



September  
2015

www.metroouthchamber.com

Leading Businesses  
Leading Communities



#### CHAMBER MISSION

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



Laurie Silva  
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## Southfield Development & Rep. Cronin at Business Breakfast

Tuesday, September 22, 7:30 am

The 2015/2016 Season of Good Morning Metro South will kick off on **Tuesday, September 22, 7:30 am - 9:00 am** at the **Shaw's Center, 1 Feinberg Way in Brockton**, sponsored by **Comcast Spotlight**.

This edition of Good Morning Metro South will feature topics of regional economic development, including Weymouth redevelopment project Southfield with featured speakers **Kyle Corkum**, Managing Partner and co-founder of LStar, and State

Sponsored by:



Kyle Corkum  
Co-founder, LStar



Claire Cronin  
State Representative

Representative **Claire Cronin**.

Kyle Corkum is the Managing Partner and co-founder of LStar. He is a National Urban Fellow, a full member of the Urban Land Institute, a member of ULI's Residential Gold Council and of the Raleigh Chamber Board of Advisors. He also co-founded The Flying Fish Project, a charitable organization that supports children in need and the disadvantaged. Over the past 30 years, he has been responsible for the acquisition of nearly 20,000 housing units in fifteen states.



Kyle manages operations, site selection, land planning, and permitting for LStar.

LStar is a Raleigh, North Carolina-based real estate investment and development firm that acquired the 1,500 acre former South Weymouth Naval Air Station for redevelopment. LStar has invested nearly \$6 million on cleanup, planning, and renovation, keeping a particular focus on "goodwill" projects such as installing a street hockey rink and mini-ballpark for neighborhood children and hosting food truck rodeos and concerts. "We want to build a small city on this property," Corkum said. (From the Boston Business Journal).

Also speaking at the Good Morning Metro South season kick-off will be State Representative Claire Cronin. Topics may include tax credit for small businesses, the annual budg-

Continued on page 11

**102nd ANNUAL  
meeting**

November 18, 2015



Jan Singer, Spanx, Inc. CEO

**Wednesday, November 18, 2015**

*The Conference Center at Massasoit, Brockton*

**ANNUAL MEETING LUNCHEON: 12:00 pm - 1:45 pm**

**Luncheon Featured Speaker: Jan Singer, Brockton Native & Spanx CEO**

**Jan Singer** is the Chief Executive Officer of Spanx, Inc. Founded in 2000, Spanx revolutionized the shapewear industry with the invention of footless pantyhose. Today, the company headquartered in Atlanta, GA, houses a complete product offering of Hosiery, Intimate Apparel, Active Life, Swim and Men's wear, and is sold in 50 countries. Jan joined Spanx from Nike, Inc., where she held various senior leadership roles over ten years. Jan grew up in Brockton and is a graduate of Ithaca College.

At the luncheon, there will also be awards, special give-aways, music, and celebration as we conclude our 101st year of serving the business community. Tickets are \$100 per person and benefit the Metro South Chamber Education Foundation, Business Assistance Center, and Chamber Innovation Fund.



**BUSINESS-2- BUSINESS EXPO: 10:30 am - 12:00 pm • 1:45 pm - 3:00 pm**

The Business-2-Business Expo is a great opportunity to reach five hundred business people throughout the Metro South region. Designed to be a personal table-top expo, presenters will be provided with meaningful opportunities to promote their company to prospect after prospect. It is the right place, the right time, and the right audience. The cost for an Expo table is \$499 for members, \$599 for future-members. Reserve your space now, Expo tables will run out. The Expo is free to walk the floor.

More information on the Annual Meeting Luncheon, Expo, and sponsorships on page 8

## Meet Your Legislators!

Wednesday, October 7,  
Stonehill College



The Metro South Chamber of Commerce cordially invites members of the business community, candidates for public office, and state, federal and local elected officials to gather on **Wednesday, October 7** for the 26<sup>th</sup> Annual Legislative and Candidates Reception. The reception will be held at Donahue Hall, on the campus of **Stonehill College** in Easton from 5:30 - 7:30 pm.

Sponsored by:

**STONEHILL  
COLLEGE**

**Columbia Gas  
of Massachusetts**

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## Chamber Active in Economic Scan of Region

As part of the Metro South Chamber's application for accreditation with the U.S. Chamber of Commerce, an environmental scan is produced that summarizes the trends, analysis, and outlook of the Metro South Region, and how the Chamber is involved in this. Take a look at some of the ways the Metro South Chamber has led or been involved with economic, political, and social activity in the Metro South region over the past few years.

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## SERVPRO Hosts Fun Fall Networking at Dave & Busters

Wednesday, September 16, 5:30 pm - 7:30 pm

Please join us for the first Business After Hours networking event of the fall season on Wednesday, September

16, 5:30 pm - 7:30 pm at Dave & Busters, 250 Granite Street in Braintree. This event will include complimentary networking opportunities at a fun location, appetizers and refreshments, raffles, and more - all courtesy of SERVPRO of Milton/Braintree.

SERVPRO of Milton/Braintree specializes in the cleanup and restoration of residential and commercial property after a fire, smoke, or water damage. They can also mitigate mold and mildew from your home or business.



SERVPRO of Milton/Braintree provides 24-hour emergency service and is dedicated to being faster to any size disaster. Their highly trained technicians can respond immediately to your residential or commercial emergency. For more information, please visit [servpromiltonbraintree.com](http://servpromiltonbraintree.com).

Please register for this complimentary event online at [metrosouthchamber.com/calendar-registration](http://metrosouthchamber.com/calendar-registration), or contact Athena Lavoie at 508.586.0500 x231, [alavoie@metrosouthchamber.com](mailto:alavoie@metrosouthchamber.com).

## Business After Hours at Wood Palace Kitchens

Wednesday, October 21, 5:30 pm - 7:30 pm



Wood Palace Kitchens, Inc. will hold a Chamber Business After Hours networking event on Wednesday, October 21, from 5:30 pm - 7:30 pm, at 7 Mill Street in Middleboro.

Wood Palace Kitchens quietly began operations in the summer of 1979 in the humble surroundings of owner Tim Holick's garage. Today the company employs the brightest and most talented Sales People and Certified Kitchen Designers that can be found anywhere, teams of seasoned and accomplished installers that are the

rave of every customer, and a staff of support personnel that make it easy for everyone to work with Wood Palace Kitchens. The company has implemented an exhaustive 4 point quality control system and holds all vendors to the strictest standards of performance. Learn more by visiting [woodpalacekitchens.com](http://woodpalacekitchens.com).

This event will include networking, catering by Tutto Bene, raffles, and more. It is complimentary to attend, but pre-registration is required. Register online at [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar), or contact Athena Lavoie at [alavoie@metrosouthchamber.com](mailto:alavoie@metrosouthchamber.com), 508.586.0500 x 231. Don't forget your business cards!

## Meet Your Legislators & Elected Officials!

Wednesday, October 7, 5:30 pm - 7:30 pm

Continued from page 1

The reception is a casual event at which business leaders, elected officials, and candidates for public office can renew face-to-face contacts and discuss issues of importance to them and the business community while enjoying complimentary refreshments and hors d'oeuvres.

Legislative actions at municipal offices, on Beacon Hill and in Washington, are having far greater impact on Metro South area businesses than ever before. As a result, there is a greater need for our business community to speak out and be heard on regulations affecting commerce and industry.

As a member of the Metro South Chamber, your organization has a

vested interest in helping foster stronger relationships with local officials. The Legislative Reception is an excellent and cost-effective way for you, your key staff, and colleagues to initiate or renew face-to-face contacts at the state, federal, and local level. We encourage your firm to participate and support the unified voice of the Metro South Chamber of Commerce. Together, we can ensure that government understands and supports the needs and concerns of the business community in our region.

Register by calling Athena Lavoie at 508.586.0500 ext. 231, email [alavoie@metrosouthchamber.com](mailto:alavoie@metrosouthchamber.com), or register at [www.metroouthchamber.com/calendar](http://www.metroouthchamber.com/calendar). This event is \$5 for members and \$15 for future-members.

## Upcoming Elections & Chamber Forums

With election season approaching, it's important to know all of the important dates this fall, and ways that the Metro South Chamber is getting involved.

### The Run for Mayor of Brockton

#### CANDIDATES:

- Christopher J. MacMillan, Former Ward Councillor
- Jacob L. Tagger, Jr.
- Bill Carpenter, Candidate for Re-Nomination
- Christopher H. Hopgood, Sr.



#### IMPORTANT DATES:

**Friday, September 11:** Chamber Hosts Mayoral Forum (more information below)

**Tuesday, September 22:** City of Brockton Primary Election (to find out your voting site, visit [wheredoivotema.com](http://wheredoivotema.com)).

### The Run for Special Senate Seat

#### IMPORTANT DATES:

**Tuesday, October 6:** MA State Primary Election

**Friday, October 16:** Chamber Hosts Senate Forum with 2 remaining candidates

**Tuesday, November 3:** MA State Election



## GOVERNMENT Affairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.

### Special Edition: Candidates Forum

The next Government Affairs meeting will be held at the Metro South Chamber on **Friday, September 11 at noon**. The meeting will feature a Mayoral Candidates' Forum for the City of Brockton with Bill Carpenter, Christopher Hopgood, Christopher MacMillan, and Jacob Tagger, Jr.

This meeting is by invite only and will be aired on the Brockton Community Access Channel following the event. We urge you all to take

part by sending questions for the candidates to Christopher Cooney at [chris@metrosouthchamber.com](mailto:chris@metrosouthchamber.com). Selected questions will be asked and answered

during the taping. For additional information or to be added to the wait list for the event, please call 508.586.0500 x 231. Don't forget to vote in the primary on Tuesday, September 22.

Sponsored by:



## Ballot Questions for Employers

An excerpt from Associated Industries of Massachusetts (AIM) blog

"Massachusetts employers face a potential flood of statewide ballot initiatives in the next several years that could fundamentally alter the role of government in regulating private enterprise.

Twenty four groups filed 35 initiative petitions with the attorney general's office.. for proposed laws or constitutional amendments to go before voters in 2016 or 2018. The proposals range from mandating paid maternity leave to expanding dysfunctional renewable-energy targets to levying financial penalties for retail stores or fast-food restaurants that change an employee's schedule within 14 days of a shift...

The attorney general will initially review the petitions to determine whether they meet constitutional requirements. Decisions on certifications will be released on Sept. 2.


The number and variety of potential questions impacting employers would be unprecedented if even a portion of the proposed laws and amendments make it to the ballot."

To read more and see all proposed employer-related ballot questions that have been filed, visit [blog.aimnet.org/aim-issueconnect/employers-face-flood-of-ballot-questions](http://blog.aimnet.org/aim-issueconnect/employers-face-flood-of-ballot-questions).

View the 2013-2014 AIM Legislative Scorecard to learn how bills of interest to employers were scored at [aimnet.org](http://aimnet.org).



BOARD OF DIRECTORS	DIRECTORS
<b>OFFICERS</b>	<b>Jason Barbosa</b> - <i>Vicente's Tropical Grocery</i>
Chair of the Board <b>Susan Joss</b> <i>Brockton Neighborhood Health Center</i>	<b>Jane Callahan</b> - <i>HR Alternatives</i>
President and CEO <b>Christopher Cooney</b> <i>Metro South Chamber of Commerce</i>	<b>Joe Cardinal</b> - <i>National Grid</i>
Chair-Elect <b>Gerard Nadeau</b> <i>Rockland Trust Company</i>	<b>Joseph Casey</b> - <i>HarborOne Bank</i>
Treasurer <b>John McGovern</b> <i>McGovern Business Valuation</i>	<b>Peter Dello Russo</b> - <i>Bridgewater Savings Bank</i>
Vice Chair Community Affairs <b>Robert Kenworthy</b> <i>Bank of America</i>	<b>Francis Dillon</b> - <i>Stonehill College</i>
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	<b>Mahsa Khanbabai</b> - <i>Law Office of Mahsa Khanbabai</i>
	<b>Dr. Dana Mohler Faria</b> - <i>Bridgewater State University</i>
	<b>Jim Murphy LSP</b> - <i>Tracey Environmental, LLC</i>
	<b>Peter Neville</b> - <i>Concord Foods</i>
	<b>Jonathan “Jay” Pike</b> - <i>Sharkansky LLP</i>
	<b>Andrew Raczka</b> - <i>Abington Bank</i>
	<b>Kathleen Smith</b> - <i>Brockton Public Schools</i>
	<b>Gigi Tsaganis Johnson</b> - <i>Christo's To Go</i>
	<b>Stan Usovicz</b> - <i>Verizon</i>
	<b>Peter Vlaco</b> - <i>Brophy &amp; Philips Company, Inc.</i>
	<b>Dr. Charles Wall</b> - <i>Massasoit Community College</i>
<b>CHAMBER STAFF</b>	<b>508-586-0500    Front Desk x 221</b>
<b>Christopher Cooney, CCE, IOM</b> President and CEO   x 223	<b>Alison van Dam, IOM</b> VP of Business Development/Operations x 225
<b>Athena Lavoie</b> Director of Programs & Events x 231	<b>Doris Flecchia</b> Office Assistant x 221
<b>Melanie McGrath</b> Communications Coordinator x 222	<b>Aimee Bonneau</b> Finance x 230
<i>Newsletter Written &amp; Designed by Melanie McGrath Printing Provided by The Enterprise</i>	



**ACCREDITED**  
CHAMBER OF COMMERCE

**CHAMBER MISSION:** To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

**Photography by: Rich Morgan \*    www.richmorganphotography.com**

# Networking at Events

is one of the most effective ways to grow your business!

## SEPTEMBER Calendar

<b>2</b>	<b>Ambassador Meeting</b>	8:00 am
<b>7</b>	<b>Labor Day - Chamber Closed</b>	
<b>11</b>	<b>Mayoral Candidates’ Forum</b>	12:00 pm
<b>16</b>	<b>Business After Hours</b> <i>Dave &amp; Buster’s, 250 Granite Street, Braintree Sponsored by SERVPRO of Milton/Braintree</i>	5:30 pm
<b>22</b>	<b>Good Morning Metro South</b> <i>The Shaw’s Center, 1 Feinberg Way, Brockton</i>	7:30 am

### Coming Up October

<b>1</b>	<b>Ambassador Meeting</b>	8:00 am
<b>6</b>	<b>Executive Committee Meeting</b>	3:00 pm
<b>7</b>	<b>Legislative Reception</b> <i>Donahue Hall, Stonehill College, Easton</i>	5:30 pm
<b>12</b>	<b>Columbus Day - Chamber Closed</b>	
<b>16</b>	<b>Senator Candidates’ Forum</b>	12:00 pm
<b>20</b>	<b>Good Morning Metro South</b> <i>The Shaw’s Center, 1 Feinberg Way, Brockton</i>	7:30 am
<b>21</b>	<b>Business After Hours</b> <i>Wood Palace Kitchens, 7 Mill Street, Middleboro</i>	5:30 pm
<b>28</b>	<b>Board of Directors</b>	12:00 pm

### Save the Date November

<b>4</b>	<b>Ambassador Meeting</b>	8:00 am
<b>11</b>	<b>Veteran’s Day</b>	
<b>13</b>	<b>Government Affairs Meeting</b>	12:00 pm
<b>18</b>	<b>102nd Annual Meeting &amp; Expo</b> <i>Conference Center at Massasoit, 770 Crescent St, Brockton</i> <b>Expo Begins</b> <b>Annual Meeting Luncheon</b> <b>Expo Ends</b>	10:30 am 12:00 pm 3:00 pm
<b>26</b>	<b>Thanksgiving - Chamber Closed</b>	

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), 60 School Street, Brockton unless otherwise indicated.



# GOODNews

Members - Send Good News to  
mmcgrath@metrosouthchamber.com  
Sponsored by: Good Samaritan



## Good Sam. Provides Nearly \$5 Million in Community

Good Samaritan Medical Center provided nearly \$5 million in community benefits last fiscal year, according to reports published earlier in June by Massachusetts Attorney General Maura Healey's office. The hospital reported total community benefit expenditures of \$4,822,927, including free or discounted care provided directly to patients and many programs throughout its service area which encompasses 22 communities. The community service programs include Behavioral Health initiatives targeted at stemming the opioid overdose crisis, continued Diabetes Prevention efforts, providing a Community Health worker to assist patients with obtaining proper insurance coverage, and much more. For more information, visit [goodsamaritanmedical.org](http://goodsamaritanmedical.org).

## Brockton Farmers Market Continues Through Fall

Buy Fresh, Buy Local! The Brockton Farmers Market, which began this summer, will continue at the City Hall Plaza, Fridays from 10 am - 2 pm, and running until October 2, 2015. For more information, visit [brockton.ma.us](http://brockton.ma.us).

## Cambridge Savings Bank Announces Touch ID

Cambridge Savings Bank recently announced Touch ID is now available, accessible to iPhone 5s, 6 and 6 Plus users, providing customers a faster way to log in to their accounts through the mobile banking application. Touch ID's breakthrough technology uses customers' unique fingerprint as an easy and secure way to log-in with a touch of a finger to check account balances, recent transactions, and more. For more information about Touch ID, please visit [cambridgesavings.com/faqs/touchid](http://cambridgesavings.com/faqs/touchid).

## Brockton's Strand Theatre Fire History to be Published

Local historian and author James Benson will be joining literary forces with Nicole Casper, Director of Archives & Historical Collections at Stonehill College to co-author an in-depth narrative historical account of Brockton's historic Strand Theatre Fire of 1941, in which 13 Brockton firefighters lost their lives. This volume will be the first in-depth narrative history of this tragic event and will draw on first hand news accounts of the day as well as photographs from the Stanley Bauman Photograph Collection at Stonehill College and private collections. The authors invite members of the public to contact them with any photographs or other information they may have on this event, on the Strand Theatre, or its predecessor theatres. Jim can be reached at 508-207-8746 and Nicole at 508-728-6991.

## School on Wheels Holds 2015 Rodman Ride for Kids

The School on Wheels Team is ready to gear up for the 25th Annual Rodman Ride for Kids on September 26 in Foxboro, MA. It's time to build a team and get excited to ride

25, 50 or 100 miles or be a virtual rider to help support kids impacted by homelessness in our community. To register, become a sponsor, or learn more information, please visit [sowma.org/events/the-rodman-ride-for-kids](http://sowma.org/events/the-rodman-ride-for-kids).

## Chamber Appreciation Social & Open House

95.9 FM WATD will host their 2015 Chamber Appreciation After Hours Social and Open House on Wednesday, September 30 at WATD's headquarters, 130 Enterprise Drive, Marshfield from 5:00 pm - 7:30 pm. Tour the WATD facilities, enjoy refreshments, fun networking, and meet South Shore business owners just like you. To RSVP, please email [jwilliams@southshorechamber.org](mailto:jwilliams@southshorechamber.org).

## GenCon Ranks on the 2015 Inc. 5000

Inc. magazine recently ranked GenCon NO. 711 on its 34th annual Inc. 5000, an exclusive ranking of the nation's fastest-growing private companies. The list represents the most comprehensive look at the most important segment of the economy — America's independent entrepreneurs. "I am extremely honored to share this accomplishment with my family, employees, and clients as we all know it takes extreme commitment on all of these fronts to grow successfully," said Bob Gendron, President & CEO, GenCon. Complete results of the Inc. 5000, including company profiles and an interactive database that can be sorted by industry, region, and other criteria, can be found at [www.inc.com/inc5000](http://www.inc.com/inc5000).

## Bridgewater Savings Donates to Signature Health

The Bridgewater Savings Charitable Foundation recently donated \$1,680 to Signature Healthcare. Signature Healthcare Brockton Hospital is south-eastern Massachusetts' largest integrated healthcare system. Bridgewater Savings has donated the funds to help Signature Healthcare purchase magnet memo boards as part of patient education in the Advanced Heart Failure and Anticoagulation Management Services programs. The goal of the magnets is to help patients monitor their daily health status and medications safely in the home. Please visit [bridgewatersavings.com](http://bridgewatersavings.com) or call 508-884-3300 for additional information.

## 26th Annual Caring for Kids Golf Tournament

Join Brockton Visiting Nurse Association for a wonderful day of golf, food, fun, and fellowship on Monday, September 21 to support the Caring for Kids Fund. This program has cared for hundreds of children aged birth to 18 years in their homes for more than 30 years. The tournament will take place at Thorny Lea Golf Club, 159 Torrey Street in Brockton from 10:30 am - 7:30 pm. For more information, visit [brocktonvna.org](http://brocktonvna.org) or contact Amy Cameron Bennett at [cfkgolf@brocktonvna.org](mailto:cfkgolf@brocktonvna.org).

## Brockton Public Schools Seek School Supplies

Brockton Public Schools is reaching out to businesses, civic organizations and community partners to enlist help in providing new Back to School backpacks and school supplies for parents facing financial difficulties and struggling to provide their children with back to school supplies, as well as approximately 200 children in the school system who are living in shelters. Please consider supporting children in need by coordinating a school supply drive or by making a monetary donation to purchase new backpacks and school supplies. Brockton Public Schools is aiming to gather and distribute 250-300 school backpacks filled with school supplies to local youth entering or returning to school. For more information on supplies and how you can help, please contact Tobias Cowans at 508.580.7071, [tobiascowans@bpsma.org](mailto:tobiascowans@bpsma.org).

## Mechanics Cooperative Bank Awards Scholarships

Mechanics Cooperative Bank is proud to announce Kate Romero of Bridgewater – Raynham Regional High School, Alice Lynch of Taunton High School, and Brian McDonald Jr. of BMC Durfee High School as the recipients of the 2015 Mechanics Cooperative Bank Scholarship Awards! The Mechanics Cooperative Bank scholarships were created to support local students who excelled in academics, athletics and community service, toward their pursuit for higher education. For more information, call 1- 888-MECHANICS (632-4264) or visit [Mechanics-Coop.com](http://Mechanics-Coop.com).

## First Evangelical Lutheran Church Elects New Pastor

The membership of First Evangelical Lutheran Church met over the summer in a special meeting to elect their next pastor. Called to be the new pastor of the historic Campello church was Reverend Jeffrey Johnson. Pastor Johnson will begin his ministry in Brockton on September 1 and lead his first service of worship at the church on September 6. Johnson succeeds the Reverend Edward Sproul who has been the transitional pastor for the last two years. First Evangelical Lutheran Church was established by Swedish immigrants in the Campello section of Brockton in 1867. To learn more, visit [firstevlutheran.org](http://firstevlutheran.org).

## English Works Campaign Seeks Biz Nominations

ENB and the English Works Campaign are seeking nominations of businesses and partnerships that demonstrate ESOL leadership in one of three ways: (1) providing workplace structures conducive to English learning, (2) partnering with their community to create pipelines to better jobs or continuing education, or (3) providing monetary or in-kind donations to increase access to high-quality ESOL. Please nominate a business or labor management partnership that invests in their workers' English skills by contacting Franklin Peralta, 617.982.6863 or [fperalta@english-fornewbostonians.org](mailto:fperalta@english-fornewbostonians.org).

## Vicente's Grocery Featured in CGI America Video

In 2014, The Reinvestment Fund (TRF) committed to significantly expand its ReFresh initiative by working in partnership with CDFIs, capital providers, policy-makers and other healthy food access stakeholders to leverage \$100 million of investments for healthy food projects nationally over the next three years. As part of their 2015 progress report, CGI America produced a video featuring the new Vicente's Tropical Grocery development which opened recently on Pleasant Street in Brockton. View online at: [youtube.com/watch?v=lyY8U4QpAbE](http://youtube.com/watch?v=lyY8U4QpAbE).

## Cornerstone Concert Series Begins Fall Season

The Cornerstone Concert Series at First Lutheran Church, 900 Main Street in Brockton, will resume its 2015 season on Sunday, September 27 at 3:00 pm with a performance by the Ripka Duo. Husband and wife, Joseph and Erin Ripka combine their musical talents as organist and violinist to bring to life great music of the masters of composition for both instruments. Tickets for the concert are \$15.00 and are available online at [firstevlutheran.org](http://firstevlutheran.org) or at the door.

## Brockton Lions Club Meet & Greet

The Brockton Lions Club will hold a Meet & Greet on Monday, September 14, 6:30 pm at Bickford's Restaurant, 37 Oak Street Ext. in Brockton. This is a social event showcasing the local Brockton Lions Club and will feature: introductions, networking opportunities, & organizational overview. Refreshments will be served. The highlight will be a raffle drawing for a 8" Atom Tablet. The \$5 Raffle Tickets are still available, only 200 will be sold. For more info, please contact Janelle White at 774.826.5788.

## Annual Greek Food Festival in Brockton

September 17-20: Annunciation Greek Orthodox Church will hold their Annual Greek Food Festival, at 457 Oak Street in Brockton, the Premier Greek Festival on the South Shore! Free admission and food to go featuring all of your favorites. The festival will include authentic Greek food, music and dance performances, vendors, children's activities, and more. Visit [annunciationbrockton.org](http://annunciationbrockton.org) to learn more.

## Stride Toward Freedom Together

Did you know that Frederick Douglass spoke out against slavery in Brockton in the early 1840's at the site of the Liberty Tree? Join the Frederick Douglass Neighborhood Association for a special event entitled "Stride Toward Freedom, Together" on Sunday, September 20, 2:00 pm at the War Memorial Building in Brockton. A distinguished panel of local scholars will guide attendees through an audience-led discussion on justice, injustice, and equality. This event is free and open to the public. The speaking program will begin promptly at 2:00 pm and end at 4:30 pm. A reception will follow the program for networking. Funded by a Mass Humanities Grant.



# Economic Development in the Region

Recent Development Featured; Send your photos - mmcgrath@metrosouthchamber.com



This new construction on North Main Street in West Bridgewater (in the Kmart plaza) will house a new Dollar Tree location



A new construction project on Pleasant Street in West Bridgewater is almost complete!



A construction project on Harrison Blvd. in Avon will house a new National Grid substation



The new Brockton Neighborhood Health Center clinic, (attached to the new Vicente's Grocery) will be open on Sept. 3 on Pleasant Street



A new Cumberland Farms store and gas station is under way on Main Street in Brockton



Another new gas station, Prime, is being constructed on Main Street in Brockton near the West Bridgewater line.

## Brockton To Celebrate Development Projects!

Celebrate three exciting development projects in Brockton this month!

- **Thursday, September 3:** Brockton Neighborhood Health Center/Vicente's Grand Opening - 160 Pleasant Street, 10:30 am - 12:30 pm; Special Guest Senator Warren
- **Tuesday, September 8:** West Elm Street Groundbreaking Ceremony - War Memorial Building, 156 West Elm St., 1:30 pm; Guest Highway Admin Tom Tinlin
- **Thursday, September 10:** City Hall Plaza Ribbon Cutting Ceremony - City Hall Amphitheatre, 45 School Street, 1:00 pm; Special Guest: Lt. Gov. Karyn Polito

## Report of the Nominating Committee

The Chamber Board of Directors, composed of a broad cross-section of Chamber members, is responsible for policy direction for the organization. For continuity, board terms are staggered over three years. The Chamber's Nominating Committee has prepared the following slate of candidates to fill terms expiring this year on the Board of Directors.

Nominated to serve in the Class of 2018 are Joe Cardinal, National Grid; Peter Dello Russo, Bridgewater Savings Bank; Sue Joss, Brockton Neighborhood Health Center; Robert Kenworthy, Bank of America; Peter Vlado, Brophy & Phillips Co., Inc.

Nominated to serve a two-year term in the Class of 2017 are Jane Callahan, HR Alternatives; Fran Dillon, Stonehill College; Greg Hart, Cohn Reznick; Peter Neville, Concord Foods; Jay Pike, Sharkansky LLP, CPAs.

Nominated to serve a one-year

term in the Class of 2016 are Jason Barbosa, Vicente's Tropical Grocery; Joe Casey, HarborOne Bank; Fred Clark, Bridgewater State University; Mahsa Khanbabai, Immigration Law; Stanley Usovich, Verizon.



In accordance with the Chamber bylaws, additional names of Chamber members can be nominated by petition bearing the signatures of at least 30 member firms in good standing. Such petitions must be filed by September 11, 2015.

If a legal petition is presented with additional candidates, the names of all candidates will be mailed to active members. If no petition is filed, the nominations shall be closed and the nominated slate will be elected by the Board at their October meeting. New Board members will take office at the Chamber's Annual Meeting on November 18, 2015. All Board of Directors meetings are open to any Chamber member who wishes to attend.

## Gov's MOBD Tours Metro South Businesses

The Metro South Chamber of Commerce was honored to host Dick Dalton, Regional Director of the Massachusetts Office of Business and Development (MOBD), for site visits to some of the great businesses that operate in Brockton and the Metro South region. Dalton's specialty is in Restaurants & Hospitality.

The Massachusetts Office of Business Development (MOBD) is the state's one-stop source for businesses seeking to relocate to Massachusetts and businesses wishing to expand their current operations here. For more information, visit [mass.gov/hed/economic/eohed/bd](http://mass.gov/hed/economic/eohed/bd).

### Brockton 21st Century Corp.



Dick Dalton, Regional Director of MOBD meets with members of Brockton's economic development team. Pictured above: Dick Dalton, MOBD; Robert Jenkins, Director of Brockton Redevelopment Authority; Michael Gallerani, Director of Brockton 21st Century Corp.; Rob May, Brockton City Planner

### Metro South Chamber Board Meeting



Dick Dalton of MOBD attends the August Chamber Board of Directors Meeting as a special guest. Dalton listened to the business concerns of the regional business leaders who sit on the Board and spoke of his time as Regional Director of the Massachusetts Office of Business Development.

### Boston Fresh



Located on W. Chestnut Street in Brockton, Boston Fresh is a wholesale operation servicing the northeast region. Pictured above: Michael Gallerani, Brockton 21st Century Corp.; Dick Dalton, MOBD; Charlie Nano, Boston Fresh; Mayor Bill Carpenter, City of Brockton; Christopher Cooney, Chamber President & CEO

### Concord Foods



Concord Foods, located at 10 Minuteman Way in Brockton, is a leading supplier of retail food products and custom ingredients. Pictured above: Michael Gallerani, Brockton 21st Century Corp.; Peter Neville, President of Concord Foods; Dick Dalton, MOBD; Christopher Cooney, Chamber President & CEO

### Vicente's Tropical Grocery



With a new location on Pleasant Street in Brockton, Vicente's Tropical Grocery is a modern, full-service grocery store with specialty and ethnic food items. Pictured above: Michael Gallerani, Brockton 21st Century Corporation; Brian Vicente, Vicente's Tropical Grocery; Dick Dalton, MOBD

### Elvera's Cafe



Dalton visits Elvera's Cafe, located at 132 Main Street in Brockton, for a lunch break during the tour. Elvera's Cafe is a trendy new cafe in downtown Brockton, offering free wifi and specializing in gourmet coffees and espresso, pastries, sandwiches, and more. Pictured above: owner Sandra Martin with Dick Dalton, MOBD

### Evans Machine Company



Evans Machine Co., 32 N. Manchester Street in Brockton, is a world class manufacturer of the highest quality precision-machined parts. Pictured above: Christopher Cooney, Chamber President & CEO; Tom Roach, Evans Machine Co.; Dick Dalton, MOBD; Dan Evans, Jr., Evans Machine Co.; Michael Gallerani, Brockton 21st Century Corp.; Rob May, Brockton City Planner

### Kinnealey Quality Meats



Located at 1100 Pearl Street in Brockton, T.F. Kinnealey Quality Meats provides unsurpassed value to New England's finest hotels, restaurants, and country clubs. Pictured above: Michael Gallerani, B21; Dick Dalton, MOBD; Mayor Bill Carpenter, City of Brockton; John Kinnealey, Kinnealey Quality Meats; Robert Wallace, CPA, V.P. Finance, Kinnealey; Christopher Cooney, Chamber President & CEO



# Crescent Hosts Midsummer's Night at the Museum



Photos by Robin Howard, C&C Design Studio (ccdesignstudio.com)



Guests at the summer fun networking night enjoyed food catered by Christo's To Go of Whitman, courtesy of Crescent Credit Union



Tom Caron, North Easton Savings Bank; Adam Earle, T.D. Bank; Bill Scher, Sandler Training



President & CEO of Crescent Credit Union (event sponsor) Robert Gustafson welcomes guests to the Business After Hours event held at The Children's Museum in Easton



Robert Gustafson, President & CEO, Crescent Credit Union; Alison van Dam, V.P. Metro South Chamber; Masha Khanbabai, U.S. Immigration Law; Gigi Tsaganis Johnson, Christo's To Go; raffle winners Andrea Laroque, Old Colony Hospice & Suzanne McCormack, Robert L. McCormack Public Adjusters; Maria Samson, Christo's to Go; Paula Peterson Hutcheson, The Children's Museum in Easton



Amanda Delossantos, Training Resources of America; Kassmin Williams, School on Wheels of MA



The Children's Museum in Easton gave tours of their wonderful facility, featuring their new "Maker Space," a place where children can think for themselves, think creatively, and look for do-it-yourself solutions.

## MEMBERProfile



Laurie Silva



**What is your market area?**  
The City of Brockton

**What markets do you serve?**  
Youth and Adults

**Please list awards, honors, or special recognition your firm has received:**

Brockton High School has been named one of the nation's premier high schools in U.S. News & World Report's annual rankings of more than 4,700 high schools across the country. BHS earned a Bronze Medal for its academic excellence, the sixth time the 4,200-student school has earned the distinction since 2008.

**What is your main business objective concerning your customers and the business community?**

Brockton Public Schools ensures student success by fulfilling the educational, social, and emotional needs of all students in the pursuit of instructional excellence.

### Brockton Public Schools

43 Crescent Street  
Brockton, MA 02301  
(508) 894-4564  
www.brocktonpublicschools.com

### Products or Services:

Education grades pre-kindergarten through grade 12 in addition to adult education

**Number of Employees:** 3,245

**What is unique or special about your firm and the products and services you offer?**

We offer instructional excellence for every student, every day.

## Only Two Spaces Left - Brockton Info Boards!



Gain business exposure while supporting the revitalization of Brockton by sponsoring a space on the Brockton Information Boards! The Brockton Information Boards (BIBs) feature local attractions as well as a map of Brockton containing major routes, transportation services, schools, and train stations.

Sponsors will be highlighted with a photo, logo, contact information, and description of their business. Your sponsor space will be displayed on each of the 7 boards across 6 locations. With increased visitors in Downtown Brockton due to recent and continuing developments such as Station Lofts, the Enterprise Block, and City Hall Plaza, the Boards are sure to receive increased attention.

Prices to sponsor begin at \$1,500 for a one-year agreement. For more information, contact Melanie McGrath, 508.586.0500 x222, mmcgrath@metroouthchamber.com. **Spaces are limited - only two remain!**

## GRO-N-THINGS, INC.

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NW-CN13320140



## New Businesses Celebrate Opening in Brockton

Photos by Rich Morgan, [www.richmorganphotography.com](http://www.richmorganphotography.com)

### *Elvera's Cafe, 132 Main Street, Brockton*



Elvera's Cafe celebrated the Grand Opening of their restaurant on 132 Main Street in Brockton with a Ribbon Cutting ceremony in July. Pictured above from left to right: Gary Leonard, Brockton Main Street Manager; Mayor Bill Carpenter, City of Brockton; Sandra Martin, owner of Elvera's Cafe; Jack McDermott; State Representative Michael Brady. Located in the heart of downtown Brockton within walking distance of the City Hall and court house, Elvera's Cafe is a trendy spot offering free wifi and specializing in gourmet coffee, espresso, pastries, breakfast & lunch sandwiches, and more! Visit their Facebook page to learn more.

### *L&M Bargain, 21 Torrey Street, Brockton*



L&M Bargain recently held a Grand Opening celebration for their new Brockton location at 21 Torrey Street (Points West Plaza) with a Ribbon Cutting Ceremony, face painting, food, and more. L&M Bargain is a family business that features children's fashions and back-to-school accessories, school uniforms with logos, christening and baptism attire, houseware, and more! Visit [lmbargain.com](http://lmbargain.com) for more information. Pictured above: Mayor Bill Carpenter, City of Brockton; owners Stuart Salzberg and Mark Salzberg, L&M Bargain; State Representative Michael Brady; Dennis Eaniri, Brockton City Council President.

To advertise here, contact Cyndy Taylor, 508-638-5585

## Display Your Commitment to Business & Community



The Metro South Chamber of Commerce has produced a new 2016 window decal. Showcase your Chamber member pride by displaying one on your storefront window!

The decal promotes the regional branding tagline "When Metro South is home, everything's within reach," and will be mailed to all new members and renewing members upon their anniversary date moving forward. For more information, contact Alison van Dam at [avandam@metrosouthchamber.com](mailto:avandam@metrosouthchamber.com) or call 508-586-0500 x225.

## A Special Thank You to W.B. Mason

The Metro South Chamber of Commerce wishes to thank W.B. Mason for their generous donation to the Chamber's Centennial Innovation Campaign Fund; thanks to W.B. Mason, the Chamber has received new furniture to host numerous meetings, organizations, and educational workshops in the conference room space.



Alison van Dam, V.P. of Business Development & Operations, Metro South Chamber of Commerce; Christopher Cooney, Chamber President & CEO; Peter Manning, V.P. of Purchasing, W.B. Mason in the Chamber's second floor conference room.



Christopher Cooney, Chamber President & CEO; Michael Fuquay, W.B. Mason; David Patti, W.B. Mason; Kenney Blakely, W.B. Mason in the Chamber's first floor conference room after setting up new furniture.

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# AMBASSADOR of the Quarter

**Richard Hooke**  
Crescent Credit Union  
1300 Belmont Street,  
Brockton  
508-559-5424  
crescentcredit.org



Richard Hooke,  
Crescent Credit Union

*How long have you belonged to the Chamber? When did you become an Ambassador?* I have been a Chamber member since I started working for Crescent Credit Union and have been an Ambassador for the past four years.

*How does your Chamber membership work for you?*

Chamber membership keeps me up to date with all business activities. By attending Chamber functions, I have had the opportunity to meet many business owners and city leaders.

*What additional organizations do you belong to?* Old Colony YMCA Board of Governors, Strong Kids Fundraising Campaign, Brockton Rotary

*What is your business?*  
Commercial services at Crescent Credit Union

*How long have you been in this business?*

I started my banking career in 1992.

*Please list your past experience and educational background.*

I began my banking career at Brockton Savings Bank in collections, then F.D.I.C. in liquidation division involved with the closing of several banks. I also held positions with U.S. Trust, Eastern Bank, and Santander.

The Ambassador of the Quarter program highlights and rewards Ambassadors who go above and beyond in their duties as a member of the Ambassador Team.

## 102nd Annual Meeting & Business Expo

**SAVE THE DATE!**

**Wednesday, November 18, 2015**

**10:30 am - 3:00 pm, Conference Center at Massasoit, 770 Crescent Street, Brockton**



**Annual Meeting Luncheon**

**12:00 pm - 1:45 pm**

Join other business people and community leaders and attend the Annual Meeting to celebrate businesses working together for the future of the Metro South Region. The Annual Meeting will feature CEO of Spans, Inc. Jan Singer, networking, awards, and raffles. Attendees will receive a special giveaway. The cost to attend is \$100 for members and \$135 for future members. For information and to reserve your ticket, contact **Athena Lavoie** at 508.586.0500 x 231 or email [alavoie@metrosouthchamber.com](mailto:alavoie@metrosouthchamber.com). You may also purchase tickets at [www.metroouthchamber.com/calendar-registration](http://www.metroouthchamber.com/calendar-registration).

**Business-to-Business Expo**

**10:30 am - 3:00 pm**

At the Expo, explore the products and services of value to your business and profitable business contacts with over five hundred attendees. Be sure to schedule time either before or after the annual meeting to participate in the Business-to-Business Expo.

**RESERVE YOUR BOOTH SPACE NOW:**

The Business-to-Business Expo is a great opportunity to reach five hundred business people throughout the Metro South region. Designed to be a personal table-top expo, presenters will be provided with meaningful opportunities to promote their company to prospect after prospect. It is the right place, the right time, and the right audience. The cost of a table is \$499 for members. (Future-Member rate: \$599). In previous years, the Chamber's response to this opportunity has been very strong. Since space is limited, registrations are on a first come, first served basis. To reserve your table, call **Athena Lavoie**, at 508.586.0500 x231.



**Sponsorship Opportunities Available**

All sponsorship categories can be tailored to fit your company's needs. Call **Athena Lavoie** at 508.586.0500 x231 for prices and information.

## Local Business Sees Huge Savings with Solar Energy

Chip Yannone owns a local hotel and restaurant. Because of his high-energy bills, he's thought about switching to a solar energy system for a long time.

But he had one big problem; he didn't know where to start. "How do I go out and find a good company to put solar on my roof? I hesitate to just do an Internet search as you never know what you're going to get," said Yannone. When he heard about the **Metro South Chamber's solar program with EnergySage**, he decided it was time to seriously consider solar.

"Once I knew the chamber was involved, I knew [EnergySage] was a good organization and I found it comforting that the website brought companies to me that could do the job."



New solar paneling on the roof of Elm Court Hotel,  
33 West Elm Street in Brockton

The solar program with the Chamber allows business owners and homeowners to quickly & easily gather online solar quotes from highly reputable installation companies.

"The EnergySage Online Marketplace makes it simple and easy to compare solar quotes and to make an informed solar decision,"

said Christopher Cooney President & CEO of the Metro South Chamber.

Fast-forward a few months and Yannone's business, The Elmcourt Hotel in Brockton that also houses Skeeter's Tavern, has solar panels covering its roof.

"Because my available roof space was relatively small, the solar system size was limited, but I'm saving about 33% off the average electric bill. I refinanced my mortgage to pay for it and I'm cash flow positive from day one." According to Yannone, his solar investment will pay for itself completely in about six to seven years; just from the amount he avoids paying to the utility each month.

Yannone feels that having the solar energy system installed was really the only way to curb his energy costs. "We had done everything we could to reduce our energy consumption... The only way to fight back was to go with solar. There are tremendous tax advantages and credits for going solar, and I would encourage other business owners to take the time and look into solar to see if it makes sense for your business and building."

For those interested in participating in this free program, please visit the program website: [www.energysage.com/p/metrosouthchamber](http://www.energysage.com/p/metrosouthchamber).



## Governor Baker Files Solar Energy Bill

*An excerpt from aimnet.org, State House News Service by Michael P. Norton*

"Adding to a hydropower bill that he's already laid before the Legislature, Gov. Charlie Baker... filed a bill to accelerate the maturation of the solar power industry in Massachusetts and then adjust incentives the industry uses to grow.

According to the administration, its bill will help the state meet "well ahead of schedule" its goal of 1,600 megawatts of solar power by 2020, while lowering costs associated with large-scale projects and encouraging residential and small business rooftop projects." Read more at [aimnet.org/news](http://aimnet.org/news).



Gov. Charlie Baker

## Chamber Hosts Development Meetings



A meeting of the "Working Cities - Brockton Planning Team" was held at the Chamber in August to discuss development, planning, and studies of Brockton



The Chamber also hosted a series of "Transformative Development Initiative (TDI)" meetings this summer to discuss development strategies in Brockton



# Chamber is Leader in Economic, Political, & Social Activity



As part of the Metro South Chamber's active accreditation with the U.S. Chamber of Commerce, an environmental scan is produced that summarizes the trends, analysis, and outlook of the Metro South Region, and how the Chamber is involved. Take a look at some of the ways the Metro South Chamber has led or been involved with economic, political, and social activity in the Metro South region over the past few years.



The Metro South Chamber of Commerce remains at the vanguard of economic, political and social activity in the Metro South Region and through its leadership role demonstrates its skills and expertise to mobilize response and action for critical business and community issues. Among the key initiatives in

which the Chamber took a lead role is the Chamber's strong support with the Mayor and the City of Brockton for a Destination Resort Casino in Brockton that was passed by the voters on May 12, 2015. In its broad regional role, the Chamber has systematically cultivated regional and municipal leaders to forge lasting regional, strategic partnerships.



Business, government and community leaders rely on the Chamber as the organization that generates action, remains informed on crucial issues, garners partner support and grasps the opportunity to address civic leaders and community groups to tackle important and sensitive issues and promote positive support. The Chamber's leadership role continues to gain recognition as the organization demonstrates its understanding and preparedness to address issues and trends in a timely manner. This recognition is a result of the leadership of the Board and the President/CEO as well as the talented staff and the professional and collegial environment created by this team.



The Chamber led the state's first Chamber/business collaborative to receive a \$250,000 Workforce Training Fund Grant from the Commonwealth of Massachusetts for a Careers in Health Program to train over 140 employees from area health facilities. Subsequently, the Chamber was awarded a Lumina

Grant to further support and enhance the Careers in Health initiative. These two major grant awards positively impacted the region's largest industry by promoting higher education, higher skills, on the job skill enhancement and strong retention for the health industry partners.



The Chamber further demonstrated its leadership by commissioning a study by the UMass Donahue Institute to address the possible use of the underutilized 35 acre CRX Railroad site in Brockton. By providing substantive data and analysis and meeting with the CRX principals, the Chamber laid the groundwork for developers and the City of Brockton to examine future uses for this site.

The Chamber partnered with the Commonwealth of Massachusetts to promote and support the Gateway Cities Initiative that has resulted in additional funds from the Commonwealth for the City of Brockton; the Chamber supported both the Station Lofts and the Trinity Project during their initial foray into the community, inviting them to Chamber board meetings that ensured the support needed for these multi-block downtown revitalizations to happen, and led to Jason Korb, Principal of Station Lofts, receiving The Massachusetts Historical Commission's Massachusetts Annual Preservation Award. This Adaptive Reuse, Rehabilitation, and Restoration of the former Lilly Brackett and Co. Shoe Factory in downtown Brockton resulted in mixed use housing and commercial space.



The Chamber convened several regional forums with the Mayor of Brockton, regional and municipal leaders that resulted in positive dialogue by all constituents and the ultimate creation of a strong Chamber Affiliates group that includes the Industrial Parks and Business Associations along with area Chambers of Commerce; the Chamber has played a pivotal role in the creation of a downtown higher education center led by two Universities and the Community College; and the Chamber just released a second major study by the UMass Donahue Institute that examines the establishment of a regional water/sewer authority and the potential opportunities this may create for the region.



The Chamber headquarters, a unique, historic building once occupied by Thomas Edison, serves as the focal point for community, business and economic development activities. The Chamber's two year Centennial Campaign celebrated 100 years of the Chamber serving the business community, providing community leadership, and advocating for the economic development of the region. The Massachusetts House and Senate also recognized the Chamber's 100 Years of Service in a special resolution.

Concurrently the Chamber successfully completed its Centennial Innovation Campaign and achieved its goal to raise \$350,000 to upgrade its headquarters to a state of the art business hub. The Chamber is a major city landlord boasting a multi-functional landmark structure that includes the Business Assistance Center created in partnership with the U.S. Small Business Administration; the Edison Business Incubator that supports fledgling businesses; conference room space for classes, workshops, seminars, debates, focus groups and other important forums as well as collocating important community organizations such as the Mass Small



Business Development Center, Brockton 21st Century, Brockton Redevelopment Authority (BRA), Brockton Parking Authority, SCORE, SEED Corporation and the Massachusetts Supplier Diversity Office.

The Chamber Board of Directors examines major national, state and local issues at its regular meetings, special forums and biennial planning retreats. To support the board in its examination, the Chamber proactively compiles and analyzes the research of many recognized national and regional data centers. The Chamber collaborates on data and research products with the following respected organizations: University of Massachusetts Donahue Institute; U.S. Chamber of Commerce; Northeastern University Dukakis Center for Public Policy Research; Massachusetts Office of Labor and Workforce Development; Pioneer Institute, Federal Reserve Bank; Associated Industries of Massachusetts, Massachusetts Office of Economic Development; Commonwealth Corporation; UMass Dartmouth Center for Marketing Research; MassInc; Old Colony Planning Council; and the Brockton Area Workforce Investment Board.

The Chamber actively reviews studies and research conducted by these and other similar organizations and regularly invites their experts to Chamber events and forums to inform the business community about current and future trends and issues. The Chamber collaborates with research organizations to develop specific topic reports and surveys and its members provide expertise to investigate, facilitate and coordinate these efforts.



WELCOME New Members

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11 Resnik Road  
Plymouth, MA 02360  
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www.assocenergy.com  
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Mr. Jason Johnson  
195 Liberty Street, Suite 10  
Brockton, MA 02301  
(508) 521-6011  
www.ew-ne.com  
Electrical Supplies

Electrical Wholesalers, Rockland

Mr. Mike Lips  
40 Reservoir Park Drive, Unit D  
Rockland, MA 02370  
(781) 681-9354  
www.ew-ne.com  
Electrical Supplies

Elvera's Cafe

Ms. Sandra Martin  
132 Main Street  
Brockton, MA 02301  
(508) 510-4292  
Restaurants

JoAnne Woods Young

JoAnne Young  
60 Kilsyth Road  
South Easton, MA 02375  
(617) 283-6734  
www.joannewoodsyoung.com  
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L&M Bargain

Mr. Stuart Salzberg  
21 Torrey Street, 10A  
Brockton, MA 02301  
(508) 580-5437  
www.lmbargain.com  
Retail

Tom Rudolph Real Estate

Mr. Tom Rudolph  
175 Harvard Street  
East Bridgewater, MA 02333  
(508) 951-2131  
www.rudolphre.com  
Real Estate/Commercial

To join the Chamber,  
Contact Alison van Dam  
508.586.0500 x 225  
avandam@metrosouthchamber.com

RENEWINGMembers Thank You !

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Walkover Commons Apartments  
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Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** will hold the 27th Annual Autumn-Fest on September 26, from 10 am -4 pm on the campus of BSU in front of Boyden Hall. This family fun day includes sampling the wonderful products and services of our BBA members and vendors, delicious food and treats from local eateries, music, crafts, live demonstrations, activities, and more. Chamber members welcome! Visit [www.autumnfest.net](http://www.autumnfest.net).

The **Stoughton Chamber of Commerce** will hold a seminar entitled "Benefits of Social Media" on Friday, September 18 from 8:30 am - 10:00 am at Old Colony YMCA, 445 Central Street in Stoughton. Learn best practices, strategies, and tactics from a panel of local social media experts over breakfast. Visit [www.stoughtonma.com](http://www.stoughtonma.com).



The mission of the **Norwell Chamber of Commerce** is to promote the civic, economic, and social welfare of its members and the Town of Norwell. For more information, visit [norwellchamberofcommerce.com](http://norwellchamberofcommerce.com).

The **East Bridgewater Business Association (EBBA)** will hold their 17th Annual Business Expo and Family Fun Day on September 12, 2015 at the East Bridgewater Common from 10:00 am - 2:00 pm. Join in for music, face painting and balloon art, pony rides, and more. Visit [www.eastbridgewaterbiz.com](http://www.eastbridgewaterbiz.com) for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park, Avon, MA. For more information, call Bob Costa at 508-586-0900. Visit [avonindustrialpark.org](http://avonindustrialpark.org).

The **Randolph Chamber of Commerce** is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit [www.randolphchamberofcommerce.org](http://www.randolphchamberofcommerce.org).



**ProLink Networking Group** is an invitation-only, non-competitive business networking group. Meetings are held on alternating Tuesdays, 7:30 am at the Metro South Chamber of Commerce. For meeting schedule or more information, visit [www.prolinknetworking.com](http://www.prolinknetworking.com) or contact Craig Pina at 508-279-4194 or email [craigpina@gmail.com](mailto:craigpina@gmail.com).

The **South Shore Women's Business Network (SSWBN)** will hold their September Speaker Breakfast at Holiday Inn, 929 Hingham Street in Rockland, on September 24 from 7:30 am - 9:30 am. The topic of the speaker breakfast is "From Frumpy to Fabulous." Please visit [www.sswbn.com](http://www.sswbn.com) to learn more.



Caina Damestoir Interns at Chamber



Caina Damestoir

The Chamber would like to thank Caina Damestoir for all of her hard work as an intern at the Metro South Chamber of Commerce over the summer months.

Caina currently attends Brockton High School, where she will start her senior year this fall. During her time at the Chamber, Caina has acquired many valuable skills in networking and communications that she hopes to use in a future career in public relations.

Caina was connected to the Chamber through the Brockton Area Workforce Investment Board (BAWIB)'s YouthWorks summer job program. YouthWorks is a state-funded youth jobs program, which provides funds

that communities use to pay wages to youth for summer jobs—usually in the public or non-profit sector. The primary component of the YouthWorks program is subsidized employment at public or non-profit agencies, departments, and authorities. For more information, visit [www.bawib.org](http://www.bawib.org).

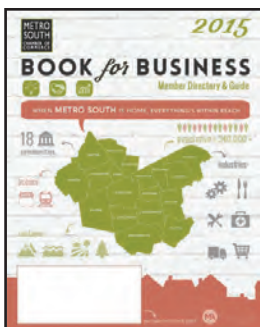


## Promote Your Business! List & Advertise in B4B

In an effort to streamline communications and "go green," at the Chamber, the annual verification form can be completed online in the Members Only Section of the Chamber Website. The updated information will be used in the Annual Book for Business Member Directory. The information on the form will also be used for telephone referrals made by the Chamber.

The Metro South Book for Business is a colorful, 100 page member directory and guide. It contains town information, business and residential demographics, legislative information, and 2 free listings for each member. View last year's Book for Business at

[www.metroouthchamber.com/news-media/book-for-business](http://www.metroouthchamber.com/news-media/book-for-business).



The 2015 Book for Business was distributed to 5,000 people, including members, business leaders, town halls, libraries, surrounding Businesses in the region, Business Associations, and more.

The Members Only Login Page can be found at [metroouthchamber.com/membership/member-login](http://metroouthchamber.com/membership/member-login). Please contact Melanie McGrath at 508.586.0500 x 222, [mmcgrath@metroouthchamber.com](mailto:mmcgrath@metroouthchamber.com) if you have not received your login information.

A reminder with instructions and login info will be sent through email and mail later this month.

### Advertise in the 2016 Book for Business!

Don't miss the opportunity to place an ad in the 2016 Book For Business, sent to over 5,000 people and businesses. Your ad will be listed in close proximity to your free business directory listing. In addition, your alphabetical and categorical listing will receive extra embellishment. This opportunity is sure to give you a leg up in the competition by receiving added exposure.

Don't have the time to create an ad, or the money to pay a designer? If you reserve your ad space now, our in house graphic designer will create a full color ad for you, free of charge. The ad is yours to use for additional promotions or for other publications.

Reserve your space now and save! Discounted rates have been extended until September 25, 2015. Call Melanie at 508.586.0500 x 222 or email [mmcgrath@metroouthchamber.com](mailto:mmcgrath@metroouthchamber.com) for more information and for ad rates.

## Southfield Development & Rep. Cronin at Breakfast

*Continued from page 1*

-et, small businesses in the Metro South region, and more. Representative Claire D. Cronin was elected to the Massachusetts House of Representatives for the Eleventh Plymouth District, which includes both Brockton and Easton, on November 6, 2012. She is a graduate of Stonehill College and Suffolk University Law School. Prior to being elected, Representative Cronin maintained a law practice in Brockton, Massachusetts.

This event is sponsored by **Comcast Spotlight**. Comcast Spotlight's mission is to make the complex simple. Audiences are fragmented: watching content from multiple networks, on more devices and subscribing to different communications providers. From mom-and-pop stores around the corner to the leading brands around the country, their focus is on helping all of their clients become more effective and efficient with their advertising spend. Visit [comcastspotlight.com](http://comcastspotlight.com) to learn more.

The cost to attend is \$25 for members and \$35 for future-members and includes breakfast and networking opportunities. As always, don't forget your business cards! Register online at [www.metroouthchamber.com/calendar](http://www.metroouthchamber.com/calendar) or by calling Athena Lavoie at 508.586.0500 x 231, or email [alavoie@metroouthchamber.com](mailto:alavoie@metroouthchamber.com).

## Gov's Transportation Secretary Pollack, Oct. 20



Save the date for the next edition of Good Morning Metro South, to be held on **Tuesday, October 20** at the Shaw's Center, 1 Feinberg Way in Brockton.

The featured speaker will be **MA Secretary of Transportation Stephanie Pollack**. You can pre-register for this event online at [metroouthchamber.com/calendar-registration](http://metroouthchamber.com/calendar-registration).

*Sponsored by:*



*You Never Know Who You'll Meet at a Chamber Event ...*

## Become a Season Ticket Holder!



- All Good Morning Metro South Programs (5 Programs, \$125 value)
- All Business After Hours (12, \$60 value)
- Annual Legislative Luncheon (\$39 value)
- ATHENA Award Breakfast (\$25 value)
- Small Business Awards Luncheon (\$35 value)
- 1 Taste of Metro South Ticket (\$35 value)

**All This for \$219.-** (Savings of \$100)

**Company Name:** \_\_\_\_\_

**Phone:** \_\_\_\_\_ **Fax:** \_\_\_\_\_

**Name 1:** \_\_\_\_\_

**Email 1:** \_\_\_\_\_

**Name 2:** \_\_\_\_\_

**Email 2:** \_\_\_\_\_

**Name 3:** \_\_\_\_\_

**Email 3:** \_\_\_\_\_

**Name 4:** \_\_\_\_\_

**Email 4:** \_\_\_\_\_

### SEASON TICKET AND ADDITIONAL SAVINGS OPTIONS

Season Ticket: # \_\_\_\_\_ Discounted Tickets x \$219 = \$ \_\_\_\_\_

Additional Taste Tickets (limit 2): # \_\_\_\_\_ Discounted Tix x \$25 = \$ \_\_\_\_\_

2014 Annual Meeting Expo Table: \_\_\_\_\_ x \$399 (Discounted) = \$ \_\_\_\_\_

Book for Business Advertising (5% Discount)

\_\_\_ 1/6 page, \$425 \_\_\_ 1/3 page, \$546 \_\_\_ 1/2 page, \$816 \_\_\_ full page, \$1591

☐ I am interested in being a Good Morning Metro South Corporate Sponsor

**Total Cost \$** \_\_\_\_\_

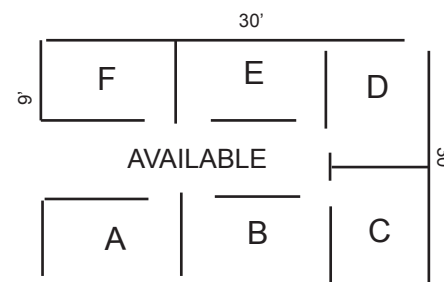
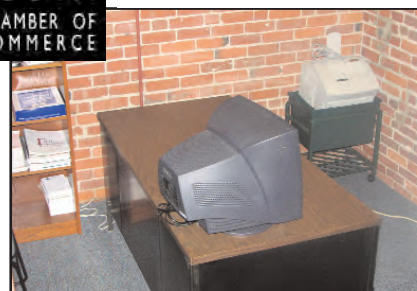
\_\_\_\_\_ Invoice Me \_\_\_\_\_ Credit Card \_\_\_\_\_ Check Enclosed

*(We will contact you for card number if paying by credit card)*

Please fax to 508.586.1340 or mail to Metro South Chamber of Commerce, 60 School Street, Brockton, MA 02301. Questions? Contact Athena Lavoie, 508.586.0500 x 231, [alavoie@metroouthchamber.com](mailto:alavoie@metroouthchamber.com).



## Low Cost Offices Available at Chamber



The Metro South Chamber of Commerce has business office/suites available to rent. The Offices are located at the Chamber building at 60 School Street in Brockton. All offices feature exposed brick walls and high speed internet access. Occupants also have use of the conference room and AV equipment, training courses and seminars in the Business Assistance Center, mailing center, and hospitality area. Contact Chris for more information at 508.586.0500 x 223, or [chris@metroouthchamber.com](mailto:chris@metroouthchamber.com).



## Buy Local From These Chamber of Commerce Members

### Tom Rudolph Real Estate



175 Harvard Street, East Bridgewater  
508-951-2131 • [www.rudolphre.com](http://www.rudolphre.com)

Tom Rudolph has been serving the real estate needs of buyers and sellers in the Metro-South Area and beyond since 1974. He is committed to customer service, quality control, and professionalism. Call him for your Commercial or Residential Real Estate needs. Tom can be reached at: 508-951-2131 or [Tomr@Rudolphre.com](mailto:Tomr@Rudolphre.com). Visit his site at: [www.rudolphre.com](http://www.rudolphre.com)

### Elite Health & Fitness



1519 Central Street, Stoughton  
781-297-0979 • [www.elitefitcenter.com](http://www.elitefitcenter.com)

Elite Health and Fitness is a locally owned and operated full service fitness facility located in Stoughton. Whether you are trying to lose weight or increase muscle mass, we have the staff and equipment to meet your needs. Our 35,000 square foot fitness facility is clean and well maintained, with state of the art fitness equipment. We have a number of programs and group exercise classes that will help motivate you, and a member service team that will keep you coming back.

### Brightview Canton



125 Turnpike Street, Canton  
781-298-3407 • [www.brightviewcanton.com](http://www.brightviewcanton.com)

Brightview Canton, under construction, is scheduled to open in early summer 2016. Offering a vibrant & social lifestyle and featuring resort-like amenities and services, we are the only independent living rental option in Canton. We also have dedicated assisted living apartments and a specialized environment for memory care. Brightview Canton will serve Canton and the surrounding areas with easy access to I-95 and I-93.

### Join the Chamber!

## YOUR BUSINESS PROFILE HERE...

...When You Join the Chamber.  
Call 508.586.0500 or visit  
[metrosouthchamber.com/membership/join](http://metrosouthchamber.com/membership/join)

60 School Street, Brockton • 508-586-0500  
[www.metroouthchamber.com](http://www.metroouthchamber.com)

Join the Chamber and network your business to success! The Chamber hosts informative meetings, networking events, and puts you in touch with your legislators. We also offer marketing and advertising opportunities, referrals, publicity and exposure. In addition, we offer Health Insurance packages and access to Comcast Savings, Discounts, and more. Call to learn more today!

**Metro South Site Finder**

Search for available commercial sites for purchase or lease in the Metro South region, or list a property!

[metrosouthsitefinder.com](http://metrosouthsitefinder.com)

**When Metro South is Home, Everything's Within Reach**

Hundreds of Dining Options • Great Conference Space  
Over 500 Hotel Rooms • Many Parks & Lakes

The Metro South region offers the best of all worlds: cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care facilities**, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.

**Metro South** Regional Economic Development Organization  
For more info, contact the Metro South Chamber of Commerce,  
508.586.0500 • [www.metroouthchamber.com](http://www.metroouthchamber.com)

## BUSINESS EVENTS *Planner*

### September 11

#### Mayoral Candidates Forum

12:00 pm

**Metro South Chamber of Commerce**

60 School Street, Brockton

The Chamber will host a Mayoral Candidates Forum in lieu of the Government Affairs program. (see page 2)

*Invitation Only*

For more information, call 508-586-0500 ext. 231

### September 16

#### Business After Hours

5:30 pm - 7:30 pm

**Dave & Busters**

250 Granite Street, Braintree

Enjoy networking in a fun atmosphere, refreshments, and more, courtesy of SERVPRO of Milton/Braintree. (see page 2)

*Complimentary to Attend*

To register, call 508-586-0500 ext. 231

### September 22

#### Good Morning Metro South

7:30 am - 9:00 am

**The Shaw's Center**

1 Feinberg Way, Brockton

Join us for our kick-off breakfast program with speakers Kyle Corkum, LStar & State Rep. Claire Cronin. (see page 1)

*\$25 members, \$35 future-members*

To register, call 508-586-0500 ext. 231

### IT'S EASY TO REGISTER!

508-586-0500 x 231 ☎

508-587-1340 📠

E-mail: [alavoie@metrosouthchamber.com](mailto:alavoie@metrosouthchamber.com)

Online: [www.metroouthchamber.com](http://www.metroouthchamber.com)

Send reservation and payment to: 📧

**Metro South Chamber of Commerce**  
Sixty School Street  
Brockton, MA 02301-4087

### FIND US



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[issuu.com/metrosouthchamber](https://issuu.com/metrosouthchamber)

### October 7

#### Legislative Reception

5:30 pm - 7:30 pm

**Donahue Hall**

Stonehill College, Easton

This is your opportunity to interact with elected officials at the state, federal and local levels in a casual setting. (see page 1)

*\$5 members, \$15 future-members*

To register, call 508-586-0500 ext. 231

### October 20

#### Good Morning Metro South

7:30 am - 9:00 am

**The Shaw's Center**

1 Feinberg Way, Brockton

Join us for breakfast and hear from our featured speaker, MA Secretary of Transportation Stephanie Pollack. (see p.11)

*Cost: \$25 members, \$35 future-members*

To register, call 508-586-0500 ext. 231

### October 21

#### Business After Hours

5:30 pm - 7:30 pm

**Wood Palace Kitchens**

7 Mill Street, Middleboro

Join us for an evening of networking and refreshments at a Chamber member business! (see page 2)

*Complimentary to Attend*

To register, call 508-586-0500 ext. 231