

Actionreport

November
2009

www.metroouthchamber.com

Leading Businesses
Leading Communities



CHAMBER MISSION

To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



Rob Peters, page 5



Chancellor J. Keith Motley, page 8



Congressman Mike Capuano, page 9

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Chamber's 96th Annual Meeting & Business EXPO

96th Annual meeting

Wednesday, November 18, 2009

Massasoit Conference Center
770 Crescent Street, Rt 27, Brockton

Schedule:

Business-to-Business EXPO: 10:30am-12:00pm
Annual Meeting Luncheon: 12:00pm-1:45pm
Business-to-Business EXPO: 1:45pm-3:00pm

Keynote Speaker:
Harvey B. Hirschhorn,
CFA, Managing Director & Chief Portfolio Strategist/
Economist in the Global Wealth & Management division of Bank of America.

The Annual Meeting and Business-to-Business Expo will be held on Wednesday, November 18 at the Massasoit Conference Center, Route 27, Brockton from 10:30am-3pm. Join other business people and community leaders and attend the annual meeting to celebrate businesses working together for the future of the Metro South Region.

At the Expo, explore the products and services of value to your business and profitable business contacts with over four hundred attendees. Be sure to schedule time either before or after the annual meeting to participate in the Business-to-Business Expo.

The keynote speaker is Harvey B. Hirschhorn, CFA, Managing Director & Chief Portfolio Strategist/ Economist. Harvey B. Hirschhorn oversees the development and implementation of both tactical and strategic asset allocation strategies for clients served by the Global Wealth & Investment Management division of

Continued on Page 2



Business to Business Expo '09 Exhibitors

- Allegra Print & Imaging
- AspenCross Financial Group
- B C Tent & Awning Company, Inc.
- Bank of America
- Blue Cross/Blue Shield of MA
- Boston Business Journal
- Boston Medical Center HealthNet Plan
- Bridgewater Credit Union
- Bridgewater Savings Bank
- Brockton Area Networking Group

- BAWIB
- Carousel Family Fun Center
- Comcast
- Connecting Activities
- Constellation NewEnergy
- Costco Wholesale #303
- Curry College
- Essentials Laser & Med Spa
- Fallon Community Health Plan
- Father Bills and MainSpring
- Fowler Printing
- Global Gourmet Partners
- Good Samaritan Medical Center

- Gowell's Candy Shop, Inc.
- Green Akers Florist
- HarborOne Credit Union
- Health Services Administrators (HSA)
- Home Instead Senior Care
- Home/Health & Child Care Services
- Hub Technical Services
- Irish Cultural Centre of NE
- Jack Conway & Company, Inc.
- Lincoln Technical Institute

— See page 2 —
for a full list of exhibitors

2nd Annual Cape Cod Railroad Excursion



All Aboard!

Saturday, November 21
2:15 pm - 5:15 pm

Middleboro/Lakeville MBTA Station

Travel along a beautiful rail line featuring forests, wetlands and cranberry bogs.

Traverse the unique counter-weight railroad bridge spanning the Cape Cod Canal.

Pass through the charming and historic Sandwich Village.

Featuring a three course meal. Perfect for a business or family Holiday Outing!

— See page 2 for more information —



Mayor, Councilor Eaneri Pledge "No Brockton Meals Tax"

Brockton restaurant owners recently met with Mayor James Harrington to discuss a state proposal to increase meals tax to 7% on patrons of Brockton restaurants . . .

More on page 7

"RAIL"VOLUTION

Brockton hosts a delegation of rail managers from across the United States . . .

More on page 8

Chamber "Go Green" Program

Announcing a new initiative which will allow businesses to achieve a credible "green" certification . . .

More on page 6

BAT Busses Feature "Art In Windows"

BAT busses will feature plaque cards designed to call attention to the downtown beautification initiative . . .

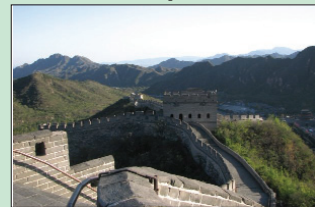
More on page 11

NECN-Boston Features Brockton TV Commercials

Two commercials have been written and produced for television and the web . . .

More on page 10

Chamber Trip to China



More on page 9

Make your
VOTE
vote count!

Election Day is
November 3, 2009

Visit Today!
www.VoteForBusiness.com
www.brockton.ma.us



Biz-2-Biz Expo '09 Exhibitors

Allegra Print & Imaging
 AspenCross Financial Group
 B C Tent & Awning Company, Inc.
 Bank of America
 Blue Cross/Blue Shield of Massachusetts
 Boston Business Journal
 Boston Medical Center HealthNet Plan
 Bridgewater Credit Union
 Bridgewater Savings Bank
 Brockton Area Networking Group
 BAWIB
 Carousel Family Fun Center
 Comcast
 Connecting Activities
 Constellation NewEnergy
 Costco Wholesale #303
 Curry College
 Essentials Laser & Med Spa
 Fallon Community Health Plan
 Father Bills and MainSpring
 Fowler Printing
 Global Gourmet Partners
 Good Samaritan Medical Center
 Gowell's Candy Shop, Inc.
 Green Akers Florist

HarborOne Credit Union
 Health Services Administrators (HSA)
 Home Instead Senior Care
 Home/Health and Child Care Services, Inc.
 Hub Technical Services
 Irish Cultural Centre of NE
 Jack Conway & Company, Inc.
 Lincoln Technical Institute
 Massasoit Community College
 Metro South Chamber of Commerce
 Murphy,Hesse,Toomey & Lehane, LLP
 New England Sinai Hospital
 Old Colony Elder Services
 One Stop Painting & Renovating, Inc.
 Owens Corning
 Prisco's Market
 Rob Peters Entertainment
 Rogers & Gray Insurance Agency, Inc.
 Sign Design, Inc.
 South Eastern Economic Development (SEED)Corp.
 The Community Bank
 The Enterprise
 U.S. Office Solutions
 United Way of Greater Plymouth County
 Universal Benefit Plans, Inc.
 WATD 95.9 FM

Annual Meeting Corporate Supporters

Bank of America
 Brockton Housing Authority
 Citizens Bank of Massachusetts
 Father Bills and MainSpring
 Good Samaritan Medical Center
 HarborOne Credit Union
 Jack Conway & Company, Inc.

Mansfield Bank
 Massasoit Community College
 New England Sinai Hospital
 Old Colony YMCA
 Sharkansky LLP, CPA's
 Stonehill College
 The Community Bank

Annual Meeting, Continued from page 1

Bank of America. In this role, he evaluates the current and expected market environments and determines their potential impact on investment portfolios.

Prior to his current position, Mr. Hirschhorn was head of active asset allocation and strategy for Columbia Management. He also co-managed equity value investments and held the positions of chief economist and strategist, director of research and senior portfolio manager for Liberty Funds/Stein Roe & Farnham.

Harvey is a member of the Investment Analyst Society of Boston and a frequent guest of various financial news outlets, including CNBC, CNN and Bloomberg

Television.

Also at this meeting, **Economic Impact Awards** will be presented to businesses who have made a significant investment in the Metro South region over the past year. Board service awards will also be presented.

Singing the national anthem will be **Brockton High School Seniors Chris Louis and Mark Joseph.**

Entertainment and sound will be provided by **Rob Peters Entertainment.**

Tickets are \$45 for members and \$55 for non-members. **Corporate tables of 10 are still available.** To register, please call Kim Prosper at 508.586.0500 x 231 or register online at www.metroouthchamber.com.

Sponsored by:



2nd Annual Cape Cod Railroad Excursion

All Aboard! Saturday, November 21, 2:15 pm - 5:15 pm



A special railroad trip chartered by the Metro South Chamber of Commerce and Rotary International is planned for **Saturday, November 21st**. The express train ride will leave from the **Middleboro/Lakeville MBTA station at 2:15 pm**. After a brief pause, the train will return to Lakeville at **5:15 pm** via the same route while passengers enjoy a **tasty 3 course meal** aboard the wonderfully restored dining cars of the Cape Cod railroad. A cash bar will be available on board.

The price of a ticket is \$75 per person and includes a beverage and food. In addition, professional photographs by Rich Morgan Photography will be available for purchase following the event to help you cherish this one-of-a-kind experience.

This is a very special charter reserved for the Chamber. Last year's sold out trip was the first to be permitted in more than forty years. **Tickets are open to Chamber and Rotary members as well as the general public.** To purchase tickets, please contact the Chamber at 508.586.0500 x 231 or at www.metroouthchamber.com/register.html. *Plan your business or family Holiday Outing with us aboard the Cape Cod Central Railroad!*

Member Led Workshop - Business Growth

The "Fundamental Approach" for Small Business Growth - Part I

Wednesday, November 4, 9:30 am - 10:30 am

Metro South Chamber, 60 School Street, Brockton

Open to: General public

Targeting: Small business owners and Entrepreneurs

- A.) If you're a small business owner, this workshop will expand your business acumen on fundamental growth strategies.
- B.) If you're an entrepreneur past the concept stage and in the development stage, this workshop will assist you and your business endeavors with the strategy process and execution.

Topics include:

- Client Relationship Management
- Marketing Plan Development
- New Business Development
- Strategic Planning
- Project Planning
- Sustaining Growth
- ROI / Financial Forecasting
- Cash Flow Analysis

This free workshop will take place directly following the monthly Ambassador Meeting. To register, contact **John D. Lloyd, Founder/Principal of OnPoint Coaching** at Phone: 617.359.0099 | Email: info@onpointcoachingservices.com | Website: www.onpointcoachingservices.com



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For Information or Reservations, Please Contact:

(508) 697-0017
 800-437-3844 (U.S. & CANADA)
 FAX (508) 697-0043



BOARD OF DIRECTORS

DIRECTORS

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Scott Sanborn
Sovereign Bank

President and CEO
Christopher Cooney
Metro South Chamber of Commerce

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Gary R. Oman, P.C.

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Rick Colon
Verizon

Vice Chair Economic Development
Robert Kenworthy
Bank of America

Vice Chair Government Affairs
Christine Karavites
Proteas Customized Consulting

Vice Chair Membership Development
Daniel Trout
The Community Bank

Immediate Past Chair
Reinald G. Ledoux, Jr.
Brockton Area Transit Authority

Pasquale Ciaramella -
Old Colony Planning Council

Jack Conway -*Jack Conway & Company, Inc.*

John Costa - *Consultant*

Loretta DeGrazia - *East Coast Petroleum*

Jeffrey Dukess - *Frenette & Dukess, PC*

Susan Joss -
Brockton Neighborhood Health Center

Fred Mason- *National Grid*

Dana Mohler-Faria -
Bridgewater State College

Mark Moreau - *TD Banknorth*

William Morse - *Mutual Bank*

Peter Neville - *Concord Foods*

David Orloff - *Sharkansky & Co., LLP, CPA's*

Andrea Papadopoulos - *Arista Associates, Inc.*

Andrew Schwartz
Law Office of Andrew H. Schwartz, LLC

Larry Siskind -
Siskind and Siskind Attorneys at Law

John Vlaco - *Brophy & Phillips Co., Inc.*

Charles Wall - *Massasoit Community College*

Patricia Williams - *HarborOne Credit Union*

CHAMBER STAFF

508-586-0500 **Front Desk** x 221

Christopher Cooney
 President and CEO x 223

Lisa Keene
 Business Development x 225

Kathleen Lynch
 Member Services x 228

John Nesti
 Member Services x 229

Kimberly Prosper
 Program Director x 231

Kathryn Sayles
 Competitive Workforce x 227

Kerry Sullivan
 Finance x 230

Alison van Dam
 Director of Communications x 222



CHAMBER MISSION: To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

Metro South Chamber of Commerce
 Sixty School Street, Brockton, MA 02301-4087
 tel: 508 586-0500/fax: 508 587-1340
 info@metrosouthchamber.com
 www.metroouthchamber.com

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www.richmorganphotography.com

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The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Networking at Events

is one of the most effective ways to grow your business!

NOVEMBER *Calendar*

- 3** Election Day
- 4** Ambassador Meeting 8:00 am
- 4** Member Led Workshop (OnPoint Coaching) 9:30 am
- 4** Regional Business After Hours 4:30 pm
Mansfield Holiday Inn, 31 Hampshire Street, Mansfield
- 11** Veteran's Day - Chamber Open
- 13** Government Affairs 12:00 pm
- 18** Annual Meeting & EXPO
Massasoit Conference Center, Route 27, Brockton
 Expo Begins 10:30 am
 Meeting 12:00 pm
 Expo Ends 3:00 pm
- 18** Money Management (SCORE Workshop) 5:30 pm
Stoughton Public Library, 84 Park Street, Stoughton
- 21** 2nd Annual Railroad Excursion 2:15 pm
Middleboro/Lakeville MBTA Station

26-27 Thanksgiving - Chamber Closed

Coming Up December

- 2** Ambassador Meeting 8:00 am
- 3** Business After Hours 5:30 pm
St. Joseph Manor, 215 Thatcher Street, Brockton
- 8** Executive Committee 3:00 pm
- 9** Good Morning Metro South 7:30 am
Holiday Inn, Brockton, 195 Westgate Drive, Brockton
- 11** Government Affairs 12:00 pm
- 15** Data Security Conference & EXPO 2:30 pm
Holiday Inn, Brockton, 195 Westgate Drive, Brockton
- 16** Board Meeting 12:00 pm

Save the Date January

- 6** Ambassador Meeting 8:00 am
- 8** Government Affairs 12:00 pm
- 12** Executive Committee 3:00 pm
- 14** SEED Workshop TBA
- 21** Good Morning Metro South 7:30 am
Holiday Inn, Brockton, 195 Westgate Drive, Brockton
- 26** Business After Hours 5:30 pm
Crescent Credit Union, 115 Commercial Street, Brockton
- 27** Board Meeting 12:00 pm
- 28** Regional Water/Sewer Forum 6:30 pm
Alumni Hall, Stonehill College
 Visit metrosouthchamber.com/events.html for more info

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC) unless otherwise indicated.



Celebrate the great things going on!

New Hires at BAWIB

Robert Diehl has accepted the position of Associate Director of the Brockton Area Workforce Investment Board (BAWIB). His work will focus on performance and oversight of the One Stop Career Center in Brockton, CareerWorks. Bob has over 20 years in the development and management of workforce development programs on the local and statewide levels.

Krystal Love has been hired as the new Youth Associate for BAWIB. Krystal will be focusing her work on the youth who are enrolling in the education and training programs, including GED and Individual Training Accounts, and on developing employer partnerships for career experiences. She is also founder of the Brockton-based organization, Educated Ladies Empowered to Change.

Mechanics Cooperative Names Senior VP

Mechanics Cooperative Bank's Board of Directors and Executive Leadership Team are pleased to announce the appointment of Andrew C. Hewitt as Senior Vice President and Chief Financial Officer. In 2000, Hewitt was appointed the Chief Financial Officer and Treasurer for BankNewport where he was responsible for all finance, treasury and loan review functions, including its insurance agency and mutual holding company.

Crescent Credit Union Participates in Kids Drive

Crescent Credit Union is participating as a Corporate Partner in Anton's Cleaners Coats for Kids winter-coat collection drive. As a corporate partner, Crescent is collecting coats from employees and members in its 5 Brockton branches to assist Anton's Cleaners in reaching its goal to collect 60,000 good, quality coats - the kind someone would give a friend - in this, the 15th anniversary year of Coats for Kids. The 2009 campaign will continue through January 9, 2010. Following cleaning at no charge by Anton's, Coats for Kids' Distribution Partners such as Massachusetts Community Action Programs, Salvation Army, Cradles to Crayons, BUMC: Outreach Van Project, and Catholic Charities, among others, will ensure that coats get to those who cannot afford one during the cold weather months.

Bridgewater Saving Names VP / Trust Officer

Jeremy St. Jean has joined Bridgewater Savings Bank as Vice President and Trust Officer. Mr. St. Jean joins the Bridgewater Savings Bank's Wealth Management team with over 10 years of financial experience, including Assistant Vice President of Wealth Management at Barclays, and a

SEND YOUR GOOD NEWS TO:
avandam@metrosouthchamber.com

Portfolio Manager at the U.S. Trust Company for Private Asset Management.

JLS Mailing Services Awards Grant Trust Fund

JLS Mailing Services and its non-profit division, Direct Response Solutions, are proud to announce the winner of the company's 2010 Calendar Design and Mailing Grant. The grant was awarded to the Boston based Massachusetts Children's Trust Fund, a nonprofit group that works to prevent child abuse and neglect statewide by providing the most effective programs for promoting good parenting and strong families.

Additional information about this year's grant winner and details on the calendar mailing are posted at www.calendarmailing.com. Any nonprofit organization interested in participating in next year's grant process may go there to provide the contact details that will allow us to notify them when 2011 grant application materials become available. Sample calendars can also be obtained by calling JLS Mailing Services at 508-313-1001.

Office Space for Lease at Sign Design

Sign Design, Inc., located at 170 Liberty Street in Brockton, has 1,200 square feet of office space for rent or lease. This well-maintained second floor, four office suite has its own kitchenette and restrooms. Great location, great space, great price - \$900 plus utilities. Interested businesses can contact Christine at 5208.580.0094, ext. 215.

Massasoit Welcomes New Board of Trustees

Massasoit Community College is pleased to announce that Governor Deval Patrick has appointed Anthony Simonelli, Executive Director of Brockton Area Multi-Services, Inc. to the Board of Trustees. Mr. Simonelli will serve in the position which was held for two terms by Trustee Andrew Burbine.

Chairman, James M. Barrows, Jr, has been re-appointed to a second term on the Board of Trustees. Mr. Barrows is the Associate Director of Community Relations for Harvard University.

Luis DePina is our newly appointed Student Trustee. Luis is the current President of the Luso-African Club on campus; a large and active group who participates in community service activities in the Brockton area through the Cape Verdean Association.

E. Bridgewater Savings Bank Merges with Bridgewater Savings Bank

Bridgewater Financial MHC, the holding company for Bridgewater Savings Bank, and East Bridgewater Savings Bank

jointly announce the signing of a definitive merger agreement. Under the terms of the agreement East Bridgewater Savings Bank will merge into Bridgewater Savings Bank with the resulting bank operating as Bridgewater Savings Bank.

Depositors of East Bridgewater Savings Bank will become depositors of Bridgewater Savings Bank and will have the same rights and privileges in Bridgewater Financial MHC as if their accounts had been established in Bridgewater Savings Bank on the date established at East Bridgewater Savings Bank.

The transaction is expected to increase Bridgewater Savings Bank's deposits from \$293 million to \$382 million, capital from \$31.8 million to \$43.4 million and assets from \$389 million to \$536 million. The offices of East Bridgewater Savings Bank in East Bridgewater, Hanson and Pembroke will become branch offices of Bridgewater Savings Bank and increase the Bank's branch offices from seven locations to ten.

Neighborhood Housing Receives Donation

South Shore Savings Bank President and Chief Executive Officer John C. Boucher presented Normand Grenier, Executive Director of Neighborhood Housing Services with a \$10,000 check from the South Shore Savings Charitable Foundation following the 17th annual South Shore Savings Bank Charity Golf Classic. Since its inception in 1993, the South Shore Savings Bank Charity Golf Classic has raised more than \$400,000 to benefit many non-profit organizations on the South Shore.

Mutual Bank Installs Automated External Defibrillator

Mutual Bank, a community bank with nine branches throughout Southeastern Massachusetts and on Cape Cod, has installed an Automated External Defibrillator (AED) in the lobby of the Bank's Whitman office.

Mutual Bank purchased the unit from Life Support Systems, a Boston-based company that will provide instruction in its use and conduct CPR training to all members of the Bank's staff. The AED unit comes at the suggestion of Theresa Bryant, VP of Retail Banking Administration, who said the swift action taken by Bank management to install the unit represents Mutual Bank's "commitment to its customers and employees." According to the American Heart Association, up to 100,000 deaths a year could be prevented if early defibrillation was readily available in the first few minutes of a sudden cardiac arrest emergency.

Special Olympics MA is Moving!

The state headquarters for Special

Olympics Massachusetts will be moving to its new location at The Yawkey Sports Training Center, 512 Forest Street in Marlborough.

The new phone number in Marlborough will be (508) 485-0986 and all of extensions will remain as they are today. Special Olympics will not be able to be contacted by phone or e-mail from Thursday evening, October 8th through Tuesday, October 13th and should be open and ready to receive calls and e-mails starting Wednesday, October 14th. Special Olympics Massachusetts' Yawkey Sports Training Center is a state-of-the-art office and training center located right in the heart of Massachusetts and New England. The training rooms, gymnasium and outdoor soccer field will provide us with the very best coaches training facility in all of Special Olympics. The office space will provide our outstanding staff with brighter, healthier surrounding within which to work.

Good Sam Cardiovascular Laboratory Awarded Reaccreditation

The Good Samaritan Cardiovascular Laboratory recently achieved accreditation by the Intersocietal Commission for the Accreditation of Vascular Laboratories. This is the third time the lab has received this honorable distinction. This accreditation is considered the "gold standard" for Cardiovascular Laboratories.

Good Samaritan is one of the growing numbers of vascular labs to meet or exceed the ICAVL standards for noninvasive vascular testing. During the accreditation process, every aspect of the laboratory's daily operations and its impact on the quality of health care provided to patients is assessed and reviewed. Participation in the accreditation process demonstrates the laboratory's attention to a high level of patient care and quality testing. The accreditation is valid for three years.

Voyages from Cape Verde

Saturday, November 7: The Brockton Historical Society in collaboration with the Cape Verde Association, present Voyages from Cape Verde to Brockton and surrounding areas, 2-5pm at the Brockton Public Library Lingos Room. This is the first in an ongoing series to get to know, respect and appreciate our neighbors' talents and gifts. Dr. Aminah Pilgrim, historian and professor at UMass Boston and current president of the Cape Verdean Association along with Dr. Joao Rosa, Professor at UMass Dartmouth will present. There will also be songs, poetry, art and light refreshments. Tickets are \$15, and \$5 for BHS students with ID. Contact Ellie Wentworth at (508) 588-5174 or the Cape Verdean Association at 508-559-0056.

MEMBERProfile

Rob Peters Entertainment

Rob Peters of Rob Peters Entertainment, providing mobile entertainment and DJ Services for Weddings, Parties and Special Events.



1599 Washington Street, Suite 2A-4
Braintree, MA 02184
781-848-4235

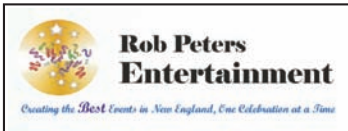
www.robpetersentertainment.com
www.thebubblemusicman.com

Year Established: 1987

Products or Services: Mobile Entertainment Services, DJ's, Event Products and Supplies, Audio/Video Rental Services.

Rob Peters Entertainment provides exceptional entertainment services for special events of all ages, sizes and scope. From Weddings to Corporate Events, Bubble Parties or Birthday Parties we offer a creative and personalized approach to our services. Our entertainers provide personal attention and professionalism to provide our customers and their guests with a unique entertainment experience.

Rob Peters Entertainment offers a variety of unique services for events, including interactive game shows, multimedia enhancements, state of the art sound and light shows, karaoke, and other interactive entertainment options. Our DJ entertainers do more than JUST play music...we entertain!



Planning a wedding or special event can be simple when you contract with proven professional services who have the skill and experience. With Rob Peters Entertainment, our customers experience convenience with online planning resources and friendly customer service before their event, and creative entertainment that meets their needs, tastes and vision!

Market Area:

Greater Boston, South Shore and New England

Markets Served:

Anyone who is planning a Wedding, Party or Special Event that requires EXCEPTIONAL entertainment.

Awards and Honors:

- * 2006 Metro South Chamber Of Commerce Entrepreneur Of The Year
- * DJ Rob Peters is also the author of "The Business Of Mobile DJ'ing", and a six time "All Star" Mobile DJ by Mobile Beat Magazine

Business Objective:

Our business objective is simple...We Create The Best Events In New England, One Celebration At A Time. By applying a personal approach, we can create exceptional entertainment for our customers and their guests!

SCORE Small Business Workshop

Money Management for Small Business
Wednesday, November 18, 5:30 pm - 8:30 pm (registration at 5:00 pm)
Stoughton Public Library, 84 Park Street, Stoughton

You provide great products and services for your customers, but feel you're not capitalizing on the full financial potential of your business. This workshop can put you on the path to better financial results. Get advice you can use to improve cash flow, increase profits and get your business financially secure.

This workshop is free for Chamber Members. Register by calling Lisa Keene at 508.586.0500 x 225 or email lkeene@metrosouthchamber.com. The fee for non-members is \$25.

- Topics include:**
- Improving Profit
 - Managing Cash Flow Inventory Management Vendor Management Receivables Management
 - Analyzing Financial Results
 - Managing When Cash is Tight



Frank Sebastian of SCORE Southeastern MA leads a workshop in October on "Living Your Dream, Starting Your Business."

U.S. Small Business Programs Offered

Attend a FREE SBA workshop designed to highlight the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their business. General information will be provided on the following:



- Small Business Counseling (SCORE)
- Small Business / Development Centers • Business Information Center
- SBA 7(a) • Loan Guaranty Program • 8(a) Business Development HUB/Zones • Small Disadvantaged Business Assistance
- Government Contracting Opportunities

The workshop will be held at CareerWorks, 34 School Street, Brockton from 2 - 4 pm on the third Wednesday of each month. The next workshops will be held on November 18 and December 16, 2009. Contact CareerWorks at 508.513.3400 for further workshop information.

Lt. Governor Murray to Serve as Grand Marshall

Saturday, November 28, 1:00 pm - 4:00 pm



Santa arrives in Brockton November 29th.

The annual Brockton Holiday Parade is being sponsored by the Downtown Brockton Association (DBA), the City of Brockton and the Campello and Montello Business Associations.

Free pictures with Santa, sponsored by Independence Associates /Tuxedos by Merian, will take place at 10am at 141-143 Main Street. City Hall Activities will take place from 10:00 am - 4:00 pm.

The parade will begin at 1:00 p.m. in front of the old BAT Terminal on Main Street, ending at City Hall Plaza.

It will feature creative floats, clowns, marching bands, marching processions and, of course, a very jolly man in red. Parking is available at the parking garage located on the corner of Main and Crescent Streets at no charge. The Grand Marshall is Lieutenant Governor Tim Murray.

In years past, the event has attracted over 25,000 people from in and around the Brockton area. Over 2,500 people from the community, schools, and business groups march in the parade. In honor of James Edgar, a Brockton store owner and the first department store Santa circa 1890, and in order to set a new World Record, we invite everyone to wear a Santa hat and wear red from head to toe.

Musical organizations and marching processions are encouraged to participate. Awards are presented for the best floats and marchers. To participate, call the DBA at 508.587.4322.

SCORE Elects New Officers



Frank Sebastian, Chairperson, and Frank Roche, Vice-Chairperson of the SCORE Southeastern Massachusetts Chapter

The Southeastern MA chapter of SCORE recently elected officers. Frank Sebastian is the new chairperson, Frank Roche is vice chairman, and Stan Straus is vice chairman for the Plymouth branch. Frank Sebastian was a group manager with Digital Equipment and has attended executive programs at Harvard School of Business and the Darden School of Business at Virginia U. Frank Roche has 40 years of experience managing and operating his own businesses.

According to Sebastian, 'SCORE's face to face counseling sessions are up over 50% from the prior year. Through SCORE's workshops and free business counseling services, we are making a difference to the Metro South business community.' SCORE's growth has created a need for additional counselors. Interested business leaders should contact SCORE at 508-587-2673. SCORE is a volunteer organization dedicated to helping small businesses succeed.

Timeless Antiques Open House



Rob Cowen of Timeless Antiques, Paul Sullivan of Brockton

Metro South Chamber Members and the community recently enjoyed networking opportunities at Timeless Antiques, Watch and Jewelry, Co. At the event, a 10k and 14k gold diamond bracelet and a yellow gold micro plated steel Alco Dive watch were given out as door prizes. Attendees also viewed antiques, art, sculpture and jewelry and learned about expert restoration and how to sell gold, diamonds, sterling and coins to Timeless Antiques. For more information, visit 1208 Belmont Street, Brockton, call 508-580-3650, find them on facebook, or visit www.boston-antiques.com.



Kim Prosper, John Nesti, Kathryn Sayles, Metro South Chamber staff

Chamber "Go Green" Program



A recent study revealed that 83% of consumers say it is somewhat or very important to them to purchase products and services from responsible, sustainable companies, but few companies know how to improve sustainability performance and communicate their green and sustainable efforts to customers and employees.



The Metro South Chamber has announced a new initiative which will allow businesses to achieve a credible "green" certification in order to convey their commitment to responsible and sustainable operations. Green Plus (www.gogreenplus.org) is a program developed for small and medium businesses by the Institute for Sustainable Development. It is designed to educate, motivate, and reward small businesses for working toward triple sustainability, provide actionable information for

improving performance, supply access to a network of peers, experts and university partners, and reward exceptionally sustainable businesses with brand and marketing support.

"The Metro South Chamber of Commerce is proud to offer businesses in the region the opportunity to participate in the Green Plus program," said Christopher Cooney, Chamber Executive Director and CEO. "This innovative program offers our businesses a credible certification and will allow them to operate more effectively and sustainably and, in turn, capitalize on consumer commitment to responsible products and services," he added.

Look for further announcements of this effort, including a January workshop and a sustainability survey in upcoming newsletters and on our website.

Chamber Holds Mayoral Forum

DJ Service by robpetersonentertainment.com.



Brockton Mayoral Forum featuring James Harrington and Linda Balzotti



Judith C. Waterston, new President of New England Sinai



John Paganelli and Debra London, Office of Career Services and Bridgewater State College and sponsors of the breakfast with Jenna Stephenson and Edward Minnock of Bridgewater State College. For more info, call 508-531-1328.

Sponsored By:



BSC Breaks Ground on New Science Center



Governor Deval Patrick offered remarks about Bridgewater State College's New Science Center at the Ground Breaking ceremony.

The future of science and mathematics in Southeastern Massachusetts will soon emerge on the west side of Bridgewater State College's campus.

A new 213,000 square foot science and math center, double the size of the college's Conant Science Building, will be the locus for nearly 800 science and math majors, providing modern working space for study and research.

The new center represents an investment by the state of Massachusetts of \$98.7 million. Plans call for full completion of the center in the fall of 2010 with its two new wings opening in fall 2011.

METRO SOUTH BAC
Business Assistance Center

Metro South Business Assistance Center
Online: www.metrosouthchamber.com/cyberbac.html
Located at the Chamber: 60 School Street, Brockton
Phone: 508.586.0500 | Fax: 508.587.1340 | info@metrosouthchamber.com
Offering: Counseling, reference materials, a computer lab and business related software.



Dennis Carman, United Way of Plymouth County discusses the 211 line.



Mayor James Harrington with students in the award winning DECA program at Brockton High School

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GOVERNMENT Affairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.



George E. Noel

The next Government Affairs meeting will be held on Friday, **November 13, 2009 at 12:00 pm** at the Chamber Office. The featured speaker will be **George E. Noel, Director of the MA Department of Labor.**

George E. Noel was appointed by Governor Patrick to serve as Director of the Massachusetts Department of Labor in January 2007. As Director, he oversees the Department of Industrial Accidents, the Division of Occupational Safety, the Board of Conciliation and Arbitration, the Labor Relations Committee and the Joint Labor-Management Committee. Noel brings decades of experience in labor-management relations and advocacy for workers and working

families to the position.

Following positions at Raytheon and in the International Brotherhood of Electrical Workers 1505, Noel also took a leadership role in the labor movement across the Commonwealth, culminating in his 2002 election as vice president of the Massachusetts AFL-CIO.

Throughout his career, Noel has been actively involved in efforts to retain and create jobs. He was labor representative on the Massachusetts Defense Technology Initiative, a public-private partnership to save 33,000 defense-related Massachusetts jobs during military restructuring.

If you would like to attend this lunch meeting, please contact Lisa at 508.586.0500 x 225, or you may register online at metrosouthchamber.com/register.html. The cost to attend is \$5 for members and \$10 for non-members.

Save the Date: December Government Affairs

Friday, December 11, 2009, 12:00 pm
Chamber Office, 60 School Street Brockton



Thomas J. O'Brien

Thomas J. O'Brien is the Treasurer of Plymouth County, appointed in 2006 and re-elected in 2008 for a 6 year term. Prior to serving as treasurer, O'Brien was State Representative of the 12th Plymouth District.

The cost to attend is \$5 for members and \$10 for non-members. To register, please contact Lisa at 508.586.0500 x 225 or email lkeene@metrosouthchamber.com

Mayor, Councilor Eaniri Pledge "No Meals Tax"



Brockton restaurant owners recently met with Mayor James Harrington to discuss a state proposal to increase meals tax to 7% on patrons of Brockton restaurants. Owners and managers from Christos, Owen O'Leary's, Village Pizza, Cape Cod Café, Gourmet Café and Holiday Inn were among the business leaders who discussed

the proposal with the Mayor and Councilor Dennis Eaniri. "This is not the time to be increasing taxes on meals", was the prevailing message conveyed to the elected officials. Both the Mayor and Councilor Eaniri agreed. The Chamber is monitoring the issue and is poised to take quick action should the issue be raised again after the election. Restaurant owners interested in preventing this new tax from being instituted should contact Christopher Cooney, president and CEO of the Chamber at chris@metrosouthchamber.com or 508-586-0500 x223.

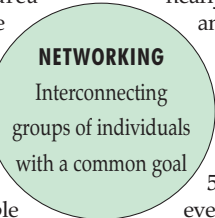
9 Chambers to Combine Networking

On Wednesday, November 4, 2009 the nine Southeastern Massachusetts area Chambers of Commerce will host a **Regional Business After Hours** from 4:30-7:00 p.m. at the Mansfield Holiday Inn, 31 Hampshire Street, Mansfield.

Meet business people from the Attleboro, Cranberry County, Metro South, New Bedford, Fall River, North Attleboro, Tri-Town, Plymouth and Taunton Chambers of Commerce.

Last year's networking event brought together a crowd of nearly 300 business professionals and entrepreneurs. This is a great opportunity to meet members from surrounding chambers.

To register for this event please call the Chamber at 508.586.0500 ext. 231. The event is free for members and \$10 for non-members. Come and enjoy hot and cold hors d'oeuvres, 50/50 raffle, cash bar and most importantly a lot of NETWORKING! Don't forget your business cards.



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Metro South Chamber Privacy Academy

Tuesday, December 15, Holiday Inn-Brockton, 195 Westgate Dr.

2:30 pm - 3:00 pm: Networking
3:00 pm - 4:00 pm: Panel Discussion
4:00 pm - 5:00 pm: EXPO/ Product Demonstration, Networking, Cash Bar

The Commonwealth of Massachusetts has issued rules, which take effect on March 1, 2010, that impose significant data security requirements on business possessing personal information of state residents, including businesses based outside Massachusetts.

The intent of the rules is to protect sensitive data and safeguard the public's privacy. If your business holds personal information of others, including businesses that accept credit cards for payment - this session is for you. Learn what you need

Panel Discussion Featuring:



Barbara Anthony, Undersecretary, Office of Consumer Affairs and Business Regulation. Barbara was appointed by Governor Deval Patrick in May, 2009. She has spent her career promoting consumer causes, and is one of the state's most well-known consumer advocates and is a highly respected public interest lawyer.



Scott D. Schafer, Chief, Consumer Protection Division, Office of Attorney General, Commonwealth of Massachusetts. Scott investigates and prosecutes those that violate the Massachusetts Consumer Protection Act, with a focus on predatory lending, foreclosure and loan modification issues, internet safety and security, electronic commerce and privacy and security of consumers' personal information.

to know about the law and gain new perspectives from regulators and enforcers of the law.

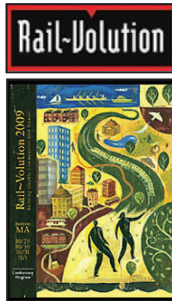
The cost to attend is \$29 for members and \$49 for non-members. Call Kim at 508.586.0500 x 231 or register online at www.metroouthchamber.com/register.html.

Data Security Expo

If your organization has a data security product or service you are encouraged to attend as an exhibitor. Each exhibiting company will have time for a live product demonstration. **The cost to exhibit is \$129 for members and \$179 for non-members.** Exhibit space is limited, call the Chamber office today, 508.586.0500 x 231.

RAIL-VOLUTION Highlights Brockton

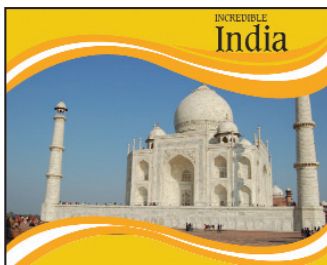
Brockton hosted a delegation of rail managers from across the United States on Friday, October 30th. The delegation rode the rail from Boston to Brockton to tour transit oriented development around the Brockton Area Transit Intermodel Centre and the MBTA rail station. Participants invited by Massachusetts Secretary James Aloisi and hosted by the Mayor, Chamber and BAT administrator Ray Ledoux spent several hours viewing the developments



before embarking on a historic tour of the city with Larry Siskind of the Brockton Historical Society and enjoying a lunch at the Fuller Craft Museum. More than four hundred units of housing have been permitted around the BAT Intermodel Centre and MBTA rail station since 1997. In addition, investment of over forty million dollars has been made in infrastructure and development as a result of transit oriented investment.



Ray Ledoux, Brockton Area Transit; Tom Bates, Oakland California Mayor; Craig Dirksen, Tigard Oregon Mayor; James Harrington, Brockton Mayor; Larry Williams, Rural Hall North Carolina Mayor; Christopher Cooney, Metro South Chamber President & CEO



Travel to India With the Chamber
Delhi • Agra • Jaipur
March 23, 2010 - March 31, 2010
* 9 Days for only \$1,999 *
Price includes deluxe hotels, airport transfers, sightseeing, buffet breakfasts, elephant ride, and international flights from JFK. Call Lisa at 508.586.0500 x 225 for more information.

Network at Business After Hours

St. Joseph Manor, Thursday, December 3, 5:30 pm - 7:30 pm



Please join us on Thursday, December 3, 5:30 pm - 7:30 pm for a Business After Hours event at St. Joseph Manor, 215 Thatcher Street, Brockton, for an evening of networking and refreshments.

St. Joseph Manor provides high quality, compassionate care for people of all beliefs and traditions. Here at St. Joseph Manor, we provide short-term rehabilitation care, including: physical therapy, speech therapy, occupational therapy, pain management, wound care, intravenous therapy and hospice



care. Other services include long-term care, respite care and an adult day health program. Most of our long-term residents live in private rooms and the remainder live in semi-private rooms. For more information, visit www.sjmbrockton.org.

The cost to attend is \$5 for members and \$10 for non-members and includes hors d'oeuvres and a bar. If you would like to register, please call Kim Prosper at 508.586.0500 x 231, email kprosper@metrosouthchamber.com or register online at metrosouthchamber.com/register.html. Don't forget your business cards!

Chancellor Motley to Speak At Breakfast

Wednesday, December 9, 7:30 am - 9:00 am

Join us at the next Good Morning Metro South breakfast on Wednesday, December 9 from 7:30 am - 9:00 am at the Holiday Inn, Brockton, 195 Westgate Drive. The featured speaker is **J. Keith Motley, Ph.D., the 8th chancellor of the University of Massachusetts Boston.**



J. Keith Motley, Ph.D.

As chancellor of UMASS Boston, Motley oversees approximately 15,000 students, a faculty of more than 900, and a \$294 million annual budget. Chancellor Motley leads growth

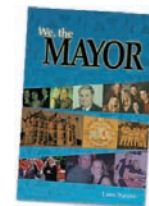
in UMass Boston's faculty research spending, which has increased to more than \$46 million in 2008-2009, and the university's expansion of private development funding, which has increased by nearly 200% under his leadership.

On a national level, Motley serves on the American Council on Education's Commission on Effective Leadership and is an active signatory of the American College & University Presidents' Climate Commitment. Dr.

Sponsored by: Good Samaritan Medical Center

Motley also works as a mentor for the American Association of State Colleges and Universities' Millennium Leadership Initiative.

Prior to his appointment as chancellor on July 1, 2007, Dr. Motley served as vice president for business, marketing, and public affairs at the University of Massachusetts President's Office.



Also at this meeting, **Lees Yunits**, wife of former Mayor Jack Yunits, will discuss her book, "We the Mayor," a memoir of her husband's tenure in Brockton City Hall from 1996-2006.

Good Morning Metro South is being sponsored by **Good Samaritan Medical Center**. For more information, visit www.caritasgoodsam.org

The cost to attend is \$20 for members and \$25 for non-members and includes breakfast and networking opportunities. If you would like to register, please call Kim Prosper at 508.586.0500 x 231, email kprosper@metrosouthchamber.com or register online at www.metroouthchamber.com/register.html.

Ambassador Meetings

The next **Ambassador Team meetings** will take place on Wednesdays, November 4 and December 2 at the Chamber Office. The Ambassador Team meets monthly to serve fellow members by providing information, resources, and member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. To become an Ambassador, contact John at 508.586.0500 x229.

Over 35 Elected Officials attend Legislative Reception



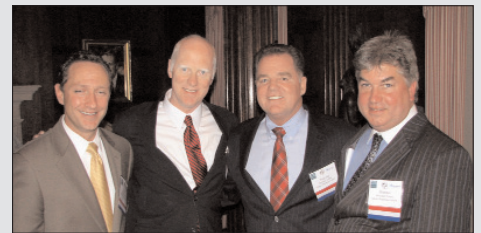
US Congressman Mike Capuano; Jeffrey Ritter, Municipal Administrator, Town of Bridgewater



Troy Garron, Selectman, Town of Halifax; Senator Thomas Kennedy; John Buckley, Plymouth County Registry of Deeds



Christopher Cooney, Chamber President & CEO; State Representative Christine Canavan; Mayor James Harrington



State Representatives Allen McCarthy, Daniel Webster, Thomas Calter and Michael Brady



Full Room at Donahue Hall, Stonehill College

Sponsored by:




Special Thanks to:
WATD 95.9 FM and the
Brockton Community Access (BCA)
for covering the event.



Fran Dillon, Stonehill College, Sponsor



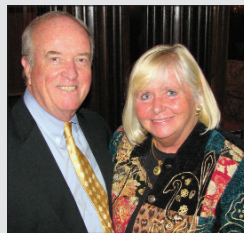
Chair of the Chamber Board Scott Sanborn, being filmed by BCA



Julianne Goodfellow and Anestis Kalaitzidis, Congressman Delahunt's Office



Allan Chiozza, Town Administrator of Rockland; Michael Mullen, Rep. Canavan's Office



Robert Creedon, Clerk of Courts; State Representative Geraldine Creedon



Steven Dadrill, WATD 95.9 FM interviews Linda Balzoti, City Councillor



Tim Murray, Lieutenant Governor



Daniel Salvucci, Selectman, Town of Whitman



Jeffrey Diehl, Candidate for State Rep

Chamber Trip to China; Plans for World EXPO in 2010



The Great Wall of China, Beijing



Boat Ride on the Grand Canal, Suzhou



Tiananmen Square, Beijing

Photos by Alison van Dam, Director of Communications at the Metro South Chamber

More than 55 community and business leaders returned to Massachusetts after a nine day visit to four cities in China. The group travelled with the Metro South Chamber of Commerce and the Chinese International Trade Service (CITS LINC) and toured the business centers of Beijing, Shanghai, Suzhou and Hangzhou. The group arrived on the heels of the eight day National Holiday in China and visited the Forbidden City, The Temple of Heaven and the Great Wall of China.

China represents one of the world's fastest growing economies, with 10,000 high rises built in the city of Shanghai in the past quarter century alone.

The Chamber and CITSLINC will be leading another tour on October 11-19, 2010, visiting Beijing, Xi'an and the Terra Cotta Soldiers, and the 2010 World EXPO in Shanghai. Please contact Kathryn Sayles for more information at ksayles@metroouthchamber.com or 508-586-0500 x227.

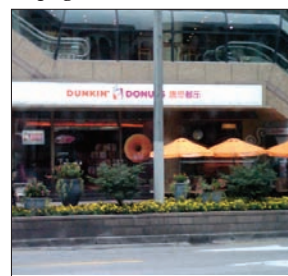
For information on a Chamber sponsored trip to India, see page 8.



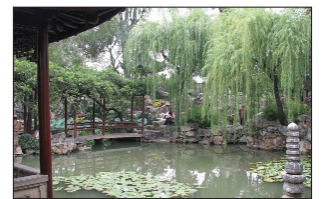
Metro South Group led by Alison van Dam of the Chamber



Mick Fleming, President of ACCE and Christopher Cooney, Chamber President & CEO



Dunkin' Donuts, Shanghai



Yu Garden, Shanghai



Boat Cruise on the West Lake, Hangzhou



The Bund in Shanghai, Home of the 2010 World Expo

RENEWING Members Thank You !

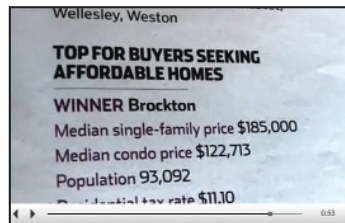
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NECN-Boston Features Brockton TV Commercials



The Metro South Chamber of Commerce, with support from the City of Brockton, 21st Century Corporation and BuyBrockton.org has written and produced two commercials for television and the web. The commercials feature two topics, buy-brockton.org (a program designed to attract home buyers to Brockton) and business value close to Boston (businesses interested in move to Brockton). Both of the sixty second commercials are running on New England Cable News (NECN) and Brockton Community Access (BCA). In addition, the commercials can be viewed on You-Tube and at any one of the participant's sites. You may also view the commercials at www.metroouthchamber.com/video.html. A sample of the commercial text follows...



Buy Brockton Commercial

Where can you find a home with 100% financing, a fixed thirty year below market rate and help from the Mayor with your closing costs? A city, Boston Globe Magazine calls, "the best value for your money" and America's Promise Alliance features as a "best place to raise children." Brockton is centrally located and features direct rail service to Boston from three convenient rail stations. Brockton has great schools, wonderful attractions and over 800 acres of parks... To learn more about finding an exceptional home in one of America's best small cities, contact the Metro South Chamber of Commerce or visit, www.BuyBrockton.org.



Brockton Commercial

What community is Home to the largest solar array Brightfield site in America and provides unlimited water supply via the only desalination plant in New England? Boston Globe Magazine calls Brockton, MA the best value for the money, as well as one the 5 hottest for first time homebuyers. Brockton, less than twenty miles from Boston, features commercial and commuter rail with direct access to some of the best commercial properties around. Recent relocations to Brockton include Kinneally Foods, Eli Baking Company and JLS Mailing Services. With a skilled workforce, award winning schools, four golf courses, 800 acres of parks and an ideal location, Brockton is drawing interest like never before. To learn more about Brockton, contact the MSCC at 508-586-0500 or visit www.Brockton21.com.

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www.libertybankma.com
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To Join the Chamber,
 Call John Nesti at
 508.586.0500 x 229, or
 Kathleen Lynch at x 228.

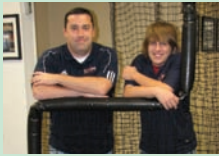
Expanded Health Insurance Services Via Web



We are pleased to announce our expanded relations with Health Service Administrators (HSA). The Chamber in combined efforts with HSA is offering to all members the One Resource Solution website. The One Resource Solution offers the most up to date information and resources about today's health plan choices allowing you to make informed decisions about choosing a health plan for you, your business, your employees and your families. Whether your questions pertain to comparing health plan benefits (from ALL state approved providers), how to get access to a variety of plans with affordable rates, or how the changing health care platform may affect an employer, the Chamber Team at HSA can help. For more information, click the "Affordable Health Insurance" link at metroouthchamber.com/insurance.html.

Connecting Activities SPOTLIGHT

The Metro South Connecting Activities Partnership spotlights youth involved in structured internships with local employers. To learn more about this and other competitive workforce programs, contact Kathryn Sayles at the Chamber by calling (508) 586-0500 ext. 227 or via e-mail ksayles@metrosouthchamber.com.



Intern, Luke Hoffman, with supervisor, Joe Murphy. Luke, a student from Stoughton High School, is involved in a yearlong internship at On Deck Sports located in Brockton.

"Luke is an intern within our marketing department. His responsibilities include research to further advance our marketing efforts and helping us fulfill an established sales initiative. Luke is a hardworking young man and is eager to complete any task put in front of him. Since Luke has joined the On Deck Sports team he has contributed a great deal: through his research we were able to solidify a contract that has tremendous value for our company."

- Joe Murphy, President, On Deck Sports



Intern, Lindsey Gallagher, with supervisor, Corinne Brookshire. Lindsay, a student from Stoughton High School, is involved in a year-long internship at the O'Donnell Middle School located in Stoughton.

"Lindsey is an intern with me in the guidance office at the Dr. Robert G. O'Donnell Middle School in Stoughton. Lindsey's assistance has been very valuable to me because the guidance office can be a busy and often chaotic place! Her ability to be flexible and jump in where needed has made her the ideal intern. Lindsey is currently working with several seventh graders to get them back on track academically. Her warm, friendly nature has helped her connect quickly with the students. Lindsey will perform duties in all aspects of a guidance office including preparing private school applications, collaborating with parents and teachers, and assisting with MCAS organization. This internship program is important to give the students a clear perspective about future job duties and responsibilities, as well as offering much needed support to busy workplaces!"

- Corinne Brookshire, Guidance Counselor, O'Donnell Middle School

Funded through the Department of Elementary & Secondary Education and supported by Mayor James Harrington and the City of Brockton, Brockton Area Workforce Investment Board and the Metro South Chamber of Commerce

Great Time to Lock Energy Rates! 7-Year Low



Emily Neill, Constellation NewEnergy leads a workshop discussing the current electricity market and the Metro South Power Program

The Metro South Chamber and Constellation NewEnergy have launched the Metro South Power Program, an exclusive electricity aggregation program to help members better manage their energy costs.

For more information or to take part in the program, visit metrosouthchamber.com/insurance.html for an exclusive web link to the Metro South Power Program. Apply by November 12, 2009 to participate in the first round of the program.

Ground Breakings and Ribbon Cuttings



Johnathan Carlson, Selp Help, Inc., John Eastman, Housing Environmental Services and Mayor James Harrington at the Self Help Ribbon Cutting, 142 Crescent Street, Brockton, 508-588-4049.



Pat McCarthy Old Colony Elder Services (OCES) Chair, Mayor James Harrington, and Diana Digorgio, OCES. New Donovan Centre Conference Rooms, 144 Main Street, Brockton. For more info, call 508.584.1561.

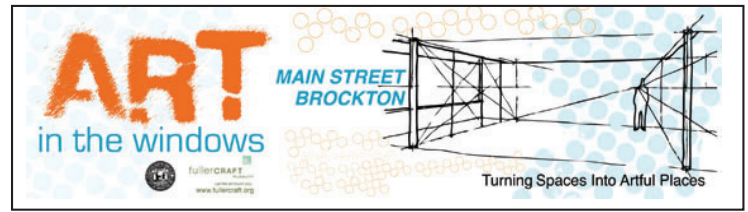


Mayor Harrington with Jim Barbieri, Liberty Bank President & CEO, Fatima Veiga, the Ambassador to Cape Verde, and Mario Vicente, VP celebrated the Grand Opening of Liberty Bank, 60 Crescent Street, Brockton, 508-580-0005.



Groundbreaking of the new Urgent Care Center at the Brockton Neighborhood Health Center, 63 Main Street, Brockton. For more information, call 508-559-6699.

BAT Buses Feature "Art In Windows"



The Fuller Craft Museum and Artists for Humanity with support from the Brockton 21st Century Corporation, Brockton Area Transit Authority and the Metro South Chamber of Commerce have created additional awareness of the "Art in the Windows" campaign currently being conducted in downtown Brockton. The BAT buses will feature plaque cards designed to call attention to the downtown beautification initiative. BAT is providing space on the buses at no cost while business owners are allowing art to be displayed in their vacant windows for free. The initiative developed by the Fuller Craft Museum has gained community wide recognition and support from many organizations and business owners.



Healthcare Career and Academic Pathway



The Mayor's Higher Education Collaborative, under the direction of Mayor James E. Harrington, strives to increase college and career opportunities for adults and youth in the Brockton and the Metro South Region.

The Mayor's Higher Education Collaborative is working with higher education partners to develop a Career and Academic Pathway to assist current and future health care workers to improve their professional status and to participate in academic, licensure and certificate programs. In response to requests from the region's nursing homes and other health care providers, the Collaborative is facilitating on-site focus groups at each participating location to assess the career and academic interests and needs of Certified Nurse Assistants, Licensed Practical Nurses and other health care workers.



Christine Karavites, Collaborative Coordinator, is shown with Certified Nurse Assistants from The Guardian Center for Skilled Nursing, Rehabilitative Service & Alzheimer Center

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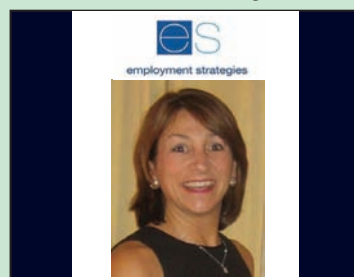
Wings Massage & Bodywork



1191 N. Main Street, Randolph • 508-332-6522
www.wings-massage.com

Wings Massage & Bodywork specializes in relaxation and therapeutic massage. Our specialties include Deep Tissue, Sports, Swedish, Aromatherapy, Side-by-Side, and Hot Rock. We offer flexibility, comfortable settings, and high quality services. All services are delivered at our beautiful, comfortable studio, or - for established and corporate clients - Wings Mobile will bring our services to you! To schedule an appointment, visit our website at www.wings-massage.com.

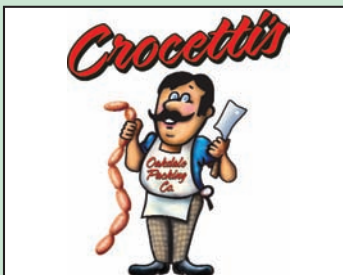
Employment Strategies



PO Box 834, Raynham • 617-777-0910
www.learnemploymentstrategies.com

Employment Strategies offers unemployed individuals, and those stuck in their current jobs, the chance to learn essential skills to effectively market themselves and strategically search for a job in today's difficult employment market. In addition, Employment Strategies offers an affordable outplacement option for corporate clients that are looking for alternatives to high cost outplacement services. Pictured: Andrea Messina Kwiatkowski, Founder & Principal.

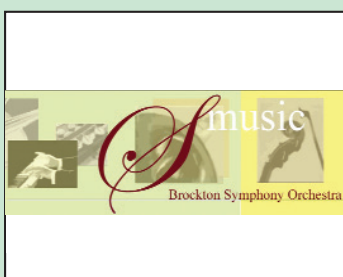
Crocetti's Oakdale Packaging Company



378 Pleasant Street, E. Bridgewater • 508-587-0035
www.crocettis.com

In the fall of 1917, Carlo, Vincenza and Alfred Crocetti, opened an Italian grocery store; C. Crocetti & Son. The entire operation was moved from East Boston to East Bridgewater acquiring Oakdale Packing Company. Specializing in Italian sausage, the family also offers all cuts of heavy western steer with emphasis of Choice, Prime and Angus along with expanding into pork, lamb and veal, creating the signature Oakdale Farms product line while maintaining the Crocetti's line.

Brockton Symphony Orchestra



P.O. Box 1407, Brockton • 508-588-3841
www.brocktonsymphony.org

The Brockton Symphony Orchestra has brought top-grade classical and Pops music to the area for more than 60 years. Many world renowned soloists and Boston Symphony musicians have served either as conductor, concertmaster, orchestra players and soloist with the Brockton Symphony. Our present conductor: Mr. James Orent, is an assistant to Keith Lockhart, and often conducts the Boston Pops. Visit our website for a schedule of concerts and ticket information.

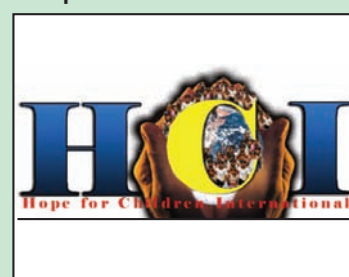
The Victorian House at T.J. Smith's



13 Cross Street, E. Bridgewater • 508-378-7436
www.tjsmithsvictorianhouse.com

Constructed in 1882, T.J. Smith's Victorian House is located in a quiet country setting and maintains the look and charm of yesteryear. Dine by candlelight in our Main Hall with exceptional food. Overlooking the courtyard and gardens, our tavern style lounge features a cozy fireplace. The Meeting House is an elegant chapel, perfect for an on-site ceremony. Call today to book your wedding or holiday party or stop by our Public Tavern on Thursday and Friday nights.

Hope for Children International Inc.



P.O. Box 3637, Brockton • 508-436-2710
www.hopechildrenintl.org

Hope for Children International's mission is to restore dignity and respect to homeless children through advocacy. We are a non-profit organization that empowers and helps children who are living in impoverished conditions in the street to have a better life in a world that is increasingly neglectful of children. Our program is designed to service these children in areas such as education, nutrition, youth and peer mentoring and vocational training.

BUSINESS EVENTS Planner

November 4

Regional Business After Hours

4:30 pm - 7:00 pm

Mansfield Holiday Inn

31 Hampshire Street, Mansfield

Enjoy networking with the nine Southeastern Massachusetts area Chambers of Commerce. Don't forget to bring your business cards!

Free for members, \$10 for non-members

Please RSVP at 508.586.0500 ext. 231

November 13

Government Affairs

12:00 pm - 1:15 pm

Metro South Chamber of Commerce

60 School Street, Brockton

Discuss issues of importance with elected officials relevant to the current business climate.

Tickets: \$5 members, \$10 non-members

Please RSVP at 508.586.0500 ext. 225

November 18

96th Annual Meeting & EXPO

10:30 am - 3:00 pm

Massasoit Conference Center

Rt. 27, Brockton

EXPO: 10:30am-3:00pm

Annual Meeting: 12:00pm-1:45pm

Speaker: Harvey Hirschhorn. See page 1.

Tickets: \$45 members, \$55 non-members

Please RSVP at 508.586.0500 ext. 231

IT'S EASY TO REGISTER!

508-586-0500 x 231 ☎

508-587-1340 📠

E-mail: info@metrosouthchamber.com ✉

Online: www.metroouthchamber.com

Send reservation and payment to: 📧



Metro South Chamber of Commerce
Sixty School Street
Brockton, MA 02301-4087

Names of Persons Attending: _____

Events: _____

Company: _____

Phone: _____

REMINDER: We accept VISA, MasterCard and AMEX

November 21

2nd Annual Railroad Excursion

2:15 pm - 5:15 pm

Lakeville MBTA Station

125 Commercial Drive, Lakeville, MA

Ride the Cape Cod Central railroad from Lakeville, down through Cape Cod to Sandwich and arrive back in Lakeville. Enjoy lunch aboard.

Tickets: \$75

Please RSVP at 508.586.0500 ext. 231

December 3

Business After Hours

5:30 pm - 7:30 pm

St. Joseph Manor

215 Thatcher Street, Brockton

This is a great networking event in a casual setting. Refreshments will be served. Do not forget your business cards!

Tickets: \$5 members, \$10 non-members

Please RSVP at 508-586.0500 ext. 231.

December 9

Good Morning Metro South

7:30 am - 9:00 am

Holiday Inn-Brockton

195 Westgate Drive, Brockton

This breakfast program features informative speakers in a talk show style format and also allows for networking opportunities.

Tickets: \$20 members, \$25 non-members

Please RSVP at 508.586.0500 ext. 231