

Actionreport



September 2012

www.metroouthchamber.com

Leading Businesses
Leading Communities



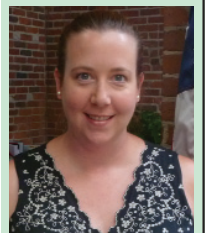
CHAMBER MISSION
To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



Jack Conway, page 5



Sopheakbtra Srunn, page 7



Kimberly Prosper, page 8

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Designed by
Alison van Dam

High Energy at Sept. Breakfast

Wednesday, September 19, 7:30 am

The 2012/2013 Season of Good Morning Metro South will kick off on Wednesday, September 19, 7:30am - 9:00 am at the Shaw's Center, 1 Feinberg Way, Brockton. The breakfast will feature a panel discussion on energy efficiency for business led by Dr. David W. Cash, Commissioner of the Massachusetts Department of Public Utilities. On the panel will be Richard Hynes, President of Barbour Corporation, Wendy Simmons of Prism Energy Services, and a representative from National Grid.



Commissioner
David Cash

Dr. David W. Cash was appointed as Commissioner at the Massachusetts Department of Public Utilities by Governor Deval Patrick in June, 2011. He was one of the architects of clean energy legislation and implementation in the first term of the Patrick-Murray Administration,

including the Green Communities Act, the Global Warming Solutions Act, the Green Jobs Act and the Clean Energy Biofuels Act. Recently, he led the Secretariat's effort in developing the Massachusetts Clean Energy and Climate Plan for 2020, which provides a roadmap of policies and programs that will lower energy costs, create clean energy jobs, and reduce greenhouse gases.

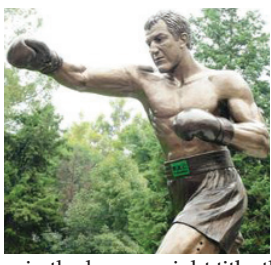


This event is co-sponsored by the Good Samaritan Medical Center and Prism Energy Services. Good Samaritan

Continued on page 8

Heavyweight Rocky Arrives

Unveiling Sunday, September 23, 1 pm



win the heavyweight title, the Rocky Marciano statue will be unveiled in Brockton.

The statue, built by renowned sculptor Mario Rendon, is a record sized 22 ft, 2 ton statue. It will serve as the centerpiece for Champion Park, a 27-ft long landscaped walkway with wrought iron arch and plaques, at the entrance to Marciano Stadium.

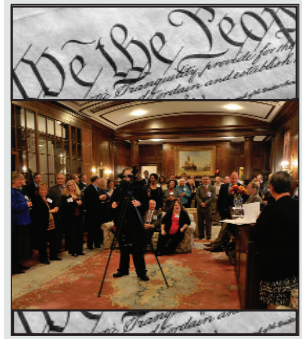
There will be a full weekend of events planned to celebrate Rocky as well as the long-awaited statue unveiling on **Sunday, September 23, 1:00 pm**. In attendance will be former boxing champions, including **Evander Holyfield** and **Larry Holmes**, as well as other celebrities and dignitaries. For more information, visit www.rockystatue.org.

Rocky Marciano entered the ring as an untested amateur, only to rise and become one of the world's greatest athletes as the only boxing heavyweight champion to retire undefeated with a record of 49-0. Soon, he will rise again, in a ceremony sure to inspire the world. When he does, we hope you'll be there to help us not just witness history, but to make it - Just like Rocky did.

To learn about additional weekend events and how you can contribute to the Foundation, see page 9

Meet Your Legislators

Wednesday, October 3, Stonehill College



Sponsored by:



The Metro South Chamber of Commerce cordially invites members of the business community, candidates for public office, and state, federal and local elected officials to gather on Wednesday, October 3 for the 22nd Annual Legislative and Candidates Reception. The reception will be held at Donahue Hall, on the campus of Stonehill College in Easton from 5:30-7:30 p.m. The reception is sponsored by Stonehill College, Columbia Gas of Massachusetts and Crescent Credit Union.

The reception is a casual event at which business leaders, elected officials, and candidates for public office can renew face-to-face contacts and discuss issues of importance to them and the

Continued on page 8

99th Annual meeting

Wednesday,
November 14

10:30 am - 3:00 pm
The Conference Center at
Massasoit, Brockton

FEATURING:



For information on tickets, schedule, and securing an EXPO table, see page 9.

Chamber Launches New Website

MetroSouthChamber.com



The Metro South Chamber has launched a new website at www.metroouthchamber.com in order to increase the level of usability and ease of navigation, while staying current with trends and providing relevant information.

Additions to the new site include the integration of new technology under the News & Media tab, featuring social media feeds, a new blog, and event photos and videos. In addition, users will now more easily be able to locate and read about various Chamber events and programs, view committee lists, and receive enhanced information about the region through the perspectives of tourism and relocation. Finally, users will find expanded resources to help their business grow.

Please submit your feedback to site creator and designer, Alison van Dam, Director of Marketing & Communications at the Chamber, at 508.586.0500 x 222, avandam@metrosouthchamber.com.

Grow Your Business Credibility



Metro South Chamber Member Window Decal.
Call Kathy at 508.586.0500 x 229 to join the Chamber.

Networking at Bridgewater Savings Bank

Wednesday, September 12, 5:30 pm - 7:30 pm

Please join us on Wednesday, September 12 from 5:30pm – 7:30pm for a Chamber Business After Hours networking event at Bridgewater Savings Bank, 14 Main Street in Bridgewater Center.

The Right Bank, Right Around The Corner. Bridgewater Savings is an independent community bank that offers a full line of personal and business banking products and services, with eight convenient locations around the Metro South area. Since 1872, Bridgewater Savings has grown steadily by supporting the local com-



munity and providing the financial expertise and friendly, knowledgeable service our customers expect. For more info, visit bridgewatersavings.com.

Bring your business cards and join us for an evening of networking, refreshments and prizes. Register online at www.metroouthchamber.com, or contact Kim Prosper, kprosper@metroouthchamber.com, 508.586.0500 x 231. This event is complimentary, but pre-registration is required.

Networking at Bath Fitter in W. Bridgewater

Thursday, October 11, 5:30 pm - 7:30 pm

Please join us on Thursday, October 11 from 5:30pm – 7:30pm for a Chamber Business After Hours networking event at Bath Fitter located at 25 Turnpike Street in West Bridgewater.

Bath Fitter helps you plan a bath renovation on a budget. With over 18 years of experience, Bath Fitter tailors each acrylic bathtub liner, tub-to-shower conversion and shower enclosure to fit your unique bathroom.



Schedule your free-in-home estimate today, or visit www.bathfitter.com.

Bring your business cards and join us for an evening of networking, refreshments, and more in the Bath Fitter bathroom design showroom. Register online at metroouthchamber.com, or contact Kimberly Prosper, kprosper@metroouthchamber.com, 508.586.0500 x 231. This event is complimentary, but pre-registration is required.

Unlocking the Full Value for Your Business

Thursday, October 11, 2012
8:15 am - 10:00 am
Metro South Chamber, 60 School Street, Brockton

You've done a great job managing and growing your business. But what's next? How do you exit?

As you think about selling your business in preparation for transition to the next phase of your life-retirement or your entrepreneurial venture, questions abound:

- What's full value and how do you unlock it?
- What do you need to do to prepare-strategically and emotionally?
- When is the right time?
- What will a buyer pay and will it be enough?
- How can I be sure that I get full price and fair value?

Simply put, if you are not planning your transition- who will? At the start of a business exit or sale process, there is often a significant gap between the owner's price expectations and the likely market value of the business. Fortunately, there are steps you can take prior to



marketing your company in order to increase its value in the eyes of likely buyers and, as a result, close this valuation gap and achieve a successful exit.

The key to transitional success is preparation. Join us and prepare. Topics include:

- Roadmap for sales growth
- Identifying intangible assets
- Minimizing risks, maximizing opportunities

Presenting will be Warren Rutherford, President of The Executive Suite, Joe Rahal, President of Rahal Consulting, and Andrew Crain, Partner, Mirus Capital Advisors.

There will be coffee and networking at 8:15 am with the program running from 8:30 am - 10:00 am. The cost to attend is \$25. Money collected will be donated to Father Bills & Mainspring. To register, contact the Executive Suite at 508-778-7700 or email wjr@theexecutivesuite.com.

Business After Hours Networking This Fall

Thursday, September 27, 5:30 pm - 7:30 pm

Please join us Thursday, September 27 from 5:30pm – 7:30pm for a Chamber Business After Hours networking event at the Boys & Girls Club of Brockton, 233 Warren Avenue, Brockton, sponsored by Crescent Credit Union.

Founded in Brockton in 1919, Crescent Credit Union (CCU) is a not-for-profit financial institution providing better banking solutions via 8 full-service branches in Brockton, Taunton, and Norwell, and online at www.crescentcredit.org. CCU is rated 5 stars by BauerFinancial



and winner of the 2010 Dora Maxwell Award for Social Responsibility. For more info, visit www.crescentcredit.org.

Bring your business cards and join us for an evening of networking, refreshments and prizes, including 4 tickets to a Revs game, a Teddy Bruschi autographed football and a grey Kent 26" Multi-Speed bike. You must attend to enter to win. Register online at www.metroouthchamber.com, or contact Kim Prosper, kprosper@metroouthchamber.com, 508.586.0500 x 231. This event is complimentary.

Business After Hours at Mutual Bank

Wednesday, October 17, 5:30 pm - 7:30 pm

Join us for networking and refreshments at a Business After Hours on Wednesday, October 17, 5:30 pm - 7:30 pm at Mutual Bank, 777 Belmont Street, Brockton.

Over the years, Mutual Bank has been committed to serving the communities' needs first. The communities that Mutual Bank serves have responded with a resounding vote of confidence by doing business with the Bank. For more information, visit www.mymutualbank.com.

This event is complimentary to attend, however, pre-registration is required. Reserve your space online at metroouthchamber.com, or contact Kimberly Prosper, kprosper@metroouthchamber.com, 508.586.0500 x 231. Don't forget your business cards.



October Breakfast to Feature Transportation; Gaming

Thursday, October 25, 2012
7:30 am - 9:00 am
Location TBD



Richard A. Davey
MassDot Secretary & Chief Executive Officer

Secretary Davey, appointed by Governor Deval Patrick in September 2011, Davey works to provide a safe, reliable and efficient transportation network for residents of the Commonwealth.



Janet Kavinoky
Executive Director, Transportation & Infrastructure, U.S. Chamber of Commerce

Kavinoky leads the U.S. Chamber's efforts related to maintaining, modernizing, and expanding transportation & Infrastructure.



Stephen P. Crosby
Chair of the Massachusetts Gaming Commission.

The mission of the Massachusetts Gaming Commission is to create a fair, transparent, and participatory process for implementing the expanded gaming law passed by Legislature in November, 2011.



The cost to attend the Good Morning Metro South Breakfast is \$25 for members and \$35 for future-members and includes breakfast and networking opportunities. As always, don't forget your business cards! Register online at www.metroouthchamber.com or by calling Kim Prosper at 508.586.0500 x 231, or email kprosper@metroouthchamber.com for more information. Sponsored by Brockton Area Multi Services.

BOARD OF DIRECTORS	DIRECTORS
OFFICERS	Jane Callahan - HR Alternatives
Chair of the Board Peter Neville Concord Foods	Richard Colon -Verizon Communications
President and CEO Christopher Cooney Metro South Chamber of Commerce	Loretta DeGrazia - East Coast Petroleum
Chair-Elect William Morse Mutual Bank	Peter Dello Russo - Bridgewater Savings Bank
Treasurer John McGovern Rodman & Rodman, PC, CPA's	Francis Dillon - Stonehill College
Vice Chair Community Affairs Andrea Papadopoulos Arista Associates, Inc.	Kim Hollon - Signature Healthcare
Vice Chair Economic Development Steve Hall Prism Energy Services	Robert Kenworthy - Bank of America
Vice Chair Government Affairs Susan Joss Brockton Neighborhood Health Center	Jeffrey Liebman - Good Samaritan Medical Services
Vice Chair Membership Development Patricia Williams HarborOne Credit Union	Marc Lucas - Attorney at Law
Immediate Past Chair Scott Sanborn TD Bank	Dr. Dana Mohler Faria - Bridgewater State University
CHAMBER STAFF	Jim Murphy LSP - GeoInsights
Christopher Cooney, CCE President and CEO x 223	Gerald Nadeau - Rockland Trust Company
Yara Cardoso Connecting Activities x 229	Jonathan "Jay" Pike - Sharkansky LLP
Lisa Keene Business Development x 225	Bill Scanlon -Community Newspapers (The Enterprise)
Kathleen Lynch Membership Director x 227	Andrew Schwartz Law Office of Andrew H. Schwartz, LLC
Newsletter Written & Designed by Alison van Dam	
508-586-0500 Front Desk x 221	
Kimberly Prosper Program Director x 231	
Lisa Pearce Finance x 230	
Alison van Dam, IOM Director of Communications x 222	



ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Photo and print production by Mark Mahoney, The Enterprise

Networking at Events
is one of the most effective ways
to grow your business!

SEPTEMBER Calendar

5	Ambassador Meeting	8:00 am
5	Costa Rica Trip Info Session	6:00 pm
12	Bridgewater Savings Bank Business After Hours 14 Main St., Bridgewater (Bridgewater Center)	5:30 pm
14	Government Affairs	12:00 pm
19	Good Morning Metro South The Shaw's Center, 1 Feinberg Way, Brockton	7:30 am
20-23	Greek Festival Annunciation Greek Orthodox Church, 457 Oak St., Brockton	
23	Rocky Statue Dedication Champion Park, Brockton High School	1:00 pm
25	CheerPack Ribbon Cutting & BBQ One United Drive, W. Bridgewater	12:00 pm
27	Crescent Credit Union Business After Hours Boys & Girls Club, 233 Warren Ave, Brockton	5:30 pm
28	The Mattress Maker Ribbon Cutting Ceremony 200 Montello Street, Brockton	11:00 am
Coming Up October		
3	Ambassador Meeting	8:00 am
3	Legislative Reception Stonehill College, Donahue Hall, North Easton	5:30 pm
8	Columbus Day - Chamber Closed	
11	Unlocking the Full Value for Your Business	8:30 am
11	Bath Fitter Business After Hours 25 Turnpike Street, West Bridgewater	5:30 pm
16	Executive Board Meeting	3:00 pm
17	Mutual Bank Business After Hours 777 Belmont Street, Brockton	5:30 pm
24	EquipNet Ribbon Cutting 5 Dan Road, Canton	3:00 pm
25	Good Morning Metro South Location TBD	7:30 am
31	Board Meeting	12:00 pm
Save the Date November		
7	Ambassador Meeting	8:00 am
14	99th Annual Meeting & EXPO Massasoit Conference Center, Route 27, Brockton	
	Expo Begins	10:30 am
	Annual Meeting Luncheon	12:00 pm
	Expo Ends	3:00 pm
Note: All meetings are held at the Metro South Chamber Office or Metro South business Assistance Center (BAC) unless otherwise indicated.		

GOODNews

HSA New Service Line

HSA has over 50 years of health and chamber insurance sales experience dedicated to educate, quote, and enroll. Health Insurance plans are confusing and change all the time. Business owners are overwhelmed. At HSA we recognized the problem and made immediate changes that will help. Please call us should you need more information. The new # is 1-888-703-3335, or email info@chamberinsuranceservices.com

Children's Museum in Easton Golf Tourney

The Children's Museum in Easton will be hosting its 7th annual 'Play Fore Kids! Golf Tournament' this Columbus Day, Monday October 8 at the Easton Country Club. This year golfers young and old, will participate in this family friendly 9-hole tournament to raise funds for the Museum's programs. After the golfers finish, there will be a family style dinner great raffle prizes and an awards ceremony. Ending the day with bang is a fabulous fireworks display. Tickets can be purchased for dinner, reception, and fireworks for those not planning to tee off for just \$25. Visit: <http://www.childrensmuseumineaston.org/golftournament08.aspx>

Noube Rateau, Documentary Winner

Noube Rateau, president of Noube Productions is the winner of the Silver Ace Award, Las Vegas 2012 and Best Documentary, Philadelphia 2012. He was also part of the Brockton Arts Inc. presentation of Shoe City Screens, along with Brockton Arts Inc. founder Arnie Danielson and Aaron Thibeault award winning cinematographer and student of the Rockport School of Film and Cinematography in Rockport, ME.

Old Colony Hospice Awards

Saturday, September 1st to Friday, September 28th – Spirit of Hospice Award –nominations for the Old Colony Hospice, Spirit of Hospice Award will be accepted during September. This award is presented annually to an Old Colony Hospice employee, volunteer or friend of Old Colony Hospice who, through outstanding involvement and dedication, has contributed significantly to Old Colony Hospice's vision and mission. Anyone can make a nomination, for details visit www.oldcolonyhospice.org or call Patricia Sweeney at 781-341-4145. The award will be presented at our annual meeting to be held Wednesday, November 7, 2012.

Good Sam Thoracic Surgery Program

Dr. Walter Lech, a Harvard-educated thoracic surgeon, is joining Good Samaritan Medical Center in an expansion of the health care institution's thoracic surgery program for treating diseases of the esophagus, lungs and airway. Dr. Lech comes to Good Samaritan from Brigham & Women's Hospital. As a thoracic surgeon, Dr. Lech will perform operations on the trachea, lungs, esophagus and mediastinum. He will also be a member of Good Samaritan's robotic surgery team. Dr. Lech's area of special interest is Video-Assisted Thoracic Surgery (VATS), a minimally invasive approach to general thoracic procedures. Dr. Lech's office will be located in Suite 2100 at 1 Pearl St., in Brockton. His office may be reached at 508-897-6015.

Downtown Brockton Mural

With funding from the Commonwealth Corporation, the Brockton Area Workforce

Members - Send Good News to
avandam@metrosouthchamber.com

Investment Board's YouthWorks OneStop Summer Jobs Program, and My Turn, Inc created summer jobs for 16 Brockton teens and youth mentors under the supervision of Artists For Humanity (AFH), an award winning youth arts enterprise based in Boston. The creative Brockton teens were hired to research, conceive and create a 18' X 75' wall mural to enhance the Brockton Enterprise Building owned by Trinity Financial.

Appraisal Day at Fuller Craft

Saturday, September 8, 2012, 10:00 am - 4:00 pm. This is a rare opportunity for you to bring the furniture, artwork, keepsakes, and other "treasures" hiding in your house to Fuller Craft Museum for a verbal appraisal. Also, come learn from the experts in the care, maintenance, preservation, and repair of your special objects. Discounted Admission: Members Free, \$5 Nonmembers Plus \$5 fee per item appraised. The experts below will be on hand to talk about the care and preservation of certain items. Chris Storch will disassemble and reassemble a grand piano, so that you can see the inner working on the instrument.

Census Mobile App

The U.S. Census Bureau today released its first-ever mobile application, "America's Economy," which will provide constantly updated statistics on the U.S. economy, including monthly economic indicators, trends, along with a schedule of upcoming announcements. The app combines statistics from the U.S. Department of Commerce's Census Bureau, Bureau of Economic Analysis, and the U.S. Department of Labor's Bureau of Labor Statistics. Users will be able to set alerts to receive notifications when economic indicators are updated. They can also add statistical release schedules to their personal calendars. America's Economy is available now for Android users and is expected to be available for Apple smartphone and tablet users soon.

Fashion Show to benefit Penelope's Place

Please join us for brunch and a morning of fun and fashion as people of all ages walk the runway to raise funds for Penelope's Place Domestic Violence Shelter. The brunch is being hosted by the Friends of Penelope's Place and takes place at the Martin Institute at Stonehill College on Sunday, September 30, 2012 from 11:00 to 2:00PM. Tickets are \$40/person and all proceeds go to Penelope's Place. Visit healthimperatives.org for tickets or contact Bev Wright at bwright@healthimperatives.org or 508-583-3005, ext. 219.

Signature Healthcare Vascular Laboratory Accredited

Signature Healthcare Vascular Laboratory Services was recently awarded a three-year term of accreditation in Vascular Testing in four areas; Peripheral Venous Testing, Extracranial Cerebrovascular Testing, Peripheral Arterial Testing, and Visceral Vascular Testing by the Intersocietal Accreditation Commission (IAC). Signature Healthcare is the only Vascular Lab on the South Shore with these four accreditations.

Hamilton Joins United Way Board

United Way of Greater Plymouth County is pleased to announce Patrick Hamilton has recently joined its Board of Directors. Patrick earned his Bachelor of Science in Gerontology from Metropolitan State College of Denver, a Masters in Public Administration and a Master

of Science in Gerontology from the University of Southern California in 1994. He is responsible for the administration and oversight of over \$1.2 million dollars in Older Americans Act funding for elder services in the greater Plymouth County region.

GROW Associates Annual Harvest Ball

Saturday, September 8: Please join GROW Associates, Inc. in celebrating their 2nd Annual Harvest Ball on Saturday, September 8, 2012, at the Brockton VFW from 7:00pm-11:00pm. Come join us for this special event and enjoy a fabulous night of dinner and dancing in addition to great raffle prizes and silent auction items! Admission is \$35 per person. If you'd like to donate an item for our raffle or auction OR to purchase tickets are available at GROW Associates, 101 Wales Ave., Avon, or by calling by calling 508-408-4210.

Teen Challenge Fashion Show

Saturday, September 8: The Teen Challenge Women's Guild presents New Look New Life Fashion Show & Brunch at Stonehill College Martin Institute, 320 Washington Street, Easton. 9am- Boutique/craft shopping. 10am- Fashion show/brunch. Proceeds to benefit Teen Challenge. Tickets are \$30 each, open seating. Reserved table for eight for \$220 if ordered at the same time. Visit www.teenchallengefashionshow.org or call 508-586-1494.

Catholic Charities Golf Tournament

Thursday, September 13: The Eleventh Annual Friends of Catholic Charities Golf Tournament at Easton Country Club. This annual event provides much needed support to the Thanksgiving Turkey Distribution and our Winter Fuel Assistance program. Join us for this great day of golf on a great course! Tournament includes: Greens Fees and Cart, Continental Breakfast & Buffet Lunch, Player Gift, Snack Pack, Driving Range & Photo of each foursome. Foursome: \$520 Individual: \$130 Lunch Only: \$40. Sponsorship opportunities are also available: Double Eagle: \$5,000, Eagle: \$3,000, Birdie: \$1,000 and Hole: \$250. For more information please contact either Barry Veronesi at 617-451-7973 or Nicki Meade Draves at 508-587-0815 x264.

HarborOne's MultiCultural Banking Center Recognized

"NerdWallet", a personal finance search site that offers unbiased recommendations of financial services recently announced that it had named HarborOne Credit Union's MultiCultural Banking Center as "The Best Teaching Facility" for offering unique Financial Literacy programs. In the five years of its existence, thousands of residents have attended classes, workshops and one-on-one sessions at the Center including programs on Financial Education, Credit Coaching, Home Ownership, Foreclosure Mitigation, English for Speakers of Other Languages, Computer Basics, Citizenship Test Preparation, free Income Tax Preparation and more.

World Wide Day of Play

Saturday, September 22: The Boys and Girls Club of Brockton is proud to announce the "World Wide Day of Play" to be held Saturday, September 22, 2012 from 12 noon till 4:00 p.m. a fun free event for the whole family. The day will include music, games, performers, educational activities and much more. Located at 233 Warren Ave and extended to the Keith Field, West Elm Street, Brockton, parking will be available at the at the club and the Arnone

School. For more information email Sondra at sbray@bgcbrockton.org.

Military Appreciation Day

Saturday, September 22: Military Appreciation Day hosted by Porter & Chester Institute, 10am-3pm. Honoring all soldiers, veterans and their families. Free hot dogs and hamburgers, bounce house for kids, military recognition ceremony, national guard vehicles on display, VA services representative on-hand and local safety and emergency vehicles on display. Free and open to the public, rain or shine. 5 Campanelli Circle, Canton. Call 781-830-0350 or visit www.facebook.com/porterchester.

Bath Fitter 2nd Annual Open House

Saturday, September 22: Bath Fitter 2nd Annual Open House and Family Fun Day. 10am-5pm. Become eligible to win a free bathtub/shower renovation (valued up to \$3000). Drawing will be done at the end of the day). There will be many other amazing prizes, including pats and red sox tickets, food, a down, facepainter, dj and more. 25 Tumpike Street, W Bridgewater. Call 1-800-479-8827.

Voices of Champions

Thursday, September 27: Harvest Gala/The Voices of Champions - Ten vocalists will compete for honors at the annual fall gala of the Charity Guild. Doors open at 7 p.m. at the Shaw's Center. The singer Ayla Brown will perform, and there will be hors d'oeuvres, dinner and silent and live auctions. All proceeds benefit the Guild's food pantry in Brockton. Tickets are \$75 and can be reserved by calling the Guild at (508) 583-5280 by Sept. 1 or visiting www.thecharityguild.org. For more information call Michael Molyneux at (781) 784-1928.

Salt-n-Pepa Concert at Campanelli Stadium

Saturday, September 8: Salt-n-Pepa live in concert at Campanelli Stadium, 1 Feinberg Way, Brockton. Also featuring Stevie B, Austin Brown and Blu Cantrell. All ages show. Advanced tickets on sale now at the Campanelli Stadium Box Office. For more info, call 508-559-7070 or 917-797-3237. Visit www.brocktonrox.com.

Golf Tournament to Benefit the Caring for Kids Program

The 23rd Annual Caring for Kids Golf Tournament will take place on Monday, September 10th at Thorny Lea Golf Club in Brockton. Proceeds support the Brockton Visiting Nurse Association's Caring for Kids Program, specialized home health care for infants, toddlers and school age children. This year's golf tournament will also feature a Helicopter Golf Ball Drop. Tickets for the Helicopter Golf Ball Drop are only \$10 – with cash prizes of \$1,000, \$750 and \$500 for 3 lucky winners. Register to play golf and/or purchase your lucky raffle ticket by calling Linda Richards at the Brockton Visiting Nurse Association at 508-894-5286 or by visiting brocktonvna.org.

Greek Food Festival

September 20-23: Annunciation Greek Orthodox Church Food Festival, 457 Oak Street, Brockton. September 20: 11am-10pm. September 21 & 22: 11am-11pm. September 23: 12pm-6pm. Free admission and food to go. Authentic Greek food, music and dance performances. www.annunciationbrockton.org.

Report of the Nominating Committee

The Chamber Board of Directors, composed of a broad cross-section of Chamber members, is responsible for policy direction for the organization. For continuity, board terms are staggered over three years. The Chamber's Nominating Committee has prepared the following slate of candidates to fill terms expiring this year on the Board of Directors.

Nominated to serve a three-year term in the Class of 2015 are **Peter Neville, Concord Foods; Jane Callahan, On Deck Sports; Peter Dello Russo, Bridgewater Savings Bank; Fran Dillon, Stonehill College; Andrew Schwartz, Attorney; Robert Kenworthy, Bank of America.**

Nominated to serve a two-year term in the Class of 2014 are **Loretta DeGrazia, East Coast Petroleum; Reinald Ledoux, Brockton Area Transit Authority; Andy Raczka, Abington Bank, Rich Hynes, Barbour Corporation.**

Nominated to serve a one-year term in the Class of 2013 are **Larry Siskind,**

Siskind & Siskind LLC; Jonathan "Jay" Pike, Shakansky LLP CPAs; Gregory Hart, Ercolini & Company LLC, CPAs; Joe Cardinal, National Grid.

In accordance with the Chamber bylaws, additional names of Chamber members can be nominated by petition bearing the signatures of at least 30 member firms in good standing. Such petitions must be filed by September 15, 2012. If a legal petition is presented with additional candidates, the names of all candidates will be mailed to all active members. If no petition is filed, the nominations shall be closed and the nominated slate will be elected by the Board at their October meeting. New Board members will take office at the **Chamber's Annual Meeting on November 14, 2012.** All Board of Directors' meetings are open to any Chamber member who wishes to attend.



Chamber Mourns Board Member Jack Conway

John E. "Jack" Conway of Scituate passed on July 23rd, 2012 age 88 at South Shore Hospital, Weymouth. He was an extraordinarily generous philanthropist who consistently managed to stay in the background.

He was born in Boston and attended the University of Notre Dame. After two years of selling



Jack Conway

his real estate in Natick, Conway moved to the South Shore and opened his one-man office in Hingham in 1956. Jack Conway & Company now operates 40 real estate offices from its headquarters in Hanover, and has more than 600 employees. He and his company were a dominant force for decades in the real estate market south of Boston, in which he branded Conway Country. A veteran of the U.S. Navy, Jack served during World War II, and was a candidate for U.S. Congress in 1982. Jack was a member of the American Legion Post #144, the development council of Stonehill College, the board of South Shore Hospital and a founding member of the Ambassadors of Holy Cross. He was a Knight of Malta.

The founder and Chairman of Jack Conway & Company, Jack was the former President of the Mass. Association of Realtors and Vice-President of the National Association of Realtors, and was named the state's Realtor of the Year in 1971. He served as President of the Plymouth County Development Council, the South Shore Chamber of

Commerce, the Scituate Chamber of Commerce and the Metro South Chamber of Commerce. He also served as president of the Relo International, and was a founding member of Leading Real Estate Companies of the World.

Conway is recognized today as an innovator. His list of industry honors and awards exceeds the term lengthy. His was among the first brokerages in the country to operate its own mortgage company. He insisted on extensive training for anyone selling homes for him, and when that training was not available, he started his own in-house real estate academy.

Conway's charities and his quiet support for good causes were many, near and far. He was the founder of a group that supports the work of a Catholic religious order among the poor in Peru, and he loved his faith in many, many ways. Closer to home, the Conway Children's Advocacy Center in Brockton is named in honor of Conway and his wife. So, too, is the "The Conway House," a family shelter in Middleboro operated by Brockton's Mainspring Coalition for the Homeless.

"Jack Conway was a great friend to the Chamber. His active participation, meaningful contributions and significant impact on so many aspects of this community will be greatly missed. He was a friend and trusted advisor. I will miss him", said Christopher Cooney, Metro South Chamber President & CEO.

Small Business Assistance Providers at Chamber

The following business organizations provide assistance and resources for businesses. They all hold offices within the Metro South Chamber of Commerce building located at 60 School Street, Brockton. Call the numbers below to schedule appointment times.

Massachusetts Supplier Diversity Office (SDO)

John Fitzpatrick, Contact: 508-287-9606, John.B.Fitzpatrick@state.ma.us
Chamber Office Hours: 9:00 am to 5:00 pm M,T,W and F (most weeks).



SDO is an agency which helps promote the development of Minority Business Enterprises (MBE) and Women Business Enterprises (WBE) business enterprises and non-profit organizations by becoming SDO certified. Certification can be used as a marketing tool to enhance a firm's ability to do business in public markets and with the state government. The Commonwealth of Massachusetts spends more than \$4 billion a year doing business with firms. More than \$240 million is targeted to SDO certified minority and women businesses. Visit www.somwba.state.ma.us.

Small Business Administration (SBA)

Donna O'Connor, Contact: 617-565-5607, donna.oconnor@sba.gov
Chamber Office Hours: 9:00 am to 5:00 pm, Wednesdays.



SBA builds and maintains collaborative partnerships with small business stakeholders such as economic development practitioners in Government Organizations, chambers and associations, educational institutions and civic/community organizations. The SBA Advantage Workshop, held the 3rd Thursday of the month at CareerWorks in Brockton, provides information on the various SBA programs and services available to prospective or current entrepreneurs who need assistance in starting or expanding their business. Visit www.sba.gov.

MassDevelopment

Larry Cameron/Jim Walsh, Contact: 508-678-0533, lcameron@massdevelopment.com
Chamber Office Hours: By appointment or as needed.



MassDevelopment is a unique organization providing low cost financing for businesses and not-for-profit organizations in Massachusetts for every phase of a development project. We specialize in Massachusetts growth. For more information contact Larry Cameron at 508-678-0533. Visit www.massdevelopment.com.

The Massachusetts Small Business Development Center

Manassah Bradley, Contact: manassah@msbdc.umass.edu
Chamber Office Hours: Wednesdays, 9:00 am - 4:00 pm, by appointment.
Call Allison or Tammi at 508-673-9783 to schedule an appointment.



The Massachusetts Small Business Development Center offers existing and future entrepreneurs free one-on-one expert business advice and training. MSBDC advising generally consists of assistance with business plans, obtaining loan and equity financing, franchising, manufacturing, international trade, high-tech endeavors, contracting, marketing and other growth strategies. Visit www.msbdc.org/semass.

SCORE

Frank Sebastian, Contact: 508-587-2673
Chamber Office Hours: By appointment.



Southeastern Mass. Score provides free and confidential business counseling tailored to meet the needs of your small business and your personal objectives. Contact SCORE to set-up an appointment to meet with a business counselor to develop your business plan, discuss a new idea or tackle a business problem. SCORE also offer workshops for both start-up entrepreneurs and existing small business owners. A resource partner with the U.S. Small Business Administration, SCORE has helped more than 8.5 million entrepreneurs since 1964. Visit www.scoresma.org.

Attorney General HomeCorps Office

Opening soon, 5 days a week. To learn more, visit www.mass.gov/homecorps.



The Attorney General HomeCorps satellite office will host the HomeCorps Loan Modification Initiative, coordinated by an Assistant Attorney General who is a specialist responsible for providing direct assistance to homeowners seeking loan modifications to avoid foreclosure. Search www.mass.gov.

CheerPack Ribbon Cutting Ceremony & BBQ



Ribbon Cutting Ceremony • September 25, 2012, 12:00 pm
One United Drive, W. Bridgewater

Join Cheer Pack and the Metro South Chamber of Commerce as we welcome Cheer Pack's manufacturing and headquarters facility to One United Drive in West Bridgewater with a special ribbon cutting ceremony on Tuesday, September 25, 2012 at 12:00 pm.

Following the 12:00 pm ribbon cutting and photo opportunity, there will be a BBQ lunch provided by Chili Head BBQ of W. Bridgewater. Join us for this informal day of celebration and networking.

Cheer Pack manufactures innova-

tive flexible packaging for the food and beverage industry, providing convenience and practicality. The move from Plymouth to the 315,000 sq ft West Bridgewater location represents an investment of approximately \$23 million and will create 77 new jobs.

For more information on Cheer Pack, visit www.cheer-pack.com. For more information on the ribbon cutting, or to

RSVP, contact Stacia at 508.927.7877, sdraper@cheerpack.com.



Sparky's Auto Celebrates Grand Opening



Sparky's Auto, a used car dealership, recently celebrated their grand opening at 845 Temple Street (rt. 27 south) in Whitman with a ribbon cutting ceremony. The day consisted of free hotdogs, soda and chips, tours, and networking opportunities. Pictured: David Jones of Bridgewater; Billy Michaud, owner and 2012 recipient of the Metro South Chamber Entrepreneur of the Year Award; Yashin Cerritos, Mutual Bank; John Dawson of Rockland; Theresa Michaud of Brockton; and Sean Rice of Avon.

To schedule your ribbon cutting ceremony, contact Kathleen Lynch, 508.586.0500 x 229.

Join us for Relaxation & Adventure in Costa Rica

March 9-17, 2013



Learn about Costa Rica's unique vegetation on a guided nature walk through the cloud forest, spot indigenous wildlife on a Cano Negro river boat cruise, and enjoy the tropical landscapes and breathtaking scenery surrounding Arenal Volcano. You will also visit a coffee plantation, visit a local school, explore the hanging bridges, go on a zipline tour and relax on the beach at an all inclusive resort. This trip offers something for everyone. \$2,279 based on double occupancy. Book now and save \$100. For more information, visit collettevacations.com/link/499244.

FREE INFO SESSION:

Wednesday, September 5, 6:00 pm

Metro South Chamber, 60 School Street, Brockton.

RSVP to Alison van Dam,

avandam@metrosouthchamber.com, 508.586.0500 x 222.

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The Mattress Maker Moves to Brockton

Ribbon Cutting Ceremony • September 28, 2012, 11:00 am
200 Montello Street, Brockton



Join the Metro South Chamber of Commerce as we welcome a new Brockton business, The Mattress Maker of New England to the community with a ribbon cutting ceremony on Friday, September 28th at 11:00 am. The Mattress Maker of New England is located at 200 Montello Street, Brockton, in the former Hanson Printing building. The ribbon cutting will feature refreshments and networking. For more information or to register, contact Joseph Goncalves at (508) 583-2363.

A grand opening will take place on Saturday, September 29 starting at 10am. Customers will receive 20% off mattress sets. Be sure to stop by for savings.

For over 30 years, The Mattress Maker has manufactured high quality mattresses and foundations while building a reputation of excellent customer service. They manufacture custom made mattresses at special size and quality with prices that you can afford. The Mattress Maker of New England Specializes in retail, wholesale, hotel/motel industry, hospital/medical, RV/boat, collegiate, and non-profit government agencies. For more information please visit www.themattressmaker.com.

EquipNet Relocates Within Canton



Ribbon Cutting Ceremony • October 24, 3:00 pm
5 Dan Road, Canton

Join EquipNet and the Metro South Chamber as we celebrate EquipNet's relocation of their world headquarters to a new 100,000 sq foot facility located at 5 Dan Road in Canton, MA on Wednesday, October 24, 2012 from 3:00 pm- 4:00 pm.

Following the ribbon cutting and photo opportunity, there will be refreshments, tours and networking.

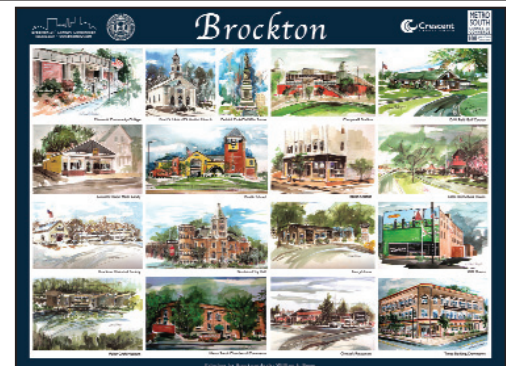
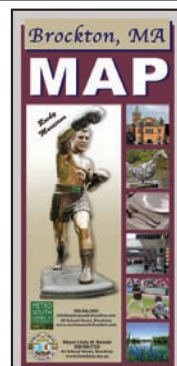
Since the company was founded in May, 1999, EquipNet has become a global leader in helping companies buy, sell and manage their surplus equipment. The EquipNet workforce has grown from 2 original employees to a staff of 115 people with offices in

Canada, Latin America, the UK, Europe, India and Asia. The EquipNet

MarketPlace has become the world's largest online venue for buying and selling pre-owned laboratory instrumentation and manufacturing equipment in the pharmaceutical, biotech, chemical, food, beverage and personal care sectors. EquipNet's mission is to revolutionize the way Massachusetts companies and global corporations manage their surplus assets, helping them to be both ecologically green and economically wise.

To RSVP for the ribbon cutting, contact Julie Baker at jbaker1@equipnet.com, 781-821-3482.

Brockton Maps Feature Rocky & Brockton Artist



The Chamber, in coordination with the City of Brockton and 21st Century Corporation, has produced new street maps of Brockton! The map cover features the new Rocky Marciano statue. The street map contains street listings, libraries, schools, hospitals, and the breakdown of the Brockton wards. On the back side of the map is a poster of landmarks of Brockton, painted by Brockton artist Bill Beyer. Advertisers include Old Colony Elder Services, the Brockton Council on Aging, Sign Design, The Fuller Craft Museum, Good Samaritan Medical Center, Brockton 21st Century Corporation, the Metro South Chamber of Commerce, and Standard Modern.

To receive your free street map, visit Alison at the Chamber, located at 60 School Street, Brockton, across from City Hall. For more information on the map or advertising opportunities in the next round of maps, contact Alison at 508.586.0500 x 222, or email avandam@metrosouthchamber.com.

Holiday Inn Express, Brockton Celebrates Grand Opening; Networking, Member Orientation



Brian McKenna and Laura Sebastyn, Compass Medical; Gina Holick, Wood Palace Kitchens

Cheryl Brady, Ameriprise Financial; Reiko Beach, Norwell Chamber of Commerce

Nicholas Defresne and Stevie Carvalho, Thompson Farland, Inc.

The Holiday Inn Express, located at 405 Westgate Drive in Brockton celebrated the grand opening of their renovations with a ribbon cutting ceremony. In attendance were Chamber members, elected officials, and Holiday Inn representatives.



Tracey Swartz, Weatherby's Wicker World; Jeff Miller, Signature Healthcare


Jim Prescott, Castle Electric, Scott Charlton, AT&T Business Integrated Solutions

Ted Philips, William Gallagher Associates; Terry Fife, Harbor Insurance Group

Kevin Lynam, Attorney at Law

Regina Murbach, Senechal Insurance Agency

Stephen Lang, Orchard Financial & Insurance

 Holiday Inn Express Hotel Brockton, located at 405 Westgate Drive, offers travelers comfort, convenience and affordability. The hotel is within minutes of the area's historic sites, universities and business destinations, and is within walking distance to Westgate Mall. Great for business or pleasure, the Holiday Inn Express also contains free wi-fi and business center resources, as well as complimentary hot breakfast and free parking. For more information, call 508-588-6300.

Photos by RichMorganPhotography.com



MassHysteria performs for Chamber Members in the Holiday Inn newly renovated meeting space.



Amy Chandler, Optimum Real Estate

Lisa Zolga, Silpada Designs

Sopheakbtra Srunn, SH Spirits & More

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Advertise on Regional Map, Reach 60,000



The Chamber receives thousands of requests for maps annually. Street maps are valuable resources for people relocating to the region as well as for businesses targeting a specific area and residents looking to navigate their neighborhood. The Chamber will be producing new street maps of the Metro South region this summer. We would like to extend an opportunity for you to advertise on this valuable resource. Along with the print version, your ad will be displayed on the Chamber website creating a circulation of over 60,000 viewers. All Chamber members receive 10% off! For more information, contact Alison van Dam at 508.586.0500 x 222 or email avandam@metrosouthchamber.com.

— **MEET YOUR LEGISLATORS, Continued from page 1** —

business community while enjoying complimentary refreshments and hors d'oeuvres.

Legislative actions at municipal offices, on Beacon Hill and in Washington are having far greater impact on Metro South area businesses than ever before. As a result, there is a greater need for our business community to speak out and be heard on regulations affecting commerce and industry.

As a member of the Metro South Chamber, your organization has a vested interest in helping foster stronger relationships with local officials. The

Legislative Reception is an excellent and cost-effective way for you, your key staff, and colleagues to initiate or renew face-to-face contacts at the state, federal and local level. We encourage your firm to participate and support the unified voice of the Metro South Chamber of Commerce. Together, we can ensure that government understands and supports the needs and concerns of the business community in our region. Register by calling Lisa at 508. 586.0500 ext. 225, lkeene@metrosouthchamber.com or visit metrosouthchamber.com. This event is \$5 for members and \$15 for future-members.

— GMMS TO FEATURE ENERGY PANEL, Continued from page 1 —

Medical Center is the first hospital in the Metro South region to bring robotic-assisted surgery to patients through the acquisition of the da Vinci Si surgical system. This technological advancement brings the latest in physician-assisted minimally invasive surgery. The da Vinci system at Good Samaritan will help treat patients for procedures in gynecology, urology and thoracic surgery, providing a faster return to normal activities for many patients and shorter hospital stay, among other benefits.

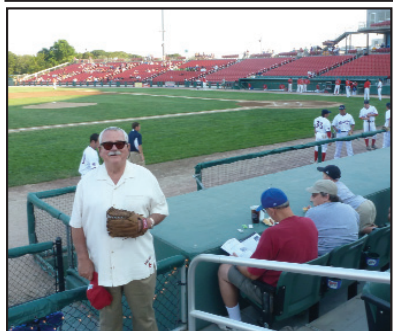
Prism Energy Services provides owners and management of commercial facilities with energy efficiency measures and renewable energy options. Prism Energy Services specializes in the

evaluation, design and installation of energy efficiency measures, renewable energy options, and discounted electric rates.

Sharkansky LLP, CPA's, Brockton is the September's edition of Good Morning Metro South Coffee station sponsor. Sharkansky LLP, CPA's is celebrating its 50th Anniversary in business.

The cost to attend is \$25 for members and \$35 for future-members and includes breakfast and networking opportunities. As always, don't forget your business cards! Register online at www.metroouthchamber.com or by calling Kim Prosper at 508.586.0500 x 231, or email kprosper@metrosouthchamber.com for more information.

Weiler Throws First Pitch at Brockton Rox



In celebration of the Chamber welcoming 120 New Members during the May 2012 Membership Drive, the Chamber held an Appreciation Night at a Brockton Rox game at Campanelli Stadium. At the game, Chamber Ambassador & Membership Drive Chair Friend Weiler of HarborOne Credit Union (pictured left) threw out the first pitch.

In addition, Bridgewater Savings Bank was recognized as the top selling team during the drive.

Prosper Receives IOM Graduate Recognition



Kimberly Prosper, IOM

Kimberly Prosper, IOM, Program Director at the Metro South Chamber of Commerce, recently graduated from Institute for Organization Management, a four-year professional development program run by the U.S. Chamber of Commerce at the University of Villanova in Pennsylvania.

"Institute graduates are recognized across the country as leaders in their industries and organizations," said Raymond P. Towle, IOM, CAE, the U.S. Chamber's vice president of Institute for Organization Management. "These individuals have the knowledge, skills, and dedication necessary to achieve professional and organizational success

in the dynamic association and chamber industries."

Since 1921, chambers of commerce and associations have used the U.S. Chamber's Institute program as a training platform for the professional development of their top talent. Institute's curriculum consists of four, weeklong sessions at five different university locations throughout the country. Each week, participants receive training in leadership, advocacy, finance, membership, emerging technologies, and many other organizational management competencies.

Chamber President & CEO Christopher Cooney and Chamber Director of Marketing & Communications Alison van Dam are also graduates of IOM.

Kimberly Prosper also recently completed the Program for Women in Politics and Public Policy at the John W. McCormack Graduate School of Policy and Global Studies administered by the University College at UMass Boston. The two-semester graduate certificate program is designed to prepare women to take on leadership roles in government and non-profit organizations, hold public office and pursue advanced degrees, most frequently in law and public policy.

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosouthchamber.com.



The Bridgewater Business Association (BBA) will present the 24th Annual Autumn-Fest on Saturday, September 29, 10-4 on the Campus of Bridgewater State University in front of Boyden Hall on the quad. It is attended annually by over 5,000 people. The great family day includes sampling the wonderful products and services of the BBA, delicious food and treats, music, crafts and face painting, live demonstrations and activities, train rides, moon bounce, live animal petting zoo, the Bridgewater Fire Department & Police Department, Poppee the Clown, Dance Theatre of New England, magic and much more. Admission is free. Call Cheryl at 508-946-8350 if you are interested in sponsoring or have other questions. Visit www.autumnfest.net.

The Stoughton Chamber of Commerce will present "Planning for the Future" on Thursday, September 13, 6-7:30 pm at the Courtyard by Marriott, Stoughton, catered by Smokey Bones Restaurant. Speakers will be on board to explain what Master Planning is all about. For more information, visit stoughtonma.com or call 781-297-7450.



The Norwell Chamber of Commerce will host their Taste of Norwell on October 18 at the Cushing Center, 5:30 pm - 8:30 pm. Save the Date! Visit norwellchamberofcommerce.com for more information.

The East Bridgewater Business Association (EBBA) promotes a healthy business environment by providing a unified voice for business, a forum for networking, education of businesses and support to community activities. Visit www.eastbridgewaterbiz.com.



The Avon Industrial Park Association (AIPA) serves as an advocate for the Avon Industrial Park. Issues of concern include the possibility of sewerage in the town and park beautification. For more information, call Bob Costa at 508-586-0900.



99th Annual Meeting and Business-to-Business Expo

Wednesday, November 14, 2012 from 10:30 a.m.-3:00 p.m.
Massasoit Conference Center, Brockton

The Annual Meeting and Business-to-Business Expo is soon approaching. Mark your calendars for this special event!

Annual Meeting Luncheon

12:00 pm - 1:45 pm

Join other business people and community leaders and attend the Annual Meeting to celebrate businesses working together for the future of the Metro South Region. The Annual Meeting will feature Robert L. Caret, University of Massachusetts President, networking, awards and raffles. The cost to attend is \$45 for members and \$55 non-members. Call **Kim Prosper** at 508.586.0500 x 231 or email kprosper@metrosouthchamber.com for tickets and info. You may also purchase tickets at www.metroouthchamber.com

Business-to-Business Expo



10:30 am - 3:00 pm

At the Expo explore the products and services of value to your business and profitable business contacts with over five hundred attendees. Be sure to schedule time either before or after the annual meeting to participate in the Business-to-Business Expo.

Reserve Your Booth Space Now!

The Business-to-Business Expo is a great opportunity to reach five hundred business people throughout the Metro South region. Designed to be a personal table-top expo, presenters will be provided with meaningful opportunities to promote their company to prospect after prospect. It is the right place, the right time, and the right audience.

The cost of a table is \$349 for members. Register and pay before **October 1** and receive the discounted price of \$299. (Future-Member rate: \$449). In previous years, the Chamber's response to this opportunity has been very strong. Since space is limited, registrations are on a first come, first served basis. To reserve your table, call **Kim Prosper**, at 508.586.0500 ext. 231.

Sponsorship Opportunities Available

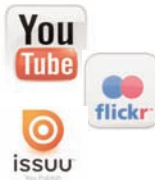
All sponsorship categories can be tailored to fit your company's needs. Call **Kim Prosper** at 508.586.0500 x 231 for prices and information.

Let the Chamber Grow Your Social Network

Did you know that you have the ability to link the social media sites that your company participates in on the Chamber's online member directory? Simply login to the member's only section of the Chamber's website located at metrosouthchamber.com/membership/member-login and add the links. Also, be sure to join the conversation by following the Chamber on the various social media platforms.



[facebook.com/metrosouthchambercommerce](https://www.facebook.com/metrosouthchambercommerce)
twitter.com/MetroSouth
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Leading Businesses, Leading Communities.
To find out more about Chamber Membership, contact Kathleen Lynch,
508.586.0500 x 229, klynch@metrosouthchamber.com

Support the Rocky Statue Committee

Help make history by contributing to the Rocky Marciano Statue project and Champions Park. The Rocky Marciano Statue Committee is looking to raise \$250,000 to cover the costs of the engineering services, architectural design, landscaping and other related costs. Several options are available, including purchasing an inscribed donor brick, sponsoring the park or the entrance sign, or sponsoring a large or medium sized brass plaque at the base circulating the statue. There are also ads available in the Commemorative Statue Dedication Day Program to be distributed at the unveiling on September 23. For more information, visit www.rockystatue.org. You may also send checks made payable to the Brockton Education Foundation/Rocky, c/o Aldo Petronio, Brockton Public Schools, David E.Crosby Administration Building, 43 Crescent Street, Brockton, MA 02301.

Champions Weekend, September 21 -23

The following events will be presented in conjunction with the Rocky Marciano Statue unveiling event (September 23, 1pm, Marciano Stadium) in Brockton.
9/21: BHS vs. Xavian Football Game, 7pm at Marciano Stadium
9/22: Rocky Road Race, 10am at DW Field Park
9/22: Fighting Event, 12pm at Marciano Stadium
9/22: Rocky Dinner Reception, 6:30 pm, Massasoit Conference Center
9/23: Rocky Statue Unveiling, 1:00 pm, Marciano Stadium, Brockton High School
Additional Community Events:
9/20-9/23: Greek Festival, Annunciation Greek Orthodox Church, Oak Street
9/23: Brockton Neighborhood Health Center Triathlon, 9-11am at DW Field Park

After Hours at Baypointe Rehabilitation

Baypointe Rehabilitation & Skilled Care Center offers comprehensive, cost-effective rehabilitation and nursing care in a skilled care setting. Located at 50 Christy Place, Brockton. Call 508--580-6800 or visit www.pointegroup.com.
Photos by RichMorganPhotography.com



Steve Sorkin, Blue Hill Press;
Robert E. Mance, Wealth Management Advisor



Charity Thompson, New York Life Insurance;
Anne Celeste Mazza, Fun Enterprises, Inc.



Michele Wein-Crelly & Lache Auger,
Michele's Massage Studio



Corrine Kosinski & Nicole Johnson,
Verizon Wireless



Laurie Blair-Lamb, Laurie B Design;
Murray Yetstein, Source4



James Morris, Administrator,
Baypointe Rehabilitation & Skilled Care Center

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Brockton Area Arc, Inc.
Brockton Area Multi-Services, Inc.
Brockton Clean Energy
Brockton Symphony Orchestra
Brockton VA Medical Center, CWT
Cameron's On The Green
CareerWorks
CATAx, Inc./Christos Liapopoulos
CertaPro Painters
Congressman Stephen Lynch
Crocetti's Oakdale Packaging
Company
Duval's Pharmacy Store Two, Inc.
Dwyer's Glass Company, Inc.
Effective Logistics
Farley Funeral Home, Inc.
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GROW Associates, Inc.
Hub Technical Services
Hurkett & Associates
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Peter G. Veale, D.M.D. Inc.
Kelley Auctions LLC
Koso America
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Living the Dream Auto Care
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Roger Keith & Sons Insurance
South Shore Rehab & Skilled Care
Center
St. Joseph Manor Health Care, Inc.
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Supreme Enterprises
Supreme House of Pizza
The Back Nine
The Charity Guild, Inc.
Thomas J. Curtin, DDS
Tiger Payment Solutions
Toll Road Truck & Trailer Corporation
Trojan Recycling, Inc. and Transfer
Station
Trufant Real Estate, Inc.
Universal Benefit Plans, Inc.
Wainwright & Wainwright,
Attorneys at Law
Wal Mart #2122
Walgreen's Co.
Westfield Child Center
William E. Beyer Design

The Fall is a Great Time to Host an Intern

School is just around the corner and soon there will be an abundance of high school student interns available to assist employers at their workplaces. In the Connecting Activities Internship Program, students from local high schools are matched to worksites based on their career interests and are involved in a meaningful worksite learning experience that builds academic, technical, and workplace skills. Become a leader in the community by hosting an intern and help shape the future of the Metro South region's skilled workforce!

If you are interested in hosting an intern at your worksite, please contact Yara Cardoso, Connecting Activities Coordinator, by calling (508) 586-0500 x 227, e-mail ycardoso@metrosouthchamber.com, or visit www.metroouthchamber.com.

Summer of Work and Learning Successful



Victor Pimentel rakes in front of City Hall

The Brockton Public Schools Summer of Work and Learning had yet another successful year, ending their program August 3rd with an Intern Showcase and Network Luncheon at Thorny Lea Golf Club. The students participated in paid internships around the city of Brockton, and centered their activities around the theme of Community Service. The thirteen teams developed skills in portfolio development, online learning, action research plans, and so much more. The Summer of Work and Learning also kicked off their first year of "Giving ONE Day Back" where they set aside one day to put their action plans into work and help out in their communities. The students showcased their work in a professional manner with the support of their employers and team leaders, and held no hesitation in expressing how Summer of Work and Learning helped build their futures and gain insight to the workforce.

Update Your Directory Listing Online!

The Metro South Chamber of Commerce is celebrating one hundred years of serving the business community in 2013. In recognition of this milestone, the Chamber will be producing a special edition Centennial Book for Business and Resource Guide (B4B).

The B4B is distributed to over 5,200 people including member businesses, new businesses, visitors, residents, town halls, libraries, and more. In addition, it is posted online where it receives over 10,000 views annually.

This year, the B4B will contain a photo recap of the past 100 years, history of the Chamber, information on the region, including healthcare facilities,

education, and community profiles.

Each Chamber member receives 2 free listings. Members may update their annual verification form online to ensure accurate listings in the Members Only Section of the Chamber website. The information on the form will also be used for telephone referrals made by the Chamber.

The Members Only Login Page can be found under the Membership tab on the Chamber website at www.metroouthchamber.com. Please contact Alison van Dam at 508.586.0500 x 222, avandam@metroouthchamber.com if you have not received your login information or if you have additional questions.

Advertise in the 2013 Centennial Book for Business

Don't miss the opportunity to place an ad in the 2013 Book For Business and stand out against the competition for years to come. Your ad will be listed in close proximity to your free business directory listing. In addition, your alphabetical and categorial listing will be displayed in a bold colored font. This opportunity is sure to give you a leg up in the competition by helping you receive added exposure. Enhanced listings are also available.

Don't have the time to create an ad, or the money to pay a designer? If you reserve your ad space now, our in house graphic designer will create a professional quality full color ad for you, free of charge. The ad is yours to use for additional promotions or for other publications.

Call Alison at 508.586.0500 x 222 or email avandam@metroouthchamber.com for more information and for ad rates.



GOVERNMENTAffairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.

The next Government Affairs meeting will take place on Friday, September 14, 12:00 pm - 1:15 pm at the Metro South Chamber, 60 School Street, Brockton. The featured speaker is John Regan, Executive Vice President for Government Affairs for Associated Industries of Massachusetts (AIM).

AIM is the state's largest non-profit association of Massachusetts' employers with 6,500 members and their 650,000 employees. AIM promotes the well being of members and the Commonwealth by advocating fair and equitable public poli-

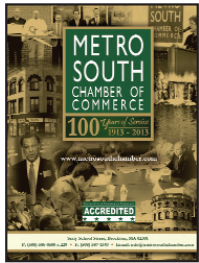


John Regan

cy and providing relevant information.

In John's role, he manages all government affairs functions, overseeing administrative and legislative advocacy, regulatory issues, litigation and ballot initiatives. He also focuses on issues dealing with economic development, tort and product liability reform, unemployment insurance and workers compensation insurance.

If you would like to attend please R.S.V.P. online by visiting www.metroouthchamber.com, by calling the Chamber at 508.586.0500, or emailing lkeene@metroouthchamber.com. The cost to attend is \$5 for members and \$15 for future-members.



You Never Know Who You'll Meet at a Chamber Event ...

Become a Season Ticket Holder!



- All Good Morning Metro South Programs (5 Programs, \$125 value)
- All Business After Hours (12, \$60 value)
- Annual Legislative Luncheon (\$39 value)
- ATHENA Award Breakfast (\$25 value)
- Small Business Awards Luncheon (\$35 value)
- 1 Taste of Metro South Ticket (\$30 value)

Company Name: _____

Phone: _____ Fax: _____

Name 1: _____

Email 1: _____

Name 2: _____

Email 2: _____

Name 3: _____

Email 3: _____

Name 4: _____

Email 4: _____

SEASON TICKET AND ADDITIONAL SAVINGS OPTIONS

Season Ticket: # _____ Discounted Tickets x \$199 = \$ _____

Additional Taste Tickets (limit 2): # _____ Discounted Tix x \$20 = \$ _____

2012 Annual Meeting Expo Table: _____ x \$259 (Discounted) = \$ _____

Book for Business Advertising (5% Discount)

___ 1/6 page, \$425 ___ 1/3 page, \$546 ___ 1/2 page, \$800 ___ full page, \$1596

☐ I am interested in being a Good Morning Metro South Corporate Sponsor

Total Cost \$ _____

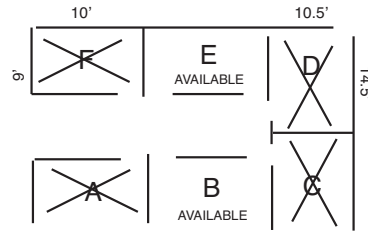
_____ Invoice Me _____ Credit Card _____ Check Enclosed

(We will contact you for card number if paying by credit card)

Please fax to 508.586.1340 or mail to Metro South Chamber of Commerce, 60 School Street, Brockton, MA 02301. Questions, contact Kimberly Prosper, 508.586.0500 x 231, kprosper@metroouthchamber.com.



Chamber Offers Space to Start-Ups



The Metro South Chamber of Commerce is offering small business office/suites to home based businesses looking to make the transition into the office market. The Incubator Offices are located at the Chamber office building at 60 School Street in Brockton. Individual offices or multiple suites are available for \$395.00 per month. All offices are furnished and all feature exposed brick walls and high speed internet access. Occupants also have use of the conference room and AV equipment, training courses and seminars in the Business Assistance Center, mailing center, and hospitality area. Contact Chris for more information at 508.586.0500 x 223.

GRO-N-THINGS, INC.

Interior Plant Maintenance and Design Service

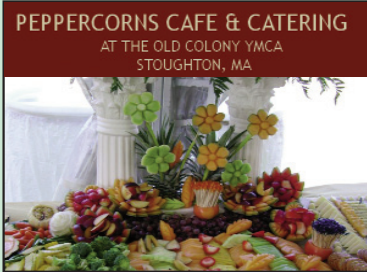
P.O. Box 1246
Middleboro, MA 02346
508.947.8433 (p)
781.767.2244 (f)



Shelley Tierney
OWNER

Buy Local From These New Metro South Chamber of Commerce Members

Peppercorns Cafe & Catering



445 Central Street, Stoughton • 781-341-0006
www.peppercornscateringsoughton.com
Peppercorns has a reputation for serving the finest breakfast & lunches in the area for over 12 years. Our secret is the unique and detailed functions. We cater on a daily basis from our location at the Striar Old Colony YMCA, Stoughton. Delivery! Service! Set up! We cater to you! Gary & Lisa Smith welcome you to visit us and taste the daily homemade soups, sandwiches and meals that have come to make us a favorite repeat destination.

Interstate Mat Corporation



32 Norfolk Avenue, S. Easton • 508-238-0116
www.interstatematcorp.com
Interstate Mat Corporation is a family business serving New England for 40 years. Anti-fatigue mats, entrance mats logos and custom sizes. Mats can stop 70% of dirt before it spreads to your floor and protect your carpets and floors, as well as help prevent accidents. Check out our web site at Interstatematcorp.com or call us at 508-238-0116. We're here to help you with your matting needs.

Porticello Ristorante



454 Turnpike Street, S. Easton • 508-230-0220
www.porticellorestaurant.com/ma/southeaston
At Porticello, the quality of our service is only surpassed by the excellence of our food. We serve the most exquisite Italian cuisine inspired by traditional recipes and the freshest ingredients, from savory pastas to fresh salads. We create each plate with the handmade quality and distinct flavors that have been enjoyed by generations. Let Porticello Restaurant whisk you away by sights, sounds, and aromas!

Compass Medical



362 North Bedford Street, E. Bridgewater
www.compassmedical.net
Compass Medical is a fully-integrated health care community that provides Primary Care, Urgent Care and Specialty Services for the entire family. By utilizing the latest in health care equipment and technology, Compass Medical is able to bring the same level of high quality care found in the metropolitan area. Compass Medical has 8 locations and continues to expand today.

Silpada Designs



508-272-5012 • lzolga@comcast.net
mysilpada.com/lisa.zolga
A Jewelry Boutique like no other... it's all about fun with the gals, with no presentations, no pressure, just beautiful Silver Jewelry! Hostess FREE Jewelry Rewards (\$325 on average). Individual Sales, Home Shows, Fundraisers, Lifetime Warranty. Check out the latest catalog at mysilpada.com/lisa.zolga. Silpada is a great part or full time business opportunity. Become a representative with our Special \$150 sign-up.

Unitel



PO Box 787, S. Easton • 781-575-9696
www.askunitel.com
Unitel is a consulting firm that works closely with you to solve business problems through the use of technology for nearly 25 years. Technology is by its very nature confusing, and Unitel makes technology solutions clear, straightforward and honest. We provide clients with expert technology strategists and advisors who give unmatched personal service with optimal system performance and customer satisfaction.

Rt 106 Motors



569 West Street, E. Bridgewater • 508-378-9811
www.route106motors.com
Rt 106 Motors has been practicing the same simple philosophy of low prices for over a decade. While other dealers are closing we are growing. We are a wholesale dealer and we own the property and pay cash for all our vehicles. This allows us to sell to the consumer for a lot less than the average dealership. We are a High volume small profit dealer and we pass on the savings to you. We now also service most all vehicle makes and models.

Optimum Real Estate, Inc.



293 Bedford Street, Whitman • 781-447-0700
www.optimumrealestateinc.com
Optimum Real Estate provides all the information you need to purchase sell, and rent/lease Real Estate throughout MA. We believe the most important aspect of Optimum Real Estate, Inc. is satisfying our clients with the highest level of real estate advice, our superior professional standards and ethics. The most important factor is keeping you the client happy. The ultimate compliment to our business is a referral.

Ameriprise Financial - Quincy



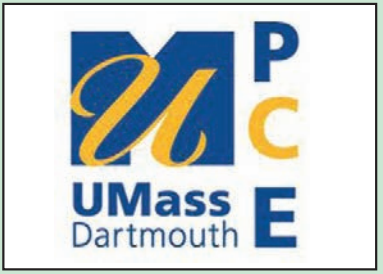
859 Willard St., Suite 300, Quincy • 617-691-2167
www.ameripriseadvisors.com/cherlybrady
Cheryl Brady, financial advisor at Ameriprise, helps clients meet their financial needs and plan for the future by looking at their entire financial picture, including cash reserves and debt management, investments, protection and taxes. She has over 30 years of experience in financial planning, and her areas of focus include: Family Finances, Insurance Investments, Retirement Plan Distribution, Wealth Preservation Strategies.

Remote Quality Bookkeeping



12 Spring Terrace, Bridgewater
866-567-4258 • www.rqb.co
Remote Quality Bookkeeping provides cost-effective, efficient and accurate monthly remote bookkeeping services to small businesses for a set monthly fee. We provide a network infrastructure to help businesses with their back office tasks and provide remote QuickBooks support as well as full service bookkeeping and payroll. Based in Bridgewater, we have clients in 28 states in a variety of industries.

UMass Dartmouth/Professional & Continuing ED



139 South Main Street, Fall River
508-999-9202 • www.umassd.edu/pce
Our mission is to serve as a gateway to the vast intellectual and technical resources at UMD. We work to develop partnerships, helping sustain businesses, addressing community workforce training needs, and becoming the first point of contact for the business community in accessing educational resources of UMD. We also customize non credit professional development and instructional delivery modes.

The Cuttury Hair Salon



1050 Pearl Street, Brockton • 508-588-0866
www.thecutturyhairsalon.com
Visit Brockton's high energy trend setting salon today. We give all new clients a 15 minute consultation and assess the health of your hair, recommending looks based on our expertise. Offering hair cuts, styling, color, perms, nail services and waxing services. 100% satisfaction guaranteed. Visit our website for a coupon for a free haircut with first color service.

BUSINESS EVENTS Planner

September 12
Business After Hours

5:30 pm - 7:30 pm
Bridgewater Savings Bank
14 Main Street, Brockton

Enjoy networking and refreshments in a casual setting. Don't forget your business cards! (See page 2)

Cost; Complimentary
Please RSVP at 508.586.0500 ext. 231

September 19
Good Morning Metro South

7:30 am - 9:00 am
The Shaw's Center
1 Feinberg Way, Brockton

This breakfast program provides an opportunity to hear from informative and entertaining speakers. It is also a great networking opportunity. (See page 1)

Cost; \$25 members, \$35 future members
Please RSVP at 508.586.0500 ext. 231

September 27
Business After Hours

5:30 pm - 7:30 pm
Sponsored by Crescent Credit Union
@ the Boys & Girls Club, 233 Warren Ave, Brockton

Enjoy networking and refreshments in a casual setting. Don't forget your business cards! (See page 2)

Cost; Complimentary
Please RSVP at 508.586.0500 ext. 231

October 3
Legislative Reception

5:30 pm - 7:30 pm
Donahue Hall
Stonehill College, North Easton

This is your opportunity to initiate or renew face-to-face contacts at the state, federal and local level of politics in a casual setting. (See page 1)

Cost; \$5 members, \$15 future members
Please RSVP at 508.586.0500 ext. 225