



**Leading Businesses  
Leading Communities**



**CHAMBER MISSION**

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



Epicure Wine Bar  
Entrepreneur of the Year,  
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Wood Palace Kitchens  
Small Business of the Year,  
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## ATHENA Awards Luncheon Friday, June 16



Friday, June 16 | 12:00 pm - 1:30 pm | Old Colony YMCA, Stoughton



On Friday, June 16, the Metro South Chamber of Commerce and Eastern Bank will present the 19th Annual ATHENA Award during a special Luncheon to an exceptional individual who has achieved excellence in their profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential. The luncheon will take place at the Old Colony YMCA at 445 Central Street in Stoughton.

Luncheon tickets are \$30 for members and \$40 for future-members. To register, please visit [www.metroouthchamber.com/calendar](http://www.metroouthchamber.com/calendar). Tables of 8 are still available; to reserve one for your company, contact Athena Lavoie at (508) 586-0500 x231, [alavoie@metroouthchamber.com](mailto:alavoie@metroouthchamber.com).

*Premier Sponsor*



**About the ATHENA Award**

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Russia, Canada, China, The United Arab Emirates, and the United Kingdom. The Metro South Chamber believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities, and government. Tickets will sell out! Be sure not to miss this inspirational program, honoring exceptional leaders at the 2017 ATHENA Awards Luncheon.

**Keynote Speaker: Attorney General Maura Healey**



The keynote speaker is Attorney General Maura Healey. Healey began her career as a clerk for Judge David Mazzone in the United States District Court in Massachusetts and was a junior partner at the international law firm Wilmer Hale. She is a former Special Assistant

District Attorney in Middlesex County, where she tried drug, assault, domestic violence and motor vehicle cases.

Maura Healey was sworn in as Attorney General in January 2015, pledging to lead the People's Law Firm. Since taking office, Healey has tackled issues that touch residents' lives including the drug abuse epidemic, escalating health care costs, workers' rights and student loan costs. She has focused on strengthening consumer protections and improving our criminal justice system.

**Previous Recipients**

- 2016 Cheryl Opper, School on Wheels
- 2015 Mary Waldron, BSU
- 2014 Janet Trask, Brockton VA Hospital
- 2013 Kathleen Smith, Brockton Public Schools
- 2012 Ruth Bramson, Girl Scouts of Eastern MA
- 2011 Elaine Reiser, Brockton Area Multi-Services
- 2010 Anne DeMinico, St. Joseph Manor
- 2009 Sue Joss, Brockton Neighborhood Health Center
- 2008 Vanessa Tierny, Brockton Area Multi-Services
- 2007 Susan Szachowicz, Brockton High Principal
- 2006 Loretta Degrazia, East Coast Petroleum
- 2005 Marianne Wroble Cox, WXHR 1460am Radio
- 2004 Shailah Stewart, Brockton Public Schools
- 2003 Linda Faria Braun, The Adult Learning Center
- 2002 Christine Karavites, Proteas Consulting
- 2001 Barbara Duffy, My Turn, Inc.
- 2000 Noelle Foye, Brockton Elementary School Nurse
- 1999 Janice Cunningham, East Bridgewater Police

## Get 5x More When You Join the Chamber by June 30

NOW MORE THAN EVER, your business needs that competitive edge. Most people prefer doing business with someone they know. Chamber membership connects you to local business people who want to refer business to fellow chamber members. Through our publications, networking events, and other member programs, you'll be more connected than ever! Join by June 30th to receive 5x more when you invest during our Membership Drive!

*Continued on Page 10*

## Garage Funding Approved Unanimously; "Trinity has Done a Great Job and They Should be Recognized."

At a recent Brockton City Council Finance Committee meeting held May 30, City Councilor Shirley Asack requested the microphone to publicly thank Trinity Financial Inc. (James Keefe, Kenan Bigby and Mathieu Zahler) for their investment in the former Enterprise Newspaper building and adjacent city block. The Enterprise Building had been vacant and the area underdeveloped before James Keefe, owner of Trinity Financial, acquired the entire city block and began to construct modern apartments, office space, street level retail and an artist gallery. The approved project has drawn 26 million dollars in MassWorks related investments and a projected 74 million dollars in additional public and private investment. The total of new investment is expected to top 100 million dollars over a 3-5 year time period.

Bob Sullivan, President of the Council, acknowledged the many business owners and leaders in attendance at the meeting and thanked them for their participation and their show of support for the parking garage. Chris Cooney, Chamber president and CEO, praised the investment made in Brockton, "Jim Keefe and Trinity Financial are creating vibrancy and sustainability in the very heart of the city's center. They have performed admirably and exceeded all expectations. When considering the new Veteran's Memorial Park and fountain, the completely renovated Enterprise office building and the new artist lofts/gallery space, this property is among the very best along the entire MBTA Commuter Rail serving the Metro South region. We thank the talented team at Trinity for transforming this area and making it a catalyst for positive change in Brockton."



## Copeland Chevrolet Ribbon Cutting June 7

Wednesday, June 7 | 5:00 pm - 7:00 pm

On Wednesday, June 7 from 5:00 pm - 7:00 pm, Copeland Chevrolet will host a complimentary Business After Hours networking event at 955 Pearl Street in Brockton. This event will also feature a **ribbon cutting** to dedicate the business' new location. Tutto Bene will provide food and Boston's Best Bartending will offer drinks. Door prizes will be available and guests will be able to **test drive vehicles**.



Copeland Chevrolet is dedicated to providing top-quality cars at a price you can afford. They offer new and pre-owned vehicles as well as auto service and financing. Their unmatched service and diverse inventory have set them apart as the preferred dealer in Brockton. Visit today to discover why we have the best reputation in the Brockton area. For more information please visit [www.copelandchevrolet.com](http://www.copelandchevrolet.com).

Enjoy refreshments while meeting new contacts in the Metro South community. Don't forget your business cards! Tickets to this event are complimentary, but please RSVP in advance. Register online at [www.metroouthchamber.com/calendar-registration/](http://www.metroouthchamber.com/calendar-registration/) or by e-mailing your RSVP with your full name and company name to Athena at [alavoie@metroouthchamber.com](mailto:alavoie@metroouthchamber.com).

## BSU Mandela Fellows at Business After Hours

Thursday, July 27 | 5:30 pm - 7:30 pm



On Thursday, July 27 from 5:30 pm - 7:30 pm, Victory Human Services, in conjunction with the Brockton Rotary Club and Bridgewater State University's Mandela Washington Fellowship for Young African Leaders, will host a complimentary Business After Hours networking event at 1115 West Chestnut Street in Brockton.

The mission of Victory Human Services is to assist individuals and their families in overcoming the challenges of developmental disabilities, mental illness, and medical conditions. They accomplish this mission through partnership with individuals and families, community organizations, and a highly skilled team of diverse and culturally competent staff.

Rotary is a global network of 1.2 million neighbors, friends, leaders, and problem-solvers who come together to make positive, lasting change in communities at home and abroad. For more than 110 years, Rotary members have used their passion, energy, and intelligence to take action on sustainable projects.



Enjoy refreshments while meeting new contacts in the Metro South community. Don't forget your business cards! Tickets to this event are complimentary, but please RSVP in advance. Register online at [www.metroouthchamber.com/calendar-registration/](http://www.metroouthchamber.com/calendar-registration/) or by e-mailing your RSVP with your full name and company name to Athena at [alavoie@metroouthchamber.com](mailto:alavoie@metroouthchamber.com).

## Turbo Charge Your Business- Growth is Good

Wednesday, July 12 | 2:30 pm - 4:00 pm

Join us at the Metro South Chamber of Commerce, 60 School St., Brockton for a complimentary Small Business Administration workshop and learn how to turbo charge your business. Are you looking to start or expand your enterprise? Here you will gain a better understanding of SBA Programs and Services. General information will be provided on the following:

- MSBDC – Mass Small Business Development Center
- SCORE – Counselors to America's Small Business
- SBA Guarantee Loan Programs:
  - 7(a) Loans - Microloans
  - SBA Express Loans - 504 Loan Program
- Government Contracting Opportunities:
  - 8(a) Business Development
  - HUBZones (Historically Underutilized Business Zones)
  - Small Disadvantaged Business
  - Surety Bonding
  - Disaster Assistance
  - CWE – Center for Women & Enterprise



If you are interested in participating, please RSVP online at [www.metroouthchamber.com/calendar-registration](http://www.metroouthchamber.com/calendar-registration).



## GOVERNMENT Affairs

The monthly Government Affairs meetings provide an opportunity for area businesses to discuss issues important to them with their elected officials.

Friday, June 9, 12:00 pm - 1:15 pm

Join us for our next Government Affairs Meeting as we welcome Andre Leroux, Executive Director of the MA Smart Growth Alliance. The Massachusetts Smart Growth Alliance (MSGA) promotes healthy and diverse communities, protects critical environmental resources and working landscapes, advocates for housing and transportation choices, and supports equitable community development and urban reinvestment.

Andre will discuss the "Great Neighborhoods bill," a major reform of Massachusetts planning, zoning, and permitting laws that will offer housing choices to families and seniors,



Andre Leroux, MA Smart Growth Alliance

promote vibrant/healthy places, and encourage communities to plan for the future.

Andre will also discuss legislation regarding Community Benefits Districts (CBDs) to help provide basic services to effectively govern vibrant downtowns through local public/private/nonprofit partnerships.

Also during the meeting will be an update on the desalination plant focus group.

This meeting will take place at the Chamber, 60 School Street, Brockton. The cost to attend is \$8 for members, \$15 for future-members and includes lunch.

## 9 Questions Smart Entrepreneurs Answer Before Starting Business

From the SCORE Blog, [www.score.org](http://www.score.org).

Answer the following 9 questions to better understand whether you're in the position to start a business and improve the odds of your business survival.

- 1) **Who are my primary competitors in the industry?** Not only do you need to understand your competitors so that you can understand the market, you also have to track these other businesses and their activities. In addition to your primary or direct competitors, it's important to stay aware of your indirect competitors; those who might not offer the exact product or service but may still eat into your market share.
- 2) **How is the market responding to the industry?** Tracking market research and understanding the flow of the economy can help entrepreneurs better estimate their likelihood of success.
- 3) **How is my solution different from my competitors?** Just because your business' market is growing doesn't mean you're guaranteed a home run. As markets become saturated, the important variables are product differentiation, customer service and brand equity.
- 4) **Who is my ideal customer?** You should answer some basic demographic questions about your customers: What is their age or gender? What is their income level? Why do they need your product with their lifestyle? These audience personas can help you develop products to meet their needs and market to them in the best ways possible.
- 5) **How will I market my business?** Before you start a business, it's important to understand where and how you are going to market that company. The best brands in the world have figured out how to communicate their value proposition effectively to the right people.
- 6) **Will my business have a soft or hard launch?** This question will determine how much flexibility you have for setbacks and scheduling.
- 7) **How will I fund my business?** Determine whether you will self-fund or have an investor-funded business. Another consideration to make is the ramifications it will have when your startup files its taxes. Forty percent of business owners list bookkeeping and tax preparation as the worst part of being a small business owner.
- 8) **When and how to I turn a profit?** Answering when you will turn a profit may depend on the funding option. Also, finding creative ways to stretch the dollar will help you turn a larger profit faster, such as accepting payments using ACH as oppose to credit card.
- 9) **How will I define success after the first year?** Running your business isn't about money only. Where do you see yourself in a year? Will you be ready to open a second location? Will you have five employees and a dozen clients? Along with profit goals, create personal goals to grow your business in the next six to 12 months.

BOARD OF DIRECTORS	DIRECTORS	
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<b>Athena Lavoie</b> Director of Programs & Events x 231		
<b>Kelsey Lynch</b> Communications Coordinator x 222		

Newsletter Written & Designed by Kelsey Lynch  
Printing Provided by The Enterprise



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**ACTION Report**      **Volume 17 - Issue 6**

(USPS-410630) is published monthly except for combined July/August for \$5.00 per year by the Metro South Chamber of Commerce, Sixty School Street, Brockton, MA 02301-4087. Periodical Postage Paid at Brockton, MA.

POSTMASTER: Send address changes to Action Report, Sixty School Street, Brockton, MA 02301-4087

The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

*Networking at Events*  
is one of the most effective ways  
to grow your business!

## June Calendar

7	Ambassador Meeting	8:00 am
7	<b>Business After Hours and Ribbon Cutting</b> Copeland Chevrolet, 955 Pearl Street, Brockton	5:00 pm
9	<b>Government Affairs</b>	12:00 pm
16	<b>ATHENA Awards</b> Old Colony YMCA, 445 Central Street, Stoughton	12:00 pm
23	<b>Metro South Downtown Brockton Wellness Walk</b>	12:00 pm
Coming Up July		
4	<b>Independence Day- Chamber Closed</b>	
12	<b>Turbo Charge Your Business</b>	2:30 pm
27	<b>Business After Hours with BSU and Rotary Club</b> Victory Human Services, 1115 West Chestnut Street, Brockton	5:30 pm
Save the Date August		
1	<b>Nominating/Executive Board Meeting</b>	3:00 pm
30	<b>Board Meeting</b>	12:00 pm

## The Ambassador Team • Win-Win Opportunity!

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. To learn more, please email Doris at doris@metrosouthchamber.com. The next meeting will be held on June 7 at 8:00 am at the Chamber.

## Are You in Need of Extra Help This Summer?



If so, the YouthWorks Summer Jobs Program provides local employers with hardworking youth that have the soft skills necessary to get tasks you need completed through the summer and potentially beyond. Ensuring the highest success, each youth go through an extensive evaluation and training period before connecting them with their employers. This is truly a win-win situation for local businesses as well as the community.

This program offers youth 125 work hours at a rate of \$11.00 an hour. We are looking for employers willing to give back to our community by meeting us half way and only paying for 62.5 hours and BAWIB will pick up the remaining 62.5 hours. If you can give a youth an opportunity for employment during the summer of 2017, please email summerjobs@bawib.org.

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), 60 School Street, Brockton unless otherwise indicated.



## GOOD News

Members- Send Good News to  
kelsey@metroouthchamber.com

Sponsored by: Good Samaritan Medical Center

### The Old Colony YMCA Presents- Memory Café

Join the Old Colony from 2:00 pm – 3:00 pm for a Memory Café, presented by Cherished Memories. This event will be held at 455 Central Street in Stoughton on June 24. With a team of trained volunteers, we provide an informal, social venue for anyone who has received a diagnosis of dementia, worried about their memory, or have concerns about someone who may be experiencing memory problems. The Memory Café is a welcoming place of comfort, preventing loneliness and isolation, where people with memory changes and their care companions, their family and friends come together in a safe, supportive environment and have fun! The Memory Café provides accurate information about available resources and facilitates relationships with others in similar circumstances. For more information and registration, please contact Mary McElligott at (617) 688-4555 or at AlznDementiaConnection@gmail.com.

### Health Imperatives' 40th Anniversary Celebration

On June 8, Health Imperatives will celebrate their 40th anniversary at 6:30 pm at Stonehill College's Pettit Auditorium. Their 70's themed Cocktail Party will bring together over 300 influential individuals from across Southeastern Massachusetts and the Cape and Islands, and attendants will be in good company with other corporations, foundations, and individuals whose generosity empowers the community. For more information including ticket purchase, please visit <http://healthimperatives.org/40thcelebration/> or call (508) 583-3005.

### Become a Yes Maker at the DJ Henry Dream Fund 2017 Gala

Join in on October 21, 2017 at 5:00 pm at the Renaissance Boston Waterfront Hotel on 606 Congress Street in Boston for an amazing night of dinner, live music, a silent auction and special guests to support and honor The DJ Henry Dream Fund. Our annual gala is our primary fundraising event and your support helps thousands of local children grow and achieve goals through athletics, arts and community programs. The mission of the DJ Henry Dream Fund is to share DJ's love of sports by providing scholarships to enable children to say "YES" to a healthy and involved childhood by participating in community-based athletics, wellness, arts and summer programs. Our support is not just a scholarship. It is designed to empower young people to be the best that they can be in spite of their circumstance. For more information, please visit [www.501auctions.com/djdreamfundgala](http://www.501auctions.com/djdreamfundgala).

### Medical Assisting Program Celebrates 25 Years of Accreditation!

April 23, 2017 marked the 25th anniversary of Southeastern Technical Institute's adult Medical Assisting Program first being accredited by the Commission on Accreditation of Allied Health Education Programs (CAAHEP). "Knowing that our program has consistently met or exceeded the standards set for by CAAHEP, and that I and my team of teachers have had a part in maintaining these high standards, provides a feeling of pride as well as the determination to continue this tradition," said Susan Beer, Program Director. The program first began at STI in 1968. Mrs. Beer's predecessor, Faith Ward, was the Medical Assisting Program Director at STI for eighteen years, before retiring in 2003. Under Mrs. Ward's leadership, CAAHEP accreditation was initially obtained and the program has maintained it ever since.

### Bridgewater Savings Bank Supports OCES' Money Management Program

Old Colony Elder Services (OCES), has recently received a \$500 donation from Bridgewater Savings Bank for their Money Management Program (MMP). April is Financial Literacy Month and Bridgewater Savings Bank is supporting, and striving to create greater awareness about OCES' MMP, which provides fundamental money management assistance to older adults, enabling them to maintain independence. OCES' MMP assists older adults and individuals with disabilities with managing their household finances. The MMP serves individuals with limited income who are at risk of losing their independence due to their inability to pay rent, food and utility bills on a timely basis. MMP volunteers help these individuals by establishing a budget for them, organizing their mail, helping them write checks to pay their bills and balancing their checkbook.

### Good Samaritan Medical Center Appoints New Radiology Chair

Good Samaritan Medical Center is pleased to announce the appointment of Kaushal Mehta, MD to Chairman of the Department of Radiology. Dr. Mehta has served as the Vice Chairman of the Department of Radiology and as the Medical Director of both the Neuroradiology and MRI services. Dr. Mehta received his Undergraduate Degree in Biology from Brown University and his Medical Doctorate from the Tufts University School of Medicine. Dr. Mehta is also an active member and leader in multiple clinical and administrative professional societies.

### STI Adult HVAC Students Take Home Gold and Silver in the SkillsUSA Competition

George Kielpinski of Foxboro and Wendell Mayo, Jr of Boston, represented STI well in the postsecondary HVAC competition at the SkillsUSA State Leadership & Skills Conference Championships held at Blackstone Valley Tech in April. Mr. Kielpinski, awarded Gold in the contest, will continue to the SkillsUSA National Competition in Louisville, Kentucky, in June. According to [skillsusa.org](http://skillsusa.org), SkillsUSA is a national membership organization serving middle school, high school and college/postsecondary students who are preparing for careers in trade, technical and skilled service occupations, including health occupations. More than 335,000 students and advisors join SkillsUSA annually, organized into 18,000 chapters and 52 state and territorial associations. SkillsUSA has served more than 12.5 million annual members cumulatively since 1965. SkillsUSA improves the quality of our nation's future skilled workforce through the development of personal, workplace and technical skills grounded in academics.

### Bridgewater Savings Bank Charitable Foundation Donates \$2,500 to Pro-Home, Inc.

Bridgewater Savings Bank announced that its Charitable Foundation has made a donation of \$2,500 to Pro-Home, Inc. Pro-Home, Inc. has been helping thousands of families by offering down payment and closing cost assistance to first-time homebuyers, pre and post foreclosure services, credit and debt counseling, and FDIC-based Money Smart seminars. "We recognize the valuable work Pro-Home does every day for our communities," said Peter Dello Russo, Bridgewater Savings President and CEO. "We are happy to do our part in helping families realize the dream of homeownership."

### Brockton Garden Club and the Brockton Historical Society to hold Book and Yard Sale on Saturday, June 24

After a spring cleaning, the Brockton Garden Club and the Brockton Historical Society will hold a Book and Yard Sale from 9 am to 3 pm on Saturday, June 24 at the Brockton Historical Homestead site, 216 North Pearl St. (Rte. 27) Brockton. Members will be contributing items for the fundraising event, including books, everyday items and gardening tools. The Brockton Garden Club holds gardening workshops throughout the year and maintains several sites across the city, including at D.W. Field Park, the Brockton Public Library, the East Side and Campello Fire stations, the Burton Memorial and others. For more information, visit [www.brocktongc.org](http://www.brocktongc.org) or email [brocktongarden@gmail.com](mailto:brocktongarden@gmail.com).

### The 6th Annual John A. Waldron Wiffleball Tournament

Join the Boys and Girls Club of Brockton on Saturday, June 24 at the Brockton Fair Grounds, 600 Belmont Street, for the 6th Annual John A. Waldron Wiffleball Tournament. This event will benefit John's "Just Checking In Fund," which contributes to a variety of charitable causes from college scholarships to youth summer camps. Future wiffleball champions may sign up at [www.justcheckingin.org/player-registration](http://www.justcheckingin.org/player-registration) or email Mary Waldron at [johnwaldronwiffleball@gmail.com](mailto:johnwaldronwiffleball@gmail.com).

### Brockton Public Library Hosts Family Fun Fest Race

The Brockton Public Library will host a Family Fun Fest Race on Saturday, June 17, 2017 from 10 am - 2:00 pm at the location on 304 Main Street. Families and friends can compete in a walking historical scavenger hunt around Downtown Brockton. Teams will have 90 minutes to complete challenges and earn prizes. Teams may include 2-6 people, and adult guardians must accompany children. This event is free but you will need to register at the Mayor's Office or online. Snacks, water, and bag lunches will be provided with entry. For registration and more information, you may contact Malice Veiga of the Brockton Library's main branch at (508) 580-7890 ex. 205 or at [mveiga@cobma.us](mailto:mveiga@cobma.us).

### The Fuller Craft Museum Welcomes Amber Cowan's Re/Collection

From June 24 - October 8, the Fuller Craft Museum will feature Philadelphia artist Amber Cowan's flame-worked class exhibit *Re/Collection*. Cowan's body of work explores the history of glassware manufacturing in the United States and her pieces feature recycled vintage glassworks. A reception will be held on Saturday, June 24 from 2:00 pm - 5:00 pm at the museum. Cowan will present a lecture at 3:00 pm. Entry to the reception is included with the cost of admission. The lecture will cost an additional \$7 to museum members and \$15 to nonmembers. For more information, please visit [fullercraft.org](http://fullercraft.org).

### Support the Alianaca CV Soccer Club

The Alianaca CV Soccer Club needs your help! The organization is seeking donations toward their \$5,000 goal. A \$200 tax-deductable donation will contribute to this fund for new uniforms and tournament fees. A \$1,000 donation will earn a sponsorship notation on the team's jerseys. Interested charitable supporters may contact Toni Goncalves at (508) 294-5525 or [Toni.Goncalves@thementornetwork.com](mailto:Toni.Goncalves@thementornetwork.com).



## Stay Up-To-Date with Chamber's e-Update



Sign up for the Chamber's weekly e-Update to stay informed about the latest news, updates, and upcoming events at the Metro South Chamber and in the region. e-Updates are mobile-friendly, so you can read them on the go. From the e-Update, you can register for events on the Chamber's website, view upcoming events, and more.

To sign up to receive e-mail updates, visit [metrosouthchamber.com/news-media/e-update](http://metrosouthchamber.com/news-media/e-update). Interested in placing an advertisement in the weekly e-Update? Rates start at just \$25 per week and includes a link to your site. Contact Kelsey Lynch for more information at (508) 586-0500 x222, [kelsey@metrosouthchamber.com](mailto:kelsey@metrosouthchamber.com).

**Bridgewater Savings**

The Metro South Chamber weekly e-Update is sponsored by Bridgewater Savings Bank. Visit [bridgewatersavings.com](http://bridgewatersavings.com) to learn more.

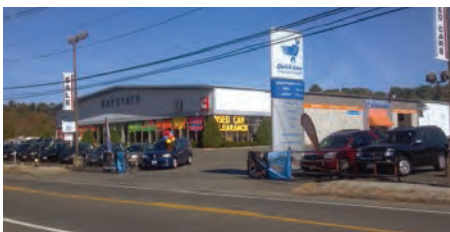
## 2017 B4B Available Online and at Chamber

The Chamber has posted the 2017 Book for Business on the website, where visitors can now flip through pages of Chamber publications in an interactive book format. The Book for Business can be accessed online all year long, with hotlinks to member websites as an added benefit. To view the directory, visit [metrosouthchamber.com/news-media/book-for-business](http://metrosouthchamber.com/news-media/book-for-business).

There are also additional hard copies of the 2017 Book for Business available at the Chamber office, located at 60 School Street in Brockton. This is a good resource to have at real estate offices, schools, for your new staff, etc. If you would like to request additional books to have and hand out at your location, please contact Kelsey at (508) 586-0500 x222, [kelsey@metrosouthchamber.com](mailto:kelsey@metrosouthchamber.com).



## Featured Commercial Site for Sale/Lease in Stoughton



1776 Washington Street - Route 138  
Stoughton, MA  
34,200 square foot commercial building  
Currently used for an Auto Sales and Service  
Clear Span facility with 20-22' Clear Height  
9,600 SF Showroom Area  
17,400 SF Service Area, 3 Drive in doors  
7,200 SF Body Shop Area, 4 Drive In doors

Shop & Service Area feature Floor Drains  
Town water & sewer, natural gas heating  
Full Facility New Roof 2014  
New Showroom HVAC 2014  
Taxes \$ 62,209.81

For more information on this property, please contact Donahue Associates at (508) 588-1717, or visit [www.donahueassociates.com](http://www.donahueassociates.com).

Do you have space available for purchase or lease? Email [avandam@metrosouthchamber.com](mailto:avandam@metrosouthchamber.com) to be considered for a featured listing in the Action Report.

### GRO-N-THINGS, INC.

Interior Plant Maintenance and Design Service

P.O. Box 1246  
Middleboro, MA 02346  
508.947.8433 (p)  
781.767.2244 (f)



Shelley Tierney  
OWNER

SERVING AREA BUSINESS SINCE 1975

## Brockton Knocks Down Diabetes

Saturday, June 17- Saturday, June 24



This year's week-long Brockton Knocks Down Diabetes event, in its sixth year, will be held from Saturday, June 17th through Friday, June 23rd and is expected to welcome over 2,000 attendees. There will be FREE events, workshops, health screenings, and activities offered throughout Brockton with opportunities for attendees to win

great prizes! The week kicks off on June 17th with the annual Leo MacNeil Family Fun Walk around Massasoit Community College, directly followed by Signature Healthcare's Health and Wellness Expo, also at Massasoit Community College. Walk and Expo attendees will receive FREE admission to the Brockton Rox game at 12:00pm that day!

With the support of over 40 area businesses and organizations, including HarborOne Bank, Brockton Neighborhood Health Center, Brockton Visiting Nurses Association, and the Old Colony YMCA, this initiative seeks to combat the alarming number of diabetes-related deaths within the Greater Brockton community---almost double the state average!

Thank you to our generous sponsors, HarborOne Bank, WB Mason, Caregiver Homes and Harbor Health Elder Service Plan, as well as our media partner Brockton Community Access. For more information, please visit <http://forhealthycommunities.com/bkdd>, or "like" Brockton Knocks Down Diabetes on Facebook.

## Wellness Works Walks



Julie Williams and Genevieve Hicks of the Brockton Neighborhood Health Center presented a healthy cooking demonstration as part of the walk.

As part of its ongoing Wellness Works initiative, the Metro South Chamber of Commerce held its first Wellness Walk on Friday, June 2. The 1.65 mile walk, led by the Metro South Chamber of Commerce and Brockton Police Officer Bill Healy, passed Main Street shops, the Brockton School Department, Brockton Police Department, Brockton Area

Transit Authority, Brockton Fire Department, and Brockton Neighborhood Health Center. It also featured a 20 minute stop at the Brockton Neighborhood Health Center's satellite office near Vicente's Supermarket for a nutrition education session and healthy cooking demonstration.

The purpose of this wellness initiative is to:

- 1) Create healthy, happy, and productive workers and workplaces
- 2) Provide networking opportunities for downtown employees
- 3) Promote downtown businesses and restaurants
- 4) Generate additional foot traffic

that may help attract future downtown investment

The next walk will take place on June 23rd. Please contact Alison van Dam at (508) 586-0500 x225 or [avandam@metrosouthchamber.com](mailto:avandam@metrosouthchamber.com) to learn more.



Nearly 20 people attended the first Metro South Wellness Walk





# Pawtucket Red Sox Chairman, Lieutenant Governor, Business Expo, Awards at Small Business Celebration



The Metro South Chamber's Annual Small Business Awards Luncheon featured a Business EXPO with over 25 local companies showcased, as well as great speakers, business awards, and more.

Photos by Rich Morgan Photography, [www.richmorganphotography.com](http://www.richmorganphotography.com). Sound by [www.robpetersonentertainment.com](http://www.robpetersonentertainment.com). Recorded by Brockton Community Access. Covered by The Enterprise.

Sponsored by: Bank of America Small Business Services



Bob Nelson, U.S. Small Business Administration



Mike Tamburro, Pawtucket Red Sox



Brockton Mayor Bill Carpenter



Massachusetts Lieutenant Governor Karyn Polito



Humberto Santiago, Bank of America Merrill Lynch



Peter Brown and Patti Sherman, Direct Media



Reiko McNeil and Diane Pereira, Bridgewater Savings Bank



Paula Wright and Kevin Bresnahan, Murphy, Hesse, Toomey, & LeHane, LLP



Bob Nelson, Small Business Administration, Pedro DeJesus, Pedro DeJesus Associates



David Mendell, Costco Wholesale



Pauline Swanson, Small Business Administration, Peter Godfrey, SCORE, and George Loan-Baker, InnerOvation



Scott Ferigno, Sign Design



Tom Samaras, Suzanne Fernandes, and Vincent Loycano, Mutual Bank



Nicole Batista, BAWIB, and Jay Miller, Brockton Community Access



Kirk LaPorte, Boston Data Group, and Barry Greene, Providing Excellence Through Technology



Teri Reed, Horizons Health and Wellness

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NW-CN13572859



Over 200 people attended the Small Biz Luncheon at Massasoit Conference Center in Brockton



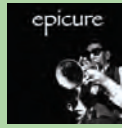
Performance by So Distinct, a Jazz Quartet that frequently plays at Epicure Wine Bar/Jazz Club in West Bridgewater



## 2017 Small Business Award Recipients

### Entrepreneur of the Year

Epicure Wine Bar/Jazz Club • Michael and Toni Rego  
320 West Center Street, West Bridgewater • (603) 930-7761  
www.facebook.com/epicurewinebar



Christopher Cooney, Chamber President and CEO, Gerry Nadeau, Rockland Trust, Massachusetts Lieutenant Governor Karyn Polito, Mike Rego, Epicure, Mike Tamburro, Pawtucket Red Sox, Bill Carpenter, Mayor of Brockton, Bob Nelson, Small Business Administration



Michael and Toni Rego always enjoyed listening to live jazz music. The problem? There were very few places to go south of Boston. In 2016, they set out on their dream to open a jazz bar in the Metro South and opened Epicure Wine Bar/Jazz Club in a strip mall located at 320 West Center Street in West Bridgewater. Epicure offers a wide selection of specialty wines and craft beers, creative culinary offerings, and live jazz music every Wednesday through Saturday. They bring a high caliber of nationally known jazz groups who perform at Scholars Jazz Club in Cambridge one night and at Epicure in West Bridgewater the next. What started out as a four day operation with one full-time person, cheese platters and 24 types of wine has grown to a 5 day operation with 4 employees, a full menu and over 60 types of wine. In addition, they now offer specialty events, such as brewery and winery pairing events and monthly four-course beer dinners. Epicure has also extended into the community. They are an active participant in the "be happy music" program, geared towards adults with special needs and abilities. They also host a jazz jam every Wednesday for local musicians. Epicure is currently working on developing a program to feature students from the local high school jazz programs including Brockton High School.

### Small Business of the Year

Wood Palace Kitchens • Timothy Holick  
7 Mill Street, Middleboro • (508) 947-1975  
www.woodpalacekitchens.com



Christopher Cooney, Chamber President and CEO, Gerry Nadeau, Rockland Trust, Massachusetts Lieutenant Governor Karyn Polito, Tim Holick, Wood Palace Kitchens, Mike Tamburro, Pawtucket Red Sox, Bill Carpenter, Mayor of Brockton, Bob Nelson, Small Business Administration

In 1976, Tim Holick, a skilled craftsman, began constructing countertops and cabinets for friends and family inside his garage. Soon after, Wood Palace Kitchens was formed. In three short years, the influx of business allowed Tim to expand Wood Palace Kitchens into the Metro South community. Now located at 7 Mill Street in Middleboro, Wood Palace Kitchens is one of the region's most trusted providers and installers of quality kitchens, cabinetry and countertops. They have doubled their employee count in the past three years to 10 employees, have grown from 100 to 150 retail clients per year, and have had revenues double from \$2 million to \$4 million. Wood Palace Kitchens demonstrates a high level of creativity and imagination in their marketing. Tim's book, "Dream First" provides a 9 minute crash course for customers and prospects to build their dream kitchen. Tim also hosts a weekly talk show, "Food-A-Holick" on WVBF 1530 AM, featuring local restaurant owners, and chefs. In addition, the company regularly hosts cooking classes with demonstrations by local chefs and high school culinary programs, as well as International Nights for the public to explore the showroom while enjoying multi-cultural cuisine. In the community, Wood Palace Kitchens has assisted in a variety of philanthropic ways. They have partnered with Special Olympics, Dana Farber Jimmy Fund, American Cancer Society, and the Salvation Army to name a few. They also donate a percentage of every cabinet they sell to the Make-A-Wish Foundation.

## Parklet Provides Great Outdoor Space

This summer, keep an eye out in Brockton for a parklet. Parklets are small areas, usually around the size of a parking space, that provides a little bit of seating and scenery to brighten up an urban area. This installation will shift around the city throughout the season, so it may locate to your area next!



## Southeastern Regional



Chamber BSU graduate intern Luis, pictured here with Chuck Burgess, recently toured Southeastern Regional Vocational Technical High School. As a STEM scholar with a background in information technical support, he was able to observe the students' curriculum and compare the similarities and differences between Massachusetts' offerings and those in his home country of Belize. They also discussed potential future partnerships between Belize and the Metro South Region.

## Brockton Area Transit Reveals New Buses

On May 5, the Brockton Area Transit Authority celebrated the unveiling of eight newly-redesigned buses. These vehicles sport a new aerodynamic design and paint scheme, as well as onboard Wifi. The sleek, contemporary design brings Brockton public transportation into the twentieth century. "I welcome the new design and energy that BAT's new buses bring as the City of Brockton continues to revitalize and provide economic development opportunities within the city," said Mayor Bill Carpenter.



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## Business After Hours at Abington Bank



Camille Baerga and Derek O'Connor, Eastern Bank



Charlie Kennedy, G.T. Reilley & Company and Maryellen Brett, Massasoit Community College



John Nesti, Brockton Area Workforce Investment Board, Richard Hooke, Crescent Credit Union, and Michael Ricci, Father Bill's and MainSpring



Christopher Cooney, Chamber President and CEO, Andy Raczka, Abington Bank, and Richard Drea, Conway Insurance



Joanne Schneider, Eastern Bank, Andy Raczka, Abington Bank, and Christopher Cooney, Chamber President and CEO



Peter Conrad, Leader Bank, Andy Calamare, The Cooperative Central Bank, and Maryellen Brett, Massasoit Community College



Michael Ricci, Father Bill's and MainSpring and Jill St. Martin, Cutting Edge Promotional Products



Elizabeth Stark, Abington Bank Director and Lisa Virello, Morgan Stanley Wealth Management

Photographs by Robin Howard, C&C Design Studio

## Business and Community Leaders Tour Aquaria; CFO Focus Group to Convene



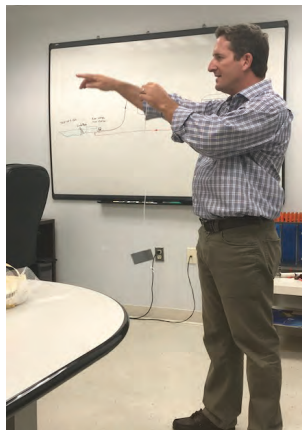
Tour participants gained knowledge on a tour of the facility



City Councilor Shaynah Barnes and DPW Director Larry Rowley tour intake.



Tour participants scale steps to gain a closer look.



Aquaria tour guide explains plant functions.



Brockton CFO John Condon tastes desalinized water of Aquaria.



Fred Clark, president of Bridgewater State University, and Bob Rivers, CEO of Eastern Bank walk Aquaria site.

The Metro South Chamber of Commerce is convening some of the city of Brockton's largest employers, tax payers, and water users to discuss the city's water supply. The Chamber has been active in discussions and actions around Brockton's water supply challenges for more than thirty years, at one point distributing tens-of-thousands of water-saver kits to businesses and residents. Securing enough water through primary and secondary sources is required by federal and state agencies and is critical for the city's long-term viability. Recently, the prospect of purchasing the federally and state approved Aquaria desalination plant was raised. The Chamber offered to convene a focus group of financial experts to consider the question of water supply and learn more about the thoughts and numbers around the recommendation

## Greater Brockton Young Professionals Launch



Kherna Yoyo, Father Bill's & Mainspring, Messalina Goncalves, Criola Unidas, Stephanie White, Father Bill's & Mainspring, Sandra Masson, Miraca Life Sciences



George Durante, MassDevelopment, and Paul Engle, Brockton Public Library



Messalina Goncalves, Criolas Unidas, Jeffrey Charnel, Eastern Bank, Tina Cardoso, Criolas Unidas



Jeffrey Charnel, Eastern Bank, Donald Donnallson, Beantown Builders



Shane O'Brien, City of Brockton, Craig Pina, D'Agostino Insurance



Diana Bagas, Launch Web Marketing, Gwen Gavin, Fuller Craft Museum, Jasmine Bou-Nassif, Fuller Craft Museum, Meredith Deacon, Bridgewater State University



Brockton Mayor Bill Carpenter



Gwen Gavin and Jackie Luipca, Fuller Craft Museum



Claudia Roche, Rockland Trust



Alison van Dam, Metro South Chamber of Commerce

Photographs by Amy Oman, Amy Oman Photography.  
Sponsored by Eastern Bank

to purchase the Aquaria water plant at this time. The Mayor of Brockton, the City's CFO and the Brockton Water Commission have unanimously recommended the purchase of the plant. "By convening this focus group, the Chamber aims to learn more about the process implemented to recommend this purchase, the numbers involved and the outcomes of various scenarios. We thank the businesses and organizations who have accepted our invitation to participate. The financial and organizational expertise they bring to this discussion is important. Since the question has been placed before us as a community, we hope to increase the likelihood for the best possible decision to be made concerning this water supply proposal," said Chris Cooney, Chamber president and CEO.



## Ribbon Cutting at The Children's Workshop

The Metro South Chamber of Commerce held a ribbon cutting for The Children's Workshop's new West Bridgewater location. Pictured are Dave MacDonald, Chairman of the Board, Amanda Miller, School Director, Maggie Teller, President & CEO, State Representative Michelle DuBois, West Bridgewater Selectman Jerry Lawrence, and Chamber President and CEO Christopher Cooney.



Julie Boutwell, The Children's Workshop



Christopher Cooney, Chamber President and CEO



Michelle DuBois, State Representative



Jerry Lawrence, West Bridgewater Selectman

The Children's Workshop is a child care facility dedicated to the care of all ages from infancy through elementary school. More than just a day care, they provide a safe place for a child to learn and develop socially through enriching programs. They focus equally on wellness, education, and fun, and they are available even on holidays and during inclement weather. The teachers at The Children's Workshop design programs for each child and community, rather than a single cookie-cutter lesson plan, to ensure that each individual develops at their own pace. Since their initial opening in 1990, they have grown to almost 20 learning centers across Rhode Island and Massachusetts. For more information, please visit their website at [www.childrensworkshop.com](http://www.childrensworkshop.com).



## Lender of the Quarter - Q2 FY17 / Crescent Credit Union



As of the end of March 2017, Crescent Credit Union made 9 loans in total this fiscal year, 5 in FY17 Q1 & 4 in FY 17 Q2 ranking them in the top 20 most active lenders in MA. Crescent Credit Union's SBA Lending performance so far is three times that of their prior year. Congratulations to Crescent Credit Union! Pictured from left to right, are: John Hayes, SVP, Commercial Lending; Richard Hooke, AVP, Business Development; Cheryl McCormick, VP, Lending; Robert Gustafson, President & CEO; Bob Nelson, SBA District Director; Chris Cooney, President, Metro South Chamber of Commerce; Ili Spahiu, SBA Lead Lender Relations Specialist.

## SDO Workshop Offers Business Certification

The Operational Services Division Supplier Diversity Office held a workshop this month to detail COMMBUYS, the only official procurement record system for Massachusetts' Executive Departments. It offers online access to public procurement information. For more information visit [www.commbuys.com](http://www.commbuys.com).



## USA vs. Japan Baseball Game, July 14



This summer, Campanelli Stadium will host an international baseball face-off between the Japanese and United States national collegiate teams on July 14 at 7:00 pm. This is part of a series of three games that will take place from July 10 through July 18. Pictured is Robert Lewis, Jr., founder and president of the BASE, a baseball program that focuses on student success in college.

## Brockton Rox Season in Full Swing, 2017



The Brockton Rox 2016 Baseball Season is in full swing; make sure to visit for a game this summer. Every Tuesday this season, Pearl Hot Dog will be sponsoring Tasty Tuesday, where fans can get \$2 Pearl Hot Dogs throughout the game. You can also save games directly to your personal calendar and buy tickets online at [brocktonrox.com](http://brocktonrox.com).

### June

2	Friday	7:00 pm	vs. the Wachusett Dirt Dawgs
3	Saturday	7:00 pm	vs. the Seacoast Mavericks
6	Tuesday	10:00 am	vs. the Worcester Bravehearts
9	Friday	7:00 pm	vs. the North Shore Navigators
10	Saturday	7:00 pm	vs. the Martha's Vineyard Sharks
16	Friday	7:00 pm	vs. the Seacoast Mavericks
17	Saturday	12:00 pm	vs. the Pittsfield Suns
17	Saturday	7:00 pm	vs. the Pittsfield Suns
20	Tuesday	6:30 pm	vs. the Martha's Vineyard Sharks
22	Thursday	7:00 pm	vs. the Worcester Bravehearts
24	Saturday	7:00 pm	vs. the North Shore Navigators
25	Sunday	4:00 pm	vs. the Nashua Silver Knights
27	Tuesday	6:30 pm	vs. the Nashua Silver Knights
29	Thursday	7:00 pm	vs. the Bristol Blues

## Eastern Bank Sponsors Small Biz Month



Thank you to Eastern Bank for sponsoring Small Business Month at the Metro South Chamber of Commerce this year in support of small businesses who are members of the Chamber and a part of the Metro South community.

Eastern Bank is the #1 SBA Lender in New England for seven consecutive years. They are invested in you and your business by providing the resources, expertise and personal service you need to thrive. For more information about businesses services offered, please visit [easternbank.com/business](http://easternbank.com/business).

## Full House Considers Parking Garage

The Metro South Chamber held a Government Affairs meeting about a plan to construct a new parking garage in downtown Brockton. The featured speaker was Mayor Bill Carpenter. Attendees provided opinions on the project as well as personal insights regarding the city's improvement.

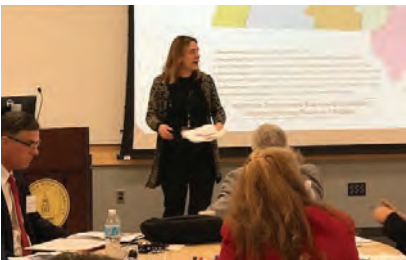


Senator Michael D. Brady, State Representative Claire Cronin, State Representative Gerard Cassidy, and Christopher Cooney, Chamber President and CEO.



# BSU Hosts Business Planning Meeting

The Executive Office of Labor and Workforce Development recently held the Regional Workforce Skills Planning Initiative for the Southeast Region. Involved parties included the Bristol Workforce Investment Board, the Brockton Area Workforce Investment Board, the Greater New Bedford Workforce Investment Board, and the South Shore Workforce Investment Board. This session featured an explanation of labor market data and form consensus on regional challenges. Liz O'Connor and Pieta Blakely of Strategy Matters hosted this event at Bridgewater State University.



# REDO Site Visits

The Metro South Chamber of Commerce was honored to host Dick Dalton, Regional Director of the Greater Boston Region of the Massachusetts Office of Business and Development (MOBD), for site visits to new developments in Brockton. The Massachusetts Office of Business Development (MOBD) is the state's one-stop source for businesses seeking to relocate to Massachusetts and businesses wishing to expand their current operations here. For more information, visit [mass.gov/hed/economic/eohed/bd](http://mass.gov/hed/economic/eohed/bd).



Pictured are developer Geoffrey Anatole and Dick Dalton of the Massachusetts Office of Business Development at 47 Pleasant Street, the former Standard Modern Building. This location will be redeveloped into market rate housing, including 14 two-bedroom units and 10 one-bedroom apartments. The project represents an investment of \$2.5 million. Anatole recently broke ground on the lot and plans to have the housing move-in ready this fall.

Pictured are Dick Dalton, the Massachusetts Office of Business Development, Donald Donnalson of Beantown Builders, and Christopher Cooney, Chamber president and CEO. Beantown Builders is proposing redevelopment of the TACK Building, located at 155 Crescent Street in Brockton, into co-working spaces, affiliated with Workbar. First floor space is also available for a restaurant.



# Chamber Produces 10 Fun Things Blast Monthly, See Selection Below



The Brockton Fair is returning once more this summer from Thursday, June 29 through Sunday, July 9. As one of the oldest fairs in America, the Brockton Fair brings live shows and music, rides, fireworks, a demolition derby, wrestling, animal demonstrations, games, food, and more! Please visit <http://brocktonfair.net/index.html> for more information.

On Saturday, August 5 at 6:00 pm, punk rock bands the Dropkick Murphys and Rancid will perform at the Brockton Fairgrounds. The show will also feature opening acts The Bouncing Souls and Jake Burns. For ticket purchase and more information about the acts and performance, please visit <http://ticketf.ly/2pPA1kj>.



# Join the Chamber for Valuable Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, access to health and dental plans, a variety of marketing opportunities and more, for you and your business. Chamber membership is affordable no matter how small your business - 70% of our members have 10 or fewer employees - and it provides your business with tremendous opportunity.



- JOIN BY JUNE 30 TO RECEIVE:**
- FREE ad in The Enterprise Action Report (based on availability), \$500 value (circulation of 20,000)
  - FREE Chamber Business List in Excel or mailing labels, \$150 value
  - FREE Enhanced member listing on the Chamber website with hotlink to website, a \$50 value
  - FREE admission to 2 Business After Hours
  - FREE admission to ATHENA Awards Program, \$35 value
  - FREE member profile in the Action Report Newsletter distributed through the Enterprise, \$150 value
  - 2 FREE Listings in the 2018 Edition Book for Business Membership Directory & Resource Guide (circulation of 5,000 in print, also online)
  - FREE pass for Member Orientation
  - FREE listing in the Action Report Newsletter with contact information
  - FREE access to members-only page of website to post discounts, events, and more
  - FREE copy of the 2017 Annual Book for Business
  - FREE opportunity to promote company at event share tables and at the Chamber
  - FREE opportunity to promote company in the Action Report and the e-Update blast
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For more information or to set up an appointment, contact Alison van Dam at 508.586.0500 x 225 or email [avandam@metrosouthchamber.com](mailto:avandam@metrosouthchamber.com). You can also find more information on our website at [www.metroouthchamber.com](http://www.metroouthchamber.com).

Join us on June 11th from 12:00 pm - 6:00 pm at the Nelson Playground which is adjacent to the South Middle School at 105 Keith Avenue for the Campello Pop-Up Village. Stroll "Main Street" and visit Campello at your leisure, chat with villagers of 1917 and learn about their life, their work, their children, their experiences. Visit the Keith Theatre and learn about Swedish immigrants, see Model T Cars, view a typical tenement house, visit the First Evangelical Lutheran Church and learn about the role of churches in 1917, as well as the Huntington School to find out what it was like to be a student or teacher in 1917. Along the way, visit crafters, see historic displays and try delicious treats. For more information, please visit [campellopopup.weebly.com](http://campellopopup.weebly.com).



The Brockton Rox baseball team begins its season in June. These games feature the traditional 9 innings with a twist of family fun and games as well as fireworks. For a more detailed schedule and ticket information, please visit [www.brocktonrox.com](http://www.brocktonrox.com).

To sign up to receive the 10 Fun Things email, contact Alison van Dam at [avandam@metrosouthchamber.com](mailto:avandam@metrosouthchamber.com) or at (508) 586-0500 x225.



## WELCOME *Renewing Members*

### Thank you!

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B.N. Yanow Company  
BANG-Brockton Area Networking Group  
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Beacon Telecom, Inc.  
Brewster Ambulance Service  
Brian Gibbs  
Brockton Public Schools  
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Morse Insurance Agency, Inc.  
Neponset Restoration, DBA SERVPRO  
of Milton/Braintree  
Niccoli Oil & Energy  
North Easton Savings Bank  
Old Town Real Estate LLC  
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Premium Printer Supplies  
Providing Excellence Through Technology  
Reliant Financial Group  
Robert Berks, Attorney at Law  
Southeastern Regional School District  
Sulmonte & Frenier, LLP  
T.F. Kinnealey & Co.  
The Woodlands at Abington Station  
Trojan Recycling, Inc. and Transfer Station  
Victory Human Services  
Wainwright Law Office, P.C.  
Woodwards Auto Parts & Spring Shop  
Wynn & Wynn, P.C.  
Yamato Japanese Steak House

## WELCOME *New Members*

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Canton, MA 02021  
(857) 327-5043  
www.thetrustees.org/Bradley  
*Non-Profit*

#### Beacon Rock Realty Services

Ms. Heidi Schwarz  
140 Wood Road, Suite 304  
Braintree, MA 02184  
(617) 285-6330  
www.beaconrockhomes.com  
*Real Estate Consultant*

#### The Vaughan Company

Mr. Richard Vaughan  
67 Federal Avenue  
Quincy, MA 02169  
(617) 890-1100  
www.thevaughanco.com  
*Real Estate/Commercial  
Construction Project Management*

#### Beantown Builders, Inc.

Mr. Donald Donnalson  
292 Howard Street  
Brockton, MA 02302  
(617) 291-8501  
www.beantownbuilders.com  
*Contractors General*

#### William B. Rice Eventide Home DBA/ Dwyer Home

Ms. Marni Dunton  
25 Stonehaven Drive, Ste. 1  
S. Wemouth, MA 02190  
(781) 660-5000  
www.dwyerhome.org  
*Nursing Homes/Rehabilitation Centers*

#### LegalShield & IDShield Broker

Mr. Daniel Nagy  
Massachusetts  
(617) 804-5804  
*Insurance Health*

To Join the Chamber, contact  
Alison Van Dam  
(508) 586-0500 x 225,  
avandam@metrosouthchamber.com

## 10 Reasons to Join the Metro South Chamber of Commerce

1. New Business Contacts
2. Legislative Action
3. Professional Development
4. Economic Development
5. Human Resource Hotline
6. Publicity & Exposure
7. Referrals
8. Discounts & Savings
9. Business News & Info
10. Community Investment

**METRO  
SOUTH  
CHAMBER OF  
COMMERCE**

For more information, please contact Alison van Dam at  
avandam@metrosouthchamber.com, (508) 586-0500  
x225, or visit metrosouthchamber.com.

## Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at  
(508) 586-0500 x 223 or email [chris@metrosouthchamber.com](mailto:chris@metrosouthchamber.com).



Join the **Bridgewater Business Association (BBA)** for a Networking Nite  
at Crystal's Kitchen at 4 South Main Street, West Bridgewater from 5:30  
pm - 8:30 pm on Monday, June 5. At this event, businesses visit together  
from all over the area to build and strength relationships on this exciting  
night of networking. Register at [www.bridgewaterbiz.biz/bba-events](http://www.bridgewaterbiz.biz/bba-events).

The **Stoughton Chamber of Commerce** is hosting the SCC Annual Awards and  
"Caught You Doing Something Good" event at the Old Colony  
YMCA on 445 Central Street, Stoughton, on Wednesday, June  
14 from 6:00 pm - 8:00 pm. For more information about this  
event and the chamber, please visit [stoughtonma.com](http://stoughtonma.com).



The **Norwell Chamber of Commerce**, in collaboration with the Women's Club of  
Norwell, will host the Norwell Summer Fest on Saturday June 17  
from 2:00 pm - 8:00 pm in Norwell Town Center. For more in-  
formation about this event, please visit <http://norwellssummerfest.com/>. To learn about the cmaber, please visit <http://norwellchamberofcommerce.com/>.



The **East Bridgewater Business Association (EBBA)** is hosting a Scavenger Hunt on Sat-  
urday, June 11 from 9:00 am to 12:00 pm. Participants will visit local busi-  
ness, answer questions, and collect stamps. First prize is \$100 in cash! The  
first five entrants to complete the hunt will win prizes. You can download  
the entry form at [www.eastbridgewaterbiz.com/scavengerhunt](http://www.eastbridgewaterbiz.com/scavengerhunt).



The **Avon Industrial Park Association** is a non-profit group seeking to advance  
the advocacy and business of its members in public and  
private affairs. Membership is open to all companies who  
operate within the confines of Avon Industrial Park in  
Avon, Massachusetts. For more information please visit [avonindustrialpark.org](http://avonindustrialpark.org).



**Randolph Chamber of Commerce** is a not-for-profit corporation  
founded in 1986 representing businesses in Randolph and the  
surrounding communities. The chamber provides leadership in  
fostering business success, growth and development. Visit [www.randolphchamberofcommerce.org](http://www.randolphchamberofcommerce.org) for more information



The **South Shore Women's Business Network (SSWBN)** is dedi-  
cated to the success of it's members. From banks to human resource  
professionals, from insurance providers and attorneys to editors and  
realtors, you're bound to find people who share your business con-  
cerns. Please visit [www.sswbn.com](http://www.sswbn.com) to learn more.



Buy Local From These New Chamber of Commerce Members

The Children’s Workshop



199 West Center Street, West Bridgewater • (508) 510-6124  
www.childrensworkshop.com/locations/westbridgewater

The Children’s Workshop has been providing high quality childcare and early education for over 25 years! With 19 locations throughout Rhode Island and Massachusetts, we offer programs for Infants, Toddlers, Preschool, Pre-K, School Age, and Summer Vacation. Our newest location in West Bridgewater opens in May 2017! For more information on The Children’s Workshop, please visit [www.childrensworkshop.com](http://www.childrensworkshop.com).

Dwyer Home



25 Stonehaven Drive, South Weymouth • (781) 660-5040  
www.DwyerHome.org

Dwyer Home, located in Union Point, is a state of the art 50 bed skilled nursing facility that includes private and semi-private suites all with full, private baths. Gracious common areas and landscaped walking paths are available for all to enjoy. We provide short term rehabilitation care, long term care options and respite care. Our commitment is to provide quality care emphasizing the physical, social and emotional needs of our residents.

A Phone Jack Systems, Inc.



1 Bert Dr., Ste. 2, West Bridgewater, MA 02379 • (617) 472-5300  
www.aphonejack.com

We design, install and service phone systems and computer networks. We install low voltage cabling of all sorts - copper, coax, fiber optic, inside, aerial and underground. We support voice, data and video servers, VOIP digital and analog phone systems, data backup and recovery, CCTV and public address systems. Email for more information [contact@aphonejack.com](mailto:contact@aphonejack.com).

South Shore Staffing



12 Forge Pond, Canton • (781) 575-0500  
www.southshorestaffing.com

South Shore Staffing is a local company that specializes in professional staffing positions. Our strength comes from our in-depth knowledge south of Boston communities—their companies and candidates. Let us help you get the best local people to fill your needs. You’ll be dealing with local staffing experts who are invested in the success of the local business community.

## Starting a Business?

Need help starting your business?  
Looking for money to start your business?

**The Metro South Business Assistance Can Help!**

**COUNSELING:** Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

**REFERENCE MATERIALS:** An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

**ACCESS:** To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

**EDUCATION:** Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 • [metrosouthchamber.com/resources/business-assistance](http://metrosouthchamber.com/resources/business-assistance)

Premier Sponsor:

Major Sponsors:

## Thinking of Going Solar?

The Metro South Chamber is providing you with an opportunity to install solar at low to no-cost.

To get started, simply type in a few details about your building at the EnergySage Solar Marketplace, the *Expedia.com* of solar installation.

EnergySage is an online tool that seamlessly connects you with local installers who compete for your business so that you get quality service at the best price.

Are you a solar installer? Let us connect you to EnergySage to gain more business.

To get started, visit:  
[WWW.ENERGYSAGE.COM/P/METROSOUTHCHAMBER](http://WWW.ENERGYSAGE.COM/P/METROSOUTHCHAMBER)

For more information, contact Alison van Dam,  
[avandam@metrosouthchamber.com](mailto:avandam@metrosouthchamber.com), (508) 586-0500 x 225.

**How would you like to...**

- ✓ Spend less money on your utility bill
- ✓ Know your future energy costs
- ✓ Save money with attractive financing options, as well as federal and state incentives
- ✓ Increase the resale value of your property
- ✓ Positively impact your business' brand

BUSINESS EVENTS *Planner*

**June 7**  
**Business After Hours and Ribbon Cutting @ Copeland Chevrolet**  
5:00 pm - 7:00 pm  
**Copeland Chevrolet**  
955 Pearl Street, Brockton  
This event will include networking, food, door prizes and more. It is complimentary to attend, but pre-registration is required.  
Cost: Free to attend  
Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**June 9**  
**Government Affairs**  
12:00 pm - 1:30 pm  
**Metro South Chamber of Commerce**  
60 School Street, Brockton  
Join us for our next Government Affairs Meeting as we welcome the MA Smart Growth Alliance and provide an update on the desalination plant.  
Cost: \$8 for members, \$15 for non-members  
Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**June 16**  
**ATHENA Awards**  
12:00 pm - 1:30 pm  
**Old Colony YMCA**  
445 Central Street, Stoughton  
Honoring women, this luncheon will feature keynote speaker Attorney General Maura Healey, awards, and more.  
Cost: \$30 for members, \$40 for non-members  
Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**IT'S EASY TO REGISTER!**  
(508) 586-0500 x225  
(508) 587-1340  
E-mail: [avandam@metrosouthchamber.com](mailto:avandam@metrosouthchamber.com)  
Online: [www.metroouthchamber.com](http://www.metroouthchamber.com)  
Send reservation and payment to:  
**Metro South Chamber of Commerce**  
Sixty School Street  
Brockton, MA 02301-4087

**FIND US**

**July 7**  
**Turbo Charge Your Business Workshop**  
2:30 pm - 4:00 pm  
**Metro South Chamber of Commerce**  
60 School Street, Brockton  
Gain a better understanding of SBA Programs and services at this complimentary workshop.  
Cost: This workshop is complimentary but registration is requested.  
Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**July 27**  
**Business After Hours**  
5:30 pm - 7:30 pm  
**Victory Human Services**  
1115 West Chestnut Street, Brockton  
This event will include networking, food, door prizes and more. It is complimentary to attend, but pre-registration is required.  
Cost: Free to attend  
Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**September 27**  
**Business After Hours**  
5:00 pm - 7:00 pm  
**Mansfield Bank**  
728 West Center Street, West Bridgewater  
This event will include networking, food, door prizes and more. It is complimentary to attend, but pre-registration is required.  
Cost: Free to attend  
Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

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[twitter.com/MetroSouth](https://twitter.com/MetroSouth)

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[youtube.com/user/metrosouthchambercom](https://youtube.com/user/metrosouthchambercom)

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