



May  
2018

www.metroouthchamber.com

**Leading Businesses  
Leading Communities**



**CHAMBER MISSION**  
To best serve the unique  
interests and needs of  
member businesses and  
to champion the broader  
economic vitality of the  
Metro South region.



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**Small Business & Entrepreneur Awards Celebrated May 16**



★ METRO SOUTH CHAMBER OF COMMERCE ★

**Wednesday, May 16**  
**The Conference Center**  
**@ Massasoit**  
**770 Crescent Street, Brockton**  
**12:00 pm - 1:30 pm**

**Luncheon & Awards**  
**featuring**  
**Erin Moran McCormick**  
(See page 2)



**Small Business  
Awards Sponsor:**

**Bank of America  
Merrill Lynch**



The 2018 Small Business and Entrepreneur of the Year Awards will be presented at a special Luncheon on **Wednesday, May 16, 2018 12:00 pm at the Conference Center at Massasoit, 770 Crescent Street, Brockton.** Please join us in recognizing small business in the Metro South region!

In addition to honoring a deserving "Small Business of the Year" and "Entrepreneur of the Year", the Small Biz Luncheon will feature Keynote Speaker Erin Moran McCormick; entrepreneur, educator, techie, award-winning designer and author of *Year of Action - How to Stop Waiting & Start Living Your BIG, Fabulous Life*. She helps transform people (and organizations) by creating programs that develop confident, innovative and engaged employees and entrepreneurs that get results.

*Continued on page 2*

**Prior Small Business of the Year Recipients**

Wood Palace Kitchens • Strange Planet Printing • Maguire's Bar & Grill • J.M. Pet Resort • Solex Payroll Systems, Inc. • Vincent's Tropical Grocery • McGuigan's Pub • Prisco's Market • MCG Partners • Heights Crossing • Westgate Lanes • Cindy's Kitchen • Northeast Wholesale Nail & Fastener Supply Co. • Dupliron, Inc. • Modern Auto Body • United Furniture, Inc. • Robert Sharkansky & Company, CPA

**Prior Entrepreneur of the Year Recipients**

Michael Rego, Epicure Wine & Jazz Bar • Sandra Martins, Elvera's Cafe • Shane Gooding, The Sound Lab • JJ & Nelson Fernandes, JJ's Cafe • James Tran, Sky8 Shrimp Farm, LLC • Billy Michaud, Sparky's Import Repair • Al Ata, Elie Baking Corp • Patricia Winberg, Topnotch Design Studio • Michelle Cully, XPressman Trucking & Courier • Robert Monahan, UPPAbaby • Howard Wright, Wright Technology • Rob Peters, Rob Peters Entertainment • Jeffrey Chrzanowski, Spark Street Autobody • Charles Bernard, The DJ Experience • James Messinger, The Crazy Chefs Caterers • Jerome Offutt, Top Quality Staffing • Randy Yanoff, Eye of the Tiger Karate

**ATHENA Award Honoring Exceptional Leadership June 15**



**Save the Date**  
**Friday, June 15**

**Barrett's Alehouse**  
**674 W Center Street, West Bridgewater**  
**(Former Charlie Horse)**

On **Friday, June 15th**, the Metro South Chamber of Commerce and Eastern Bank will present the **20th Annual ATHENA Award** during a special program from **12:00 pm - 1:30 pm at Barrett's Alehouse Conference Center in West Bridgewater.**

The ATHENA Award will be presented to an exceptional individual who has achieved the highest level of professional excellence; contributes time and energy to improve the quality of life of others in the community; and actively assists others, particularly women, in realizing their full leadership potential.



**Business After Hours**

**Tuesday, May 8**



Join the Metro South Chamber of Commerce at Eastern Bank, 35 Memorial Parkway in Randolph on Tuesday, May 8 from 5:00 pm - 7:00 pm for a Business After Hours event. Enjoy an evening of refreshments and meeting others within the Metro South Region, don't forget your business cards! Networking at events is one of the most effective ways to grow your business! *Continued on page 2.*

**Celebrate National Small Business Week!**

Each May, the SBA recognizes outstanding entrepreneurs and small business owners from all across the 50 states and U.S. territories. Every year since 1963, the President of the United States has issued a proclamation announcing National Small Business Week, which recognizes the critical contributions of America's entrepreneurs and small business owners. More than half of Americans either own or work for a small business, and they create about two out of every three new jobs in the U.S. each year. As part of National Small Business Week, the U.S. Small Business Administration takes the opportunity to highlight the impact of outstanding entrepreneurs, small business owners, and others from all 50 states and U.S. territories. Every day, they're working to grow small businesses, create 21st century jobs, drive innovation, and increase America's global competitiveness. *Continued on page 8.*



## Evening Networking at Eastern Bank-Randolph

Tuesday, May 8 | 5:00 pm - 7:00 pm



Join the Metro South Chamber of Commerce at **Eastern Bank, 35 Memorial Parkway in Randolph on Tuesday, May 8 from 5:00 pm - 7:00 pm** for a Business After Hours networking event.

In anticipation of Small Business Month in May, the Chamber is kicking off Small Business Month early with this networking event at Eastern Bank. Enjoy refreshments while meeting new contacts in the Metro South community. Don't forget your business cards! Tickets to this event are complimentary, but please RSVP in advance. Register online at [www.metroouthchamber.com/calendar-registration/](http://www.metroouthchamber.com/calendar-registration/) or by e-mailing your RSVP with your full name and company name to Kelly at [KTClark@metroouthchamber.com](mailto:KTClark@metroouthchamber.com).

Eastern Bank has helped generations of individuals, families, and businesses reach their goals for nearly two centuries. They've accomplished it with honest values and service that always puts their customers first. It's how they've grown to be the largest independent mutually owned bank and earned their reputation as a bank that cares about its customers, communities, and employees.

## More Upcoming Spring & Summer Networking

Mark your calendar for upcoming networking events taking place this spring & summer! Enjoy networking, refreshments, and raffles. For more information and to register to attend, visit [metroouthchamber.com/calendar](http://metroouthchamber.com/calendar). All take place from 5:00 pm - 7:00 pm.



Wednesday, May 23 | 6 Harrison Avenue, Abington



On **Wednesday, May 23 from 5:00 pm - 7:00 pm** Abington Bank will host a complimentary Business After Hours

networking event at their location at **6 Harrison Avenue**. "Are you tired of the 'big bank' impersonal service? It's time you tried the truly local alternative - Abington Bank. Abington Bank is a local bank with local employees, and a strong presence in the community. They have quietly met the financial needs of individuals, families, and businesses throughout Eastern Massachusetts since 1888. They are proud of their record and proud to be local. 24 Hour ATM available." For more information about Abington Bank, call (781) 878-0045 or visit [www.theabingtonbank.com](http://www.theabingtonbank.com).

Thursday, June 28 | 25 E Nilsson Street, Brockton



On **Thursday, June 28th**, Connemara Senior Living Campello will hold a Business After Hours at **25 E Nilsson Street in Brockton, from 5:00pm - 7:00pm**.

"At Connemara, we offer an exceptional residential experience for seniors. Our spacious apartments and full range of community amenities allow seniors to live life fully while taking advantage of the supports they need. We offer assisted living, memory care, and independent living programs, all supported by dedicated, caring staff members." Visit [www.connemaraseniorliving.com](http://www.connemaraseniorliving.com) for more information.

Thursday, July 26 | 8 Island Court, Easton



Check out the brand new upscale community of Water Pointe on **Thursday, July 6 from 5:00 pm - 7:00 pm** with the Chamber. Water Pointe offers a luxurious, active lifestyle located on a quiet village island retreat. A 60-unit condominium building

on the shore of Morse Pond in Queset Commons, a budding, contemporary Village in Historic Easton, Massachusetts, some 25-miles from downtown Boston. the perfect lifestyle for people seeking city-level luxury and carefree homes at country prices. Visit [www.waterpointehome.com](http://www.waterpointehome.com) to learn more.

## Small Business Awards Luncheon

Wednesday, May 16 | 12:00 pm - 5:00 pm



The 2018 Small Business and Entrepreneur of the Year Awards will be presented at a special Luncheon on **Wednesday, May 16, 2018, from 12:00pm - 1:30 pm at the Conference Center at Massasoit, 770 Crescent Street, Brockton**. Please join the Chamber and premier sponsor, Bank of America in recognizing the achievements and contributions of small businesses and entrepreneurs in creating new jobs and economic opportunities in the Metro South region!

In addition to honoring a deserving "Small Business of the Year" and "Entrepreneur of the Year," the Small Biz Luncheon will feature Keynote Speaker Erin Moran McCormick. McCormick is the Founder of *Year of Action* and Director of the Center for Innovation & Entrepreneurship at UMass Boston where her focus is on advancing women and people of color. She has started three companies, been CIO twice and was the former Director of Curriculum Innovation & Technology at Babson College - #1 in the world for entrepreneurship education and Partner at the International Entrepreneurship Center.

McCormick is the author of *Year of Action - How to Stop Waiting & Start Living Your BIG, Fabulous Life* - adventures, advice and action steps to create the life you want. The book was a catalyst to create a new kind of action-based, online business boot camps. They were featured in Forbes saying, "Erin is a true specialist in building momentum to translate small steps into big action. The timing is ripe for a program like this..."



Her new book is *Launching Your Life: How to use the business principles of entrepreneurship to launch a life you love*. It uses the principles of launching a successful business as a framework to help you launch a life you love - throughout your career. It's a how-to guide to create the successful BUSINESS of YOU.

### There's still time to nominate your favorite businesses and entrepreneurs (it's easy!)

**You may nominate your own business or any other business you deem worthy. For nomination forms, visit [www.metroouthchamber.com/events/small-biz-awards-expo](http://www.metroouthchamber.com/events/small-biz-awards-expo), or call Kelly at (508) 586-0500 x 229.**

You may include any additional documentation that will help illustrate why the business is deserving of the award. Nominees do not need to be members of the Chamber.

**Small Business of the Year Criteria:** 50 or less full-time employees (or equivalent); in business more than 3 consecutive years under the current ownership; for-profit business.

**Entrepreneur of the Year Criteria:** 10 or less full-time employees (or equivalent); in business less than 3 years; a for-profit business.

Companies will be rated on their creativity and imagination in the development of their business, demonstration of growth, and a reflection on internal and external social responsibility.

**Nominations are due to the Chamber by May 4, 2018.** Recipients will be announced at the Small Business Awards Luncheon on **May 16, at the Conference Center @ Massasoit**. Tickets to the event are \$39 for members and \$49 for future-members and includes lunch. Register online at [metroouthchamber.com/calendar](http://metroouthchamber.com/calendar). The Small Business Awards Luncheon is sponsored by Bank of America and The Enterprise.

Sponsored by:



The Enterprise



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*Newsletter Written & Designed by Emma Stratton  
Printing Provided by The Enterprise*

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**Rohith Uppala, Technology & Programs**  
Graduate Intern x 228

**Networking at Events**

is one of the most effective ways  
to grow your business!

**May**

<b>2</b>	<b>Ambassador Meeting</b>	8:00 am
<b>8</b>	<b>Executive Board Meeting</b>	3:00 pm
<b>8</b>	<b>Business After Hours</b> <i>Eastern Bank, 35 Memorial Parkway, Randolph</i>	5:00 pm
<b>16</b>	<b>Small Business Awards Luncheon &amp; Expo</b> <i>Massasoit Conference Center, 770 Crescent Street, Brockton</i> <b>Luncheon and Awards Ceremony</b>	12:00 pm
<b>18</b>	<b>SEED Workshop</b> <i>Small Business Lending Lunch &amp; Learn</i>	12:00 pm
<b>23</b>	<b>Board Meeting</b>	12:00 pm
<b>23</b>	<b>Business After Hours</b> <i>Abington Bank, 6 Harrison Avenue, Abington</i>	5:00 pm

**June**

<b>4</b>	<b>Flag Day</b>	
<b>5-7</b>	<b>Membership Drive</b> <i>Ambassador Meeting to take place during Membership Drive on June 6</i>	TBD
<b>15</b>	<b>ATHENA Awards</b> <i>Barrett's Alehouse, 674 W Center Street, West Bridgewater</i>	12:00 pm
<b>20</b>	<b>SCORE Workshop</b> <i>Business Start-Up Boot Camp</i>	8:30 am
<b>28</b>	<b>Business After Hours &amp; Ribbon Cutting</b> <i>Connemara Senior Living Campello, 25 E Nilsson Street, Brockton</i>	5:00 pm

**July**

<b>26</b>	<b>Business After Hours</b> <i>Water Pointe, 8 Island Court, Easton</i>	12:00 pm
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**ACCREDITED**  
CHAMBER OF COMMERCE

**CHAMBER MISSION:** To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

**Metro South Chamber of Commerce**

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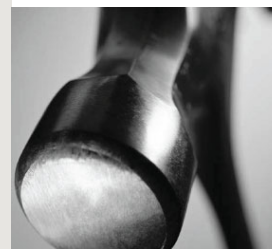
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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.



**METRO SOUTH**  
CHAMBER OF COMMERCE  
*Leading Businesses.  
Leading Communities.*

**Impact.**

It takes the right tools to start or grow a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.

**To join the chamber call 508.586.0500 or visit www.metroouthchamber.com**

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

## GOOD News

Members - send Good News to  
estratton@metrosouthchamber.com

Sponsored by: Good Samaritan Medical Center

### Fuller Craft Museum 2018 Biennial Members Exhibition: Reception Sunday May 20th

The 2018 Biennial Members Exhibition celebrates the diversity of talents in the Museum's membership base. This biennial exhibition is an important opportunity for artists at all levels of their careers to exhibit their work to the Fuller Craft community. Artists both inside and outside of Massachusetts will participate, showcasing stunning works of ceramics, glassware, furniture, textiles, basketry, woodturning, jewelry, and other craft-based media. For this particular exhibition, the museum grants eligibility for works of painting and photography as well. In the past, the opening reception for this exhibition has been particularly successful at bringing together communities of artists that are vital to the Fuller Craft Museum mission. The reception is Sunday, May 20th from 2:00 pm - 5:00 pm at Fuller Craft, located at 455 Oak Street in Brockton.

### Family and Community Resources: Cinco de Mayo Celebration of Women

Family and Community Resources will host their 3rd Annual Cinco de Mayo event on Friday, May 4th from 6:00 pm - 9:00 pm at Thorny Lea Golf Club located at 159 Torrey Street in Brockton. They will celebrate their 50th Anniversary and honor Dr. Claire Appling and Erin Spaulding, as well as award Mark Linde a Wayne McAllister Community Service Award. Mariachi Band Fiesta Del Norte & DJ Matteo will entertain. Visit [www.fcr-ma.org](http://www.fcr-ma.org) for more information.

### Brockton Public Library: Professor Hylander, 1968 and the Assassinations of Two Leaders

The Brockton Public Library, 304 Main Street, will host author and Professor Gary Hylander on Tuesday, May 1, 2018 beginning at 6:30 p.m. This free event is open to the public and is the second in a series 1968 and fifty years ago. Professor Hylander is well known throughout southeastern Massachusetts and has presented for over twenty years he will

discuss the assassinations of both Dr. Martin Luther King and US Senator Robert Kennedy. For more information on this and other events visit us at [www.brocktonpubliclibrary.org](http://www.brocktonpubliclibrary.org)

### Massasoit Community College Info Session

Wednesday, June 6, 2018 from 1:30 pm - 3:30 pm at Massasoit Community College, 770 Crescent Street in Brockton. Come and learn about the many non-credit programs available at Massasoit Community College! Including: EKG Technician, Electrician D License, EMT, ESOL, Event Planning, High School Equivalency Prep, Home Health Aide, Human Resources, Interior Design & Decoration, Medical Interpreter, Online courses, Ophthalmic Assistant, Paralegal, Pharmacy Technician, Professional Tax Preparer, Real Estate Sales License, Veterinary Assistant, and more. For more information, call (508) 588-9100 x1312.

### Congratulations to ComForCare Home Care, MA SBA Minority Small Business of the Year

ComForCare Home Care is a woman-owned and operated small business established in 2013 and located in Canton, providing non-medical services to those requiring help with daily activities in their home. Su Madan manages the day to day operations including client visits, marketing and supervising caregivers and individuals with RN, LPN and physical therapy certifications. ComForCare provides personal care, meal preparation, medication reminders, bill paying, safety supervision, and transportation. In 2017, SEED named ComForCare its Start-Up Small Business of the Year. Today, ComForCare provides services in Bristol County, northern Plymouth County, and Norfolk and Suffolk counties. Visit their website at [www.comforcare.com](http://www.comforcare.com).

### The Children's Museum in Easton: Mother's Day Flower Fundraiser

A great way for Moms, Grandmas, Nanas and all special women to celebrate

the season of maternal goodness. Join The Children's Museum in Easton (located at 9 Sullivan Avenue in North Easton) to make a beautiful, fresh, floral crown with your loved ones and enjoy yummy treats and creative fun. Friday, May 11 from 4:30 pm - 6:30 pm. Visit [www.childrensmuseumineaston.org/mothers-day/](http://www.childrensmuseumineaston.org/mothers-day/) to register.

### Brockton Gets New Music

Randy Klein - Award winning composer, pianist, record producer, music educator, and author composes *Brockton*, a musical work inspired by, embodies, and paints the storied history of the City of Brockton, its immigrants, champions, and diversity. The three movements entitled "Shoe City", "City of Champions", and "A New Diversity", world premiered by the Brockton High School Advanced Concert Band on April 4, 2018.

### Good Samaritan Medical Center Continues 50th Anniversary Celebration

Good Samaritan Medical Center unveiled the Memory Wall on April 26, 2018 in honor of the 50th anniversary of the hospital. Key milestones and historical moments have been memorialized and will remain on permanent display within the hospital, including: 1968, the hospital's first patient from Boston was treated; 1976, construction of a new Emergency Department began; 1980, the first CT scanner in the region was installed at Good Samaritan; 1994, the merger of Cardinal Cushing and Goddard Memorial Hospital; 2009, a full accredited Radiation Oncology Center was built on the campus; 2017, Good Samaritan earned the designation as the first and only Level III Trauma Center in the area, servicing over 70 cities and towns representing more than 1.2 million residents. Congratulations!

### Native American Music Performance

The Brockton Public Library, 304 Main Street presents Jerry Lagadec on Saturday, May 5, 2018 beginning at 2:00 pm in the Driscoll Gallery. This free event is open to the public and is for all ages it is the chance to hear the Native American flute and learn about

the instrument, too. There is plenty of parking in the lot on White Ave. For more information on this and other events visit [www.brocktonpubliclibrary.org](http://www.brocktonpubliclibrary.org).

### New Works Play Festival

The Festival will premiere the original work of five playwrights and will be held in the Buckley Performing Arts Center at Massasoit Community College, Brockton. On May 11th four short plays will be performed beginning at 8:00 pm. The long play will begin at 3:00 pm on May 12th. The festival is a collaboration between Massasoit Theatre Company and Massasoit Community College, seeking to offer local playwrights an opportunity to showcase their work. Admission is free, reservations are recommended. Visit [www.massasoit.edu/about-massasoit-theater](http://www.massasoit.edu/about-massasoit-theater) for more information.

### Randolph Based Candy Company Named Small Business Persons of the Year

The Small Business Administration (SBA) has named Gary and Joseph Melville of Melville Candy Company the 2018 Small Business Persons of the Year for Massachusetts. Melville Candy Company, located at 28 York Avenue in Randolph, earned the recognition for outstanding growth in sales, manufacturing innovation, and job creation. Melville Candy, based out of Randolph, Massachusetts, produces hard candy lollipops, chocolate treats and crispy marshmallow confections. They hand-craft each confection in small batches and are able to create custom items to fulfill specialty requests. Some of their extensive selection includes: gourmet flavored lollipops, honey spoons, lobster lollipops, chocolate dipped stirrers and an extensive variety of seasonal & trendy collections. Melville Candy's products are sold nationally and internationally and can currently be found in gift and souvenir shops, large scale retailers, specialty food & grocery stores, theme parks, and marketing promotional companies. Visit [www.sba.gov](http://www.sba.gov) to read more about Melville Candy and other small business success stories.

[www.melvillecandy.com](http://www.melvillecandy.com)



Sponsored by:

## Health Care Matters

### Good Samaritan Medical Center Hosted Birgde Water Raynham Robotics Club

"Students from the FIRST TJ2 Team 88 Robotics Club at Bridgewater Raynham Regional High School recently visited Good Samaritan Medical Center for an opportunity to learn about the da Vinci Robotics Surgical System which is used in the Good Samaritan Medical Center Operating Room by eight robotically trained surgeons. Representatives from Intuitive, the creators of the da Vinci

System, brought a traveling robot to the hospital to allow the 23 students a hands-on experience and to learn about the mechanics and evolution of this particular surgical instrument. Vikas Merchia, MD, Uro-Gynecologist, Good Samaritan Medical Center, spoke to the group about how robotics has changed his approach to surgery before offering a demonstration. Each student was given the opportunity to have their performance on the robot simulation

scored with seven members of the team scoring 100%."

### Autism Awareness Month Recap: Dispelling Misconceptions about Autism Spectrum Disorder

"By raising public awareness about autism and talking to your friends and family, we can end harmful stereotypes that hurt people with autism and frustrate their loved ones. Here, we debunk some of the most common

myths with facts and evidence from the latest research.\*

- 1) Vaccines have no effect on Autism.
- 2) People with autism express emotions, sometimes in different ways.
- 3) Autism does not affect every person the same way.
- 4) People living with autism are capable of building solid relationships."

\*Visit [www.goodsamaritanmedical.org](http://www.goodsamaritanmedical.org) to learn more.

## ATHENA Award - Call for Leadership Nominations

Friday, June 15 | 12:00 pm - 1:30 pm

On Friday, June 15 from 12:00 pm - 1:30pm, the Metro South Chamber of Commerce and Eastern Bank will present the 20th Annual **ATHENA Award** to an exceptional individual who has achieved excellence in their business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential. This year the event will be held at Barrett's Alehouse Conference Center, located at 674 W Center Street in West Bridgewater.

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Canada, the United Kingdom, the United Arab Emirates, Russia, and China. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities, and government.

To nominate an individual for an ATHENA Award, or for more information please contact Kelly Thompson Clark at (508) 586-0500 x 229 or email at [KTClark@metrosouthchamber.com](mailto:KTClark@metrosouthchamber.com). Learn more online at [metrosouthchamber.com/events/athena](http://metrosouthchamber.com/events/athena).

Sponsored by:  Eastern Bank  The Enterprise



## Costco: Drive to Benefit Children's Miracle Network



Every year, during the month of May, something very special happens in Costco Warehouse across the country to help children.

Costco Employees, their valued members, local merchants as well as other members of the local business community all step up to raise money for the Children's Miracle Network Hospitals, an international non-profit organization that raises funds for children's hospitals, medical research and community awareness of children's health issues. Costco Avon's assigned hospital is Children's Hospital in Boston – where many children's lives are not only saved but made better due to the care they receive there.

Costco is asking for your help in supporting this wonderful and very worthy cause. However, they are not just asking you to simply write out of check. They would like to give you the opportunity to promote and showcase your business or service to the thousands of local Costco members who come through our door every day, in exchange for your donation.

The way it works is that a poster displaying your company name and logo will be prominently displayed at the Avon Costco for the entire month of May/June—directly over the front end cash registers—advertising your business or service and letting all their members know you are a proud sponsor of Children's Miracle Network Hospitals. Over 100,000 members will see your 24" x 36" poster on the Front End during the month of May/June, all for just a donation of \$250. For a donation of \$100 or more, you will receive a 16" x 24" balloon with your business name and location. The donation is tax deductible for your business, and 100% of your donation goes to CMN.

Last year, Avon Costco raised over \$24,000. With your help, they would like to exceed that amount in 2018. Since 1988 Costco Wholesale has raised over \$345 million dollars for Children's Miracle Network Hospitals.

If possible, Costco would like to have the donation as early as possible so that they can have the posters made and ready before **May 10th**. This is your once a year opportunity to market your business directly to Costco's over 1000+ members that visit the Avon location daily. Donations may be mailed to Costco Wholesale, 120 Stockwell Drive, Avon, MA 02322, Attention: Mark Ofstein. Please feel free to contact Mark in the Membership/Marketing directly with any questions (508) 232-4002 after 1:00 pm on weekdays. Thank you in advance for helping Costco raise money to improve the quality of life of a sick child and their families.

## Leadership Program Now Enrolling



Applications are now open for the 2018-19 Program Year!

### What is Leadership South Shore?

Leadership South Shore was established in 2016 by South Shore Bank in partnership with the South Shore Chamber of Commerce. This celebrated program selects participants from a pool of applicants and then leads

the participants through a yearlong experiential learning curriculum.

### Why this Program?

Leaders and emerging leaders play an important role in the workplace, in their homes and in our communities. As such, it is important that they be well versed in the opportunities and challenges unique to our region and that knowledge of community issues be channeled into transformative, positive community influence. Informed leaders make informed decisions.

Leadership South Shore was established to develop, connect and inspire a diverse group of experienced and emerging leaders in order to increase civic engagement, build vibrant communities and strengthen the region.

### Program Content:

This yearlong, "thought provoking" community leadership program examines regional issues through the perspectives of experts, on-site visits, readings, discussion groups, and other experiential activities. Programs take place October through May with a September graduation date. *Topics explored include: Health & Human Services; Education; The Local Justice System; Regional Economic Development; Arts Culture Day.*

### Participants:

Leadership South Shore graduated its first class of participants last September. October 2018 marks the beginning of the 2018-19 Program. Applications are now open for the 2018-19 Program Year.

### Who Should Apply:

Each year Leadership South Shore selects a diverse group of established and emerging leaders to participate in the program. Those who seek to advance their personal and professional development and who want to influence positive change and impact the quality of life in the community, are ideal candidates for Leadership South Shore.

### How to Apply:

- Visit [www.southshorebank.com/leadershipsouthshore](http://www.southshorebank.com/leadershipsouthshore) to register
- File Save the application to your computer.
- Complete the candidate portion.
- Have your employer complete the Employer Commitment Form and provide a letter of recommendation. If you are self-employed or a CEO/President supervisor portion is not applicable and letter of recommendation can come from a professional peer.
- Scan and email the application or print and mail as indicated below.

Email completed form to Rayna Minder at: [rminder@southshorebank.com](mailto:rminder@southshorebank.com) or mail to: Rayna Minder, Marketing Department, South Shore Bank located at 1530 Main St. Weymouth, MA 02190

**Application Deadline is June 1, 2018!**

**Tuition fee will cover all program-related activities and materials, meals during program days, and transportation to offsite programs.**





## 26th Annual Taste of Metro South: Food, Fun, Smiling Faces!



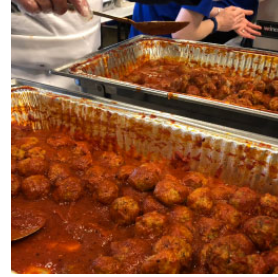
Annunciation Greek Orthodox Church, Brockton



Wood Palace Kitchens, Middleborough



Leandros Italian Restaurant, South Easton



Italian Kitchen, Brockton



Heights Crossing, Brockton



Connemara Senior Living Campello, Brockton



Good Samaritan Medical Center, Brockton



Athena International Foods, Brockton



Fresser's Delicatessen, Randolph



Hill's Home Market, Hudson



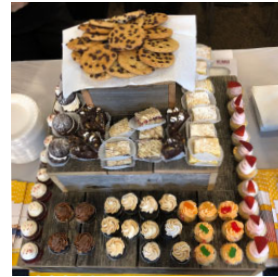
Brockton High School Fine Arts Café



St Joseph Manor, Brockton



Brockton Rox, Brockton



Just Desserts, Bridgewater



Lindsey's Family Restaurant, Wareham



Niko Bar & Grill, West Bridgewater



Stoneforge Grill, Easton



Christo's To Go, Whitman



Bertucci's, Brockton



2 Jerks BBQ, Raynham

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**Mother's Day, May 13<sup>th</sup>**

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C.M. Petti's Market, Brockton



JJ's Caffè and Mayor of Brockton, Bill Carpenter



## 26th Annual Taste of Metro South: Music, Musings, and More!

More than 350 people gathered to celebrate the Metro South region and all the wonderful food, fun, and fantastic music available close-by. Over 40 exhibitors combined to create an extraordinary evening at the Shaw's Center in Brockton. To see more photos from this event, visit [www.flickr.com/metrosouthchamber](http://www.flickr.com/metrosouthchamber).



George Cataldo, "The Silver Fox"



Nick Moreira, Acoustic Guitar



BSU's West African Drumming Ensemble, "Khakatay"



Brockton High School's Jazz Band

### ENTERTAINMENT

Bridgewater State University's West African Drumming Ensemble, "Khakatay" • Brockton High School Jazz Band • George Cataldo "The Silver Fox" • Nick Moreira on Acoustic Guitar • Rob Peters Entertainment • WROL 100.3FM Radio

### SPONSORS



### Thank you...

to all of those that participated in the 26th Annual Taste of Metro South on April 24, 2018 at the Shaw's Center in Brockton. We were lucky enough to have the following as our Taste Committee this year: Glenna Angelo; Brenda Carrens, OCES; Marni Dunton, Connemara Senior

Living Campello; Mike Gallerani, Brockton 21st Century Corporation; Dan Genannt, TD Bank; Richard Hooke, Crescent Credit Union; Connie Hundt, United Way; John King Jr., Cirees, Inc.; Dee Landry; Karen Lai-Fook, Victory Human Services; Katherine Light, Mansfield Bank; Kayla May, Brockton 21st Century Corporation; Reiko McNeil, Bridgewater Savings Bank; Penny Ramseyer, ADT | Protection1; Joanne Schneider, Eastern Bank; Kelly Thompson Clark, Metro South Chamber; Murray Vetstein, Source4; and Bob Wisgirda.

### RESTAURANTS & FOOD VENDORS

2 Jerks BBQ • Annunciation Greek Orthodox Church • Bertucci's - Brockton • Brockton 21st Century Corporation (beverages) • Brockton Farmer's Market • Brockton High School Fine Arts Café • Brockton Rotary Club • the Brockton Rox • Christo's To Go • Connemara Senior Living Campello • C.M. Petti Market & Deli • Good Samaritan Medical Center • Edible Arrangements • Fresser's Deli • Height's Crossing • Hill's Home Market • Italian Kitchen • Just Desserts • Mutual Bank (beverages) • Niko Bar & Grill • Simpson Spring (beverages) • St Joseph Manor Health Care • Stoneforge Grill • Wood Palace Kitchens

### ORGANIZATIONS

BAWIB (Brockton Area Workforce Investment Board) YouthWorks • Brockton Redevelopment Authority • Symphony Orchestra • Republic Services • Signature Healthcare

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## SBA: National Small Business Week Conference

### NATIONAL SMALL BUSINESS WEEK VIRTUAL CONFERENCE

May 1 - 3, 2018

12:30 - 6:30 PM EDT / 9:30 - 3:30 PM PDT



The U.S. Small Business Administration and SCORE Association will host a free, 3-Day Virtual Conference during National Small Business Week. The conference will take place Tuesday, May 1 – Thursday, May 3 between 12:30 pm ET - 6:30 pm ET each day. Registration is free to the public. Participate in all the webinars or pick and choose the topics you like. You will also have the opportunity to meet other business owners and chat with industry experts. The Virtual Conference offers all the best parts of an in-person conference, but without the hassle of traveling. You also have the chance to win a prize for participating, including but not limited to a \$200 gift card, Amazon Echo, t-shirts, and more. The webinars include:

- **How Changing Consumer Behavior Impacts Your Business** - May 1 at 1:00 PM ET / 10:00 AM PT
- **Addressing Discrimination and Harassment in the Workplace** - May 1 at 2:30 PM ET / 11:30 AM PT
- **Get New and Repeat Business On Autopilot with Email Marketing** - May 1 at 4:00 PM ET / 1:00 PM PT
- **Creating and Sustaining a Strong Social Presence** - May 1 at 5:30 PM ET / 2:30 PM PT
- **The U.S. Economic Outlook and Its Impact on Small Businesses** - May 2 at 1:00 PM ET / 10:00 AM PT
- **Managing Your Finances in the Cloud** - May 2 at 2:30 PM ET / 11:30 AM PT
- **Grow Your Business in 2018** - May 2 at 4:00 PM ET / 1:00 PM PT
- **Simple Steps to Choosing the Right Financing** - May 2 at 5:30 PM ET / 2:30 PM PT
- **Hug Your Haters: How to Embrace Complaints & Keep Your Customers** - May 3 at 1:00 PM ET / 10:00 AM PT
- **Sharing Your Story Through Video** - May 3 at 2:30 PM ET / 11:30 AM PT
- **Pop & Play: How Opening a Pop-Up Shop Can Help Launch Your Retail Brand** - May 3 at 4:00 PM ET / 1:00 PM PT
- **Fusion Marketing: The Next Generation of Marketing** - May 3 at 5:30 PM ET / 2:30 PM PT

Visit [www.sba.gov](http://www.sba.gov) for more information. To register, visit [www.score.6connex.com/event/vc/nsbw/login?lang=en-us&mcc=sba](http://www.score.6connex.com/event/vc/nsbw/login?lang=en-us&mcc=sba).

## Brockton Redevelopment Authority: Resident Survey



### Brockton Redevelopment Authority

The City of Brockton is in the process of developing an Annual Action Plan and a Consolidated Five Year Plan that will establish community goals and guide resource allocations. These plans are a requirement by the US Department of Housing and Urban Development. The Annual Action Plan begins July 1, 2018 and ends on June 30, 2019. The Consolidated Five Year Plan covers the period July 1, 2018 through June 30, 2022. BRA invites you to assist the City in establishing community needs and priorities. "Be real, be honest, let us know what you think." The survey is available in Spanish, Portuguese, and Cr le as well as English. To participate in this survey, visit [www.bit.ly/BRASurveyE](http://www.bit.ly/BRASurveyE)

The City of Brockton is in the process of developing an Annual Action Plan and a Consolidated Five Year Plan that will establish community goals and guide resource allocations. These plans are a requirement by the US Department of Housing and Urban Development. The Annual Action Plan begins July

## Supplier Diversity Office: Pre-Certification Workshop

The series of free vendor workshops have begun. On Monday, April 30th, Crescent Credit Union in Brockton hosted their first of two OSD & SDO workshops, sponsored by the Metro South Chamber of Commerce.

This first workshop was lead by Katherine Thomas, an OSD Trainer. This free Supplier Diversity Office (SDO) Pre-Certification workshop is designed for businesses that are interested in learning how to apply for SDO certification. To apply for certification as a Minority, Woman, Veteran, and/or Disadvantaged Business Enterprise, attending this Pre-Certification Workshop is required. Get information on how to begin the certification process. Certification may help you to:

- Become more marketable for government entities
- Learn about new government bidding opportunities
- Create Business to Business (B2B) partnerships

More than 50 businesses attended the pre-certification workshop. See article below for next workshop! Visit [www.bit.ly/2BvcTfX](http://www.bit.ly/2BvcTfX) for more information.



Katherine Thomas, Trainer at OSD conducts workshop to a full house, where they will become certified to do business with the state.

## Connecting Your Business to the Commonwealth

The Operational Services Division (OSD), sponsored by the Metro South Chamber of Commerce presents a free workshop on **Monday, May 7, 2018 from 10:00 am - 12:00 pm** at Crescent Credit Union, located at 115 Commercial Street in Brockton.



This free workshop is designed for businesses that are interested in learning how to do business with the State. During this workshop, participants will learn:

- About the bidding process and where to find bidding opportunities
- The basics of COMMBUYS, the Commonwealth's online Market Center
- How to market to public entities (including state and local agencies)
- About the Small Business Purchasing Program and SDO Certification.

COMMBUYS Vendor registration assistance is also available! Register by visiting [www.bit.ly/2BvcTfX](http://www.bit.ly/2BvcTfX). For more information, contact the OSD Training Department located at 1 Ashburton Place, Suite 1017 in Boston. Call (617) 720-3300 or email [osdtraining@state.ma.us](mailto:osdtraining@state.ma.us).

## SBA 504 Loan Program: Lunch & Learn

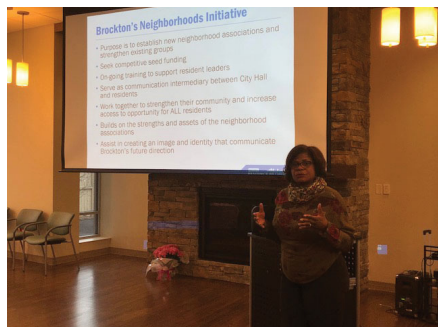


Dan Donovan, VP Business Banking at Eastern Bank and Lisa Holmes, SVP and Lending Team Leader from S.E.E.D., will be hosting a Lunch & Learn to discuss the SBA 504 Loan Program on **Friday, May 18th from 12:00 pm -1:30 pm**.

The SBA 504 is a special financing product that helps companies to buy fixed assets such as their owner occupied building or perhaps large equipment with incredibly favorable terms. In addition, they will be available to discuss any other SBA Programs or traditional bank financing programs that attendees may inquire about. The Lunch and Learn is being offered to Commercial Real Estate Brokers, Residential Brokers transitioning to commercial real estate sales, Accountants, Lawyers and Business Consultants, along with any business owner who may have interest in purchasing a building or other fixed assets either now or in the future. Lunch will be provided! Registration is free, but please RSVP at [metrosouthchamber.com/calendar-registration](http://metrosouthchamber.com/calendar-registration).



## National Resource Network Benefits Brockton



Debra Vaughan, The National Resource Network

The National Resource Network is working with Brockton planners to establish stronger, more diverse community leaders throughout the city. The National Resource Network (the Network) develops and delivers innovative solutions to American cities to help them address their toughest economic challenges.

The Network works with local leaders to identify practical solutions, share real-world expertise and best practices, and help cities develop the tools and strategies they need to grow their economies.

Initially funded with \$10 million from the U.S. Department of Housing and Urban Development (HUD), the Network designed an innovative approach that leverages the expertise, partnerships, and resources of the public and private sectors to help cities comprehensively tackle their most pressing challenges. The Network provides cities with customized tools and advice to build strategic partnerships, strengthen their economic competitiveness, and marshal public and private sector resources. At the most recent meeting held at Harbor Health on Pearl Street, a plan was unveiled highlighting a new Brockton Asset-Based Communications Strategy. The Strategy developed with community participants over the past year focuses on the creation and growth of neighborhood Associations led by local community and business leaders for the benefit of Brockton. Welcome signs and place making workshops are a couple of components of the plan. To learn more and to get involved go to [www.nationalresourcenetwork.org](http://www.nationalresourcenetwork.org).



Tito, Ash Street Park; Chris Cooney, Metro South Chamber. Brockton's Asset-Based Communications Strategy



## Seeking Shaw's Center Proposals

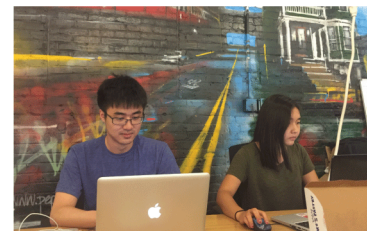
The Brockton 21st Century Corporation (B21) is seeking proposals for the Shaw's Center, a 15,000 square foot conference, function, and event facility located in Brockton, MA. To request a RFP packet or for additional information, please contact Michael Gallerani at (508) 586-0021, or [mgallerani@brockton21.com](mailto:mgallerani@brockton21.com)



## Stipends Available for Tech Companies w/Interns

The Commonwealth of Massachusetts is offering funds to growing technology companies in the state to support summer internships for Massachusetts college and graduate students.

Massachusetts digital technology companies, especially those within the Cybersecurity, Digital Health, Internet of Things (IoT), and Robotics sectors, are eligible to apply for stipend reimbursements for summer interns. The MassTech Intern Partnership (MTIP) provides stipends that support internships for Massachusetts college students and recent graduates at digital technology companies that are starting and scaling-up across Massachusetts to help drive innovation and strengthen the talent pipeline here in the Commonwealth. Visit [www.masstech.org/masstech/programs-accelerating-innovation-commonwealth/masstech-intern-partnership](http://www.masstech.org/masstech/programs-accelerating-innovation-commonwealth/masstech-intern-partnership) to find out more.



Looking for Funds for Interns?


[MASSTECH.ORG/INTERN](http://MASSTECH.ORG/INTERN)

## massRIDES: Bike To Work Day, May 18

**massRIDES**

Join cyclists across the country in celebrating Bike to Work Day on Friday, May 18th. Celebrate biking as a fun, healthy, and safe way to travel to work by opting to bike to work on May 18th.

Employees of MassRIDES partner companies registered for Bike to Work Day who log their bike trips in Bay State Commute on May 18th will be automatically entered to win great bike-themed giveaways, including Kryptonite Bike U-Locks, bike fenders, REI gift cards, and more.

If you're a commuter interested in having your company participate, please reach out to your Employer Transportation Coordinator or Human Resources department to enroll your company as a MassRIDES partner. Visit [www.commuter.com/events/bike-to-work-day](http://www.commuter.com/events/bike-to-work-day) for more information.

## China Travel Forum Scheduled For May 15



Interested in traveling to China? Depart from Boston for a 9 day trip from October 27 - November 4, 2018 for only \$2,399. Your trip includes roundtrip international airfare & Chinese domestic airfare & Tax, 4 and 5-star hotel accommodations, 3 meals each day, deluxe bus tours, fluent English-speaking tour guides, entrances fees for attractions. Visit Beijing, Shanghai, Suzhou, and Hangzhou. An orientation meeting will be held **Monday, May 15, 2018 from 5:00 pm - 6:00 pm**. Call Doris at the Chamber, (508) 586-0500 x221 to find out how to take advantage of this travel opportunity!

## Save the Date: September After Hours

Thursday, September 13 | 111 Torrey Street, Suite 1, Brockton

D'AGOSTINO **INSURANCE**

On **Thursday, September 13th, R.F. D'Agostino Insurance Agency** will hold a Business After Hours at **7 Christys Drive, Suite 2 in Brockton, 5:00 pm - 7:00 pm**.

Founded in 1986 by Ron D'Agostino, R.F. D'Agostino Insurance Agency is a full service insurance agency, whose goal is to be their clients' go to resource for personal and business insurance and financial planning needs. Join us to celebrate their 32nd year serving the greater Brockton area. Visit [www.rfdinsurance.com](http://www.rfdinsurance.com) for more information.

## Ambassador of the Quarter: Marni Dunton



**Marni Dunton**  
**Connemara Senior Living-Campello**  
 25 E Nilsson Street  
 Brockton, MA 02301  
 (508) 588-5334  
[www.connemaraseniorliving.com](http://www.connemaraseniorliving.com)

### What is your business?

I am the Director of Marketing & Admissions at Connemara Senior Living Campello in Brockton. Connemara Senior Living is a community with Independent, Assisted Living, and Memory Care. Connemara Senior Living Campello has taken ownership of what was once Emmanuel House Residence on March 1, 2018. John P. Burke purchased Emmanuel House and will be offering an exceptional residential experience for seniors in the community and surrounding areas.

Marni Dunton, Connemara Senior Living Campello

### How long have you been in this business?

I started with the organization prior to the sale, which was back in September 2017, however, I have been in healthcare since 2005.

### Please list your past experience and educational background.

I have my Bachelor of Science in Psychology from Bridgewater State University. I have been the Director of Marketing & Admissions for two skilled nursing facilities, and now assisted living. I also have experience in managing an electronic medical record system regionally; which included implementation, training, auditing, and troubleshooting technical issues.

### How long have you belonged to the Chamber? When did you become an Ambassador?

I have been a member of the Chamber since 2005 and joined the Ambassador Committee in 2013-2014. I took a brief break from the chamber, as my work took me out of the area, however, have been back since September of 2017.

### How does your Chamber membership work for you?

The Chamber membership allows me to network with Metro South professionals to educate them about Connemara Senior Living and what it has to offer, not only its residents (current or prospective), but the community as well.

### What additional community organizations do you belong to, if any?

Nothing official, but I do participate in several area networking groups and assist on the Taste of Metro South Committee. Previously, I served on the Board of Trustees for Grow Associates.

## 2nd Annual Brockton Area Construction Career Day



BAWIB & YouthWorks are excited to present the 2nd Annual Brockton Area Construction Career Day on **Thursday, May 3rd** at the Brockton Fairgrounds. Last year's inaugural event generated

such positive feedback and response, and we are thrilled to again partner with a number of area high schools to put forth this unique opportunity for their vocational program students. This year we have invited even more schools to join us and we anticipate another great turnout of exhibiting local companies and organizations. Brockton Area Construction Career Day will give area high school students an exciting, immersive opportunity to learn about career pathways in many varied construction related industries. Incorporating hands-on activities and live demonstrations, professionals from a wide variety of these industries are available to answer questions and give students a taste of what it could be like to work in their respective fields. To learn how to exhibit and participate, or for sponsorship or volunteering opportunities, call John Nesti at BAWIB. (508) 584-3234, or email [JNesti@BAWIB.org](mailto:JNesti@BAWIB.org).

## Family and Community Resources, Inc. After Hours



Chris Cooney, Metro South Chamber; Francesa Alves, Andrade Associates; Patricia Kelleher, FCR.



Joanne Hoops, Patricia Kelleher, Linda Kenney Logan of FCR with Joanne Schneider of Eastern Bank

Family and Community Resources hosted a wonderful and interesting Business After Hours evening of networking on Thursday, April 5. The historic Brockton house where FCR is located now features a whimsical painted ceiling, brightly colored walls, and toys to make children feel at home when visiting. Photos were provided by Rich Morgan Photography, to see more photos from this event visit [www.flickr.com/metrosouthchamber](http://www.flickr.com/metrosouthchamber).

## The 2018 Book for Business is Here!

Look out for the Chamber of Commerce **2018 Metro South Book for Business!** The book features area dining, lodging, public golf courses, recreation, legislative leaders, regional and economic data, and a complete membership listing. The book also includes a full color map of Metro South and highlights hotels, golf courses, industrial parks, and other points of interest.



Five thousand copies of the Book are being distributed throughout the region to all Chamber members, banks, real estate offices, town halls, area colleges, libraries, legislators, and sent to all relocating businesses and families interested in the Metro South area.

This year's Book design incorporates the Metro South regional branding colors, theme, and tagline "When Metro South is Home, Everything is Within Reach." For more information on the Book for Business, contact Emma Stratton at (508) 586-0500 x 222, or [estratton@metrosouthchamber.com](mailto:estratton@metrosouthchamber.com). To view last year's book, visit [metrosouthchamber.com/news-media/book-for-business](http://metrosouthchamber.com/news-media/book-for-business).

Metro South Region Community Profiles	
COMMUNITY PROFILES	
<p><b>ABINGTON</b>          18,000          Incorporated 1888          Mayor: [Name]          City Council: [List]          Mayor's Office: [Phone]          City Clerk: [Phone]          City Treasurer: [Phone]          City Engineer: [Phone]          City Planner: [Phone]          City Attorney: [Phone]          City Auditor: [Phone]          City Recorder: [Phone]          City Clerk: [Phone]          City Treasurer: [Phone]          City Engineer: [Phone]          City Planner: [Phone]          City Attorney: [Phone]          City Auditor: [Phone]          City Recorder: [Phone]</p>	<p><b>ANDOVER</b>          18,000          Incorporated 1888          Mayor: [Name]          City Council: [List]          Mayor's Office: [Phone]          City Clerk: [Phone]          City Treasurer: [Phone]          City Engineer: [Phone]          City Planner: [Phone]          City Attorney: [Phone]          City Auditor: [Phone]          City Recorder: [Phone]</p>
<p><b>BROCKTON</b>          18,000          Incorporated 1888          Mayor: [Name]          City Council: [List]          Mayor's Office: [Phone]          City Clerk: [Phone]          City Treasurer: [Phone]          City Engineer: [Phone]          City Planner: [Phone]          City Attorney: [Phone]          City Auditor: [Phone]          City Recorder: [Phone]</p>	<p><b>BRIDGEWATER</b>          18,000          Incorporated 1888          Mayor: [Name]          City Council: [List]          Mayor's Office: [Phone]          City Clerk: [Phone]          City Treasurer: [Phone]          City Engineer: [Phone]          City Planner: [Phone]          City Attorney: [Phone]          City Auditor: [Phone]          City Recorder: [Phone]</p>

### A Letter from President & CEO, Christopher Cooney, CCE:

Whether you are looking for a bustling urban atmosphere, peaceful lakes and parks, diverse multicultural dining, fun sporting events, or rich cultural activities, Metro South has it right within reach! In Metro South, you can visit the one-of-a-kind Fuller Craft Museum, listen to the acclaimed Brockton Symphony Orchestra, cheer on the Brockton Rox, or try your hand at Formula 1 kart racing. Metro South is also within reach of world-class cities such as Boston and Providence, postcard perfect landscapes, and some of the most beautiful beaches in the country, conveniently accessed by road or rail.

This directory is your guide for living, working, and visiting the Metro South region. It contains listings of local business members, representing the finest in their respective fields, as well as an abundance of interesting and useful information including visitor attractions, economic development data, and regional statistics to help you better understand this dynamic region.



## Join the Chamber, \$1,000 in Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business. Chamber membership is affordable no matter how small your business, and it provides your business with tremendous opportunity.



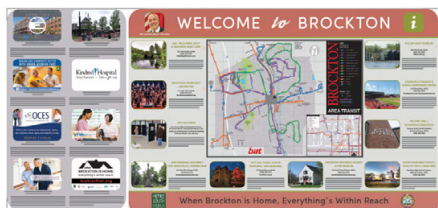
### Join During This Spring Promotion to Receive:

**FREE** Member Listing in the Action Report newsletter (distributed to over 30,000)  
**FREE** Member Profile in Action Report newsletter, distributed through the Enterprise  
**2 FREE** Listings in the 2017 Book for Business  
**FREE** 2016 Book for Business  
**FREE** Chamber Business List in Excel or mailing labels, \$150 value  
**FREE** Enhanced member listing on the Chamber website with hotlink to website  
**FREE** admission to your first 2 Business After Hours networking events  
**FREE** admission to ATHENA Awards Program, \$35 value  
**FREE** access to members-only page of website to post discounts, events, and more  
**FREE** opportunity to promote company at event share tables and at the Chamber  
**FREE** opportunity to promote company in the Action Report and the e-Update  
**FREE** business workshops  
 Health Insurance Opportunities, Energy Power Purchasing Program, and savings  
**And More!!**

**= OVER \$1,000.00 IN PROMOTIONAL BENEFITS**  
 (Base Rate is \$320 + \$5 per full time employee)

For more information or to set up an appointment, contact Kelly Thompson Clark at (508) 586-0500 x 229 or email [KTClark@metrosouthchamber.com](mailto:KTClark@metrosouthchamber.com). You can also find more information on our website at [www.metroouthchamber.com](http://www.metroouthchamber.com).

## Gain Exposure with Brockton Information Boards



Gain business exposure while supporting the revitalization of the city of Brockton by sponsoring a space on the Brockton Information Boards!

The Brockton Information Boards (BIBs) feature local attractions as well as a map of Brockton containing major

routes, transportation services, schools, and train stations. Sponsors will be highlighted with a photo, logo, contact information, and description of their business.

Your sponsor space will be displayed on each of the 7 boards across 6 locations. With increased visitors in Downtown Brockton due to recent and continuing developments such as Station Lofts, the Enterprise Block, and City Hall Plaza, the Boards are sure to receive increased attention. Prices to sponsor are \$1,500 for a one-year agreement. See photos below of some of the featured high-volume traffic locations of our Information Boards. For more information, contact Emma Stratton, (508) 586-0500 x 222, [estratton@metrosouthchamber.com](mailto:estratton@metrosouthchamber.com).



Metro South Chamber of Commerce & City Hall, School Street



BAT Intermodal Centre (2 Boards), Corner of Commercial & Centre Street



Downtown Commuter Rail, Commercial Street, Police Station

## Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail [chris@metrosouthchamber.com](mailto:chris@metrosouthchamber.com).



The Bridge Water Business Association (BBA) promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit [bridgewaterbiz.biz](http://bridgewaterbiz.biz) for more information.

The Stoughton Chamber of Commerce helps to preserve the overall community's interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit [stoughtonma.com](http://stoughtonma.com) for more information.



The Norwell Chamber of Commerce's mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit [norwellchamberofcommerce.com](http://norwellchamberofcommerce.com) for more information.



The East Bridgewater Business Association (EBBA) was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit [www.eastbridgewaterbiz.com](http://www.eastbridgewaterbiz.com) for more information.



The Avon Industrial Park Association is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit [avonindustrialpark.org](http://avonindustrialpark.org).



Randolph Chamber of Commerce is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit [www.randolphchamberofcommerce.org](http://www.randolphchamberofcommerce.org) for more information.



The South Shore Women's Business Network (SSWBN), established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit [sswbn.org](http://sswbn.org) for more information.



## WELCOME New Members

### Reinvesting in Our Community

#### Vector Media

Ms. Patti Sherman  
 560 Lexington Avenue, 14th Floor  
 New York, NY 10022  
 (781) 787-2079  
[www.vectormedia.com](http://www.vectormedia.com)  
 Advertising

#### The Max Challenge

Ms. Deborah Mimosa  
 109 Sharon Street  
 Canton, 02072  
 (617) 275-4473  
[www.themaxchallenge.com](http://www.themaxchallenge.com)  
 Fitness/Nutrition

To Join the Chamber, contact Kelly Thompson Clark in Membership  
 (508) 586-0500 x 229 • [ktclark@metrosouthchamber.com](mailto:ktclark@metrosouthchamber.com)

### GRO-N-THINGS, INC.

Interior Plant Maintenance and Design Service

P.O. Box 1246  
 Middleboro, MA 02346  
 508.947.8433 (p)  
 781.767.2244 (f)



Shelley Tierney  
 OWNER

SERVING AREA BUSINESS SINCE 1975

**Vector Media**

560 Lexington Avenue, New York City • (781) 787-2079  
www.vectormedia.com

We work with brands to create meaningful experiences out in the world that make people stop, look up from their phones, and smile. How? The answer is simple (and one even Shakespeare could get behind). At Vector Media, we help brands Tell Better Stories.

**The Max Challenge**

109 Sharon Street, Canton • (617) 275-4473  
www.themaxchallenge.com

THE MAX Challenge is a 10-week body transformation system designed to make fast and lasting changes to your appearance and overall well-being. We do this by combining nutritional counseling, fitness classes and motivation. Being part of THE MAX is like having a personal trainer, nutritional counselor and success coach.

**RENEWING Members****Thank you!**

Annunciation Greek Orthodox Church of Brockton, Inc.  
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Conway Insurance Agency, Inc.  
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South Shore Tractor & Farm Supply  
The Arbors of Stoughton  
Westside Behavioral Health, LLC

**Starting a Business?**

Need help starting your business?  
Looking for money to start your business?

The Metro South Business Assistance Can Help!

**COUNSELING:** Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

**REFERENCE MATERIALS:** An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

**ACCESS:** To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

**EDUCATION:** Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 • [metrosouthchamber.com/resources/business-assistance](http://metrosouthchamber.com/resources/business-assistance)

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**METRO SOUTH**  
Regional Economic Development Organization

For more info, contact the Metro South Chamber of Commerce,  
508.586.0500 • [www.metroouthchamber.com](http://www.metroouthchamber.com)

**BUSINESS EVENTS Planner****May 8****Business After Hours**

5:00 pm - 7:00 pm

**Eastern Bank**

35 Memorial Parkway, Randolph

Join the Chamber for an evening of networking.

Cost: Free!

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**May 16****Small Business Awards**

12:00 pm - 1:30 pm

**The Conference Center @ Massasoit**

770 Crescent Street, Brockton

Join the Chamber for an afternoon of awards and networking.

Cost: \$39 for members, \$49 for non-members

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**May 18****SEED Workshop**

12:00 pm - 1:30 pm

**Metro South Chamber**

60 School Street, Brockton

Join the Chamber for an Eastern Bank sponsored workshop.

Cost: Free!

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**May 23****Business After Hours**

5:00 pm - 7:00 pm

**Abington Bank**

6 Harrison Avenue, Abington

Join the Chamber for an evening of networking.

Cost: Free!

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**June 15****ATHENA Awards**

12:00 pm - 1:30 pm

**Barrett's Alehouse Conference Center**

674 W Center Street, West Bridgewater

(former Charlie Horse)

Join the Chamber for an afternoon of awards and networking.

Cost: \$39 for members, \$49 for non-members

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**June 20****SCORE Workshop**

8:30 am - 12:00 pm

**Metro South Chamber**

60 School Street, Brockton

Join the Chamber for a Business Start-Up Boot Camp.

Cost: \$20

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**June 28****Business After Hours**

5:00 pm - 7:00 pm

**Connemara Senior Living Campello**

25 E Nilsson Street, Brockton

Join the Chamber for an evening of networking.

Cost: Free!

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**July 26****Business After Hours**

5:00 pm - 7:00 pm

**Water Pointe**

8 Island Court, Easton

Join the Chamber for an evening of networking.

Cost: Free!

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)