

Actionreport



October 2015

www.metrosouthchamber.com

Leading Businesses
Leading Communities

26th Annual Legislative Reception This Month

Wednesday, October 7, Stonehill College, Donahue Hall

- Brian Joyce
State Senator
- John Keenan
State Senator
- James Timilty
State Senator
- Geoff Diehl
State Representative
- Thomas Calter
State Representative
- Claire Cronin
State Representative



- Angelo D'Emilia
State Representative
- John Buckley
Plymouth County Register of Deeds
- Timothy Cruz
Plymouth County District Attorney
- Dick Dalton
MOBD Regional Director



CHAMBER MISSION
To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



Angella Henry
page 6



Troy Harker
page 7



Mayor Bill Carpenter
page 7

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The Metro South Chamber of Commerce cordially invites members of the **business community, candidates for public office, and state, federal and local elected officials** to gather on **Wednesday, October 7** for the 26th Annual Legislative and Candidates Reception. The reception will be held at Donahue Hall, on the campus of **Stonehill College in Easton** from **5:00-7:30 pm**.

The reception is a casual event at which business leaders and elected officials can renew face-to-face contacts and discuss issues of importance while enjoying complimentary refreshments and hors d'oeuvres. Over forty candidates and elected officials are expected to be in attendance.

The cost to attend is \$5 for members and \$15 for future-members. Register by calling 508.586.0500 x 231, email alavoie@metrosouthchamber.com or visit metrosouthchamber.com/calendar.

102nd Annual Meeting to Feature Spanx CEO, Jan Singer

Wednesday, November 18, Conference Center at Massasoit



Contributing Sponsor:



Premier Sponsor:



102nd Annual Meeting Luncheon

We invite you to join over 500 business people and community leaders to celebrate businesses working together for the future of the Metro South Region at our 102nd Annual Meeting!

This special event will feature keynote speaker **Jan Singer, Chief Executive Officer of Spanx, Inc.**, and Brockton native. There will also be award presentations, fun raffles, valuable networking opportunities, a photo booth by Rob Peters Entertainment, activities with FUN Enterprises, and extraordinary giveaways for each attendee.

Tickets are \$100 for members and \$135 for future-members. This event will sell out! To reserve your ticket now, please visit metrosouthchamber.com/calendar.

Continued on page 8

Business-2-Business EXPO

Explore products and services of value to your business and make profitable contacts. Over 70 exhibitors are expected. Be sure to make time before or after the Annual Meeting to visit the Expo. It is free to walk the Expo floor, but please register in advance.

Reserve Your Booth Space: Expand your business and reach over 500 people at the Business-2-Business Connection Expo. The Expo was designed as a personal table top Expo for local businesses to share their products and services.

Tables are \$499 for members and \$599 for future-members. Luncheon tickets must be purchased separately. Space is limited and will be reserved on a first come-first served basis.

Continued on page 8

Jan Singer Featured in NY Times - The New York Times recently published an interview with Jan Singer, CEO of Spanx, Inc., and this year's Annual Meeting keynote speaker. In the interview, Singer credits Brockton, Massachusetts as her hometown, talks about how she got started in her career, and more.

Read excerpts from the interview on page 8

Secretary Pollack; Brockton 2025 at Breakfast

Good Morning Metro South
Tuesday, October 20, 2015

The next Good Morning Metro South breakfast will be held on **Tuesday, October 20** from **7:30 am - 9:00 am** at The Shaw's Center, **1 Feinberg Way in Brockton**. It will feature guest speaker **Stephanie Pollack, MA Secretary of Transportation**. Also speaking will be Mayor Bill Carpenter and Josh Krevsky from Chamber Explorations.



Stephanie Pollack has worked on transportation policy, finance and equity as Associate Director for Research at the Kitty and Michael Dukakis Center for Urban and Regional Policy at Northeastern University since 2005, where she has also served as an adjunct professor sharing her skills and experience with the next generation of public policy leaders.

Sponsored by:



Continued on page 7

Chamber Hosts Neil Bluhm to Discuss Casino Future

As the application process continues for the gaming license in Brockton and the results remain uncertain, the Metro South Chamber of Commerce continues to support the economic development that the casino would bring to Brockton. The Chamber recently hosted developer **Neil Bluhm**, chairman of Rush Street Gaming, along with other key decision makers of the City, to discuss the future of the casino project.

Continued on page 9

Chamber Hosts Mayoral Candidates' Forum

See page 9

Business After Hours at Wood Palace Kitchens

Wednesday, October 21, 5:30 pm - 7:30 pm



Kitchen Designers that can be found anywhere, teams of seasoned and accomplished installers that are the rave of every customer, and a staff of support personnel that make it easy for everyone to work with Wood Palace Kitchens. The company has implemented an exhaustive 4 point quality control system and holds all vendors to the strictest standards of performance. Learn more by visiting woodpalacekitchens.com.

This event will include networking, catering by Tutto Bene, raffles, and more. It is complimentary to attend, but pre-registration is requested. Register online at metrosouthchamber.com/calendar, or contact Athena Lavoie at alavoie@metrosouthchamber.com, 508.586.0500 x 231. Don't forget your business cards!

Wood Palace Kitchens, Inc. will hold a Chamber Business After Hours networking event on **Wednesday, October 21, from 5:30 pm - 7:30 pm**, at their beautiful showroom located at 7 Mill Street in Middleboro.

Wood Palace Kitchens quietly began operations in the summer of 1979 in the humble surroundings of owner Tim Holick's garage. Today the company employs the brightest and most talented Sales People and Certified

Banner Environmental Celebrates New Location!

Thursday, October 22, 2:00 pm

Join the Metro South Chamber and Chamber member Banner Environmental Services at **2:00 pm on Thursday, October 22** as we celebrate the grand opening of their new location at **254C Bodwell Street in Avon** with a Ribbon Cutting Ceremony.



Banner Environmental Services Inc. specializes in asbestos removal, mold remediation and asbestos sampling. They service residential, municipal, commercial and institutional clients in the Greater Boston Area and the South Shore. All of their asbestos workers are

licensed, insured and strictly adhere to OSHA and EPA practices. Contact them to learn more or obtain your free, no obligation estimate at 781-934-6873 or by visiting bannerenvironmental.com.

This celebration will include complimentary refreshments following the Ribbon Cutting ceremony. For more information, please contact Athena Lavoie, 508.586.0500 x231, alavoie@metrosouthchamber.com.

Free Small Business Advising Sessions Available

Tuesday, October 13 & Wednesday, October 21 - Schedule Appt.

As a business owner, you have a million decisions to make. You're not alone! The Massachusetts Small Business Development Center (MSBDC) can help you with high quality, confidential, no cost business advice.

Entrepreneurs and small business owners are invited to meet with a Business Advisor, for hour-long sessions, at the Metro South Chamber of Commerce, **60 School Street in Brockton** on **Tuesday, October 13 or Wednesday, October 21**, to discuss anything from new business start ups to existing business strategies.

MSBDC clients range from novice

entrepreneurs to highly respected and experienced business owners who receive advice in the following areas: Financial management & loan assistance; Increased profit & business growth; Business, marketing & strategic plans; Internet marketing & social media; Understanding cash flow; Increasing sales, Lowering operating costs; Improving customer satisfaction; Launching a business; Assisting with business plans; and more!

Appointments are required and subject to availability. **To schedule a session** at the Metro South Chamber, please call the MSBDC office at (508) 673-9783, extension 10.



Connecting Your Business to the Commonwealth

Monday, October 26, 9:30 am - 12:30 pm

Join us on **Monday, October 26 from 9:30 am - 12:30 pm** at the Metro South Chamber of Commerce, **60 School Street in Brockton**, to learn how to connect your business to the commonwealth of Massachusetts.



The Massachusetts Operational Services Division will present this informative, free workshop. Topics that will be covered include:

- The procurement process for Statewide & Executive Department contracts
- Where to find bidding opportunities
- The basics of COMMBUYS
- How to market to public entities
- What the Small Business Purchasing Program (SBPP) is
- What Supplier Diversity Office Certification is
- How the Supplier Diversity Program supports SDO-certifies businesses

"Connecting Your Business to the Commonwealth" is free and open to the public. Pre-registration is required. For detailed registration information, please visit metrosouthchamber.com/calendar-registration.

Pre-Certification Workshop Offered

Monday, November 9, 10:00 am - 12:00 pm

The Metro South Chamber will hold a Pre-Certification workshop at the Chamber building, **60 School Street in Brockton**, on **Monday, November 9 from 10:00 am - 12:00 pm**. This workshop will be presented by the Massachusetts Supplier Diversity Office.

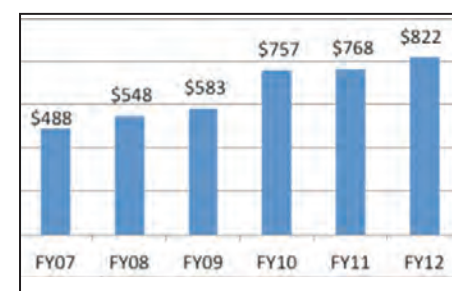


To apply for certification as a Minority, Woman, and/or

Disadvantaged Business Enterprise, you must attend a Pre-Certification workshop. Take advantage of this great opportunity to attend in Brockton. Get information on how to begin the certification process!

- Learn about new opportunities
- Become more marketable

• Create partnerships
Since the start of the Supplier Diversity Office in 2007, spending with M/WBEs nearly doubled (dollars in millions).



Register now to attend this important workshop, complimentary. For information on how to register, please visit metrosouthchamber.com/calendar-registration.

Save the Date! Gov. Baker to Address Chamber

Thursday, December 17, 7:30 am - 9:00 am



Please save the date for a special edition Good Morning Metro South breakfast with guest speaker Governor Charlie Baker on **Thursday, December 17, 7:30 am - 9:00 am** at the Conference Center at Massasoit, **770 Crescent Street in Brockton**.

Charlie Baker was inaugurated on January 8th, 2015 as the 72nd Governor of the Commonwealth of Massachusetts. Elected in November of 2014 on a platform of making Massachusetts great for everyone, Governor Baker's arrival in the Corner Office continues a long, successful career in both the private sector and public service where he has worked hard to put the people of Massachusetts first.

Register online now to reserve your seat and hear Governor Baker address the Metro South Chamber of Commerce. Tickets are \$25 for members and \$35 for future-members and include breakfast and networking opportunities. Please register online at metrosouthchamber.com/calendar or contact Athena Lavoie at 508.586.0500 x231, alavoie@metrosouthchamber.com.

This program is hosted by Massasoit Community College and sponsored by Cambridge Savings Bank.

BOARD OF DIRECTORS	DIRECTORS
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	Dr. Charles Wall - <i>Massasoit Community College</i>
CHAMBER STAFF	508-586-0500 Front Desk x 221
Christopher Cooney, CCE, IOM President and CEO x 223	Alison van Dam, IOM VP of Business Development/Operations x 225
Athena Lavoie Director of Programs & Events x 231	Doris Flecchia Office Assistant x 221
Melanie McGrath Communications Coordinator x 222	Aimee Bonneau, CPA Finance x 230
<i>Newsletter Written & Designed by Melanie McGrath</i> <i>Printing Provided by The Enterprise</i>	



ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.



Networking at Events

is one of the most effective ways to grow your business!

OCTOBER Calendar

6	Executive Committee Meeting	3:00 pm
7	Ambassador Meeting	8:00 am
7	26th Annual Legislative Reception <i>Donahue Hall at Stonehill College, Easton</i>	5:00 pm
12	Columbus Day - Chamber Closed	
20	Good Morning Metro South <i>The Shaw’s Center, 1 Feinberg Way, Brockton</i>	7:30 am
20	Cuba Travel Info Session	5:30 pm
21	Business After Hours <i>Wood Palace Kitchens, 7 Mill Street, Middleboro</i>	5:30 pm
22	Ribbon Cutting Ceremony <i>Banner Environmental, 254C Bodwell Street, Avon</i>	2:00 pm
23	Board of Directors Retreat	8:00 am
26	Connecting Your Business to the Commonwealth	9:30 am
Coming Up November		
4	Ambassador Meeting	8:00 am
9	Pre-Certification Workshop	10:00 am
13	Government Affairs Meeting	12:00 pm
18	102nd Annual Meeting & Expo <i>Conference Center at Massasoit, 770 Crescent St, Brockton</i> Expo Begins 10:30 am Annual Meeting Luncheon 12:00 pm Expo Ends 3:00 pm	
26	Thanksgiving - Chamber Closed	
28	Brockton Holiday Parade	1:00 pm
Save the Date December		
2	Ambassador Meeting	8:00 am
8	Executive Committee Meeting	3:00 pm
11	Government Affairs Meeting	12:00 pm
16	Board of Directors	12:00 pm
17	Good Morning Metro South	7:30 am

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), 60 School Street, Brockton unless otherwise indicated.

GOODNews

Members - Send Good News to
mmcgrath@metrosouthchamber.com
Sponsored by: Good Samaritan



Good Sam. Women's Imaging Center of Excellence

Good Samaritan Medical Center welcomes Breast Surgeon Xuan Luu, MD to their comprehensive women's health services, including the Women's Imaging Center which recently received designation from the American College of Radiology as a Breast Imaging Center of Excellence by the Commission on Quality and Safety and the Commission on Breast Imaging. The Center is accredited in Mammography, Stereotactic Breast Biopsy, Breast Ultrasound, and Ultrasound-Guided Breast Biopsy. The Breast Imaging Center of Excellence (BICOE) designation is awarded to breast imaging centers that achieve excellence by seeking and earning accreditation in all of the ACR's voluntary breast-imaging accreditation programs and modules, in addition to the mandatory Mammography Accreditation Program. Visit goodsamaritanmedical.org.

The Sound Lab Organizes Hip Hop Peace Party

The Sound Lab in Brockton, which trains DJs, music producers, and recording artists and won the Chamber's 2015 Entrepreneur of the Year Award in May, helped to organize the 1st Annual Hip Hop Peace Party held at the Shaw's Center in Brockton. The event, for people 18 and older, aimed to unify the community and "rock out against all the negativity surrounding our city," Murat, 31 of the Sound Lab said. Visit soundlabma.com for more information.

Crescent Credit Union Announces Hires, Promotions

Robert W. Gustafson, President & CEO of Crescent Credit Union in Brockton, has announced the hiring of Mark Hennessey, Vice President, and Abigail Camara, Branch Manager, as well as the promotions of Nancy Van Lenten to Business Development Officer, and Natalia Piasecki to Mortgage Originator. Founded in Brockton, MA in 1919, Crescent Credit Union provides better banking solutions to 50,000 member customers throughout southeastern Massachusetts. To learn more, call 1-800-894-4445 or visit www.crescentcredit.org.

Brockton's Strand Theatre Fire History to be Published

Local historian and author James Benson will be joining literary forces with Nicole Casper, Director of Archives & Historical Collections at Stonehill College to co-author an in-depth narrative historical account of Brockton's historic Strand Theatre Fire of 1941, in which 13 Brockton firefighters lost their lives. This volume will be the first in-depth narrative history of this tragic event and will draw on first hand news accounts of the day as well as photographs from the Stanley Bauman Photograph Collection at Stonehill College and private collections. The authors invite members of the public to contact them with any photographs or other information they may have on this

event, on the Strand Theatre, or its predecessor theatres. Jim can be reached at 508-207-8746 and Nicole at 508-728-6991.

Annual Play Fore Kids! Golf Tournament

Bring the whole family for "multi-generational golf" on Monday, October 12. Dads and moms, aunts and uncles, grandparents and kids are invited to participate in this fun-filled day. Enjoy 9 holes of golf, putting contests, raffle, awards, refreshments, family dinner, fabulous fireworks and more! This event has a 2:30 pm shotgun start and will take place at the Easton Country Club. All proceeds benefit the Children Museum in Easton's Education Outreach Program, serving needy and underserved children in the Metro South Region. For more information, please visit childrensmuseumineaston.org.

DJ Dream Fund "YES" Run/Walk for Kids

Come to run or come for fun, the DJ Dream Fund will hold a "yes" run/walk for kids on Saturday, October 17 from 9:30 am - 12:30 pm at Parkview Elementary School, 50 Spooner Street in North Easton. This is a fun event run or walk with live music by Dr. Fuzz and events for children of all ages! 5K Pre-registrants \$30/\$35 Race Day; 10K Pre-registrants \$35 / \$40 Race Day. Register online and view more information at djdreamfund.org.

Hope Health Expands Counseling Services

HopeHealth is pleased to announce that Specialized HouseCalls will now be expanded to offer counseling to all caregivers. The service was originally introduced to caregivers of people with Alzheimer's disease or a related dementia, offering assistance and support for their unique challenges. The newly expanded service is being made available to all caregivers of people with a chronic disease or serious illness throughout eastern Massachusetts. "We are excited to expand Specialized HouseCalls to support all caregivers," said David Rehm, HopeHealth's CEO and president. "With the rapid aging of our population, increasing support and mental health services for caregivers is fundamental to our mission — and a public health priority." Visit hopehealthco.org.

Brockton Symphony Celebrates 68th Season

Brockton Symphony Orchestra will celebrate the music traditions and composers of the United States in the season opener of their 68th season with a show entitled "Celebrating America" on Sunday, October 18 at a new venue: Buckley Performing Arts Center at Massasoit Community College, Crescent St. (Rte 27) in Brockton. The concert, beginning at 3:00 pm features works by John Philip Sousa, Irving Berlin, Morten Gould, Leroy Anderson and The Victor Herbert cello concerto featuring the symphony's principal cellist Kevin

Kruder. Children attend for free. For more information or to reserve your tickets, visit brocktonsymphony.org.

D.W. Field Park Towerfest

The D W Field Park Association is proud to announce that the annual Towerfest will be held on Saturday, October 10, 2015 beginning at 11:00 am and running to 4:00 pm at the Memorial Tower itself (Oak Street side). There will be face painting, crafts, music and animals just to mention a few. Everyone is invited to enjoy the Park the Tower Tours and so much more. Call Pat the President at 508-586-4425 for more information.

Brockton's Teen Challenge Serves the Community

As part of the Teen Challenge New England & New Jersey organization, Teen Challenge Brockton's mission is rescuing and restoring men -- 18 years and older -- from drug and alcohol addiction through a faith-based recovery program. The 15-month residential program is structured around spiritual, academic, and vocational training. The only qualification for entry is a stated personal desire to change. Teen Challenge Brockton currently has 63 students and follows a strict schedule of prayer, breakfast, schoolwork, work in the community, dinner, prayer, shower, devotions, and homework. To learn more about Teen Challenge, visit tcnewengland.org.

GROW Associates Holds 5th Annual Harvest Ball

GROW Associates, Inc., a non-profit dedicated to supporting individuals with intellectual disabilities, will hold their 5th Annual Harvest Ball on October 17 at Lantana's in Randolph from 6:00 pm - 11:00 pm. This event raises awareness and funds for the people GROW Associates serves with developmental disabilities. Enjoy an evening of dinner, dance, and chances to win raffle prizes. Special guest performer Mark Fisher as Michael Jackson Impersonator. For more information, please contact Marge Cygan at 781-961-6700, mcycan@grow-associates.org.

"Treat Yourself Well" at Good Samaritan Medical

In recognition of Breast Cancer Awareness Month, Good Samaritan Medical Center will offer a series of Treat Yourself Well events to help promote Women's Health Education. Women who schedule their mammograms during one of these events will be treated to a pampering environment with chair massages, refreshments, harpist, roses, and more. The events will be held at the Women's Imaging Center located at 15 Roche Brother's Way, Suite 120, (One Washington Place), North Easton, MA on select dates in October and November. Visit goodsamaritanmedical.org to learn more.

Brockton Rotary Club Holds "An Evening of Jazz"

The Rotary Club of Brockton and the Frank

Withey Memorial Scholarship Foundation will present a concert in memory of Ruth J. Capernaros featuring Randy Klein and his band "Inklein" for an Evening of Jazz on Thursday, October 22. Opening for "Inklein" will be Ruth's grandson George S.J. Capernaros, an accomplished jazz guitarist. The performance will take place in Buckley Performing Arts Center at Massasoit College. Doors open at 6:30 pm, concert begins at 7:00 pm. Tickets are \$25 and may be purchased online. Visit brocktonrotaryclub.org to learn more.

PawSox Stadium Offers Event/Meeting Space

The Pawtucket Red Sox are pleased to offer your company or organization the opportunity to hold your next business meeting/corporate event at McCoy Stadium, the perfect setting for a most productive & memorable day. A variety of suites and meeting rooms are available for groups of 25-200 people on field level and field-side. For More Information contact Rick Medeiros at rmedeiros@pawsox.com or 401-724-7300

Massasoit Holds Annual Fall Gala

Massasoit Community College will hold their Annual Fall Gala on Saturday, October 24 from 5:30 pm - 10:00 pm at the Conference Center at Massasoit. This event, entitled "Portraits of Success," will honor 2016 Presidential Medallion Recipients James Blake, President & CEO of HarborOne, and Edward Perry, Jr., Owner of WATD-FM. Enjoy an evening of dinner, dancing, silent auction, and raffles. Tickets and tables of ten are on sale now for \$100 per person, and will benefit the United Student Fund. For more Gala information, visit massasoit.edu or call 508-588-9100 x2602 or x2603.

Brockton Public Library "The Salem Witch Trials"

The Brockton Public Library presents "The Salem Witch Trials" with Gary Hylander former professor of history at Stonehill College, Easton, MA on Monday, Oct 19, 2015 beginning at 6:30 p.m. at the Brockton Public Library, 304 Main Street, and parking is available in lot on White Ave. This event is free and open to the public. For more information call 508-580-7890 ext 201 or visit us at www.brocktonpubliclibrary.org.

Free Trick-or-Treating for Kids in Brockton

Visit the Westgate Mall for a FREE Family Fun day of Trick-or-Treat on Halloween, October 31, beginning at 2 pm. Visit the Center court for you trick or treat bag and candy. Each participating child is requested to bring a canned food item for donation to the Salvation Army. For more information, please visit shopatwestgatemall.com. Also check the Brockton Rox website, brocktonrox.com for details about trick-or-treating at the Brockton Rox this Halloween.

Positive Projects Celebrated in Brockton

Brockton Neighborhood Health Center/Vicente's Grocery Celebrates Opening



The new Brockton Neighborhood Health Center/Vicente's Tropical Grocery Collaboration recently celebrated the Grand Opening of the new facility on Pleasant Street in Brockton. Senator Elizabeth Warren was in attendance for the event. Pictured left to right: Representative Michael Brady; Sue Joss, CEO of Brockton Neighborhood Health Center; Senator Elizabeth Warren; Jason Barbosa, Vicente's owner; Brian Vicente, Vicente's Store Director

Left to right: Sue Joss, CEO of Brockton Neighborhood Health Center; Fred Clark, President of Bridgewater State University; Brian Vicente, Vicente's Store Director; Christopher Cooney, Chamber President & CEO. The new Vicente's supermarket is 32,000 square feet and is located on a site where a shoe factory once stood. The adjoining Brockton Neighborhood Health Center facility is 13,600 square feet and will house 27 examining rooms.

City Hall Plaza Project Complete!



The Mayor's Office of Bill Carpenter and the City of Brockton recently celebrated the completion of the City Hall Plaza reconstruction project with a Ribbon Cutting Ceremony. Pictured left to right: Representative Claire Cronin; Representative Michael Brady; Lt. Governor Karyn Polito; Mayor of Brockton Bill Carpenter; Representative Michelle DuBois. Photo by: Kevin R. Tocci, 95.9 FM WATD

West Elm Street Groundbreaking



Mayor Bill Carpenter (right) is joined by MassDOT Highway Administrator Tom Tinlin (left) to celebrate the Groundbreaking of the West Elm Construction Street project in Brockton. The project, which was recently approved for funding by MassDOT, will include widening the roadways and resurfacing the roads, reconstructing sidewalks, improving traffic lights, and more.

Brockton Holiday Parade - Call for Floats



The 29th Annual Brockton Holiday Parade and USA Christmas Town Events will celebrate 125 years since Brockton's James Edgar donned the first department store Santa suit - thus, changing the way we celebrate holidays world-wide!

Please join the Downtown Brockton Association on Saturday, November 28 for a parade with the theme 125 years of celebration! Floats should show how the holidays have been celebrated over the years - choose a time period that's significant to your club or organization. Register online to have a float in the parade by **November 14, 2015** by visiting tinyurl.com/brocktonparaderegistration or call 508-587-4322.

Fred Clark Inaugurated as BSU President



Fred Clark, Brockton native, current Easton resident, and Bridgewater State alumni, was recently inaugurated as the 12th president of Bridgewater State University by Governor Charlie Baker. The ceremony took place along with the class of 2019's convocation ceremony. Clark has served as executive vice president and vice president for external affairs at the university under President Emeritus Dana Mohler-Faria



Newly inaugurated President of Bridgewater State University met recently with the Metro South Chamber Executive Committee. Pictured left to right: Pat Ciamarella, Vice-Chair of Economic Development, Old Colony Planning Council; Sue Joss, Board Chair, Brockton Neighborhood Health Center; Fred Clark, President, BSU; Ray Ledoux, Vice-Chair of Government Affairs, BAT; Christopher Cooney, Chamber President & CEO

The Metro South Chamber is Hiring!



The Metro South Chamber of Commerce is searching for a professional candidate for a role in Membership/Business Development. We're looking for someone with an outgoing personality who is self-motivated and has experience in commercial sales. The Metro South Chamber is an Equal Employment Opportunity Employer (EEOE). If you are interested in applying for this role or would like more information, please email info@metrosouthchamber.com with your resume and cover letter.

More Job Postings Available on Chamber Website

The Metro South Chamber also posts additional job openings on the Chamber website from member and regional businesses. To view job positions available, please visit metrosouthchamber.com/resources/jobs. If you are a company that is hiring and would like your job posting to be featured, please send job descriptions to Melanie McGrath, Communications Coordinator at mmcgrath@metrosouthchamber.com.

Construction Projects Continue in the Region



Kenworth's new facility recently opened on West Chestnut Street in Brockton. Kenworth is an independently owned truck dealership supplying the northeast region with The World's Best® heavy and medium duty trucks and parts.



Russell & Pica Funeral Home construction continues at 441 South Main Street in West Bridgewater. Russell & Pica have been serving Brockton residents for over 100 years at their 165 Belmont Street location. This second, new location will open in 2016.

Children's Museum in Easton Opens New Maker Space

Children's Museum in Easton Director Paula Peterson, and the Museum Chair of the Board, Karen Rodgers assist 5 year-old Larry Hill as he cuts the ribbon to mark the Grand Opening of the Museum's new Maker Space Exhibit. The exhibit engages exploration and creativity for all ages. Visit childrensmuseumineaston.org



Cultural Arts Building Features New Artist Space



Arnie Danielson, President of Brockton Arts; Christopher Cooney, Chamber President & CEO. Brockton Arts has a new gallery and meeting space at the newly redeveloped Stacy Adams Cultural Arts Building located at 33 Dover Street in Brockton.

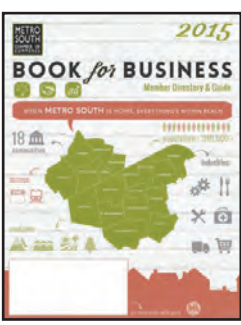


Artwork hanging in the new gallery space by the Brockton Arts group. Brockton Arts is a volunteer based arts & culture advocacy and support organization that exists to nurture, nourish, foster, and support the arts in the Brockton area. Visit brocktonarts.org.

The Stacy Adams Cultural Arts Building, located at 33 Torrey Street in Brockton, is a new project developed by Torrey & Associates and managed by Keith Ransom. The Stacy Adams Cultural Arts Building is a state-of-the-art multiplex studio style facility of 80 plus rooms and supporting local artists, small business owners, arts & craftsmen, musicians, and more with a place to pursue their dreams at an affordable price. For more information about space for rent, please visit tsa-cab.com

Regional Awareness for Your Business!

Advertise in the 2016 Book for Business



Don't miss the opportunity to place an ad in the 2016 Book For Business, sent to over 5,000 people and businesses. Your ad will be listed in close proximity to your free business directory listing, which will receive extra embellishment. This opportunity is sure to give you a leg up in the competition by receiving added exposure.

Don't have the time to create an ad, or the money to pay a designer? If you reserve your ad space now, our in house designer will create a full color ad for you, free of charge. The ad is yours to use for additional promotions.

Reserve your space now and save! Discounted rates are available until October 28, 2015. Call Melanie at 508.586.0500 x 222 or email mmcgrath@metroouthchamber.com for more information and for ad rates.

Gain Exposure With Brockton Information Boards

Take advantage of this offsite advertising opportunity while supporting the revitalization of the city of Brockton by sponsoring a space on the Brockton Information Boards!



The Brockton Information Boards (BIBs) feature local attractions as well as a map of Brockton containing major routes, transportation services, schools, and train stations.

Sponsors will be highlighted with a photo, logo, contact information, and description of their business. Your sponsor space will be displayed on each of the 7 boards across 6 locations. With increased visitors in Downtown Brockton due to recent and continuing developments such as Station Lofts, the Enterprise Block, and City Hall Plaza, the Boards are sure to receive increased attention.

Prices to sponsor are \$1,500 for a one-year agreement. For more information, contact Melanie McGrath, 508.586.0500 x222, mmcgrath@metroouthchamber.com.

Promote your Business Electronically



Advertising on the Chamber's website or E-update is an easy and cost-effective way to promote your business.

The Metro South Chamber website contains information for members as well as tourists and those considering relocating to the region. The website receives over 60,000 views annually. Rates start at just \$75 per month.

The E-update is an online email blast sent to 3,000 people weekly through Constant Contact. This newsletter keeps subscribers informed about upcoming Chamber events, legislative actions, helpful services, and resources. In addition, it offers active links to your site. Advertising rates start at just \$25 per week. For more information, contact Melanie McGrath, 508.586.0500 x222, mmcgrath@metroouthchamber.com.

MEMBERProfile



Angella Henry



Dan Henry



DJ Dream Fund, Inc.
P.O. Box 1112
Easton, MA 02334
1-(855) 211-7733
www.djdreamfund.org

Year Established: 2011

Products or Services:

The goal of the DJ Dream Fund is to promote well-being for children and young adults through fitness and wellness programs and athletics. We want to empower young adults in need and those who demonstrate a work ethic that reflects that of DJ's with the necessary resources to achieve their dreams.

Number of Employees: 2

What is unique or special about your firm and the services you offer?

The DJ Dream fund is unique because we operate with very low overhead which means almost 100% of every dollar raised goes to a child in need.

What is your market area?

We serve children throughout New England with a large focus on the south shore.

What markets do you serve?

We serve children ages 5-18 who find themselves in need.

Please list awards, honors, or special recognition your firm has received:

Outstanding Service Award - Easton Lions Club, Commonwealth of Mass., House of Representatives, Brockton Community Schools,

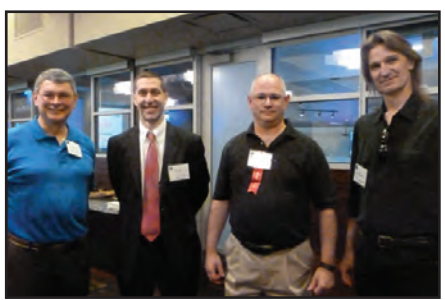
What is your main business objective concerning your customers and the business community?

Our main objective is to be a positive impact in the communities we serve and to help as many children as possible. We hope other business will consider partnering with us to expand our reach.

SERVPRO Sponsors Dave & Buster's Networking



Brenda Carrens, OCEs; Jean Snow-Haskell, Brockton Area Arc; Amanda D'Alessio, Massachusetts Rehabilitation Commission



Vincent Shea, My Brother's Keeper; Kristopher Stefani, Law Office of Calahane & Stefani, PC.; Brian Reiser, Timeless Video Marketing; Ian Blanton, Tizite, LLC



Guests take turns introducing themselves to the crowd gathered for Business After Hours at Dave & Buster's in Braintree



Ryan Hudson, SERVPRO (sponsor); Dayna Brunelli, Special Events Manager, Dave & Buster's Braintree; Christopher Sheehan, SERVPRO; Joanne Schneider, Ambassador Chair, Eastern Bank; Jason Preuss, SERVPRO; Christopher Cooney, Chamber President & CEO



SERVPRO of Milton/Braintree provides 24-hour emergency service and is dedicated to being faster to any size disaster. For more information, please visit servpromiltonbraintree.com.

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508-586-2000**

visit our website at www.holmesmcduffy.com

NW-CN1333859

Secretary Pollack; Brockton 2025 at Breakfast

Tuesday, October 20, 7:30 am - 9:00 am

Continued from page 1

Stephanie has also provided over a decade of strategic consulting on transportation issues to the public and private sectors including the Boston Transportation Department and Massachusetts Port Authority, following a distinguished career at the Conservation Law Foundation in Boston. She has been active in public policy issues affecting transportation, development and substantiability nationally and locally, serving on numerous boards & advisory bodies including MassDOT's Transportation Advisory Committee and chairing the Transportation Advisory Committee in her hometown of Newton.

At the breakfast meeting, she will address several local transportation issues, as well as her upcoming "cap-

ital conversions" project which will begin October 19 in Boston.

Mayor Bill Carpenter will also be joining us to unveil his 10 year plan for economic development in the city; Brockton 2025. This is the first long-term vision for Brockton's economic development targeting incentive plans and rezoning in business districts.

In addition, Josh Krevsky from Chamber Explorations will inform attendees about doing business with Cuba, and an upcoming travel opportunity being offered in partnership with the Metro South Chamber (see below).

TUFTS Health Plan

This program is being sponsored by Tufts Health Plan. Through their philosophy, people, and innovation, Tufts Health Plan offers you a local health plan with a national reputation for excellence. No one does more to keep you healthy. Visit tuftshealthplan.com to learn more.

Don't miss hearing from these great speakers over breakfast! Tickets are \$25 members and \$35 for future-members. Register by contacting Athena Lavoie at 508.586.0500 ext. 231, or online at metrosouthchamber.com/calendar.



MA Secretary of Transportation
Stephanie Pollack



Mayor of Brockton
Bill Carpenter

Travel Opportunity to Cuba Offered; Info Session

Info Session: Tuesday, October 20, 5:30 pm - 6:30 pm



The Metro South Chamber is partnering with Chamber Explorations to offer a once-in-a-lifetime travel opportunity to **Cuba in March 2016!** With authorized travel to Cuba recently expanded, now is a great time to experience Cuba and all it has to offer. In this five-day trip, you will visit the center of Cuban political life, Plaza de Revolution, enjoy a live dance performance by Habana Compas Dance Group and interact with the students & teachers to learn about the Cuban dance culture and history, tour a Cuban cigar factory, explore unique architecture, Hemingway's Farm, Museum of the Revolution, and more! **Book by October 31 to receive a discount.** Learn more at metrosouthchamber.com/events/travel.

An info and Q&A session will be held on **Tuesday, October 20 from 5:30 pm - 6:30 pm** at the Metro South Chamber of Commerce, **60 School Street in Brockton** for anyone interested in learning more about this exciting opportunity! To register for the session, please contact Athena Lavoie at 508.586.0500 x231, alavoie@metrosouthchamber.com.

GRO-N-THINGS, INC.

Interior Plant Maintenance and Design Service

P.O. Box 1246
Middleboro, MA 02346
508.947.8433 (p)
781.767.2244 (f)



Shelley Tierney
OWNER

SERVING AREA BUSINESS SINCE 1975

Breakfast Features Southfield & Rep. Cronin

Photos by RichMorganPhotography.com.

Sound by RobPetersEntertainment.com. Recording by Brockton Community Access



Kyle Corkum, Managing Partner & Co-founder of LStar gives an update on the Southfield Development project in Weymouth, a 1500 acre former Naval Air Station



State Representative Claire Cronin addresses the Metro South Chamber on policy updates



Sue Joss, Board Chair, Brockton Neighborhood Health Center, emcees the breakfast program



Sue Joss, Board Chair, BNHC; Kyle Corkum, LStar; Representative Claire Cronin; Troy Harker, Comcast Spotlight; Christopher Cooney, Chamber President & CEO



Troy Harker, Director of Local Sales, Comcast Spotlight (breakfast sponsor)



Angela Jacob, Steve Grant, & Ray Levin, Comcast Spotlight (sponsor) enjoy breakfast at the Shaw's Center in Brockton

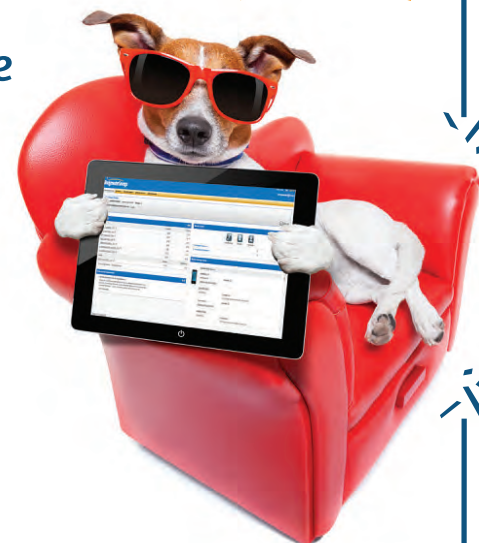


Beth Roll-Smith, West Bridgewater Public Library; Steve Murphy & Nick Palantzas, Massasoit Community College

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Wednesday, November 18, 2015
Conference Center at Massasoit
770 Crescent Street, Brockton



Premier Sponsor:



Contributing
Sponsor:



Jan Singer, CEO of Spanx, Inc. Featured

12:00 pm - 1:45 pm

We invite you to join over 500 business people and community leaders to celebrate businesses working together for the future of the Metro South region.

The keynote speaker is **Jan Singer**, the Chief Executive Officer of Spanx, Inc. Founded in 2000, Spanx revolutionized the shapewear industry with the invention of footless pantyhose. Today, the company, headquartered in Atlanta, GA, houses a complete product offering of Hosiery, Intimate Apparel, Active Life, Swim and Men's and is sold in 50 countries.



Jan joined Spanx from Nike, Inc., where she held various senior leadership roles over ten years including Corporate Vice President of Global Apparel and Corporate Vice President of Global Footwear. While at Nike, Jan managed multi-billion dollar product engines that created industry-defining innovations across all categories.

Prior to Nike, Jan served as the Vice President/General Manager of Women's at Reebok and held executive roles in the luxury goods sector at Prada beauty, Calvin Klein Cosmetics and CHANEL. Jan also served as the Beauty and Fitness Editorial Director for YM Magazine and was a freelance beauty and fitness writer for various publications including Elle, Self and Seventeen.

Jan grew up in Brockton, Massachusetts and is a graduate of Ithaca College. She and her husband David live in Atlanta, GA and have twins, Sophie and Maxwell. *Bring your whole staff to hear from her as a team building experience!*

Join in on the Celebration!

At the luncheon, there will also be awards, entertainment, exciting raffles, valuable networking opportunities, and a fantastic giveaway for each attendee. Join us as we begin our 102nd year, look forward to the future, and celebrate the vitality of the region and the businesses that have made Metro South great!

Tickets Are on Sale Now!

Tickets are \$100 for members and \$135 for future-members. Proceeds will benefit the Chamber's Education Foundation, Business Assistance Center, and the Chamber Innovation Fund. To register, please contact **Athena Lavoie** at 508.586.0500 x231, alavoie@metrosouthchamber.com, or register online at metrosouthchamber.com/calendar-registration. Tickets will sell out; reserve yours now!

Promote Your Product, Service at Annual Meeting

Donate a prize for the Metro South Chamber 102nd Annual Meeting Raffle and you will receive valuable exposure and direct promotion. Examples of prizes to donate: Gift certificates, savings bonds, bottles of wine, passes to cultural or educational events, free ads, or clothing. Feel free to be traditional or creative! Proceeds go to the Metro South Chamber of Commerce Education Foundation. Contact Athena Lavoie at 508.586.0500 x 231 for more information.

Sponsorship Opportunities Available

Sponsoring the Annual Meeting and EXPO offers your company exposure to the local business community and creates awareness for your products and services. It allows you to target your marketing efforts to business professionals and potential customers in the Metro South Region.

Sponsorships can be tailored to fit your company needs. Call **Athena Lavoie** at 508.586.0500 x 231 or email alavoie@metrosouthchamber.com.

Supporting Sponsors:



Business-to-Business Expo

10:30 am - 12:00 pm & 1:45 pm - 3:00 pm

As part of the 102nd Annual Meeting, the Metro South Chamber of Commerce will host a Business-2-Business Expo on **Wednesday, November 18** from **10:30 am - 3:00 pm**, at the **Massasoit Conference Center, 770 Crescent Street in Brockton.**

The Business-2-Business Expo is a great opportunity to reach over 400 business people throughout the Metro South region. Designed to be a personal table top expo, presenters will be pro-



vided with meaningful opportunities to promote their company to prospect after prospect.

The cost of a booth is \$499 for members (\$599 for future-members). Since space is limited, registrations are on a first come, first served basis. **The**

expo is free to walk the floor, but please RSVP in advance. To reserve your booth space, contact **Athena Lavoie** at 508.586.0500 ext. 231, or alavoie@metrosouthchamber.com.



Jan Singer Featured in New York Times

Excerpts from the "New York Times Corner Office" article. Interview was conducted and condensed by Adam Bryant

Q. Tell me about your early years. What were some important influences for you?

A. I grew up in Brockton, Mass. It's a shoe-manufacturing town south of Boston. My mom was a nurse in the same hospital for 51 years, and my dad was an accountant. I have two brothers, and I'm the middle child. That matters because I like connecting and bringing people together. I'm also tall, and that matters, too. When you walk into a room, you can't hide. People notice you right away, and you have to be present and aware of that.

I'll never forget the day my aunt gave my mom a copy of W magazine. I opened it and saw \$10,000 Bill Blass dresses and all these gowns. It seemed like art to me, and I became obsessed about fashion in high school. Who were these people? Where did they come from? My parents took me to New York in my freshman year of high school. When I saw the city, I said, "This is it. This is where it happens." I remember everything about that moment. I had goose bumps the whole time.

And so you studied fashion in college?

I actually studied psychology and business management. I had studied a lot of psychology through high school, always trying to learn more about the people around me, and wondering, "How do I fit in? Who am I?" I read a lot about different types of therapy and about the fact that I could change my belief system, and that if I did, my actions and my consequences would change. I felt very

Continued on page 9

Mayoral Candidates On Business Issues



The Mayoral Forum was held in the Chamber Conference Room, recorded by BCA, and covered by The Enterprise



Candidate for Mayor
Christopher MacMillan



Candidate for Re-election
Bill Carpenter

The September 22nd primary election results are in and the race for Mayor will be between incumbent Bill Carpenter and Former Ward Councillor Christopher MacMillan.

The Metro South Chamber of Commerce recently raised awareness of business issues by hosting a Mayoral Candidates Forum on September 11th as part of the monthly Government Affairs program, sponsored by UMass Boston.

Business topics addressed included: the Proposed Brockton Resort Casino, Commercial Tax Rates, priorities in making Brockton more attrac-

tive to new and existing businesses, Promotion & Marketing of Brockton, Regional Water/Sewer, Fostering Relationships between Businesses and City Government, the City Charter Review, and more.

To watch the whole forum recorded by Brockton Community Access, and to hear what the candidates had to say on important business issues, please visit "The Brockton Channels" on youtube.com.

The City of Brockton Election Day will take place on **Tuesday, November 3, 2015** so be sure to get out and make your vote count!

**GET OUT
THE VOTE!**

There is a Massachusetts State Primary election taking place on **Tuesday, October 6** to vote for candidates for the special Senate seat. Get out your vote! To find out what your voting site is, visit wheredoivotema.com.

Jan Singer Featured in New York Times (cont.)

empowered. I had this irrational belief, and I still have it, that anybody can do anything. I also figured that I could apply what I learned in psychology — how people operate, what drives them — to anything.

And after college, what did you do?

I went to Manhattan, but I didn't have any contacts. I just started circling help-wanted ads. I needed a job, and I started working as a secretary for a company that was buying up real estate and converting buildings to co-ops. Then there was a glitch in the business and they started laying people off. I had to start packing up my desk.

On my desk was a lease from one of our clients with a return address of Chanel on the envelope. I stared at it for a day and a half. I've got to call this person. What's the worst thing that could happen to me? So I picked up the phone — I can literally remember the number to this day — and told them I had their lease but I was to going to hand it off to a colleague because I was leaving the firm. He said, "Where are you going?" And I said, "Well, I came here to work in fashion and beauty, and I notice you work at Chanel. Is there anyone I can call?" And he said, "Yeah, call this person," who was the head of H.R.

I didn't know who this man on the phone was. So I called the receptionist and asked for his title. "Oh, he's the president of the company," she said. I got hired. The universe sometimes throws you things, and I think you have to see it and be willing to jump.

What advice do you give to new college grads?

Never stop learning. If you have it all figured out, you're dead. You have to be open, and you have to listen and to learn. You may feel a bit exhausted from all the learning in college, but find what energizes you and keep learning.

Read the full interview at nytimes.com.

Chamber Hosts Neil Bluhm to Discuss Casino Future

The application process continues for Brockton to receive the available state gaming license required to move forward with plans for developing a resort casino and entertainment destination on the site of the Brockton Fairgrounds. Since the federal Bureau of Indian Affairs announced it would grant the Mashpee Wampanoag tribe the 155 acres in Taunton needed to build a \$500 million Indian casino, the question of Brockton receiving the gaming license has grown stronger. However, gaming commissioners agreed to continue Brockton's application process regardless of the casino prospect in Taunton, and opened a two-week period for residents and business owners to submit feedback.

Although the commission received hundreds of letters and emails both in support and against a Brockton resort casino, many business owners and Chamber members in Brockton and the Metro South region wrote to the Mass Gaming Commission in support of the project.

Peter Neville, president of Concord Foods and Chamber Board member wrote, "As the largest manufacturer in Brockton, I know firsthand how a vibrant and fiscally healthy city directly benefits business. A resort casino in Brockton will bring important revenue into the city and help revitalize the region."

Member Brian DeLano, co-owner of Weiss Sheet Metal in Avon said, "This not only benefits the city's coffers, but also local businesses that will get a huge boost with an increase in tourism and economic development."

During this time, Neil Bluhm, chairman of developer Rush Street Gaming, came to the Metro South Chamber of Commerce to meet with key individuals in the City of Brockton and the resort casino project to discuss the future of the casino.



Neil Bluhm, developer and chairman of Rush Street Gaming discusses the plans for the proposed resort casino in Brockton, designed to fit with Brockton's character and history



Left to right: John Merian, Downtown Brockton Association President; George Carney, owner of Brockton Fairgrounds, proposed casino site; Neil Bluhm, chairman of Rush Street Gaming; Christopher Cooney, Chamber President & CEO

Survey Solicits Parking Preferences in Brockton

The Brockton Parking Authority and City of Brockton are working to complete a study that will create a plan to enhance and improve the management of parking in downtown. An online survey, many business and resident interviews, and two public meetings are planned to help the city gather information and public insights.

As the City develops its master plan and continues to revitalize the downtown area to support both locals and visitors, it recognizes these plans must be supported by smart parking policies in

order to be functional and sustainable.

The consultants working on the project, Nelson\Nygaard, will consider how parking is affected by street design and circulation patterns, signage, enforcement, public transportation, and ongoing development initiatives.

Finally, to find out what does and doesn't work when parking downtown, the City of Brockton is calling for community input. As one of the first and most important steps of the analysis, please take the study's online survey at brocktonparkingstudy.com.

New Representative Joins SBA Team



Pictured left: Robert H. Nelson, District Director of SBA; New SBA Representative Lisa Gonzalez Welch, Economic Development Specialist; Christopher Cooney, Chamber President & CEO.

The U.S. Small Business Administration (SBA) was created in 1953 as an independent agency of the federal government to aid, counsel, assist and protect the interests of small business concerns, to preserve free competitive enterprise and to maintain and strengthen the overall economy of our nation. Learn more at sba.gov.

WELCOME New Members

Copeland Chevrolet
Mr. Todd Copeland
1555 Main Street
Brockton, MA 02301
(508) 586-7900
www.copelandchevrolet.com
Automotive Sales/Service

To join the Chamber,
Contact Alison van Dam
508.586.0500 x 225
avandam@metrosouthchamber.com

RENEWINGMembers Thank You !

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Belmont West Associates
Brockton Area Multi-Services, Inc.
Brockton Redevelopment Authority
Brockton Symphony Orchestra
Burgess Pest Management
Cardinal Spellman High School
Churchill Linen Service, Inc.
City of Brockton
Cohn Reznick
Coldwell Banker Residential Brokerage
Community Newspaper Company
Copeland Toyota
Crescent Credit Union
EQUIPMENT 4 RENT
George's Cafe
GROW Associates, Inc.
Hajjar Management Co., Inc.
Heights Crossing
Hilliards Chocolate System
HopeHealth
Jack Conway & Company, Inc.

Makeovers Salon & Spa
Mansfield Bank
MassDevelopment
McGovern Business Valuation
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Solex Payroll Systems, Inc.
St. Joseph Manor Health Care, Inc.
Sullivan Appraisal/Marlene Ann, Inc.
Sullivan Tire & Auto Service
Supreme Enterprises
The Charity Guild, Inc.
Town of East Bridgewater
University of Massachusetts Boston
Wal Mart #2122
Westside Behavioral Health, LLC
William R. Sullivan
Wright Technology Group

Small Business Rewarded for Wellness



The Massachusetts Wellness Tax Credit gives small businesses in Massachusetts a state tax credit for having an employee wellness program. This is an excellent opportunity for employers to help their employees live healthier lifestyles.

Massachusetts businesses that employ 200 or fewer workers may qualify for the tax credit for up to 25% of the cost of implementing a certified wellness program.

- To receive certification, a business must:
- 1.) Check to see that the business and wellness program qualify by visiting the Massachusetts Wellness Tax Credit page at mass.gov/wellnesstaxcredit.
 - 2.) Certify its wellness plan by filling out an online application form by December 31, 2015 (<http://webapps.ehs.state.ma.us/wellnessTaxCredit/>)

This tax credit is an excellent opportunity for small businesses to improve their employees' health, but funds are limited, so apply today!

Chamber Thanks Ambassador Andrea Larocque



The Chamber wishes to thank Ambassador Andrea Larocque for her service on the Metro South Chamber Ambassadors Team. Andrea Larocque, who is ending her service, has been a valued member of the Ambassador Team since joining in 2013.

The Ambassador Team meets on a monthly basis to ensure that the Chamber is responsive to the needs of its members through personal contact and networking. Team members act as representatives of the Chamber at functions and invite prospective members to join the Chamber.

Want to advertise in the Action Report newsletter?
contact Cyndy Taylor, 508-638-5585

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** is now accepting registration for their Annual Christmas on the Common event held this year on Sunday, December 6. BBA Members receive a free booth as part of their membership benefits; non-members can reserve a booth for \$35. Booths will be available on a "first come, first served" basis. For more information or to register, please visit bridgewaterbiz.biz.

The **Stoughton Chamber of Commerce** will hold their 3rd Annual Taste of Stoughton & Stoughton Chamber Business Expo on Saturday, October 17, 11:00 am - 2:00 pm at the Stoughton High Cafeteria. For more information on the event, purchasing tickets, or becoming an exhibitor, please visit www.stoughtonma.com.



The mission of the **Norwell Chamber of Commerce** is to promote the civic, economic, and social welfare of its members and the Town of Norwell. For more information, visit norwellchamberofcommerce.com.

The **East Bridgewater Business Association (EBBA)** was founded on June 23, 1993 and exists "To promote a healthy and ethical business environment in East Bridgewater and to provide services to assist its members including education, networking, and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park, Avon, MA. For more information, call Bob Costa at 508-586-0900. Visit avonindustrialpark.org.

The **Randolph Chamber of Commerce** is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.org.

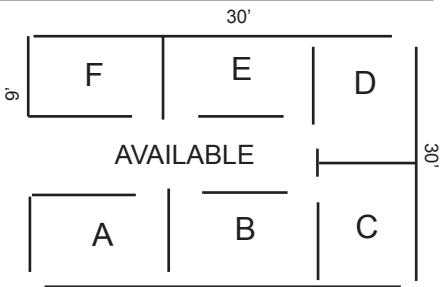


ProLink Networking Group is an invitation-only, non-competitive business networking group. Meetings are held on alternating Tuesdays, 7:30 am at the Metro South Chamber of Commerce. For meeting schedule or more information, visit www.prolinknetworking.com or contact Craig Pina at 508-279-4194 or email craigpina@gmail.com.

The **South Shore Women's Business Network (SSWBN)** will hold their October Speaker Breakfast at the Holiday Inn, 929 Hingham Street in Rockland on Thursday, October 29, from 7:30 am - 9:30 am. The featured speaker will be Christopher Hart, President/Founder and Executive Director of the Nathan Hale Foundation. Visit www.sswbn.com.



Low Cost Offices Available at Chamber



The Metro South Chamber of Commerce has business office/suites available to rent. The Offices are located at the Chamber building at 60 School Street in Brockton. All offices feature exposed brick walls and high speed internet access. Occupants also have use of the conference room and AV equipment, training courses, hospitality center, and more. Contact Chris for more information at 508.586.0500 x 223, or chris@metrosouthchamber.com.



Meet Our Metro South Chamber Board Members

The Metro South Chamber Board of Directors is a group of highly respected business men and women who work in the region, are members of the Chamber, and who have been appointed to oversee the Metro South Chamber of Commerce. Learn more about a few of our Board members below!

BOARDProfile - Mahsa Khanbabai, Esq.

Khanbabai Immigration Law
71 Legion Parkway, Suite 11
Brockton, MA 02301
(508) 297-2065
mk-immigration.com

Year Established: 1999

What is unique or special about your firm and the services you offer?

We are a boutique law firm offering highly personalized legal assistance for business immigration matters, as well as family immigration matters.

What is your market area?

Nationally, as Immigration Law is a federal issue. We serve clients throughout the world and the USA, from California, Montana, and Texas, to all of New England.

What markets do you serve?

We serve Health Care Professionals, Engineering, Bio-sciences, High tech companies, and all other professional fields, as well as highly skilled workers.

What is your main business objective concerning your customers and the business community?

BOARDProfile - Jay Pike, CPA

Sharkansky LLP
1350 Belmont Street
Brockton, MA 02301
(508) 584-2120
sharkcpa.com

Year Established: 1963

Number of Employees: 44

Products or Services:
Accounting, Advisory, Tax & Audit

What is unique or special about your firm and the services you offer?

We are a local firm that provides Boston-quality services in a small firm format.

What is your market area?

Brockton, Greater New England

What markets do you serve?

Businesses, mostly closely held small businesses

National Chamber Exec. to Brief Board

The Metro South Chamber of Commerce Board of Directors will participate in a retreat this month to be briefed on Chamber trends and best practices by Ian Scott, Vice President of the American Association of Chamber of Commerce Executives. The Board of Directors will set priorities for moving forward into 2016/2017.



Mahsa Khanbabai

What is your main business objective concerning your customers and the business community?

Assist businesses with hiring and retaining talented employees by applying for work visas and green cards. Help families bring loved ones to the USA via family sponsorship for the green card.

How long have you been a Chamber Board member? 2 years

What are some of the job positions you have held?

Probation office intern, NY Human Rights Commission intern

What is your educational background?

J.D., Albany Law School; B.A., Union College

How long have you been at your present job? Over 15 years

What are your hobbies or interests?

My husband is Chief of OBGYN at Good Samaritan and provides medical care at Brockton Neighborhood Health Center. I have 4 children and enjoy yoga, tennis, traveling, and reading.



Jay Pike

What is your main business objective concerning your customers and the business community?

To steer our clients toward success and ultimately the greater well being of the owners and members.

What is your Chamber involvement?

Good Morning Metro South events, Business After Hours, Membership Drive participant

What is your educational background?

Bachelor's degree, UMass Dartmouth

How long have you been at your present job? 17 years

What are your hobbies or interests?

I have a wife and four kids, a dog and a cat. I enjoy gardening, snowboarding, and boating.

BOARDProfile - William Morse, CEO

Mutual Bank
570 Washington Street
Whitman, MA 02382
(781) 447-4488
mymutualbank.com

Year Established: 1889

Number of Employees: 100

Products or services:

Consumer and commercial deposit products, non-deposit investment products, consumer loans, residential mortgage loans, commercial real estate loans and commercial loans

What is your market area?

Plymouth, Bristol and Barnstable Counties are our primary focus but we will accept deposits and make loans throughout Massachusetts.

What is unique or special about the products and services you offer?

A high level of personal attention and service, continuity – we have been serving the credit and deposit needs of the local community since 1889. We are a mutual institution, owned by our depositors, not stockholders. The bank cannot be bought or sold, so we are able to keep our local focus, local control and decisions are made locally.



William Morse

What is your main business objective concerning your customers & business community?

Providing core financial services to individuals and businesses, with a special focus on meeting the needs and interests of the members of the communities in our primary service area.

How long have you been a Chamber Board member? 17 years

What is your Chamber involvement?

I serve on the Board of Directors and served as Chairman from 2012-2014.

What are some of the job positions you have held?

President of Mutual Bank (2006-present), President of Security Federal Savings Bank, Brockton (1998-2006), VP and Senior Loan Officer at North Easton Savings Bank (1974-1998). I began my banking career at Plymouth-Home National Bank in Brockton in 1970.

What is your educational background?

I am a graduate of Bridgewater State University, with a B.A. in History.

What are your hobbies or interests?

My wife, Louise and I live in Easton, we have three adult children, Kerry, Colleen, and Daniel, and five grandchildren.

BOARDProfile - Dr. Kathleen Smith

Brockton Public Schools
43 Crescent Street
Brockton, MA 02301
(508) 580-7512
brocktonpublicschools.com

Products/Services: Education

Number of Employees: 4,000 approximately; 16,000 students approximately

What is unique or special about your firm and the services you offer?

Brockton Public Schools ensures student success by fulfilling the educational, social, and emotional needs of the pursuit of instructional excellence.

What is your market area?

Brockton

What markets do you serve?

Children & Families

Please list awards, honors, or special recognition your firm has received:

90% of our graduating seniors go on



Dr. Kathleen Smith

to 2 or 4 year institutes of higher education

What is your main business objective concerning your customers and the business community?

We strive to provide "Instructional Excellence for Every Student, Every Day"

How long have you been a Chamber Board member?

Since 2013

What are some of the job positions you have held?

Teacher (Title I & Special Education), Adjustment Counselor, Director of Community Schools

What is your educational background?

B.A. Westfield State; Master's Degree, BSU; J.D., NE School of Law

How long have you been at your present job? Brockton Public Schools - 39 years; Superintendent of Schools - year 3

BUY LOCAL FROM THESE CHAMBER MEMBERS!

508 Marketing



Falmouth, MA
508-965-3503 • www.508Marketing.com
Adrienne Baumann, owner of 508 Marketing is a Constant Contact Authorized Local Expert & Accredited Solution Provider. 508 Marketing specializes in providing education, training, and strategies for small businesses and non-profits to grow their businesses through email and social media marketing. Visit 508Marketing.com to claim your free, no obligation Constant Contact 60-day trial!

Brookhaven Hospice



47 East Grove Street, Middleboro
508-513-5514 • www.brookhavenhospice.com
Brookhaven Hospice is dedicated to improving the quality of life through compassionate care for individuals and families facing an end-of-life illness. Our staff of highly qualified physicians, nurses, certified home health aides, social workers, clergy, and volunteers work in partnership with the patient, family, and their personal physician to make the final period of life comfortable and peaceful.

Paradise Caribbean Restaurant



192 Warren Avenue, Brockton • 508-587-8770
www.paradisecaribbeanrestaurant.com
At Paradise we realized that Brockton is a growing community with people from diverse ethnic backgrounds. Caribbean food is well known all over the world. Jamaican food is popular and well liked by people from all walks of life. Paradise Restaurant offers healthy authentic Jamaican food that a city of champions can enjoy. At Paradise Restaurant we serve an extensive variety of great tasting authentically prepared Jamaican cuisine that is sure to please your taste.

JOIN THE CHAMBER FOR GREAT BENEFITS

YOUR BUSINESS PROFILE HERE...

...When You Join the Chamber.
Call Alison at 508.586.0500 x 225,
or email: avandam@metrosouthchamber.com

60 School Street, Brockton • 508-586-0500 x 225
www.metroouthchamber.com
Join the Chamber and network your business to success! The Chamber hosts informative meetings, networking events, and puts you in touch with your legislators. We also offer marketing and advertising opportunities, referrals, publicity and exposure. In addition, we offer Health Insurance packages and access to Comcast Savings, Discounts, and Energy Purchasing Programs. Call Alison to learn more today!

BUSINESS EVENTS *Planner*

October 7

Legislative Reception

5:00 pm - 7:30 pm
Donahue Hall
Stonehill College, Easton

This is your opportunity to interact with elected officials at the state, federal and local levels in a casual setting. (see page 1)

\$5 members, \$15 future-members
To register, call 508-586-0500 ext. 231

October 20

Good Morning Metro South

7:30 am - 9:00 am
The Shaw's Center
1 Feinberg Way, Brockton

This breakfast program provides an opportunity to hear from MA Secretary of Transportation Stephanie Pollack, in addition to Mayor Carpenter (see page 1)

Tickets: \$25 members, \$35 future-members
For more information, call 508-586-0500 ext. 231

October 21

Business After Hours

5:30 pm - 7:30 pm
Wood Palace Kitchens
7 Mill Street, Middleboro

This is a great networking event in a casual setting. Refreshments will be served by Tutto Bene. Don't forget your business cards! (see page 2)

Complimentary to Attend
Please RSVP at 508.586.0500 ext. 231

IT'S EASY TO REGISTER!

508-586-0500 x 231
508-587-1340
E-mail: alavoie@metrosouthchamber.com
Online: www.metroouthchamber.com
Send reservation and payment to:
Metro South Chamber of Commerce
Sixty School Street
Brockton, MA 02301-4087

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- flickr.com/photos/metrosouthchamber
- issuu.com/metrosouthchamber

October 22

Ribbon Cutting Ceremony

2:00 pm
Banner Environmental Services
254C Bodwell Street, Avon

Celebrate the Grand Opening of Banner Environmental's new location in Avon! Refreshments will be served. (see page 2)

Complimentary to Attend
For more information, call 508-586-0500 ext. 231

October 26

Connect to the Commonwealth

9:30 am - 12:30 pm
Metro South Chamber of Commerce
60 School Street, Brockton

Learn how to do business with the Commonwealth of Massachusetts in this complimentary workshop by the Supplier Diversity Office (see page 2)

Complimentary to Attend
For more information, call 508-586-0500 ext. 231

November 18

102nd Annual Meeting & Expo

10:30 am - 3:00 pm
Massasoit Conference Center
770 Crescent Street, Brockton

EXPO: 10:30 am - 12:00 pm & 1:45 pm - 3:00 pm
Annual Meeting: 12:00 pm - 1:45 pm featuring Jan Singer, CEO of Spanx, Inc. (see page 1)

Tickets \$100 members, \$135 future-members;
Expo Tables: \$499 members, \$599 future-members
Please RSVP at 508.586.0500 ext. 231