dunkin Donuts as Executive CFO for 56 franchises. Sophocles chose to focus on financial planning and investment in 2006. ChriMark Financial Services has many certifications and affiliations, including being a member of the Alpha Omega Council, which has awarded journalism scholarships and supported the Hellenic Hospital. Sophocles provides the best services possible to clients and earns their trust. He offers complimentary counseling and cost benefit analysis, building long term relationships in the process.



Hamid Lahrizi

**Hamid Lahrizi, Hamid's Academy**  
399 Westgate Drive, Brockton • www.hamidsacademy.com

Hamid Lahrizi opened Hamid's Academy with the dream of educating, protecting and encouraging youth to excel in their studies and stay off the streets through self-discipline in the martial arts. Hamid's Academy employs a staff of 4 and has had a total enrollment of over 7,600 students interested in kick boxing, thai boxing, wrestling, taekwondo, and more. Through his efforts, children gain self-confidence, respect for others, and learn to follow their dreams. In addition, Hamid offers after school programs, performing arts programs, homework help, and rewards good grades. He has expanded his passion to include a non-profit called "American Dream Demo Team." Hamid began martial arts when he was 5 years old. For 22 years, Hamid operated classes out of his basement. He recently bought an 8,000 sq foot building in Brockton and continues to grow.

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# What Speakers Would You Like to See This Year? Brockton #1 in Neighborhood Stabilization

## Program Planning Session, Thursday, July 8, 2010, 9:00 am

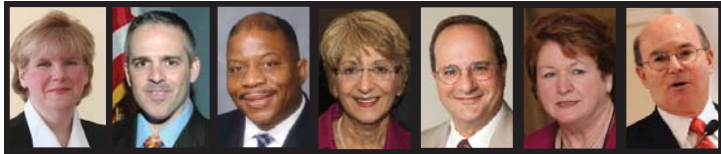
The Chamber will be holding a key planning session in order to establish priorities and brainstorm speakers for 2010-2011 events. Chamber members are encouraged to attend and help in providing the best possible programming. The Planning Session will take place on July 8 at 9 am at the Metro South Chamber, 60 School Street, Brockton. RSVP by calling Lisa Keene at 508.586.0500 x 225, lkeene@metrosouthchamber.com, or Kim Prosper, 508.586.0500 x 231, kprosper@metrosouthchamber.com.

### 2009-2010 Government Affairs Featured Speakers:



Robert DeLeo, Speaker of the House; Geoff Beckwith, Massachusetts Municipal Association, Thomas O'Brien, Plymouth County Treasurer; Tom Kennedy, State Senator; John Regan, Associated Industries of Massachusetts; Chris MacMillan, Brockton City Council President; George Noel, Massachusetts Department of Labor

### 2009-2010 Good Morning Metro South Featured Speakers:



Linda Balzotti, Mayor of Brockton; Dr. Matthew Malone, Brockton Superintendent; J. Keith Motley, Chancellor of UMass Boston; Barbara Anthony, Undersecretary Office of Consumer Affairs & Business Regulations; Steven Gordon, Good Samaritan Medical Center President; Kathy Manson, Office of Safety, Department of Industrial Accidents; Harvey Hirschhorn, Managing Director & Chief Portfolio for Bank of America

## Benefits of BuyBrockton for REALTORS

Wednesday, June 9, 8:30 am - 12:00 pm  
The Shaw's Center, 1 Lexington Street, Brockton

For Real Estate Professionals Doing Business in Brockton.  
Learn how you can become a Preferred BuyBrockton REALTOR®

Free Continuing Education Course:  
FORECLOSURES (RE28RC07)

Presented by: Ruth Dillingham, Esq., First American Title Insurance  
Register: [www.buybrocktonrealtors.eventbrite.com](http://www.buybrocktonrealtors.eventbrite.com)

### Agenda

- BuyBrockton - new and improved website and mortgage programs
- Meet the BuyBrockton Lenders
- Learn how to become a BuyBrockton Preferred REALTOR®
- Learn how BuyBrockton can help you sell listings
- Learn about low and no down payment programs and rehabilitation financing
- Free C.E. Course FORECLOSURES (RE28RC07) = Educational workshop to help you understand the foreclosure process - Presented by Ruth Dillingham, Esq., First American Title Insurance. Please note: you must stay for the entire program to receive CE Credits
- Join us and be entered to win a suite at the Brockton Rox's for 20 people
- Free breakfast



## Connecting Activities Construction Career Day



East Bridgewater High School Senior Ryan Brown operates heavy duty construction equipment at this year's Construction Career Day, an event offered to schools through the Chamber's Connecting Activities Program. For more information on Connecting Activities Internships, contact Kathleen Lynch at 508.586.0500 x 227 or email [klynch@metroouthchamber.com](mailto:klynch@metroouthchamber.com).

Brockton is ranked fourth in overall obligations and expenditures and ranked first in meeting the mandatory 50%AMI set aside.

Through months of transition and in preparation of the Brockton Redevelopment Authority oversight of the CDBG (Community Development Block Grant) and NSP (Neighborhood Stabilization Program) funding, the federal funds are being spent where they need to be, in the various programs addressing the foreclosure issues in Brockton.

Mayor Balzotti commented, "I received word of this ranking through Mr. Robert Jenkins (Building a Better Brockton), and could not have been more pleased with his hard work. Every single penny will be used and with that being accomplished, it may lead to possible additional funding. Brockton's needs are so great as far as foreclosed properties, the fact that the work under the Neighborhood Stabilization Program exceeds all expectations by United States Department of Housing and Urban Development (HUD) is indicative to good communication and working closely with the subrecipients of

the program.

The "Quarterly Progress Report" (QPR) for period 1/1/10-3/31/10 has been reviewed and approved. The grantee is asked to modify in its Action Plan the budgeted amount under "administration" in order to comply with the statutory 10% maximum of the grantee's NSP (Neighborhood Stabilization Program) grant. Grantee has made significant progress in the modification of its activities and projects in its NSP Action Plan. The grantee has responded positively to direct technical assistance and at the time of quarterly progress report review was 75.44% obligated and 28.87% drawn. The grantee has exceeded the NSP-required "25% at 50% area medium income (AMI) threshold and is currently reflecting 38.09% of its NSP grant as obligated towards households at or below 50% AMI, which ranks #1 in Region I.

"We look forward to working with Mayor Balzotti and the City Council to continue to use funds wisely and effectively as it could result in additional and necessary funding coming to Brockton", stated Mr. Robert Jenkins



## 21st Century Eases Northeast Electrical to Brockton

Written by Mary Waldron, 21st Century Corporation

The Brockton 21st Century Corporation worked diligently with the owners of 560 Oak Street, Equity Industrial Partners, Mayor Balzotti and Councilor Macmillan to bring a long term tenant into an approximately 200,000 square foot vacant building. The property was 70% vacant with Apex Distributors occupying about 30 % of the building. The building will now be close to fully occupied with Northeast Electrical Distributors making it their home.

At a recent City Council meeting a unanimous support was provided for a Tax Increment Financing (TIF) benefit for this new business. Over 250 jobs will be relocated from Canton to Brockton and additional 5 - 6 new jobs will be added. This long standing underutilized building will now bring activity and renewed interest in the area resulting in more jobs and revenues for Brockton.

The Brockton 21st Century Corporation congratulates the owners of 560 Oak Street, Equity Industrial Partners as well as Northeast for their investment in Brockton and wishes them continued successes. Their investment in Brockton will prove to be the right one. Many of the employees of Northeast are Brockton

residents. In their search for a new location, Northeast had narrowed their search between Brockton and a town in Rhode Island. This is great news for Brockton as it was selected as the right location for first, Equity Industrial Partners to invest in purchasing the building a few years ago and now Northeast Electric investing and moving their company to Brockton.

This new investment could not have been realized without the support from Councilor Christopher Macmillan and Mayor Balzotti. It took a collaborative effort with them as well as the various city hall departments to accomplish the economic development achievement. In particular I recognize; Pam Gurley, Bernie Siegel, Jay Condon as well as the staff of the building department.

There is more economic development activity to come and I look forward to working with both the public and private partners. Good communication remains the key to further successes in retaining Brockton businesses, bringing in new businesses and all leading to an improved image of Brockton.





## Vacation in the Alps With the Chamber This Winter

## New Members Join Chamber



**November 30 - December 7, 2010 • Only \$2,199**

Explore the Christmas Markets and many unique specialty shops. Visit Innsbruck and see the Maria Theresienstrasse, the Hofburg and the "Golden Roof" set against the backdrop of the lovely Austrian Alps. Travel to Munich and enjoy a panoramic tour featuring the Marienplatz, the Glockenspiel and Olympic Park. Enjoy a scenic view of the fairy tale Neuschwanstein Castle, tour the Wies Church and visit Oberammergau. Travel through the Austrian countryside to Salzburg, a city filled with beautiful gardens and wondrous architecture. Take a walking tour of the Mirabell Gardens and quaint Getreidegasse.

Price includes round trip airfare from Logan International, transfers, taxes and fees, accommodations and 10 meals. This trip is open to everyone. For more information, call Alison van Dam at 508.586.0500 x 222 or visit [www.metroouthchamber.com/alpineholiday.html](http://www.metroouthchamber.com/alpineholiday.html). \$200 deposit due June 18.

## Networking at HarborOne Headquarters



Joanne Defeo, Crescent Credit Union;  
Cheryle Brady, RBC Wealth Management



Frank Goodrich, Teen Challenge;  
Ed Pedranti, EJP Training Dynamics



Jay O'Brien, Special Olympics, MA, presents a sponsorship appreciation award to James Blake, President & CEO of HarborOne Credit Union



Matt Pelletier, BKA Architects and Jeffrey Downey, WSI are presented with a gift basket from Kevin Brower, HarborOne Credit Union



More than 120 people enjoy networking opportunities at the HarborOne Credit Union Headquarters, 770 Oak Street, Brockton. For every attendee, HarborOne donated \$10 to S.K.I.P (Special Kindness in Packages for troops).



Edan Barshan,  
Universal Benefit Plans



Chamber members were on hand to call prospective members during the Membership Drive



Tracie Dixon,  
HarborOne Credit Union

More than one hundred new members have joined the Chamber since January. Membership means potential new business prospects, new savings, access to valuable resources and information and more. For listings on all those that joined during the May Membership Drive, see page 10.

Top recruiters during the drive were **Cheryle Brady, RBS Wealth Management, Trace Dixon, HarborOne Credit Union, and Edan Barshan, Universal Benefit Plans**. Other volunteers included Jane Callahan, Yashin Cerritos, Bill Morse, Christine Beaudoin, Carla Ganter, Patricia Plummer-Wilson, Loretta DeGrazia, Katherine Light, Dawn Cummings, Michael Karas, John Lloyd, Mark Ofstein, Christine Karavites, Jim Walsh, Brenda Viveiros, Ryan Cullen, Anne Beauregard, Doug Pendarvis, Brian Reiser, Nicole True, Stanley Fevrier, Sandii Rollock, Bob Wisgirda, and Louise Powell.

Thank you to all those who donated prizes, including Westgate Hotel & Conference Center, Corporate Gifts Boston, George Washington TOMA, Carousel Family Fun Center, Rock Reunion, Revolution Rock Bar & Lounge, Skywalk Observation at Prudential Center, The Medieval Manor, The Steamship Authority, Puppet Showplace Theatre, Plimoth Plantation, Lucky Strike Lanes, Improv Asylum, Hyatt Regency, Hyatt Harborside at Logan Airport, Hyannis Whale Watcher Cruises, Captain John Boats, Fundraising Rides, Bella's II Pizzeria, Michele's Massage Studio, Boston MassPass, Auntie Anne's Pretzels, The Victorian House at TJ Smiths, Living the Dream Auto Care, Cape Cod Railroad, Brockton Symphony Orchestra, Fuller Craft Museum, Brockton Rox, F1 Racing, and Gatehouse Media.

A special thanks to 1460 AM WXBR and 95.9 FM WATD for providing radio simulcasts and live cut-ins, and Stonehill College and Liberty Print.

If you are not currently a Metro South Chamber of Commerce member and are interested in learning how membership can benefit you, contact John Nesti, 508.586.0500 x 229, email [jnesti@metrosouthchamber.com](mailto:jnesti@metrosouthchamber.com), or visit [metrosouthchamber.com](http://metrosouthchamber.com).

## Advantage Home Health Care Relocation Ceremony



Thursday, July 22, 4:30 pm - 7:00 pm  
1778 Washington Street, Suite 7B, Stoughton

Advantage Home Health Care Services invites you to celebrate our ribbon cutting ceremony as we celebrate our move to 1778 Washington Street, Stoughton. Please join us for light refreshments and a tour of our facility.

Advantage Home Health Care Services is a healthcare recruiting, staffing and training/educational agency. We recruit select healthcare professionals for placement in temporary or permanent positions. We also offer education classes such as CPR, ACLS, Babysitter training classes, and more. For more information, please call Jayne Kelleher, 508-584-2900.

## Grand Opening; 26 Spring Street, Brockton

Father Bill's & MainSpring recently held a Grand Opening ceremony in honor of new residences providing permanent and transitional housing for 32 formerly homeless men and women. More than 150 guests took part in the ceremonies and received tours of the new building. Speakers included Brockton Mayor Linda Balzotti, Congressman Stephen Lynch and State Senator Thomas Kennedy, along with many dignitaries from the veterans administration, HUD and the state federal level. Call 617-376-2255 for more information.



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www.altorainvestment.com  
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## American Martial Arts Association

Mr. Raymond Parrett  
849 Belmont Street  
Brockton, MA 02301  
(508) 580-0620  
www.brocktonkempo.com  
*Martial Arts*

## Apothecare South Shore, Inc.

Mr. John Duval  
720 Centre Street  
Brockton, MA 02302  
(508) 588-6800  
www.apothecareinc.com  
*Pharmacies*

## Aqua Leisure Industries

Mr. Barry Fireman  
525 Bodwell Street  
Avon, MA 02322  
(508) 587-5400  
www.aqualeisure.com  
*Manufacturers/Recreation*

## Auto Mart Corporation

Mr. Bob Brugnoli  
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Hanover, MA 02339  
(781) 826-5353  
www.theautomartinc.com  
*Automotive Sales*

## Beacon Telecom, Inc.

Mr. James Filbin  
80 Cedar Street  
Canton, MA 02021  
(781) 297-2200  
www.beacontelecom.com  
*Telecommunications*

## Big Brother/Big Sister Foundation, Inc.

Mr. Steven Beck  
5 Mear Road  
Holbrook, MA 02343  
(774) 776-7228  
*Human Service Organizations*

## Childs River Adult Day, Inc.

Ms. Jennifer Brown  
1030 Turnpike Street, Unit 2  
Canton, MA 02021  
(781) 828-9500  
*Adult Day Health*

## Chili Head BBQ Company

Mr. Paul Bello  
320 W. Center Street  
West Bridgewater, MA 02379  
(508) 941-0707  
www.chiliheadbbq.com  
*Restaurants*

## Classic Cleaning

Ms. Christine Waters  
PO Box 17  
Quincy, MA 02170  
(781) 337-1700  
*Cleaning/Janitorial*

## Coffee Shack

Ms. Linda Glod  
15 Schoosett Street  
Pembroke, MA 02359  
(781) 826-3762  
*Restaurants*

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Ms. Holly Martin  
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Brockton, MA 02301-5554  
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## Duval's Pharmacy Inc.

Mr. John Duval  
571 Washington Street  
Whitman, MA 02382  
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www.duvalrx.com  
*Pharmacies*

## Duval's Pharmacy Store Two, Inc.

Mr. John Duval  
1 Compass Way  
Whitman, MA 02333  
(508) 350-2900  
www.duvalrx.com  
*Pharmacies*

## Haynes Group, Inc.

Ms. Kim Miller  
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North Easton, MA 02356  
(508) 230-9494  
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*Construction Management*

## Liberty Mutual

Mr. Andrew Milian  
37 Wyndemere Ct.  
Plymouth, MA 02360  
(781) 740-1920 Ext:54564  
www.libertymutual.com/andrewmilian  
*Insurance*

## National Electrical Testing & Services

Ms. Carole A. Oliveira  
PO Box 338  
Brockton, MA 02303  
(508) 586-0220  
*Electrical Contractors*

## Office of Plymouth County District Attorney

Timothy Cruz  
32 Belmont Street  
Brockton, MA 02301-5243  
(508) 584-8120  
www.mass.gov/da/plymouth  
*Municipal/ Attorneys*

## Paramount Rug Company, Inc.

Mr. Greg Kashgagian  
71 Manley Street  
Brockton, MA 02301  
(508) 583-5022  
www.paramountrug.com  
*Rugs/Carpets/Floors*

## Signature Healthcare/ Brockton School of Nursing

Ms. Susan Taylor, RN  
680 Centre Street  
Brockton, MA 02302-3395  
(508) 941-7056  
www.signature-healthcare.org  
*Schools/Colleges*

## The College Planning Group

Mr. Stan Ezekiel  
600 Chapman St., Suite 3  
Canton, MA 02021  
(781) 828-1114  
www.thecollegeplanninggroup.com  
*Schools/Colleges*

## Trade Winds Realty Group

Ms. Mary Beth Muldowney  
124 Washington St.  
Norwell, MA 02061  
(781) 659-0059  
www.tradewindsrealtygroup.com  
*Real Estate/Residential & Commercial*

## Waverly Oil Company

Mr. Janet Mack  
831 Pleasant Street  
Brockton, MA 02301  
(508) 586-8459  
www.waverlyoil.com  
*Fuel*

## Weiss Sheet Metal

Brian DeLano  
210 Bodwell St.  
Avon, MA 02322  
(508) 583-8300  
www.weiss-sheetmetal.com  
*Manufacturers*

## RENEWING Members Thank You !

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America's Best Defense  
B C Tent & Awning Company, Inc.  
Bettridge Auto Parts, Inc.  
Blue Hills Alzheimer Care Center  
Brockton Area Workforce Investment Board  
Brockton Day Nursery  
Brockton Parking Authority  
Brockton Public Schools  
Cedar West Bridgewater LLC  
ChriMark Financial Services  
Collins Crane & Rigging Service, Inc.  
Gary R. Oman, P.C.  
GROW Associates, Inc.  
Hub Technical Services  
JLS Mailing Services

Law Office of Andrew H. Schwartz, LLC  
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Pillsbury Florist  
Prisco's Market  
Prospect Hill Company  
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Silverstein & Creedon  
Siskind & Siskind  
Southeastern Oral & Maxillofacial Surgeons  
Supreme House of Pizza  
TransPro Courier  
W. L. Churchill Insurance Agency, Inc.  
Wainwright & Wainwright  
Walkover Commons Apartments  
Ward Enterprises  
Warren Jewelers

## New Emergency Department at Good Samaritan



Officials break ground at the new Good Samaritan Medical Center Emergency Department in Brockton

Good Samaritan Medical Center recently broke ground for a new Emergency Department that will accommodate patient demand and new technology. The new \$30 million project will triple the hospital's capacity to care for emergency patients and will have the technology to treat everything from routine to trauma cases with the utmost in privacy, comfort and quality.

Good Samaritan's Emergency Department project, scheduled for completion mid 2011 is among 7

Caritas Christi infrastructure improvement projects, totaling more than 117,000 square-foot and representing an investment of more than \$100 million. The building projects are creating more than 4,300 potential new jobs in the region.

The new 32,000 square foot Emergency Department will serve 60,000 people, and consist of 42 private rooms, 9 ambulance bays, a CT suite and 2 X-ray rooms.

## Last Call for China Trip; More than 100 Registered

## U.S. Small Business Programs Offered

**DISCOVER CHINA** METRO SOUTH CHAMBER OF COMMERCE

**October 11-19, 2010**  
**Only \$2,099**  
**All-Inclusive**

TERRA-COTTA WARRIORS  
 SHANGHAI CHINA  
 GREAT WALL OF CHINA

2010 EXPO SHANGHAI CHINA

[www.metroouthchamber.com/china.html](http://www.metroouthchamber.com/china.html)

After a successful trip last year, The Metro South Chamber of Commerce is chartering an all inclusive travel trip to Beijing, Shanghai, Suzhou, & Hangzhou, China.

Price includes bus transportation to and from John F. Kennedy Airport, round-trip international airfare, four and five-star hotel accommodations, all in-country transportation, three meals a day, fluent English-speaking tour guides and a World Expo 2010 ticket.

Featured attractions include World Expo 2010, the Great Wall of China, Tiananmen Square, Temple of Heaven, Forbidden City, Ming Tombs, Yu Garden, Jade Factory, Summer Palace, Tiger Hill, Green Tea Plantation, Chinese Acrobat Show, optional trip to see the Terra Cotta Soldiers and more...

To learn more, contact Alison van Dam at 508.586.0500 x 222, email [avandam@metroouthchamber.com](mailto:avandam@metroouthchamber.com), or visit [metroouthchamber.com/china.html](http://metroouthchamber.com/china.html). A \$300 deposit is due July 1. This trip is open to everyone.



Attend a FREE SBA workshop designed to highlight the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their business. General information will be provided on the following:



**Small Business Counseling (SCORE)**  
**Small Business / Development Centers • Business Information Center SBA 7(a)**  
**• Loan Guaranty Program • 8(a) Business Development HUB/Zones • Small Disadvantaged Business Assistance • Government Contracting Opportunities**

The workshop will be held at CareerWorks, 34 School Street, Brockton from 2 - 4 pm on the third Wednesday of each month. The next workshops will be held on **June 16, 2010 and July 16, 2010**. Contact CareerWorks at 508.513.3400 for further workshop information.

## McGuiggan's Pub in Whitman Now Open



Kathy Rosen, Rebecca Rosen, Manager Danielle Rosen, Owner Richard Rosen, Selectman Dan Salvucci



McGuiggan's Pub, located at 546 Washington Street, Downtown Whitman, recently celebrated a Ribbon Cutting Ceremony/ Grand Opening with dignitaries and Chamber members. McGuiggan's Pub is a fashionable, upscale Irish sports pub with a lively bar and dining room highlighted by a 54 foot mahogany bar. For more information, visit [www.mcguigganspub.com](http://www.mcguigganspub.com), or call 781-447-7333. Call 508.586.0500 x 229 to schedule your Ribbon Cutting.

## Local Business Leaders Provide CHOICES to Teens

Every school day 7,000 students become dropouts nationwide. The Metro South Chamber of Commerce, Brockton Area Workforce Investment Board and Bank of America have joined forces to help with this crisis. These organizations delivered CHOICES, an interactive decision-making workshop that empowers teens to achieve academic success in pursuit of their career and life aspirations, to local 8th graders through volunteer presenters from the business community.

Utilizing the multi-media approach, students are engaged in the presentation, and are able to see through real-life situations the consequences, both positive and negative, to the choices they make," said Whitman Middle School Principal, George Ferro.

"Participating in the Choices program helped me to better understand how the choices I make early in my life will affect my future," Emily Allen, student.

Volunteers from the business community facilitate the program, bringing their real-life experiences right into the classroom and serving as positive adult role models for the students. Volunteers who have delivered presentations this school year are Kathleen Lynch of the Metro South Chamber of Commerce, Kim Willingham of Comcast, Susan McKenna of the Brockton Area Workforce Investment Board and Elizabeth Coletta of Bank of America. For more information, contact Kathleen at 508.586.0500 x 227.

"Investing in youth, our region's richest resource is a top business strategy. Adding CHOICES to the Chamber's Competitive Workforce Initiative also strengthens our Connecting Activities Program designed to connect youth with area employers. The decisions young people make while in school directly impacts the quality of our future workforce," said Christopher Cooney, President of the Metro south Chamber of Commerce.



Whitman Middle School Student James Hensley, participates in the CHOICES Program with Presenter Kim Willingham of Comcast

"The Choices program is a valuable pro-

**CHINA TRIP INFO SESSION**

With Chamber staff rep Alison van Dam, past traveler (see left) Sunday, June 13, 2010, 5:30 pm  
**St. Mark's Episcopal Church, 91 Center Street, North Easton**  
 (Following the 3:00 pm Perfect Harmony Concert)

## Concert to Feature Grammy Nominee and Violinist



Harris Shilakowsky



Donna McElroy

**Sunday, June 13, 2010, 3:00 pm**

**St. Mark's Episcopal Church, 91 Center Street, North Easton**  
**Chamber China Trip Info Session to Follow at 5:30 pm**

This concert will feature music from The Shilakowsky String Quartet, led by Chamber Member Harris Shilakowsky, performing romantic and classical pieces. Dove Award winner and Grammy nominee, jazz singer Donna McElroy and her band from Berklee College of Music faculty will join in jazz tunes from the "Great American Songbook" and songs from McElroy's CD, "Fly to Forever."

Tickets are \$15 for adults and \$10 for students. Donations will benefit St. Marks' Elevator. For more information and to purchase tickets, please contact Sandy at 508-238-1190 or email [sjr16m@verizon.net](mailto:sjr16m@verizon.net). This concert is a non profit charitable project. Following the concert will be a Chamber China Info Session.

## Buy Local From These New Chamber of Commerce Members

### Signature Healthcare

#### Brockton Hospital School of Nursing



680 Centre Street, Brockton  
508-941-7040 • www.signature-healthcare.org

SH/BHSN is a private institution of higher education and an integral part of Signature Healthcare. Established in 1897, they have graduated over 2500 nurses. SH/BHSN and Fisher College of Boston conduct a cooperative 2 year full time day and 4 year part time weekend/evening nursing program. BHSN awards a RN diploma in nursing to all graduates, and Fisher College awards an Associate in Science degree to graduates who qualify. All graduates are eligible to apply for the National Council Licensure Exam for Registered Nurses.

### Haynes Group, Inc.



14 Norfolk Ave., PO Box 568, North Easton  
508-230-9494 • www.haynesgroupinc.com

Haynes Group is a full service construction management firm specializing in both commercial and residential construction. We are knowledgeable in sustainable solutions and have a LEED AP on staff. We provide our clients with superior customer service by developing personal relationships and are flexible with our contracts and rely on giving each project our complete attention to provide customer satisfaction. With a skilled and friendly staff, Haynes Group provides "The Complete Solution" for all of your construction needs.

### Prospect Mortgage



995 Broadway, Raynham  
508-692-6557 • holbrookmyprospectmortgage.com

Cora Holbrook is an experienced, efficient, and knowledgeable loan professional that works hard to provide you with the best home loan options and ensures your loan is closed smoothly and on time. You'll receive the power of a proprietary loan search engine that searches through a vast array of loan programs to find the best rates and terms for your needs. She is also one of the few 203K Renovation Specialist. Cora is working at Prospect Mortgage, LLC, a direct lender, lending in all 50 states.

### Mahe Bros.

#### Auto Sales and Service Loan Center



803 Crescent Street, Brockton  
508-588-9959 • www.mahebrothersauto.com

Since 1982, Mahe Brothers Sales & Service Inc. has been a fixture in Brockton's East Side. Located across from Christo's at the entrance to Massasoit Community College, Mahe Brothers specializes in auto financing and offers a wide variety of pre-owned cars and trucks. Mahe Brothers also offers a general auto repair services. Call Paul, Stephen, or Mike the next time your car needs servicing or stop by to look over an affordable inventory of pre-owned cars and trucks.

### Paramount Rug



71 Manley Street, Brockton (Ribbon Cutting, see page 2)  
508-583-5022 • www.paramountrug.com

You'll find the selection, service, and expertise to help you choose a great floor for any room in your home or business. We have a complete selection of carpeting, area rugs, ceramic tile and stone, hardwood and laminate flooring, vinyl flooring, and more. Choose from the latest colors and styles, the classic looks, and the best brands. Once you've made your selections, you can count on Paramount Rug to provide professional installation and outstanding service after the sale. We've been satisfying customers since 1928.

### Coffee News



PO Box 55, Hingham  
781-749-1161 • www.coffeenewsma.com

Coffee News is an entertaining weekly publication distributed through restaurants, coffee shops and waiting rooms. Serving advertising needs of small to medium sized businesses, offering exclusive, affordable advertising. Surveys have shown that each Coffee News is read five to seven times each week. Combining the two media types, print & on-line you increase the number of exposures to the same readers, resulting in more business.

### Duplitrone



244 Liberty Street, Brockton  
508-583-2600 • www.duplitrone.com

Duplitrone has been managing businesses in the South Shore of Massachusetts for 25 years. Our technology programs have saved companies thousands of dollars in equipment, service, and print costs. Our mission is to supply our clients with the best product selection of office technology, copier systems, printers, scanners, facsimile, document management and managed print services. Call us today to see how much money we can save your business!

### Weiss Sheet Metal, Inc.



210 Bodwell Street, Avon  
508-583-8300 • www.weiss-sheetmetal.com

For over 45 Years, Weiss Sheet Metal a second generation family company has provided a wide variety of metal products, fabricating architectural and ornamental building products, facial panels, window flashing, roof copings and more. We are also a custom job shop, fabricating stainless steel #304 and #316 grades for restaurant, laboratories, residential counters and sinks, food processing equipment, and more. Visit our web site to see our latest projects Weiss-sheetmetal.com or call us at 508-583-8300.

## BUSINESS EVENTS

### June 4

#### Cafe Luncheon/ Bill Beyer Signing

11:00 am - 2:00 pm.

#### Gourmet Cafe

245 Main Street, Brockton

Pick up your new Brockton Map and have it signed by local artist Bill Beyer while enjoying refreshments and celebrating the city.

Free to Attend

Please RSVP at 508-586.0500 ext. 231

### June 8

#### After Hours/Ribbon Cutting

5:30 pm - 7:30 pm

#### Mansfield Bank

73 Belmont Street, Easton

Enjoy networking while welcoming a new business. Refreshments will be served. Do not forget your business cards!

Free to Attend

Please RSVP at 508-586.0500 ext. 231

### June 13

#### China Trip Info Session

5:30 pm - 6:30 pm

#### St. Mark's Episcopal Church

91 Center Street, Easton

Learn about the Chamber sponsored all-inclusive trip to China with World Expo Ticket, Oct. 11-19, 2010. Following Perfect Harmony Concert (page 11).

Free to Attend

Please RSVP at 508-586.0500 ext. 222

### IT'S

#### EASY TO REGISTER!

508-586-0500 x 231 ☎

508-587-1340 📠

E-mail: info@metrosouthchamber.com ✉

Online: www.metroouthchamber.com 🌐

Send reservation and payment to:



Metro South Chamber of Commerce  
Sixty School Street

Names of Persons Attending: \_\_\_\_\_

\_\_\_\_\_

Events: \_\_\_\_\_

Company: \_\_\_\_\_

Phone: \_\_\_\_\_

REMINDER: We accept VISA, MasterCard and AMEX

### June 17

#### Athena Award Program & Expo

7:30 am - 10:00 am

#### Holiday Inn, Boston-Brockton

195 Westgate Drive, Brockton

This is a great opportunity to network with other members while enjoying a buffet breakfast followed by a keynote speaker, awards and Expo.

Cost: \$25 members, \$35 non-members

Please RSVP at 508.586.0500 ext. 231

### June 19

#### Ribbon Cutting

11:00 am

#### Paramount Rug

71 Manley Street, Brockton

Enjoy networking while welcoming a new business to the area.

Free to Attend

No RSVP is required

### July 8

#### Program Planning Session

8:00 am

#### Metro South Chamber of Commerce

60 School Street, Brockton

This meeting provides an opportunity for Chamber members to suggest speakers and topics for the legislative and breakfast program year ahead.

Please RSVP at 508.586.0500 ext. 231