



January
2018

www.metroouthchamber.com

Leading Businesses
Leading Communities



CHAMBER MISSION

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



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Secretary of Housing and Economic Development at Next Breakfast

Wednesday, January 17 | 7:30 am - 9:00 am



Jay Ash, Secretary of Housing and Economic Development

Join us on Wednesday, January 17 for a Good Morning Metro South Breakfast hosted by Stonehill College in North Easton from 7:30 am - 9:00 am. The Chamber is inviting regional elected and selected officials to this networking event featuring Secretary Jay Ash.

Jay Ash serves as the Secretary of Housing and Economic Development for the Commonwealth of Massachusetts. Secretary Ash is responsible for directing and executing Governor Charlie Baker's agenda on housing and community development, job creation, business development, consumer affairs, and business regulation. Since joining the Baker-Polito Administration, Secretary Ash has prioritized efforts to grow jobs, help communities realize their economic development priorities, connect citizens to new economic opportunities, and build prosperity across Massachusetts.

Additionally, a representative from Columbia Gas will speak at this meeting. Columbia Gas of Massachusetts is committed to the safe delivery of natural gas. Their plan to update and replace the natural gas distribution system and facilities that deliver natural gas to nearly 300,000 customers in 65 cities and towns calls for the replacement of 1,100 miles of pipe over the next 20+ years. Columbia Gas of Massachusetts has nearly 5,000 miles of pipe in the ground throughout its service area. The modernization project allows them the opportunity to replace our bare steel and cast iron pipes with state-of-the-art polyethylene pipes.

Registration is required for this event. Tickets are \$25 for members and \$35 for non-members and includes breakfast as well as networking opportunities. Tables of ten are available as well: \$250 for members and \$350 for non-members. Season Ticket holders must e-mail Athena at alavoie@metrosouthchamber.com to reserve their complimentary seat.



Host:
STONEHILL COLLEGE



Sponsor:
Columbia Gas of Massachusetts
A NISource Company

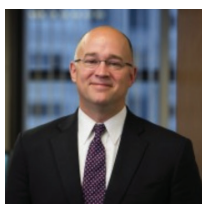
What You Need to Know: Employment Law in 2018

Friday, February 9 | 12:00 pm - 1:45 pm

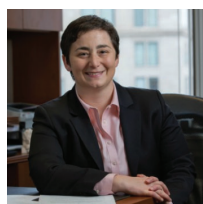
Every year brings new legal changes and challenges for employers throughout Massachusetts. As the new year closes in on us, it is already clear that 2018 will be no different. Please join Peter Moser, Arielle Kristan, and Tobias Crawford of Hirsch Roberts Weinstein LLP as they discuss new legal developments that will impact the workplace in 2018. Topics for discussion include:

- Compliance with two new state laws: the Massachusetts Pay Equity Act and the Massachusetts Pregnant Workers Fairness Act;
- Disability accommodations for medical marijuana users after the Massachusetts Supreme Judicial Court's *Barbuto v. Advantage Sales & Marketing LLC* decision;
- Impending developments in wage and hour law, including an update on a possible increase of the salary threshold for exempt employees; and
- Changes at federal agencies under the Trump administration, and the anticipated impact on workplace requirements.

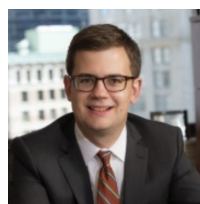
This event will take place in the chamber's first floor conference room. Tickets are \$8 for members and \$15 for non-members. To register, please contact Athena Lavoie at (508) 586-0500 x231 or email her at alavoie@metrosouthchamber.com. Government Affairs is sponsored by UMass Boston.



Peter Moser, Attorney



Arielle Kristan, Attorney



Tobias Crawford, Attorney

Sponsored by:



Sponsorships Available for Upcoming Taste Event



The region's most anticipated annual food event, the Taste of Metro South, will take place this spring.

This popular food event is a great way to gather with business leaders and community members to sample the tastes of local restaurants. Over 50 delicious and diverse area restaurants are expected to participate, also featuring community organizations, live entertainment, and giveaways.

Sponsorship opportunities are available; sponsoring this premier community event



means promoting your business to an audience of over 700 attendees in one night! Join sponus in supporting this community celebration. To sign up or customize a sponsorship package, contact Athena Lavoie, (508) 586-0500 x231, alavoie@metrosouthchamber.com. See sponsorship packages on page 6.

Continued on page 6

Expand Your Network and Awareness

Thursday, February 22 | 5:00 pm - 7:30 pm



Join the Metro South Chamber on Thursday, February 22nd as we host the 3rd Annual Metro South Multi-Cultural Business Forum and Business After Hours!

The purpose of the event is to celebrate diversity, engage and inspire business owners, and provide resources to advance woman and minority-owned business opportunities, leading to additional job creation and local investment.

The evening will consist of networking opportunities, a business resource partner expo, and a woman and minority owned business panel.

5:00PM Business Resource Expo & Networking

Learn about resources available to help start and grow your business. Experts will assist you on a variety of topics ranging from financing, developing a business plan, marketing your business, and winning government contracts.

5:30PM Woman & Minority Owned Business Panel

Hear from a panel of local businesses as they share their success stories. Learn how they used their backgrounds to develop new ideas, leverage regional resources, and tap into new markets.

6:15PM Business After Hours Networking

Meet hundreds of new potential clients during this Business After Hours event. Enjoy delicious food from The Perfect Place, a cash bar, and the opportunity to win prizes. Be sure to bring your business cards!

This is a great opportunity for potential and existing entrepreneurs to learn about helpful resources, network with local businesses, and hear from entrepreneurs who have successful businesses, all while checking out The Perfect Place's wonderful event facility.

The Perfect Place features a banquet facility, on-site catering capability, and ancillary services including event planners, musicians, and photographers. It is also ideally located on the border of West Bridgewater and Brockton. This is their second year in a row hosting our Annual Metro South Multi-Cultural Business Forum. Take the opportunity to see for yourself!

Last year's event was a success, drawing great interest among the diverse populations of the region, leading to new partnerships and business relationships. Sponsorships are still available. For more information or to register, contact Athena Lavoie, (508) 586-0500 x 231, alavoie@metrosouthchamber.com.



Build Your Team Giveaway with WickedLocal

Now you can win one of 16 FREE hiring packages - including 4 full-year packages - to fill all of your hiring needs in 2018.

**BUILD YOUR TEAM
GIVEAWAY**

Powered by ZipRecruiter

prizes will be given away, including 24 \$50 gift cards. Enter today at <http://promotions.patriottedger.com/ZipRecruiter-Build-Your-Team-Giveaway/>.

WickedLocal is holding a Build Your Team Giveaway. You can win one of 16 FREE hiring packages, including 4 full-year packages, to fill your hiring needs in 2018. Weekly

MassRIDES offers Emergency Ride Home Program



MassRIDES is a free program of the Massachusetts Department of Transportation designed to help reduce traffic congestion and improve air quality and mobility. Through MassRIDES, companies can offer employees rewards for their green trips and eligibility for the Emergency Ride Home program!

Bay State Commute—get rewarded for your green trips! In addition to finding a carpool partner or a vanpool to join, log your trips to earn rewards for any green commute you take.

Employees who commute green at least twice a week are also eligible for the Emergency Ride Home program, which may be used up to four times per calendar year. MassRIDES provides commuters with this free commuter insurance and will reimburse commuters up to \$100 per ride if you need to take a taxi, rental car, or get a ride home with a coworker in the event of an unexpected emergency.

For more information visit commute.com or contact MassRIDES outreach coordinator Samantha Devine at Samantha.Devine@dot.state.ma.us or (603) 960-0781.



SDO Community Day

Wednesday, January 31 | 9:30 am - 2:30 pm

Introducing the Massachusetts Supplier Diversity Office Community Days.

Learn about selling to the State as a small and diverse business! On Wednesday, January 31, 2018, representatives from the Massachusetts Supplier Diversity Office (SDO) will host the first session of its "SDO in the Community Days" at the Metro South Chamber of Commerce. Community Days, a new initiative by the SDO, is your opportunity to meet one-on-one with an SDO representative during which time you will discuss the programs and services available to small and diverse firms through the Operational Services Division (OSD), the parent agency of the SDO. Meeting slots are in 15-minute increments, beginning at 9:30 a.m. through 2:30 p.m. Meeting availability is on a first-come, first-serve basis. Request your time slot by emailing us at wdsdo@state.ma.us, indicating your preferred meeting time.

The mission of the Supplier Diversity Office is to increase business opportunities for small and diverse firms. The SDO offers free certification programs for minority-, women-, veteran-, service-disabled veteran-, disability-, LGBT-, and Portuguese-owned business enterprises and verification of small Massachusetts businesses. Free business resources available through OSD include registration on COMMBUYS, the Commonwealth's online market center, training classes to learn about selling to the state, and networking events. At your one-on-one meeting, you will learn if your firm may qualify to participate in one of SDO's programs, how to register to receive email notifications of bidding opportunities, and be given the tools to continue your learning after the meeting.

"The Supplier Diversity Office is implementing our 'SDO in the Community Days' in order to make our services available to hard-working small and diverse business owners in their own communities," says William McAvoy, Deputy Assistant Secretary for Operational Services and Executive Director of the Supplier Diversity Office. "The Metro South Chamber of Commerce has been a great partner to the SDO and we thank them for working with us yet again to host our event and also to get the word out to their membership about this opportunity."

The SDO in the Community Day will be held at the Metro South Chamber of Commerce located at 60 School Street in Brockton on Wednesday, January 31, from 9:30-2:30. To sign up for a one-on-one meeting with the SDO, email us at wdsdo@state.ma.us with your desired time. Every effort will be made to accommodate scheduling requests.

BOARD OF DIRECTORS**OFFICERS**

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Rockland Trust

President and CEO
Christopher Cooney
Metro South Chamber of Commerce

Chair-Elect
Fred Clark
Bridgewater State University

Treasurer
Gregory Hart, CPA
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Vice Chair Government Affairs
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Brockton Area Transit Authority

Vice Chair Community Affairs
Mahsa Khanbabai
Khanbabai Immigration Law

Vice Chair Membership Development
Friend Weiler
Consultant

Immediate Past Chair
Sue Joss
Brockton Neighborhood Health Center

CHAMBER STAFF

Christopher Cooney, CCE, IOM, MPA
President and CEO x 223

Athena Lavoie
Director of Programs & Events x 231

Communications Coordinator x 222

DIRECTORS

Paul Anghinetti - Bank of America

Jason Barbosa - Vicente's Tropical Grocery

Joe Cardinal - National Grid

Joseph Casey - HarborOne Bank

Michelle Cinquegrane - Verizon

Peter Dello Russo - Bridgewater Savings Bank

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Kim Hollon - Signature Healthcare

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Jim Murphy, LSP - Tracey Environmental, LLC

Matthew Osborne - Eastern Bank

Jonathan "Jay" Pike - Sharkansky, LLP

Andrew Raczka - Abington Bank

Albert Senisie - Victory Human Services

Kathleen Smith - Brockton Public Schools

George Spilios - Crown Linen

Lisa Stratton - The Enterprise

Peter Vlaco - Brophy & Phillips Company, Inc.

(508) 586-0500 Front Desk x 221

Janice Blodgett, Accountant
Finance x 230

Rohith Uppala, Graduate Intern

Membership x 229

Newsletter Written & Designed by Kelsey Lynch
Printing Provided by The Enterprise



ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

Metro South Chamber of Commerce

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

Networking at Events

is one of the most effective ways to grow your business!

January Calendar

1	New Year's Day- Chamber Closed	
10	Ambassador Meeting	8:00 am
15	Martin Luther King Day- Chamber Closed	
16	Executive Board Meeting	3:00 pm
17	Good Morning Metro South Martin Institute at Stonehill College, 320 Washington Street, Easton	7:30 am
31	SDO in the Community See Page 2	9:30 am
31	Board Meeting	12:00 pm

Coming Up February

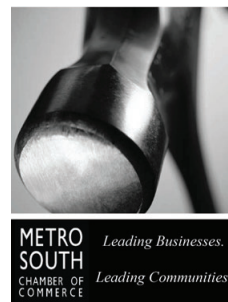
7	Ambassador Meeting	8:00 am
9	Employment Law Developments in 2018	12:00 pm
22	3rd Annual Multi-Cultural Event The Perfect Place, 2039 Main Street, Brockton	5:00 pm

Save the Date March

7	Ambassador Meeting	8:00 am
20	Executive Board Meeting	3:00 pm
28	Board Meeting	12:00 pm
TBA	Legislative Luncheon	TBA

In the Future April

TBA	Taste of Metro South	TBA
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**Impact.**

It takes the right tools to start or grow a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.

To join the chamber call 508.586.0500 or visit www.metroouthchamber.com

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

GOOD News

Members- Send Good News to
kelsey@metrosouthchamber.com

Sponsored by: Good Samaritan Medical Center

Bridgewater Savings Bank Donates \$7,650 to Local Food Banks

Bridgewater Savings Bank and their Charitable Foundation is proud to announce to donation of \$7,650 to local food banks this holiday season. Bridgewater Savings Bank sponsored an employee dress-down day to collect non-perishable food items for local food banks. The food donated will help feed over 200 families throughout the area. The Bridgewater Savings Bank Charitable Foundation also made a financial donation to each food bank with proceeds from their Shred Day event, which occurred in October.

Sons of Italy Give Seasons' Joy to Taunton-Area Adults With Disabilities

On December 7th, The Order of Sons of Italy in America® Peter B. Gay Lodge #540 hosted its 12th annual holiday event for consumers and staff at CO-OP, a local non-profit agency supporting individuals with developmental and other disabilities. Over 100 people enjoyed lunch, with music, dancing and the traditional reading of "Twas the Night Before Christmas." In addition to a live performance by the Coyle & Cassidy High School Choir, Massachusetts Representatives Patricia Haddad and Shaunna O'Connell joined the festivities and helped distribute holiday gifts.

"Plants: Growers To Market" Presented Jan. 22 At The Arnone School

The Brockton Garden Club will host a presentation titled "Plants – Growers to Market" by Kim Cook of Briggs Nursery at its general meeting at 7:00 pm. on Monday, Jan. 22, at the Arnone School, 135 Belmont St., Brockton, MA. With a theme of "Let's Take a Trip-Aloha," refreshments will include tropical delights. Visitors and newcomers are welcome. The Brockton Garden Club holds workshops and presentations throughout the year and maintains several sites across the city, including at D.W. Field Park, the Brockton Public Library, the East Side and Campello Fire stations, and the Burton Memorial.

Health Care Matters

Good Samaritan Medical Center Awarded Certification for Total Hip and Total Knee Replacement from The Joint Commission of Hospitals

Good Samaritan Medical Center today announced it has earned The Joint Commission's Gold Seal of Approval for Disease Specific Certification for Total Hip and Total Knee Replacement, becoming the first in the greater Brockton community to pursue and receive this distinguished

Winter Book Sale Going on Now

The Brockton Library Foundation has a fabulous gift shop located in the Brockton Main Library at 304 Main Street Brockton with a huge sale going on now. All books are 25 cents and CD's and DVD's are 50 cents but that's not all, we have golf jerseys for \$18.00, reusable bags for \$2.25, Brockton magnets for \$1.00 and lots of original jewelry. All proceeds benefit Brockton Public Library System programs, equipment, renovations, repairs and more. This sale ends on the 27th of January so come down. The Shop is usually open noon till 4 p.m. on Monday, Tuesdays and Thursdays and 9:30 a.m. till 1:30 p.m. on Wednesdays, Fridays and Saturdays. The sale ends January 27, 2018 so come on by. For more information please call 774-297-4939.

Learn to Snowshoe this January

Try on a pair of snowshoes this winter at the Bradley Estate at 2468 Washington Street in Canton, bring the family and let's make tracks! Reserve a pair of snowshoes of bring your own, learn a few new steps and head for the trails for a two hour block -- choose either the 11:00 am-1:00 pm or 1:00 pm-3:00 pm, time slots on Saturdays through January 27. Spend 20 minutes learning about different styles of snowshoes, and then try on a pair. We will demonstrate the basics for those who are new to snowshoeing and then will let you try them out on our trails. Supplies are limited, sign up early. Visit our website for rates and to sign up.

Crafterdark in Randolph

Join other crafters for an evening of creativity and conversation at the Turner Free Library, located at 2 North Main Street, Randolph. Crafterdark is a free program open to adults ages 18 and older. Can't make it this month? Crafterdark meets monthly at 7:00 pm; this month's date is January 10. The January craft will be Washi Tape Notebooks. Visit Crafterdark on Facebook for more information.

recognition of superior orthopedic care. Good Samaritan Medical Center underwent a rigorous onsite review on November 29, 2017 with The Joint Commission to evaluate compliance with disease-specific care standards and total hip and total knee replacement requirements, including orthopedic consultation, pre-operative, intraoperative and post-surgical orthopedic care.

Saturday at the Movies

Bring your kids to the Brockton Public Library located at 304 Main Street, Brockton on Saturday, January 13 for a 2:30 pm showing of Disney Pixar Cars 3. Lightning McQueen is living in the fast lane - until he hits a detour and gets stranded in Radiator Springs, a forgotten town on Route 66. There he meets a heap of hilarious characters who help him discover there's more to life than fame. Children under 12 must be accompanied by an adult. Please sign up in the Children's Room or by calling 508-587-7890 x 301.

Old Colony Elder Services Announces "Music & Memory" Pilot Program

Many people with dementia respond very positively to music. Music helps them to feel good and calm, and this in turn helps their caregivers. Old Colony Elder Services (OCES), the non-profit agency proudly serving older adults and individuals with disabilities throughout greater Plymouth County, has announced an exciting new pilot program for family caregivers of a loved one with Alzheimer's or dementia, called Music & Memory. OCES is now certified as a provider of Music & Memory personalized music program. Music & Memory was created by a non-profit organization that has conducted extensive research about the benefits of music. They have demonstrated that individualized playlists enhance the music experience for people with Alzheimer's and dementia even more.

Needlecraft and the Resistance

Fuller Craft Museum, located at 455 Oak Street in Brockton, is pleased to announce an upcoming reception and roundtable discussion to celebrate the opening of Revolution in the Making: The Pussyhat Project and Threads of Resistance on January 21st, 2018 from 2:00 pm - 5:00 pm. The panel will include Jayna Zweiman, the Pussyhat Project cofounder; Virginia Johnson, the owner/crafter/dreamer behind Cambridge stitch-lounge Gather Here; local fiber artist and craftivist Adrienne Sloane; and Sue Bleiweiss, member of The Artist Circle Alliance and "Threads of Resistance" organizer. Please join us for an important discussion on the role of needlework in affecting social change.

Signature Healthcare's Baby-Friendly Hospital Program

Signature Healthcare Brockton Hospital has achieved prestigious international recognition as a Baby-Friendly Designated birth facility. Currently there are 481 active Baby-Friendly hospitals and birth centers in the United States. The "Baby-Friendly" designation is given after a rigorous on-site survey is completed and is main-

Edison Phonographs & Records

Ever wonder what home entertainment was like, back in the early days of the 20th Century when there was no Television or Radio? Join us from 1:00 pm -2:00 pm on Sunday, January 10 at the Old Bridgewater Historical Society, 162 Howard Street, W. Bridgewater for a musical slideshow lecture that unlocks a Time Capsule of History about Edison's favorite invention, The Phonograph. Come enjoy an entertaining look and listen to the Wonderful early entertainers and their performances on Black wax, Amberol cylinders, and Diamond Disc records.

Bridgewater State University Presents Once Upon a Mattress

If you thought you knew the story of 'The Princess and The Pea,' you may be in for a walloping surprise! Performances will be held Friday, January 12 at 7:00 pm, Saturday, January 13 at 2:00 pm and 7:00 pm, and Sunday, January 14 at 2:00 pm. For tickets and more information please visit <http://familyperformingartscenter.com/once-upon-a-mattress/>.

Scholarship Opportunities with HarborOne, HarborOne believes education fuels future success and we are truly excited to renew our efforts to support exceptional students throughout the region. HarborOne's ONECommunity Scholarship celebrates and honors a commitment to academic excellence and community. Twenty \$5,000 one-time scholarships sent directly to college will be distributed

Criteria:

- Must be a high school senior
- Plan to attend a 2 or 4 year accredited college or university
- Someone in the immediate family* must have an active HarborOne account in good standing opened by March 15, 2018
- Immediate relatives* of HarborOne employees are ineligible

The application will be available online on Monday, January 15 and will be due by Thursday, March 15. Visit www.harborone.com/scholarship for more information

(*Immediate relatives includes: children, grandchildren, stepchildren, step grandchildren, siblings)



tained by continuing to practice the Ten Steps as demonstrated by quality processes. The initiative encourages and recognizes hospitals and birthing centers that offer an optimal level of care for breastfeeding mothers and their babies. Further information about the U.S. Baby-Friendly Hospital program can be found at: www.babyfriendlyusa.org.

Member Profile- Meet Salem Media Group



Jeffrey Johnson of Salem Media Group

Salem Media Group

500 Victory Road, North Quincy, MA 02171
(617) 691-2527

Year Established:

The first station, WEXZE, began broadcasting in the 1970s and was purchased by Salem in the mid 1990s.

Products or Services:

We offer multimedia marketing with an emphasis on our 4 Boston Radio Stations that primarily air conservative and family- themed programming.

Number of Employees:

20 of our employees work in the Boston

What is unique or special about your firm and the products and services you offer?

We are the fifth largest communication company in the country. We are publicly traded on Nasdaq: SALM. We reach all of the cultural demographics in the Greater Boston area and beyond with radio programming in English, Spanish, Haitian Creole, and serve many of the immigrant communities in the urban areas. We also occasionally offer Irish language programming.

What is your market area?

Eastern Massachusetts.

What markets do you serve?

We serve all businesses, churches, and non-profit organizations.

What is your main business objective concerning your customers and the business community?

We want to help businesses reach multiple cultures and demographics that they will not find elsewhere in Boston's radio landscape.

Member Profile- Meet Correct Care



Correct Care Recovery Solutions:
Bridgewater State Hospital
20 Administration Road,
Bridgewater, MA 02324

Year Established:

2017

Products or Services:

Mental Health Inpatient Facility: Massachusetts Department of Corrections

Number of Employees:

400

What is unique or special about your firm and the products and services you offer?

We are the Commonwealth's Secure Forensic Evaluation and Treatment Provider.

What is your market area?

Eastern Massachusetts; The Commonwealth.

What markets do you serve?

Department of Corrections

Please list awards, honors, or special recognition your firm has received.

Recognized by the Boston Globe for recent reforms advancements in our treatment approaches. Accredited by the Joint Commission on Healthcare.

What is your main business objective concerning your customers and the business community?

We are interested in becoming a contributing member of the local communities.

Anything additional we should know about your company:

Our parent organization is the nation's premier provider of specialized care and treatment for prisons, jails, and mental health facilities across the country through public/private partnerships.

GRO-N-THINGS, INC.

Interior Plant Maintenance and Design Service

P.O. Box 1246
Middleboro, MA 02346
508.947.8433 (p)
781.767.2244 (f)



Shelley Tierney
OWNER

SERVING AREA BUSINESS SINCE 1975

Member Profile- Meet Cambridge Savings Bank



Cambridge Savings Bank

1374 Massachusetts Ave, Cambridge, MA 02139
888.418.5626
www.cambridgesavings.com

Year Established:

1834

Products or Services:

Full-Service Financial Institution offering banking and lending products/services for individuals, small businesses and commercial customers.

Number of Employees:

370 (full time and part time employees)

What is unique or special about your firm and the products and services you offer?

At Cambridge Savings Bank, our goal is to treat every customer like they're our only customer. From the moment you walk through the door, our focus is on you. We're not a bank that's here just to execute transactions- we're here to build real, meaningful relationships with our clients. We hire the best creative bankers and empower them to find innovative solutions to complex financial needs. We pride ourselves on paying attention to the small details that make relationships work. We take a genuine interest in knowing our clients and understanding their business. We listen to their ideas, think about situations from their point of view, and give honest and genuine advice and guidance. We believe that this mentality is what really sets us apart from the rest of the Banks out there.

What is your market area?

CSB's headquarters are located in Harvard Square, Cambridge, but we have branches located in Cambridge, Arlington, Bedford, Belmont, Burlington, Concord, Lexington, Newton, and Watertown, and a Commercial Loan Office located on the South Shore in Quincy.

What markets do you serve?

From a commercial lending perspective, we're pretty diverse in the types of businesses that we work with and are open to looking at all industries.

Our bankers are generalists, we typically target well-managed, privately held companies with revenues from a few million dollars to \$50 million, and borrowing needs of \$1 million to \$10-15 million.

Please list awards, honors or special recognition your firm has received:

- Named 2017 & 2016 Massachusetts Lender of the Year to New Businesses by the SBA
- Recognized as one of the top 10 fastest growing commercial lenders in Massachusetts based on volume of loans by Banker & Tradesman's Fast 50 (2017 & 2016)
- Named on Banker & Tradesman's list of fastest growing commercial lenders in Massachusetts based on number of loans (2017 & 2016)
- Named Massachusetts Lender of the Quarter by the SBA for the third quarter FY 2016
- Ranked #1 Lender to Women Entrepreneurs in Massachusetts in 2015 & 2014

What is your main business objective concerning your customers and the business community?

As a local Bank, our strength is directly tied to the strength of the communities we serve. We are actively involved in our communities and support hundreds of programs and organization each year. In 2017, we proudly donated \$1,000,000 and 3,000 volunteer hours to 375 non-profit organizations in the communities we serve. In addition, our team members are actively involved in various community groups and serve on many boards for organizations in the Metro South region and all across our footprint. In fact, Metro South Shore Chamber is a very important and valued partner to us and John Moran, one of our South Shore lenders, has been an active member of the chamber for 25 years. We have many team members who grew up in this area, currently live in this area and have an enormous sense of pride for their Metro South communities.

Anything additional we should know about your company?

Being a part of the Metro South community is something that's very important to us and we plan to continue to grow our relationships here and be a strong part of this community for years to come.



26th Annual TASTE OF METRO SOUTH

Date and Location TBA

TICKETS AVAILABLE AT WWW.METROSOUTHCHAMBER.COM

Ticket Price: \$35. Tickets must be purchased in advance.

Call Athena, 508.586.0500 x 231 for tickets and more information.

Like us at www.facebook.com/metrosouthchambercommerce to stay up to date on participating restaurants, organizations, and entertainment.

Calling All Restaurants! Taste of Metro South

We invite your restaurant to participate in the widely popular and anticipated "A Taste of Metro South."

Celebrate living and working in the region with a night of food and entertainment. You provide your specialty in sample sizes for 500 people, and we provide the opportunity to market your business to the ideal target audience.

Participating restaurants will be listed on our website with a logo and link, receive promotion in "The Action Report" newsletter, receive mentions on Facebook and social media, will have their logo and contact information placed in the program and event presentation, and receive the opportunity for television promotion.

Sponsorships are also available. For more information, please contact Athena Lavoie at (508) 586-0500 x 231 or email alavoie@metrosouthchamber.com. Download the vendor application and see photos from last year at metrosouthtaste.com.

DO YOU KNOW OF A NEW RESTAURANT IN TOWN, OR IS THERE A RESTAURANT YOU WOULD LIKE TO SEE PARTICIPATE?

Let us know! Call Athena at (508) 586-0500, x231.



Take Part in the Region's Most Anticipated Annual Food Event!

750 + Potential Customers in Attendance

Promote Your Business at Taste of Metro South

Date TBA- Sponsorships Available Now

Grand Band Sponsor (\$2,500):

- Banner on main stage next to band for full event
- Logo on bottom of all presentation slides during event
- Logo on event program cover
- Logo on Taste & Chamber website
- Logo in Action Report newsletter (2)
- 15 complimentary tickets

MassPass Book Sponsor (\$1,500):

- Fully designed bookmark inserted inside Boston MassPass Book give away for attendees
- Logo in event PowerPoint presentation and on Taste website
- Logo on event program cover
- Logo in Action Report newsletter (2)
- 8 complimentary tickets

Supporting Sponsor (\$1,000):

- Logo in PowerPoint presentation and on Taste website
- Logo in event program
- Logo in Action Report newsletter (2)
- E-update side column ad - 2 weeks
- 12 complimentary tickets

Promotional Items Sponsor (\$500):

- Opportunity to give away a promotional item with your logo at table near registration (sponsor to provide)
- Logo in PowerPoint presentation
- Logo in event program
- Logo on Taste & Chamber
- Logo in Action Report newsletter (2)
- 10 complimentary tickets

Corporate Sponsor (\$350):

- Name listed in program as Corporate Sponsor
- Name listed in Action Report (2)
- Name listed in event PowerPoint
- 10 complimentary tickets

Program Sponsor (\$150):

- Name listed in program as Program Sponsor
- 2 complimentary tickets

To sign up for one of these sponsorship packages, or customize a sponsorship for your business, please contact Athena Lavoie, 508.586.0500 x231, alavoie@metrosouthchamber.com.

Where Do You Turn for Your Advertising?

Advertising with the Chamber offers your company exposure to the Metro South business community and an opportunity to network with business leaders from the area. Not only does it create awareness for your products and services, it allows you to target your marketing efforts to business professionals and potential customers in the Metro South Region.

Promote your Business with Web Advertising

Advertising on the Chamber's website is an easy and cost-effective way to promote your business. The Metro South Chamber website contains information for members as well as tourists and those considering relocating to the region. The website receives over 60,000 views annually. Rates start at just \$75 per month.

Reach Members on the E-update

The E-update is an email blast sent to over 3,000 people weekly through Constant Contact. This newsletter keeps subscribers informed about upcoming Chamber events, legislative actions, helpful services, and resources. In addition, it offers active links to other websites for more information and links to register for events. Advertising rates start at just \$25 per week. For more information, contact Athena Lavoie, (508) 586-0500 x231, alavoie@metrosouthchamber.com

HarborOne Supports Business Assistance

HarborOne is thrilled once again to support the Metro South Chamber's Small Business Assistance Center with a \$5,000 donation. Pictured left to right are Linda Simmons, SVP Chief Financial Officer, Patricia Williams, SVP Human Resources, Jennifer White VP Community Relations, and Christopher Cooney, Chamber President and CEO.



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Governor Baker Focuses on Brockton

Photography by Rich Morgan.



Massasoit Student Napoleon Soares sings the national anthem



Mahsa Khanbabai, Khanbabai Immigration Law



Fred Clark, Bridgewater State University President



Brockton Mayor Bill Carpenter



Brockton Mayor Bill Carpenter addresses the audience of the Chamber's Good Morning Metro South



Mahsa Khanbabai, Khanbabai Immigration Law and Steve Leonard, Senior Vice President for Corporate Banking for Cambridge Savings Bank



Massachusetts Governor Charlie Baker speaks for the program's main event



Over 250 people attended this Good Morning Metro South event

Motel 6 Joins Brockton's Hotel Selection



Marriott, Holiday Inn, Roadway, Country Inn and Suite and Super Ate have been joined by Motel 6 in Brockton. All six hotels are located near exits 17 and 18 along state highway route 24. Motel 6 has opened near the Westgate Mall. More than 400 hotel rooms are now located in Brockton generating economic activity and rooms tax revenue for the city.

Brockton Partnership Meeting at Barbour Corp

Pictured here is a meeting of the Brockton Partnership assembled at Barbour Corporation to discuss recent and proposed development in Brockton. Rich Hynes, Barbour CEO, spoke at this meeting. For more information about Barbour Corp, please visit www.barbourcorp.com.



Concord Square Planning Speaks to Board



Ted Carman of Concord Square Planning spoke to the Metro South Chamber's board of directors this month. Mr. Carman spoke about the Workforce Housing Trust Fund Initiative, a program signed into law by Governor Baker in August 2016.

Lukes Liquors Celebrates New Canton Location

Photography by Rich Morgan.



Murray Velstein, Source4, Alison van Dam, General Dynamics, Joanne Schneider, Eastern Bank, Katherine Light, Mansfield Bank



Steve Luke, Dave Luke, Debbie Luke, Lukes Liquors



Lukes Liquors celebrated their new Canton location at 3 Washington Street with a ribbon cutting



Dave Luke and Debbie Luke, Lukes Liquors



Representative Bill Galvin presents a citation to Dave and Debbie Luke of Lukes Liquors

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New Positions Accepted by Lynch, van Dam



Alison van Dam, General Dynamics

The Metro South Chamber of Commerce will lose two valued members of the Chamber management team this month. Alison vanDam and Kelsey Lynch have both accepted new positions at regional employers. Alison, who has served in various roles with the Chamber since 2007, will begin work at General Dynamics in Taunton Senior Marketing Director and Public Relations Specialist.

Kelsey, who served in a communications role with the Chamber, will begin work at REXA in West Bridgewater as the Marketing Assistant. "We are delighted for the professional and career advancement these employers are providing and we know these companies will benefit from having the skills and experiences Alison and Kelsey possess. We wish them all the best in their new roles while also extending our appreciation and sincere congratulations," said Christopher Cooney, Chamber President and CEO.



Kelsey Lynch, REXA, Inc.

3 Big Trends for Small Business in 2018

The techniques to achieve that small business standard, though, have changed greatly over the years. What was once accomplished through newspaper advertisements is now conducted online; what once required travel and time can now be accomplished with a few clicks. Here are three major small business trends that could help you run your business. Meet with a SCORE mentor to discuss these trends and how your small business can adapt. Visit sema.score.org for more information.



1. Remote work and cloud computing

Beyond cloud storage and project management tools, technology is providing more ways to help us work together even while we're apart. It may be time to evaluate options for video conferencing and other telework tools.

SCORE's recent Megaphone of Main Street Small Business Jobs Report surveyed small business owners which revealed that 18 percent of businesses replaced employees with contractors over the past six months. If you're considering taking this route for additional business support — especially if those contractors will be remote — be sure to put communications plans in place that make the most of the tools available.

2. Mobile access and ease

Customers aren't just browsing on mobile devices — they're purchasing, too. Mobile shopping gained particular speed over the recent Black Friday shopping holiday and is expected to continue to creep on desktop transactions in the coming months.

Google offers a search tool that tests whether your website is mobile-friendly and makes recommendations for improving it. Don't forget to check your email marketing and social media presence as well, to make sure your messaging is easy to read and engages customers with enticing, clear visuals.

3. Personalized customer service

More people are shopping online, but they still appreciate good customer service. Modern customer service doesn't always come in the form of a warm greeting or an easy returns process. Sometimes, it takes the form of personalization. Studies have shown that Generation Z (people born between 1996 and 2010) love connecting with brands on a personal level via social and email content. These young adults have an enormous amount of buying power and often serve as unofficial ambassadors for brands to which they feel connected.

To make sure you're reaching your target markets with a personalized approach, pay close attention to social media analytics along with one-on-one feedback from customers. Segmenting your emails by customer type is just one way you can form a more personal connection with your clientele. For more information, please visit sema.score.org.

Brockton Rotary Celebrates 100 Years

This year, the Brockton Rotary Club is celebrating 100 years!

The Brockton Rotary Club meets weekly to network and engage in public service projects. They grant scholarships to local students, fund many local charities and support worldwide projects like eliminating Polio. The community impact and ethical standards that Rotarians live by is best illustrated by the four way test they use for their personal and professional relationships.

1. Is it the TRUTH?
2. Is it FAIR to all concerned?
3. Will it build GOODWILL and BETTER FRIENDSHIPS?
4. Will it be BENEFICIAL to all concerned?



Cake presented to Brockton Rotary Club at Chamber luncheon in honor of Centennial. Pictured: Christopher Cooney, President & CEO; Nick McCummings, Brockton Rotary Club President; Governor Charlie Baker; William Mitchell, Interim President of Massachusetts Community College; Fred Clark, President of Bridgewater State University



Citation Presented from Governor Charlie Baker to the Brockton Rotary Club celebrating 100 years of service. Pictured: Christopher Cooney, President & CEO; Jack Butler and Tom Sampson, longtime Rotarians; Nick McCummings, Brockton Rotary Club President; Governor Charlie Baker, Stephen Certa, Rotary District Governor; Richard Hooke, Brockton Rotary Club incoming Chair.

Village Mortgage Opens in Brockton



Last month, the Metro South Chamber attended Village Mortgage's ribbon cutting for their Brockton Location. Branch Manager Rolando Lima, center, is thrilled to open this new office. Village Mortgage Company offers a full array of products for purchase and refinance, transactions. For the past twenty years, Village Mortgage has grown steadily and has earned a well-respected reputation in the mortgage, finance and real estate industries throughout New England.

Featured Commercial Site for Sale/Lease in Stoughton



For Lease
225 Bodwell Street Avon, Ma
Avon Industrial Park
76,365 Sf Industrial Building
For more information, please visit www.donahueassociates.com.

Office: 5,000 ft²
Electric: 480 Volt- 225 KVA Generator
Loading: 2 docks- 3 Drive-In Doors
Height: 18-20' Clear

Holiday Inn Express Hosts Chamber

The Holiday Inn Express hosted the Chamber's December Ambassador Meeting. Pictured here are Marni Dunton, Emmanuel House, Richard Hooke, Crescent Credit Union, John King, Grees, Inc., Preeti Malhotra, Holiday Inn Express, Katherine Light, Mansfield Bank, Joanne Schneider, Eastern Bank, Ann Mayers, Fuller Craft Museum, Brenda Carrens, OCES, and Gail Delgado, Mary Kay Independent Seller.



Chamber Staff- Need Help? Call Us!



Christopher Cooney, Chamber President and CEO



Athena Lavoie, Director of Programs and Events



Janice Blodgett, Financial Controller



Rohith Uppala, Graduate Intern

MAIN PHONE LINE: (508) 586-0500

Christopher Cooney, President & CEO

(ext. 223) chris@metrosouthchamber.com

Chris provides effective leadership for the organization and its members in carrying out the Chamber's mission, directing internal operations and developing external relationships beneficial to business and community advancement.

Athena Lavoie, Director of Programs & Events

(ext. 231) alavoie@metrosouthchamber.com

Athena is responsible for all Chamber programs and events. This includes the monthly Good Morning Metro South breakfasts, Business After Hours, and Government Affairs meetings as well as The Small Business & Entrepreneur of the Year Awards and Expo, the Taste of Metro South, The ATHENA Awards, and the Chamber's Annual Meeting and Business Expo.

Rohith Uppala, Student Intern

intern@metrosouthchamber.com

Roheed is responsible for producing the monthly 10 Fun Activities Around the Corner and helps the staff with many other special projects.

Janice Blodgett, Controller

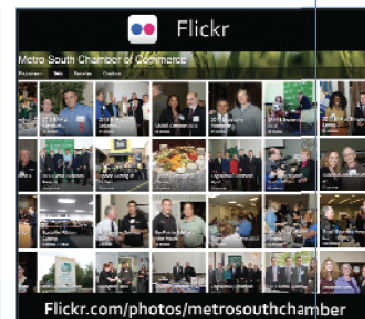
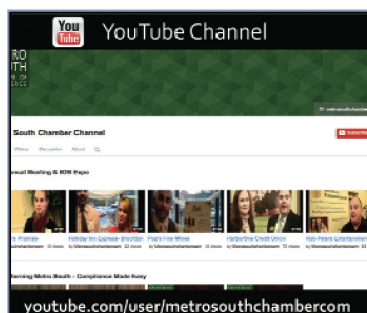
(ext. 230) finance@metrosouthchamber.com

Janice is responsible for all of the Chamber's financial reporting. She works cooperatively with the management team to produce forecasts, projections, and budgets.

For more information on the Metro South Chamber of Commerce including membership, events, and more, please visit www.metroouthchamber.com.

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Find us on social media to stay up to date on current news and events!



WELCOME New Members

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www.anetworks.net

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Lukes Liquors

Ms. Deborah Luke

3 Washington Street

Canton, MA 02021

(781) 828-5853

<http://lukesliquors.com/canton-store-2/>

Liquor

Pampered Chef

Ms. Sharri L. Litchfield

142 Sheridan Street

Brockton, MA 02302

(617) 335-6607

www.pamperedchef.biz/sharrilitch
Retail

The Pattavina Corporation

Thomas Pattavina

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Stoughton, MA 02072

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Entertainment

Theory Wellness Inc

Mr. Brandon Pollock

1050 Elm Street

Bridgewater, MA 02324

(508) 296-9250

www.theorywellness.org
Health Care Products

To Join the Chamber, contact Athena Lavoie at
(508) 586-0500 x 231, alavoie@metrosouthchamber.com

2018 Holiday Calendar

		Manufacturing	Retail Stores/Supermarket	Liquor Stores	Taverns/Bars	Banks	Stock Markets	State/County Municipal Offices	Schools	Libraries	Mail Delivery
New Year's Day Monday, January 1	\$	■	■	■	■	●	●	●	●	●	No
Dr. Martin Luther King Day Monday, January 15		■	■	■	■	□	■	●	●	●	No
President's Day Monday, February 19		■	■	■	■	□	■	●	●	●	No
Patriot's Day Monday, April 16		■	■	■	■	□	■	●	●	●	Yes
Memorial Day Monday, May 28	\$	○	■	●	■	●	●	●	●	●	No
Independence Day Wednesday, July 4	\$	○	■	■	■	●	●	●	●	●	No
Labor Day Monday, September 3	\$	○	■	■	■	●	●	●	●	●	No
Columbus Day Monday, October 8	\$	◆	◆	■	■	●	■	●	●	●	No
Veteran's Day Sunday, November 11	\$	✕	✕	●	■	●	■	●	●	●	No
Thanksgiving Day Thursday, November 22		●	●	●	■	●	●	●	●	●	No
Christmas Day Tuesday, December 25		●	●	●	■	●	●	●	●	●	No

- Open
- Closed
- Manufactures and other non-retailers may not open without local police permit
- Opens at the discretion of the individual bank. Most banks are expected to be closed on Martin Luther King Day.
- ◆ Blue Laws apply before noon. Local police permit is required to operate before noon.
- ✕ Blue Laws apply before 1:00 pm. Local police permit is required to operate before 1:00.
- \$ Retail stores must pay time and one half.

Summary of State Laws Relative to Legal Holidays Blue Law

- apply until midnight
- on Columbus Day apply until noon
- on Veteran's Day apply until 1 pm

Work permits for "Blue Law" holidays

- can be obtained at the discretion of local authorities
- should be requested 60 days in advance
- shall not cover more than one day Overtime
- In general, retailers** (with 8 or more employees) are required to pay a minimum of time and one-half to non-professional employees working on all Sundays. All retailers, regardless of size, are required to pay a minimum of time and one-half on New Year's Day, Memorial Day, Labor Day, Columbus Day, Independence Day, Veteran's Day and on January 2 in years on which January 1 falls on a Sunday.

Other Holiday Facts

- When January 1 falls on a Sunday, retailers may open for regular hours the following day.
- The provisions of the law relating to overtime, to the stipulation that a person cannot be required to work and to permits concerning the opening of retail stores on restricted holidays, are enforced by the department of Fair Labor & Business Practices.

For further information

- The information contained in this calendar is based on current state statutes and regulations. For further information, contact the agencies listed below.
- For questions regarding permit regulations, contact the Executive Office of the Attorney General, Division of Fair Labor and Business Practices at (617) 727-2200.
- For all other questions, please contact the Citizen's Information Service at (617) 727-7030 or 1(800) 392-6090

When a legal holiday falls on a Sunday, it is observed on the following day.

When a legal holiday falls on a Saturday, it is observed on that day.

* Chapter 136, Section 6 of the Massachusetts General Law provides a list of 55 clauses which detail different activities that are not prohibited on Sundays or holidays. These are known as exceptions to the Blue Laws.

** As defined in Chapter 136, Section 6, Clauses 25, 27, and 50 and in Chapter 138.

Local MLK Celebrations Planned



The Martin Luther King, Jr. Holiday celebrates the life and legacy of a man who brought hope and healing to America. We commemorate as well the timeless values he taught us through his example -- the values of courage, truth, justice, compassion, dignity, humility and service that so radiantly defined Dr. King's character and empowered his leadership. On this holiday, we commemorate the universal, unconditional love, forgiveness and nonviolence that em-

powered his revolutionary spirit.

On this day we commemorate Dr. King's great dream of a vibrant, multi-racial nation united in justice, peace and reconciliation; a nation that has a place at the table for children of every race and room at the inn for every needy child. We are called on this holiday, not merely to honor, but to celebrate the values of equality, tolerance and interracial sister and brotherhood he so compellingly expressed in his great dream for America.

We call you to commemorate this Holiday by making your personal commitment to serve humanity with the vibrant spirit of unconditional love that was his greatest strength, and which empowered all of the great victories of his leadership. And with our hearts open to this spirit of unconditional love, we can indeed achieve the Beloved Community of Martin Luther King, Jr.'s dream.

Area MLK Day Events: Monday, January 15, 2018

The Metro South Region wants to honor the legacy of one of history's most influential peacemakers. Upcoming events include an annual Martin Luther King, Jr. breakfast, activities for children, and more! Contact the following organizations for further information on these and additional Martin Luther King Jr. Day celebrations that will continue into the month of February:

- Bridgewater State University at (508) 531-2446
- Brockton Area NAACP at (508) 587-0502
- The Children's Museum in Easton at (508) 230-3789
- Massasoit Community College at (508) 588-9100 x 1309

Brockton NAACP Hosts Tribute Breakfast

On Saturday, January 20, the Brockton Chapter of the NAACP will host the 31st Annual Reverent Dr. Martin Luther King Jr. Breakfast Celebration. The event will take place at Lombardo's at 6 Billings Street in Randolph, MA, 02368 from 9:00 am to noon. The keynote speaker will be Attorney Michael Curry, Immediate Past President of the Boston Branch of the NAACP. Tickets are \$40 for adults and \$20 for children and can be purchased online at <http://naacp-brocktonbranch.org/>. For more information please call the NAACP at (508) 587-0502.

Martin Luther King, Jr. Tribute at Easton Children's Museum

Dreams come true at the Children's Museum in Easton! Visit on Martin Luther King Jr. Day (Monday, January 15, 2018) from 10:00 am to 3:00 pm for hands-on activities commemorating the life and legacy of MLK. Children are invited to celebrate diversity and work together on a community art piece that will be a reminder of his dreams.

The museum will be open from 9:00 am to 4:00 pm, however the special learning activities will be held from 10:00 am to 3:00 pm. Teach children about the impact Dr. Martin Luther King Jr. had on the world, while encouraging them to participate in a community art project. This event is sponsored by HarborOne Bank.

The Children's Museum in Easton is located in the Old Fire Station at 9 Sullivan Avenue in North Easton, MA. For more information about events and activities, please feel free to call (508) 230-3789, or check out their website: www.childrensmuseumineaston.org.

Residence Inn Celebrates Holidays and Anniversary

The Residence Inn Boston-Bridgewater celebrated their one-year anniversary this past December. To celebrate, the Chamber hosted a holiday Business After Hours. Photos by Kelsey Lynch.



Krystal Love and Nicole Baptista, Brockton Area Workforce Investment Board



Rosie Torres and Dan Pierce, Residence Inn Boston-Bridgewater



Sun Yuying and Margo Abouzeid, Solutions For, Inc.



Gail Delgado, Mary-Kay Independent Seller and Joanne Schneider, Eastern Bank



Wilfred Seris, Courtney Joiner, Rosie Torres, and Lisa Betencourt, Residence Inn Boston-Bridgewater, and Christopher Cooney, Chamber President and CEO



John Nesti, Brockton Area Workforce Investment Board and Alison van Dam, General Dynamics



Bob Wisgirda and John King, Cireas, Inc.



Rosie Torres, Residence Inn Boston-Bridgewater and Christopher Cooney, Chamber President and CEO



The Bridgewater Duo provided music for this event.

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** is a non-profit corporation, originally formed in 1984, devoted to the interests of the business community and the people they serve, in the Towns around Bridgewater, MA. Please visit <http://www.bridgewaterbiz.biz/> for more information.

The **Stoughton Chamber of Commerce** helps to preserve the overall community's interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit stoughtonma.com for more information.



The **Norwell Chamber of Commerce** will host their Annual State of the Town Breakfast at the United Church of Christ in Norwell at 460 Main Street on Thursday, January 5 from 7:30 am - 9:00 am. Please visit <http://norwellchamberofcommerce.com/events/> for more information.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.



The **Randolph Chamber of Commerce** is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.org for more information.



The **South Shore Women's Business Network (SSWBN)** will hold the Relationship Building Focus Group Coffee on Friday, January 19 from 9:00 am - 10:30 am at the Cravings Cafe at 150 Summer Street in Kingston. Please visit <http://sswbn.org/events/> for more information.



HR Solutions : Welcome to the ACT Career Curriculum

The ACT Career Curriculum is a comprehensive learning system focused on the knowledge and abilities important for success in the workplace. The Curriculum sharpens the skills of students, prospective employees, and longtime staff. We offer interactive courses and a system for assigning, tracking, and reporting your users' progress. Their goal is to foster individual and organizational success through skills development.

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The ACT KeyTrain Career Curriculum experts can offer in-depth training, both on-site at your location and through live webinars.



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- **Graphic Literacy:** Builds the ability to find, analyze, and apply information presented in workplace graphics
- **Workplace Documents:** Builds the ability to understand and apply written information presented in the workplace
- **Access these courses here**

Find out more about our curriculum offerings: ACT KeyTrain® and ACT Career Ready 101™. For more information please visit www.keytrain.com/index.asp or call (877) 824-6205.

Harbor Health Elder Service Plan



479 Torrey Street, Brockton • (774) 470-6700
www.ElderServicePlan.Org

Program of All-Inclusive Care for the Elderly now available in Brockton at the Corner of Torrey and Pearl Street.

For the last 21 years, Harbor Health Elder Service Plan has delivered a Program of All Inclusive Care for the Elderly (PACE) in the Greater Boston and recently Southeastern Massachusetts areas. A program of comprehensive, personalized healthcare services developed to meet the needs of older adults with chronic medical conditions and their caregivers. Our mission is to help keep older adults healthy while experiencing personal independence living in their own homes and communities.

Older adults, age 55 years and up, with chronic medical conditions making it challenging to live at home safely, may qualify for the program. With the addition of our second PACE location in Brockton, our service area now includes 18 cities and towns in Plymouth and Bristol County.

For more information, please visit our website at www.elderserviceplan.org or call us (774)470-6700.

Join the Chamber!

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or email: alavoie@metrosouthchamber.com

60 School Street, Brockton • 508-586-0500
www.metroouthchamber.com

Join the Chamber and network your business to success! The Chamber hosts informative meetings, networking events, and puts you in touch with your legislators. We also offer marketing and advertising opportunities, referrals, publicity and exposure. In addition, we offer Health Insurance packages and more. Call to learn more today!

Starting a Business?

Need help starting your business?
Looking for money to start your business?

The Metro South Business Assistance Can Help!

COUNSELING: Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

REFERENCE MATERIALS: An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

ACCESS: To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

EDUCATION: Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 • metrosouthchamber.com/resources/business-assistance

Premier Sponsor:

Major Sponsors:

When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space
Over 500 Hotel Rooms • Many Parks & Lakes

Massachusetts
15 all-tour

The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care** facilities, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.

Metro South Regional Economic Development Organization
For more info, contact the Metro South Chamber of Commerce,
508.586.0500 • www.metroouthchamber.com

RENEWING Members

Thank you!

Affordable Closet Systems	Cushman Insurance Group
All Tech Materials Handling	Frenette & Associates, P.C.
American Student Assistance -	George Washington Toma
Brockton Educational Talent Search	Hampden Technologies
Anania Plumbing & Heating, Inc.	Health Imperatives, Inc.
Annunciation Greek Orthodox Church	Hennessey's Package Store
of Brockton, Inc.	Hilliards Chocolates
B.E. Peterson, Inc.	Home Health Resources, Inc.
Busy Bee Jumpers & Tents	Independence Insurance Agency
Capeway Aluminum & Vinyl, Inc.	J. Frank Conley, Inc.
Concord Foods, LLC	Joe Angelo's Cafe & Deli
Crescent Credit Union	Kent, Parker & Associates, Inc.
Crown Uniform & Linen Service	Law Office of Victor and Goldman

Master Your Card, c/o Global Vision Communications
McCaul Land Title Company
Murphy, Hesse, Toomey & Lehan, LLP
Mutual Bank
Nemo's Carry All Market, Inc.
NorthEast Electrical Distributors
P.K. Beauty Supply
Pawtucket Red Sox
Prophett- Chapman Cole & Gleason
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Romm Diamonds
Russell & Pica Funeral Home, Inc.

Signature Healthcare
Siri C. Steinle Orthodontics
Start 2 Finish Solar Inc.
Stonehill College
Stoughton Motel
Stoughton Shell
Texas Roadhouse
Thorny Lea Golf Club
Unlimited Behavioral Health Services
Willwork Inc., Exhibit & Event Services
Yamato Japanese Steak House

BUSINESS EVENTS Planner

January 17

Good Morning Metro South

7:30 am - 9:00 am

Martin Institute
Stonehill College, Easton

Join the Metro South Chamber us for an informative breakfast.

Cost: \$25 for members, \$35 for non-members

Register online: metrosouthchamber.com/calendar

January 31

SDO in the Community

9:30 am start

Metro South Chamber
60 School Street

Learn about selling to the State as a small and diverse business.

Cost: Complimentary

To Register e-mail wso@state.ma.us

February 9

HR Law Update

12:00 pm - 1:45 pm

Metro South Chamber
60 School Street, Brockton

Join the Chamber for a lesson in future employment law developments.

Cost: \$8 for members, \$15 for non-members

Register online: metrosouthchamber.com/calendar

February 22

Multi-Cultural Forum

5:00 pm - 7:30 pm

The Perfect Place
2039 Main Street, Brockton

Join us for a Business Resource Expo, and Woman & Minority-Owned Business Panel, followed by networking

Cost: Complimentary

Register online: metrosouthchamber.com/calendar