

Actionreport

November
2007

www.metroouthchamber.com

Leading Businesses
Leading Communities



CHAMBER MISSION

To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



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Chamber's 94th Annual Meeting & EXPO on Tap

Wednesday, November 14, 2007

Massasoit Conference Center, Brockton

The **Annual Meeting** and **Business-to-Business Expo** will be held on Wednesday, November 14 at the Massasoit Conference Center, Route 27, Brockton from 10:30am-3pm. Join other business people and community leaders and attend the annual meeting to celebrate businesses working together for the future of the Metro South Region.

At the Expo explore the products and services

of value to your business and profitable business contacts



Mark Hellendrung,
President
Narragansett Beer

with over four hundred attendees. Be sure to schedule time either before or after the annual meeting to participate in the Business-to-Business Expo.

This year's key note speaker at the Annual Meeting is **Mark Hellendrung**, a young

Sponsored By:



Schedule
Business-to-Business EXPO: 10:30am-12:00pm
Annual Meeting Luncheon: 12:00pm-1:45 pm
Business-to-Business EXPO: 1:45pm-3:00pm

entrepreneur and **president of Narragansett Beer.**

Mark graduated from Brown University and joined the accounting firm of KPMG International. In 1999, Mark became president of Nantucket Nectars, helping his friends, Tom First and Tom Scott, grow a regional juice outfit into a nationally recognized brand. In 2003, while looking for a new project, Mark stumbled on the tragic story of Narragansett Brewing Company, once the largest brewery in New England. Despite two decades of no advertising and limited availability, people still got excited when they talked about Narragansett Beer. Seeing an opportunity to develop the brand, Mark purchased the rights to Narragansett Beer from the Pabst Brewing



Continued on Page 10

Business to Business Expo '07 Exhibitors

6 Foot 3 Design
Acme Glass
ACS Services, Inc.
Allegra Print & Imaging
Bank of America
B C Tent and Awning Company
Blue Cross/Blue Shield
Boston Medical Center
HealthNet Plan
Bridgewater Savings Bank
Bridgewater Credit Union
Brockton Area Workforce
Investment Board (BAWIB)
Brockton Hospital
Brockton Rox Baseball
Career Works
Caritas Good Samaritan
Medical Center
Comcast
Costco Wholesale

Extra Space Storage
Father Bills and MainSpring
HarborOne Credit Union
Health Services
Administrators
Holmes-McDuffy Florists
Home/Health and Child
Care Services, Inc.
Home Instead Senior Care
IKEA Stoughton
Illuminated Interiors
Jack Conway & Company
Lincoln Technical Institute
Makeovers Salon & Spa
Mansfield Bank
Massasoit Community College
Milton Hospital
National Grid
New England Business Bulletin
New England Sinai Hospital

Old Colony Elderly Services
Old Colony YMCA
P.M.P Associates, LLC
Rob Peter's Entertainment
Rockland Trust Company
SEED Corporation
Sherwin Williams Company
Sign Design, Inc.
Smiles and Miles Travel
South Shore Savings Bank
Sovereign Bank
Sprint
Stor-U-Self Storage
TD Banknorth
The Community Bank
Timber Lanes
United Way of Greater
Plymouth County
Webster Bank

Annual Meeting Corporate Supporters

Bank of America
Bridgewater Goddard Park
Medical Associates
Bridgewater State College
Brockton Area Transit Authority
Brockton Area Work Investment
Board
Brockton Hospital
CareerWorks

Caritas Good Samaritan
Medical Center
Comcast
Father Bills & Mainspring
HarborOne Credit Union
Jack Conway & Company
Massasoit Community College
National Grid
New England Sinai Hospital &
Rehabilitation Center

Old Colony Elderly Service
Old Colony Planning Council
Old Colony YMCA
Rockland Trust Company
Sharkansky & Company,
LLP, CPA's
Sovereign Bank
The Community Bank
The Enterprise
Webster Bank, N.A.

Ray Ledoux Re-Elected Chamber Chair



Reinald Ledoux, Jr.,
Administrator, BAT

Mr. Ledoux is the Administrator for the Brockton Area Transit Authority (BAT) and is also a Certified Financial Planner. BAT oversees an operating budget of over 11 million

dollars and services 3 million riders per year within nine communities including Brockton, Bridgewater, East Bridgewater, West Bridgewater, Easton, Stoughton, Avon Whitman, and Abington. BAT also provides direct service to Boston and employment opportunities for approximately 200 people.

Ledoux serves on numerous professional boards related to transit and emergency preparedness. He is past president of the Massachusetts Association of Transit Authorities (MARTA) and currently serves as Vice Chairman of the Southeast Homeland Security Council comprised of 96 communities.

Beyond Ledoux's professional

Continued on Page 10

**Make your
VOTE
vote count!**



*Election Day is
November 6, 2007*

Visit Today!
www.VoteForBusiness.com
www.brockton.ma.us

8 Chambers to Combine Networking

November 7, Taunton Holiday Inn

On Wednesday, November 7, brought together a crowd of 2007 the nine Southeastern nearly 300 business professionals and entrepreneurs. This is a great opportunity to meet members from surrounding chambers. The event is free for members and \$10 for non-members. Come and enjoy hot and cold hors d'oeuvres, 50/50 raffle, cash bar and most importantly a lot of NETWORKING! Don't forget your business cards. To register for this event please call the Chamber at 508.586.0500 ext. 231.

NETWORKING
Interconnecting
groups of individuals
with a
common goal

Meet business people from the Attleboro, Cranberry County, Metro South, Fall River, North Attleboro, Tri-Town, Plymouth and Taunton Chambers of Commerce.

Last years networking event

Sponsored by:



Business Issues Breakfast

Human Resource Management Council

The next **Human Resource Management Council (HRMC)** meeting will take place on Thursday, **December 6** at the Holiday Inn in Brockton.

One of our featured presenters will be Jennifer Magny. Jennifer is a Certified Identity Theft Risk Management Specialist. She gives talks across the country regarding identity theft and helps companies move toward compliance in safeguarding customers and employees personal information.

Identity theft is a huge problem, netting billions annually for thieves and leaving victims with lingering credit problems. Learn about the risks of identity theft in the business world and find out what you need to do to be in compliance with recently passed federal/state laws concerning the use and security of personal information.

Presenting our second segment on best practices in managing day-to-

day challenges in HR will be Jane E. Callahan, president and owner of Primary Vision Company and HR Alternatives. Jane Callahan has over 11 years of practical Human Resources management coupled with a degree in Industrial Personnel Psychology and an MBA.

Presenting in conjunction with Jane will be Catherine Reuben, Partner, Robinson & Cole LLP. Catherine received her J.D. from Harvard Law School and her B.A. from Amherst College. Catherine serves as co-chair of the MA Bar Association's Labor and Employment Law Section.

Pre-register for this event by calling **508.586.0500 ext. 231**. The cost is \$18 for members and \$28 for non-members. A hot breakfast buffet is included.



Jennifer Magny



Jane Callahan



Catherine Reuben

MEMBERProfile



Benita Smith, Brockton Day Nursery

Address:

243 Crescent St.
Brockton MA 02302

Phone: 508-588-2700

Website:

www.brocktondaynursery.org

Year Established: Founded by the 1894 club, incorporated in 1907.

Services: child care and education for children ages infancy - school-age

Number of Employees: 84

What is unique or special about your firm and the products and services you offer?

We offer nutritious meals, trans-

Brockton Day Nursery

portation, family events, field trips and enrichment activities, as well as referrals for needed support services. We are especially proud of our award winning choir and our highly experienced and dedicated staff.

What markets do you serve?

We serve families with young children. Many of our families receive financial assistance for our services based upon income eligibility or referral from the Massachusetts Department of Social Services. Funding for this financial assistance is provided by The Commonwealth of Massachusetts and the United Way of Greater Plymouth County.

What is your main business objective?

To serve the needs of families by providing comprehensive high quality child care and support services.

The Chamber features a Member Profile in each issue of the Action Report. Members are selected randomly from those in attendance at the Good Morning Metro South (GMMS) breakfasts.

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Christine Karavites
Proteas Customized Consulting

Vice Chair Membership Development
Daniel Trout
The Community Bank

Immediate Past Chair
Stephen Hall
National Grid

CHAMBER STAFF

508-586-0500 **Front Desk** x 221

Christopher Cooney
President and CEO x 223

Kim Bewsher
Program Director x 231

Lisa Keene
Membership x 225

DIRECTORS

Pasquale Ciaramella -
Old Colony Planning Council

Jack Conway -*Jack Conway & Company, Inc.*

John Costa - *B C Tent & Awning Company*

Loretta DeGrazia - *East Coast Petroleum*

Dotun Diyaolu - *Pharmacist*

Jeffrey Dukess - *Frenette & Dukess, PC*

Linda Faria Braun - *Adult Learning Center*

John Holiver - *Caritas Good Samaritan Medical Center*

Susan Joss -
Brockton Neighborhood Health Center

Kelly Carney Kelly -
Raynham Taunton Greyhound Park

Stephen McDuffy - *Holmes-McDuffy Florists*

Dana Mohler-Faria -
Bridgewater State College

William Morse - *Mutual Bank*

Gerard Nadeau - *Rockland Trust Company*

Basan Nembirkow - *Brockton Public Schools*

David Orloff - *Sharkansky & Co., LLP, CPA's*

Andrea Papadopoulos - *Arista Associates, Inc.*

Lester Schindel -
New England Sinai Hospital

Larry Siskind -
Siskind and Siskind Attorneys at Law

John Vlaco - *Brophy & Phillips Co., Inc.*

Charles Wall - *Massasoit Community College*

Patricia Williams - *HarborOne Credit Union*

Kerry Sullivan
Finance x 230

Alison van Dam
Communications x 222



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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Photogrpahy by Rich Morgan
www.richmorganphotography.com

Networking at Events
is one of the most effective ways
to grow your business!

NOVEMBER Calendar

7	Ambassador Meeting	8:00 am
7	Regional Business After Hours <i>Taunton Holiday Inn, 700 Myles Standish Blvd</i>	4:30pm-7:30pm
9	Government Affairs <i>Speaker: Jon Hurst, CEO, Retailers Association of MA</i>	12:00 pm
14	Annual Meeting & EXPO <i>Massasoit Conference Center, Route 27, Brockton</i> EXPO Meeting Luncheon	10:30am-3 pm 12:00 pm
24	Brockton Holiday Parade <i>Downtown Brockton</i>	1:00 pm
29	Business After Hours <i>Caritas Good Samaritan, 235 N. Pearl Street, Brockton</i>	5:30 pm

Coming Up
December

5	Ambassador Meeting	8:00 am
5	Executive Committee	3:00 pm
6	Human Resource Management Council <i>Holiday Inn, 195 Westgate Drive, Brockton</i>	8:00 am
12	Good Morning Metro South <i>Holiday Inn, 195 Westgate Drive, Brockton</i>	7:30 am
14	Government Affairs <i>Speaker: John Regan, Associated Industries of Mass</i>	12:00 pm
19	Board Meeting	12:00 pm

Save the Date
January

9	Ambassador Meeting	8:00 am
11	Government Affairs	12:00 pm
14	Martin Luther King Day- Chamber Closed	
15	Executive Committee	3:00 pm
16	Good Morning Metro South <i>Holiday Inn, 195 Westgate Drive, Brockton</i>	7:30 am
24	Cash Flow Seminar with Joe Kameese	9:30 am
30	Board Meeting	12:00 pm

Note: All meetings are held at the Metro South Chamber Office or Metro South business Assistance Center (BAC) unless otherwise indicated.

Photo and print production by **Mark Mahoney, The Enterprise**

GOODNews

Celebrate the great things going on!

Mutual Bank Donates to Army

Mutual Bank, a community bank which has eight full service offices in Southeastern Massachusetts and Cape Cod, this week presented 400 prepaid phone cards, each with a value of 250 minutes, to the U.S. Army Recruiting Station at 165 Westgate Drive, Brockton. Sergeant First Class Steven Gainey, who leads the Brockton Army Recruiting Station, said that the cards will be brought to the Boston Military Processing Center and handed out to enlistees.

The phone card donation was coordinated by Dalia Cardoso, Branch Manager of the Mutual Bank Brockton location.

Pictured Above: Dalia Cardoso, Brockton Branch Manager and Sergeant Steven L. Gainey.



Fuller Craft Bazaar and Networking

For the second year, Fuller Craft Museum will be providing a chic and trendy destination for holiday shoppers at Body Bazaar, an event that offers unique handmade wearable art made by 50 outstanding craft artists from around the country. The boutique is open to the public November 23, 2007- January 21, 2008 in the Fuller Craft Museum Shop during regular museum hours. Body Bazaar is a diverse collection of wearable crafts that runs from sporty to elegant, to funky including luscious silk scarves and shawls, cuddly fleece garments and hats, exquisitely styled jackets, unique men's ties, and colorful socks and gloves.

A private Contemporary Studio Members reception and fashion show will take place on December 12 from 6-8pm. The catered event will showcase a fashion show with musical entertainment and an opportunity to purchase items at a 10% discount. This event is free, but reservations are required. Tickets can be obtained by calling (508) 588-6000 ext. 123, or via email at devassoc@fullercraft.org. The evening will culminate with a dessert and champagne reception at a local restaurant to be announced soon.

The Contemporary Studio Members of Fuller Craft Museum is a group of young networking professionals in their 20's, 30' and 40's who support and promote the museum through an exciting and innovative mix of exclusive social events cen-

tered on Fuller Craft Museum's exhibitions. Members are invited to attend private previews of all the museum's new exhibitions coupled with the upscale social scene at an exciting location.

Lincoln Tech Fall Festival & Holiday Drive

On Tuesday, November 6 from 2pm-6pm, Lincoln Technical Institute will be holding a Fall Festival. Bring your family, friends, and neighbors to check out Lincoln Tech's Career Training Programs, offering programs in Medical Administrative Assistant and Massage Therapy. Call 508-941-0730 for more information. Lincoln Tech is located at 375 Westgate Drive, Brockton.

Lincoln Tech is also conducting a Holiday Drive from October 29-November 15. Father Bill's & Mainspring helps to provide Thanksgiving meals for homeless, formerly homeless and housebound individuals and families throughout the South Shore region. Help by donating canned vegetables, gravy, cranberry sauce, stuffing mix and cider. They are also always in need of shampoo, conditioner, razors, ear plugs, razors, and shower shoes. Please see admissions if you have any questions.

Babysitter Training Class

Advantage Health Care Resources will hold Babysitter Training Classes on 11/23, 11/24, 12/8 and 12/15 at 1041 Peal Street, Unit H, Brockton, from 10am-2pm. Students will obtain knowledge and skills to care for infants and school age children. They will learn CPR, injury prevention, safety issues, basic first aid and more. Upon completion, students will receive certification in the American Heart Association Heart saver Pediatric CPR and babysitter certificate. Students must be 11 years of age or older. Fee: \$45 including CPR manual. Call 508-584-2900 for more info.

Bridgewater Credit Union- Mr. Wolohojian

Bridgewater Credit Union announces the appointment of David R. Wolohojian as Vice President of Business Development. David brings over 24 years of experience working in the financial service industry in Bridgewater and will continue to provide superior service and professional advice on financial matters to the communities Bridgewater Credit Union serves. An active member of the Bridgewater community, David is a Trustee of the Brockton Hospital, Chairman of the Conant Trust Fund, a Director of Bridgewater Youth Soccer, the Treasurer of the Bridgewater Raynham

Regional Citizens Scholarship Foundation, a former member of the Bridgewater Advisory Board, and has held numerous appointed positions to benefit the entire community. His office is located at 75 Main Street, Bridgewater. He openly invites all to stop by and visit him in his new office.

Brockton Hospital Makes Honor Roll

In an online Reader's Choice survey conducted by ADVANCE for Nurses, Brockton Hospital nurses rated the 268-bed community teaching hospital as a top performer in nursing practice and placed Brockton Hospital in the Reader's Choice Honor Roll.

The Honor Roll consists of only seven hospitals throughout all of New England. In the survey, nurses were asked to rate their facilities with regard to several categories including quality of care, communication, organizational culture, retention, and professional development. Results for hospitals in New England that received a minimum number of entries were tallied, and those that outperformed the others are included on the Honor Roll.

"This recognition speaks volumes, not only for the high quality in clinical care our nurses provide each day, but also to the great pride they have in working at this world-class institution," said Brockton Hospital president Norman B. Goodman. "The fact that our own nurses have given Brockton Hospital this honor makes it twice as special."

Brockton Rox Management Changes

Brian Voelkel, Assistant General Manager of the Brockton Rox has been promoted to General Manager. Voelkel, a graduate of Babson College with a degree in Business and a focus in Marketing and Finance, began as an intern at the Rox in 2003. He was later promoted to the position of Director of Ticket Sales.

Brian is succeeding Andy Crossley who will serve as Executive Consultant for the team. Crossley has helped build a strong and stable organization and feels ready to move on to the next phase of his life. Crossley will also be consulting for other sports organizations including the re-birth of the women's soccer Boston Breakers in the spring of 2009.

Primary owner Van Schley also announced that Chris Miyake will be returning as field manager for the 2008 season. With Jack Yunits as President, Brian as General Manager, the Goldklang Group as senior consultants and with Chris Miyake leading on the field, the Rox have put together the premier team in independent baseball and together will continue to make Rox baseball a fun and continue to make it an integral part of the

Brockton community.

Dr. Cathy Jeon Joins Caritas

Heart health for area women just got stronger with the addition of Cathy Jeon, MD, MSc, to the staffs of Brockton Cardiology Associates and Caritas Good Samaritan Medical Center.

Dr. Jeon earned a master's degree in Clinical Epidemiology from the Harvard University School of Public Health and graduated with her medical degree from the University of Virginia School of Medicine in Charlottesville, Va., in May 1999. She graduated magna cum laude with a B.S. in biology from Duke.

"Dr. Cathy Jeon is a wonderful addition to both Brockton Cardiology Associates and to the cardiology staff of the Caritas Good Samaritan Medical Center. She is highly skilled in the full spectrum of cardiology activities, from solving difficult patient diagnostic issues to performing complex interventional procedures (angioplasty)," said Dr. Barry Arkin, chief of cardiology at Caritas Good Samaritan Medical Center and a partner at Brockton Cardiology Associates. "In addition, she adds a new dimension and expertise in the area of women's health in cardiology. Her interpersonal skills already make her a 'favorite' of patients and staff. We are most fortunate to have Cathy join us, and we look forward to a long and successful relationship," Arkin said.



Dr. Cathy Jeon

Art-fu Endeavor

The Children's Museum in Easton announced a partnership with Target in recognition of its efforts in helping children and families become life-long learners. The Museum views play and hands-on experience as the keys to stimulating curiosity and learning in children. The Art-fu!! Endeavors program is an opportunity to provide meaningful artistic experiences for youths and families. The program will bring visiting artists to the Museum over a one year period to provide guests, members, field trip groups and community groups with hands on experiences to a variety of artistic mediums.

Pam Borbely, Artistic Director says, "The Art-fu!! Endeavors program will expand upon our already popular Art Studio space in the Museum. With the

introduction of this program, we hope to reach out to not only our visiting families, but the community as well. Art-fu!!"

This grant is part of ongoing efforts by Target to strengthen families and communities throughout the country. Since opening its doors, Target has given 5% of its income to organizations that support education, the arts and safe families and communities. Today that translates to \$3 million every week.

Webster Bank Food Drive

Webster Bank, N.A., a subsidiary of Webster Financial Corporation (NYSE: WBS) is holding a holiday food drive to benefit local food pantries. Now through Monday, December 10, Webster employees and customers are encouraged to fill a bag with nonperishable food and drop it off at any of the 29 Webster branches located in Rhode Island and southeastern Massachusetts. Donations made at Webster branches will benefit the following organizations: Our Sister's Place, Citizens for Citizens, Shepherd Food Pantry, Dartmouth Council on Aging, My Brother's Keeper, Mainspring House, Our Daily Bread, Stoughton Food Pantry, Doorways, Rhode Island Community Food Bank.

Lester Schindel -GW Executive in Residence

Lester P. Schindel, President and CEO of New England Sinai Hospital, was recently selected as Executive in Residence for students in the Health Services Management and Leadership Department at George Washington University. As distinguished alum, Schindel was invited to visit the campus and discuss his practical, real-world experiences within the context of the theory taught in the classroom. Schindel spent the day with GW's graduate students pursuing their Master in Health Service Administration. He conducted two presentation and discussion sessions on "Long term Acute Care Hospitals and Strategic Planning: Creating a Competitive Advantage," and met with students individually.



Lester P. Schindel

Schindel has over 27 years of senior-level hospital administrative experience. Prior to joining New England Sinai Hospital, he was CEO and President at Merrimack Valley Hospital (formerly Hale Hospital) in Haverhill and is credited with its successful turn-around. He served as the Chief Operating Officer at MetroWest Medical Center where he was responsible for the daily operations at both Framingham

Union Hospital and Leonard Morse Hospital in Natick. Schindel is a Diplomat in the American College of Healthcare Executives, a member of the Massachusetts Hospital Association Board of Directors and serves on the Boards of the Metro South Chamber of Commerce and the Neponset Valley Chamber of Commerce.

Sun Angels Under New Management

Sun Angels Tanning located at 474 E. Ashland Street in Brockton offers high powered, stand-up tanning with a variety of tanning packages. To further meet your needs, they now offer Air Brush Tanning and Body Waxing.

Under new ownership and with new renovations, you will enjoy a clean, relaxing environment. They are open 6 days a week. They also have evening hours Mondays and Thursdays til 8 pm and Friday til 7 pm. Special package deals are being offered. Call today (508) 584-1509, or stop by and a professional staff will help you select a package that's right for you.

SNEEF Program

The Southern New England Entrepreneurs Forum (SNEEF) will have its second program at 5:00 pm on November 8 at the Advanced Technology and Manufacturing Center, 151 Martine Street, Fall River with a focus on raising capital.

Panel Participants: Robert Crowley, President, Massachusetts Technology Development Corporation; Mark Hellendrung, Narragansett Beer; Peter Quigley, Fiberspar; David Marcus, General Compression.

SNEEF is dedicated to fostering entrepreneurship through presentations and networking. The meeting will start at 5:00 with networking and registration; followed at 6:00 by the formal program - including a panel discussion & a Q & A; the evening will close at 8:00 with networking at a local restaurant immediately after the formal program.

The cost of the program is \$20 (advanced registration), \$25 (at the door), and is free for students. Reservations may be made by contacting the Program Director, Colleen Powers, at 508-910-9823 or cpowers@umassd.edu. Visit www.sneef.umassd.edu for more information

Gerard Nadeau Promoted

Christopher Oddleifson, President and Chief Executive Officer for Rockland Trust, announces the promotion of Gerard Nadeau to Executive Vice President, Commercial Banking. In this role, Mr. Nadeau will oversee all commercial banking and commercial credit administration activities for the Bank.

Mr. Nadeau replaces the retiring Ferdinand Kelley, who was Executive Vice President of Commercial Banking for Rockland Trust for the past fourteen years.

Mr. Nadeau began his career with Rockland Trust in June of 1984 as a Management trainee. For the next twenty years, he earned increasing levels of responsibility within the Commercial Banking division, consistently proving himself one of the Bank's top commercial lenders. In 1995, he was promoted to Senior Vice President and Manager of the Brockton Commercial Lending Center. In 1998, he was promoted again, to Regional Commercial Lending Manager.



Gerard Nadeau

Brockton Affordable Housing

South Shore Independent Lottery Service is conducting a new affordable housing lottery in Brockton, MA. The Brockton Housing Authority though its Youthbuild program is completing 3 new single family homes offering 3 bedroom units near bus lines, commuter rail, and close to the Westgate Mall. All units will be distributed, by lottery, to eligible first time homebuyers. All applicants must provide full financial documentation and a mortgage pre-approval. Applications are available from 10am-2pm at the Brockton Housing Authority, 45 Goddard Road, Brockton or by calling South Shore Independent Lottery Service, 781-741-2519. The application deadline is November 13.

Sinai Parkinson's Support Group

Janet Edmunson M.Ed. will speak on Affirmations for Caregivers and Those They Care For at New England Sinai Hospital, 150 York Street in Stoughton, on Monday, November 19, 2007 at 2:00 pm in room Brenner A. The talk is free and open to the public and is hosted by Sinai's Parkinson's Adult Day Health

Care Support Group. Edmunson will offer a number of affirmations to uplift others caring for a loved one with Parkinson's disease and those they are caring for.

Her presentation also includes practical information on how to work with doctors, professional caregivers, and other family members.

Janet Edmunson is the author of "Finding Meaning with Charles: Caregiving with Love through a Degenerative Disease." Visit her website at <http://www.janetedmunson.com> for more information.

For more information about this talk, or about Sinai's Parkinson's Adult Day Health Care Program, call (781) 297-1375.

Higher Ed. Collaborative Class

Massasoit Community College as part of the Brockton Higher Education Collaborative presents "Identifying and Developing New Leaders" training. Every organization needs employees who take responsibility, think and problem-solve creatively, and encourage the team to its highest achievement levels. Developing and improving leadership skills will take your organization to a higher level of success. This is a four part training taking place on November 6, 13, 20, and 27 from 2-5 pm at Career Works, 34 School Street, Brockton. The cost is \$230 per attendee. To enroll call 508-588-9100 x 2011 or x 2013.

JOIN
the Chamber
Today!

Last chance to get into the
2008 membership directory

SEND YOUR GOOD NEWS TO:
avandam@metrosouthchamber.com

All In One Enterprises, Judgment Recovery Services

All In One Enterprises, Judgment Recovery Services, offers a new service to the area. If someone owed you a substantial amount of money and decided not to pay you, regardless of what the court ordered, would you know what to do? Most people don't, so they wait in frustration for the debt to be paid. That's where All in One Enterprises come in. They do the research to find the debtor and their assets and file the appropriate forms with the court to enforce the judgment thru the legal system via seizing bank accounts, wage garnishment and/or placing liens on property. There are no upfront costs to the judgment holder and any costs incurred are added to the judgment. All work is done on a percentage basis. Other services soon to be offered are, to name a few, employment and/or tenant pre-screening and background checks. For more information, please call All In One Enterprises at 508-205-0017 or email AIOEnterprises@verizon.net

Chamber Hosts Mayoral Forum



Dr. Marylou Buyse



Fran Dillon, Stonehill College, Mayor James Harrington, Candidate Jass Stewart

John Costa, B C Tent and Awning Company,
Marilyn Jackson, Old Colony Hospice,
Monique Aleman, Caritas Good Samaritan

Past chamber chair Fran Dillon of Stonehill College moderated a recent forum with Mayor James Harrington and challenger Jass Stewart. More than 100 chamber members attended the forum to discuss business issues. In addition, Dr. Buyse of the Mass Association of Health Plans briefed members on health care reform.

Chamber Urges Restraint on Business Taxes

Communities thrive with a solid base of business. Jobs, resources and tax revenues are the result of business-friendly policies and tax rates.

The Chamber urges local communities to adopt business-friendly tax rates that serve to retain and attract businesses while providing for future community growth and advancement.

This year, vote for tax rates that generate a competitive edge for your community.

Casino; Topic of Next Chamber Breakfast

Join us at the next Good Morning Metro South Breakfast on **Wednesday, December 12 from 7:30am-9:00am** at the Holiday Inn, 195 Westgate Drive, Brockton. The featured speaker will be Clyde W. Barrow.

Clyde W. Barrow, Ph.D. is the director of the Center for Policy Analysis at UMass Dartmouth and also heads the New England Gaming Research Project. Dr. Barrow is a leading expert on the impact of gaming on economic and workforce development. He holds a B.A. in Political Science from Texas A&M and a M.A. and Ph.D. from the University of California.

Dr. Barrow's expert opinion is frequently cited in the media. His research and commentary has been cited in 611 newspaper articles. He

has made 127 radio appearances and 84 television appearances, particularly on questions related to state and regional economic development and Massachusetts public policy.

Good Morning Metro South is being sponsored by Bridgewater State College. Bridgewater State College is among the commonwealth's most progressive institutions of higher learning. As the comprehensive public college of Southeastern Massachusetts, Bridgewater State College provides valuable education to students and uses its intellectual, scientific and technological resources to support and advance the economic and cultural life of the region and the state.

As always, the GMMS breakfast program is a great networking opportunity. Guests are encouraged to stay for the informal networking immediately following the program. Register by calling Kim at 508.586.0500 x 231. The cost is \$20 for members and \$25 for non-members.



Dr. Clyde W. Barrow

Industrial Development Funds Available

Through our tax-exempt bond program, MassDevelopment can issue up to \$10M in industrial development bonds to manufacturing companies seeking to relocate, expand, or purchase equipment. Interest on the bonds is exempt from federal income taxes - and for certain bondholders is also exempt from state income taxes - resulting in lower interest rates. This can save your business one to two percent over the life of your loan.

This spring, MassDevelopment announced a \$4.1 million financing package for Pearl Meat Packing, Co. of Boston. Pearl Meat Packing is a local manufacturer of frankfurters and premium quality deli meats that have been a staple in the Northeast for nearly 60 years. The company will use bond proceeds to purchase and

renovate a new facility in Randolph, expanding the company's production by 30 percent.

Last month, there was a major development in the administration of our tax-exempt bond program for manufacturers. Previously, the program's eligibility was limited to manufacturers with less than \$10M in capital expenditures in their home municipalities. On May 17th, President Bush signed into law bill H.R. 4297, the Tax Relief Reconciliation Act of 2005. One provision of this legislation will raise the capital expenditure limit to \$20M, effective December 31, 2006. This change will allow many previously disqualified manufacturers to take advantage of this important economic development tool.



MASSDEVELOPMENT
Build. Create. Innovate.

MassDevelopment is committed to helping your business grow by providing financing solutions that fit your needs. We have regional offices located throughout the state; in Brockton, Devens, Fall River, Lowell, Springfield and Worcester. Please call us at 1-800-445-8030, or visit massdevelopment.com for more information about Industrial Development Funds and other MassDevelopment programs.

New Social Security Building Opens in Brockton



Coleen Brady Area Director, Social Security Administration, Manuel Vaz, Regional Commissioner, Social Security Administration, Allen MacLeod District Manager, Social Security Administration, Mayor Harrington, Robert Clark building owner and Robert Susi building owner.



The Social Security Building in Brockton has relocated from Main Street to 30 Christy's Drive. For more information, call Allen MacLeod, District Manager, at 508-587-4247 or visit www.ssa.gov.

Brockton Historical Society



Historic Citizen Awards

G. Petronelli - P. Petronelli

Nov. 17, 2007

Massasoit Conference Center



BHS

ADMIT ONE
Nov. 17, 2007
\$75.00

Dress: Creative
Seating: Ringside
MASSASOIT
Conf. Center

Cocktails: 6:30pm
Dinner: 7:30 pm

508-583-4987

www.BrocktonHistoricalSociety.org

Brockton Celebrates the Holidays With Festive Parade



Santa arrives in Brockton November 24th.

The annual Brockton Holiday Parade is being sponsored by the Downtown Brockton Association (DBA), the City of Brockton and the Campello and Montello Business Associations.

The parade will begin promptly at 1:00 p.m. in front of the old BAT Terminal on Main Street, ending at City Hall Plaza. It will

feature creative floats, clowns, marching bands, marching processions and, of course, a very jolly man in red. Parking is available at the parking garage located on the corner of Main and Crescent Streets at no charge.

In years past, the event has attracted over 25,000 people from in and around the Brockton area. Over 2,500 people from community, school, and business groups march in the parade.

Musical organizations and marching processions are encouraged to participate. Awards are presented for the best floats and marchers. Interested in participating in the parade? Please contact the DBA at 508.587.4322.

Brockton Holds Economic Summit



Under the guidance of Mayor James Harrington and coordinated through the 21st Century Corporation, an economic summit was recently held in Brockton. Over 100 business and community leaders met at the Shaw's Conference Center to discuss the community, transportation, housing, business development, and tax incentive programs. In addition, workforce preparation and ESL programs were discussed.

The Brockton 21st Century Corporation is a private, non-profit economic development agency that has formed a unique partnership with the City of Brockton, acting as the City's economic development agency - retaining, attracting, and growing business and making Brockton a better place to live, work, and invest. Brockton 21st Century Corporation is located at 60 School Street, Brockton. To learn more, visit their website at www.brockton21.com.

Legislative Reception at Stonehill Draws Crowd



Thomas Brophy and Linda Balzotti, City of Brockton Councilors at Large



Jeffrey Dukess, Frenette & Dukess, and John Buckley Jr., Plymouth County Registry of Deeds



Senator Robert Creedon, Representative Geraldine Creedon, and Brian Donnelly, Cost Management Solutions



Christopher Cooney, Chamber President/CEO, Representative Lou Kafka, Mary Waldron, Brockton 21st Century Corporation, and Charles Wall, President of Massasoit



Lou Russo of Comcast, Reception Sponsor



James Armstrong, Selectmen Town of Hanson and Cathy Maloney, Comcast



Avril Elcort and Robert Burr, Selectmen of Canton, and Frank Lynam, Selectmen of Whitman



Representative Allen McCarthy, Bruce Hughes, Old Colony Planning Council and Daniel Salvucci, Selectmen town of Whitman



Nicholas Ingala, Publicity Inc., Ray Ledoux, Brockton Area Transit Authority, Dave Farrell, Brockton Parking Authority



Legislators and Chamber members gather at the 18th Annual Legislative Reception at Donahue Hall, Stonehill College



Maria Carey Lallemand, Brockton Area Workforce Investment Board, Nicholas Ingala, Publicity Inc., and Charles Wall, Massasoit Community College

Brockton Honors Soldiers Through War Memorial Renovation



Many in attendance for the War Memorial Groundbreaking



Architects Elevation of the new elevator for the War Memorial Building



Councilor Todd Petti, Theresa Creeden (Brockton War Memorial Foundation), Councilor Linda Balzotti, Dr. Robert Haglund (Feinberg Foundation), Mayor James Harrington, Joseph Vassapolla (Building Department), Paul Daley (War Memorial Trustee), Anthony O'Brien (Restoration Steering Committee), Charles Altieri (Auburn Construction), Steve Cruz (Brockton Redevelopment Authority)

www.brocktonwarmemorial.com
phone: 508-588-1400



Dr. Robert Haglund of the Feinberg Foundation

A Ceremonial Groundbreaking was recently held at the Brockton War Memorial, marking Phase 1 of 4 of the War Memorial Restoration Project. The ceremony included a procession of the Brockton High School Junior ROTC Color Guard, a playing of Taps by Sgt. Skip Spoerke, speeches by Mayor James Harrington, Colonel Tripp and Dr. Robert Haglund, and the music of Billy Coutu. The mission of the project is to repair, refurbish and restore the Brockton War Memorial Building in order to establish a downtown Performing Arts Center and a Veterans Memorial Museum.

The Project Steering Committee, working closely with the Brockton Memorial Foundation and the Kenneth Feinberg Foundation ask for the

community's involvement and support to achieve it's goals through volunteer work and fund-raising. Individuals and businesses are encouraged to take part in the Stepping Stone Initiative by contributing to the fund to renovate and restore the exterior masonry, facade, and "stepping stones" at the entrance of the building. Another way to get involved is to purchase an inscribed brick that will be assembled in the dedication Walkway to the soon to be constructed elevator lobby and tower.

The Brockton War Memorial is location at 156 West Elm Street in the heart of Downtown Brockton. For more information and details on how you can get involved, call 508-588-1400 or visit www.brocktonwarmemorial.com.

Networking at TD Banknorth, Easton



Deborah Smith, Business Development & Sales Manager, TD Banknorth, raffle winner Susann Patterson, SEED Corporation and Christopher Cooney, Chamber President



Robert Lynch, Thevenin, Lynch, Bienvenue LLP, Kevin Brower, HarborOne Credit Union, and Michael Carriero, North Easton Savings Bank



Michael Zygiel, Federal Telephone and Communications, Andrew Toldo, Wynn & Wynn P.C., and Ryan Prohett, Wynn & Wynn P.C.



Ed Nunes, Business Development Officer, TD Banknorth Christy Kendrick, Acme Glass, Reverend Melvin Lightford, Excellence Health, Humberta Faria, Interstate Mat Corporation

Chamber Welcomes Back Lisa Keene



Lisa Keene

Lisa Keene has recently rejoined the Chamber staff as Director of Membership and Business Development. She will be responsible for the development of the Chamber's membership program as well as coordination of public relations activities.

Lisa previously spent four years as Program Director at the Chamber. Prior to that, Lisa served as the Special Projects Coordinator for the Greater Providence Chamber of Commerce in Rhode Island and Membership Services Coordinator at the Plymouth Area Chamber of Commerce. Lisa holds a degree in business from Bridgewater State College. To contact her, please call 508.586.0500 x 225.

Business After Hours at Caritas



Caritas Good Samaritan Medical Center, Brockton

The next **Business After Hours** will be held at Caritas Good Samaritan, 235 North Pearl Street, Brockton on **Thursday, November 29**, from 5:30pm-7:30pm.

This is a great way to make business contacts in a casual setting. Exposure for your business is your competitive edge, so bring plenty of business cards! The event is \$5 for members and \$10 for non-members. To register, call 508.586.0500 x 231



GOVERNMENTAffairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.

The next Government Affairs meeting will be held at the Chamber Office on Friday, November 9 at 12pm. The featured speaker is **Jon Hurst, CEO, Retailers Association of Massachusetts (RAM)**. Mr Hurst will speak about issues affecting the retail industry.



Jon Hurst,
President/CEO,
Retailers Association of
Massachusetts (RAM)

Jon Hurst was named President of RAM in December 1990. As the chief executive officer of the 2,000 member statewide trade association, Hurst manages the staff, business affairs, member services, public affairs and governmental affairs of the organization. He also serves as chairman of the board of directors of the

Massachusetts Retail Merchants Workers Compensation Group, Inc., a self insurance group organized by RAM in 1991. Currently, Hurst also sits on the board of directors for the New England Society of Association Executives (NESAE). In 1998, Hurst was elected chairman of the National Association of State Retail Association Executives (NASRAE) and was also elected to serve on the executive committee as well as the board of directors of the National Retail Federation (NRF).

The December Government Affairs Meeting will be held on December 14 and will feature John Regan, Vice President of Government Affairs for Associated Industries of Massachusetts (AIM).

If you would like to attend either of these meeting, please contact the **Chamber** at 508.586.0500.

Regional Wastewater Plan; Top Priority

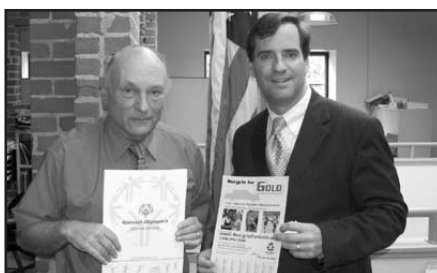


Jack Hamm (DEP), Pat Ciaramella, Executive Director, Old Colony Planning Council, Dave DeLorenzo (DEP), John Gall (CDM), and Michael Thoreson (Brockton DPW Commissioner)

"Wastewater treatment is fast becoming a major impediment to regional growth in the Metro South region. We need to support this

regional initiative to prepare and protect the future of our communities along route 24," said Chamber president and CEO Christopher Cooney. Fourteen communities recently attended the meeting where the Old Colony Planning Council and Massachusetts DEP officials unveiled a plan to evaluate regional wastewater solutions. Over \$700,000. is committed to the program and involves funding from local, state and federal agencies. The chamber supports this initiative and will report on its progress regularly.

Recycle For Gold Benefits Special Olympics



Joseph Siegel, Assistant VP of Field Services, Special Olympics Massachusetts and Christopher Cooney, Chamber President/CEO

By donating your vehicle to the special Olympics Massachusetts Recycle for Gold program, you will help fund year-round sports train-

ing and competition for individuals of all ages with intellectual disabilities. Your generosity may also qualify you for a tax deduction. Funds from the sale of your vehicle will directly support the athletes in the Metro South region.



Chamber Board Tours Desalination Plant



Erik Nottleson, Inima and Alfredo Andres,
General Manager of Aquaria Water



The Taunton River, Dighton, MA



Erik Nottleson, Inima Project Manager, leads
board members on the plant tour

Members of the Metro South Chamber of Commerce Board of Directors recently toured the only desalination plant in New England. The plant is located on the Taunton River in Dighton, MA and will supply ample water to Brockton and Norton beginning in May 2008. The Metro South Chamber hosted a regional water forum at Stonehill College in 1998 that fostered the desalination plant's support and construction.



Chamber board members get a close look at the
70 million dollar construction project



Large tanks will hold water and brine
produced by the desalination process

ITAC/MassDevelopment Help Business Go Global

Over the years, the International Trade Assistance Center (ITAC) has had the pleasure of working with many local, state and federal agencies. One organization the business community should be aware of is MassDevelopment. ITAC has worked closely with Eric Hunter, VP MassDevelopment, who is responsible for the organizations export focused programs. MassDevelopment has provided this case study to give you a sense of how their organization can help you grow and succeed in the commonwealth.

MassDevelopment recently provided a \$410,000 loan to GTR Manufacturing Corp. in Brockton. GTR is using the funds to purchase a new 33 ton punch press in order to expand their custom precision sheet metal business and

make their operations more efficient. GTR currently exports finished products to Canada, China, Denmark and the UK. The company's exporting made GTR eligible for a special financing program from MassDevelopment, exclusively for exporters, which provided the low-cost loan covering 90% of the project cost. GTR expects continued growth from its international customer base that includes businesses in the medical, environmental, communication, and semi-conductor industries, as well as computer manufacturers and electrical instrumentation providers.

To learn more visit ITAC, www.massitac.org or MassDevelopment, www.massdevelopment.com.

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More Building; Brockton and Beyond



Fed Ex Expansion,
Belmont Street, Brockton



Target (to be completed Fall 2008)
Rt. 139, Stoughton



New Home of Lynch's Towing
(Formerly Hoppy's oil site) Monetello Street, Brockton



Cumberland Farms
Corner of Rt. 106, Bridgewater



Compass Medical
Rt. 18, East Bridgewater



New Science Building
Stonehill College, Easton, MA

NEACCE Honors Cooney for Service



Past NEACCE president Tim Sink of the Concord NH Chamber of Commerce, NEACCE President Christopher Cooney and President-Elect Cathy Goodwin of the York Area Chamber of Commerce at the annual meeting held in Cambridge, MA



The New England Association of Chamber of Commerce Executives (NEACCE) recently honored Christopher Cooney for his service as president of NEACCE. Cooney served as NEACCE president in 2006 and 2007. NEACCE, established in 1907, is a professional development association for over 100 chamber executives from throughout New England. Cooney was honored at NEACCE's annual meeting held in conjunction with the U.S. Chamber of Commerce in Cambridge, MA.

RENEWINGMembers Thank You !

Belmont West Associates
Boston Business Journal
Brockton Community Schools
Brockton Education Association
Buyer's Network, Inc.
Cape Cod Cafe, Inc.
Capeway Aluminum & Vinyl, Inc.
Comcast
Crescent Credit Union
Edible Arrangements
Ercolini and Company, LLP, CPA's
Harvard Pilgrim Health Care
Hilliards Chocolate System
HR Alternatives/Primary Vision Consulting
Irving W. Goldberg
Kelley Auctions LLC
New England Sinai Hospital and Rehabilitation Center

North Abington Co-Operative Bank
Northeast Wholesale
Paychex
Philadelphia Insurance Companies
RE/MAX Advanced Realtors
SET Associates
Sherwin Williams Compnay
South Eastern Economic Development (SEED)Corp.
Spark Street Auto Body
Sullivan Appraisal/Marlene Ann, Inc.
Tele-Dynamics, Inc.
The Charlie Horse Restaurant
Timber Lanes, Inc.
Town of East Bridgewater
Webster Bank, N.A.
West Bridgewater Baptist Church
William R. Sullivan

Thanks to those members celebrating membership milestones this month

5 Year Members:

Carlo Gavazzi Computing Solutions, Inc.
Extra Space Storage
MacTaggart Scott & Co., Ltd.
William E. Beyer Design

10 Year Member:

CATAX, Inc./Christos
Liapopoulos

15 Year Member:

Berish Properties, Inc.

Annual Meeting Continued from page 1

Company in 2005, becoming its president. Now, the company is strengthening its brand and depends heavily on door to door sales, billboards, radio and print advertising, and event marketing to achieve its success.

This event is sponsored by HarborOne Credit Union. With \$1.4 billion in assets, HarborOne Credit Union is the largest state-chartered community credit union in New England and one of the top 100 in the country. Our common bond includes people living or working in Bristol, Norfolk, Plymouth, or Barnstable counties. We serve the financial needs of consumer and business banking

customers through a network of 11 full-service branches, and a mortgage office in Centerville. HarborOne was established in 1917 as Brockton Credit Union, and has grown to its present size with offices in Brockton, Abington, Middleboro, Randolph, Easton, Canton, Raynham and Bridgewater. For more information, call toll free 1-800-244-7592.

Contributing Sponsors of the Annual Meeting are Mansfield Bank and Blue Cross Blue Shield.

Contact the Chamber at 508.586.0500 ext. 231 to register for this event. The cost is \$41 per person or \$410 per table of ten.

Ray Ledoux Continued from page 1

affiliations, he has served in a number of volunteer positions with the Metro South Chamber of Commerce including Chairman of the Legislative Affairs Division and Chair-Elect of the Board of Directors. In addition, he has served as Chair of the Board of the Old Colony Boy Scouts of America and Chair of the Board of the Brockton Area Workforce

Investment Board.

Working with the Board, Chamber staff and membership, Ledoux, will champion the Chamber in its mission to serve the interests of member businesses while providing community leadership and ensuring economic advancement within the Metro South region.

Mansfield Bank Opens in West Bridgewater



Susan Cuniff, Branch Manager and David Treteault, Assistant Branch Manager



Mansfield Bank, West Bridgewater. Located conveniently off of Rt. 106 and Rt. 24, next to Lowe's and The Charlie Horse

The West Bridgewater Branch of Mansfield Bank at 728 West Center Street is now open. The facility will enable Mansfield Bank to offer the convenience of consumer, commercial and investment services.

Mansfield Bank was founded as a cooperative bank in 1883. It has over \$280 million in deposits with locations in Mansfield, Norton, Plainville, Attleboro, North Attleboro, and a main office in Mansfield. For more information, visit www.mansfieldbank.com

Brockton Hospital Provides Exceptional Care

680 Centre Street, Brockton • 508-941-7000 • www.brocktonhospital.org

The cardiology program at Brockton Hospital has offered emergency angioplasty since 1998, and as of last year is now one of just 7 community hospitals in MA to offer elective angioplasty. What does this mean for patients and our community?

When a patient comes to Brockton Hospital experiencing a heart attack, emergency angioplasty is their best chance at survival and full recovery. Every second counts to our heart patients, and being able to perform the procedures locally has saved many lives. We've been performing emergency angioplasties since 1998, and it has made a difference to hundreds of patients and their families.

Now with two labs, Brockton Hospital performs more and more elective procedures in addition to emergencies. The opening of our second catheterization lab presents new options in cardiac care to the people in our community. Not only are Brockton-area patients able to have their procedures close to home, but we have already begun accepting referrals for patients from surrounding hospitals as well. Brockton Hospital's cardiology program reached yet another historic milestone when it was selected as one of just seven hospitals in the Commonwealth to participate in the MASS-COMM research trial, bringing elective angioplasty to the region for patients who meet certain criteria.

How does the new cardiac catheterization suite set an even higher standard of heart care for this community?

Brockton Hospital's new cardiac catheterization suite provides an essential service and optimizes accessibility to high quality heart care to the people of the Metro South region. The new suite offers two labs that can be operating simultaneously. This gives us the flexibility to perform longer, more complex cases, such as peripheral vascular procedures, and still be able to accommodate emergency cases

in the other lab. This is rare for a community hospital, and is part of what distinguishes our center as a regional leader.

Brockton Hospital has invested in a multimillion dollar upgrade to the latest in digital imaging technology this past year. What are the latest diagnostic capabilities and some of the key technologies and what they mean for patients and physicians?

The world of medical imaging has changed dramatically over the past few

years. Brockton Hospital has had the foresight to stay ahead of the curve and invest in new technology that will lead to quicker and more accurate diagnoses for our patients.

Our new 64-slice and 16-slice CT scanners offer us multiple images, taken in split second intervals. The speed and precision of the slices allows us to essentially stop all respiratory movement, giving us a much more detailed look at blood vessels and organs. We've never been able to view these vessels non-invasively (without inserting catheters into the heart) before. This method is much safer and more comfortable for the patient.

Three-dimensional ultrasound provides improved levels of accuracy in 3D studies of intra-abdominal structures. This technology has really come into its own for viewing unborn babies and monitoring fetal developments such as heart, spine and facial structures.

In women's imaging, Breast MRI offers us new and different ways of studying breast tissue, and aids in the detection of malignancies in conjunction with mammography and ultrasound. We are also one of a few hospitals in the region with the ability to biopsy suspected lesions with breast MR technology.

On the horizon, we'll be using digital mammography, which has been shown to be a superior way of evaluating breast tissue in younger, pre-menopausal women.

The Ambassador Team • Win-Win Opportunity!

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services.

The next Ambassador meetings will meet on **November 7** and **December 5** from 8:00 - 9:00 am at the Metro South Chamber of Commerce.

To become an Ambassador, call the Chamber at 508.586.0500 ext. 221

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www.illuminatedinteriors.com

Ready, Set, Grow! Workshops

This workshop will help you gain a better understanding of the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their businesses. General information will be provided on the following programs and services:

- Service Corps of Retired Executives (SCORE)
- Small Business Development Centers (MSBDC)
- Business Resource Centers
- SBA Guarantee Loan Programs: 7(a), Micro Loans, Express & 504's
- Government Contracting Opportunities: 8(a) business Development, HUBZones (Historically Underutilized Business Zones), Small Disadvantaged Business, and Surety Bonding
- Disaster Assistance

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SBA's cooperation does not constitute or imply endorsement of any opinions, products, and/or services. All SBA programs are extended to the public on a non-discriminatory basis.

Handicapped Accessible.

Workshop Dates: Wednesday:

November 14
December 12

Time: 2:00 p.m. until 4:00 p.m.
RSVP: 508-513-3400
Location: Career Works
34 School St., Brockton

Metro South Chamber Among Best in Nation



The Metro South Chamber of Commerce was recently featured as one of two Chambers in New England to receive Accreditation with five stars by the U.S. Chamber of Commerce. Fewer than thirty chambers nationally have achieved this distinguished designation.

Pictured: U.S. Chamber of Commerce President, Tom Donohue, Christopher Cooney, President and CEO of the Metro South Chamber of Commerce, and Mick Flemming, President of the American Association of Chamber of Commerce Executives (ACCE).

WELCOME *New Members*

Making an Investment in Our Community

All In One Enterprises
Ms. Mary Kaminski
PO Box 3454
Brockton, MA 02304
774-826-6146
Legal (See Page 5)

Milton Hospital
Mr. Bob Benoit
199 Reedsdale Road
Milton, MA 02186
617-313-1682
Hospitals

MCG Partners
Mr. Chuck R. Mollor
481 Bedford Street
Bridgewater, MA 02324
508-279-0400
Consultants

Coastal Community Capital
Mr. Warren J. Rutherford
5 Shoot Flying Hill Road
Centerville, MA 02632
508-790-2921
Business Consulting

Excellence Health
Rev. Melvin Lightford
11 Cherry Street
Brockton, MA 02302
508-857-3915
Health-Wellness

Illuminated Interiors
Mr. Robert Kaseta
160 Manley Street
Brockton, MA 02301
508-436-9012
Lighting Design

Wireless City
Mr. John Huke
1274 Main Street
Brockton, MA 02301
508-558-2355
Telecommunications

Geerlings & Wade
Ms. Denise Kotopoulos
960 Turnpike Street
Canton, MA 02021
781-821-4152
Direct to Consumer Winery

To learn more about chamber membership, call Lisa Keene at 508.586.0500 x 225

Do You Have an HR Question?

Sponsored by: *Try the Human Resource Hotline*



Does your business have Human Resource questions?
Do you know where to turn for the answers?

The Metro South Chamber of Commerce has developed a hotline for your business to receive professional advice from experts in the HR field. Simply e-mail your questions to the HR hotline at hrhotline@metrosouthchamber.com or log onto www.metroouthchamber.com.

For more information contact **The Chamber** at 508.586.0500 x 231.



Be a part of the
**Metro South
Chamber of Commerce**

Leading Businesses.
Leading Communities.

Call: 508.586.0500 or visit
www.metroouthchamber.com



**Metro South
Chamber of Commerce**

Impact.

It takes the right tools to start - or grow - a business.
And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life. You'll get the tools and resources you need to grow and make a positive impact.

Access to the right tools. One more way the Chamber makes an impact.

BUSINESS EVENTS *Planner*

November 14

Annual Meeting and EXPO

5:00 pm - 7:30 pm
Massasoit Conference Center
Rt. 27, Brockton

EXPO: 10:30am-3:30 pm
Annual Meeting: 12:00pm-1:45pm
Speaker: Mark Hellundrung, Narragansett Beer

Tickets: \$41 members, \$55 non-members
Please RSVP at 508.586.0500 ext. 231

November 29

Business After Hours

5:30 pm - 7:30 pm
Caritas Good Samaritan
235 North Pearl Street, Brockton

This networking event is a great opportunity to make business contacts in a casual setting.

Tickets: \$5 members, \$10 non-members
Please RSVP at 508.586.0500 ext. 231

December 12

Good Morning Metro South

7:30 am - 9:00 am
Holiday Inn-Brockton
195 Westgate Drive, Brockton

This breakfast program provides an opportunity for Chamber members to network with other Chamber members and business owners in the region.

Tickets: \$20 members, \$25 non-members
Please RSVP at 508.586.0500 ext. 231

IT'S EASY TO REGISTER!

508-586-0500 x 221 
508-587-1340 
E-mail: info@metrosouthchamber.com 
Send reservation and payment to: 

MSCC
Sixty School Street
Brockton, MA 02301-4087



PREREGISTRATION IS NECESSARY. Individuals registering at the event will be charged a \$5.00 late fee. For companies wishing to be billed there is a \$3.00 billing charge. Cancellations for all events must be received 24 hours in advance of the event, otherwise the company will be charged regardless of attendance.

Names of Persons Attending: _____

_____ Event: _____

Company: _____

Phone: _____

REMINDER: We accept VISA, MasterCard and AMEX for dues and special events!