



June  
2018

www.metroouthchamber.com

Leading Businesses  
Leading Communities



#### CHAMBER MISSION

To best serve the needs of member businesses and to champion the broader economic vitality of the Metro South region.



Rolando Lima  
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## ATHENA Award Honoring Exceptional Leadership June 15



On **Friday, June 15th**, the Metro South Chamber of Commerce and Eastern Bank will present the 20th Annual **ATHENA Award** during a special program from 12:30 pm - 1:45 pm at the new **Barrett's Conference Center in West Bridgewater**.

The ATHENA Award will be presented to June Saba-Maguire, Chief Academic Officer of the Brockton Public Schools: an exceptional individual who has achieved the highest level of professional excellence; contributes time and energy to improve the quality of life of others in the community; and actively assists others, particularly women, in realizing their full leadership potential.

Women in Leadership roles, Human Resource Professionals, and Professional Development staff are encouraged to attend for updates and business trends from the MA Secretary of the Executive Office of Labor and Workforce Development, Rosalin Acosta. *Continued on page 2.*



### About our Keynote Speaker



Secretary Acosta, the Executive Office  
of Labor and Workforce Development

This year, the keynote speaker will be *Secretary of the Executive Office of Labor and Workforce Development*, Rosalin Acosta. As Secretary of Labor and Workforce Development, Secretary Rosalin Acosta leverages her passion to make the world a better place for the next generation to ensure that workers, employers, and the unemployed have the tools and training needed to succeed in the Massachusetts economy.

Prior to joining the Baker-Polito Administration, Secretary Acosta spent over thirty years in the banking industry and is known for her ability to drive positive performance outcomes aligned with a company's mission. She has been named one of Boston's Most Influential Women from the Women of the Harvard Club, El Planeta's Top 100 Most Influential Hispanics in Massachusetts, and Get Konnected's 100 Most Influential People of Color in Boston.

### About the ATHENA Award

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Russia, Canada, China, The United Arab Emirates, and the United Kingdom. The Metro South Chamber believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities, and government. Tickets are available now! Be sure not to miss this inspirational program, honoring exceptional leaders at the 2018 ATHENA Awards Luncheon.

### Premier Sponsor



Eastern Bank has helped generations of individuals, families, and businesses reach their goals for nearly two centuries. They've accomplished it with honest values and service that always puts their customers first. It's how they've grown to be the largest independent mutually owned bank and earned their reputation as a bank that cares about its customers, communities, and employees.

## Water Pointe to Host After Hours; Mandela Fellows Return



Join us **Thursday, July 26 from 5:00 pm - 7:00 pm** at the brand new luxury waterfront condos in Easton! Enjoy refreshments and networking as always, with special guests, the Mandela Washington Fellows. Bridgewater State University (BSU) is among an elite group of institutions chosen by the U.S. Department of State to host the "Mandela Washington Fellowship for Young African Leaders" (YALI). *More on page 2.*



**MANDELA  
WASHINGTON  
FELLOWSHIP**  
FOR YOUNG AFRICAN LEADERS

## Business After Hours & Ribbon Cutting

Thursday, June 28



Join us for a special summer kickoff Business After Hours and Ribbon Cutting event at Connemara Senior Living Campello (formerly Emmanuel House) at 25 E Nilsson Street in Brockton, from 5:00pm - 7:00pm. *More on page 2.*

## About Our ATHENA Award Recipient

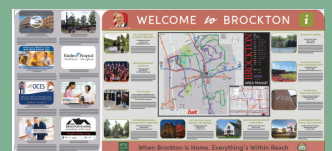


June Saba-Maguire, Chief Academic Officer of the Brockton Public Schools. "Throughout her career,

June Saba-Maguire has been an inspirational mentor, coach and leader. She prides herself on identifying strengths and talents of women..." *More on page 2.*

## Opportunity to Advertise throughout the City!

**Brockton Information Boards: Limited Sponsor Space Available**



Take advantage of this opportunity to advertise in six prime locations throughout the city and participate in the revitalization of Brockton. *More on page 11.*



## ATHENA Award Honors June Saba-Maguire

Friday, June 15 | 12:30 pm - 1:45 pm

On Friday, June 15 from 12:30 pm - 1:45 pm, the Metro South Chamber of Commerce and Eastern Bank will present the 20th Annual ATHENA Award to an exceptional individual who has achieved excellence in their business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential. This year's recipient is June Saba-Maguire, Chief Academic Officer of the Brockton Public Schools. The event will be held at Barrett's

Alehouse Conference Center, located at 674 W Center Street in West Bridgewater (at the old Charlie Horse).

"Throughout her career, June Saba-Maguire has been an inspirational mentor, coach and leader. She prides herself on identifying strengths and talents of women, both in the field of education and in the community. She is a mentor and support to women and has been instrumental in aiding so many in achieving their goals. Among her other achievements and contributions to the Brockton Public Schools, she developed the Footbridge Program with Bridgewater State University, a valued educational partner, while collaborating to help change the way the University's undergraduate block classes operate.

As June works to create an innovative learning environment, she recognizes the unique talents of educators and encourages them to take on leadership roles that support the school, the district and beyond. Brockton's Superintendent of Schools Kathleen A. Smith, JD, recently summed up June's abilities by describing her as '...a visionary leader who has the proven ability to lead whole district change.' June, she said, 'pioneered several district-based initiatives that have influenced school turnaround efforts and has led to state and national recognition.' June is a change agent."

Our keynote speaker will be Secretary of the Executive Office of Labor and Workforce Development, Rosalin Acosta. Involved in many civic and community endeavors, Secretary Acosta is a recognized leader, public speaker and cultural ambassador on matters of diversity, motivating youth and Latino Leadership. The common strands that run through her life and career are leadership, mentorship, passion and success. Her work in her previous roles as Board member of The Boston Foundation, Board Overseer at Boston Children's Hospital where she was a founding member of Milagros Para Niño's, and Corporate Advisory Board member for the Boston Chapter of the Association of Latino Professionals for America (ALPFA) has touched the lives of many. She will comment on recent trends in demographics impacting employers and state resources available to assist in hiring, training, and retaining employees in this challenging workforce environment. We encourage members of Human Resources, Professional Development, and Women in Leadership to attend.

To secure your tickets contact Kelly Thompson Clark at (508) 586-0500 x 231 or email at [KTClark@metrosouthchamber.com](mailto:KTClark@metrosouthchamber.com). Learn more online at [metrosouthchamber.com/events/athena](http://metrosouthchamber.com/events/athena).

Premier Sponsor: Eastern Bank

**Eastern Bank**  
JOIN US FOR GOOD®

Hosts & Sponsors:

**BARRETT'S  
ALEHOUSE**  
WEST BRIDGEWATER

The Enterprise



June Saba-Maguire, Chief Academic Officer of the Brockton Public Schools



Secretary Acosta, the Executive Office of Labor and Workforce Development

## Ribbon Cutting & Evening Networking at Connemara

Thursday, June 28 | 25 E Nilsson Street, Brockton



On Thursday, June 28th, Connemara Senior Living Campello will hold a free Business After Hours at 25 E Nilsson Street in Brockton, from 5:00pm - 7:00pm.

"At Connemara, we offer an exceptional residential experience for seniors. Our spacious apartments and full range of community amenities allow seniors to live life fully while taking advantage of the supports they need. We offer assisted living, memory care, and independent living programs, all supported by dedicated, caring staff members." Visit [www.connemaraseniorliving.com](http://www.connemaraseniorliving.com) for more information.

## More Upcoming Summer & Autumn Networking

Mark your calendar for upcoming networking events taking place this spring & summer! Enjoy networking, refreshments, and raffles. For more information and to register to attend, visit [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar). All take place from 5:00 pm - 7:00 pm.



Thursday, July 26 | 8 Island Court, Easton

**WATER**  
POINTE  
*Live it. Love it.*

Check out the brand new upscale community of Water Pointe on Thursday, July 26 from 5:00 pm - 7:00 pm with the Chamber. Water Pointe offers a luxurious, active lifestyle located on a quite village island retreat. A 60-unit condominium building on the shore of Morse Pond in Queset Commons, a budding, contemporary Village in Historic Easton, Massachusetts, some 25-miles from downtown Boston. The perfect lifestyle for people seeking city-level luxury and carefree homes at country prices. Visit [www.waterpointehome.com](http://www.waterpointehome.com) to learn more.

A Mid-Summer Night Networking Returns in August



Crescent Credit Union will once again sponsor the very popular and elegant evening in August. Plans are being finalized and a location and date will be announced soon - along with details of the reception and beverage provider. This is the fourth year the Chamber has teamed up with Crescent Credit Union to offer this wonderful mid-summer evening for networking and enjoyment. Keep an eye out for the Chamber's online e-Action Report for more details.

Thursday, September 13 | 111 Torrey Street, Suite #1, Brockton

**D'AGOSTINO**     
**INSURANCE**

On Thursday, September 13th, R.F. D'Agostino Insurance Agency will hold a Business After Hours at 111 Torrey Street, Suite #1 in Brockton, 5:00 pm - 7:00 pm.

Founded in 1986 by Ron D'Agostino, R.F. D'Agostino Insurance Agency is a full service insurance agency, whose goal is to be their clients' go to resource for personal and business insurance and financial planning needs. Join us to celebrate their 32nd year serving the greater Brockton area. Visit [www.rfdinsurance.com](http://www.rfdinsurance.com) for more information.



**BOARD OF DIRECTORS****OFFICERS**

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**Ann Marrese**  
Director of Accounting and Finance x 230

*Newsletter Written & Designed by Emma Stratton  
Printing Provided by The Enterprise*

**DIRECTORS**

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**(508) 586-0500 Front Desk x 221**

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Communications Coordinator x 222

**Doris Flecchia, RSVP - Office Manager**  
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**Rohith Uppala, Technology & Programs**  
Graduate Intern x 228



**CHAMBER MISSION:** To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

**Metro South Chamber of Commerce**

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The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

**Networking at Events**

is one of the most effective ways to grow your business!

**June**

**4**

**Flag Day**

**15**

**ATHENA Awards**

12:00 pm

Barrett's Alehouse, 674 W Center Street, West Bridgewater

**20**

**SCORE Workshop**

8:30 am

Business Start-Up Boot Camp

**28**

**Business After Hours & Ribbon Cutting**

5:00 pm

Connemara Senior Living Campello, 25 E Nilsson Street, Brockton

**July**

**4**

**Independence Day - Chamber Closed**

**26**

**Business After Hours**

5:00 pm

Water Pointe, 8 Island Court, Easton

**August**

**14**

**Executive Board Meeting**

3:00 pm

**29**

**Chamber Board Meeting**

12:00 pm

**TBA**

**A Mid-Summer Night Networking**

TBA

**Join the Ambassador Team!**

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. To learn more, please email Doris at [doris@metrosouthchamber.com](mailto:doris@metrosouthchamber.com). The next meeting will be held on June 6 at 8:00 am at the Chamber.



**METRO SOUTH**  
CHAMBER OF COMMERCE  
Leading Businesses.  
Leading Communities.

**Impact.**

It takes the right tools to start or grow a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.

**To join the chamber call 508.586.0500 or visit [www.metroouthchamber.com](http://www.metroouthchamber.com)**

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.



## GOOD News

### Fuller Craft Museum Current Exhibition: "Objects of Use and Beauty: Design and Craft in Japanese Culinary Tools."

Japanese tools for the kitchen are admired as objects of beauty. They are also practical, functioning utensils for the preparation of food. Dedicated craftspeople design and produce them in materials ranging from metal and wood to stone, bamboo, reeds, grasses, ceramic, silicone, fiberglass, and plastic. These tools reflect their makers' art, as well as the functions each object serves: producing and serving foods desired for their taste and beauty around the world. In Japan, food is a multisensory experience: *me de taberu* or "eat with your eyes," as the saying goes. Aesthetic pleasure, too, applies to the tools that produce it. This "beauty in use"—*yō no bi*—inspires *Objects of Use and Beauty: Design and Craft in Japanese Culinary Tools*. The reception is Sunday, June 3rd from 2:00 pm - 5:00 pm at Fuller Craft, located at 455 Oak Street in Brockton.

**Bridgewater Savings Bank Charitable Foundation donated \$2,500 to Pro-Home, Inc.** Pro-Home, Inc. has been helping thousands of families by offering down payment and closing cost assistance to first-time homebuyers, pre and post foreclosure services, credit and debt counseling, and FDIC-based Money Smart seminars. "We recognize the valuable work Pro-Home does every day for our communities," said Peter Dello Russo, Bridgewater Savings President and CEO. "We are happy to do our part in helping families realize the dream of homeownership."

### Walk-In Craft Time for Father's Day @ the Brockton Public Library

Children from Kindergarten through Grade 6 are welcome to join the Brockton Public Library at the Main Library to celebrate Father's Day with a fun craft from 3:00 pm - 4:30 pm on Thursday, June 14th. Contact the Children's Room, (508) 580-7890 x301 or visit [www.brocktonpubliclibrary.org](http://www.brocktonpubliclibrary.org) for more information.

## Health Care Matters

### Good Samaritan Medical Center Welcomes Seven New Doctors

Good Samaritan Medical Center is proud to announce the expansion of the medical staff leadership team. The following physicians have recently accepted positions within the hospital that highlight their experience and proficiency in each of their specialties: Ken Lawson, MD, Chief Medical Officer; Mohamad Abouzeid, MD, Vice Chair of Surgery; Eric Deede,

Members - send Good News to [estratton@metrosouthchamber.com](mailto:estratton@metrosouthchamber.com)

Sponsored by: Good Samaritan Medical Center

### Father's Day Road Race and Family Fun Walk

Join the Children's Museum in Easton for the 24th Annual Father's Day Road Race and Family Fun Walk on Sunday, June 17. The course begins on Main Street and winds through the tree-lined streets of historic North Easton Village. Registration is at 7:30 am, race starts at 9:00 am. Register before June 8th to receive a T-shirt! Visit [www.racewire.com/register.php?id=9046](http://www.racewire.com/register.php?id=9046) to register, or visit [www.childrensmuseumineaston.org/fathers-day-road-race](http://www.childrensmuseumineaston.org/fathers-day-road-race) for more information.

### Sunday Flag Day Picnic in Keith Park

Sunday, June 10th join the Keith Park Neighborhood Association for a Flag Day Celebration in Keith Park, Campello. Bring your picnic basket with sandwiches or take-out from your favorite Campello restaurant; cold soft drinks, fresh fruit and desserts will be provided. Fun games for everyone - relay races, bean bag toss, sack races, hula hoops, jump rope, and more! FREE, 12:30 pm - 3:00 pm, weather permitting. Watch for updates on the Keith Park Neighborhood Association Facebook page.

### HarborOne Bank to host "Shark Tank" Competition for Area Entrepreneurs

On June 12, eight entrepreneurs will audition to pitch their potential business plans to five judges, competing for a \$5,000 investment to help grow and develop a business. Two runner-ups will each receive a \$1,000 prize in the competition, modeled after the ABC reality television show "Shark Tank." "HarborOne Bank has been an active supporter of growing small businesses and building economic development in the community in which we live and work," said James W. Blake, CEO of HarborOne Bank. "We're looking forward to working with our region's most creative entrepreneurs and hearing some exciting pitches from those who

are hoping to grow and develop strong businesses." Visit [www.harborone.com/harboroneu](http://www.harborone.com/harboroneu) for more information.

### Senior Community Service Employment Program (SCSEP) & Citizens for Citizens, Inc.

The Senior Community Service Employment Program (SCSEP) is the only federal program specifically targeted to serve older adults seeking employment and training assistance. Authorized by Title V of the Older Americans Act (OAA), SCSEP started in 1965 with a goal to provide jobs, promote well-being, and meet community needs. The SCSEP is funded by the U.S. Department of Labor (DOL). Senior Service America and Department of Elder Affairs administers the Massachusetts SCSEP program and contracts with Citizens for Citizens, Inc. (CFC) to recruit eligible participants in Bristol, Plymouth, and Hampden Counties; and prepare participants for unsubsidized employment. To learn more, visit [www.cfinc.org](http://www.cfinc.org).

### Boys & Girls Club of Brockton: 2018 Youth of the Year: Adande Bien-Aime!

The Youth of the Year title is a prestigious honor bestowed upon an exemplary young person in recognition of leadership, service, academic excellence, and dedication to living a healthy lifestyle. Now in its 71st year, Boys & Girls Clubs of America's Youth of the Year program honors our nation's most awe-inspiring young people on their path to great futures and encourages all kids to lead, succeed and inspire. Adande will go on to vie for the Massachusetts Youth of the Year title and a \$5,000 college scholarship from Boys & Girls Clubs of America! This year, The Phia Group, LLC became the official sponsor of the Brockton Club's Youth of the Year competition and awarded Adande with a new laptop and a \$2,500 scholarship that will go towards her education. Congratulations to Adande Bien-Aime!

### SBA Disaster Loan Application Deadline: July 3

The U.S. Small Business Administration reminds businesses of all sizes, private

nonprofit organizations, homeowners, and renters in Massachusetts of the deadline to submit disaster loan applications for damages caused by severe storms and flooding on March 2-3, 2018. The deadline to submit applications for physical damage is July 3, 2018. Low-interest disaster loans are available in Bristol, Middlesex, Norfolk, Plymouth, Suffolk, and Worcester in Massachusetts, and Providence in Rhode Island. Visit <https://disasterloan.sba.gov> for more information.

### Brockton Rox Season in Full Swing!

The Brockton Rox 2018 Baseball Season is in full swing; make sure to visit for a game this summer. Enjoy Tuesday and Thursday park promotions all season long. You can also save games directly to your personal calendar and buy tickets online at [brocktonrox.com](http://brocktonrox.com).

### June Schedule:

**6/7 HOME, 7:00pm \*Thirsty Thursday\*** v. North Shore Navigators  
**6/8 AWAY, Muzzy Field, Time TBA** v. Bristol Blues  
**6/9 HOME, 6:00pm \*K.O.'S Krazy Kash Giveaway\*** v. Bristol Blues  
**6/10 HOME, 2:00pm \*K.O.'S Birthday Party Bash\*** v. Pittsfield Suns  
**6/11 AWAY, Fittton Field, 6:30pm** v. Worcester Bravehearts  
**6/13 HOME, 11:00am \*Brockton School Day/Guaranteed Win Wednesdays\*** v. North Shore Navigators  
**6/14 AWAY, Frazier Field, 7:00pm** v. North Shore Navigators  
**6/15 HOME, 7:00pm \*Fireworks\*** v. Bristol Blues  
**6/16 HOME, 6:00pm \*K.O.'S Krazy Kash Giveaway\*** v. Nashua Silver Knights  
**6/17 HOME, 2:00pm \*St. Paddy's Day\*** v. Nashua Silver Knights  
**6/19 HOME, 6:30pm \*Two for Tuesday\*** v. North Shore Navigators  
**6/20 AWAY, Holman Stadium, 7:00pm** v. Nashua Silver Knights  
**6/21 AWAY, Muzzy Field, Time TBA** v. Bristol Blues  
**6/22, HOME, 7:00pm \*Fireworks\*** v. Pittsfield Suns

View more game schedules online at [brocktonrox.com](http://brocktonrox.com)

Sponsored by:



MD, Chief of Emergency Medicine and Orthopedic Trauma Specialist; Scott Dreiker, MD, Chair of Obstetrics and Gynecology; Khaled Eissa, MD, Chief of Pulmonology; Noah Rosen, MD, Director of Wound Care Center; and Prashant Shankar, MD, Medical Director of Hematology and Oncology. Good Samaritan Medical Center is the premier regional choice for health care services, defined by a culture that embraces the science of medicine,

offers the art of healing, and respects the diversity of faith. The 267-bed community hospital is the first in Plymouth County to be named an Orthopedic Center of Excellence by the Joint Commission and is the first and only Level III Trauma Center in the region. For more information, visit [www.goodsamaritanmedical.org](http://www.goodsamaritanmedical.org).

### Upcoming Events & Classes @ Good Samaritan

Good Samaritan offers a series of

informative classes to the public. View more at [www.goodsamaritanmedical.org/events](http://www.goodsamaritanmedical.org/events)

- June 6 @ 12:00pm | Are You Considering Orthopedic Surgery?
- June 8 @ 1:30pm | Mommy And Me
- June 8 @ 7:00pm | Gambler's Anonymous
- June 9 @ 9:00am | Sibling Class
- June 9 @ 9:30am | Food Addicts in Recovery Anonymous Weekly Support Group



## Test Drive A Marketing Class at Stonehill College



Stonehill College will offer a chance to participate in a live Integrated Marketing Communications class from the master's degree program during their Info Session on **Tuesday, June 19**. Immediately following the information session, you will have the opportunity to sit in on "Marketing Management," one of the courses taught by Kristin McGillicuddy, marketing expert and adjunct professor of marketing. Get

one step closer to earning your master's degree.

Experience a course for yourself; meet Lee McGinnis, IMC program director; and learn how this convenient program works for you. Information session starts at 6:30 pm and the optional class visit is at 7:30 pm. To RSVP visit: [www.stonehill.edu/academics/imc/imc-info-sessions](http://www.stonehill.edu/academics/imc/imc-info-sessions).

## Brockton Knocks Down Diabetes Week



Brockton Knocks Down Diabetes week, celebrating its seventh year, will be held from **Saturday, June 9th through Friday, June 15th!** The June 9th kickoff event at Massasoit Community College includes the annual Leo MacNeil Family Fun Walk and Signature Healthcare's Health and Wellness Expo. The week will

offer FREE events, workshops, health screenings, and seminars all throughout Brockton with opportunities for attendees to win great prizes. Prizes include a Fitbit, one week at an Old Colony YMCA summer camp, an Old Colony YMCA 3-month membership, Brockton Rox baseball tickets, and more!

With the support of over 40 areas businesses and organizations, Brockton Knocks Down Diabetes seeks to raise awareness and provide resources for the prevention, identification, and management of diabetes in our community. Brockton Knocks Down Diabetes 2018 was made possible by HarborOne Bank, The Goddard Foundation, W.B. Mason, and Boston Medical Center HealthNet Plan. For more information, please visit <http://forhealthycommunities.com/bkdd> or "like" Brockton Knocks Down Diabetes on Facebook.

## Help Stop Elder Abuse, March with OCES in June

June is World Elder Abuse Awareness Month, and OCES will be leading a march with members from our local Councils on Aging (COA), OCES staff and other dedicated citizens on **Thursday, June 14 at 12:00 pm in Brockton**.

Rain or shine, you will meet at the Brockton COA at 10 **Father Kenney Way in Brockton** and will march down Main Street to our OCES office at 144 Main Street. We will then return to the Brockton COA to enjoy a speaking program and light lunch. RSVP by June 7 to Jasmine Ramirez, (508) 584-1561 x388, [jramirez@ocesma.org](mailto:jramirez@ocesma.org), or at the Brockton COA (508) 580-7811 Visit [www.ocesma.org](http://www.ocesma.org) for more information.



## Trees Delivered to Chamber Just in Time for Spring!



Four Honey Locust trees have arrived at the Chamber as part of Governor Charlie Baker's pledge to plant 2,400 trees within Brockton over the next three years. Over 500 trees have already been planted as part of the Department of Conservation and Recreation-funded program. Yard signs promoting the Greening the Gateway Cities have sprouted up throughout the city in locations where the free trees have been planted. We can't wait to watch them bloom! To get a free tree in Brockton, qualified residents and business owners should call (617) 626-1503.

## Business Startup Bootcamp - SCORE Workshop

Wednesday, June 20 | 8:30 am - 3:00 pm | 60 School Street, Brockton



On Wednesday, June 20, 2018 from 8:30 am - 3:00 pm at the Metro South Chamber of Commerce, 60 School Street in Brockton, SCORE will present a Business Startup Workshop.

The SCORE Business Startup Bootcamp provides an overview of what you need to consider when you are planning to start a new business. It is designed to help you go from business concept to "opening the doors". The Workshop starts at 9:00 am and ends about 3:00 pm, and consists of two sessions.

The **Morning Session** is a 3-hour interactive presentation, given by experienced SCORE counselors in each of the areas discussed. This session will give you a clearer understanding of what is necessary to run a business. **Key Topics include:**

- Entrepreneurship: is it for you?
- Is your business concept reasonable?
- What is a business plan? How to decide if you need one? And key items to include.
- Building your financial plan and options for financing your business.
- Key questions about finding customers - how you'll market your business to get sales.
- What business structure should you select?
- What advisors do you need?
- Other resources available to you.

The **Afternoon Session** has small roundtable discussions led by SCORE counselors, in which you can talk about the issues you are facing and get ideas on how to solve them.

A light breakfast and lunch will be served at this workshop, pre-registration is required, and the cost is \$20 per person. Visit [www.metroouthchamber.com/calendar-registration](http://www.metroouthchamber.com/calendar-registration) to register, or contact Kelly via phone, (508) 586-0500 x 231 or email, [ktclark@metrosouthchamber.com](mailto:ktclark@metrosouthchamber.com)

## Community Health Lectures Offered



Good Samaritan Medical Center is offering a series of talks during the month of June on *Orthopedics and Robotics*. Physicians

will lead discussions on health concerns and treatments available at Good Samaritan Medical Center. Each talk is free and open to the public. Schedule below.

- **Current Concepts in Shoulder, Hip, and Knee Replacement Surgery** featuring Dr. Stephen McNeil

Tuesday, June 5, 2018, 6:00 pm – 7:30 pm  
Barrett's Alehouse, 674 West Center Street, W. Bridgewater

- **Dupuytren's Disease: How Viking Genes could be affecting your Hands** featuring Dr. Jason Fanuele

Tuesday, June 12, 2018, 6:00 pm – 7:30 pm  
Chateau Stoughton, 1165 Park St. / Rte. 27, Stoughton

- **Hip Pain: Get Back in the Swing of Things with Joint Surgery** featuring Dr. Owen McGonigle

Tuesday, June 19, 2018, 6:00 pm – 7:30 pm  
Stoneforge Grill, 10 Roosevelt Circle, South Easton

- **Experience the Robot! A Hands on Encounter with the da Vinci Surgical Robotic System** featuring Dr. Soheil Hanjani

(guests will have the opportunity to operate the robot!)

Wednesday, June 20, 2018, 6:00 pm – 8:00 pm

Good Samaritan Medical Center, Moakley Conference Center, 235 N. Pearl St., Brockton

All sessions are FREE and hors d'oeuvres will be served. Registration is require online at [www.goodsamaritanmedical.org/events](http://www.goodsamaritanmedical.org/events) or call (508) 897-6207.



# Metro South Chamber Recognizes 2018 Entrepreneur of the Year and Small Business of the Year

## Entrepreneur of the Year

**Shovel Town Brewery**  
50 Oliver Street, Easton  
(508) 205-7151  
[www.shoveltownbrewery.com](http://www.shoveltownbrewery.com)



Frank Altieri, Shovel Town Brewery; Paul Anghinetti, Bank of America; Mayor Bill Carpenter; Chris Cooney, Metro South Chamber.

It's just about every home brewers dream to open a Brewery. When Frank Altieri's neighbor, Jim McSherry, introduced him to the art of creating the perfect home brew, Frank never imagined what the future would hold for the now co-owners of Shovel Town Brewery. Frank said, "As our home brewing progressed, we discussed that it would be great to open a Brewery in our hometown of Easton where our friends and the community could come to socialize over a fresh local craft beer. We entered a few home brewing competitions and won 1st & 2nd prize for some of our earlier beers. Then we volunteered and entered our beer in a local craft beer festival and again we got great reviews and placed 2nd... At this point we thought we should take our 'dream' a bit more serious. At the time, historic Easton Village was also going through a redevelopment which presented more opportunity during the community's transition. It's as if all the stars aligned to create this great opportunity to open our own business and to be able to combine a passion with education and work experience."

One of their biggest surprises has been that within 6 months of opening, they had to double the size of the Brewhouse and their Taproom to meet demand. "We weren't brewing enough beer! We had to figure out how to balance production with demand and how we could produce the amount of beer needed to sustain and grow the business," added Frank. The co-owners have been thanked on numerous occasions for opening in Easton. Frank added, "People tell us thank you -- the community needed this! We are so appreciative of all the support we've received from Easton and beyond. It's us that should be thanking all of them. Our customers, their feedback and their support is why we've been successful...oh, and the beer, too!"

## Small Business of the Year

**Just Desserts Bakery & Café**  
1 Main Street, Bridgewater  
(508) 897-0387  
[www.justdessertscfe.net](http://www.justdessertscfe.net)



Lisa Lundin, Just Desserts Bakery & Café; Paul Anghinetti, Bank of America; Mayor Bill Carpenter; Chris Cooney, Metro South Chamber.

How many people are able to turn a dream into reality let-alone, a very successful business! That's what Lisa Lundin, baker and cake artist, has done in opening her bakery and café, Just Desserts, in Bridgewater. "Baking was just a hobby that turned into a business. I came from a large Italian family with a mom that did everything and I was just asked to 'clean-up' after meal time. Later in life, I used baking and cooking as a way to bond with my four children as well as, keep them and their friends occupied." Once her children were off to college, she decided to fill her free time with the business and if the standing-room only status during the morning hours, and throughout the day are any indication, she made the right decision starting her business.

Beyond the delicious and creative bakery items and cakes, Just Desserts is also known for their incredible service. Lisa prides herself on her rapport with the customers. Her staff marvels at her ability to remember everybody's name! "I am so grateful for the community's response to our bakery ... our customers are like family and I want to know them." Lisa shares in her typical nonchalant manner.

Lisa also strongly believes that giving back to the community is part of her responsibility as a local business. She works with a variety of organizations in the region including, nursing homes, the Bridgewater-Raynham School District, area business associations, Greater Women of Bridgewater, local fire and police departments and she also hosts Girl Scout Baking Camps. "I'm so grateful for our customers and the community support we've been shown as a locally-owned small business."


## Congratulations 2018 Small Business Awards Recipients!



Sponsored by:  
**Bank of America**  
**Merrill Lynch**

Chris Cooney, Metro South Chamber of Commerce; Frank Altieri, Shovel Town Brewery; Paul Anghinetti, Bank of America; Lisa Lundin, Just Desserts Bakery & Café; Gerry Nadeau, Chair of the Board, Rockland Trust Company.





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## Abington Bank BAH: 4 Pairs of Red Sox Tickets Won!

If you missed everyone's favorite Business After Hours event of the year: the Abington Bank Red Sox Tickets Giveaway, be sure to join us next year! There was delicious food provided by Abington Alehouse and 4 pairs of Red Sox Tickets were taken home by our lucky winners below: Pauline Barry of Amber Hair Design; Kathleen Healy of Healy & Healy, CPA; David Dwumah of Blu North Group, LLC; and William Morse of Mutual Bank. Congratulations to the winners, and congratulations to Abington Bank for their recent expansion into Holbrook and Avon!



Chris Cooney, Metro South Chamber; Pauline Barry, Amber Hair Design; Andy Raczka, Abington Bank.



Chris Cooney, Metro South Chamber; Kathleen Healy, Healy & Healy, CPA; Andy Raczka, Abington Bank.



Chris Cooney, MSCC; David Dwumah, Blu North Group, LLC; Paul Sullivan, Sullivan Tire; Andy Raczka, Abington Bank.



Chris Cooney, MSCC; Paul Sullivan, Sullivan Tire; William Morse, Mutual Bank; Andy Raczka, Abington Bank.

## Featured Commercial Sites for Sale

For over 25 years, Donahue Associates has offered a full range of commercial, office, retail and industrial real estate brokerage, leasing, investment sales and management services in eastern Massachusetts. For more information on the following properties and to see more available properties, please contact Donahue Associates at (508) 588-1717, or visit their website, [www.donahueassociates.com](http://www.donahueassociates.com)

### 225 Bodwell Street, Avon, MA 02322

Lease: \$5.75 PSF INN

Size: 73,365 SF

Category: Industrial

Classification: Industrial

Office: 5,000 SF

Electric: 480 Volt

225 KVA Generator

Loading: 2 docks

3 Drive-In Doors

Height: 18-20' Clear



<http://donahueassociates.com/property/225-bodwell-st-avon-ma-02322/>



<http://donahueassociates.com/property/370-oak-street-2/>

### 370 Oak Street, Brockton, MA 02301

Lease: \$12 PSF + Utilities

Size: 540 SF

Category: Office

Classification: Office

Professional Medical Building

Ample Parking

## Chamber, Businesses, and Community Leaders Discuss Opportunity of Off-Shore Wind Industry

More than 100 chamber, business and community leaders recently gathered to learn more about wind and clean energy industry opportunities coming to Massachusetts. The program was coordinated by Chambers for Innovation and Clean Energy (CICE). Clean energy projects deliver significant economic benefits that are good for businesses, schools, communities, and the economy of the Commonwealth. The clean energy sector has already delivered more than \$11.4 billion worth of investments and over 109,000 jobs to Massachusetts. To learn more visit [www.chambersforinnovation.com](http://www.chambersforinnovation.com).



(Left) More than 100 chamber, businesses, and community leaders attended the tour.



(Right) Regular painting and maintenance of the wind turbines are conducted to keep them ready for generating power



(Left) State and wind power industrial officials provided an overview of the wind farm operations in Rhode Island and the economic impacts of the industry on the state.

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## Many Registered as New State Vendors



Last month, The Operational Services Division (OSD), sponsored by the Metro South Chamber of Commerce held a free workshop on at Crescent Credit Union, located at 115 Commercial Street in Brockton. The workshop was very popular, and both sessions were a full-house.

This free workshop is designed for businesses that are interested in learning how to do business with the State. During this workshop, participants will learn:

- About the bidding process and where to find bidding opportunities
- The basics of COMMBUYS, the Commonwealth's online Market Center
- How to market to public entities (including state and local agencies)
- About the Small Business Purchasing Program and SDO Certification. COMMBUYS Vendor registration assistance is also available! For more information, contact the OSD Training Department located at 1 Ashburton Place, Suite 1017 in Boston. If you'd like to attend a workshop like this, call (617) 720-3300 or email [osdtraining@state.ma.us](mailto:osdtraining@state.ma.us).



Erin Powers leading the OSD workshop

Program and SDO Certification. COMMBUYS Vendor registration assistance is also available! For more information, contact the OSD Training Department located at 1 Ashburton Place, Suite 1017 in Boston. If you'd like to attend a workshop like this, call (617) 720-3300 or email [osdtraining@state.ma.us](mailto:osdtraining@state.ma.us).

## SBA 504 Loan Program: Lunch & Learn Success



Dan Donovan, VP Business Banking at Eastern Bank and Lisa Holmes, SVP and Lending Team Leader from S.E.E.D., hosted a Lunch & Learn to discuss the SBA 504 Loan Program in May.

The SBA 504 is a special financing product that helps companies to buy fixed assets such as their owner occupied building or perhaps large equipment with incredibly favorable terms. In addition, they are available to discuss any other SBA Programs or traditional bank financing programs that attendees may inquire about. The Lunch and Learn was offered to Commercial Real Estate Brokers, Residential Brokers transitioning to commercial real estate sales, Accountants, Lawyers and Business Consultants, along with any business owner who may have interest in purchasing a building or other fixed assets either now or in the future. If you missed this interactive workshop and would like information on future ones, contact SEED [www.seedcorp.com](http://www.seedcorp.com).



Standing-room only at recent SEED & Eastern Bank collaborative Finance Workshop

## Brian Droukas Opens New Office in Brockton



Brian Droukas, Droukas Real Estate; Chris Cooney, Metro South Chamber

Brian Droukas, President and CEO of Droukas Real Estate recently purchased and renovated new office space at 130 Liberty Street, Brockton. Brian is well known in Brockton and the region where he has held a number of leadership positions. Brian is past president of the Brockton Rotary Club and is active with the Metro South Chamber of Commerce where he has served on the Ambassador's Committee.

## BAWIB/YouthWorks Construction Career Day



Benjamin Franklin Institute discussing technical programs of study offered.



Students checking out maintenance equipment from Brockton Housing Authority.



Sealcoating Inc. speaks with students about careers in pavement solutions.



Massachusetts Department of Transportation brought several service vehicles like this to highlight the important work they do.

On May 3, the 2nd Annual Brockton Area Construction Career Day, organized by Brockton Area Workforce Investment Board (BAWIB) and YouthWorks, was held at the Brockton Fairgrounds. Attending were over 250 students from Brockton High, Avon High, Stoughton High, South Shore Voc. Tech, Brockton's Edison Academy, Keith School, YMCA YouthBuild as well as over 20 area employers, utility providers, labor unions, training schools, institutes and academies. Students were exposed to careers in construction & engineering, and were able to see first hand what types of vehicles, tools and equipment are used on the job. Industry professionals were on hand to conduct live demonstrations and hands-on activities to give students a real taste of what it's like to work in these fields.

Now an annual event, Brockton Area Construction Career Day highlights the many varied skilled trades and technical professions and career paths that students may pursue, as well as the continuing educational options available to them after high school. The following organizations participated: Benjamin Franklin Institute of Technology, Brockton Area Transit (BAT), Brockton Community Access, Brockton Housing Authority, Comcast Xfinity, MassDOT, Massasoit Community College, Massachusetts Maritime Academy, National Lumber, New England Institute of Technology, New England Carpenters Training Fund, Occupational Health and Safety Administration (OSHA), Old Colony Planning Council, Parker Professional Driving School, Riley Brothers, Sealcoating Inc., Southeastern Technical Institute, Timberline Communications Inc., Universal Technical Institute, and Watchman Waterproofing. For more information, or if interested in participating in next year's event, contact John Nesti, Employer Services Manager at BAWIB (508) 584-3234, [jnesti@bawib.org](mailto:jnesti@bawib.org)

## Ideal Jewelry & Loan Undergoing Renovations



Chris Cooney, Metro South Chamber; Mike Gallerani, B21; Phil and Candy Cohen, Ideal Jewelry & Loan

Chamber President and CEO, Chris Cooney and Brockton 21st Century Corporation CEO, Mike Gallerani recently met with Phil and Candy Cohen of Ideal Loan and Pawn to learn more about renovations to the Main Street Brockton location. A recent award for façade improvements and additional improvements are planned for the coming months. To learn more about Ideal and the façade improvement program, visit <http://idealjewelryandloan.com>.



## Member Profile - Village Mortgage



Rolando Lima, Branch Manager and Senior Mortgage Loan Originator. (617) 799-6404, rlima.villagemtg.com

**Village Mortgage Company NMLS#6331**  
1280 Belmont Street  
Brockton, MA 02301  
(508) 818-5060 x 554  
www.villagemtg.com

**Products or Services:** Mortgage Products / Financial Services

**Number of Employees:** 140

**What is unique or special about your firm and the products and services you offer?**

Village Mortgage is committed to maintaining a streamlined process to provide the best service to our borrowers. We are a direct seller and servicer for Fannie Mae and Freddie Mac. We offer a full array of products such as FHA, VA, USDA, Renovation, Jumbo and non-QM products.

**What is your market area?**

Metro Boston and surrounding communities.

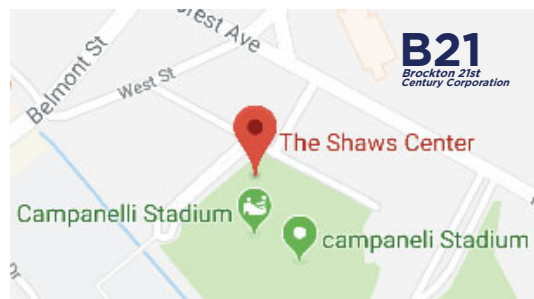
**What markets do you serve?**

All markets that require our services and mortgage products.

**What is your main business objective concerning your customers and the business community?**

I have been in the lending and financial services for almost 25 years. As a trusted advisor, I help my clients build wealth through home ownership. I work with borrowers to find a mortgage solution that fits their needs based on their personal short and long term financial goals. I work closely with the community and build relationships not only with borrowers, but also with Realtors, Bankers, and Builders so I can help them satisfy the borrowing needs of their clients. Our dedicated team of processors and underwriters helps make the dream of homeownership happen.

## Seeking Shaw's Center Proposals



The Brockton 21st Century Corporation (B21) is seeking proposals for the Shaw's Center, a 15,000 square foot conference, function, and event facility located in Brockton, MA. To request a RFP packet or for additional

information, please contact Michael Gallerani at (508) 586-0021, or mgallerani@brockton21.com. Proposals are due by June 14, 2018.

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## Member Profile - Brockton Area Arc, Inc.



**Brockton Area Arc, Inc.**  
1250 West Chestnut Street  
Brockton, MA 02301  
(508) 583-8030  
www.brocktonareaarc.org

**Year Established:** 1952

**Products or Services:** Human Services

**Number of Employees:** 80

**What is unique or special about your firm and the products and services you offer?**

Our person-centered services provide choice and empowerment while supporting individuals as they strive to realize their personal goals.

**What markets do you serve?**

Children and adults with intellectual and developmental disabilities and their families.

**Please list awards, honors or special recognition your firm has received:**

In 2016, Brockton Area Arc was recognized by The Arc of Massachusetts for our "Leadership in Diversity."

**What is your main business objective concerning your customers and the business community?**

To assist those who serve to achieve their goals of full inclusion in the community throughout their lifetimes.

## Signature Healthcare Success Honored



In 2018, Signature Healthcare saw a continued accrual of awards from national, independent third-party sources recognizing quality and safety in both the hospital and physician group. Most recently, Signature Healthcare Brockton Hospital was named a Top Teaching Hospital by The Leapfrog Group for the first time - one of 36 Top Teaching Hospitals in the nation and one of only three hospitals in Massachusetts to be honored

with this award. The organization is celebrating its continued success in many ways, including a campaign of innovative displays at all locations, and "thank-you" for employees including fleece vests and sweet treats.

## Signature Hospital Hosts Partnership Meeting

Signature Hospital hosted the Brockton Partnership Meeting at their new Greene Family Oncology Center. More than fifty business and community leaders met recently to discuss items of importance to Brockton and the business community. Topics ranged from long-term planning to parking and downtown initiatives designed to encourage increased confidence and momentum. Updates were received on many projects and a presentation was made on the concept of PROVA, a program proposed for greater use and awareness of the former Kresge Department Store site at the corner of Main Street and Frederick Douglas Way.



Jonathan Brahmer of Trinity Financial Development and Jeff Miller of Signature Health Care at the new "Paul and Phyllis Fireman Garden of Hope".



## Brockton Partnership Discusses PROVA! Project



Anne Beauregard, City of Brockton; George Durante, MassDevelopment; George Spiliotis, Crown Linen



PROVA! (a word that means "Proof" in Creole) is designed to be a rich, colorful garden, a "garden" that is a dynamic venue which proves and celebrates Brockton's rich multicultural heritage through local food and craft beer, family fun, and diverse arts and entertainment. The PROVA! team is

made up of businesses, local nonprofits, city officials, and volunteers who are working to transform a vacant lot in the heart of downtown Brockton into a safe, fun and vibrant outdoor space for building community. Beginning this summer, PROVA! will be open to the public on Thursdays and Fridays from 4:00 pm - 8:00 pm, as well as some Saturdays throughout summer. The mission is to prove that Brockton can come together as one community and have fun doing it, while also demonstrating the potential that exists for businesses to be successful in our downtown.

But they need your help. "We are trying to raise \$50,000 to be matched with \$50,000 by MassDevelopment through the Commonwealth Places program so that we can begin constructing PROVA! this summer!" PROVA! will feature live artists, performances, arts programs, landscaped gardens, art installations, outdoor seating, security, and spaces for food and drink. This is an all or nothing campaign, and it's tax deductible! Sponsorship opportunities range from a \$10 Supporter to \$25,000 Champion Sponsor. This is a great opportunity to gain exposure for your business while supporting your community. The revitalization of downtown Brockton will not only benefit citizens, but business owners within the city. Some of the sponsorship opportunities are listed below.

- **\$25,000 Champion Sponsorship:** Name featured prominently as the overall PROVA! sponsor on signage. Referred in all marketing collateral including but not limited to, press releases, social media mentions and communications. 12 tickets to VIP Party. 1 seat on the PROVA! Board of Directors (BoD).
- **\$10,000 Area Sponsor:** Naming rights to (1) Stage, (2) Concession Area, or (3) Play Area feature signage. Referred in all marketing collateral including but not limited to, press releases, social media mentions and communications. 8 tickets to VIP Party. 1 seat on the PROVA! Park Board of Directors (BoD).
- **\$5,000 Community Sponsor:** Sponsor name/logo featured on PROVA! signage. Inclusion in opening press release and mention on social media. 4 tickets to VIP Party.
- **\$2,000 Associate Sponsor:** Sponsor name/logo featured on PROVA! Park signage. Mentions on social media. 4 tickets to VIP Party. PROVA! Bumper sticker.
- **\$1,000 Gold Sponsor:** 4 tickets to VIP Party. PROVA! Bumper sticker.
- and more!

Stay up to date on their progress through their facebook page, [www.facebook.com/PROVABrockton/](http://www.facebook.com/PROVABrockton/). Visit [www.patronicity.com/project/prova#!/](http://www.patronicity.com/project/prova#!/) to donate.

## Entertainment One Stop Shop Arcade Collaboration



Rashaud Garner, Entertainment One Stop Shop LLC and Chris Cooney, Metro South Chamber of Commerce

Rashaud Garner of Entertainment One Stop Shop has announced a partnership with Platinum City Gaming in Taunton. The collaborative goal for both companies is to better serve the local communities; "providing teens and young adults with the opportunity to game as not only a way to entertain, but also educate." Their new location has over 7,000 square feet of PC setups, TV stations for consoles, tournament area, arcade cabinets, and more. They will host a Grand Opening on June 16th from 11:00 am to 11:00 pm at the new location, 294 Winthrop Street in Taunton. The event is free and food will be provided.

## UMass Boston Presents Economic Impact Study



Fred Clark, Bridgewater State University; Ed Lambert, University of Massachusetts - Boston; Gerry Nadeau, Rockland Trust, Chair of Board; Chris Cooney, Metro South Chamber of Commerce

Ed Lambert, Vice Chancellor for Government Relations and Public Affairs, recently met with the Chamber's Board of Directors to review the results of a study completed on the economic impact of the University of Massachusetts Boston on the region and state. Brockton High School is consistently one of the largest sending schools of students to UMass Boston, UMass Dartmouth and Bridgewater State University. To learn more

about the study and its findings visit [www.donahue.umassp.edu](http://www.donahue.umassp.edu).

## Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail [chris@metrosouthchamber.com](mailto:chris@metrosouthchamber.com).



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit [bridgewaterbiz.biz](http://bridgewaterbiz.biz) for more information.

The **Stoughton Chamber of Commerce** helps to preserve the overall community's interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit [stoughtonma.com](http://stoughtonma.com) for more information.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit [norwellchamberofcommerce.com](http://norwellchamberofcommerce.com) for more information.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit [www.eastbridgewaterbiz.com](http://www.eastbridgewaterbiz.com) for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit [avonindustrialpark.org](http://avonindustrialpark.org).



The **Randolph Chamber of Commerce** is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit [www.randolphchamberofcommerce.org](http://www.randolphchamberofcommerce.org) for more information



The **South Shore Women's Business Network (SSWBN)**, established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit [sswbn.org](http://sswbn.org) for more information.



## Join the Chamber, \$1,000 in Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business. Chamber membership is affordable no matter how small your business, and it provides your business with tremendous opportunity.



### Join During This Spring Promotion to Receive:

**FREE** Member Listing in the Action Report newsletter (distributed to over 30,000)  
**FREE** Member Profile in Action Report newsletter, distributed through *the Enterprise*  
**2 FREE** Listings in the 2019 Book for Business  
**FREE** 2018 Book for Business  
**FREE** Chamber Business List in Excel or mailing labels, \$150 value  
**FREE** Enhanced member listing on the Chamber website with hotlink to website  
**FREE** admission to your first 2 Business After Hours networking events  
**FREE** admission to ATHENA Awards Program, \$39 value  
**FREE** access to members-only page of website to post discounts, events, and more  
**FREE** opportunity to promote company at event share tables and at the Chamber  
**FREE** opportunity to promote company in the Action Report and the e-Update  
**FREE** business workshops  
 Health Insurance Opportunities, Energy Power Purchasing Program, and savings  
**And More!!**

**= OVER \$1,000.00 IN PROMOTIONAL BENEFITS**  
 (Base Rate is \$320 + \$5 per full time employee)

For more information or to set up an appointment, contact Kelly Thompson Clark at (508) 586-0500 x 231 or email [KTClark@metrosouthchamber.com](mailto:KTClark@metrosouthchamber.com). You can also find more information on our website at [www.metroouthchamber.com](http://www.metroouthchamber.com).

## Gain Exposure with Brockton Information Boards



Gain business exposure while supporting the revitalization of the city of Brockton by sponsoring a space on the Brockton Information Boards!

The Brockton Information Boards (BIBs) feature local attractions as well as a map of Brockton containing major

routes, transportation services, schools, and train stations. Sponsors will be highlighted with a photo, logo, contact information, and description of their business.

Your sponsor space will be displayed on each of the 7 boards across 6 locations. With increased visitors in Downtown Brockton due to recent and continuing developments such as Station Lofts, the Enterprise Block, and City Hall Plaza, the Boards are sure to receive increased attention. Prices to sponsor are \$1,500 for a one-year agreement. See photos below of some of the featured high-volume traffic locations of our Information Boards. For more information, contact Emma Stratton, (508) 586-0500 x 222, [estratton@metrosouthchamber.com](mailto:estratton@metrosouthchamber.com).



Metro South Chamber of Commerce & City Hall, School Street



BAT Intermodal Centre (2 Boards), Corner of Commercial & Centre Street



Downtown Commuter Rail, Commercial Street, Police Station

## The 2018 Book for Business is Here!

Look out for the Chamber of Commerce 2018 Metro South Book for Business! The book features area dining, lodging, public golf courses, recreation, legislative leaders, regional and economic data, and a complete membership listing. The book also includes a full color map of Metro South and highlights hotels, golf courses, industrial parks, and other points of interest.

Five thousand copies of the Book have been distributed throughout the region to all Chamber members, banks, real estate offices, town halls, area colleges, libraries, legislators, and sent to all relocating businesses and families interested in the Metro South area.

This year's Book design incorporates the Metro South regional branding colors, theme, and tagline "When Metro South is Home, Everything is Within Reach." For more information on the Book for Business, contact Emma Stratton at (508) 586-0500 x 222, or [estratton@metrosouthchamber.com](mailto:estratton@metrosouthchamber.com). To view a digital copy of the book, visit [metrosouthchamber.com/news-media/book-for-business](http://metrosouthchamber.com/news-media/book-for-business).



COMMUNITY PROFILES	
<p><b>ABINGFORD</b></p> <p>ABINGFORD is a town of 1,500 people. It is located in the north of the Metro South region. The town is known for its historic architecture and scenic views. The town is a member of the Metro South Chamber of Commerce.</p> <p>Year Class (2017): 108,714          Median Family Income: \$53,515          Per Capita Income: \$14,510          Public Schools: 10          Non-Profit: 150          Total Expenditure: \$14,510          Per Capita Income: \$14,510          Public Schools: 10          Non-Profit: 150          Total Expenditure: \$14,510</p>	<p><b>BROCKTON</b></p> <p>Brockton is a city of 70,000 people. It is located in the heart of the Metro South region. The city is known for its historic architecture and scenic views. The city is a member of the Metro South Chamber of Commerce.</p> <p>Year Class (2017): 108,714          Median Family Income: \$53,515          Per Capita Income: \$14,510          Public Schools: 10          Non-Profit: 150          Total Expenditure: \$14,510          Per Capita Income: \$14,510          Public Schools: 10          Non-Profit: 150          Total Expenditure: \$14,510</p>
<p><b>HAVERHILL</b></p> <p>Haverhill is a city of 60,000 people. It is located in the north of the Metro South region. The city is known for its historic architecture and scenic views. The city is a member of the Metro South Chamber of Commerce.</p> <p>Year Class (2017): 108,714          Median Family Income: \$53,515          Per Capita Income: \$14,510          Public Schools: 10          Non-Profit: 150          Total Expenditure: \$14,510          Per Capita Income: \$14,510          Public Schools: 10          Non-Profit: 150          Total Expenditure: \$14,510</p>	<p><b>WEST BRIDGEWATER</b></p> <p>West Bridgewater is a town of 10,000 people. It is located in the south of the Metro South region. The town is known for its historic architecture and scenic views. The town is a member of the Metro South Chamber of Commerce.</p> <p>Year Class (2017): 108,714          Median Family Income: \$53,515          Per Capita Income: \$14,510          Public Schools: 10          Non-Profit: 150          Total Expenditure: \$14,510          Per Capita Income: \$14,510          Public Schools: 10          Non-Profit: 150          Total Expenditure: \$14,510</p>

## WELCOME New Members

### Reinvesting in Our Community

**All Purpose LLC**  
 Mr. Ademar L. Mendes  
 363-365 North Main Street  
 Brockton, MA 02301  
 (877) 595-8317  
[www.allpurpose1.com](http://www.allpurpose1.com)  
**Medical Equipment Repair**

**Blu North Group LLC**  
 Mr. David Dwumah  
 7 Taylor Drive  
 Rehoboth, MA 02769  
 (617) 970-9312  
[www.blunorthgroup.com](http://www.blunorthgroup.com)  
**Cybersecurity**

**Horizon Home Solutions**  
 Mr. Michael Smith  
 P.O. Box 762  
 East Bridgewater, MA 02333  
 (781) 244-4404  
[www.webuyourmasshomes.com](http://www.webuyourmasshomes.com)  
**Real Estate Investment**

**Love's Magic**  
 Mr. Christopher Love  
 246 Main Street  
 Brockton, MA 02301  
 (508) 232-5264  
[www.lovesmagicacademy.com](http://www.lovesmagicacademy.com)  
**Retail**

**Starlines Hair Salon**  
 Mr. Steigmward Desir  
 472 East Ashland Street  
 Brockton, MA 02302  
 (508) 510-5122  
[www.starlineshairsalon.com](http://www.starlineshairsalon.com)  
**Hair Salon/Barber Shop**

**Teen Challenge New England, Inc.**  
 Mr. Oscar Cruz  
 1315 Main Street  
 Brockton, MA 02302  
 (508) 586-1494  
[www.tcnewengland.org](http://www.tcnewengland.org)  
**Human Service Organization**

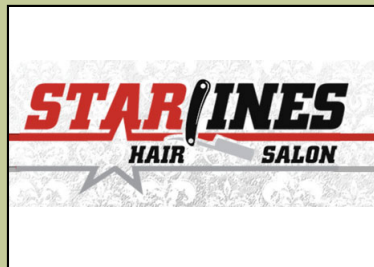
To Join the Chamber, contact Kelly Thompson Clark in Membership  
 (508) 586-0500 x 231 • [ktclark@metrosouthchamber.com](mailto:ktclark@metrosouthchamber.com)



**Blu North Group LLC**

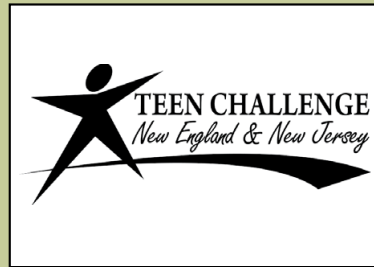
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Blu North Group's mission is to help businesses and governments enhance their overall Cybersecurity and technology risk posture, by aligning their security and risk program strategy with business goals, assigning the most effective controls to their most critical information systems and assets cost effectively.

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www.starlineshairsalon.com

StarLines Unisex Hair Salon is a family oriented, relaxing, professional environment, committed to quality service and every detail.

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1315 Main Street, Brockton • (508) 586-1494  
www.tcnnewengland.org

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**Join the Chamber!****YOUR BUSINESS PROFILE HERE...**

...When You Join the Chamber.  
Call Kelly at (508) 586-0500 x 231,  
or email: ktclark@  
metrosouthchamber.com

60 School Street, Brockton • (508) 586-0500  
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(508) 587-1340 📠

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Online: www.metroouthchamber.com

Send reservation and payment to:

**Metro South Chamber of Commerce**

Sixty School Street  
Brockton, MA 02301-4087

**RENEWING Members****Thank you!**

AccuRounds  
Ameritas Investment Corporation  
Anderson Insulation, Inc.  
Annunciation Greek Orthodox Church of Brockton, Inc.  
B C Tent & Awning Company, Inc.  
B.N. Yanow Company  
Back Bay Bagel  
BANG - Brockton Area Networking Group  
Barbour Corporation  
Bayside Financial Insurance  
Bridgewater Pediatrics, LLC  
Brockton Community Access (BCA)  
Brockton Day Nursery  
Brockton First Foundation, Inc.  
Brockton Housing Authority  
Brockton Redevelopment Authority  
Cars In Transport, Inc.  
Cary Hill Discount Liquors, Inc.  
Chase Corporation, Global Operations Ctr  
ChriMark Financial Services  
Colonial Maintenance Contractors Inc.  
Columbia Gas of Massachusetts  
Compass Medical  
Conway Insurance Agency  
Costco Wholesale, Avon  
Cromwell Consulting, Inc.  
Duval's Pharmacy Inc.  
ECO Recycling Systems, Inc.  
Entertainment One Stop Shop LLC

Graziano Redi-Mix Inc.  
H.W. Temps, Inc.  
Hackwell-Boone Insurance Agency, Inc.  
Healy & Healy, CPA  
Hennessey & Macinnis, Inc.  
Ideal Jewelry & Loan  
Irving's Home Center  
JJ's Caffe  
John DeCosta Jr., Inc. Lock & Security  
Law Office of Brent T Warren LLC  
Market America Shop.Com  
Modern Auto Body  
Morse Insurance Agency, Inc.  
Niccoli Oil & Energy  
Old Town Real Estate LLC  
Paramount Rug Company, Inc.  
Paul E Saperstein Company, Inc.  
Providing Excellence Through Technology  
Robert Berks, Attorney at Law  
Shoe City Auto Sales, Inc.  
South Shore Tractor & Farm Supply  
Sulmonte & Frenier, LLP  
TF Kinnealey & Co.  
The Perfect Place  
Trojan Recycling, Inc. and Transfer Station  
Wainwright Law Office, P.C.  
Weiss Sheet Metal  
Westside Behavioral Health, LLC  
Woodwards Auto Parts & Spring Shop

**BUSINESS EVENTS Planner****June 15****ATHENA Award**

12:30 pm - 1:45 pm

**Barrett's Alehouse Conference Center**  
674 W Center Street, West Bridgewater  
(former Charlie Horse)

Join the Chamber for an afternoon of awards and networking.

Cost: \$39 for members, \$49 for non-members

Register online: metrosouthchamber.com/calendar

**June 20****SCORE Workshop**

8:30 am - 12:00 pm

**Metro South Chamber**  
60 School Street, Brockton

Join the Chamber for a Business Start-Up Boot Camp.

Cost: \$20

Register online: metrosouthchamber.com/calendar

**June 28****Business After Hours**

5:00 pm - 7:00 pm

**Connemara Senior Living Campello**  
25 E Nilsson Street, Brockton

Join the Chamber for an evening of networking.

Cost: Free!

Register online: metrosouthchamber.com/calendar

**July 26****Business After Hours**

5:00 pm - 7:00 pm

**Water Pointe**  
8 Island Court, Easton

Join the Chamber for an evening of networking.

Cost: Free!

Register online: metrosouthchamber.com/calendar

## Starting a Business?

Need help starting your business?  
Looking for money to start your business?

**The Metro South Business Assistance Can Help!**

**COUNSELING:** Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

**REFERENCE MATERIALS:** An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

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