

Actionreport



May
2016

www.metroouthchamber.com

Leading Businesses
Leading Communities

Former Stop & Shop Exec., State Treasurer at Biz Awards



The 2016 Small Business and Entrepreneur of the Year Awards will be presented at a special Luncheon on **Wednesday, May 18, 2016, 12:00 pm** at the **Shaw's Center**, 1 Feinberg Way, Brockton. Please join us in recognizing small business in the Metro South region!

In addition to honoring a deserving "Small Business of the Year" and "Entrepreneur of the Year," the Small Biz Luncheon will feature **Bob Nelson, District Director of the U.S. Small Business Administration**, as well as keynote speaker **Deb Goldberg, Former Stop & Shop Executive and Massachusetts State Treasurer**.

As a businesswoman, local official, and community leader, Deb Goldberg brings to the State Treasurer's office innovative leadership, disciplined fiscal management and an unwavering commitment to ensure economic stability, security and opportunity for every Massachusetts resident.

Prior to her career in public service, Deb worked in retail operations, buying and consumer affairs at The Stop & Shop Companies, Inc., a business her family grew from a small grocery store in the North End into a \$1.2 billion New York Stock Exchange (NYSE) company with 50,000 employees. At Stop & Shop, workers earned fair pay and good benefits to provide for their families.

Continued on page 8

Prior Small Business of the Year Recipients

Maguire's Bar & Grill • J.M. Pet Resort • Solex Payroll Systems, Inc. • Vicente's Tropical Grocery • Elie Baking Co. • Prisco's Market & Steve's Lawn Care • MCG Partners • Heights Crossing • Westgate Lanes • Cindy's Kitchen • Northeast Wholesale Nail & Fastener Supply Co. • Duplitrone, Inc. • Modern Auto Body, United Furniture, Inc.

Prior Entrepreneur of the Year Recipients

Shane Gooding, The Sound Lab • JJ & Nelson Fernandes, JJ's Caffe • James Tran, SKY8 Shrimp Farm, LLC • Billy Michaud, Sparky's Import Repair • Richard Rosen of McGuigan's Pub • Patricia Winberg of Topnotch Design Studio • Michelle Cully of XPressman Trucking & Courier, Inc. • Robert Monahan of UPPA Baby • Howard Wright of Wright Technology • Rob Peters of Rob Peters Entertainment • Jeffrey Chrzanowski of Spark Street Autobody • Charles Bernard of The DJ Experience • James Messinger of The Crazy Chels Caterers • Jerome Offutt of Top Quality Staffing • Randy Yanoff, Eye of the Tiger Karate

Wednesday, May 18

**The Shaw's Center
1 Feinberg Way, Brockton**

11:00 am - 12:00 pm:

Business Expo

12:00 pm - 1:30 pm:

Small Biz Luncheon & Awards

featuring Deb Goldberg

1:30 pm - 2:30 pm:

Business Expo

1:30 pm - 2:30 pm

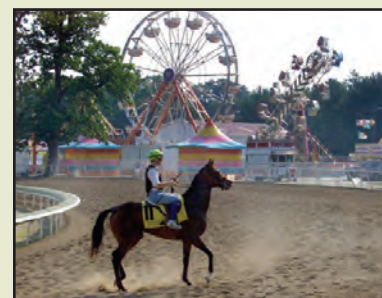
SBA Workshop (see p.8)

*Small Business
Awards Sponsor:*

Bank of America



142nd Brockton Fair Set; Horse Racing Returns



June 30 - July 10, the Brockton Fair is set to return this summer 2016, with horse racing added to the mix.

According to the *Blood-Horse, Thoroughbred Horse Racing News*, "The Massachusetts Thoroughbred Horsemen's Association and the Carney Family, owners of the Brockton Fairgrounds, have finalized a two-year purse agreement for 30 days of live racing at the facility in 2016 and 2017.

'We have a deal,' said Chris Carney. 'We're looking at purses of about \$150,000 per day, depending upon how much we'll have allocated from the Race Horse Development Fund. We're planning on running two to three days per week, and with local horsemen,' he continued."

The Brockton Fair started its journey into thoroughbred racing in 1941, part of the MA Fair Racing Circuit; it ended racing in 1972.

Gov's MOBD Tours W. Bridgewater Businesses



See Page 5

ATHENA Award - Honoring Exceptional Leadership, June 10



On **Friday, June 10th**, the Metro South Chamber of Commerce and Eastern Bank will present the 18th Annual **ATHENA Award** during a special program from **12:00 pm - 1:30 pm** at the **Santana Restaurant & Function Hall** in Brockton. The ATHENA Award will be presented to an exceptional individual who has achieved excellence in his/her business or profession,

Continued on page 8

FRIDAY, JUNE 10, 2016

**Santana Restaurant & Function Hall
684 Crescent Street, Brockton**

Featuring:

**U.S. Navy
Lieutenant Commander
Top Gun &
Easton Native,**

Stephanie Latham



Premier Sponsor:

Eastern Bank

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Happy Small Business Week!

Spring & Summer Networking - Register Now!

Please join us for upcoming networking events, taking place this spring & summer! Enjoy networking, refreshments, and raffles.

***Register to attend at metrosouthchamber.com/calendar or contact Athena Lavoie, alavoie@metrosouthchamber.com, 508.586.0500 x231.**



EASTERN BANK

Wednesday, May 4th | 276 Quincy Street, Brockton

Enjoy an evening of networking, refreshments, and more at Eastern Bank's Quincy Street branch on **Wednesday, May 4, 5:30 pm - 7:30 pm, 276 Quincy Street in Brockton.**

For nearly two centuries, Eastern Bank has helped generations of individuals, families, and businesses reach their goals. Their honest values and service that always puts their customers first is how they've grown to be the largest independent mutually owned bank. Learn more by visiting easternbank.com.

This event is complimentary to attend, but please register in advance (see above for details on how to register). Catering will be provided by Italian Kitchen of Brockton.



ABINGTON BANK

Wednesday, May 11th | 6 Harrison Avenue, Abington

Abington Bank, located at **6 Harrison Avenue in Abington** will host a **complimentary** Business After Hours networking event on **Wednesday, May 11, 5:30 pm - 7:30 pm.**

Abington Bank is a local bank with local employees, and a strong presence in the community. They've been quietly meeting the financial needs of individuals, families and businesses throughout Eastern Massachusetts since 1888. Visit theabingtonbank.com to learn more.



D'AGOSTINO INSURANCE AGENCY

Thursday, June 16th | 7 Christys Drive, Suite 2, Brockton



On **Thursday, June 16th**, R.F. D'Agostino Insurance Agency will hold a Business After Hours and Ribbon Cutting Ceremony to celebrate their new location at **7 Christys Drive, Suite 2 in Brockton, 5:30 pm - 7:30 pm.**

Founded in 1986 by Ron D'Agostino, R.F. D'Agostino Insurance Agency is a full service insurance agency, whose goal is to be their clients' go to resource for personal and business insurance and financial planning needs. Join us to celebrate their 30th year serving the greater Brockton area in addition to their new location, with a Ribbon Cutting ceremony followed by networking. Visit rfdinsurance.com.

THORNY LEA GOLF CLUB

Thursday, July 14th | 159 Torrey Street, Brockton

The Rotary Club of Brockton will be sponsoring a special Business After Hours networking reception, with guests from the Mandela Washington Fellowship for Young African Leaders on **Thursday, July 14th, 5:00 pm - 7:30 pm, Thorny Lea Golf Club, 159 Torrey Street in Brockton.**

Rotary Club of Brockton is a part of Rotary International, one of the largest charitable organizations in the world. Dedicated to the principal of "Service Above Self", Rotarians worldwide span all races and religions to assist those in need. Visit brocktonrotary.org

The Mandela Washington Fellowship for Young African Leaders brings 500 dynamic young African leaders, ages 25-35, from across the continent to the United States for 6 weeks of leadership training and mentoring at twenty U.S. universities and colleges. Bridgewater State University will be hosting the leaders who will be guests at this event. Learn more at yali.state.gov/washington-fellowship/.



GOVERNMENTAffairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues of importance to them with their elected officials.

Friday, May 13, 2016, 12:00 pm

Join us on **Friday, May 13 12:00 pm - 1:15 pm** at the Metro South Chamber, **60 School Street, Brockton**, for our monthly Government Affairs Meeting. The guest speaker will be **State Representative Claire Cronin.**

Representative Claire D. Cronin was elected to the Massachusetts House of Representatives for the Eleventh Plymouth District, which includes both Brockton and Easton, on November 6, 2012. She is a graduate of Stonehill College and Suffolk University Law School. Prior to being



Representative Claire Cronin

Sponsored by:



elected, Representative Cronin maintained a law practice in Brockton.

This is your opportunity to hear from Representative Cronin about important legislation that affects Metro South, as well as the proposed budget for FY2017. Representative Cronin will also answer your questions and address your concerns.

The cost to attend is \$8 for members, \$15 for future-members and includes a light lunch. Register online at metrosouthchamber.com/calendar or call 508.586.0500 x231.

State of Mass. Seeks New Vendors

May 19th - June 15th | Crescent Credit Union Learning Center



The MA Supplier Diversity Office (SDO) and the Metro South Chamber of Commerce are partnering to present a series of Vendor Training Sessions this spring and summer, sponsored by Crescent Credit Union. All workshops will be complimentary, and held at Crescent Credit Union's Learning Center, located at 115 Commercial Street in Brockton. You can find more information and learn how to register for multiple sessions online at metrosouthchamber.com/calendar.



- Thursday, May 19th, 9:30 am - 12:30 pm**
Connecting Your Business to the Commonwealth: Learn the basics of COMMBUYS, where to find bidding opportunities and the bidding process, about SDO certification, how to market to public entities, and more.
- Thursday, May 19th, 1:00 pm - 2:00 pm**
COMMBUYS Vendor Registration Assistance: OSD Trainers will assist attendees with obtaining a free COMMBUYS vendor account (where government bidding opportunities are housed).
- Wednesday, May 25th, 10:00 am - 12:00 pm**
Supplier Diversity Office Pre-Certification Workshop: Get information on how to begin the process of certification for Minority, Women, and/or Disadvantaged Business Enterprises
- Wednesday, May 25th, 12:30 pm - 1:30 pm**
COMMBUYS Vendor Registration Assistance: OSD Trainers will assist attendees with obtaining a free COMMBUYS vendor account.
- Wednesday, June 8th, 9:30 am - 12:30 pm**
COMMBUYS Essentials for Sellers: This class provides vendors with all the tools needed to utilize COMMBUYS, the Commonwealth's online bidding & procurement system, with hands-on practice in a computer lab
- Wednesday, June 8th, 1:00 pm - 3:00 pm**
COMMBUYS Account Design & Maintenance: Attendees learn how to update a COMMBUYS account to best reflect the organization. This hands-on class covers the Associated Organizations, useful for larger businesses registered.
- Wednesday, June 15th, 9:30 am - 12:30 pm**
Demystifying the RFR: Response to MA Bidding Opportunities: This course shows businesses how to craft a sound response to the various state procurement opportunities available online.
- Wednesday, June 15th, 1:00 pm - 2:00 pm**
COMMBUYS Vendor Registration Assistance: OSD Trainers will assist attendees with obtaining a free COMMBUYS vendor account (where government bidding opportunities are housed).

BOARD OF DIRECTORS	DIRECTORS
OFFICERS	Paul Anghinetti - <i>Bank of America</i>
Chair of the Board Susan Joss <i>Brockton Neighborhood Health Center</i>	Jason Barbosa - <i>Vicente’s Tropical Grocery</i>
President and CEO Christopher Cooney <i>Metro South Chamber of Commerce</i>	Jane Callahan - <i>HR Alternatives</i>
Chair-Elect Gerard Nadeau <i>Rockland Trust Company</i>	Joe Cardinal - <i>National Grid</i>
Treasurer John McGovern <i>McGovern Business Valuation</i>	Joseph Casey - <i>HarborOne Bank</i>
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Vice Chair Economic Development Pat Ciaramella <i>Old Colony Planning Council</i>	Peter Dello Russo - <i>Bridgewater Savings Bank</i>
Vice Chair Government Affairs Ray Ledoux <i>Brockton Area Transit Authority</i>	Francis Dillon - <i>Stonehill College</i>
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	Mahsa Khanbabai - <i>Khanbabai Immigration Law</i>
	Jim Murphy LSP - <i>Tracey Environmental, LLC</i>
	Peter Neville - <i>Concord Foods</i>
	Jonathan “Jay” Pike - <i>Sharkansky LLP</i>
	Andrew Raczka - <i>Abington Bank</i>
	Kathleen Smith - <i>Brockton Public Schools</i>
	Stan Usovicz - <i>Verizon</i>
	Peter Vlaco - <i>Brophy & Philips Company, Inc.</i>
	Dr. Charles Wall - <i>Massasoit Community College</i>
CHAMBER STAFF	508-586-0500 Front Desk x 221
Christopher Cooney, CCE, IOM President and CEO x 223	Alison van Dam, IOM VP of Business Development/Operations x 225
Athena Lavoie Director of Programs & Events x 231	Marissa Recor Finance x 230
Melanie McGrath Communications Coordinator x 222	Klete Squires Membership Director x 229
Doris Flecchia Office Assistant x 221	
<i>Newsletter Written & Designed by Melanie McGrath</i> <i>Printing Provided by The Enterprise</i>	



ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

Metro South Chamber of Commerce
Sixty School Street, Brockton, MA 02301-4087
tel: 508 586-0500/fax: 508 587-1340
info@metrosouthchamber.com
www.metroouthchamber.com

Photography by: Rich Morgan * www.richmorganphotography.com

	<h1>Networking at Events</h1> <p>is one of the most effective ways to grow your business!</p> <hr/>	
<h2>MAY Calendar</h2>		
4	Membership Drive Kick-Off Breakfast (Ambassadors Meeting to Follow) <i>Old Colony YMCA, 445 Central Street, Stoughton</i>	8:00 am
4	Business After Hours <i>Eastern Bank, 276 Quincy Street, Brockton</i>	5:30 pm
10	Executive Committee Meeting	3:00 pm
11	Business After Hours <i>Abington Bank, 6 Harrison Avenue, Abington</i>	5:30 pm
13	Government Affairs Luncheon	12:00 pm
18	Small Business Awards <i>The Shaw’s Center, 1 Feinberg Way, Brockton</i> <i>EXPO begins</i> <i>Luncheon & Awards</i> <i>SBA Workshop</i> <i>EXPO ends</i>	11:00 am 12:00 pm 1:30 pm 2:30 pm
25	Board of Directors	12:00 pm
30	Memorial Day - Chamber Closed	
<h3>Coming Up June</h3>		
7-8	Membership Drive <i>Stonehill College, Easton</i>	9:00 am
7	Executive Committee Meeting	3:00 pm
10	ATHENA Awards <i>Santana Restaurant & Function Hall, 684 Crescent Street, Brockton</i>	12:00 pm
16	Business After Hours & Ribbon Cutting <i>D’Agostino Insurance, 7 Christy’s Drive, Suite 2 Brockton</i>	5:30 pm
<h3>Save the Date July</h3>		
4	Independence Day - Chamber Closed	
14	Business After Hours <i>Thorny Lea Golf Club, 159 Torrey Street, Brockton</i>	5:00 pm

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), 60 School Street, Brockton unless otherwise indicated.

GOODNews

Members - Send Good News to
mmcgrath@metrosouthchamber.com
Sponsored by: Good Samaritan



Good Samaritan Offers Free Skin Cancer Screenings
As a community service of Good Samaritan Medical Center and in partnership with South Shore Dermatology Physicians in North Easton, you are invited to register for a free skin cancer screening. Screenings will take place from 5:00 pm - 6:15 pm on Tuesday, May 3 & Wednesday, May 4 at Good Samaritan Radiation Oncology Center, 818 Oak Street in Brockton. Space is limited and pre-registration is required. Please call Steward DoctorFinder at 1-800-488-5959 to register for this free event.

Brockton Garden Club Annual Plant Sale
The Brockton Garden Club will hold their annual plant sale on Saturday, May 14, 2016 at the Brockton Parks and Recreation Department, 45 Meadow Lane in Brockton, beginning at 8:00 am and ending at 11:00 am. Rain or Shine. The selection is extensive and diverse. It is first come first serve. Proceeds fund our city-wide Civic Projects and Scholarship Fund. Plants, Old Favorites, Perennials, Shrubs, Herbs, Groundcovers, Grasses, House Plants, and more! For more information visit us at www.brocktongc.org.

Rockland Trust Celebrates Small Business Month
National Small Business Week is May 1-7, 2016. This year, Rockland Trust will be doing something special to thank all the small businesses that have selected Rockland Trust as their bank; they'll be promoting the unique offers of small businesses to their patrons. Rockland Trust will be promoting these offers on their website, in their branches, and on social media. Visit rocklandtrust.com to learn more.

Brockton Rox Seeks Host Families!
The Brockton Rox is currently gearing up for the 2016 Baseball season, and is looking for families to be part of the team! The Rox is looking for families that have young little league players or empty nesters that have the room to host one of their Future Collegiate League players for the 2016 season. Host families provide a sense of stability a home-away-from home, and opportunity to form a lifelong connection with minor league baseball players who are pursuing their dreams of playing in the Major Leagues. For more information, please email tracy@brocktonrox.com or contact the Rox office at 580-559-7000.

Brockton Day Nursery Announces Partnership
Brockton Day Nursery (BDN) is pleased to announce a new partnership with Associates for Human Services, Inc. and is now an Early Head Start Child Care Partner! The Early Head Start program provides free comprehensive services and supports to families with children birth to age 3 who meet income eligibility guidelines. Comprehensive services include education and disabilities, dental health, mental health, nutrition, parent

engagement, safety, school readiness, social services, and wellness. The goals and purpose of the Early Head Start Child Care Partnership program align with Brockton Day Nursery's mission to serve the needs of families and children by providing higher quality child care and comprehensive support services. Funding provided through this partnership will enable Brockton Day Nursery (BDN) to continue its mission well into the future. Visit brocktondaynursery.org for more information.

Fuller Craft Museum Announces \$1 Million Gift
Fuller Craft Museum is pleased to announce that a gift in the amount of one million dollars was made to Fuller Craft Museum by the Joan Pearson Watkins Revocable Trust. This remarkable donation was given in the spirit of rewarding the Museum for the strides it continues to make in the collection and exhibition of contemporary craft and to encourage those who support the Museum to match a portion of the donation. Fuller Craft Museum is grateful for the generosity and vision of the Trustees of the Joan Pearson Watkins Revocable Trust and appreciates their support of the museum's mission. To learn more, visit fullercraft.org.

Old Colony Elder Services Opens Second Office
Old Colony Elder Services (OCES), the non-profit agency proudly serving older adults and people with disabilities throughout greater Plymouth County and surrounding communities, is expanding and has opened a new office at 204 South Meadow Road in Plymouth, MA. The new location will better enable OCES to accommodate growth. The agency's main office, which houses 200 of their 235 employees, is located at 144 Main Street in Brockton. The Plymouth office currently has 25 employees, with room for up to 50. The Plymouth office is home to OCES' Volunteer Program; key departments such as Home Care, Senior Care Options, Nutrition, and Information and Referral. Visit ocesma.org to learn more.

Boys & Girls Club To Honor Robert Gustafson
The Boys & Girls Club of Brockton will hold their Annual Black Tie Gala on Thursday, May 26 at the Shaw's Center, 1 Feinberg Way in Brockton, 5:30 pm - 9:30 pm. The 2016 honoree at the event will be Robert Gustafson, President & CEO of Crescent Credit Union. Also, Robert Sims will be honored with the Thomas P. Kennedy Service Award. Witness the Club's life-changing programs during this night of food, cocktails, entertainment, and dancing. To learn more about sponsorships or to reserve tickets, visit bgcbrockton.org.

Lion Labels Announces Certification
Lion Labels, Inc., located in South Easton, MA, is proud to announce that they are

now ISO 9001:2008 certified, reflecting their commitment to high quality and continuous improvement now and for years to come. To achieve this certification, Lion Labels demonstrated the management and operational practices to ensure that what they deliver to you adheres to the standards you expect. For more information, visit lionlabels.com.

Southeastern Institute Holds Taste of STI
Southeastern Institute will hold their first annual Taste of STI on Thursday, May 19, 2016 from 5:00 - 7:00 pm! STI's adult Culinary Arts Program will be serving food alongside 20 local restaurants. Enjoy a live runway show by the STI adult Cosmetology Program at 6:00 pm, displaying the talents of the first graduating class of STI Cosmetology students. Join us to bring the community together to celebrate and promote local businesses. Admission is \$15 per person. Children ages six and under are free. Tickets can be purchased online; space is limited. The event will be held in the Student Commons (Cafeteria) of Southeastern Regional Vocational Technical High School. Visit stitech.edu to learn more.

Eastern Bank Supports ALS Awareness Month
Eastern Bank is raising awareness for ALS by supporting "A Thousand for A Thousand," a social media campaign that targets business owners with a goal of raising at least \$1,000 from at least 1,000 businesses - or over \$1 million - during the month of May, which in addition to being "National Small Business Month" is also "ALS Awareness Month". All donations will go to ALS One, a non-profit dedicated to improving the care model for persons living with ALS, while expediting ALS research for treatments. To learn more or donate, visit alsone.org/thousand.

Bridgewater Savings Sr. V.P. Receives Service Award
Joseph W. Mitchell, Jr., Senior Vice President of Bridgewater Savings, has received the President's Volunteer Service Award for his work with Old Colony Elder Services in Massachusetts. Old Colony Elder Services (OCES) supports the independence and dignity of elders and individuals with disabilities. Mitchell volunteers his time to the OCES Money Management Program in support of this mission. Money management volunteers assist elders who are at risk of losing their independence due to the inability to pay their bills on time. The volunteers meet with the elders on a regular basis to ensure that their finances are in order. Visit bridgewateravings.com.

Haitian Flag Day Celebration
The South Shore Haitians United for Progress Inc. will hold their annual Haitian Flag day celebration on Friday May 20th at 9:30 am in front of the Newly renovated City Hall Plaza in Brockton. Please join us

for a time of celebration, songs, poems, cultural dances, guest speakers and refreshments. We hope to see you there! Visit brockton.ma.us to learn more.

HarborOne Featured in Wellness Conference
Wellness Workdays, an organization that partners with businesses to create worksite wellness programs, recently held their 3rd Annual Wellness Conference. The conference hosted approximately 100 participants from across the U.S. and from different disciplines, and featured an employer panel discussion. Patricia Williams, SVP Human Resources at HarborOne Bank, spoke on the panel to offer practical, actionable takeaways that attendees could implement at their organizations. Learn more at wellnessworkdays.com.

Plymouth County Correctional Holds Job Fair
The Plymouth County Correctional Facility is hosting a job fair on Wednesday, June 22, and is looking for employers to participate. The job fair will connect inmates with potential employers. The job fair will take place from 1:30 pm - 3:30 pm at the Plymouth County Correctional Center, 26 Long Pond Road in Plymouth. For more information or to register, please contact Jim Frazier at jfrazier@pcsdma.org.

Charlie Horse Offers Free Bowling for Moms!
Bring your mom to the Charlie Horse on Mother's Day, Sunday May 8th - when mothers bowl for free! Enjoy great food and fun with the family. The Charlie Horse is located at 674 Old West Center Street in West Bridgewater. Visit thecharliehorse.com to learn more.

Brockton Area Arc, Heartbeats Fundraiser
Preparations are underway for an exciting fundraiser to benefit the Brockton Area Arc and Heartbeats for Down Syndrome where someone will take home \$10,000.00 on May 20, 2016! The proceeds from the "\$10,000.00 Drawing Event" will continue to fund our initiatives for children with special needs and their families. Ticket sales are limited to 400. Each \$100.00 ticket includes admission for two to the "\$10,000.00 Drawing Event" on May 20, 2016 at The Shaw's Center in Brockton. Won't you please help make this event a success? Call Gail Delgado at 508-583-8030 x216 to reserve your ticket(s) or visit: www.brocktonarearc.org.

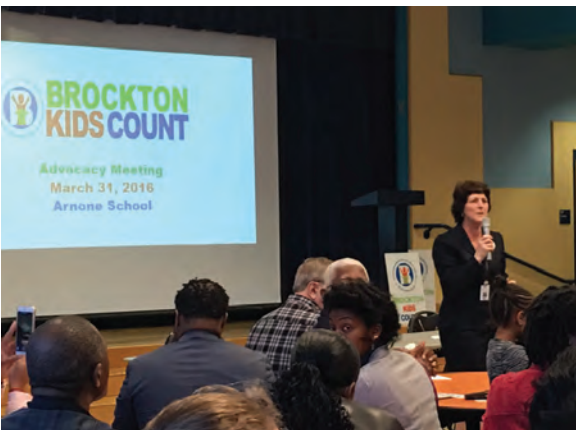
3rd Annual Havana Dance Night
LULAC invites you to attend their 3rd annual Havana Night Dance on Saturday, May 21. The event will take place at the Brockton War Memorial Building located at 156 W Elm Street Brockton from 6:00 pm-12:00 am. Come and enjoy the authentic Cuban food, live band Grupo Chevere, and much more. Come with your Havana Chic attire and join the fun! Learn more at brockton.ma.us.

Doris Flecchia Earns Volunteer Award



Doris Flecchia, a Volunteer through OCES' RSVP Program (Retired and Senior Volunteer Program for Plymouth County) was recently presented with a President's Volunteer Service award for dedicating over 4,000 hours of her time and talents with the community. The award was presented at a Volunteer Appreciation Lunch held by OCES at the Indian Pond Country Club in Kingston. Doris is a valued member of the Metro South Chamber team, assisting the staff with their daily responsibilities and organizing the Chamber's Ambassador meetings. Pictured left: Nicole Long, Assistant Executive Director at OCES; Doris Flecchia, Volunteer Administrative Assistant at the Metro South Chamber of Commerce

"Brockton Kids Count" Kicks-Off Campaign



Brockton Kids Count kicked off their advocacy campaign recently, where Kathleen Smith, Superintendent of Brockton Public Schools (pictured left) spoke to a large crowd there to support the cause. "Brockton Kids Count" is an advocacy campaign for equitable funding for the Brockton Public Schools, beginning the FY17 budget season with a \$10 million deficit. To learn more, visit and like their Facebook page at facebook.com/BrocktonKidsCount, or visit brocktonpublicschools.com

Prostate Cancer High Mortality - Get Tested

Did you know that prostate cancer is the most common and the second most lethal malignancy in American men? The disease strikes as many as one in five black men, who are 2.5 times more likely to die compared to other ethnic groups. According to the recent data from the National Cancer Institute, Plymouth County has the highest prostate cancer mortality rate in black men in Massachusetts. **In Brockton, prostate cancer mortality in Black men is 39 percent higher than the state average**, according to the Department of Health's MassChip database. Screening allows for the early detection of prostate cancer, which is critical for saving lives.

That's why the Brockton NAACP has partnered with AdMeTech Foundation and Good Samaritan Medical Center to raise awareness and education in Brockton. The three organizations held a Prostate Cancer Awareness Day this year, offering educational sessions, consultations, and resources. A similar event will be planned for Friday, June 17th, hosted by Mayor Bill Carpenter. Check the city's website for more details: brockton.ma.us or contact the Brockton NAACP at 508.587.0502, secretary@NAACP-Brocktonbranch.org.

Small Business Loan Program Event

Thursday, May 19 | Enso Flats Gallery, Brockton



Brockton 21st Century Corporation's Main Streets Initiative and Eastern Bank will host a Loan Program Information Event for Small Businesses on Thursday, May 19, 6:30 pm - 9:30 pm at the Enso Flats Gallery, 50 Centre Street in Brockton. This is a complimentary event, and a chance for local

small businesses to learn about small business loans that could be beneficial, as well as to network with other Brockton businesses.

In addition to networking and loan information, there will be catering provided by JJ's Caffe, and entertainment provided by The Sound Lab. Take advantage of this great opportunity!

Partnering organizations include Office of Mayor Bill Carpenter, Brockton Redevelopment Authority, Small Business Administration (SBA), and Campello Main Streets Program. For more information, please call 508-586-0021.

Economic Development in W. Bridgewater Tour

The Metro South Chamber of Commerce was honored to host Maria Marasco, Esq., Regional Director, Southeast of the Massachusetts Office of Business and Development (MOBD), for site visits to some of the great businesses that operate in West Bridgewater. Maria's specialty is small business & real estate.

The Massachusetts Office of Business Development (MOBD) is the state's one-stop source for businesses seeking to relocate to Massachusetts and businesses wishing to expand their current operations here. For more information, visit mass.gov/hed/economic/eohed/bd.

Cheer Pack North America



Located at 1 United Drive in West Bridgewater, Cheer Pack North America is a US manufacturer of spouted pouches used in the packaging of baby food, children's snacks, yogurts, pet foods, dressings, and more. Learn more at cheerpack.com. Pictured above: Manny Nunes, Cheer Pack; Lou Giovannone, Cheer Pack; Maria Marasco, MOBD; Christopher Cooney, Chamber President & CEO

KOSO America



KOSO America, 253 Pleasant Street in West Bridgewater, is a world-leading manufacturer of high-quality control valves, actuators, and accessories for the automation market. Visit hammel-dahl.com to learn more. Pictured above: Bruce Hughes, Old Colony Planning Council; Mark Gallagher, KOSO America; Maria Marasco, MOBD; Christopher Cooney, Chamber President & CEO

GenCon



GenCon is a construction company that was started in 1976, located at 323 Manley Street in West Bridgewater. The company has built over 900 residential dwellings and completed over 800 commercial jobs since its conception. For more information, visit gencondb.com. Pictured above: Bruce Hughes, Old Colony Planning Council; Maria Marasco, MOBD; Bob Gendron, CEO, GenCon; Christopher Cooney, Chamber President & CEO

Lawadessa Restaurant



Lawadessa Restaurant, located at 757 West Center Street in West Bridgewater, offers the finest Middle Eastern cuisine in the area. Lawadessa prides itself on its use of fresh ingredients and hand-made dishes, including a variety of vegetarian, vegan, and health-conscious options. Visit lawadessarestaurant.com to find out more. Pictured above: Bruce Hughes, Old Colony Planning Council; Eldon Moreira, Selectman, West Bridgewater; Tony Hanna, Owner & Chef, Lawadessa Restaurant; Maria Marasco, MOBD; Christopher Cooney, Chamber President & CEO

Chamber Participates in Local Career Days

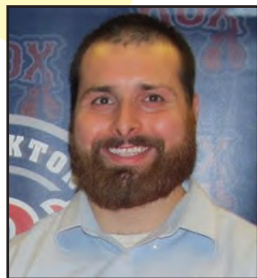


Above left: Elli Da Silva, Graduate Student Intern at the Metro South Chamber explains the role of the Chamber to high school students attending YouthWorks Brockton's Career Day. Right: Elli Da Silva, Graduate Intern; Christopher Cooney, Chamber President & CEO attend Bridgewater State University's Career Fair, the largest spring fair they have ever held, with 120 businesses.



MEMBERProfile

Brockton Rox Baseball & The Shaw's Center



Ben Rapaport



Number of Employees: 10

What is your market area?
South Shore

What is unique or special about your firm and the products and services you offer?

The Rox and the Shaw's Center are unique in being able to service a wide variety of events. Within one week we will have several baseball games, a charity softball tournament, concert, and a corporate meeting or outing. Offering such a wide variety of services to all demographics in the area also provides great marketing opportunities for any local or regional business.

What is your main business objective concerning your customers and the business community?

We want to make sure that every person who attends a game, wedding, corporate outing or any type of event has the best experience possible or return possible.

***Rox Opening day is Thursday, June 2, 2016 - Visit brocktonrox.com**

1 Feinberg Way
Brockton, MA 02301
(508) 559-7011
www.brocktonrox.com
www.theshawscenter.com

Year Established: 2002

Products or Services:

We offer a wide variety of products and services for individuals and businesses. For businesses we can provide a great venue to entertain clients, host company outings and market to consumers in Southeastern Massachusetts. For individuals we provide a unique space to host weddings, bar-mitzvahs, birthday parties, fundraisers and catch a great baseball game!

2016 Brockton Rox Home Game Calendar

June

2	Thursday	7:05	Nashua Silver Knights
4	Saturday	7:05	Wachusett Dirt Dawgs
7	Tuesday	4:05	North Shore Navigators
9	Thursday	7:05	Torrington Titans
10	Friday	7:05	Marthas Vineyard Sharks
11	Saturday	7:05	Wachusett Dirt Dawgs
12	Sunday	4:05	Bristol Blues
15	Wednesday	10:05	Seacoast Mavericks
17	Friday	7:05	Pittsfield Suns
18	Saturday	11:35	North Shore Navigators
18	Saturday	7:05	North Shore Navigators
21	Tuesday	6:35	Nashua Silver Knights
24	Friday	7:05	Seacoast Mavericks
26	Sunday	4:05	Marthas Vineyard Sharks
29	Wednesday	6:35	Torrington Titans

Crescent Credit Union Reveals Branch Updates



Crescent Credit Executives, Local Legislative Officials, Business Leaders and Members of the community gathered at Crescent Credit Union's Commercial Street branch, located at 115 Commercial Street in Brockton, to celebrate branch updates with a Ribbon Cutting ceremony.



The newly renovated Commercial Street branch is filled with members of the business community who enjoyed networking opportunities



Nicholas Giaquinto, Office of Mayor Bill Carpenter; Pat Caramella, Old Colony Planning Council; Senator Michael Brady; Murray Velstein, Source 4



Katherine Light, Mansfield Bank; Jenni White



Crescent Credit Union raffles off a gift card to Petti's Market (event caterer) Pictured: Todd Petti, Petti's Market & Deli; Robert Gustafson, President & CEO, Crescent Credit Union; Scott Cashman, ID Sign; Alison van Dam, V.P. Business Development, Metro South Chamber

2016 B4B Available Online and at Chamber

The Chamber has posted the 2016 Book for Business on the website, where visitors can now flip through pages of Chamber publications in an interactive book format. The Book for Business can be accessed online all year long, with hotlinks to member websites as an added benefit. To view the directory, visit metrosouthchamber.com/news-media/book-for-business.

There are also additional hard copies of the 2016 Book for Business available at the Chamber office, located at 60 School Street in Brockton. This is a good resource to have at real estate offices, schools, for your new staff, etc. If you would like to request additional books to have and hand out at your location, please contact Melanie McGrath at 508.586.0500 x222, mmcgrath@metrosouthchamber.com.



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NW-CN13410432

Senate President Covers Many Topics at Chamber Luncheon



On Friday, April 29, 2016, the Chamber hosted over two hundred business leaders and elected officials at Bridgewater State University for the Annual Legislative Luncheon. Attendees of the luncheon had the opportunity to hear from Senate President Stan Rosenberg about important regional priorities. These topics included the Metro South Regional Water Use & Reclamation Authority, Gateway City Initiatives, Natural Gas & Renewable Energy, Brockton Resort Casino/Brockton Fairgrounds Land Use, Funding of Local Education, Downtown Higher Education Collaborative Center, and Massasoit Community College Allied Health & Science Building.

The event sponsors were Massasoit Community College and Bridgewater State University; with Bridgewater State University hosting at their Rondileau Campus Center Ballroom. Fred Clark, President of Bridgewater State University and Charlie Wall, President of Massasoit Community College, praised the Senate President in their opening remarks for being a champion and advocate of education in Massachusetts.

The Legislative Luncheon was recorded by Brockton Community Access. Check listings for air times.

Photos by www.RichMorganPhotography.com. Sound by www.RobPetersEntertainment.com. Video by Brockton Community Access.



Senate President Stan Rosenberg



Sue Joss, Brockton Neighborhood Health Center, Chair of the Board



Fred Clark, President, Bridgewater State University (sponsor & host)



Dr. Charles Wall, President Massasoit Community College (sponsor)



Ray Ledoux, BAT, Vice-Chair Govt. Affairs emcees the program



Richard Moran, Student at BSU, performs the National Anthem

Sponsored by:



Frank Hegarty, Town of Avon; State Representative James Cantwell; Senator Michael Brady; Senator Marc Pacheco; Senate President Stan Rosenberg; Sue Joss, Chamber Chair; Daniel Salvucci, Town of Whitman; Matthew McDonough, Plymouth County Register of Probate; Bob Wisgirda, Plymouth County Charter Study; John Buckley, Jr., Plymouth County Register of Deeds



Emmanuel Amodio, BSU Senior majoring in Business Management, minor in Aviation Science Management; Senate President Stan Rosenberg; Ashleigh Bell, BSU Junior majoring in Management



Michael Molyneux, The Charity Guild; Bill Morse, Mutual Bank; Dan Smith, Siemens, Town of Easton



Mayor of Brockton Bill Carpenter; John Jurczyk, President, Good Samaritan Medical Center; Christopher Cooney, Chamber President & CEO

Natural Gas Proposal Could Bring Savings



Alison van Dam, Chamber V.P. of Business Development; Pat Ciaramella, Old Colony Planning Council, Vice-Chair Economic Development; Arthur Diestel, Manager, Stakeholder Outreach, Spectra Energy; Christopher Cooney, Chamber President & CEO



Algonquin Gas Line, which connects to the Texas Eastern Transmission and Maritimes Northeast pipelines.

The Chamber recently met with Spectra Energy to discuss a new natural energy proposal that could save residents and businesses money while providing a safer and cleaner alternative. Spectra's proposal includes the expansion of the 60 year old Algonquin natural gas pipeline to serve power generators already connected to the system for coal burning and the replacement of approximately 125 miles of pipes. Massachusetts employers pay some of the most expensive electricity costs in the nation. These costs impact the Commonwealth and Metro South's ability to compete. Nuclear Power Plants in Plymouth and Somerset will soon be going offline which could lead to additional price spikes and blackouts. Spectra's proposal could help prevent this from happening. It would also generate billions of dollars annually for New England and help to attract and retain manufacturing and industrial businesses and provide a cleaner energy solution.

For more information, contact Arthur at Spectra Energy at 713-627-5116.

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Small Biz Luncheon (Continued from page 1)

Wednesday, May 18th | The Shaw's Center, Brockton

Deb's experience includes a range of non-profit initiatives that have empowered women, children and families. She understands and has leveraged public-private partnerships to offer creative, high-impact policy solutions that combat the societal inequities we face.



Deb Goldberg
MA State Treasurer

Elected in 2014, Deb's focus is to protect taxpayer dollars, bring new levels of transparency to state government and advance policies that break down barriers and create economic empowerment through wage equality, financial literacy and college savings plans, to name a few.

Robert H. Nelson was appointed district director of SBA's Massachusetts District Office on November 26, 2007. As district director, Mr. Nelson is responsible for the effective delivery of SBA's financial and business development programs with a mission to counsel, assist and protect the interest of small business statewide in order to maintain and strengthen the economy. He has 23 years of federal service, 16 of which have been with the SBA.



Robert Nelson
SBA District Director

Tickets are \$35 for members and \$45 for future-members. To register, please contact Athena Lavoie at alavoie@metrosouthchamber.com, 508.586.0500 x231, or register online at metrosouthchamber.com/calendar-registration. Corporate tables of 10 are still available. Don't forget to schedule time before or after the breakfast to attend the 2016 Business Expo (see below).

EXPO Featured at Small Business Luncheon



Wednesday, May 18, 2016

10:30 am - 11 am: Expo Set-up
11 am - 12 pm: Business Table-top Expo
12 pm - 1:30 pm: Small Business Awards Luncheon
1:30 pm - 2:30 pm: Business Table-top Expo

Expand your business and promote your company to hundreds of prospective clients at the 2016 Business Expo, presented in conjunction with the Small Business Awards Luncheon, May 18, 2016 at the Shaw's Center, 1 Feinberg Way in Brockton. More than 30 businesses will be featured in this table top Expo. Expo tables are \$99 for members and \$149 for future-members. Tables will be available on a first come, first serve basis. Luncheon tickets must be purchased separately. To reserve your table-top, please contact Athena Lavoie, 508.586.0500 x 231 or email alavoie@metrosouthchamber.com. The Expo is free to walk the floor - please be sure to stop by before or after the Luncheon!

Free Small Business Workshop to Boost Business

Wednesday, May 18, 1:30 pm - 2:30 pm

Looking to expand your business? Attend a FREE SBA workshop in conjunction with the Small Business Awards Luncheon on Wednesday, May 18, 1:30 pm - 2:30 pm at The Shaw's Center, 1 Feinberg Way in Brockton. This session will directly follow the Luncheon, and is open to all attendees as well as the public.



Attendees will gain a better understanding of SBA programs & services and how they can help their business. Information will be provided on the following:

- **MSBDC-** MA Small Businesses Development Center
- **SCORE-** Counselors to America's Small Business
- **SBA Guaranty Loan Programs:** 7(a), Micro Loans, SBA Express Loans & 504-Loan Program
- **Government Contracting Opportunities:** 8(a) Business Development, HUBZones (Historically Underutilized Business Zones), Small Disadvantaged Business, Surety Bonding, Disaster Assistance
- **CWE -** Center for Women & Enterprise

To register, visit metrosouthchamber.com/calendar or contact Athena Lavoie, 508.586.0500 x231, alavoie@metrosouthchamber.com.

ATHENA Award Program- Nominations Open

Call for Nominations

On June 10th, the Metro South Chamber of Commerce and Eastern Bank will present the 18th Annual ATHENA Award to an exceptional individual who has achieved excellence in his/her business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.



ership of our businesses, communities and government.

To nominate an individual for an ATHENA award, or for more information, please contact Athena Lavoie at 508.586.0500 x 231, or email alavoie@metrosouthchamber.com. Learn more at metrosouthchamber.com/events/athena.

Prior ATHENA Recipients

- 2015 Mary Waldron, BSU
- 2014 Janet Trask, Brockton VA Hospital
- 2013 Kathleen Smith, Brockton Public Schools
- 2012 Ruth Bramson, Girl Scouts of Eastern MA
- 2011 Elaine Reiser, Brockton Area Multi-Services
- 2010 Anne DeMinico, St. Joseph Manor
- 2009 Sue Joss, Brockton Neighborhood Health Center
- 2008 Vanessa Tierny, Brockton Area Multi-Services
- 2007 Susan Szachowicz, Brockton High Principal
- 2006 Loretta Degrazia, East Coast Petroleum
- 2005 Marianne Wroble Cox, WYBR 1460am Radio
- 2004 Shailah Stewart, Brockton Public Schools
- 2003 Linda Faria Braun, The Adult Learning Center
- 2002 Christine Karavites, Proteas Consulting
- 2001 Barbara Duffy, My Turn, Inc.
- 2000 Noelle Foye, Brockton Elementary School Nurse
- 1999 Janice Cunningham, East Bridgewater Police

Sponsored by:



The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Russia, Canada, China, The United Arab Emirates and the United Kingdom. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the lead-

Female TOPGUN at ATHENA Awards Luncheon

Friday, June 10th, 12:00 pm - 1:30 pm



U.S. Navy LCDR Stephanie Latham, an Easton native & fighter pilot, is shown next to a fighter jet. Photo courtesy of Ames Free Library

has served the community in a meaningful way, and has assisted women in reaching their full leadership potential. In addition to the ATHENA Award presentation, the luncheon program will feature keynote speaker **Stephanie Latham, female TOPGUN for the U.S. Navy.**

Stephanie Latham was born and raised in North Easton, Massachusetts, and graduated from Oliver Ames High School in 2001. A graduate of the U.S. Naval Academy, Stephanie earned a Bachelor of Science in English before being selected to become a Navy pilot. She attended Aviation Preflight Indoctrination (API), where she completed training in meteorology, navigation, aerodynamics, and water survival. She earned her Wings of Gold in 2007, and in 2008 completed two combat deployments aboard USS Dwight D. Eisenhower in support of Operation ENDURING FREEDOM. She earned three Air Medals in recognition of her combat flights over Afghanistan.

In 2011, Stephanie was selected to attend Navy Fighter Weapons School (TOPGUN) at Naval Air Station Fallon in Fallon, Nevada. Upon graduation, Stephanie became only the 5th singleseat female fighter pilot to complete the demanding course. Stephanie was deployed with the "Stingers in 2014, where she flew combat missions over both Iraq and Syria in support of Operation INHERENT RESOLVE, earning her fourth Air Medal.

Throughout her aviation career, Stephanie has accrued over 1450 hours in tactical aircraft and 304 carrier arrested landings, which include 127 nighttime arrestments. Over the course of three deployments, she has executed 77 combat sorties flown over Afghanistan, Iraq and Syria. Stephanie is married to Commander Jeff Latham, of Lithia Springs, Georgia. They live in Hanford, California with their spoiled labrador, Bevan.

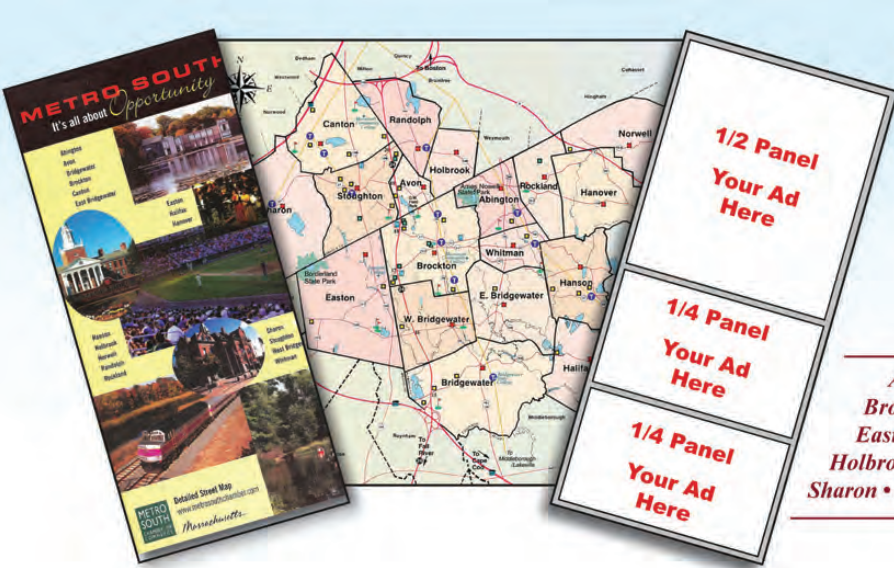
Advertising Opportunities Available; Metro South Regional Street Map - Wall Size

The Metro South Chamber of Commerce receives numerous daily requests from new arrivals, tourists, and businesses for maps of the area. You'd be amazed at how many people still like to use maps to find your business!

Due to the high demand, the Chamber will be producing a new Metro South Regional Street Map! This is your opportunity to advertise and promote your business to over 15,000 people. The Regional Street Map is a double-sided, 4-color process publication printed on high quality paper. It contains a street guide including libraries, post offices, police departments, schools, hospitals, and more.

- In addition to your color ad, you will receive:
- A business listing on the back side of the map with contact information and business description
 - Listing on Chamber website as sponsor, with a hotlink to your website (20,000 views annually).
 - Receive a bundle of printed maps to distribute to your customers

Don't have the time to create an advertisement? Our in-house designer will create one for you, free of charge. Don't miss this opportunity! For more information, contact Melanie McGrath, 508.586.0500 x222, mmcgrath@metroouthchamber.com.



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Sharon • Stoughton • W. Bridgewater • Whitman**

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1/4 Panel
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- **Directory Listing:** \$295

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bridgewateravings.com



Reiko McNeil,
Bridgewater Savings Bank

What is your business?
Bridgewater Savings is an independent community bank that offers a full line of personal and business banking products and services with eight convenient branch locations, one loan center, and one financial center.

How long have you been in this business?
Since 1872, Bridgewater Savings has been supporting the local community and providing the financial expertise and friendly, knowledgeable service our customers expect.

Please list your past experience and educational background.
I started my career as a bank teller with Bridgewater Savings in May 2000. During my time with Bridgewater, I was promoted to Assistant Branch Manager at the Bridgewater Center branch, and then to my current position as Branch and Client Relationship Officer at the West Bridgewater branch, where I am responsible for customer

service, branch supervision, and branch growth. I graduated from Toyo Women's College in Tokyo, Japan, and moved to the United States 21 years ago.

How long have you belonged to the Chamber?
When did you become an Ambassador?

Bridgewater Savings has been a member of the Metro South Chamber for many years; I became an Ambassador in January 2015.

How does your Chamber membership work for you?

The Metro South Chamber of Commerce is an important business affiliation for Bridgewater Savings Bank as we are committed to fostering relationships with area businesses, the community and contributing to the Chamber's mission. Being an ambassador and member of the chamber, I find value in attending networking events as I've met many business professionals in the area.

What additional organizations do you belong to?

I am the Treasurer of the West Bridgewater Lions Club.

The Ambassador Team • Win-Win Opportunity!

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. To learn more, please email Doris at doris@metroouthchamber.com.

Thinking of Going Solar? Many Already Have, Simply

Would you like to:

- ☒ Spend less money on your utility bill?
- ☒ Know your future energy costs?
- ☒ Save money with attractive financing options and state and federal incentives?
- ☒ Increase the resale value of your property?
- ☒ Positively impact your business brand?

If you answered "yes" to any of these questions, solar energy may be the answer for you!



Chamber Solar Challenge
Because solar just makes cents

METRO SOUTH
CHAMBER OF COMMERCE



The Metro South Chamber is providing you with an opportunity to install solar at low to no-cost through the EnergySage Solar Online Marketplace, "the Expedias of solar installation."

All it takes is 5 minutes to get started. Go to www.energysage.com/p/metroouthchamber and type in your business' physical address, an estimate of your monthly electricity bill, and how you prefer to be contacted. You will soon be connected to local installers who will compete for your business, providing you quality service at the best possible price.

Are you a solar installer and not registered on EnergySage? Let us connect you to EnergySage so that you don't miss out on the opportunity for more business!

For more information, contact Alison van Dam, avandam@metroouthchamber.com, 508-586-0500 x 225.

This program is brought to you as part of the Massachusetts Chamber Solar Challenge, a state-wide Chamber sustainability initiative that help members save on energy costs while encouraging local economic development.



The Massachusetts Association of Chamber of Commerce Executives recently held their Annual Meeting at the Plainridge Park Casino in Plainville, which included an Energy Panel Discussion with MA Dept. of Energy Resources Commissioner Judith Judson (left), Peter Rothstein, President of the NE Clean Energy Council (right), and other industry professionals

WELCOME *New Members*

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www.granitecityelectric.com
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Mr. Jeremy Beek
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Avon, MA 02322
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www.cumingmicrowave.com/
Manufacturers

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www.sscmusic.org
Art/Music

South Shore Vocational Technical High School
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Hanover, MA 02341
(781) 878-8822
www.ssvotech.org
Schools/Colleges

The Salvation Army
LT Bramwell Applin
PO Box 4047
Brockton, MA 02303
(508) 583-1896
www.salvationarmy.org
Human Service Organizations

***Receive valuable incentives when you join by June 30th. (See page 11)**

For more information, contact Klete Squires, 508.586.0500 x 229, ksquires@metrosouthchamber.com.

RENEWINGMembers *Thank You !*

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B.N. Yanow Company
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Beacon Telecom, Inc.
Brockton Equipment Spilldam
Brockton Public Schools
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Carousel Family Fun Center
Celia Insurance Agency, Inc.
Duval's Pharmacy Inc.
Elite Health and Fitness
Emmanuel House Residence

Friend S. Weiler
Hackwell-Boone Insurance Agency, Inc.
Healy & Healy, CPA
Italian Kitchen
JJ's Caffè
Landerholm Electric Company, Inc.
Law Office of Brent T Warren LLC
Mihos Realty LLC
North Easton Savings Bank
ProLink Networking Group
Simpson Spring Company
Southeastern Regional School District
Standard Modern Company, Inc.
Sulmonte & Frenier, LLP
Super 8 Metro South
Woodwards Auto Parts & Spring Shop

Tuscany, Italy Travel This Fall - Last Call!

November 1-9, 2016



and include hotels, meals, day trips, coach transportation from Brockton, and airfare from Boston.

Known for its beautiful landscapes, its rich artistic legacy, and vast influence on high culture, Tuscany is widely regarded as the true birthplace of the Italian Renaissance. Join in this opportunity of a lifetime to explore the endless opportunities that Tuscany has to offer. To learn more and download reservation form, visit metrosouthchamber.com/events/travel or contact the Chamber office at 508.586.0500.

Leave everyday life behind and escape to Tuscany! The Metro South Chamber of Commerce is partnering with Central Holidays to offer a 9 day, 7 night trip to Tuscany, Italy this fall - November 1-9, 2016. Rates start at \$2,999

Chamber Affiliate News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** will hold their annual Networking Night on Monday, June 6th at Crystal's Kitchen, 4 South Main Street in West Bridgewater. Please visit bridgewaterbiz.biz for more details and registration. If you are interesting in volunteering for or sponsoring this event, please email Cheryl.bilodeau@rocklandtrust.com

The **Stoughton Chamber of Commerce** will hold a workshop entitled "The Power of the Inbox" Tips & Tricks for Successful Email Marketing on Wednesday, May 18th, 8:00 am - 10:00 am. This workshop, sponsored by Constant Contact, will take place at the Stoughton Council on Aging, 110 Rockland Street in Stoughton. The cost to attend is \$15. Register and learn more at stoughtonma.com for more information.



The **Norwell Chamber of Commerce** will award a 2016 "Citizen of the Year" and "Business of the Year" at an Awards Dinner on Thursday, May 19, 6:00 pm - 9:30 pm at Barker Tavern, 21 Barker Road in Scituate. Tickets are \$50 per person and include cocktail hour and a buffet dinner. Learn more and reserve tickets online at norwellchamberofcommerce.com.

The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park. Visit avonindustrialpark.org for more information.

The **Randolph Chamber of Commerce** will hold their "Best Taste of Randolph" event on Tuesday, May 3 from 5:30 pm - 8:00 pm at the Lantana, 43 Scanlon Drive in Randolph. Enjoy samplings from your favorite local eateries, networking, and more. Learn more at randolphchamberofcommerce.org.



ProLink Networking Group, now in its third year, is a unique, category-exclusive business networking group in the Metro South region where members enjoy long-term friendships, referrals, informative presentation, and more. Meetings are held on alternating Tuesdays, 7:30 am at the Metro South Chamber of Commerce. For meeting schedule or more information, visit www.prolinknetworking.com.

The **South Shore Women's Business Network (SSWBN)** is holding a May After Hours and Wine Tasting event on Thursday, May 26, 5:30 pm - 7:30 pm at the new 1620 Winery & Wine Bar, located at 170 Water Street in Plymouth. Join for complimentary networking and wine tasting! Visit www.sswbn.com to learn more and register.



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Call for Membership Drive Volunteers & Prizes

Drive: Tuesday, June 7 - Wednesday, June 8

WE WANT YOU



**MEMBERSHIP DRIVE
VOLUNTEERS NEEDED!**

Membership Telephone Drive on Tuesday, June 7 & Wednesday, June 8 at Stonehill College in Easton. If you are a Chamber member who would like to participate in the drive in order to form a stronger business community and express to others what Chamber membership has meant to you, please contact Klete Squires at 508.586.0500 x229, ksquires@metrosouthchamber.com.

Becoming a member of the Metro South Chamber provides your business opportunities to accelerate its growth. For more information, email ksquires@metrosouthchamber.com or visit metrosouthchamber.com.

This is an important time for the Metro South Chamber of Commerce as we focus on growing our membership. The membership campaign will culminate in a

Call for Prize Donations; Gain New Potential Customers

The Metro South Chamber asks for your support in this valuable campaign by donating a prize to the 2016 Membership Drive. This is a simple way to promote your business, gain extra visibility and introduce your business to new, potential customers. Suggested donations include: gift certificates, savings bonds, bottles of wine/liquor, free passes to cultural or education events, tickets to concerts/sporting events, free ads, clothing, vacation get-aways, promotional products (pencils, mugs, mouse pads), sports memorabilia and other traditional or creative prizes.



For your donation, you will receive recognition in upcoming Action Report Newsletters, recognition on the Chamber website (hundreds of views daily), the Chamber e-Update (sent to 3,500 subscribers weekly), direct promotion to 100 campaign volunteers, and listed as a sponsor/donor in press releases sent to our media outlets.

For more information or to donate a prize, contact Klete Squires at (508) 586-0500 ext. 229, or email ksquires@metrosouthchamber.com.

Important Dates for Drive Volunteers, Future Members



• **Wednesday, May 4th** - Member Drive Volunteer Kick-off Breakfast @ the Stoughton Old Colony YMCA, 445 Central Street in Stoughton. Call volunteers will learn what to expect during the Drive, as well as how to best leverage time and resources to achieve success!

• **Wednesday, May 4th/ Wednesday, May 11th/Thursday, June 16th** - Drive volunteers are invited to attend and bring a membership prospect to an upcoming Business After Hours event! Join us at Eastern Bank, 276 Quincy Street in Brockton on May 4th, Abington Bank, 6 Harrison Avenue in Abington on Wednesday, May 11th, or D'Agostino Insurance, 7 Christys Drive, Suite 2 in Brockton on Thursday, June 16th. Enjoy complimentary networking, refreshments, raffles and more.

• **Tuesday, June 7th & Wednesday, June 8th** - Teams will select an 8:30 am - 12:00 pm or 12:30 pm - 4:00 pm call drive shift at Stonehill College. Refreshments will be provided for volunteers.

• **Thursday, June 30th** - Deadline for new members to join and receive special membership drive benefits package.

• **Thursday, July 14th** - Membership Drive Wrap Party and Business After Hours at Thorny Lea Golf Club, 159 Torrey Street in Brockton. The winning team and top individual salesperson will be recognized.

Many exciting prizes are available to top recruiters and every volunteer who recruits a new member during the Campaign will be entered into a drawing for a Grand Prize.

Join the Chamber, Receive \$1,000+ in Incentives



Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business. Chamber membership is affordable no matter how small your business, and it provides your business with tremendous opportunity.

Join During This Spring Promotion to Receive:

FREE Member Listing in the Action Report newsletter (distributed to over 30,000)
FREE Member Profile in Action Report newsletter, distributed through *the Enterprise*
2 FREE Listings in the 2017 Book for Business
FREE 2016 Book for Business
FREE Chamber Business List in Excel or mailing labels, \$150 value
FREE Enhanced member listing on the Chamber website with hotlink to website
FREE admission to your first 3 Business After Hours networking events
FREE admission to ATHENA Awards Program, \$35 value
FREE access to members-only page of website to post discounts, events, and more
FREE opportunity to host business workshops for other Chamber members
FREE opportunity to promote company in the Action Report and the e-Update
FREE access to business assistance programs and other Chamber affiliation programs
 Health Insurance Opportunities, Energy Power Purchasing Program, and savings
And More!!

= OVER \$1,000.00 IN PROMOTIONAL BENEFITS
 (Base Rate is \$300 + \$5 per full time employee)

For more information or to set up an appointment, contact Klete Squires at 508.586.0500 x 229 or email ksquires@metrosouthchamber.com. You can also find more information on our website at www.metroouthchamber.com.

Special Thanks to Membership Drive Team Captains



Joanne Schneider & Friend Weiler,
Drive Campaign Co-Chairs

The Metro South business community has stepped up to a leadership position as team captain of the Metro South Chamber Membership Drive. Their effort and support helps to benefit the growth of the Chamber, allowing for increased and enhanced programs, events, education, services, and initiatives supporting business advocacy. We are still looking for captains to lead teams and individual volunteers. If you are interested in participating, please contact Klete Squires, 508.586.0500 x 229, ksquires@metrosouthchamber.com.

The Chamber wishes to thank: Joanne Schneider, Eastern Bank, Ambassador Chair & Friend Weiler, Consultant, Vice-Chair Membership Development who will serve as Drive Campaign Co-Chairs, as well as Teams/Captains: Maria Sindone, Abington Bank; Reiko McNeil & Edward Sousa, Bridgewater Savings; Richard Hooke, Crescent Credit Union; Craig Pina, D'Agostino Insurance; Joanne Schneider, Eastern Bank; Jane Callahan, HR Alternatives; Sue Cuniff & Katherine Light, Mansfield Bank; Joe Tansey, Rockland Trust; Signature Healthcare; Nicki Meade Draves, Good Samaritan Medical Center

Membership is Key To Your Business Success

"The Metro South Chamber is a strong organization with a long history and powerful leadership. The Chamber provides resources and support to area businesses, markets the strength of the region, helps to shape the workforce, and drives the Economic development in the city of Brockton."

Bill Carpenter, Mayor, City of Brockton

"The Metro South Chamber is such an exciting enterprise! The quality programs, the innovative ideas and profound influence for good in the community make for a winning mix of attitudes and expressions."

Carol Bulman, Jack Conway & Co.

Buy Local From These Chamber of Commerce Members

South Shore Vo-Tech High School



476 Webster Street, Hanover
781-878-8822 • www.ssvotech.org

South Shore Vocational Technical High School is a grade 9-12 public school located in Hanover preparing 630 students for direct entry into careers supported by local employers. We are looking for employer partners to help with program advisory committees, student co-operative work placements, internships, tours, and job shadowing. For more information or to become a SSVT partner, please contact Superintendent Tom Hickey at thickey@ssvotech.org, or at 781.878.8822 x417.

South Shore Conservatory



One Conservatory Drive, Hingham
781-749-4565 • www.sscmusic.org

South Shore Conservatory is the largest community school for the arts in MA, serving over 3,500 students from Quincy to Brockton to Falmouth. Through a thriving Community Partnership program, SSC works with schools, community centers, social service agencies and other organizations to provide access to excellent arts instruction and performances throughout the South Shore.

Trinity Development & Management



50 Centre Street, Brockton
508-434-4072 • www.enterprisecenterma.com
Trinity Financial, Inc. has invigorated downtown Brockton with its new Enterprise Center (managed by Trinity Management), bringing 113 newly constructed apartments, 55,000 square feet of commercial/office space, 273 parking spaces, and 10,000 square feet of artist exhibition and retail space to the city. Learn more at www.enterprisecenterma.com.

Join Today!

YOUR BUSINESS PROFILE HERE...

...When You Join the Chamber.
Contact Klete at 508.586.0500 x229
or email ksquires@metroouthchamber.com

60 School Street, Brockton • 508-586-0500
www.metroouthchamber.com

Join the Chamber and network your business to success! The Chamber hosts informative meetings, networking events, and puts you in touch with your legislators. We also offer marketing and advertising opportunities, referrals, publicity and exposure. In addition, we offer Health Insurance packages and access to Comcast Savings, Discounts, and more. Call to learn more today!

Metro South Media Resources



Brockton, MA • 508-243-1596

Bob Wisgirda has over fifty years experience in retail marketing, going back to the days of Brockton Public Markets (now Shaws), and over twenty five years specializing in radio media, in the Metro-South Region. "THE BEST BANG FOR YOUR BUCK". Bob has invested a lifetime in the Metro-South Region and continues to give back to the community. To let Bob Wisgirda help "GROW YOUR BUSINESS" with a free consultation, call Bob at 508-243-1596 or bobwisgirda@msn.com.

Salvation Army of Greater Brockton



P.O. Box 4047, Brockton

508-583-1896 • www.salvationarmy.org

The Salvation Army of Greater Brockton is proud to offer social services, life skills & character building education, and spiritual support to the residents of Brockton, East Bridgewater, West Bridgewater, Avon, Stoughton, and Hollbrook. Our social service office is available for those needing assistance in the areas of food insecurity, energy assistance, and emergency assistance. If you or someone you know needs assistance or referrals please contact The Salvation Army at (508) 583-1896.



Metro South Site Finder

metrosouthsitefinder.com

Search for available commercial sites for purchase or lease in the Metro South region, or list a property!



BUSINESS EVENTS Planner

May 4

Drive Kick-Off Breakfast

8:00 am - 9:00 am

Stoughton Old Colony YMCA

445 Central Street, Stoughton

Interested in helping to grow our network? Join us for a complimentary Membership Drive Kick-Off Breakfast! Learn how easy it is to help! (see p. 11)

Cost: Complimentary
To register, contact Klete at 508.586.0500 x229

May 4

Business After Hours

5:30 pm - 7:30 pm

Eastern Bank

276 Quincy Street, Brockton

Enjoy an evening of networking, catering provided by the Italian Kitchen of Brockton, and raffles courtesy of Chamber member Eastern Bank! (see p. 2)

Cost: Complimentary
To register, visit metroouthchamber.com/calendar

May 11

Business After Hours

5:30 pm - 7:30 pm

Abington Bank

6 Harrison Avenue, Abington

Abington Bank will hold their annual After Hours networking event, with complimentary refreshments, raffles, and more. Don't forget your business cards! (see p. 2)

Cost: Complimentary
To register, visit metroouthchamber.com/calendar

IT'S EASY TO REGISTER!

508-586-0500 x 231 ☎

508-587-1340 📠

E-mail: alavoie@metroouthchamber.com

Online: www.metroouthchamber.com

Send reservation and payment to: 📧

Metro South Chamber of Commerce
Sixty School Street
Brockton, MA 02301-4087

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issuu.com/metroouthchamber

May 13

Government Affairs

12:00 pm - 1:30 pm

Metro South Chamber of Commerce

60 School Street, Brockton

Representative Claire Cronin will join us to speak about legislation, the proposed FY2017 budget, and answer questions. Light lunch included (see p. 2)

Cost: \$8 members; \$15 future-members
To register, visit metroouthchamber.com/calendar

May 18

Small Business Awards & EXPO

11:00 am - 2:30 pm

The Shaw's Center

1 Feinberg Way, Brockton

This Expo will showcase products and services from local businesses. The day is packed with events, speakers and awards, featuring Treasurer Goldberg (see p. 1)

Tickets: \$35 members, \$45 future-members
Expo: \$99 members, \$149 future-members

May 19 - June 15

New State Vendor Series

Morning & Afternoon Sessions

Crescent Credit Union Learning Center

115 Commercial Street, Brockton

The Metro South Chamber & SDO are teaming up to offer a complimentary Vendor Training Series, sponsored by Crescent Credit Union (see p. 2)

Cost: Complimentary
To register, visit metroouthchamber.com/calendar