

Action report



May 2014

www.metroouthchamber.com

Leading Businesses
Leading Communities

"Authentically New England", Awards & Expo



Chamber Receives \$100K from Good Samaritan



CHAMBER MISSION

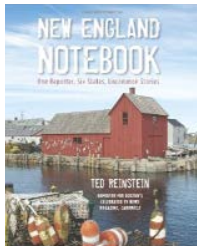
To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



2014 Business Expo to feature over 30 businesses



Ted Reinstein, WCVB-TV Channel 5's "Chronicle"



Reinstein's "A New England Notebook"



METRO SOUTH CHAMBER OF COMMERCE



Titi Ngwenya, page 7



Danielle Rocha, page 8



Murray Velstein, page 9

The 2014 Small Business and Entrepreneur of the Year Awards will be presented at a special Breakfast on **Thursday, May 15, 2014, 8 am** at the **Shaw's Center**, 1 Feinberg Way, Brockton.

The featured speaker is **Ted Reinstein, Reporter, Producer, and occasional Anchor for WCVB-TV Channel 5's "Chronicle"**. "Chronicle" is the nation's longest running locally-produced nightly newsmagazine, since 1995. Reinstein also provides reports and commentary on Sunday mornings during WCVB's "On the Record", a program that addresses political issues of the week. Since 2004, he has written a weekly opinion column, "And Another Thing", which appears on WCVB.com. He also sits on WCVB's editorial board, where he is a contributor.

His first book, "A New England Notebook", was released in May 2013 by Globe-Pequot Press. The book recounts many of Reinstein's favorite people and stories from his travels around New England for Chronicle. National Geographic Traveler has

Continued on page 8

Prior Small Business of the Year Recipients

Solex Payroll Systems, Inc., Vicente's Tropical Grocery, Elie Baking Co., Prisco's Market & Steve's Lawn Care, MCG Partners, Heights Crossing, Westgate Lanes, Cindy's Kitchen, Northeast Wholesale Nail & Fastener Supply Co., Dupliron, Inc., Modern Auto Body, United Furniture, Inc., Robert Sharkansky & Company, CPA

Prior Entrepreneur of the Year Recipients

James Tran, Sky8 Shrimp Farm, LLC, Billy Michaud, Sparky's Import Repair, Richard Rosen of McGuigan's Pub, Patricia Winberg of Topnotch Design Studio, Michelle Cully of XPressman Trucking & Courier, Inc., Robert Monahan of UPPA Baby, Howard Wright of Wright Technology, Rob Peters of Rob Peters Entertainment, Jeffrey Chrzanoski of Spark Street Autobody, Charles Bernard of The DJ Experience, James Messinger of The Crazy Chels Caterers, Jerome Offutt of Top Quality Staffing, Randy Yanoff of Eye of the Tiger Karate

ATHENA - Honoring Exceptional People; Call for Nominations



On **Thursday, June 19**, the Metro South Chamber of Commerce and Eastern Bank will present the 16th Annual **ATHENA Award** during a special program to an exceptional individual who has achieved excellence in his/her business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership

Continued on page 8

THURSDAY, MAY 15
The Shaw's Center
1 Feinberg Way, Brockton

8am - 9am: Business Expo
9am - 10am: Small Business Breakfast
10am-11am: Business Expo
10:30 am - 11:30 am: Solar Energy Workshop

EnergySage.com

Awards Breakfast Sponsor

Bank of America



Largest Cash Donation in Chamber's History

The Metro South Chamber of Commerce has received the largest cash donation in the organization's one hundred year history from Good Samaritan Medical Center.

Good Samaritan Medical Center, a part of the Steward Health Care System LLC, has pledged \$100,000 to the Metro South Chamber of Commerce Centennial Innovation Campaign. The donation establishes Good Samaritan Medical Center as a leading supporter of the regional business community and commercial activity in downtown Brockton.

"We have long recognized the importance of meaningful partnerships and Good Samaritan Medical Center works tirelessly to support the communities we serve," said John A. Jurczyk, FACHE, Interim President of Good Samaritan Medical Center. "I am proud of our local leadership team and grateful to Steward Health Care for affirming a permanent connection to critical initiatives designed to improve the economic and civic fabric of greater Brockton at this pivotal time."

More on page 11

Secretary Bialecki Designates Chamber, Creative Economy



More on page 7

Chamber Advocates Funds for Regional Priorities



More on page 11

CONTENTS

Calendar of Events	3
Good News	4
Membership Drive	9
Renewing Members	10
New Members	10
Member Profiles	12

THURSDAY, JUNE 19, 2014

The Mockingbird Restaurant & Martini Lounge, Miraval Ballroom
 838 N. Bedford Street, East Bridgewater

11am - 12pm: ATHENA Expo
 12pm - 1pm: ATHENA Luncheon
 1pm - 2pm: ATHENA Expo



Grand Sponsor:



Abington Bank Hosts Business After Hours

Wednesday, May 21, 5:30 pm - 7:30 pm

Please join us on **Wednesday, May 21** from 5:30 pm - 7:30 pm for a



Chamber Business After Hours. This networking event will take place at Abington Bank, 6 Harrison Avenue in Abington.

Tired of the "big" bank's impersonal service? Looking for a bank that has accessible decision-makers and a flexible way of approaching individual customers? Then it's time you tried the truly local alternative - Abington Bank.

Abington Bank been quietly meeting the financial needs of individuals, fami-

lies and businesses throughout Eastern Massachusetts since 1888. They're proud of their record and proud to be local. Please visit www.theabingtonbank.com for more information.

Bring your business cards and join us for an evening of networking and refreshments. Register online at www.metroouthchamber.com/calendar-registration, or contact Jen Egan by email: JEgan@TheAbingtonBank.com or phone: 781-792-9024.



GOVERNMENT Affairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues of importance to them with their elected officials.

Friday, May 9, 2014, 12:00 pm

Join us on **Friday, May 9** at 12:00 pm - 1:15 pm at the Chamber, 60 School Street, Brockton, for our monthly Government Affairs Meeting. The guest speaker will be **State Senator Thomas Kennedy**.



Tom Kennedy

Thomas Kennedy is serving his second term in the State Senate after proudly serving as State Representative in the Massachusetts General Court for over 25 years, representing the City of Brockton.

Kennedy currently serves as Chair, Joint Committee on Consumer Protection and Professional Licensure, Vice Chair of

Committees on Housing and Transportation, Joint Committees on Public Service, Revenue, Ways and Means, and Senate Committee on Ways and Means.

If you would like to attend this meeting, please contact Donz at the Chamber, donz@metroouthchamber.com, 508.586.0500 x227, or register online at www.metroouthchamber.com/calendar-registration. The cost to attend is \$8 for members and \$15 for future-members and includes lunch.

Sponsored by: metroouthchamber.com, www.umassboston.edu



Grand Opening & Networking at Mutual Bank

Tuesday, June 3, 5:30 pm - 7:30 pm



Come celebrate our **GRAND OPENING!**

Mutual Bank will host a Chamber Business After Hours on **Tuesday, June 3, 5:30-7:30pm**, to celebrate the recent opening of their new banking center at 342 Bedford Street in Whitman.

The new, 5600 square foot, two-story building is the tenth office for Mutual Bank. It houses a full-service retail branch and offices for the Bank's growing Residential Lending division. Glen White, CEO at Mutual, is excited about welcoming Chamber members to the new location. "The timing is right for this expansion. We at Mutual Bank are opti-

mistic about this region, and the Bedford Street banking center helps us meet our goal to bring responsive, local banking to a wider audience of families and businesses in our market." In all, the new location employs 15 or more full and part time employees. More information at www.MyMutualBank.com.

Join us for an evening of networking and celebration. RSVP by May 23 to social@MyMutualBank.com or online at metroouthchamber.com/calendar-registration. This event is complimentary but please RSVP in advance.

How Can Solar Energy Benefit Your Business?

Thursday, May 15, 10:30 am - 11:30 am



www.EnergySage.com

All are welcome to attend a free solar energy workshop following the Small Biz Awards and Expo on **Thursday, May 15** from 10:30 am - 11:30 am at the Shaw's Center, 1 Feinberg Way in Brockton.

Solar has become an increasingly attractive investment option for businesses of all sizes. This workshop will discuss the benefits that solar can bring to your business. Solar prices have come down 80% in the last 5 years, creating a unique opportunity for businesses to capitalize on these investments to hedge against rising energy costs and to save significantly on this line item in the budget! Some of the important takeaways from this session will include:

- A quick solar 101 to give you insight into how solar works
- An overview of the financing options that exist for businesses, including zero-down options
- Identifying free online tools that can be used to evaluate the solar potential of your buildings and estimate your financial benefits
- Advice on how to best pursue solar in a manner that minimizes the use of your time and helps to ensure you get the best deal possible

Bring your questions and concerns and we are happy to answer them. There are no silly questions! Register by contacting Kimberly Prosper, 508.586.0500 x231 or kprosper@metroouthchamber.com. This workshop is open to the public.

Join the Chamber at WXBR Open House

Tuesday, June 10, 5:00 pm - 7:00 pm



Join the Metro South Chamber for an Open House networking event at WXBR 1460 AM, 250 Belmont Street in Brockton, on **Tuesday, June 10** from 5:00 pm - 7:00 pm.

Formerly known as WBET, 1460 AM WXBR has been serving the Boston Metro South area since 1946. As the only commercial licensed station in the area, WXBR is Metro South residents' turn to

for local news, weather, traffic, local and national sports. WXBR is home to the Brockton Rox baseball team and Brockton High School sports. Their signal radiates for a distance of 35 to 40 miles and is heard from Boston to Cape Cod. For more information about WXBR 1460 AM, visit wxbr1460.com.

This is a casual event that presents a great way to make business contacts, so bring plenty of business cards! In addition, refreshments and hors d'oeuvres will be served. This event is free of charge, but reservations are required. To register, contact Ron van Dam, 508-525-4550, info.wxbr@gmail.com.

WXBR 1460 AM is now offering a unique and cost-effective way to grow your business - you now have the opportunity to have your own radio show or commercial spot! This is your chance to become prominent in the South Shore area by educating the public, promoting your services, and dispensing information. Turn listeners into clients. WXBR provides a state-of-the art broadcast studio operation with radio training. Special incentives are offered to Metro South Chamber members! Contact WXBR for more information.



DCAMM Certification Workshop

Tuesday, June 24, 9:00 am - 11:00 am
Metro South Chamber, 60 School Street, Brockton

Division of Capital Asset Management and Maintenance



This workshop is geared to assisting the MBE/WBE community in becoming DCAM-certified. This program will cover the DCAM Certification Application requirements and the process for becoming certified as a Prime & Filed Sub-bidder for those interested in bidding on M.G.L. Chapter 149 and 149A vertical building construction work in the Commonwealth.

Please visit www.metroouthchamber.com/calendar-registration for more information and details on registering.

BOARD OF DIRECTORS

OFFICERS

Chair of the Board
William Morse
Mutual Bank

President and CEO
Christopher Cooney
Metro South Chamber of Commerce

Chair-Elect
Susan Joss
Brockton Neighborhood Health Center

Treasurer
John McGovern
Rodman & Rodman, PC, CPA's

Vice Chair Community Affairs
Loretta DeGrazia
East Coast Petroleum

Vice Chair Economic Development
Steve Hall
Control Point Technologies

Vice Chair Government Affairs
Susan Joss
Brockton Neighborhood Health Center

Vice Chair Membership Development
Patricia Williams
HarborOne Bank

Immediate Past Chair
Peter Neville
Concord Foods

DIRECTORS

Jane Callahan - *HR Alternatives*

Joe Cardinal - *National Grid*

Pat Ciaramella - *Old Colony Planning Council*

Peter Dello Russo - *Bridgewater Savings Bank*

Francis Dillon - *Stonehill College*

Gregory Hart - *Ercolini & Company, LLP*

Kim Hollon - *Signature Healthcare*

Richard Hynes - *Barbour Corporation*

Gigi Johnson - *Christo's To-Go Restaurant*

Robert Kenworthy - *Bank of America*

Ray Ledoux - *Brockton Area Transit*

Dr. Dana Mohler Faria -
Bridgewater State University

Jim Murphy LSP - *Tracey Environmental, LLC*

Gerard Nadeau - *Rockland Trust Company*

Jonathan "Jay" Pike - *Sharkansky LLP*

Andrew Raczka - *Abington Bank*

Kathleen Smith - *Brockton Public Schools*

Peter Vlaco - *Brophy & Philips Company, Inc.*

Dr. Charles Wall -
Massasoit Community College

CHAMBER STAFF

508-586-0500 Front Desk x 221

Christopher Cooney, CCE, IOM
 President and CEO x 223

Kathleen Lynch
 Membership Director x 229

Melanie McGrath
 Communications Coordinator x 222

Kimberly Prosper, IOM
 VP of Programs & Events x 231

Lisa Pearce
 Finance x 230

Donz Soares
 Grants/Graduate Intern x 227

Alison van Dam, IOM
 VP of Marketing & Communications x 225

*Newsletter Written & Designed by Melanie McGrath
 Printing Provided by The Enterprise*



CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

Metro South Chamber of Commerce
 Sixty School Street, Brockton, MA 02301-4087
 tel: 508 586-0500/fax: 508 587-1340
 info@metrosouthchamber.com
 www.metroouthchamber.com

Photography by Rich Morgan * www.richmorganphotography.com

ACTION Report Volume 14 - Issue 5

(USPS-410630) is published monthly except for combined July/August for \$5.00 per year by the Metro South Chamber of Commerce, Sixty School Street, Brockton, MA 02301-4087.

Periodical Postage Paid at Brockton, MA.
 POSTMASTER: Send address changes to Action Report, Sixty School Street, Brockton, MA 02301-4087

The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Networking at Events

is one of the most effective ways to grow your business!

MAY Calendar

7	Ambassadors Meeting	8:00 am
9	Government Affairs	12:00 pm
13	Executive Board Meeting	3:00 pm
15	Small Business Awards & EXPO <i>The Shaw's Center, 1 Feinberg Way, Brockton</i> EXPO begins Breakfast & Awards EXPO ends	8:00 am 9:00 am 11:00 am
15	Solar Energy Workshop <i>The Shaw's Center, 1 Feinberg Way, Brockton</i>	10:30 am
21	Business After Hours <i>Abington Bank, 6 Harrison Avenue, Abington</i>	5:30 pm
26	Memorial Day - Chamber Closed	
28	Board of Directors	12:00 pm
29	Business After Hours/Small Biz Month Celebration <i>Brockton Rox/The Shaw's Center, 1 Feinberg Way, Brockton</i>	5:30 pm
30	ATHENA Nomination Deadline	5:00 pm

Coming Up June

3	Business After Hours/Grand Opening <i>Mutual Bank, 342 Bedford Street, Whitman</i>	5:30 pm
4	Ambassadors Meeting	8:00 am
10	Business Open House <i>WXBR 1460 AM, 250 Belmont Street, Brockton</i>	5:00 pm
19	ATHENA Awards & Expo <i>The Mockingbird Restaurant & Martini Lounge 838 N. Bedford Street, East Bridgewater</i>	11:00 am
24	DCAMM Certification Workshop	9:00 am

Save the Date July

4	Independence Day - Chamber Closed	
15	Business Open House <i>McLaughlin Chevrolet, 741 Temple Street, Whitman</i>	5:30 pm
16	SDO Pre-Certification Workshop	10:00 am

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC) unless otherwise indicated.

Celebrate the great things going on!

Marketing in the Real World, Munch & Learn
Allegria Design Marketing Print will hold a free educational marketing seminar on Tuesday, May 6 from 4:00 pm - 6:00 pm at the Shaw's Center, 1 Feinberg Way in Brockton. This event will include networking with area business professionals, lots of hot hors d'oeuvres, and a cash bar. There will be a presentation by Dori Bennett, Vice President of Sales/Marketing in the Allegria Network, who will cover marketing trends and techniques and demonstrate how they can be a part of your "Real World" plan for growth. Space is limited, first come - first serve! Register by contacting Angie Costa, 508-588-9961.

Homers for the Homeless

United Way of Greater Plymouth County (UWGPC), in partnership with the Plymouth Pilgrims collegiate baseball team, and locally based Kingston Propane, is proud to announce 'Homers for the Homeless', an exciting new initiative for the upcoming season that will assist in the fight to end homelessness in the region. Under the "Homers for the Homeless" initiative Kingston Propane, a community minded dealer of propane and related services, will make a financial donation of \$100 for every homerun hit by a Pilgrims player at any of the team's twenty one home game during the 2014 season at the club's home facility located at Plymouth's Forges Field. The donations will be directed to the South Shore Regional Network to End Homelessness, a partnership of homeless and housing providers and advocates headed by United Way.

Free Skin Cancer Screening

As a community service of Good Samaritan Medical Center and in partnership with South Shore Dermatology Physicians in North Easton, all are invited to attend a free skin cancer screening. This event will take place on Thursday, May 8 from 5:00 pm - 6:15 pm at Good Samaritan Medical Center, Radiation Oncology, 818 Oak Street in Brockton. Space is limited and pre-registration is required. Please call the Steward DoctorFinder to register for this free event at 1-800-488-5959.

OCES Free Health Workshops

Old Colony Elder Services, the Brockton based regional agency serving older adults, will be holding two free workshops during the month of May. The first workshop will be held on Monday, May 9, 12:30 pm at Belair Towers, 105 Belair Street in Brockton. This workshop will cover the connection between calcium and osteoporosis and related topics. Call 508-427-9166 to register or for more information. The second workshop, entitled "Sodium and the Effects on Your Blood Pressure", will be held on Monday, May 19, 1:00 pm at the Brockton Council on Aging, 10 Father Kenney Way in Brockton.

Learn about measuring your blood pressure, foods that are high in sodium, and other related topics. For more information, call 508-580-7811.

Bridgewater Savings Donates to YMCA

Bridgewater Savings Bank and the Bridgewater Savings Bank Charitable Foundation recently donated \$6,500 to the YMCA's Annual Support Campaign. The YMCA's annual campaign raises funds to ensure that the YMCA is available to those who need it most. By supporting the campaign, Bridgewater Savings is helping to ensure that children and families, regardless of circumstances, will be able to benefit from the YMCA's programs. The programs help people of all ages be healthier, confident, and connected. For more information, visit www.bridgewateravings.com.

Brockton Symphony Gala - 1940's Party

The Brockton Symphony Orchestra will hold a 1940's Fundraising Gala from 5:30 pm - 10:00 pm at the beautifully renovated War Memorial Building, 156 West Elm Street in Brockton on Saturday, May 17. This event will feature entertainment by The Olde Kids on the Block, a fabulous 1940's style big band, a special dance exhibition, and the Counsel Chords. There will also be hors d'oeuvres, wine, beer, soft drinks, and lots of raffles. The Honorable Mayor Bill Carpenter will kick off the event with the first dance. Tickets are \$30 each, \$40 at the door. All proceeds benefit the Brockton Symphony Orchestra's Community Outreach Projects. To reserve tickets or for more information, visit www.brocktonsymphony.org.

Brockton Public Library Self-Serve Checkouts

You're a busy person, we know. If you've ever waited a little too long in line for the next available library assistant at our main circulation desk, Brockton Public Library has a new service that should help. It's our brand new, touch screen self service checkout machine. Self serve is located right at the same main circulation desk, but now you can check out your own materials instead of waiting to be waited on. Just bring your library card with you and check out at the touch of a screen. If you have any problems at all, a staff member will be there to assist you. We are trying hard to make your visit to Brockton Public Library easy, enjoyable, and as quick as you want it to be. Stop by the library at 304 Main Street, or visit www.brocktonpubliclibrary.org.

Dining for Dollars

The Charity Guild food pantry will benefit from a night out at Bertucci's of Brockton, at 1285 Belmont Street. You can print a coupon at www.thecharityguild.org, take it to the restaurant and 15% of your purchases will go to The Guild. A Charity Guild group will meet and eat at 6:00 pm, but the offer is good from 11 am to 10 pm. For questions, call Michael Molyneux at (508) 699-4360. Visit www.thecharityguild.org.

Social Media Day at UMass Boston

Engaging people through Social Media is becoming more challenging. How can you build relationships through Social Media that last longer than a click on the browser's refresh button? What can Social Media do for your customer base? Learn how to use Social Media to build meaningful relationships at this innovative conference experience, with more face-to-face interaction and personally delivered first-hand social media knowledge. This conference will take place on Wednesday, May 14 at UMass Boston College of Management, 100 Morrissey Blvd, Boston, from 9:00 am - 4:00 pm. Tickets are \$15 and include breakfast, lunch, and coffee. To learn more or register, visit www.umbsocial.com/event-info.

22nd HopeHealth Walk for Alzheimer's

HopeHealth will be holding their 22nd Annual Walk for Alzheimer's on Sunday, May 18, beginning at Buzzards Bay Park at the Cape Cod Canal, 9:00 am. HopeHealth's Walk for Alzheimer's provides funding for essential services for those living with Alzheimer's and their caregivers, healthcare professionals and agencies. Hope Dementia & Alzheimer's Services offers assessment, individual and group counseling, education, telephone support, respite care and much more. You can make a difference in the lives of those battling this disease. When you walk, you help thousands across eastern Massachusetts receive essential care and support services. Ninety percent of the HopeHealth's Alzheimer's and dementia services are provided free of charge. Walking for Alzheimer's on May 18, 2014 makes life better for thousands of local families. There is still time to register to participate as an individual or a team. Visit www.HopeHealthCo.org/Walk to sign up. For questions about the 22nd HopeHealth Walk for Alzheimer's, please contact (508) 957-0254 or Walk@HopeHealthCo.org.

Marketplace at Simpson Spring Free Events

Visit the Marketplace at Simpson Spring, 719 Washington Street in South Easton, open Saturdays from 10:00 am - 2:00 pm. Besides free soda tastings and free tours of the historical bottling plant, the Marketplace also offers other fun activities including free massages for mothers on May 10, free massages for members of the Armed Forces on May 17, a Kids Magic Show on May 24, and Family Portrait Day on May 31. Visit www.simpsonspringmarketplace.com for more information, or call 508-238-4472.

Annual BlueFest & Dog Walk

The Annual BlueFest Family Day & Dog Walk will be held on Sunday, May 18 at Easton NRT Sheep Pasture. Collect your pledges and walk to fundraise for the Shelter! After the walk, enjoy a barbecue lunch, music, kids face painting and activities, canine demonstrations, tons of vendors, and more. Registration begins at 9:00 am with the walk beginning at 10:00 am. For more information, sponsorship and vendor opportunities, please visit www.bluedogshelter.com.

HarborOne Announces Donations

HarborOne Bank, the largest co-operative bank in New England, recently announced a number of donations to local non-profits. Donations were made to Bridgewater State University, Old Colony YMCA, BAMSII, South Shore Hospital, and to the United Chamber of Commerce annual Athena Award Ceremony. For more information, please visit www.harborone.com.

Conversational Portuguese Class Offered

The Associacao Caboverdana de Brockton, Inc. is offering a six week class where you can learn and/or improve your Portuguese while gaining knowledge about the Cape Verdean culture. The purpose of this initiative is to develop a better understanding between the two cultures, close the gap, and ultimately learn a new venue of communication. There is a growing demographic change in the city of Brockton, and a need to create mechanisms of communication through assimilation and acculturation. This class will take place on Tuesdays and Thursdays from May 20 - July 1, 2014. The cost for the program is \$75. For class times and registration details, please contact the Association at 508-559-0056. Space is limited!

Creation of "All-Pro Bono" Legal Services

The New England Patriots Charitable Foundation has teamed up with the law firm of Morgan, Lewis, & Bockius LLP to announce the creation of "All-Pro Bono", a new partnership that will provide pro bono legal services to qualified individuals and programs in New England. The NEPCF will collect submissions from New England volunteers and nonprofit organizations. After review, those earning the highest consideration, for "all-pro" status will be referred to Morgan Lewis for final consideration in the selection of candidates to receive pro bono legal services. Visit www.patriots.com/community/programs.html for more details and submission forms.

Kids Road Races

Open to all kids ages 14 and under, Kids Road Races will take place at D.W. Field Park, 331 Oak Street in Brockton, every Saturday from now until June 21. Registration begins at 9:30 am at the Pantagle Parking Lot, with the race beginning at 10:00 am sharp. A \$1 donation is asked to participate. For more information please visit www.kidsroadraces.org.

Comedy Night

Laugh, dance, and have a blast at Comedy Night on May 9 at the Shaw's Center, 1 Feinberg Way in Brockton. The show starts at 8:30 pm with hors d'oeuvres and a cash bar at 7:00 pm. Tickets are \$35 per person and proceeds will go to the Blue Dog Shelter. For more information and tickets, visit bluedogshelter.com.

Construction Season Underway

Recent Development Featured; Send your photos - mmcgrath@metrosouthchamber.com



The new Village Pediatric Center located on Pearl Street in Brockton for medical care, behavioral health, and fitness and nutrition.



The Enterprise block project by Trinity in downtown Brockton. The historic Brockton Enterprise building block will be transformed into retail space, residential units, an artist's gallery, on-site property management, and a new parking garage.



Friends of the State Theatre, a non-profit corporation, is working on renovation to bring back the majestic State Theatre in Stoughton for the benefit of the community.



The renovated Queset House, Easton Ames Free Library, features meeting space and more.

Loans Available for Brockton Businesses

The South Eastern Economic Development (SEED) Corporation has loan funds available for small businesses in the City of Brockton, and is seeking loan applications. "We would like to reach out to businesses in Brockton which need loans for working capital, equipment or real estate," stated Maria Gooch-Smith.



SEED CORPORATION SOUTH EASTERN ECONOMIC DEVELOPMENT

Micro loans up to \$50,000 are available for existing and start-up small businesses including home based businesses. Loan funds can be used for: working capital, inventory, machinery and equipment, furniture and fixtures and refinancing business credit card debt with high interest rates. The term on the loans is up to six years and the current rate is 6 percent fixed.

SEED can also lend up to \$200,000 for working capital, equipment, furniture and fixtures, and real estate. The term on the loans is up to 10 years with longer repayment periods, if necessary. Interest rates range from 5 percent to 6 percent fixed depending on whether there is bank participation.

SEED is a non-profit economic development corporation certified by SBA in 1982 to assist small businesses in the region. Under various loan programs, SEED makes loans from \$1,000 to \$5.5 million to assist small businesses to grow and create jobs.

SEED also provides technical assistance to small businesses and works with the Metro South Chamber of Commerce, Brockton 21st Century Corporation and other economic development organizations and financing institutions in Brockton to ensure that individuals who are committed to owning and operating a small business are able to obtain the assistance they need to be successful. For more information about SEED's Loan Programs, the free entrepreneurial workshops and other SEED loan programs, please call 508-822-1020 or visit SEED at www.seedcorp.com.

Edison Business Incubator Space Available!

The Edison Business Incubator of the Metro South Chamber of Commerce Foundation provides below-market rental space for start-up and expanding micro-enterprises needing assistance inside the Metro South Chamber Office at 60 School Street in Brockton. The space includes heat, hot water, internet, and access to business resource center, advisors, and workshops. Make the move from your home office! Call 508.586.0500 for more information.

"Knock Down Diabetes" This June



Brockton will again be "Knocking Down Diabetes" with an intensive city-side week long campaign running from June 14-June 21, 2014. Activities will include free workshops, seminars, prize drawings, and other events, culminating with a run/walk on June 21. For more information on sponsorship opportunities and the events schedule, visit www.harborone.com/diabetes.

Garden Club Plant Sale Benefits Beautification



The Brockton Garden Club will present its Annual Plant Sale on Saturday, May 17 from 8:30 am - 11:00 am at 45 Meadow Drive in Brockton. There will be a variety of perennials, grasses, ferns, herbs, and select small trees and shrubs. All plants for sale are locally grown, well suited to the area, and affordably priced. Also for sale will be plant supports, dried garden material, and "We Dig Brockton" T-shirts. All proceeds from the plant sale are used to maintain civic areas throughout the city, and towards scholarship funds. The Brockton Garden Club looks forward to welcoming new and old friends to their annual plant sale! Visit www.brocktongc.org.

Chamber Connections to Cape Verde, China



Donzilia Soares of the Chamber recently visited the Rotary Club in her home of Cape Verde to present a check in support of local initiatives.



The Brockton High School Foreign Language Dept. was happy to receive this Terra Cotta Warrior statue from the Chamber, which was a gift to the Chamber from the Chinese Trade Service.

Old Colony Hospice Holds Walkathon

A team of "Metro South Marchers" including Chamber members recently participated in Old Colony Hospice's 16th Annual Stepping Out for Old Colony Hospice Memorial Walk at the Irish Cultural Centre in Canton. Donations can still be made online. For more information, please visit www.oldcolonyhospice.org.



Chamber Holds HR Professionals Workshop



An HR Professionals Workshop recently held by Murphy, Hesse, Toomey, & Lehane, LLP at the Learning Center at Crescent Credit Union, 115 Commercial Street in Brockton. Pictured left is Tom Colomb of Murphy, Hesse, Toomey & Lehane, LLP. Attendees of the workshop earned 3.75 credit hours of HR recertification, pre-approved by the HR Certification Institute. Visit www.mhll.com.

Legislative Luncheon: Speaker DeLeo, Mayor Carpenter - Economic Development

On Wednesday, April 23, 2014, the Chamber hosted nearly two hundred business leaders and elected officials at Bridgewater State University for the Annual Legislative Luncheon. Attendees of the luncheon had the opportunity to hear from Speaker of the House Robert DeLeo and his thoughts on regional economic development as well as Mayor of Brockton, Bill Carpenter and a summary of his first 100 days in office.

DeLeo and Carpenter both focused on economic development in the region, speaking about projects and legislation aimed to revitalize the region and addressing possible obstacles. They identified lack of job opportunity and Brockton's troubled reputation as two key inhibitors of economic growth in the region. However, both were optimistic about the opportunity for advancement.

"There is much to be proud of in Massachusetts, yet jobs and opportunity are sometimes harder to come by outside of Boston", DeLeo said. "We need to change that and we are going to change that."

Mayor Carpenter spoke of his dedication to making Brockton a safer and more business-friendly environment. Brockton sign", Carpenter said. "As investors and developers change their perception of the city of Brockton, the growth and the jobs will follow along".

Both Speaker DeLeo and Mayor Carpenter also spoke of the promising projects happening in Brockton and the region. Mayor Carpenter highlighted the recently completed Station Lofts building, the development of the old Enterprise block currently underway by Trinity Financial, an upcoming renovation project of the Brockton City Hall Plaza. DeLeo also made mention of the proposed plan to bring a joint Massasoit Community College-Bridgewater State University-UMass Boston satellite campus to downtown Brockton, and a state transportation bond bill which will help to restore two-way traffic to downtown Brockton and fund the continued development of the North Easton village.

A complete video recording can be viewed on Brockton cable access.

Photos by www.RichMorganPhotography.com. Sound by www.RobPetersEntertainment.com. Video by Brockton Community Access.



Speaker of the House, Robert DeLeo



Representative Michael Brady; Sue Joss, Chamber Chair of Government Affairs; William Morse, Chamber Chair of the Board; Mayor Bill Carpenter; Representative Angelo D'Emilia; Speaker DeLeo; Representative Lou Kafka; Representative Claire Cronin; Dr. Charles Wall, Massasoit Community College; Representative Bill Galvin; Chris Cooney, Chamber President & CEO



Bill Carpenter, Mayor of Brockton



Sue Joss, Chamber Vice-Chair of Government Affairs



Dr. Dana Mohler-Faria, President of Bridgewater State University



Dr. Charles Wall, President of Massasoit Community College



Bridgewater State University student Brittany Churchill performs the National Anthem



James Blake, HarborOne Bank; John Jurczyk, Good Samaritan Medical Center; Monique Aleman, Good Samaritan Medical Center

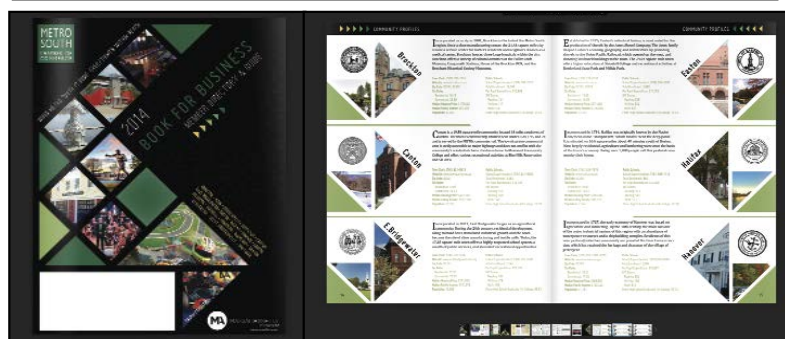


Jeff McCormick, Candidate for Governor; Scott Vecchi, Candidate for County Commissioner

Legislative Luncheon



2014 Book for Business Available Online!



The Chamber has posted the 2014 Book for Business on the website through Issuu, a powerful publication site with a dynamic library. Visitors can now flip through pages of Chamber publications with ease in an interactive book format.

The 2014 Book for Business is a 100 page full color Member Directory and Resource Guide, featuring area dining, lodging, recreation, legislative leaders, education, community demographics, a map of the region, member listings, and more.

To view the directory, visit metrosouthchamber.com/news-media/book-for-business or issuu.com/metrosouthchamber/docs/b4b2014. For more information on any Chamber publication, including advertising, inclusion, or to receive your hard copy of the Book, please contact Melanie McGrath at 508.586.0500 x 222 or email mmcgrath@metrosouthchamber.com.

Since 1927
3rd Generation
Family Owned
& Operated

HOLMES-McDUFFY FLORISTS, INC

Specializing In...

Elegant Floral Designs • Balloons
Fruit Baskets
Corporate Specialist • Wedding Consultants
Funeral Consultants

DAILY PROMPT DELIVERIES
TO BROCKTON AND VICINITY
OR ANYWHERE IN THE WORLD

110 North Leyden Street
Brockton, MA 02302
508-586-2000
visit our website at www.holmesmcduffy.com

All Major Credit Cards Accepted...

NW-CN13107265

State Designates Chamber Creative Economy Partner at Fuller Craft Reception

Photos by RichMorganPhotography.com



Christopher Cooney, Chamber President & CEO; Secretary of Housing & Economic Development, Greg Bialecki; Bill Carpenter, Mayor of Brockton; Sue Joss, Chair of Government Affairs, Brockton Neighborhood Health Center



Helena Fruscio, Massachusetts Creative Economy Director



Secretary Greg Bialecki, Office of Housing and Economic Development



Titi Ngwenya, Fuller Craft Museum



Alison van Dam, AVDesign; Stanley Hurwitz, Creative Communications



Jean Brilliant, Brilliant Move, LLC; Ebony Cotterell, Solex Payroll Systems, Inc.; Craig Pina, NY Life; Mark D'Agostino, D'Agostino Insurance



Bob Buckley, Office of Mayor Bill Carpenter; Gordon Carr, Brockton 21st Century Corp.; John Merian, Tuxedos By Merian, Brockton 21st Century Corp.



KabuJazz Ensemble featuring Candida Rose at the Fuller Craft Museum artKitchen

At a recent Metro South Chamber reception held at the Fuller Craft Museum in Brockton, the Executive Office of Housing and Economic Development announced that it has designated the Metro South Chamber of Commerce as part of the newly established Creative Economy Network. The network is a regional effort to accelerate the economic growth of the Commonwealth's creative industries across the state.

Established by the Patrick Administration in August 2012, the Creative Economy Network will help support and grow the creative industries statewide. The creative industries include the many companies pushing the limits of creativity in the marketplace, including innovative video game companies, cultural non-profits, design, marketing and architecture firms, and also the people who write books, shoot movies, make art and record music.

This past fall the Metro South Chamber of Commerce, in partnership with the Brockton Area Workforce Investment Board, the Brockton 21st Century Corporation, the SEED Corporation, AVDesigns, Stonehill College, Bridgewater State University, the Old Colony Planning Council, and Trinity Financial, submitted an application to the Patrick Administration's Creative Economy Industry Director and the Creative Economy Council, and was unanimously selected to be one of the first entities in the Network. As part of the Network, these partners will coordinate resources, track progress, and promote efforts to support the creative industries on the local and regional level.

"With over 100,000 workers and a \$1 billion statewide impact, the creative industries in Massachusetts are an important part of the Massachusetts economy," said Helena Fruscio, Massachusetts Creative Economy Industry Director. "This new coordinated system will help us support the growth of these vital industries in every corner of the Commonwealth."

"The Metro South Chamber is excited to receive this designation and the many accompanying economic benefits that will be felt throughout the region," said President & CEO of the Metro South Chamber of Commerce Chris Cooney. "With already existing cultural gems such as the Fuller Craft Museum and Indaba Theatre, strong organizations such as Brockton Arts, new developments such as the construction of artists' lofts in downtown Brockton, and first-class art, music and drama programs in our public school systems, it is clear that Metro South is a front runner in the creative arena. Through this designation, we will be creating a work plan that incorporates event coordination, partner cooperation, business and workforce support, and increased exposure for the creative economy, boosting local arts as a vehicle for economic development, job creation, and visitor attraction."



At Bridgewater Savings, there has never been a better time to take advantage of our commercial real estate loans. With an expert team of experienced commercial lenders, our commercial mortgage rates are ideal for anyone looking to purchase or refinance commercial real estate.

Call us today: (800) 356-8622
www.bridgewatersavings.com

An SBA Preferred Lender

Bridgewater Savings
 Right where you want to be



Member FDIC. Member DIF. Equal Housing Lender.

fullerCRAFT museum™
 Let the art touch you

Fuller Craft Museum, located at 455 Oak Street in Brockton, offers a collection, exhibitions, demonstrations, workshops, and special events where you can literally touch the materials and objects. Visit www.fullercraft.org for more information.

GRO-N-THINGS, INC.

Interior Plant Maintenance and Design Service

P.O. Box 1246
 Middleboro, MA 02346
 508.947.8433 (p)
 781.767.2244 (f)



Shelley Tierney
 OWNER
 SERVING AREA
 BUSINESS SINCE 1975

Small Biz Breakfast (Continued from page 1)

named it one of its "Best Picks". Reinstein will draw from his book at the Small Biz Breakfast to speak about what it means to be "Authentically New England."

The Small Business and Entrepreneur Awards, sponsored by **Bank of America**, will be presented at the luncheon to businesses that have displayed employment/staying power, growth, innovation, and social responsibilities.

Tickets are \$35 for members and \$45 for future-members. Register by call-

ing Kim at 508.586.0500 x 231, email kprosper@metrosouthchamber.com or register online at metrosouthchamber.com/calendar-registration. Corporate tables of 10 and sponsorships are still available. Don't forget to schedule time before or after the breakfast to attend the 2014 Business Expo (see below).

Attendees are also invited to remain for a free solar energy workshop following the Breakfast & Expo. See details on page 2.

EXPO Featured at Small Business Breakfast



Thursday, May 15, 2014

7:30 am - 8 am: Expo Set-up

8 am - 9 am: Business Table-top Expo

9 am - 10 am: Small Business Awards Breakfast

10 am - 11 am: Business Table-top Expo

10:30 am - 11:30 am: Solar Energy Workshop

Expand your business and promote your company to hundreds of prospective clients at the 2014 Business Expo, presented in conjunction with the Small Business Awards Breakfast, May 15, 2014 at the Shaw's Center, Brockton. More than 30 businesses will be featured in this table top Expo. Expo tables are \$99 for members and \$149 for future-members. Tickets to the breakfast must be purchased separately. Tables are selling fast, contact Kimberly Prosper today, 508.586.0500 x 231 or email kprosper@metrosouthchamber.com. The Expo is free to attend.

All Welcome for Exciting Travel Opportunities



Rhine & Moselle River Cruise

Save the date for an exciting Metro South Chamber travel opportunity, taking place in Fall 2014! Join a Riverboat Cruise from Amsterdam to Zurich, Switzerland. Enjoy 7 nights and 9 days of breathtaking sights, luxury, and culture. Every day will bring a new adventure, from visiting medieval castles and exploring villages, to biking along the

gorgeous Rhine River. Discover the hidden gems of historical and romantic Switzerland and Amsterdam with this once-in-a-lifetime opportunity.

This river cruise will take place **October 19-27, 2014** with extension options in Paris and Amsterdam. Prices start at just \$3098. Space is limited, reservations will be made on a first come, first served basis. Visit www.metroouthchamber.com/events/travel for a detailed itinerary and more information or contact Alison van Dam at 508.586.0500 x225, avandam@metrosouthchamber.com.



DISCOVER THE AZORES
NOVEMBER 11-18, 2014

The amazing islands of the Azores are the perfect backdrop for your 8-day exploration of the region. Located in the Atlantic Ocean and just over a four hour flight from Boston, these islands are nature's masterpiece. Your island hopping program will expose you to stunning vistas, blue lakes bordered by flowers, dazzling views of the sea, and lush green landscapes of ancient volcanic craters. The hospitality of the local people will surely be a highlight and talked about long after your return. Discover the Azores and feel different...feel alive.

This exciting trip will take place **November 11- 18, 2014**. Prices start at just \$2,199. Space is limited, reservations will be made on a first come, first served basis. Visit www.metroouthchamber.com/events/travel for more information on the trip or contact Alison van Dam by calling 508.586.0500 x225, or emailing avandam@metrosouthchamber.com.

ATHENA Award Program (Continued from page 1)

leadership potential.

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Russia, Canada, China, The United Arab Emirates and the United Kingdom. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities and government.

In addition to the ATHENA Award presentation, the lunch program will feature a keynote speaker. The buffet lunch will run from 12 pm- 1pm with the ATHENA Expo running from 11am- 12pm and 1pm - 2pm. Tickets for the lunch program are \$30 for members and \$40 for future-members. **To register or to**

nominate an individual, please contact Kim Prosper, kprosper@metrosouthchamber.com, 508.586.0500 x 231, or visit metrosouthchamber.com/calendar-registration. Nominations are due by Friday, May 30.

Prior ATHENA Recipients

- 2013 Kathleen Smith, Brockton Public Schools
- 2012 Ruth Bramson, Girl Scouts of Eastern MA
- 2011 Elaine Reiser, Brockton Area Multi-Services
- 2010 Anne DeMinico, St. Joseph Manor
- 2009 Sue Joss, Brockton Neighborhood Health Center
- 2008 Vanessa Tierny, Brockton Area Multi-Services
- 2007 Susan Szachowicz, Brockton High Principal
- 2006 Loretta Degrazia, East Coast Petroleum
- 2005 Marianne Wroble Cox, WXHR 1460am Radio
- 2004 Shailah Stewart, Brockton Public Schools
- 2003 Linda Faria Braun, The Adult Learning Center
- 2002 Christine Karavites, Proteas Consulting
- 2001 Barbara Duffy, My Turn, Inc.
- 2000 Noelle Foye, Brockton Elementary School Nurse
- 1999 Janice Cunningham, East Bridgewater Police

ATHENA EXPO; 11:00 am - 12:00 pm; 1:00 pm - 2:00 pm



If you are a woman owned business, or a business that supports women and would like extra exposure, we invite you to display at the 2014 Women's Expo, presented in conjunction with the ATHENA Program. Table top displays are \$99 for members and \$149 for future-members and includes 1 lunch ticket.

The EXPO will take place on **Thursday, June 19, 2014** from **11:00 am - 12:00 pm** and **1:00 pm - 2:00 pm** at the Mockingbird Restaurant & Martini Lounge, 838 N.Bedford Street, East Bridgewater. For more information or to reserve your table, contact Kimberly Prosper at 508.586.0500 x 231, kprosper@metrosouthchamber.com.

Chamber Welcomes Intern Danielle Rocha



Danielle Rocha

Danielle is currently a senior at Southeastern Regional Vocational Technical High School where she is studying Marketing. In the fall, Danielle will be attending Johnson & Wales University where she will study Hotel & Lodging Management. She hopes to use her time at the Chamber to learn more about event planning and to develop her professional skills.

Danielle was connected to the Chamber through the Brockton Area Workforce Investment Board (BAWIB) Connecting Activities program. Connecting Activities (CA) supports staff to recruit employers; prepare and place students in brokered work-based learning opportunities; and structure those experiences through the use of Massachusetts Work-Based Learning Plan. For more information, visit www.bawib.org.

To learn more about internships at the Metro South Chamber of Commerce, contact Kimberly Prosper, kprosper@metrosouthchamber.com, 508.586.0500 x231.

U.S. Small Business Programs Offered

Attend a FREE SBA workshop designed to highlight the various SBA programs and services. General information will be provided on the following: Small Business Counseling (SCORE) Small Business / Development Centers • Business Information Center SBA 7(a) • Loan Guaranty Program • 8(a) Business Development HUB/Zones • Small Disadvantaged Business Assistance • Government Contracting Opportunities. The workshop will be held at **CareerWorks**, 34 School Street, Brockton from **2 - 4 pm** on the third Wednesday of each month. The next workshops will be held on **May 21 and June 18, 2014**. Contact CareerWorks at 508.513.3400 for further workshop information.



Fun is Back! Small Biz Month Celebration at Rox

Thursday, May 29, 5:30 pm - 7:30 pm

You're invited to attend a special Small Business Month celebration reception hosted by the Brockton Rox and The Shaw's Center on Thursday, May 29 from 5:30 pm - 7:30 pm, 1 Feinberg Way in Brockton.



Sponsored by:



"Fun is back" with the Brockton Rox this season, kicking off on Wednesday, June 4! The Brockton Rox is part of the Futures Collegiate Baseball League. Ticket information, updates on players, and upcoming promotions can be viewed at brocktonrox.com.

The Shaw's Center is a 15,000 square-foot facility featuring current technology, top-notch catering, and flexible function space, located adjacent the Campanelli Stadium. For more information, visit www.the-shawscenter.com.

This Business After Hours is free for Members, hotel/tourism industry representatives, and Eastern Bank clients, \$15 for future-members. The Business After Hours will occur rain or shine. To register, please visit www.metroouthchamber.com/calendar-registration or contact Kimberly Prosser at 508.586.0500 x231.

Thank you to the 2014 Membership Drive volunteers and welcome new members! This event will also serve as a Business After Hours wrap-up party for the 2014 Membership Drive. A special thanks to sponsor **Eastern Bank** for supporting this Small Business Month reception.

This is a casual dress night out of networking and fun! Bring a baseball glove for batting practice, lawn games, contests, and prizes. There will be a hot dog and nacho bar, sliders and french fries, fried dough and popcorn; each guest will receive a complimentary beverage, cash bar to follow.

AMBASSADOR of the Quarter

Murray Vetstein
Source 4

1010 West Chestnut Street, Brockton
508-562-4812
www.source4.com

What is your business?
Source4 helps its clients to look spectacular with printing, promotional products, logo apparel, POP displays and much more. In Brockton, we have a sales and customer service office, a graphic design studio and a distribution/fulfillment center.

How long have you been in this business?
33 years - including 29 years at Source4.

Please list your past experience and educational background.

After a few years in the Navy, I earned my BS (summa cum laude) in marketing and management at the University of Massachusetts at Boston. Most of my professional experience has been in the printing and promotional products industries.

The Ambassador of the Quarter program highlights and rewards Ambassadors who go above and beyond in their duties as a member of the Ambassador Team. For more information on becoming a Chamber Ambassador, contact Kathleen Lynch, 508.586.0500 x 229, klynch@metroouthchamber.com.



Murray Vetstein,
Source 4

How long have you belonged to the Chamber? When did you become an Ambassador? I have been active in the chamber for the last 3 or 4 years and became an Ambassador about 18 months ago.

How does your Chamber membership work for you?

Printing and promotional products are commodity items.

There are thousands of suppliers competing for this business. In a hyper competitive world, relationships matter. By actively participating in the MSCOC, I have gotten to know many wonderful business people and several of these contacts have become good clients.

What additional organizations do you belong to?

I am the President of the New England Franchise Association. I also volunteered to help Old Colony Hospice with this year's walk/run fundraiser. Old Colony Hospice is amazing.

Join the Chamber by May 13, \$2,000+ in Incentives

Including The Enterprise Ad, 8 weeks of the Boston Business Journal, networking opportunities and 2015 Book for Business Listing



Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, access to health and dental plans, a variety of marketing opportunities and more, for you and your business. Chamber membership is affordable no matter how small your business - 70% of our members have 10 or fewer employees - and it provides your business with tremendous opportunity.

JOIN BY MAY 13 TO RECEIVE:

- FREE 2 col. X 5" ad in The Enterprise or The Enterprise Action Report (based on availability), \$500 value
- 10 FREE 30 second radio spots on WXBR Radio AM 1460, \$500 value
- FREE 8 Week Delivery of the Boston Business Journal (8 weeks)
- FREE 20 minute swing diagnosis at GolfTec
- FREE Chamber Business List in Excel or mailing labels, \$150 value
- FREE Enhanced member listing on the Chamber website with hotlink to website a \$50 value
- FREE admission to 4 business after hours, \$60 value
- FREE admission to ATHENA Awards Program, \$35 value
- FREE member profile in the Action Report Newsletter distributed through the Enterprise, \$150 value
- 2 FREE Listings in the 2015 Edition Book for Business Membership Directory & Resource Guide
- FREE pass for Member Orientation
- FREE listing in the Action Report Newsletter with contact information
- FREE access to members-only page of website to post discounts, events, and more
- FREE copy of the 2014 Annual Book for Business
- FREE opportunity to promote company at event share tables and at the Chamber
- FREE opportunity to promote company in the Action Report and the e-Update blast

= OVER \$2,000.00 IN PROMOTIONAL BENEFITS
(Base Rate is \$295 + \$5 per full time employee)

For more information or to set up an appointment, contact Kathleen Lynch at 508.586.0500 x 229 or email klynch@metroouthchamber.com. You can also find more information on our website at www.metroouthchamber.com.

***Calling All Members: Recruit a new member by May 13 and be entered to win a \$400 shopping spree!**

Sponsored by:



The Enterprise



Standard Modern Company



Tony Spinelli, Sharkansky LLP, CPA's; Friend Weiler, Drive Chairman; Kathy Lynch, Metro South Chamber, Jay Pike, Sharkansky LLP, CPA's

Thank you!

Thank you to all of the volunteers who participated in the 2014 Membership Drive on April 30 and May 1, 2014 on the campus of Stonehill College, and a special thanks to Friend Weiler, HarborOne Bank for chairing the Drive Campaign. The team and individual with top number of membership sales will be honored at the Small Biz Awards Breakfast on Thursday, May 15. Look for more Drive details in the June 2014 Action Report.

WELCOME *New Members*

Making an Investment in Our Community!
Join by May 13 to be listed in June's Publication!

All-Tech Materials - Handling Equipment Co

Mr. Paul Allen
 255 Centre Avenue
 Abington, MA 02351
 (781) 871-0943

Manufacturers

Caetano Family Chiropractic

Ms. Rose-Marie Caetano
 194 South Main Street
 West Bridgewater, MA 02379
 (508) 586-5177

www.caetanochiropractic.com

Medical

Elite Health and Fitness

Ms. Jillian Royals
 1519 Central Street
 Stoughton, MA 02072
 (781) 297-3703

www.elitefitcenter.com

Physical Therapy

RENEWING Members Thank You !

AccuRounds
 Allegra Print & Imaging
 Altria Client Services
 Anania Plumbing & Heating, Inc.
 Aqua Leisure Industries, Inc.
 Avida Design
 Awon's Tire & Auto Center
 B C Tent & Awning Company, Inc.
 B.N. Yanow Company
 Beacon Residential Management
 Bearce Insurance Agency, Inc.
 Bill's Taxi/A & A Metro Transportation
 Brian Gibbs
 Brockton Educational Foundation, Inc.
 Brockton Equipment Spilldam
 Buffalo Wild Wings
 Carousel Family Fun Center
 CertaPro Painters
 Chase Corporation, Global Operations Ctr
 Cheer Pack North America
 Cheryl Hodge-Spencer, DMD
 Cireas, Inc.
 Coastal Community Capital
 Cobblestone Management Inc.
 Collins Crane & Rigging Service, Inc.
 Community Newspaper Company
 Duval's Pharmacy Inc.
 Edward J. Thibeault, CPA PC.
 Edwina Martin House / EMH Recovery INC.
 Electric by Design, LLC
 Energy Conservation, Inc.
 Everett's Auto Parts
 Family Rehab Clinic, Inc., Physical Therapy
 Fuller Craft Museum
 Good Days Restaurant, Inc.
 Gouthro Plumbing & Heating

Freccero Medical Associates

Ms. Charlene Freccero
 77 Byron Avenue
 Brockton, MA 02301-4201
 (508) 583-7595

Medical

Kinnealey Quality Meats

Mr. John Kinnealey
 1100 Pearl Street
 Brockton, MA 02301
 (508) 638-7700
 www.kinnealey.com

Food Supplier

Labor Ready

Mr. John Morgan
 265 Main Street
 Brockton, MA 02301-5325
 (508) 559-0700
 www.laborready.com

Agencies/Association

H.W. Temps, Inc.
 Hackwell-Boone Insurance Agency, Inc.
 Hennessy & MacInnis, Inc.
 Italian Kitchen
 John Corcoran & Company
 Lucini Bus Lines
 Micro Wire Products, Inc.
 Miller HR Consulting Services
 Modern Auto Body
 Motorcars International, Inc.
 Network Health
 New England Sinai Hospital &
 Rehabilitation Center
 North Main Street Veterinary Clinic, Inc.
 OtterBox
 Panera Bread LLC
 Paramount Rug Company, Inc.
 Perfect Print, Inc.
 Philip Nessler, Jr., Esq.
 RDI Logistics, Inc.
 Rene Dry Cleaners of Abington
 Robert Berks, Attorney at Law
 Rogers & Gray Insurance
 Special Olympics MA
 Stonebridge Cafe
 Stonebridge Homes Inc.
 Super 8 Metro South
 The Shaw's Center
 The Truck Connection
 TWB Associates, Inc.
 Vargas & Vargas Insurance Agency, Inc.
 Ward Enterprises
 Weiss Sheet Metal
 Wood Palace Kitchens Inc.
 Woodward's Auto Parts & Spring Shop

MEMBERProfile



John Kinnealey, T.F. Kinnealey & Co, Inc.

Kinnealey Quality Meats T.F. Kinnealey & Co., Inc.

1100 Pearl Street
 Brockton, MA 02301
 508.638.7700
 www.Kinnealey.com

Year Established: 1939

Products or Services:

Meat Wholesale to Food Service

Number of Employees: Approx. 90



What is unique or special about your firm and the products and services you offer?

We are a varified custom processor of beef, pork, lamb, and poultry. We are a supplier who works as a partner with New England's top chefs and food service operators.

What is your market area?

New England

What is your main business objective concerning your customers and the business community?

To provide value, which is the "intersection" of quality and price.

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** will hold a Networking Night on Monday, May 19 from 5:30 pm - 8:30 pm. The event will be hosted by Crystal's Kitchen, 4 South Main Street in West Bridgewater. Visit www.bridgewaterbiz.biz more information.

Stoughton Chamber of Commerce recently held their May meeting at the Olive Garden in Stoughton, where guests learned about "Engagement Marketing" ideas to implement at their businesses, accompanied by a buffet menu and networking. For more information visit www.stoughtonma.com.



Norwell Chamber of Commerce

The **Norwell Chamber of Commerce** will be hosting an Awards Dinner to celebrate their 2014 Citizen of the Year and Business of the Year on Thursday, May 15 from 6:00 pm - 9:30 pm at Barker Tavern, 21 Barker Road in Scituate. For more information, visit norwellchamberofcommerce.com.

The **East Bridgewater Business Association (EBBA)** will be holding a Meet and Greet on Tuesday, June 10 from 6:00 pm - 8:00 pm, hosted by Bridgewater Savings Bank, 29 Bedford Street, East Bridgewater. For more information or to RSVP, please visit www.eastbridgewaterbiz.com.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park, Avon, MA. For more information, call Bob Costa at 508-586-0900. Visit avonindustrialpark.org



The **Randolph Chamber of Commerce** will be holding their 6th Annual "Best Taste of Randolph" on Tuesday, May 6 from 5:30 pm - 7:30 pm at The Lantana on Scanlon Drive in Randolph. Sample food from area restaurants and caterers, with entertainment and music. Visit www.randolphchamberofcommerce.org for more information or to purchase tickets.



ProLink Networking Group is an invitation-only, non-competitive business networking group. Meetings are held on alternating Tuesdays, 7:30 am at the Metro South Chamber of Commerce. For meeting schedule or more information, visit www.prolinknetworking.com or contact Craig Pina at 508-279-4194 or email craigpina@gmail.com.

Receive over \$2,000+ in incentives when you join by May 13, 2014.

For more information, contact Kathleen Lynch, Director of Membership, 508.586.0500 x 229, klynch@metrosouthchamber.com.

Visit www.metroouthchamber.com/Join

Chamber Receives \$100K From Good Samaritan (Continued from page 1)

"This is one more example of the giant positive economic impact Good Samaritan Medical Center has upon this region of Massachusetts. Their investments in health services, employment numbers and physical presence provide a very positive influence and we are happy to count them as a key strategic partner within the Metro South business community," said Christopher Cooney, Chamber President and CEO.

The Chamber Centennial Innovation Campaign is an initiative that was introduced at the Metro South Chamber 100th Annual Meeting in November of 2013. The campaign seeks to raise \$350,000 to renovate the historic Chamber headquarters, creating a modern business hub for the community to learn how to open a new business, find business assistance, or generate a strong business network to bolster the local economy.

The headquarters served as a power station for Thomas Edison in the late 19th Century. It is here where he perfected his three-wire system of underground lighting that would power city theaters, factories, firehouses and residences and serve as the model for electricity in the rest of the world. The Chamber purchased the building in 1988, transforming Edison's power plant into office space.

"The building retains much of its original character through its brick walls, but has not been updated since the time of purchase.

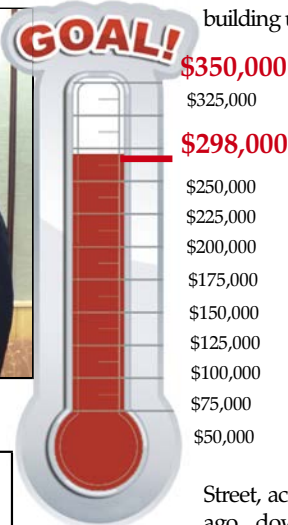
The building is now in need of major renovations including aesthetic and structural updates, handicap accessibility, a new roof, and other updates required to bring the



John Jurczyk, Interim President, Good Samaritan Medical Center;
Christopher Cooney, Metro South Chamber President & CEO

Thank you to those who have already made significant contributions:

- Signature Healthcare
- BKA Architects
- Eastern Bank
- Abington Bank
- Brophy & Phillips
- Bridgewater State University
- HarborOne Bank
- Mutual Bank
- National Grid
- Rockland Trust
- Rodman & Rodman, CPA's
- Brockton Neighborhood Health Center



building up to date," stated Cooney.

The Campaign also includes plans to update the Business Assistance Center (BAC) which provides workshops, education, counseling and resources to the region's small businesses, and the Edison Business Incubator, providing below-market price office space for entrepreneurs. Included in these updates will be new computers, equipment and software, as well as a more modern, technologically advanced conference room available for use by businesses and the community.

The Chamber building is located in downtown Brockton at 60 School Street, across from City Hall. One hundred years ago, downtown Brockton was the scene of a bustling economy; where shoe giants such as Stacy Adams, William L. Douglas, George E. Keith and Churchill-Alden were changing the industry and making Brockton a household name.

"As the Chamber celebrates its Centennial, we remember the impressive industrial history of downtown Brockton, while ushering in the next wave of development with Station Lofts and the Enterprise Block construction. It is important for the Chamber to remain in downtown Brockton and support its economic revival. This City is the heart of the entire Metro South region." said Bill Morse, Metro South Chamber of Commerce Chairman.

The Chamber has announced that with Good Samaritan Medical Center's gift it has now raised nearly \$300,000, meeting 85% of its goal. The final tally will be announced at the Chamber's 101st Annual Meeting this November. For more information on the Chamber Centennial Innovation Campaign, or to donate to the Fund, visit www.metroouthchamber.com/programs/innovation-campaign.

Chamber Advocates Funds for Regional Priorities

Letters of Support for Commuter Rail & Economic Development



April 11, 2014

Representative Josh Cutler
State House, Room 39
Boston, MA 02133



Dear Representative Cutler:

On behalf of the Metro South Chamber of Commerce, I submit our support for a pilot program to restore weekend commuter rail service for a two-year trial period of the Plymouth/Kingston and Greenbush branches of the Old Colony line.

The Metro South Chamber of Commerce is located in Brockton and represents more than 1,000 businesses within 18 communities south of Boston. Our mission is to serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

The discontinuation of the Plymouth/Kingston and Greenbush branches have impacted stations within the Metro South region, including in the towns of Hanson, Whitman and Halifax. Increased operation of the stations can economically benefit the region by utilizing an otherwise empty lot, promoting a regional asset and bringing in revenue by providing an economic stimulus. It will also encourage towns to explore neighboring communities within the region, as well as attract visitors and tourists to activities within the region by promoting easy transit access. Finally, it will help limit the carbon footprint created by cars traveling to Boston.

Through increased marketing and competitive pricing during the pilot program, the Metro South Chamber of Commerce believes that ridership on these lines will increase.

The Metro South Chamber would like to thank you for your attention on this matter. Please contact me if you have any additional questions.

Sincerely,

Christopher Cooney
Chamber President & CEO

Dear Senator Kennedy,

On behalf of the Metro South Chamber of Commerce, I submit our support for the **Regional Economic Development Organization (REDO) Program**, and **urge you to make the REDO program a priority within the Senate Budget** for continuation in FY2015 (Line Item 7007-0150, which was funded this year at \$850,000).

The Metro South Chamber of Commerce is located in Brockton and represents more than 1,000 businesses within 18 communities south of Boston. Our mission is to serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region. The Metro South Chamber is one of 14 organizations designated as a REDO organization, as established by the Legislature in Section 25 of Chapter 240 of the Acts of 2010, *An Act Relative to Economic Development Reorganization*.

The REDO Program has been instrumental in attracting and retaining businesses within the Metro South region and has prepared the region to remain competitive. In the past year, the Metro South REDO assisted Cheer Puck, a company that develops and produces a line of innovative food and drink pouches, in its move to West Bridgewater, creating 182 jobs in the process. REDO has also supported and assisted other large developments in the region including Trinity Project, Station Lofts and Crown Linen, which alone represent an investment of \$120 million. REDO launched the Metro South Site Finder website, listing available sites for purchase and lease, and has used the website as a vehicle to attract new businesses to the region. As a result of REDO activity, Attorney General Martha Coakley's office lifted the EPA Consent Decree on the Brockton regional waste water facility and Secretary Richard Sullivan issued a certificate allowing communities with existing relationships for sewerage a more direct route to expanding those agreements. Metro South REDO has also supported a Brockton Micro Loan Program, created a regional identity through a branding study, acted as a liaison to local government, assisted in permitting, and has aided in business expansion site assistance through consulting and business resource partner referrals.

We recognize the state's budgetary challenges and the need for prudent investment of public resources, but the REDO program is an investment with extensive returns for the entire Commonwealth. As a result, it is critical that REDO funding be continued in FY2015, to improve our state competitiveness; link public and private sectors; offer grass-roots support from employers and municipal officials for economic development initiatives; leverage private, philanthropic, and federal resources; and grow jobs statewide for increased state and municipal revenue.

The Metro South Chamber would like to thank you for your attention on this matter. Please contact me if you have any additional questions.

Sincerely,

Christopher Cooney
Chamber President & CEO
508-586-0500 x 223



Buy Local From These Chamber of Commerce Members

E.O.M.S. Recycling



P.O. Box 3608, Brockton • 508-587-9686
www.eomsrecycling.com

E.O.M.S. Recycling, Inc. (Environmental Operations Management Services) is a local family-owned full-service recycling and waste removal company that was founded in 1995. Our services include but are not limited to construction roll off containers, front and rear load recycling and waste containers, office recycling programs, document destruction, composting, clean outs, and many other services. Visit us online today to view all of our services.

H&H Consulting Group, LLC



P.O. Box 1834, Brockton • 508-216-0860
www.hhsconsultinggroup.com

At H&H Consulting Group LLC, we take pride in offering support in implementing evidence-based, best practices in service delivery. With years of experience in health and human service delivery, our team of consultants know what it takes to meet your needs. Call us today and learn how we can help your organization take action and become and industry leader in consumer engagement and satisfaction.

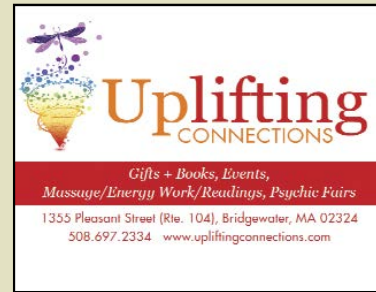
Busy Bee Jumpers & Tents



91 South Avenue, Whitman • 781-447-8300
www.busybeejumpers.com

We are a full service party and special events rental company, specializing in inflatable interactive games, and backyard tents for both corporate and residential customers. We are family owned and operated and have been in business for 17 years. Please call us for your next event or birthday party. Chamber member discount available upon request. We look forward to hearing from you!

Uplifting Connections



1355 Pleasant Street, Bridgewater • 508-697-2334
www.upliftingconnections.com

Uplifting Connections, located in Bridgewater, Massachusetts is your source for holistic healing arts and unique, inspirational gifts. Offerings include massage, Reiki, meditation, hypnosis as well as the best angel and tarot card readers and spirit mediums available. Special events and classes offered daily. Call us at 508-697-2334 or visit us at upliftingconnections.com for more information. We look forward to serving you!

Chamber Members Enjoy Networking at Copeland Toyota Business After Hours

Whether you're looking for a new or pre-owned Toyota vehicle, quality service or genuine Toyota parts, you can count on Copeland Toyota.

Located at 970 West Chestnut Street in Brockton. For more information, visit www.copelandtoyota.com. Photos by Matt Tracey, Copeland Toyota.



Located conveniently off exit 17A on Route 24, Copeland Toyota has a large vehicle selection, state-of-the-art facility, drive-in service and much more



Guests enjoy networking and delicious food catered by Tutto Bene.



Copeland Toyota hosts a Business After Hours that draws a crowd of Chamber members



Top Copeland, Copeland Toyota; Bill Carpenter, Mayor of Brockton; Chris Cooney, Chamber President & CEO

BUSINESS EVENTS *Planner*

May 9, 2014

Government Affairs

12:00 pm - 1:15 pm

Metro South Chamber

60 School Street, Brockton

Discuss issues of importance with Senator Kennedy relevant to the current business climate.

Tickets: \$8 members, \$15 future-members

For more information, call 508-586-0500 ext. 227

May 13, 2014

Membership Drive Ends

All Day

The Metro South Chamber

60 School Street, Brockton

Join the Chamber by May 13, to receive over \$2,000 in special incentives! More information on page 9.

For more information, call 508-586-0500 ext. 229

or email klynch@metrosouthchamber.com.

May 15, 2014

Small Business Awards & EXPO

8:00 am - 11:00 am

The Shaw's Center

1 Feinberg Way, Brockton

This Expo will showcase products and services from local businesses. The day is packed with events, speakers, and awards. Guest Ted Reinstein. 9 am breakfast.

Tickets: \$35 members, \$45 future-members

For more information, call 508-586-0500 ext. 231

IT'S EASY TO REGISTER!

508-586-0500 x 231

508-587-1340

E-mail: info@metrosouthchamber.com

Online: www.metroouthchamber.com

Send reservation and payment to:

Metro South Chamber of Commerce
Sixty School Street
Brockton, MA 02301-4087

FIND US



[facebook.com/metrosouthchambercommerce](https://www.facebook.com/metrosouthchambercommerce)



twitter.com/MetroSouth



[linkedin.com/groups?gid=1830527](https://www.linkedin.com/groups?gid=1830527)



[youtube.com/user/metrosouthchambercom](https://www.youtube.com/user/metrosouthchambercom)



[flickr.com/photos/metrosouthchamber](https://www.flickr.com/photos/metrosouthchamber)



[issuu.com/metrosouthchamber](https://www.issuu.com/metrosouthchamber)

May 21, 2014

Business After Hours

5:30 pm - 7:30 pm

Abington Bank

6 Harrison Avenue, Abington

Enjoy networking at a Chamber member business. Refreshments will be served. Don't forget business cards!

Free to Attend

To register, call 508-586-0500 ext. 231

May 29, 2014

Small Biz Month Celebration

5:30 pm - 7:30 pm

The Shaw's Center/Brockton Rox Concourse

1 Feinberg Way, Brockton

Enjoy a casual night out with networking and the celebration of the Membership Drive Wrap-Up. Activities and tours with the Brockton Rox, and a cash bar!

Free for drive volunteers & new members and current members, \$15 for future-members.

For more information, call 508-586-0500 ext. 231

June 3, 2014

After Hours/Grand Opening

5:30 pm - 7:30 pm

Mutual Bank

342 Bedford Street, Whitman

Join us for an evening of networking and refreshments at this Business After Hours/Grand Opening celebration!

Free to Attend

To register, call 508-586-0500 ext. 231