

# Actionreport



May  
2017

www.metroouthchamber.com

**Leading Businesses  
Leading Communities**



**CHAMBER MISSION**

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



Good Morning Metro South  
Brunch Edition P. 6



Stephon Gillings,  
Business After Hours, P. 6



Gladys Rysman,  
Member Profile, P. 11

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Mike Tamburro,  
Pawtucket Red Sox



Lieutenant Governor  
Karyn Polito



**Wednesday, May 18**

**The Conference Center**

**@ Massasoit**

**770 Crescent Street, Brockton**

**10:00 am - 12:00 pm:**

**Business Expo**

**12:00 pm - 1:30 pm:**

**Luncheon & Awards**

**featuring Mike Tamburro**

**1:30 pm - 2:00 pm:**

**MA Small Biz Listening Tour**

**(See p. 10)**

*Small Business  
Awards Sponsor:*



**Business, Community  
Leaders Request  
Enterprise Editorial  
Support of Proposed  
Garage**

A growing number of business people are requesting the leadership of the former Brockton Enterprise Newspaper join them in their efforts to secure more parking on the newspaper's former site. The site, located at 60 Main Street, is now the city's newest development featuring office, retail and housing on an entire city block in the center of the city. "Having the Enterprise Editorial Support is helpful in articulating why this proposed garage on this site is so important to the current and future parking needs of the city center," said Metro South Chamber President and CEO Christopher Cooney.

The Brockton City Council is expected to vote on a proposal to bond two million dollars and accept more than ten million dollars from the state of Massachusetts in support of constructing the 414 space garage.

"It appears there is consensus from most all of the parties involved with approving and managing the construction of this garage. The Mayor, Brockton City Council, Brockton Parking Authority, Brockton Redevelopment Authority and Trinity Financial are all considering a plan to build this much needed garage, on-time and within budget. I request the Enterprise lend their support and the business community to show up on May 15 at 7:00 PM to acknowledge the need for collaboration to see this garage project through," Cooney went on to say.

The 2017 Small Business and Entrepreneur of the Year Awards will be presented at a special Luncheon on **Wednesday, May 17, 2017, 12:00 pm** at the **Conference Center at Massasoit, 770 Crescent Street, Brockton.** Please join us in recognizing small business in the Metro South region!

In addition to honoring a deserving "Small Business of the Year" and "Entrepreneur of the Year," the Small Biz Luncheon will feature **Keynote Speaker Mike Tamburro, Vice Chairman of the Pawtucket Red Sox**, as well as **Karyn Polito, Lieutenant Governor of Massachusetts.**

Mike Tamburro was named President of the Pawtucket Red Sox in January 1985 after serving as General Manager of the PawSox from 1977-1984. During his 35 years with the club, Tamburro saw the Pawtucket Red Sox rise from a once-bankrupt organization to one of the strongest and most successful franchises in professional baseball. Under Tamburro's leadership, the PawSox have gone from drawing 70,000 fans in 1977 to over 575,000 fans in each of the past eight seasons.

Tamburro is the only International League front office employee ever to earn the circuit's Executive of the Year Award, presented annually since 1964, five times (1984, 1988, 2001, 2004, 2008). He has served on the baseball industry's most prominent committees, including the MiLB Board of Trustees, the Baseball Internet Rights Corp., and the International League. He is also involved in several local charities.

Lieutenant Governor Karyn Polito began public service in local government, serving as a member of the Shrewsbury Board of

*Continued on page 10*

**Prior Small Business of the Year Recipients**

Strange Planet Printing • Maguire's Bar & Grill • J.M. Pet Resort • Solex Payroll Systems, Inc. • Vicente's Tropical Grocery • Elite Baking Co. • Priso's Market & Steve's Lawn Care • MCG Partners • Heights Crossing • Westgate Lanes • Cindy's Kitchen • Northeast Wholesale Nail & Fastener Supply Co. • Dupliron, Inc. • Modern Auto Body, United Furniture, Inc.

**Prior Entrepreneur of the Year Recipients**

Sandra Martins, Elvera's Café • Shane Gooding, The Sound Lab • JJ & Nelson Fernandes, JJ's Caffe • James Tran, Sky8 Shrimp Farm, LLC • Billy Michaud, Sparky's Import Repair • Richard Rosen of McGuigan's Pub • Patricia Winberg of Topnotch Design Studio • Michelle Cully of XPressman Trucking & Courier, Inc. • Robert Monahan of UPPA Baby • Howard Wright of Wright Technology • Rob Peters of Rob Peters Entertainment • Jeffrey Chrzanowski of Spark Street Autobody • Charles Bernard of The DJ Experience • James Messinger of The Crazy Chefs Caterers • Jerome Offutt of Top Quality Staffing • Randy Yanoff, Eye of the Tiger Karate

**ATHENA Award - Honoring Exceptional Leadership, June 16**



On **Friday, June 16**, the Metro South Chamber of Commerce and Eastern Bank will present the 19th Annual ATHENA Award during a special Luncheon at the newly reopened Old Colony YMCA in Stoughton, **445 Central Street, from 12:00 pm - 1:30 pm.**

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Russia, Canada, China, The United Arab Emirates, and the United Kingdom. The Metro

*Continued on page 10*

**FRIDAY, JUNE 16, 2017**

Old Colony YMCA

445 Central Street, Stoughton

*Featuring:*

*Massachusetts  
Attorney General,*

**Maura Healey**

*Premier Sponsor:*



*Happy Small Business Week!*

# Spring & Summer Networking - Register Now!

Please join us for upcoming networking events, taking place this spring & summer! Enjoy networking, refreshments, and raffles. \*Register to attend at [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar) or contact Athena Lavoie, [alavoie@metrosouthchamber.com](mailto:alavoie@metrosouthchamber.com), (508) 586-0500 x231.



**Wednesday, May 31 | 5:00 pm - 7:00 pm**



On Wednesday, May 31 from 5:00 pm - 7:00 pm Abington Bank will host a complimentary Business After Hours networking event at their location at 6 Harrison Avenue.

Are you tired of the "big bank" impersonal service? It's time you tried the truly local alternative - Abington Bank. Abington Bank has quietly met the financial needs of families and individuals since 1888. They are proud of their record and proud to be local. 24 Hour ATM available. For more information about Abington Bank, call (781) 878-0045 or visit [www.theabingtonbank.com](http://www.theabingtonbank.com).

**Wednesday, June 7 | 5:00 pm - 7:00 pm**

On Wednesday, June 7 from 5:00 pm - 7:00 pm Copeland Chevrolet will host a complimentary Business After Hours networking event at 955 Pearl Street in Brockton. This event will also feature a ribbon cutting to dedicate the business' new location.

Copeland Chevrolet is dedicated to providing top-quality cars at a price you can afford. They offer new and pre-owned vehicles as well as auto service and financing. Their unmatched service and diverse inventory have set them apart as the preferred dealer in Brockton. Visit today to discover why we have the best reputation in the Brockton area. For more information please visit [www.copelandchevrolet.com](http://www.copelandchevrolet.com).



**Thursday, July 27 | 5:30 pm - 7:30 pm**



On Thursday, July 27 from 5:30 pm - 7:30 pm Victory Human Services, in conjunction with the Brockton Rotary club, will host a complimentary Business After Hours networking event at 1115 West Chestnut Street in Brockton.

The mission of Victory Human Services is to assist individuals and their families in overcoming the challenges of developmental disabilities, mental illness, and medical conditions. They accomplish this mission through partnership with individuals and families, community organizations, and a highly skilled team of diverse and culturally competent staff. Offering compassionate and effective services has been the hallmark of VHS.

Rotary is a global network of 1.2 million neighbors, friends, leaders, and problem-solvers who come together to make positive, lasting change in communities at home and abroad. For more than 110 years, Rotary members have used their passion, energy, and intelligence to take action on sustainable projects.



## Launch of the Greater Brockton Young Professionals

**GBYP**  
GREATER BROCKTON  
young professionals

**LAUNCH PARTY**  
THURSDAY, MAY 18, 2017

5:30 pm - 7:30 pm  
GALLERY AT ENSO FLATS

- NETWORKING OPPORTUNITIES
- CATERING BY JJ'S CAFE
- COMPLIMENTARY BEER AND WINE
- LIVE MUSIC BY SADIE VADA
- DJ - THE SOUND LAB
- DOOR PRIZES
- VIEW THE GALLERY ART
- LEARN MORE ABOUT THE GBYP

Sponsored by: Eastern Bank

This event is complimentary, but pre-registration is appreciated. Please register online at [gbyplaunch.eventbrite.com](http://gbyplaunch.eventbrite.com).



# GOVERNMENT Affairs

The monthly Government Affairs meetings provide an opportunity for area businesses to discuss issues important to them with their elected officials.

**Friday, March 12, 12:00 pm**

Join us for our next Government Affairs Meeting in May as we welcome Brockton Mayor Bill Carpenter to discuss plans for an upcoming parking garage in downtown Brockton.

The City of Brockton is Proposing to construct a much needed 414 space public parking garage to support existing businesses and spur additional economic development in downtown Brockton. The City is also proposing downtown vehicular circulation improvements which include a new street connecting Petronelli Way and Court Street, and the conversion of Petronelli Way to accommodate two-way traffic.

The newly constructed garage and

Sponsored by:



Mayor Bill Carpenter

associated street improvements will facilitate a new parking management plan (in line with the recently commissioned Brockton Parking Study) and free up existing surface lots for redevelopment in line with the Downtown Action Strategy plan.

This meeting will take place at the Metro South Chamber of Commerce, 60 School Street, Brockton. The cost to attend is \$8 members, \$15 future-members and includes lunch.

For information and registration, please visit [www.metroouthchamber.com/calendar-registration/](http://www.metroouthchamber.com/calendar-registration/) or contact Athena Lavoie at (508) 586-0500 x 231 or at [alavoie@metrosouthchamber.com](mailto:alavoie@metrosouthchamber.com).

## Turbo Charge Your Business

**Wednesday, July 12 | 2:30 pm - 4:00 pm**

Join us at the Metro South Chamber of Commerce, 60 School St., Brockton for a complimentary Small Business Administration workshop and learn how to turbo charge your business. Are you looking to start or expand your enterprise? Here you will gain a better understanding of SBA Programs and Services.

General information will be provided on the following:

- MSBDC – Mass Small Business Development Center
- SCORE – Counselors to America's Small Business
- SBA Guarantee Loan Programs:
  - 7(a) Loans - Microloans
  - SBA Express Loans - 504 Loan Program
- Government Contracting Opportunities:
  - 8(a) Business Development
  - HUBZones (Historically Underutilized Business Zones)
  - Small Disadvantaged Business
  - Surety Bonding
  - Disaster Assistance
  - CWE – Center for Women & Enterprise



If you are interested in participating, please RSVP online at [www.metroouthchamber.com/calendar-registration](http://www.metroouthchamber.com/calendar-registration)

## WELCOME New Members

### Making an Investment in Our Community

**South Shore Staffing**  
Mrs. Linda McDaid  
12 Forge Pond  
Canton, MA 02021  
(781) 575-0500  
[www.southshorestaffing.com](http://www.southshorestaffing.com)  
Employment

To join the Chamber, please contact Alison Van Dam at (508) 586-0500 x 225 or email [avandam@metroouthchamber.com](mailto:avandam@metroouthchamber.com).

**BOARD OF DIRECTORS**

**OFFICERS**

Chair of the Board  
**Gerry Nadeau**  
 Rockland Trust

President and CEO  
**Christopher Cooney**  
 Metro South Chamber of Commerce

Chair-Elect  
**Fred Clark**  
 Bridgewater State University

Treasurer  
**Gregory Hart, CPA**  
 Cohn Reznick

Vice Chair Economic Development  
**Pat Ciaramella**  
 Old Colony Planning Council

Vice Chair Government Affairs  
**Ray Ledoux**  
 Brockton Area Transit Authority

Vice Chair Community Affairs  
**Mahsa Khanbabai**  
 Khanbabai Immigration Law

Vice Chair Membership Development  
**Friend Weiler**  
 Consultant

Immediate Past Chair  
**Sue Joss**  
 Brockton Neighborhood Health Center

**CHAMBER STAFF**

**Christopher Cooney, CCE, IOM, MPA**  
 President and CEO x 223

**Athena Lavoie**  
 Director of Programs & Events x 231

**Kelsey Lynch**  
 Communications Coordinator x 222

*Newsletter Written & Designed by Kelsey Lynch  
 Printing Provided by The Enterprise*



**CHAMBER MISSION:** To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

**Metro South Chamber of Commerce**  
 Sixty School Street, Brockton, MA 02301-4087  
 tel: (508) 586-0500  
 fax: (508) 587-1340  
 info@metrosouthchamber.com  
 www.metroouthchamber.com

**Photography by: Rich Morgan \* www.richmorganphotography.com**

**DIRECTORS**

**Paul Anghinetti** - Bank of America

**Jason Barbosa** - Vicente's Tropical Grocery

**Jane Callahan** - HR Alternatives

**Joe Cardinal** -National Grid

**Joseph Casey** - HarborOne Bank

**Peter Dello Russo** - Bridgewater Savings Bank

**Francis Dillon** - Stonehill College

**Nelson Fernandes** - JJ's Caffè

**Kim Hollon** - Signature Healthcare

**Richard Hynes** - Barbour Corporation

**John Jurczyk** - Good Samaritan Medical Center

**Jeni Mather** - J.M. Pet Resort

**Jim Murphy, LSP** - Tracey Environmental, LLC

**Peter Neville** - Concord Foods

**Jonathan "Jay" Pike** - Sharkansky, LLP

**Andrew Raczka** - Abington Bank

**Kathleen Smith** -Brockton Public Schools

**Stan Usovicz** -Verizon

**Peter Vlaco** - Brophy & Philips Company, Inc.

**Dr. Charles Wall** - Massasoit Community College

(508) 586-0500 Front Desk x 221

**Doris Flecchia**  
 Office Assistant x 221

**Alison van Dam, IOM**  
 VP of Business Development & Memberships x 225

**Marissa Recor, MBA**  
 Finance x 230

**Networking at Events**

is one of the most effective ways to grow your business!

**MAY Calendar**

- 3** Ambassador Meeting 8:00 am
- 9** Executive Board of Directors Meeting 3:00 pm
- 12** Government Affairs 12:00 pm
- 17** Small Business Awards Luncheon  
 Conference Center @ Massasoit, 770 Crescent Street, Brockton  
 Small Business Expo 10:00 am  
 Luncheon and Awards Ceremony 12:00 pm  
 Small Business Listening Tour 1:30 pm
- 18** Greater Brockton Young Professionals Launch 5:30 pm  
 Enso Gallery, 50 Centre Street, Brockton
- 31** Board of Directors Meeting 12:00 pm
- 31** Business After Hours 5:00 pm  
 Abington Bank, 6 Harrison Ave, Abington

**Coming Up June**

- 7** Ambassador Meeting 8:00 am
- 7** Business After Hours and Ribbon Cutting 5:00 pm  
 Copeland Chevrolet, 955 Pearl Street, Brockton
- 9** Government Affairs 12:00 pm
- 16** ATHENA Awards 12:00 pm  
 Old Colony YMCA, 445 Central Street, Stoughton

**Save the Date July**

- 12** Turbo Charge Your Business 2:30 pm
- 27** Business After Hours 5:30 pm  
 Victory Human Services, 1115 West Chestnut Street, Brockton

**The Ambassador Team • Win-Win Opportunity!**

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. To learn more, please email Doris at [doris@metrosouthchamber.com](mailto:doris@metrosouthchamber.com). The next meetings will be held on May 3 and June 7 at 8:00 am at the Chamber.

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), 60 School Street, Brockton unless otherwise indicated.



Members - Send Good News to  
kelsey@metrosouthchamber.com

Sponsored by: Good Samaritan



### Retailers Association and State Partner to Offer E-Training for Small Businesses

The Retailers Association of Massachusetts (RAM) is teaming up with the Commonwealth Corporation and the Executive Office of Labor and Workforce Development to sponsor a series of free social media boot camps over the next year to help small business owners learn the best tips and tricks to win on the web. The seminar is scheduled for May 10 at F1 Braintree and will feature digital media specialists from four Boston firms:

- Cortex, which designed the world's first social media marketing software powered by Artificial Intelligence, allowing brands to intelligently deploy the right content at the right times.
- Refine+Focus, a business strategy and social media marketing company based in Kenmore Square, which is trusted by retailers of all sizes.
- Pandemic Labs, a global digital agency that devises effective social media strategies for many of the world's biggest brands.
- Yellow House Consulting, a branding and digital marketing agency that creates expert social strategies for organizations including small and large retailers.

Those interested in attending should check out the program website, [www.retailersma.org/e-training](http://www.retailersma.org/e-training), or contact RAM directly at 1-(877) RAM-6580.

### All Aboard the Arc!

On Friday, May 5 the Brockton Area Arc and Heartbeats for Downs Syndrome will hold their All Aboard the Arc \$10,000 drawing event at Rayhman Park in Raynham from 7:00 pm to 11:30 pm. For \$100 you receive a 1 in 400 chance to win \$10,000, entertainment from Jim Plunkett, delicious food from Italian Kitchen, and two admissions to the event. For tickets, please contact the Brockton Area Arc at (508) 583-8030 x216 or email Gail Delgado at [gdelgado@brocktonarc.net](mailto:gdelgado@brocktonarc.net).

### Health Imperatives' 40th Anniversary Celebration

On June 8, Health Imperatives will celebrate their 40th anniversary at 6:30 pm at Stonehill College's Pettit Auditorium. Their 70's themed Cocktail Party will bring together over 300 influential individuals from across Southeastern Massachusetts and the Cape and Islands, and attendants will be in good company with other corporations, foundations, and individuals whose generosity empowers the community. For more information including ticket purchase, please visit <http://healthimperatives.org/40thcelebration/> or call (508) 583-3005.

### Join the Fight to End Addiction

On Saturday, May 6 at 9:00 am, Teen Challenge is holding their first annual 5K Run to End Addiction at Bridgewater State University. Teen Challenge is a 501(c)(3) registered non-profit organization who doesn't turn anyone away for a lack of funds. Many residents who come to Teen Challenge are at the end of their long roads of addiction and cannot afford to pay for treatment. Teen Challenge accepts these residents with loving arms without paying a cent. By participating you will help to bring more residents into the program to allow them the opportunity to change their lives and become productive members of society! For more information please call (508) 408-4378 or visit <https://southshoreracemanagement.redpodium.com/run-to-end-addiction-5k>.

### 2017 BAMS! Magic of Home Gala

The Magic of Home Gala is an annual extravaganza that celebrates the great work BAMS! does, while raising much-needed resources for a number of underfunded programs. With gourmet food, fabulous wines, entertainment, & entertainment, this is an event you will not want to miss! It takes place on Friday, May 5 from 7:00 pm to 11:00 pm at the Granite Links Golf Club's Ballroom, 100 Quarry Hill Drive in Quincy. Steve Greene of WB. Mason will be awarded the Jack and Marci Williams Humanitarian of the Year Award. For tickets, please visit <https://goo.gl/z0X8e>. For more information, please visit [www.bamsi.org/event](http://www.bamsi.org/event) or call (508) 580-8700.

### Haitian Flag Day

On Friday, May 19th at 9:30 am, Pastor Laudz Nicolas of the South Shore Haitians United for Progress, Inc. invites you to the annual Haitian Flag Day celebration in front of Brockton's City Hall. Stop by for celebration, songs, poetry, cultural dances, guest speakers, and refreshments. This event is a collaboration between SSHUP, the City of Brockton, and the School Department.

### Costco Fundraiser for Boston's Children's Hospital

During the month of May, Costco Wholesale will conduct its annual Children's Miracle network fundraising. 100% of the proceeds from this fundraiser benefits Children's Hospital in Boston. Children's Hospital helps many families who have lost hope at other institutions. Costco Wholesale is asking you to consider donating gift certificates in our drive to help the hospital continue their wonderful work. For a donation of \$100 or more, you will receive a 16" x 24" balloon with your business name and location. With a donation of \$250 or more, you will receive a 2' x 3' poster with your business name and location. Both of these will be displayed in our warehouse during the promotion. Your help will make it possible for a child to regain their health or ease a family's financial burden. You may even save a life. For more information, please call (508) 232-4000.

### Valerie Sullivan Named to Massasoit Community College Board of Trustees

Massasoit Community College is pleased to announce that Governor Charlie Baker has appointed Valerie Sullivan of Canton to the College's Board of Trustees. Ms. Sullivan has over twenty years of experience in the healthcare and pharmaceutical industry, most recently as the former President for inVentiv Health's Patient Access Solutions Group, before that was Vice President for SpecialtyScripts Pharmacy. She is currently an adjunct professor of management at Bentley University "Valerie brings with her extensive executive-level managerial expertise, a background as a faculty member, and commitment to service and community," said Dr. Charles Wall, president of Massasoit Community College.

### Celebrating Lynn Smith

The Brockton First Foundation (f/k/a Brockton Youth Foundation) is pleased to invite you to a reception to celebrate and honor Lynn Smith. The reception is May 19, 2017 from 6 pm to 8 pm at Gallery 33, 33 Dover Street, Brockton. Tickets to the reception are complimentary and RSVP is required. Some delicious food and light refreshments will be served. Donations are appreciated. For registration and information, please contact Bill McGauley at [bmcgauley@empathways.org](mailto:bmcgauley@empathways.org) or call (508) 584-2506 by May 10.

### WickedLocal Career Fair

Join over 50 companies and over 400 job seekers at the Wickedlocal Career Fair. Wickedlocal partnered with the Massachusetts Career Resource Center and Brockton Career Works to host one of the largest career fair events outside of Boston. This fair will take place at Lombardo's in Randolph at 6 Billings Street on May 18, 2017 from 1:00 pm - 4:00 pm. The event is free for job seekers, spread the word. Vendor registration is still available contact Jennifer Sheehan at Wickedlocal / the Enterprise for more information on how to become a sponsor: please contact Jennifer Sheehan at [jsheehan@wickedlocal.com](mailto:jsheehan@wickedlocal.com) or (617) 786-7136.

### Good Samaritan Medical Center Welcomes Peter Brown, MD

Good Samaritan Medical Center is pleased to announce Peter Brown, MD, MBA, as the newest Obstetrics and Gynecology staff physician in Women's Health Services. His office is located at One Compass Way, Ste. 109, East Bridgewater, MA. Appointments may be made at (508) 350-2990. A resident of Norwell, MA, Dr. Brown is well-known in the South Shore and South Coast region as being a highly experienced and capable physician with a focus on OB-Gyn surgeries. Prior to joining Good Samaritan, he has held appointments with Massachusetts hospitals including Southcoast Health, St. Luke's Hospital; South Shore Hospital; Morton Hospital; and Jordan Hospital.

### B.C. Tent Online Auction

On Thursday, May 4 at 10:00 am, B.C. Tent is hosting an online auction to sell off excess inventory following the acquisition of Boston Party Rental. For more information about the items, please visit <http://bit.ly/2oPKqZJ>.

### Health Imperatives RFP

Health Imperatives is accepting proposals from law firms that can provide the cost effective high quality professional services that Health Imperatives seeks and invite you to submit a proposal by May 5, 2017. Requested services include legal compliance regarding employment law, advice on complex employment topics, periodic reviews of agency materials, and interface with the board of directors when required. If you are interested, please contact President and CEO Julia Kehoe at [jkehoe@healthimperatives.org](mailto:jkehoe@healthimperatives.org), or Vice President of Administration Tiffany Shelley at [tsheley@healthimperatives.org](mailto:tsheley@healthimperatives.org).

### Campello Pop-Up Village

Courtesy of a grant from Mass Humanity, The Brockton Historical Society and its partner the Keith Park Neighborhood Association (KPNA) for their "Sunday in the Park with George Keith - a Campello Pop-Up Village" project. The event will be held on June 11th from 12:00 pm to 6:00 pm at Nelson Playground, which is adjacent to the South Middle School at 105 Keith Avenue. The event will also feature free activity stations for children, live entertainment, traditional crafters, a food court, and The Old Colony Model T Club will be displaying vintage cars. For more information about participating as a vendor, volunteer, or donor - please visit [www.CampelloPopUp.weebly.com](http://www.CampelloPopUp.weebly.com). The deadline to secure space is May 26, 2017.

### New BAT Bus Design Unveiling

Join the Brockton Area Transit Authority on Friday, May 5 at the BAT Centre, located at 155 Court Street in Brockton, as we celebrate the unveiling of the newly re-designed BAT buses. The reception will take place from 1:00 pm to 2:00 pm, with the unveiling from 2:00 pm to 3:00 pm. The event will feature free hot dogs and drinks, entertainment, bus tours, and a few remarks. This event will happen rain or shine and all are welcome. Please contact Glenn Geiler at [ggeiler@ridebat.com](mailto:ggeiler@ridebat.com) or (508) 638-5935.

### Sister Act at the Brockton High School

On Friday, May 12 & Saturday, May 13 at 7:30pm and Sunday May 14 at 6:00 pm, the Brockton High School Theater will perform the musical comedy, "Sister Act". Come and enjoy the glorious, funny, five times Tony nominated musical based on the 1992 film. Admission is \$12.00. The show will be presented at the Brockton High School Auditorium located at 470 Forest Avenue, Brockton. Sponsorships are available. For more information call (508) 580-7633.

## Brockton Knocks Down Diabetes

Saturday, June 17-24

**BROCKTON  
KNOCKS  
DOWN  
DIABETES**

This year's kickoff event for Brockton Knocks Down Diabetes will be held at Massasoit Community College on Saturday June 17th. Join them for the Leo MacNeil Family Fun Walk at 8:00 am, followed by Signature Healthcare's Health and Wellness Expo. This event is free and sure to be fun for the whole family!

The week's activities will be held from Saturday, June 17 through Saturday, June 24 and include cooking demos, lectures on diabetes management and care, fun physical activities for the whole family and a noontime Brockton Rox game!

With the support of over 40 area businesses and organizations, including HarborOne Bank, Good Samaritan Medical Center, and Old Colony YMCA, this week-long campaign seeks to combat the alarming number of diabetes deaths within the Greater Brockton community – almost double the state average! For more information, please visit [www.facebook.com/BrocktonKnocksDownDiabetes](http://www.facebook.com/BrocktonKnocksDownDiabetes).

## Stay Up-To-Date with Chamber's e-Update



Sign up for the Chamber's weekly e-Update to stay informed about the latest news, updates, and upcoming events at the Metro South Chamber and in the region. e-Updates are mobile-friendly, so you can read them on the go. From the e-Update, you can register for events on the Chamber's website, view upcoming events, and more.

To sign up to receive email updates, visit [metrosouthchamber.com/news-media/e-update](http://metrosouthchamber.com/news-media/e-update). Interested in placing an advertisement in the weekly

e-Update? Rates start at just \$25 per week and includes a link to your site. Contact Kelsey Lynch for more information at (508) 586-0500 x222, [kelsey@metrosouthchamber.com](mailto:kelsey@metrosouthchamber.com).

The Metro South Chamber weekly e-Update is sponsored by Bridgewater Savings Bank. Visit [bridgewateravings.com](http://bridgewateravings.com) to learn more.

## CDBG Week Celebrated in Brockton



The City of Brockton, among communities across the country celebrated National Community Development Week that took place April 17-22, 2017, for the work of the Community Development Block Grant (CDBG) Program. The CDBG program provides approximately \$1.3 mil a year to the City of Brockton that funds activities such as housing rehabilitation, public services, code enforcement, economic development -to name a few.

These activities are primarily targeted to low-income and moderate-income persons and households. Every \$1.00 of CDBG leverages \$3.65 in other funding; bringing additional resources to the City that support jobs, businesses and, most importantly, the people who live here. CDBG have been proposed for elimination in the President's FY2018 HUD budget and National Community Development Week provides the opportunity for Congressional Members and the community to see first-hand the results of these programs.

### GRO-N-THINGS, INC. Interior Plant Maintenance and Design Service

P.O. Box 1246  
Middleboro, MA 02346  
508.947.8433 (p)  
781.767.2244 (f)



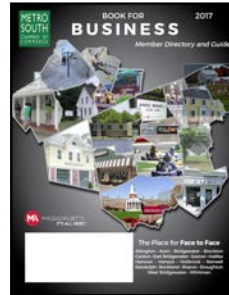
Shelley Tierney  
OWNER

SERVING AREA BUSINESS SINCE 1975

## 2017 B4B Available Online and at Chamber

The Chamber has posted the 2017 Book for Business on the website, where visitors can now flip through pages of Chamber publications in an interactive book format. The Book for Business can be accessed online all year long, with hotlinks to member websites as an added benefit. To view the directory, visit [metrosouthchamber.com/news-media/book-for-business](http://metrosouthchamber.com/news-media/book-for-business).

There are also additional hard copies of the 2017 Book for Business available at the Chamber office, located at 60 School Street in Brockton. This is a good resource to have at real estate offices, schools, for your new staff, etc. If you would like to request additional books to have and hand out at your location, please contact Kelsey at (508) 586-0500 x222, [kelsey@metrosouthchamber.com](mailto:kelsey@metrosouthchamber.com).



## Wellness Works With Stoughton Massage Therapy

Metro South Wellness Works recently held a healthy Lunch and Learn featuring Maria Bielawski of Stoughton Massage Therapy. Bielawski discussed her experiences as a massage therapist and physical therapy assistant, different types of massages, trigger points, and the health benefits of different treatments. Bielawski also provided live massage demos. Stoughton Massage Therapy, located at 85 Park Street in Stoughton, offers Swedish massages, acupressure, deep tissue massage, craniosacral, myofascial, geriatric massage and more. For more information, please visit [www.stoughtonmasagetherapy.net](http://www.stoughtonmasagetherapy.net), or call (781) 626-2643.



Pictured right: Ana Andrade and Joanne Schneider, Eastern Bank; Maria Bielawski, Stoughton Massage Therapy; Michelle Chisholm, Brockton Redevelopment Authority; Gail Delgado, Brockton Area ARC; Sherry Zou, Brockton Redevelopment Authority; Alison van Dam, Metro South Chamber; Christopher Cooney, Chamber President & CEO.

The Metro South Wellness Works Lunch and Learn series is presented bi-weekly thanks to a Massachusetts Working on Wellness grant providing hands-on support to employers to develop and implement policies and programs that enable healthy employee behavior in order to increase productivity while reducing risk for chronic health conditions. Another component of Metro South Wellness Works kicking off later this spring will be periodically scheduled group walks in downtown Brockton, in partnership with the Brockton Police Department. For more information, please contact Alison van Dam, [avandam@metrosouthchamber.com](mailto:avandam@metrosouthchamber.com).

## Featured Commercial Site for Lease in Brockton



836 North Main Street,  
Brockton, MA  
Lease: \$18 PSF NNN  
Size: 1822  
Category: Office  
Sub Lease Thru April 30, 2018  
1,822 SF Office / Retail

Located At the Junction of Routes 28 & 37  
Renovated in 2007  
26 Parking Spaces – Land Area 19,297 SF  
2014 Taxes \$13,380.24

For more information on this property, please contact Donahue Associates at (508) 588-1717, or visit [www.donahueassociates.com](http://www.donahueassociates.com).

Do you have space available for purchase or lease? Email [avandam@metrosouthchamber.com](mailto:avandam@metrosouthchamber.com) to be considered for a featured listing in the Action Report.

# Mahsa Khanbabai Speaks On Immigration Law



Susan Joss, Brockton Neighborhood Health Center; Jonah Wein, Crescent Credit Union; Max Alderman, Massachusetts Department of Public Health; Mahsa Khanbabai, Khanbabai Immigration Law



Susan Joss, Brockton Neighborhood Health Center, Mahsa Khanbabai, Khanbabai Immigration Law, and Christopher Cooney, Chamber President and CEO



Janice Fitzgerald, Council on Aging Mary Cruise Kennedy Senior Center, and Julie Lom, Brockton Visiting Nurse Association, guests of the event



Mahsa Khanbabai was able to spread her knowledge to a sizable crowd at the Crescent Credit Union Learning Center in Brockton.



Samai Jusu, Jusu CPA, Gladys Rysman, Romm Diamonds, and Susan Joss, Brockton Neighborhood Health Center

# U.S. Ambassador to Cape Verde Visits BSU, Meets Business Leaders



Ambassador Don Heflin visited Bridgewater State University recently where he led a discussion on various economic, social and business issues and opportunities. Cape Verde's population of 500,000 within the island nation is equivalent to the number of people of Cape Verdean descent living in the United States, primarily within New England. Business owners from throughout the Metro South Region represented many industry sectors and provided comments on the importance of Cape Verdeans within the region's base of employees. Discussion also centered on construction contracts available to U.S. companies interested in conducting business within the country of Cape Verde.

# Business After Hours at Eastern Bank



Christopher Cooney, Chamber President and CEO; Shaynah Barnes, Host and sponsor Derek O'Connor, Eastern Bank Branch Manager, 110 Main Street, Bridgewater



Gail Delgado, Brockton Area Arc; Timothy Holik, Wood Palace Kitchens



Wayne Weigold, E Cig Barn & Barn Brew LLC



Raffle winner: Stephon Gillings, Stephon Construction



Raffle winner: Melissa Gillings, Stephon Construction



Jill St. Martin, Cutting Edge Promotional Products



Joanne Schneider, Eastern Bank, and Bob Wisgirda, Metro South Resources



Scott Stephenson, Eastern Bank Regional Manager

More than 60 people attended the BAH at Eastern Bank in Bridgewater. Photos were provided by Rich Morgan, with catering by Niko Bar and Grille. Wayne Weigold of E Cig Barn & Barn Brew LLC presented Living for Kimberly, a charity he created in memory of his daughter. The foundation is dedicated to the memory of his daughter; the mission is to raise awareness of SUDEP, Sudden Unexpected Death in Epilepsy. Weigold seeks to help sufferers of epilepsy and extend access to resources to reduce the disorder's impact. For more information, please visit <http://living-forkimberly.org>.

## 10 Reasons to Join the Metro South Chamber of Commerce

1. New Business Contacts
2. Legislative Action
3. Professional Development
4. Economic Development
5. Human Resource Hotline
6. Publicity & Exposure
7. Referrals
8. Discounts & Savings
9. Business News & Info
10. Community Investment



For more information, please contact Alison van Dam at [avandam@metrosouthchamber.com](mailto:avandam@metrosouthchamber.com), (508) 586-0500 x225, or visit [metrosouthchamber.com](http://metrosouthchamber.com).

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NW013560247

## Brockton Designated Green Community



Brockton is one of 6 communities that received a portion of \$1,830,735 to fund projects focused on green energy. During a ceremony, this check for \$526,000 was presented. Pictured are Judith Judson, commissioner of the Department of Energy Resources, Brockton Mayor Bill Carpenter, Lieutenant Governor Karyn Polito, Rob May, City Planner, and State Representative Gerry Cassidy.

As a show of good will for the new clean energy initiative, Brockton mayor Bill Carpenter, joined by elected officials and community members, planted a tree downtown.



## How to Select and Hire the Best



Louise Backaler, and Pamela Sande of Pamela Sande & Associates, LLC recently presented a workshop to educate managers and staff responsible for recruiting and hiring employees. Topics ranged from candidate sourcing and screening to interviewing techniques to guidelines for establishing a clear recruiting process.

## Learn to Use Constant Contact

Tricia White of T. White Creations presented a demonstration on the tools and features of Constant Contact's e-mail marketing system. Intended to help community members learn the program, she covered the basics from creating an account to obtaining new subscribers.



## Turbo Charge Your Business



John Arnett of the Small Business Association hosted this workshop, intended to help new entrepreneurs begin their own enterprises. Topics included the Massachusetts Small Business Development Center, SBA Guarantee Loan Programs, and government contracting opportunities. If you are interested, this meeting will run again on July 12 at 2:30 pm at the chamber. Please contact Athena Lavoie to register at (508) 586-0500 x231 or [alavoie@metrosouthchamber.com](mailto:alavoie@metrosouthchamber.com).

## 30 Ways to Grow Your E-Mail Marketing List

As a followup to her previous workshop, Tricia White of T. White Creations visited the Chamber once again to teach interested parties how to improve their Constant Contact experience. Subjects included social media interaction, use of print media to spread your influence, and how to use incentives. Also pictured is Jill St. Martin of Cutting Edge Promotional Products.



## Movie Filmed in Brockton, August 4th Release



*Detroit*, a movie partially filmed in downtown Brockton last year, will be released this summer on August 4. Directed by Kathryn Bigelow (*Zero Dark Thirty* and *The Hurt Locker*), and starring John Boyega, Will Poulter, John Krasinski, Anthony Mackie, and musician Miguel among others, it depicts the 1967 Detroit riot. It opens in theaters a week after the event's fiftieth anniversary. As part of Brockton's flourishing movie reputation, another piece, *The Burning Woman*, is currently filming in the city's north side.

## Regional Multi-Chamber Business After Hours

Last month, Plainridge Park Casino hosted a multi-chamber networking event to commemorate the opening day for horse racing events at the casino. Pictured here is Chamber President and CEO Christopher Cooney alongside driver Gregory Merton and horse Shooby Said.



Jack Lank, United Regional Chamber, Kerrie Babin, Taunton Area Chamber, Marie Oliva, Cape Cod Canal Regional Chamber, Tom O'Rourke, Neponset Valley Chamber, Kara, Griffin, Tri-Town Chamber, Christopher Cooney, Metro South Chamber President and CEO, and Kevin O'Reilly, Plymouth Area Chamber.

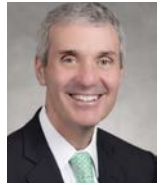
## Annual "Keep Brockton Beautiful" Day

Community members of all ages gathered to help clean up their city on their annual Keep Brockton Beautiful Day. During this event, volunteers gather to clean parks, neighborhoods and other public areas for the betterment of the city. Keep Brockton Beautiful Day was started more than a decade ago in part by the Chamber of Commerce.



## Gerry Nadeau Receives Small Biz Admin Award

Chamber Board Chair Gerry Nadeau of Rockland Trust was recently named the Financial Services Champion of the Year for Massachusetts and New England. This award, bestowed by the Small Business Administration, is presented each year to a practitioner of economic development whose advocacy of small business assistance exceeds the expected norm. Since his appointment to executive leadership, Rockland Trust's commercial loans rose from \$1.6 billion to over \$4.2 billion, allowing for greater development of small businesses.



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## Brockton Area Workforce Investment Board Career Day



Luis Ramos, graduate intern, spoke to students about the Metro South Chamber.

The Brockton Area Workforce Investment Board (BAWIB) with the support of the Metro South Chamber of Commerce held their 20th Annual Connecting Activities Career Day Conference in April.

The Connecting Activities Career Day Conference is designed as an opportunity to build stronger connections between schools, businesses and the community. This year BAWIB decided to morph the Career Day into a mini conference, to include career readiness breakout sessions. By connecting schools with

area businesses and organizations, students can see the relevance and authenticity of what they are learning in school, invigorating the school culture and the classroom, while they begin to consider their potential careers.

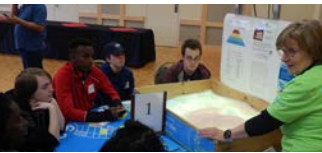
A total of 150 students from Avon-Middle High School, Brockton High School, Edison Academy, Keith School, Southeastern Regional Vocational Technical High School, Stoughton High School, and Whitman-Hanson Regional High School attended this event. The students had the opportunity to rotate between two different workshops and explore the different career expo tables. The workshops that the students participated in were Acing the Interview and Social Media Presence. In the Acing the Interview workshop, facilitated by David Edwards who is the Youth Career Connect Coordinator for BAWIB, the students were given an overview of the art of interviewing. This workshop focused heavily on how important it is to communicate skills, strengths and abilities when interviewing.

In the Social Media Presence workshop, facilitated by Royale L'Radin who is a Motivational Speaker for Revolution to Inspire, the students learned what an online presence is and how to create a positive one. The facilitator also discussed a little bit about the benefits of using Linked-In. For the career expo portion of the conference, the students had the opportunity to explore careers from 35 different businesses and organizations.

This initiative is sponsored by the Department of Elementary & Secondary Education through the Connecting Activities program which is operated by YouthWorks, the One-Stop Career Center. YouthWorks offers employment, career-readiness, and education services to youth between the ages of 14 and 24. BAWIB provides oversight and funding for YouthWorks through the federal Workforce Innovation and Opportunity Act (WIOA).

## Youthworks presents STEM Event

The Brockton Area Workforce Investment Board in collaboration with Bridgewater State University and the Metro South chamber, presented their 6th Annual STEM Career Exploration Event. Here, youth attendees conversed with 14 professionals in various STEM fields to gather information they may use in their future career decisions.



Peg LeGendre, K-12 Coordinator from Cambridge Science Festival & Science on the Street gives the young people a lesson on how to read topographic maps using an Augmented Reality Sandbox. As Peg had the students push the sand around, the topographic map updated in real time, allowing students to witness the effects of their actions.

Peter Barletta, Compliance Assistant Specialist from the Boston South OSHA office in Braintree, MA speaks with young people about occupational safety.



## Are You in Need of Extra Help This Summer?



If so, the YouthWorks Summer Jobs Program provides local employers with hardworking youth that have the soft skills necessary to get tasks you need completed through the summer and potentially beyond. Ensuring the highest success, each youth go through an extensive evaluation and training period before connecting them with their employers. This is truly a win-win situation for local businesses as well as the community.

This program offers youth 125 work hours at a rate of \$11.00 an hour. We are looking for employers willing to give back to our community by meeting us half way and only paying for 62.5 hours and BAWIB will pick up the remaining 62.5 hours. If you can give a youth an opportunity for employment during the summer of 2017, please email [summerjobs@bawib.org](mailto:summerjobs@bawib.org).

## Brockton Area Construction Career Day

Thursday, June 8 | 9:00 am - 1:00 pm



The Brockton Area Workforce Investment Board (BAWIB) is pleased to present the first ever Brockton Area Construction Career Day on Thursday, June 8 from 9:00 am to 1:00 pm at the Brockton Fairgrounds. Supported by the Connecting Activities Partnership,

this event will showcase the work of the construction & engineering industry to an audience of 11th and 12th grade students from within the vocational programs at several area high schools. This initiative is designed as an opportunity to inform and encourage students to explore the employment and apprenticeship opportunities in this community's construction industry. By allowing students to participate in activities such as soldering copper pipe, maneuvering a backhoe or operating a crane simulator, students consider construction as a viable option and worthwhile career pathway.

Brockton Area Construction Career Day is intended to provide students with the opportunity to explore careers in industries such as carpentry, electrical contracting, drafting, surveying, excavation, solar & green technologies, engineering and more. For companies and organizations looking to take part, this is a valuable opportunity to educate, inspire, and guide the next generation of our local workforce. To participate, or for more information, please contact John Nesti at 508-584-9800, ext. 24 or [jnesti@bawib.org](mailto:jnesti@bawib.org).

## Join the Chamber by May 31 for Valuable Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, access to health and dental plans, a variety of marketing opportunities and more, for you and your business. Chamber membership is affordable no matter how small your business - 70% of our members have 10 or fewer employees - and it provides your business with tremendous opportunity.



### JOIN BY MAY 31 TO RECEIVE:

- FREE** ad in The Enterprise Action Report (based on availability), \$500 value (circulation of 20,000)
- FREE** Chamber Business List in Excel or mailing labels, \$150 value
- FREE** Enhanced member listing on the Chamber website with hotlink to website, a \$50 value
- FREE** admission to 2 Business After Hours
- FREE** admission to Small Biz Awards or ATHENA Awards Program, \$35 value
- FREE** member profile in the Action Report Newsletter distributed through the Enterprise, \$150 value
- 2 FREE** Listings in the 2018 Edition Book for Business Membership Directory & Resource Guide (circulation of 5,000 in print, also online)
- FREE** pass for Member Orientation
- FREE** listing in the Action Report Newsletter with contact information
- FREE** access to members-only page of website to post discounts, events, and more
- FREE** copy of the 2017 Annual Book for Business
- FREE** opportunity to promote company at event share tables and at the Chamber
- FREE** opportunity to promote company in the Action Report and the e-Update blast
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For more information or to set up an appointment, contact Alison van Dam at 508.586.0500 x 225 or email [avandam@metrosouthchamber.com](mailto:avandam@metrosouthchamber.com). You can also find more information on our website at [www.metroouthchamber.com](http://www.metroouthchamber.com).



**70 Highland St—Lincoln School**



**Development Opportunity**



- Location is a vacant public elementary school
- Constructed in 1896, enlarged in 1911
- The lot area is approximately .856 acres
- Designed by architect Wesley Lyng Minor in a Richardsonian Romanesque style
- The two-and-one-half story building displays signature elements of the Richardsonian style in its polychromed and textured masonry exterior, which includes an elevated rough-faced, squared block (ashlar) granite foundation, variegated yellow Roman brick walls, rough-faced brownstone trim, and terra cotta decorative plaques.

**Contact:**  
Robert Jenkins, Brockton Redevelopment Authority  
508-586-5887 Extension #20  
Or:  
[rjenkins@brocktondevelopmentauthority.com](mailto:rjenkins@brocktondevelopmentauthority.com)



**32 Frederick Douglass Ave—Hotel Grayson**



**Development Opportunity**



- Built in 1907 by John Williams Beal (architect)
- Commercially Zoned (C-3, Central Business Zone)
- The former hotel has a flat roof with a deep, decorative cornice finished with dentil trim and paired scroll-and-saw brackets. The main facade is on the south elevation facing Frederick Douglass Ave.
- Three-story, five-bay wide, five-bay deep brick structure on a brick foundation designed in the Renaissance Revival style
- Located on .429 acres of land
- Located within Brockton's 40R Smart Growth Overlay District, Housing Development Initiative Program (HDIP) District, and Eligible for Historic Tax Credits.

**Contact:**  
Robert Jenkins, Brockton Redevelopment Authority  
508-586-5887 Extension #20  
Or:  
[rjenkins@brocktondevelopmentauthority.com](mailto:rjenkins@brocktondevelopmentauthority.com)



**214 Main Street**



**Lease or Co-development Opportunity**



- Three story brick commercial building covering 100% of 41-8712 square foot lot.
- Built in 1886
- Commercially Zoned (C-3, Central Business Zone)
- Multiple bay entries for multiple storefronts
- Located on .2 acres of land
- Listed by the Massachusetts Historical Commission as eligible for National Historic Registration.
- Located within Brockton's 40R Smart Growth Overlay District, Housing Development Initiative Program (HDIP) District, and District Improvement Financing (DIF) Boundary.

**Contact:**  
Joe Angelo  
508-922-8723



**City of Brockton, MA**

**11-15 Frederick Douglass Ave**



**Development Opportunity**



- Built in 1930
- Commercially Zoned (C-3, Central Business Zone)
- 2 story commercial block with multiple bay entries for multiple storefronts
- Located on .467 acres of land
- Located within Brockton's 40R Smart Growth Overlay District, Housing Development Initiative Program (HDIP) District, and eligible for historic tax credits.

**Contact:**  
Robert Jenkins, Brockton Redevelopment Authority  
508-586-5887 Extension #20  
Or:  
[rjenkins@brocktondevelopmentauthority.com](mailto:rjenkins@brocktondevelopmentauthority.com)



**City of Brockton, MA**




**Developers Reception and Tour**

Marty Jones, president and CEO of MassDevelopment, spoke at the Developer's Reception and Tour last month. This event was intended to entice commercial investors to downtown Brockton. A \$10 million state grant for a parking garage on Petronelli Way served as a starting point, and the Developer's Reception provided the opportunity for outside interests to see what Brockton can offer.

**City of Brockton, MA**

**160 Pleasant Street**



**Pad Site Opportunities**



- Two pads available for development
- Pad 1 at the corner of Pleasant and Warren is designed for 4,300 square foot retail building
- Pad 2 designed for 2,900 square foot retail building
- Commercially Zoned (C-2, General Business Zone)
- Co-tenants: Vicente's Supermarket & Brockton Neighborhood Health Center

**Contact:**  
Jason Barbosa  
Email: [jbarbosai@vicentetropical.com](mailto:jbarbosai@vicentetropical.com)



**City of Brockton, MA**

**47 West Elm St**



**Development Opportunity**




- Built in 1915
- Commercially Zoned (C-3, Central Business Zone)
- Former office building, currently 4 stories
- Heavy roof damage, has been open to elements.
- Located on .17 acres of land
- Located within Brockton's 40R Smart Growth Overlay District, Housing Development Initiative Program (HDIP) District.

**Contact:**  
Robert Jenkins, Brockton Redevelopment Authority  
508-586-5887 Extension #20  
Or:  
[rjenkins@brocktondevelopmentauthority.com](mailto:rjenkins@brocktondevelopmentauthority.com)



**19 Main St**



**Development Opportunity**



- The First Parish building at 19 Main Street is a three story, approximately 25,000 square foot, commercial block on the northwest corner of the intersection of Main Street and Green Street.
- Constructed sometime in 1900, the building features a tripartite facade with storefront on the ground floor, punched windows on the floors above, and is capped by a heavy cornice above.
- The lot area is approximately 10,300 square feet or .238 acres which is largely covered by the building.
- Located within Brockton's 40R Smart Growth Overlay District, Housing Development Initiative Program (HDIP) District, and Eligible for Historic Tax Credits.

**Contact:**  
Robert Jenkins, Brockton Redevelopment Authority  
508-586-5887 Extension #20  
Or:  
[rjenkins@brocktondevelopmentauthority.com](mailto:rjenkins@brocktondevelopmentauthority.com)



**137—147 Main Street**



**Lease or Co-development Opportunity**



- Three parcels including one vacant lot to the south.
- Approximately 20,000 square feet of built area on two floors.
- Commercially Zoned (C-3, Central Business Zone)
- Multiple bay entries for multiple storefronts
- Located on 32,000 square feet of land.
- Located within Brockton's 40R Smart Growth Overlay District, Housing Development Initiative Program (HDIP) District, and District Improvement Financing (DIF) Boundary.

**Contact:**  
John Merian  
508-612-2688  
[jmeriane@yahoo.com](mailto:jmeriane@yahoo.com)



**City of Brockton, MA**

**City of Brockton, MA**

**City of Brockton, MA**

## Small Biz Luncheon (Continued from page 1)

Wednesday, May 18th | The Shaw's Center, Brockton

Selectmen. She then expanded her work to the state level, serving as a member of the State Lottery Commission. In 2001, Polito ran for State Representative and won, proudly representing the residents of the 11th Worcester District for five terms.

In her time on Beacon Hill, Polito was a leading advocate for the passage of "Jessica's Law." She also worked relentlessly to secure increases in local aid, Chapter 70 school aid, Special Education aid, and Special Education transportation

aid, as well as for local grant funding, among other accomplishments.

Tickets are \$35 for members and \$45 for future-members. To register, please contact Athena Lavoie at [alavoie@metrosouthchamber.com](mailto:alavoie@metrosouthchamber.com), (508) 586-0500 x231, or register online at [metrosouthchamber.com/calendar-registration](http://metrosouthchamber.com/calendar-registration). Corporate tables of 10 are still available. Don't forget to schedule time before the luncheon to attend the 2017 Business Expo (see below).

## EXPO Featured at Small Business Luncheon



Wednesday, May 18, 2017

9:30 am - 10 am: Expo Set-up

10:00 am - 12:00 pm: Business Table-top Expo

12:00 pm - 1:30 pm: Small Business Awards Luncheon

1:30 pm - 2:00 pm: Listening Tour

Expand your business and promote your company to hundreds of prospective clients at the 2017 Business Expo, presented in conjunction with the Small Business Awards Luncheon, May 17, 2017 at the Conference Center @ Massasoit, 770 Crescent Street in Brockton. More than 30 businesses will be featured in this table top Expo. Expo tables are \$99 for members and \$149 for future-members. Tables will be available on a first come, first serve basis. To reserve your table-top, please contact Athena Lavoie, 508.586.0500 x231 or email [alavoie@metrosouthchamber.com](mailto:alavoie@metrosouthchamber.com). The Expo is free to walk the floor - please be sure to stop by before the Luncheon!

## MOBD Listening Tour

Following the luncheon will be a Listening Tour, hosted by the Massachusetts Office of Business Development. The purpose of this meeting is to ensure the needs of local businesses are voiced. This is open to the public as well as luncheon guests, but required registration. Sign up at <http://bit.ly/2pHDlug>.

## Summer Fun in the Brockton Area



The Brockton Fair is returning once more this summer from Thursday, June 29 through Sunday, July 9. As one of the oldest fairs in America, the Brockton Fair brings live shows and music, rides, fireworks, a demolition derby, wrestling, animal demonstrations, games, food, and more! Please visit <http://brocktonfair.net/index.html> for more information.

On Saturday, August 5 at 6:00 pm, punk rock bands the Dropkick Murphys and Rancid will perform at the Brockton Fairgrounds. The show will also feature opening acts The Bouncing Souls and Jake Burns. For ticket purchase and more information about the acts and performance, please visit <http://ticketf.ly/2pPA1kj>.



## ATHENA Award Recognizes Leadership

South Chamber believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities,

and government.

The keynote Speaker is Attorney General Maura Healey. Healey started her career as a clerk for Judge David Mazzone in the United States District Court in Massachusetts and was a junior



partner at the international law firm Wilmer Hale. She is a former Special Assistant District Attorney in Middlesex County, where she tried drug, assault, domestic violence and motor vehicle cases.

Maura Healey was sworn in as Attorney General on January 21, 2015, pledging to lead the People's Law Firm. Since taking office, Healey has tackled issues that touch the lives of residents across Massachusetts including the drug abuse epidemic, escalating health care



Attorney General  
Maura Healey

costs, workers' rights and student loan costs. She has focused on strengthening consumer protections and improving our criminal justice system

Be sure not to miss this inspirational program, honoring exceptional leaders at the 2017 ATHENA Awards Luncheon. Tickets are \$30 for members and \$40 for future-members.

To nominate an individual for an ATHENA award, to order tickets or for more information, please contact Athena Lavoie at (508) 586-0500 x 231, or email [alavoie@metrosouthchamber.com](mailto:alavoie@metrosouthchamber.com). Learn more at [metrosouthchamber.com/events/athena](http://metrosouthchamber.com/events/athena).

### Prior ATHENA Recipients

- 2016, Cheryl Opper, School on Wheels
- 2015 Mary Waldron, BSU
- 2014 Janet Trask, Brockton VA Hospital
- 2013 Kathleen Smith, Brockton Public Schools
- 2012 Ruth Bramson, Girl Scouts of Eastern MA
- 2011 Elaine Reiser, Brockton Area Multi-Services
- 2010 Anne DeMinico, St. Joseph Manor
- 2009 Sue Joss, Brockton Neighborhood Health Center
- 2008 Vanessa Tierny, Brockton Area Multi-Services
- 2007 Susan Szachowicz, Brockton High Principal
- 2006 Loretta Degrazia, East Coast Petroleum
- 2005 Marianne Wroble Cox, WXBR 1460am Radio
- 2004 Shailah Stewart, Brockton Public Schools
- 2003 Linda Faria Braun, The Adult Learning Center
- 2002 Christine Karavites, Proteas Consulting
- 2001 Barbara Duffy, My Turn, Inc.
- 2000 Noelle Foye, Brockton Elementary School Nurse
- 1999 Janice Cunningham, East Bridgewater Police

Sponsored by: Eastern Bank

On Saturday, May 20, the Brockton Fairgrounds will host a Bubble Run, a charity event to benefit local charities. This event is not a race; your only goal is to reach the finish line doused in as many colored bubbles as you can! Ready your favorite white shirt and stretch out your legs to support a great cause. Please visit <http://bit.ly/2qpw9n0> for more information.



The Brockton Rox begins its season with its first home game on Friday, June 2. These events feature the traditional 9 innings with a twist of family fun and games as well as fireworks. For a more detailed schedule and ticket information, please visit [www.brocktonrox.com](http://www.brocktonrox.com).

## Ambassador of the Quarter



Murray Vetstein, Source4

### Murray Vetstein

#### Source4

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#### What is your business?

Source4 has two commercial printing plants and five distribution/fulfillment centers, including one in Brockton, which also includes an in-house design studio. We have over 250 program clients. These clients use our proprietary on-line portal to order business cards, direct mail, brochures, promotional products, logo apparel and other products.

The Ambassador of the Quarter program highlights and rewards Ambassadors who go above and beyond their duties as a member of the Ambassador Team.

## MEMBERProfile



Gladys Rysman, Vice President of Romm Diamonds

# ROMM

## DIAMONDS

#### Romm Diamonds

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www.rommdiamonds.com

Year Established:  
1900

**How long have you been in this business?**  
I started in the printing business in 1981 and have been with Source4 since 1984.

**Please list your past experience and educational background.**

After a few years in the Navy, I studied marketing and management at the University of Massachusetts in Boston.

**How long have you belonged to the Chamber? When did you become an Ambassador?**

Source4 has been a member of the Metro South Chamber of Commerce for many years. I became active in the chamber about 5 years ago and have spent 3 or 4 of them as an Ambassador.

**How does your Chamber membership work for you?**

It's been fantastic. Even in today's digital age, relationships matter. I have met so many wonderful people through the chamber. Many of those people are now my clients and friends.

**What additional organizations do you belong to?**

Currently, I volunteer for the Oak Point Homeowners Association, which raises money for college scholarships that are provided to Middleboro High School seniors.

**Products or Services:**  
Jewelry, watches

**Number of Employers:**  
12

**What is unique or special about your firm and the products and services you offer?:**  
In addition to jewelry, watches, Pandora items, and gifts, we offer repair, engraving, and custom design.

**What is your market area?:**  
We serve the south shore area

**What markets do you serve?:**  
Our customers include any person who wants high-quality, beautiful jewelry.

**What is your main business objective?**  
Our gem laboratory is accredited with the American Gem Society.

**What is your main business objective concerning your customers and the business community?**

We want to help commemorate special moments, relationships and events and celebrate these occasions with beautiful, long-lasting jewelry.

## RENEWING Members Thank You !

Ailano School of Cosmetology, Inc.  
Anderson Insulation, Inc.  
Back Bay Bagel  
Banner Environmental Services Inc.  
Bridgewater Savings Bank  
Bridgewater Square Chiropractic  
Bridgewater Trophy  
Brockton Housing Authority  
Celia Insurance Agency, Inc.  
Cheer Pack North America  
Cirees, Inc.  
Electrical Wholesalers, Inc.  
Everett's Auto Parts  
Father Bill's and MainSpring  
Fitzgerald Appraisals  
Friend S. Weiler  
Gouthro Plumbing & Heating  
J. Frank Conley, Inc.

Liberty Fitness Center, LLC  
Loureiro Engineering  
Market America Shop.com  
McGuiggan's Pub  
Mechanics Cooperative Bank  
Mia Regazza Ltd  
NorthEast Electrical Distributors  
OCES  
Packard Paper Corporation  
Precision Installations Inc.  
R.E. Lyons & Son Fire Equipment Corp  
Siri C. Steinle Orthodontics  
South Shore Tractor & Farm Supply  
Southeastern Oral & Maxillofacial Surgeons  
The Children's Museum in Easton  
Trinity Financial, Inc.  
TWB Associates, Inc.  
Verizon Communications

## Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or email [chris@metrosouthchamber.com](mailto:chris@metrosouthchamber.com).



Join the **Bridgewater Business Association (BBA)** for a Networking Nite at Crystal's Kitchen at 4 South Main Street, West Bridgewater from 5:30 pm - 8:30 pm on Monday, June 5. At this event, businesses visit together from all over the area to build and strengthen relationships on this exciting night of networking. Register at [www.bridgewaterbiz.biz/bba-events](http://www.bridgewaterbiz.biz/bba-events).

The **Stoughton Chamber of Commerce** is holding their 12th annual Doin' It For Diane Stoughton Food Pantry Fundraiser on Friday, May 5 from 6:00 pm to 9:00 pm at Stoughton's Portuguese National Club on 21 Railroad Avenue. The event will include a light dinner, dessert, a cash bar, entertainment, raffles, and live and silent auctions. Tickets are \$25 and seats are limited, so order today! For more information, please visit [www.stoughtonma.com](http://www.stoughtonma.com).



The **Norwell Chamber of Commerce** will celebrate their Citizen of the Year and Business of the Year on Thursday, May 18 from 6:00 pm - 9:00 pm at the Barker Tavern, 21 Barker Road in Scituate. The cost is \$50 per person. You can register online at <http://norwellchamberofcommerce.com/events/>.



The **East Bridgewater Business Association (EBBA)** is hosting a Scavenger Hunt on Saturday, June 11 from 9:00 am to 12:00 pm. Participants will visit local business, answer questions, and collect stamps. First prize is \$100 in cash! The first five entrants to complete the hunt will win prizes. You can download the entry form at [www.eastbridgewaterbiz.com/scavengerhunt](http://www.eastbridgewaterbiz.com/scavengerhunt).



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit [avonindustrialpark.org](http://avonindustrialpark.org).



The **Randolph Chamber of Commerce** is holding their ninth annual Taste of Randolph event on Tuesday, May 2 from 5:30 - 8:00 pm at The Lantana, 43 Scanlon Drive, Randolph. Buy tickets now and save! Tickets are \$15 each, \$10 for seniors and students. Visit [www.randolphchamberofcommerce.org](http://www.randolphchamberofcommerce.org) for more information.



The **South Shore Women's Business Network (SSWBN)** is dedicated to the success of its members. From banks to human resource professionals, from insurance providers and attorneys to editors and realtors, you're bound to find people who share your business concerns. Please visit [www.sswbn.com](http://www.sswbn.com) to learn more.



## Buy Local From These New Chamber of Commerce Members

### Station Lofts Apartments



StationLofts

124 Montello Street, Brockton • (508) 588-4663  
<http://stationloftsapts.com/>

Station Loft Apartments, a community of twenty-five, loft-style 1 & 2 bedroom apartment homes enjoys a prime downtown Brockton location, with the convenience of commuter rail and bus transportation, just one block away. Amenities include open floor plans, contemporary kitchens, tile baths, fitness center, personal and bike storage, pet friendly and professional, on-site management. Contact StationLoftsApts.com or call 508-583-7834.



### Entertainment One Stop Shop



P.O. Box 1376 • (508) 559-7090  
[www.entertainmentonestopshop.com](http://www.entertainmentonestopshop.com)

Are you ready to feel the energy? Whether you are looking for a good DJ to get your guests groovin' or if your looking for some inspiration to get the party Rocking, trust in us to take your event to the next level. We are a One Stop Party Shop Company that Specialize in Event Planning , Decor Rentals ,Photo Booth, Costume Characters, Face Painters, Balloon Décor, Design T Shirts ,Weddings,Kids Entertainment, Décor, Rentals Linen, Bounce Houses, Graphic Designer and so much more!

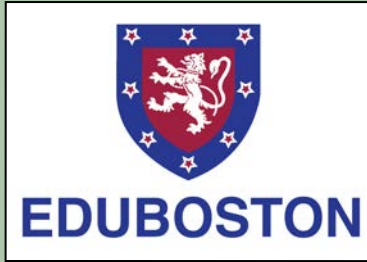
### Liberty Fitness Center



234 West Center St, West Bridgewater • (508) 850-8086  
[LibertyFitnessMA.com](http://LibertyFitnessMA.com)

Liberty Fitness is a Personal Training and Fitness consulting company that enhances the lives of our members and the surrounding community. We offer in-home training or training in our private studio in West Bridgewater. We offer free nutritional guidance and have a wide variety of custom training plans to fit anyone's lifestyle! Your future starts with Liberty!

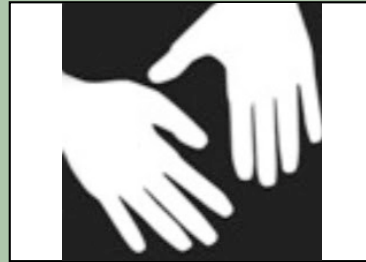
### EduBoston



161 Harvard Ave, Allston • (617) 254-1117  
[www.eduboston.com](http://www.eduboston.com)

EduBoston is recognized as the premier International Student education placement provider. Established in 1998, we specialize in the highest level of educational consulting and placement services, as well as Host Family placement and support, for middle school, high school and college students from all over the world. EduBoston is continually seeking families to host students who enroll in our Partner Schools.

### Stoughton Massage Therapy



85 Park Street, Stoughton • (781) 626-2643  
[www.stoughtonmassagetherapy.net](http://www.stoughtonmassagetherapy.net)

Stoughton Massage Therapy provides highly skilled massage therapy for relaxation and medical massage in a pleasant ambience with soft music. Specialty treatments include Swedish massage, foot massage, pregnancy massage, deep tissue massage, myofascial release, trigger point/acupressure, cranio-sacral therapy. Our therapy may be covered by insurance.

### Lyles & Niles, LLP



1911 North Main Street, Randolph • (617) 839-8360  
[www.lylesandnilesllp.com](http://www.lylesandnilesllp.com)

The Law Offices of Lyles and Niles, LLP, is a Massachusetts general practice law firm, which provides quality and affordable legal services to clients in the areas of family law, bankruptcy, estate planning, Juvenile Law, personal injury, real estate, business, criminal law and general litigation. Our full-service law firm has the experience and the resources to assist individuals in an array of legal matters. We proudly serve clients in the Boston and throughout the New England area.

### Join the Chamber!

## YOUR BUSINESS PROFILE HERE...

...When You Join the Chamber.  
 Call Alison at (508) 586-0500 x 225,  
 or email: [alison@metrosouthchamber.com](mailto:alison@metrosouthchamber.com)

60 School Street, Brockton • 508-586-0500  
[www.metroouthchamber.com](http://www.metroouthchamber.com)

Join the Chamber and network your business to success! The Chamber hosts informative meetings, networking events, and puts you in touch with your legislators. We also offer marketing and advertising opportunities, referrals, publicity and exposure. In addition, we offer Health Insurance packages and access to savings, discounts, and more. Call to learn more today!

## BUSINESS EVENTS Planner

### May 17

#### Small Business Awards Expo

10:00 am - 12:00 pm

The Conference Center @ Massasoit

770 Crescent Street, Brockton

This Expo will showcase products and services from local small businesses.

Cost: Tables are \$99 for members and \$149 for future members; price does not include luncheon ticket

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

### May 17

#### Small Business Awards Luncheon

12:00 pm - 2:00 pm

The Conference Center @ Massasoit

770 Crescent Street, Brockton

Pawtucket Red Sox Vice Chairman Mike Tamburro will speak; award winner will be announced. Lieutenant Governor Karyn Polito will speak, and listening tour will follow.

Cost: \$35 for members, \$45 for non members

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

### May 18

#### Launch of the Greater Brockton Young Professionals

5:30 pm - 7:30 pm

Enso Gallery

50 Centre Street, Brockton

Join the Greater Brockton Young Professionals for their official launch. The event features networking, live music, door prizes, local art, and catering by JJ's Caffé.

Cost: The event is complimentary.

### IT'S EASY TO REGISTER!

(508) 586-0500 x 231 ☎

(508) 587-1340 📠

E-mail: [alavoie@metrosouthchamber.com](mailto:alavoie@metrosouthchamber.com) ✉

Online: [www.metroouthchamber.com](http://www.metroouthchamber.com)

Send reservation and payment to:

**Metro South Chamber of Commerce**  
 Sixty School Street  
 Brockton, MA 02301-4087



### May 31

#### Business After Hours @ Abington Bank

5:00 pm - 7:00 pm

Abington Bank

6 Harrison Avenue, Abington

This event will include networking, food, raffles and more. It is complimentary to attend, but pre-registration is required.

Cost: Free to attend

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

### June 7

#### Business After Hours and Ribbon Cutting @ Copeland Chevrolet

5:00 pm - 7:00 pm

Copeland Chevrolet

955 Pearl Street, Brockton

This event will include networking, food, raffles and more. It is complimentary to attend, but pre-registration is required.

Cost: Free to attend

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

### June 16

#### ATHENA Awards

12:00 pm - 1:30 pm

Old Colony YMCA

445 Central Street, Stoughton

Honoring women, this luncheon will feature keynote speaker Attorney General Maura Healey, awards, and more

Cost: \$30 for members, \$40 for non-members

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

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