



October  
2018

www.metrosouthchamber.com

**Leading Businesses  
Leading Communities**



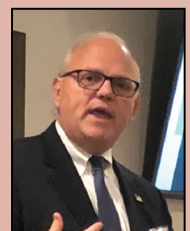
**CHAMBER MISSION**  
To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



RTI Empowerment  
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Jessica Therrian  
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DA Tim Cruz  
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**29th Annual Elected, Selected & Business Reception October 3rd**

Wednesday, October 3 | 5:00 pm - 7:30 pm | Donahue Hall at Stonehill College, Easton

You are cordially invited to attend the **29th Annual Legislative Reception**, a casual event at which business leaders, elected officials, and candidates for public office can discuss important issues while enjoying complimentary refreshments and hors d'oeuvres. It will take place at **Stonehill College's Donahue Hall on 320 Washington Street in North Easton.**

As a member of the Metro South Chamber, your organization has a vested interest in fostering stronger relationships with local officials. *Continued on page 2.*

**Officials Confirmed to Attend:**

Shirley Asack Council	Eric Beckerman Avon Selectman	Claire Cronin State Representative	Gregory Enos Town Administrator	Shawn George Council
Craig Barger Easton Selectman	Michael Brady State Senator	Timothy Cruz District Attorney	Dottie Fulginiti Chair Easton Board	Lisa Green Town Administrator
Anne Beauregard Council	Robert Creeden Clerk of Courts	Michelle DuBois State Representative	William C. Galvin State Representative	<i>more on page 2...</i>



**Teen Challenge Hosts Chamber's 105th Annual Meeting at New Multi-Use Facility**

Wednesday, November 14 | Teen Challenge Multipurpose Auditorium | 1315 Main Street, Brockton



Maria M. Vazquez

**105th Annual Meeting Luncheon**  
12:00 pm - 1:30 pm

**Premier Sponsor:** **Crescent CREDIT UNION**  
**Supporting Sponsor:** **UMASS DONAHUE INSTITUTE**

We invite you to join over 500 business people and community leaders to celebrate businesses working together for the future of the Metro South Region at our 105th Annual Meeting!

This special event will feature keynote speaker Maria Milagros Vazquez, a speaker, storyteller, life empowerment coach, and author of *Super Sparkly Everything*. There will be award presentations, fun raffles, valuable networking opportunities, and extraordinary giveaways for each attendee.

Tickets are \$100 for members and \$135 for future-members. This event will sell out! To reserve your ticket now, please visit [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar). *Continued on page 5.*



**BUSINESS-2-BUSINESS EXPO**  
10:30 am - 12:00 pm 1:30 pm - 3:00 pm

Explore products and services of value to your business and make profitable contacts. Over 50 exhibitors are expected. Be sure to make time before or after the Annual Meeting to visit the Expo. It is free to walk the floor, but please register in advance.

**Reserve Your Booth Space!**

Expand your business and reach over 500 people at the Business-2-Business Connection Expo. The Expo was designed as a personal table top Expo for local businesses to share their products and services.

Tables are \$499 for members and \$599 for future-members. Luncheon tickets must be purchased separately. Space is limited and will be reserved on a first come-first service basis.

**Expo Tables are going fast!**



**Business After Hours @  
Wood Palace Kitchens**

**BUSINESS  
after hours**



Join us **Thursday, October 18th from 5:00 pm - 7:30 pm** for a Business After Hours, an evening of networking at **Wood Palace Kitchens**, located at 7 Mill Street in Middleborough. *Continued on page 2.*

**Good Morning Metro South  
@ Concord Foods, October 24**



Our October Good Morning Metro South breakfast will be **Wednesday, October 24th, 7:30 - 9:00 am at Concord Foods, located at 10 Minuteman Way in Brockton.** Featured speakers will include Michael Kryzaneck, Professor Emeritus of Political Science and Special Advisor to the President of Bridgewater State University, and Michael Goodman, Professor of Public Policy and Executive Director of the Public Policy Center at the University of Massachusetts Dartmouth. Read on to learn more about our speakers. The cost to attend is \$25 for members, \$35 for future-members. Tables of 10 are available for \$250. Register online at [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar) or contact Erin Lawrence, email [ELawrence@metrosouthchamber.com](mailto:ELawrence@metrosouthchamber.com), or call (508) 586-0500 x 231. *Continued on page 2.*

## October GMMS at Concord Foods, Brockton

Wednesday, October 24 | 10 Minuteman Way, Brockton | 7:30 am - 9:00 am



Join us **Wednesday, October 24 from 7:30 - 9:00 am at Concord Foods in Brockton** for a Good Morning Metro South business breakfast. Visit us online at [www.metroouthchamber.com/events/GMMS](http://www.metroouthchamber.com/events/GMMS) for more information.

"Concord Foods, LLC is a leading supplier of retail food products and custom ingredients

to nationally recognized supermarkets, food service operators and leading food manufacturers. Their retail division offers a wide variety of produce friendly items from Candy Apple Kits to produce seasoning mixes. Consumers count on our quality products to glaze pies, create guacamole and batter onion rings. Their ingredients division develops and custom designs products for the food service, confectionery, ice cream and dairy industries including beverage bases, syrups, toppings, variegates, flavor bases, baking mixes, breaders and batters. Concord Foods is a pioneer in the food industry."



Dr. Michael Kryzanek, Bridgewater State University.

Enjoy breakfast while hearing from speakers from Bridgewater State University and UMass Dartmouth. "Michael Kryzanek is Professor Emeritus of Political Science and currently Special Adviser to the President of Bridgewater State University. This summer Dr. Kryzanek's primary responsibility was Academic Director of former President Obama's Young African Leaders Initiative that brought 25 Mandela Fellows from sub-Saharan Africa to the BSU campus in June and July for an institute on public management. Dr. Kryzanek is formerly the Executive Director of the Minnock Center for International Engagement at Bridgewater State. He is the author of eight books on US foreign policy, American government and comparative politics. His most recent book written with his daughter, Ann Karreth, is *The 25 Issues That Shape American Politics*. He is quoted regularly by local and regional newspapers on issues related to international affairs and American politics. Dr. Kryzanek is the board chair of Fr. Bill's and Mainspring, the largest homeless organization on the South Shore."

"Michael Goodman is Professor of Public Policy and Executive Director of the Public Policy Center at the University of Massachusetts Dartmouth. The Public Policy Center is the University's applied social science research, technical assistance, and public service unit based in the College of Arts and Sciences and affiliated with its Department of Public Policy. The Center seeks to inform evidence-based policymaking at the state, regional, and local level through collaborative engagements with public, private, and non-profit partners. Professor Goodman joined the faculty at UMass Dartmouth in 2009 after serving for eight years as the Director of Economic and Public Policy Research at the UMass Donahue Institute. Between 2009 and 2014 he served as the Chair of the Department of Public Policy and the Graduate Program Director of the Master of Public Policy (MPP) program. A leading analyst of the Massachusetts economy, he has authored or co-authored over fifty professional publications on a wide range of public policy issues including regional economic development and housing policy as well as demographic and other applied social science research topics. He has supported this research by generating over \$5 million in external grant and contract funding from a diverse array of public and private sources. An economic sociologist, Professor Goodman is a three time past president of the New England Economic Partnership, a nonprofit organization made up of leading regional analysts that produces semi-annual economic forecasts of the economic outlook for each of the six New England states. He currently serves as Co-Editor of MassBenchmarks, the journal of the Massachusetts economy published by the UMass Donahue Institute in cooperation with the Federal Reserve Bank of Boston."



Dr. Michael Goodman, University of Massachusetts Dartmouth.

## Business After Hours @ Wood Palace Kitchens

Thursday, October 18 | 7 Mill Street, Middleborough | 5:00 pm - 7:30 pm



Join us on **Thursday, October 18 from 5:00 pm - 7:30 pm** for a Business After Hours Networking event in the **Wood Palace Kitchens**

Showroom located at 7 Mill Street in Middleborough.

Wood Palace Kitchens creates excellence in kitchen style and design using natural, corian counter and quartz countertops along with beautiful contemporary kitchen cabinets and kitchen island designs. For more information about Wood Palace Kitchens, visit [www.woodpalacekitchens.com](http://www.woodpalacekitchens.com).

This event is complimentary and includes food and refreshments from Italian Kitchen of Brockton. To register, contact Erin Lawrence, [ELawrence@metrosouthchamber.com](mailto:ELawrence@metrosouthchamber.com), (508) 586-0500 x 231 or visit [www.metroouthchamber.com/calendar-registration](http://www.metroouthchamber.com/calendar-registration).

## 29th Annual Legislative Reception October 3rd

Wednesday, October 3 | Donahue Hall, Stonehill College

### LEGISLATIVE RECEPTION

You are cordially invited to attend the 29th Annual Legislative Reception on **Wednesday, October 3, 2018 from 5:00 pm - 7:30 pm**. This is a casual event at

which business leaders, elected officials, and candidates for public office can discuss important issues while enjoying complimentary refreshments and hors d'oeuvres. It will take place at **Stonehill College's Donahue Hall on 320 Washington Street in North Easton**.

The Metro South Chamber Legislative Reception is an excellent and cost-effective way for you, your key staff, and colleagues to initiate or renew face-to-face contacts at the state, federal, and local level. We encourage you to participate and support the unified voice of the Metro South Chamber of Commerce. Together, we can ensure that government understands and supports the needs and concerns of the business community in our region.

To register, contact Erin Lawrence. Call (508) 586-0500 x 231, email [ELawrence@metrosouthchamber.com](mailto:ELawrence@metrosouthchamber.com) or visit [www.metroouthchamber.com/calendar-registration](http://www.metroouthchamber.com/calendar-registration).

Sponsor:



Host:



STONEHILL COLLEGE

### Elected & Selected Officials Confirmed to Attend:

<b>Shirley Asack</b> Brockton City Councilor	<b>Michelle DuBois</b> State Representative	<b>Edward Haley</b> Bridgewater Council Vice President
<b>Craig Barger</b> Easton Selectman	<b>Gregory Enos</b> Avon Town Administrator	<b>Louis Kafka</b> State Representative
<b>Anne Beauregard</b> Brockton City Councilor	<b>Dottie Fulginiti</b> Chair Easton Board of Selectmen	<b>Matthew McDonough</b> Register of Probate
<b>Eric Beckerman</b> Avon Selectman	<b>William C. Galvin</b> State Representative	<b>Shaunna O'Connell</b> State Representative
<b>Michael Brady</b> State Senator	<b>Shawn George</b> Bridgewater Town Councilor	<b>Daniel Salvucci</b> Whitman Vice Chairman
<b>Robert Creeden</b> Plymouth County Clerk of Courts	<b>Lisa Green</b> Whitman Assistant Town Administrator	<b>Robert Sullivan</b> Brockton Council President
<b>Claire Cronin</b> State Representative	<b>Philip Griffin</b> Deputy Detail Coordinator	<b>Sandra M. Wright</b> Plymouth County Commissioner
<b>Timothy Cruz</b> District Attorney		



**BOARD OF DIRECTORS****OFFICERS**

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**Gerry Nadeau**  
 Rockland Trust

President and CEO  
**Christopher Cooney**  
 Metro South Chamber of Commerce

Chair-Elect  
**Fred Clark**  
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**Gregory Hart, CPA**  
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 Brockton Neighborhood Health Center

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Jason Barbosa - Vicente's Tropical Grocery

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Joseph Casey - HarborOne Bank

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Andrew Raczka - Abington Bank

Albert Senesie - Victory Human Services

Kathleen Smith - Brockton Public Schools

George Spiliotis - Crown Linen

Lisa Stratton - The Enterprise

Peter Vlaco - Brophy & Phillips Company, Inc.

**CHAMBER STAFF**

**(508) 586-0500 Front Desk x 221**

**Christopher Cooney, CCE, IOM, MPA**  
 President and CEO x 223

**Ann Marrese**  
 Director of Accounting and Finance x 230

**Emma Stratton**  
 Communications Coordinator x 222

**Erin Lawrence**  
 Director of Programs and Events x 231

**Doris Flecchia, RSVP - Office Manager**  
 Front Desk x 221

**Amanda Alfani**  
 Bridgewater State University Graduate Assistant

*Newsletter Written & Designed by Emma Stratton*

*Printing Provided by The Enterprise*



**ACCREDITED**  
 CHAMBER OF COMMERCE

**CHAMBER MISSION:** To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

**Metro South Chamber of Commerce**  
 Sixty School Street, Brockton, MA 02301-4087  
 tel: (508) 586-0500  
 fax: (508) 587-1340  
 info@metrosouthchamber.com  
 www.metroouthchamber.com

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

**CHAMBER Calendar**

*Networking at events is one of the most effective ways to grow your business!*

**October**

<b>3</b>	<b>Legislative Reception</b>	5:00 pm
	<i>Donahue Hall, Stonehill College, 320 Washington St., North Easton</i>	
<b>10</b>	<b>Ambassador Meeting</b>	8:00 am
<b>16</b>	<b>Executive Board Meeting</b>	3:00 pm
<b>18</b>	<b>Business After Hours</b>	5:00 pm
	<i>Wood Palace Kitchens, 7 Mill Street, Middleborough</i>	
<b>24</b>	<b>Good Morning Metro South</b>	7:30 am
	<i>Concord Foods, LLC, 10 Minuteman Way, Brockton</i>	
<b>31</b>	<b>Board Meeting</b>	12:00 pm

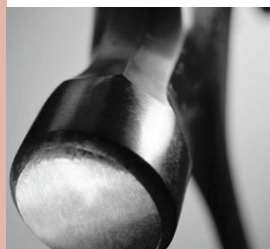
**November**

<b>6</b>	<b>Election Day</b>	7:00 am
<b>7</b>	<b>Ambassador Meeting</b>	8:00 am
<b>14</b>	<b>Annual Meeting &amp; Business Expo</b>	10:30 am
	<i>The Multipurpose Auditorium at Teen Challenge</i>	
	<i>1315 Main Street, Brockton</i>	
	<i>[Business-to-Business Expo: 10:30 am - 12:00 pm &amp; 1:30 pm - 3:00 pm]</i>	
	<i>[Luncheon: 12:00 pm - 1:30 pm]</i>	

**December**

<b>5</b>	<b>Ambassador Meeting</b>	8:00 am
<b>6</b>	<b>Good Morning Metro South</b>	7:30 am
	<i>Moakley Center, Good Samaritan Medical Center, 235 N Pearl Street, Brockton</i>	

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. To learn more, please email Doris at [doris@metrosouthchamber.com](mailto:doris@metrosouthchamber.com). **The next meeting will be held on October 10th at 8:00 am at the Chamber.**

**Impact.**

It takes the right tools to start or grow a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.

**METRO SOUTH**  
 CHAMBER OF COMMERCE  
*Leading Businesses.*  
*Leading Communities.*

**To join the chamber call 508.586.0500 or visit [www.metroouthchamber.com](http://www.metroouthchamber.com)**

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

## GOOD News

### Fuller Craft Museum Current Exhibitions: "Uneasy Beauty: Discomfort in Contemporary Adornment" Reception

"Uneasy Beauty: Discomfort in Contemporary Adornment" will bring together 75 examples of contemporary jewelry and costume that demonstrate the immense power of adornment to impact us physically, emotionally, and intellectually. Showcasing wearable work in various media from regional and national artists, the exhibition will explore the outer limits of comfort through works that constrict body movement, irritate the skin, make extreme demands, or touch upon sensitive cultural nerves. *Uneasy Beauty* is part of the Mass Fashion collaborative, a consortium of eight cultural institutions that aim to explore and celebrate the many facets of the Bay State's culture of fashion. This exhibition is curated by Suzanne Ramljak, an art historian, writer, curator, and former editor of *Metalsmith* magazine." There will be a reception and live runway event on October 13, visit [fullercraft.org](http://fullercraft.org) for details.

### Rockland Trust Charitable Foundation Donates \$25,000 to American Consumer Credit Counseling for Youth Financial Literacy

The Rockland Trust Charitable Foundation recently granted \$25,000 to American Consumer Credit Counseling (ACCC). The donation will help support ACCC's youth financial literacy and life skills program. "We are grateful for the Rockland Trust Charitable Foundation's generous support for our programming serving young people," said Steve Trumble, President and CEO of American Consumer Credit Counseling. "Their investment will help us deliver on our mission to teach good financial management to our youth, providing

Members - send Good News to [estratton@metrosouthchamber.com](mailto:estratton@metrosouthchamber.com)

Sponsored by: Good Samaritan Medical Center

them with critical skills they will need to be successful later on in life." Read on at [www.rocklandtrust.com](http://www.rocklandtrust.com)

### The Charity Guild's Annual Gala

Join the Charity Guild on Thursday, October 11th at The Canoe Club Ballroom, located at 2 South Street in West Bridgewater as they honor State Representative Claire Cronin and her Service to the Community. Call Michael Molyneux for details, (781) 326-5978.

### Curry College Fall Networking Event

The Center for Career Development at Curry College invites you to join them for a Career Networking Event on Wednesday, October 24th from 3:00pm-5:00pm. This is a great opportunity to fill positions for spring interns, volunteers, part-time, and full-time. Visit [CurryNetwork18.eventbrite.com](http://CurryNetwork18.eventbrite.com) to learn more information and to register.

### Towerfest 2018

The D. W. Field Park Association is proud to announce Towerfest 2018 that will be held on Saturday, October 6, 2018 beginning at 11:00 a.m. and running till 4:00 p.m. at the Memorial Tower itself (Oak Street side). There will be face painting, crafts, balloon man, pony rides and animals just to mention a few. Everyone is invited to enjoy the Park the Tower Tours and so much more. Call Pat at 508-586-4425 for more information.

### Teen Challenge "Hear Their Cry" Banquet

Join Teen Challenge for their 2018 "Hear Their Cry" banquet on Saturday, October 13th 2018 at 5:00 pm at the Teen Challenge Multipurpose Auditorium on 1315 Main Street in Brockton. Tickets are available for \$50 as well as tables of eight for \$400. Sponsorship opportunities are also available. Visit [tcbrockton.org](http://tcbrockton.org).

### massDOT 2018 Moving Together Conference

The Pedestrian Transportation Plan will recommend policies, programs, and projects for MassDOT to guide decision making and capital investments, as well as develop guidance for municipalities to improve walkability in local communities. Thursday, November 1st from 7:45AM-4:00PM, at Boston Park Plaza Hotel, located at 50 Park Plaza at Arlington, Boston. Public comment Attend workshops and panels that highlight current pedestrian, bicycle and public transportation topics; network with colleagues representing diverse interests from the public, academic and private sectors; all new site visits and mobile workshops led by engineers and bicycle/pedestrian advocates.

### Professional Development IMC Workshop at Stonehill College Explores Creativity

Stonehill College in Easton is offering a three-hour workshop on creativity! Slaying the Creativity Myth will explore why some companies and individuals continue to be innovative while others languish in creative deserts. Led by Lee McGinnis, integrated marketing communications master's program director, and Kristen Whitten, Stonehill adjunct professor, participants will learn or come to better understand: the difference between creativity and innovation; the key tenets of creativity and how to apply these tenets in life and work; and creativity enablers and how to apply them in the workplace. The workshop is Friday, October 19th from 10:00am-2:00pm. Lunch will be provided. RSVP is required, visit [www.stonehill.edu/academics/graduate/imc/imc-creativity-workshop/](http://www.stonehill.edu/academics/graduate/imc/imc-creativity-workshop/) for info.

### TRUNK-OR-TREAT @ Texas Roadhouse

Texas Roadhouse in Brockton is hosting an alternative to trick-or-treating by providing a safe and

fun environment for children ages 3-12 and their families. October 31st from 4PM - 8PM at Texas Roadhouse, Westgate Mall. Enjoy collecting goodies, a costume parade, and Halloween bash inside the restaurant with fun, games, and \$1.99 kid's meals. Sponsorship opportunities are available, for more information or to book your spot, contact Candi Fay [LSMBrockton@gmail.com](mailto:LSMBrockton@gmail.com)

### Children's Museum Halloween Spooktacular

The Children's Museum in Easton promises fun without the fright for all ages. Enjoy crafts, science experiments, games, and much more from 2:00pm - 6:00 pm on October 20th! Visit [childrensmuseumineaston.org](http://childrensmuseumineaston.org) to learn more.

### Barrett's Haunted Mansion

Become frozen with fear at Barrett's Haunted Mansion. The mansion's set-up changes every year and the ghouls change every night to make every visit a little different. Barrett's warns visitors, "Beware those who want to stay 'safe' by staying out of the house! Our roamers will be sure to keep YOU on your toes." Barrett's Haunted Mansion is located at 1235 Bedford Street (route 18) Abington. For more information on events and dates please call (781) 871-4573 or visit [www.bhmansion.com](http://www.bhmansion.com).

### Bridgewater State University's Fall Musical

Bridgewater State University's theater company presents a fall musical, *How to Succeed in Business Without Really Trying*. "Big business means big laughs in this delightfully clever lampoon of life on the corporate ladder. A tune-filled comic gem that took Broadway by storm, winning both the Tony Award for Best Musical and a Pulitzer Prize". Starting Friday, October 26th at 8:00pm, visit [boxoffice@bridgew.edu](mailto:boxoffice@bridgew.edu) or call (508) 531-1321 to reserve tickets. Shows will run 10/26-28 & 11/1-3 at the Rondileau Campus Center at BSU, 19 Park Ave, Bridgewater.

## Health Care Matters

### Good Samaritan Medical Center Host to Prostate Cancer Awareness Event

AdMeTech Foundation, Brockton Area Branch NAACP, and GSMC held a Prostate Cancer Awareness Event this past week in honor of Harold "Bo" Marrow Jr. This event brought into sharp focus the prostate cancer crisis and related health disparities facing the local community, in particular, black men. "While prostate cancer is curable when detected early, Mr. Marrow recently lost his battle with this disease," said Dr. Faina Shtern, President of the AdMeTech

Foundation. "Unfortunately, he is among many men in Brockton who have been stricken by prostate cancer. The goal of our event is to ensure that men will learn about their individual risks and recent advances in health care options. This knowledge will make it possible for men to take charge of their health and save their lives." Phyllis Ellis, President, Brockton Area Branch NAACP, says, "Bo, a past vice president and longtime member of the Brockton Area Branch NAACP, will be missed by many who knew him so well. Bo was a quiet soul with a

generous heart. May he rest in peace." "We are thrilled to be collaborating once again with the Brockton Area Branch NAACP and AdMeTech," said Jason Zauls, MD, Cancer Program Medical Director and President of the Medical Staff at Good Samaritan Medical Center. "Prostate Cancer is a major health concern in our patient base and having opportunities to work with our community partners on events like this are just one of the many ways our hospital is working toward creating healthier environments for the public we

serve." At the event, elected officials, prostate cancer survivors along with leaders of advocacy, community education, and medicine joined efforts to highlight the impact of prostate cancer on Brockton men and their families with the goal of empowering fully-informed decisions on the most effective and minimally invasive health care options, which are critical for improving quality of life and saving lives. For more information, visit [www.goodsamaritanmedical.org](http://www.goodsamaritanmedical.org)

Sponsored by:







*You and your guests are cordially invited to the Chamber's Annual Meeting, a celebration of businesses working together for the future of the Metro South region. Join us along with over 400 business people and community leaders as we celebrate our 105th year advocating for business and fostering economic vitality.*

#### Premier Sponsor:



#### Supporting Sponsor:



### The Luncheon & Our Speaker: Maria Milagros Vazquez



Maria Milagros (Vazquez), author of *Super Sparkly Everything*, is a speaker, author, storyteller and empowerment life coach. Whether sharing her life experiences and knowledge through impactful talks, workshops, leadership training, life coaching or videos, Maria uses stories to bring encouragement, education and love to empower others to get out of their way and break free from any hindering thoughts or beliefs, so that they can live amazing lives and

leave their unique and positive mark on the world. She knows that no matter where you come from, what you've been through, or what you have done, love, connection and personal responsibility can change every area of your life.

During the luncheon, there will also be awards, entertainment, exciting raffles, valuable networking opportunities, and a special giveaway for each attendee. Join us as we celebrate our 105th year, the vitality of the region, and the businesses that make Metro South great! Tickets are \$100 for members and \$135 for future-members. Corporate tables of 10 & sponsorships are still available. Visit [www.metroouthchamber.com/calendar](http://www.metroouthchamber.com/calendar), call (508) 586-0500 x 231 [elawrence@metroouthchamber.com](mailto:elawrence@metroouthchamber.com)

### BUSINESS-TO-BUSINESS EXPO: RESERVE YOUR BOOTH SPACE!



Expand your business and reach over four hundred business people at the Business-to Business Expo. Designed to be a personal table top Expo, your organization will be provided with meaningful opportunities to promote your company to prospective clients. It is the right place, the right time, and the right audience.

The cost of a table is \$499 for members and \$599 for future-members. For information on reserving your table, contact Erin Lawrence, call (508) 586-0500 x 231

or email [elawrence@metroouthchamber.com](mailto:elawrence@metroouthchamber.com). The Expo is free to walk the floor, but please RSVP in advance.

**Expo tables are going fast, reserve yours now.**



## NEW LOCATION: Teen Challenge Multipurpose Auditorium



### NEW DEVELOPMENT

Teen Challenge, located at 1315 Main Street in Brockton, recently invested more than two million dollars in their Brockton Campus. Improvements include a new office building, multi-use conference center, mechanics garage, workforce training facility and dorms. Teen Challenge opened in Brockton more than 50 years ago and has been a member of the chamber for decades.

### THE MISSION OF SUPPORT

As part of their commitment to local communities, Local103 has contributed the labor and materials to build Brockton's new 30 day treatment facility, saving the facility over \$800,000 in electrical construction costs. Renovations at the site include workforce skills training and facilities to support these efforts.



### THE CHEF

Executive Chef Charles Hermann (pictured, left) is a graduate of the Culinary Institute of America and helped design the new menu and commercial kitchen on-site.

## Sponsorship Opportunities Still Available

**All Sponsorship Categories include a Table in the Exhibit Hall and two tickets to the Annual Meeting Luncheon (Valued at \$699).**

#### Hand Sanitizer Sponsor \$2,500

- Table in Expo Hall
- Company hand sanitizer container
- Attendee mailing labels
- 2 Annual Meeting Luncheon tickets
- Recognition at event/program guide

#### Quality Chamber Pen Sponsor \$2,500

- Table in Expo Hall
- Sponsor name printed on pen box
- Attendee mailing labels
- 2 Annual Meeting Luncheon tickets
- Recognition at event/program guide

## Expo Table Registration Open Now!

Expo Table Fee **does not include** Tickets to the Annual Meeting Luncheon.

	Members	Non-Members
Registration:	\$499	\$599

Opportunities are filling up fast, please email or call Erin at the Chamber office. [ELawrence@metroouthchamber.com](mailto:ELawrence@metroouthchamber.com) or (508) 586-0500 x 231.

## Workers Overdose on the Job & Employers Struggle

"As the opioid epidemic continues to rage across the country, with a record 72,000 drug overdose deaths estimated in 2017, the fallout is increasingly manifesting itself at construction sites, factories, warehouses, offices and other workplaces. A stunning 70 percent of employers reported that their businesses had been affected by prescription drug abuse, including absenteeism, positive drug tests, injuries, accidents and overdoses, according to a 2017 survey by the National Safety Council, a research and advocacy organization.

At least 217 workers died from an unintentional drug or alcohol overdose while at work in 2016, up 32 percent from 2015, according to the Bureau of Labor Statistics. Workplace overdose deaths have been increasing by 25 percent or more a year since 2010. Those numbers don't include the many more overdoses that don't end in death, or accidents caused primarily or partly by drug impairment.

It is not that businesses are unaware of the toll the crisis is taking. Large employers spent \$2.6 billion on treating opioid abuse and overdoses in 2016, up from \$300 million 12 years earlier, according to the Peterson-Kaiser Health System Tracker. Those numbers do not include the cost of lost productivity. Workers who misuse pain medication miss an average of 29 days a year, compared with 10½ days for other employees."

By: Jenny Gold, Kaiser Health News (KHN)

To assist employees in need of help, contact the Mayor's Champion Plan (508) 408-5168 and Teen Challenge (417) 581-2181.



## Ribbon Cutting at D'Agostino Insurance, Brockton

D'Agostino Insurance recently cut the ribbon on their new expanded offices on Torrey Street in Brockton. Owner Mark D'Agostino thanked the large crowd that gathered for the event and recognized each of his employees as he introduced them all to those in attendance. State Representative Gerry Cassidy addressed the audience and thanked Mark for his renewed investment in Brockton. To learn more about D'Agostino Insurance visit [rfdinsurance.com](http://rfdinsurance.com) or call Mark at (508) 586-0414.



Otto, Plymouth Rock Assurance; Anne Beauregard, Brockton City Council; Jessica Therrian, Mared Boynton, Brittany Gillon, and Mark D'Agostino, D'Agostino Insurance; State Representative Gerry Cassidy; Nick Giaquinto, City of Brockton; Joanne Schenider, Eastern Bank; and Chris Cooney, President & CEO of the Metro South Chamber of Commerce.



D'Agostino Insurance Staff (L-R): Jessica Therrian, Marissa Lima, Mark D'Agostino, Brittany Gillon, Mared Boynton.



Nick Giaquinto, City of Brockton; and State Rep Cassidy show support for the Small Business community in Brockton.

## Governor Baker Breaks Ground for Parking Garage



On September 13th, hundreds of people gathered to hear the Governor speak and to attend the Groundbreaking Ceremony of the Brockton Petronelli Way Municipal Parking Garage. The new garage is located behind the old Enterprise Newspaper building accessible from Petronelli Way. Construction for the garage will continue into 2019 and is scheduled to open within

18 months. It will feature more than 400 parking spaces and provide much needed parking capacity within the downtown transformative development district. Many buildings downtown are ready for development into mixed use space. All require parking for permits to be approved for construction. To learn more about this project go to [BrocktonRedevelopmentAuthority.com](http://BrocktonRedevelopmentAuthority.com)

## District Attorney Featured, Grand Bargain Explained



District Attorney Timothy Cruz

The Chamber kicked off the Good Morning Metro South season by holding an informative Government Affairs themed business breakfast on Thursday, September 20th at Barrett's Conference Center in West Bridgewater. The breakfast was sponsored, in part, by UMass Boston. District Attorney Tim Cruz shared updates on the new Plymouth County District Attorney's Office location as well as the success of the Drug Forfeiture Program in Plymouth County. Communities are eligible to receive grant funds from the District Attorney. These grant funds are made available after being generated from assets seized from drug dealers and criminals.

Bill Rennie of the Retailers Association of Massachusetts (RAM) and Chris Carozzi the National Federation of Independent Businesses (NFIB) gave an informative presentation on what businesses should anticipate and prepare for with the passing of the "Grand Bargain" in regards to minimum wage, paid medical & family leave, the tax holiday, and more. The Chamber will host the next Good Morning Metro South breakfast Wednesday, October 24th at Concord Foods in Brockton. Please see the front page and page 2 for details.



Bill Rennie, VP of RAM and Christopher Carozzi, MA State Director for NFIB.

## Ribbon Cutting at RTI Empowerment, Stoughton



(left) Chris Cooney, President of the Metro South Chamber; (center) Stephanie St. Louis, Associate Director, and (right) Royale L'Radin owner of the Revolution to Inspire (RTI) Empowerment Center.



RTI Empowerment ribbon cutting/grand opening celebration drew many

Hundreds of people were on hand for the opening of the RTI Empowerment Center Saturday afternoon in Stoughton. Chamber president and CEO, Chris Cooney, helped with cutting the ribbon at the new facility. Royale L'radin, the Executive Director/Founder, is a transformational speaker who has embarked on a journey to inspire, motivate, and transform the masses using his life experiences. Royale quoted another speaker when he said, "No man or woman has ever become great without making great mistakes", and he said, it is through this philosophy that he continues to help other people change their lives. Royale L'radin has been the keynote speaker for events of well known organizations across the east coast such as the YMCA, The Boys and Girls Club, Bridgewater State University, Harvard University, Rockland Trust Bank, and many more.

Stephanie St. Louis: the Associate Director of the RTI Empowerment Center, has over five years experience working with youth within the Brockton community. Stephanie completed her undergraduate degree at Mount Ida College majoring in Criminal Justice, she is currently in graduate school majoring in Forensic Psychology. Her vision is to provide psychological assessments and provide accurate legal information to youth within the community. You can learn more at [rtic.org](http://rtic.org).

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## Brockton Housing and Healthy Living Expo Champions Home Ownership Options

The Brockton Home and Healthy Living Expo was held recently at the Westgate Mall in Brockton. Dozens of exhibitors displayed their support of housing opportunities in Brockton. Various agencies and financing businesses provided information about purchasing a home in Brockton with down payment assistance and discounted mortgage rates. In addition, home services and renovations programs were also featured. The Brockton Housing Partnership is a collaborative effort to promote housing and healthy living in Brockton. For more information go to [www.buybrockton.com](http://www.buybrockton.com)



Bridgewater Savings Bank



Erin Lawrence, Director of Programs & Events and Chris Cooney, President and CEO of the Metro South Chamber of Commerce; Bill Carpenter, Mayor of Brockton; and John R. Buckley, Jr. Esq., Register of Deeds, Plymouth County.



BRA Director Robert Jenkins and Senator Michael Brady greet attendees.



Rockland Trust



Crescent Credit Union



BAMSI &amp; WIC



HarborOne Mortgage



Residential Mortgage Services



North Easton Savings Bank



Abrington Bank



Coldwell Banker



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## Low Cost and No Cost Training Available



Take advantage of the following low cost and no cost training workshops to improve your employees' skill and development. To learn more and to register for any of these workshops, contact Kristy Grignon, (508) 831-7020 or email [kristyg@massmep.org](mailto:kristyg@massmep.org)



• **Wednesday, October 17th, 8:00am-12:00pm @ MassMEP, 100 Grove Street, Suite 108, Worcester, MA 01605: "Marketing for Manufacturers Redefined & 10 Marketing Tips to Implement Now"**

A 2-part workshop series developed to equip Massachusetts manufacturers with the marketing tool kit needed to compete and grow on the local and global stage. Topics to be discussed include; building a formidable digital presence, lead generation best practices every manufacturer should implement, leveraging marketing automation tools for growth.

• **Thursday, October 18th, 8:00am-11:00am @ Controls for Automation, 25 Constitution Drive, Taunton, MA 02780: "Cybersecurity ISO 27001"**

Achieving accredited certification to ISO 27001 demonstrates to existing and potential customers that your organization follows information security best practices and provides an independent, expert verification that information security is managed in line with international best practices and business objectives.

• **Tuesday, October 23rd, 8:00am-4:00pm @ Controls for Automation, 25 Constitution Drive, Taunton, MA 02780: "Principles of Lean Office"**

Administrative inefficiencies can be more difficult to see than those in the manufacturing process and bottlenecks are not as obvious as they are on the shop floor. Organizations produce greater value with higher quality in less time when Lean strategies are applied to the office environment.



• **Wednesday, October 24th, 8:00am-12:00pm @ MassMEP, 100 Grove Street, Suite 108, Worcester, MA 01605: "Building a Strategic Marketing Plan Primed for Growth & Tools every Manufacturer Should Leverage"**

A 2-part workshop series developed to equip Massachusetts manufacturers with the marketing tool kit needed to compete and grow on the local and global stage. Topics to be discussed include; building a formidable digital presence, lead generation best practices every manufacturer should implement, leveraging marketing automation tools for growth.

• **Thursday, October 25th, 8:00am-11:00am @ Western MA, TBD: "DFARS Compliance: What You Need to Know About The New DoD Cyber Regulation/Cybersecurity"**

This workshop lead by MassMEP and CyberSaint Security will discuss the cybersecurity regulation, what is required of your company and how to best approach proving compliance while avoiding misdirected time and resources.

• **Tuesday, October 16th - Thursday, October 18th @ Life Sciences Laboratory, University of Massachusetts Amherst, 240 Thatcher Way, Amherst, MA 01003: "Scalable Manufacturing Methods for Flexible Hybrid Electronics: Advanced Manufacturing Approaches and Platforms for Accelerating the Commercialization of FHE Devices and Systems"**



This workshop will address topics related to scalable manufacturing of flexible hybrid electronics - paradigms that may apply from prototype to low volume to high volume production. Particular focus will be given to emerging capabilities in print and roll-to-roll manufacturing, and ecosystem-wide discussions of existing progress and challenges for functional materials, devices, and systems. In addition to general challenges, a look at new devices and application-specific manufacturing requirements will be explored. Processes that benefit from continuous coating, patterning and integration strategies will be discussed, along with challenges and opportunities associated with future process-flows for scaled-up manufacturing. Potential benefits of optimized design, improved reliability, more effective modes of operation, and iterative human testing will also be discussed.

## Chamber Welcomes New Graduate Intern, Alfani



Amanda Alfani, BSU/Chamber Graduate Intern

The Metro South Chamber welcomes Bridgewater State University Graduate intern Amanda Alfani, who is entering her first year of BSU's Counseling Department Graduate Program, with a focus in the Mental Health Counseling cohort. Amanda comes to us with a BA from Boston College's Lynch School of Education with a double major in Hispanic Studies and Applied Psychology, with a focus in Human Development.

Amanda has experience with being on the Campus Engagement team of the Campus Activities Board at BC where she participated in coordinating and marketing events for the entire student body. She also worked as a member of the Campus Recreation Staff at

BC where she assisted members with making reservations, keeping track of equipment inventory, and answering questions to provide a productive and positive experience.

Amanda will assist the Chamber for the next year to learn more about the community and Chamber. Through this internship, Amanda will gain valuable knowledge about business management and is eager to interact and build relationships with the people and businesses that make up the Metro South community.

## MassMEP Manufacturing Symposium Oct. 4



"MassMEP is proud to present the first regional event showcasing the emerging technologies being

developed by the Manufacturing USA Institutes. To be held on Thursday, October 4, 2018 from 8:00 am - 1:30 pm at the DCU Center in Worcester for The Future of Manufacturing Symposium and discover future technologies opportunities for U.S. businesses and education institutions.

Why you should attend: Exclusive Massachusetts showcase of the Manufacturing USA Institute's technologies; Attendees include manufacturing executives, researchers, developers and educators; Network and explore partnership opportunities.

Panel discussions will focus on: Exploring the future manufacturing needs of emerging technologies; Repurposing existing technologies to advance the mission of the Manufacturing USA Institutes; Preparing for the future of manufacturing: Collaboration, Workforce Development and New Technologies; Cybersecurity and protecting your company.

To learn more, visit [www.massmanufacturingsymposium.org](http://www.massmanufacturingsymposium.org)

## New Incentive Program Encourages Apprenticeships

Massachusetts has created a new Apprenticeship Tax Credit program as part of a wide-ranging economic development bill passed this summer. The tax credit makes up to \$2.5 million available per year to help employers provide apprenticeships for computer, health care, and manufacturing occupations.

Employers who employ an apprentice in Massachusetts for at least 180 days, register as an apprenticeship program sponsor, and enter an apprenticeship agreement are eligible for the credit. The value of the credit is either \$4,800 or 50% of wages paid to the apprentice. The credit is refundable if the value exceeds tax liability.

The Secretary of Labor and Workforce Development is tasked with creating regulations and establishing an application process. The legislation requires annual reporting on the amount of tax credits claimed, number of participating apprentices and their wages, the number of applications received and number of participating employers, occupations of the apprentices, program outcomes for apprentices (such as job retention or further employment), and whether the tax credit is achieving its purpose "to create talent pipelines for businesses and provide career pathways toward high demand occupations for unemployed and underemployed residents of the commonwealth." Visit [malegislature.gov/Laws/SessionLaws/Acts/2018/Chapter228](http://malegislature.gov/Laws/SessionLaws/Acts/2018/Chapter228) for details.



## OCES Celebrates 10 Years of Supportive Housing Program



Susan Willis, Liz Weiner, and Melany Carvalho of OCES; Paula Sliwinski, Geriatric Home Health Care; and Ron Dimarzio, Brockton Area Multi Service, Inc.

Old Colony Elder Services (OCES), the non-profit agency proudly serving older adults and individuals with disabilities throughout greater Plymouth County and surrounding communities, celebrated the 10th anniversary of providing supportive services to the residents of Brockton Housing Authority's Belair Towers complex.

"The partnership between Brockton Housing Authority and OCES is designed to create a community environment that allows residents to age in place," explained Elizabeth Weiner, Housing Programs Manager at OCES. "The goal of Supportive Housing is to integrate community resources, information, and services for the individuals that reside at a particular local housing authority site, such as the Belair Towers complex."

OCES has been successfully operating supportive housing programs such as the one that runs at Belair Towers, for over a decade. The agency works with housing entities throughout the greater Plymouth county area to support both residents and housing management.

**How the Supportive Housing Program Works:** OCES' Supportive Housing Specialist conducts an assessment to determine the specific needs of every new resident at a supportive housing site. All residents at a supportive housing site are eligible for information and referral services, medication reminders, safety checks and social or educational programs. Depending on eligibility, many other services are available as well. OCES has a direct service worker on-site seven days a week, who is available from 7 a.m. to 7 p.m., which ensures that residents have someone on hand to assist them.

OCES is always looking to incorporate new educational and recreational events on-site and encourages intergenerational ideas.

"We want to work with all housing entities throughout our area to support housing management and residents," said Weiner. "Our focus is on enriching the lives of our supportive housing residents, and on making aging in place healthy, safe, and wonderful." For more information about OCES' Supportive Housing Program, visit [www.ocesma.org](http://www.ocesma.org) or call OCES at (508) 584-1561.

## October is Domestic Violence Awareness Month

In support of Domestic Violence Awareness Month, the following are events happening in the month of October that aim to spread awareness and aid in the prevention of domestic abuse. National Domestic Abuse Hotline: 1-800-799-7233

### October 16th: Health Imperatives 3rd Annual Purple Purse & Purple Tie Awards Breakfast @ The Mockingbird Restaurant, E. Bridgewater

The Purple Purse & Purple Tie Awards Breakfast is an annual event held during Domestic Violence Month to support Health Imperatives and Penelope's Place, our emergency domestic violence shelter, and to honor community leaders whose work has made a crucial and lasting difference in the lives of individuals, families, and children impacted by domestic violence. The honorees at this year's breakfast will be: Bethesda Lodge, No. 30 I.O.O.F., Abington; Myra Lanzi & Steve Fox, Marshalls District 5; North Easton Savings Bank, North Easton; Sew Much Love, Union Congregational Church, East Bridgewater; Yvonne Garrett-Singleton, Brockton. Visit [healthimperatives.org](http://healthimperatives.org) for more info, or call Erin Sullivan (508) 583-3005.

### October 24th: Family and Community Resources Info Session @ the Holiday Inn Express, Westgate Mall, Brockton

Join Family and Community Resources for a Panel Discussion on the impact of domestic violence in the workplace and how both Employers and Employees can navigate the challenges, the law, and create a culture of support within the company. Panel Discussion moderated by Kim Carrigan, host of Boston's Morning Show on WRKO 680 AM. A light lunch will be served. Their esteemed panel will include Kelly Dwyer, Executive Director of the Governor's Council on Sexual Assault and Domestic Violence, Jennifer M. Duke, Esq. of Littler Mendelson, P.C., and survivor and activist Lovern Gordon, founder of the Love Life Now Foundation. Visit [fcr-ma.org](http://fcr-ma.org) or call (508) 583-6498 for more information.

## Member Profile: Old Colony Elder Services (OCES)



**Company Name:** OCES

**Address/Phone/Website:** [www.ocesma.org](http://www.ocesma.org)

**Year Established:** 1974

**Products or Services:** OCES supports the independence and dignity of elders and individuals with disabilities by providing essential information and services that promote healthy and safe living. Services include programs such as Nutrition and Meals on Wheels, Family Caregiver Support, Personal Care Management, Adult Family Care, Senior Care Options Program's, Home Care and Protective Services

**Number of Employees:** 232

### What is unique or special about your firm and the products and services you offer?

OCES is a recognized leader in care for older adults and individuals with disabilities with a clear vision and passion for delivering high quality services. We are privileged to act as the entry point for people of all ages as well as healthcare professionals who wish to access programs, services and community resources. Our staff members coordinate and/or provide a wide range of services to more than 22,520 individuals annually, most of whom are ill, frail and/or of low income.

### What is your market area?

Brockton and the towns of Abington, Avon, Bridgewater, Carver, Duxbury, East Bridgewater, Easton, Halifax, Hanover, Hanson, Kingston, Lakeville, Marshfield, Middleboro, Pembroke, Plymouth, Plympton, Rockland, Stoughton, Wareham, West Bridgewater and Whitman.

### What markets do you serve?

Our No Wrong Door Policy supports our delivery of services to everyone in our market area, with a particular emphasis on older adults and people of any age with a disability as well as their caregivers.

### Please list awards, honors or special recognition your firm has received:

OCES was honored to receive three awards from Community Resources of Greater Brockton at their Annual Award Dinner in June of 2017: To Sandy Ivers for Excellence in Volunteer Services, Lynn Smith for Excellence in Leadership, and our Senior Care Options (SCO) Program was named the Outstanding Human Service Program of 2017. OCES has also been a past recipient of the Alfred P. Sloan Award for Business Excellence in Workplace Flexibility.

### What is your main business objective concerning your customers and the business community?

OCES would like the business community to think of us as an "employee benefit". If you have workers who are helping aging parents, or have a family member with a disability, for example, direct those workers to OCES for information on resources that are available in our community to support the worker and his or her family. Let our staff support your workforce to help maintain a productive work environment!

### Anything additional we should know about your company?

Our two major fundraisers are #GivingTuesday, which supports our Emergency Funds, and our spring 5K "Moving Heels for Meals on Wheels" which supports our Nutrition and Meals on Wheels Program. Check out our website at [www.ocesma.org](http://www.ocesma.org) to find out more about programs.

## More New Housing and Business Space, Brockton



(Left to Right) Massachusetts Lieutenant Governor Karyn Polito; Bill Carpenter, Mayor of Brockton; Robert Corley, Executive Director, NeighborWorks

"Massachusetts Lt. Gov. Karyn Polito was in downtown Brockton on Thursday afternoon to announce a new \$22 million project at the former Kresge department store site in downtown Brockton. The mixed income residential development by NeighborWorks Southern Mass is receiving \$15 million in state financing and tax credits, Polito said.

'Having housing in the downtown is critically important to helping achieve more economic opportunity,' said Polito during the announcement at the Brockton Area Workforce Investment Board, now rebranded as a "MassHire" center. 'When we think of economic development, it really starts with populating downtowns and Main Street with more people. Not only more people who are here during the

day to go to work – and then may go someplace else at night – but people that live here, stay here, go to bed here and wake up in the morning in downtown.'

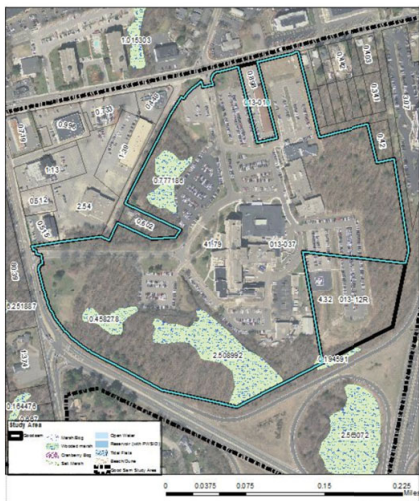
The NeighborWorks project, expected to be built over 16 months starting next spring, is taking place at the former Kresge department store site, at Main Street and Frederick Douglass Avenue.

'There's going to be commercial on the ground floor, two or three spaces, including one expected to be a restaurant,' Carpenter said. 'It's going to be a lot easier to convince a restaurant to occupy that space when there's 48 residents who also live right in the building with them.' Carpenter said the city is contributing \$450,000 in federal HOME funds that are provided to the city by the U.S. Department of Housing and Urban Development. That shows the city has 'skin in the game,' the mayor said.

Carpenter said that the NeighborWorks project is an ideal outcome for the long-vacant site of the former Kresge department store, which was torn down by the city in April 2016. "

Credit: Marc Larocque, Enterprise Staff Writer

## Study Explores Brockton for Life Sciences Industry



A study recently written by Dan Hodge of Hodge Economic Consulting explores the area around exit 18 along State Highway Route 24 in Brockton. The market analysis was commissioned by the Metro South Chamber of Commerce with the intent of gathering important information about the area and the industry.

Governor Charlie Baker recently announced his administration's commitment to attract, support and grow businesses within the biotechnology and life-sciences industry. The Governor has committed five-hundred million dollars toward the effort. Brockton currently holds a gold level bio ready certification as determined by the Massachusetts Biotechnology Council. The area around exit 18 includes a large parcel of land occupied by Good Samaritan Medical Center. In addition, HarborOne Bank and the Westgate Mall are included in the analysis.

To learn more about this study and view a video of Dan Hodge presenting his findings, visit [www.metroouthchamber.com/studies](http://www.metroouthchamber.com/studies).

## Client Alert: New Employer Restrictions

"New restrictions on employer requests for applicant criminal record information during the hiring process take effect in Massachusetts on October 13, 2018, and all employers are encouraged to review their employment application and pre-hire forms, practices, and procedures to ensure compliance. In brief, the new law prohibits employer inquiries about sealed or expunged criminal records and about any misdemeanor convictions older than three years.

Since 2010, Massachusetts law has prohibited employers from requesting criminal offender record information on an initial written job application form (subject to certain exceptions). Additionally, the law already prohibited employers from inquiring about certain criminal history information at any point during the hiring process, specifically including (1) any arrest, detention, or disposition relating to an alleged violation of law not resulting in conviction, (2) a first conviction for any of the misdemeanors of drunkenness, simple assault, speeding, minor traffic violations, affray, or disturbance of the peace, or (3) conviction for any misdemeanor, where the conviction date (or, if later, the end date of any resulting incarceration), occurred five or more years prior to the date of the employment application or the employer's request for information, unless the person has been convicted of any offense within that same five-year period." For more information, visit [malegislature.gov/Laws/GeneralLaws/PartI/TitleXXI/Chapter151B/Section4](http://malegislature.gov/Laws/GeneralLaws/PartI/TitleXXI/Chapter151B/Section4).

## Fall Training Registration Open for Mass Export

Massachusetts Small Business Development Center Network



Below is a list of webinars and training workshops offered by the Massachusetts Export Center for the Fall of 2018. For a complete list and follow up details regarding topics

covered and registration, please visit [www.msbd.org/export/events](http://www.msbd.org/export/events).

• **Thursday, October 4th Webinar from 9:00 am - 10:30 am.** "Tariff Wars: Strategies for Managing Change in a Volatile Global Trade Environment"

• **Friday, October 12th Webinar from 11:30 am - 1:00 pm.** "The New Export Control Reform Act & Foreign Investment Risk Review Modernization Act: Implications for Trade and Investment"

• **Thursday, October 18th Webinar from 11:00 am - 1:00 pm.** "Developing Your Export Compliance Program"

• **Thursday, November 1st @ Teradyne, Inc., 600 Riverpark Drive, North Reading, MA 01864 from 9:30 am - 12:00 pm.** "Best Practice for Export Classification and Licensing"

• **Friday, November 2nd @ HarborOne U, Mansfield Campus, 131 Copeland Drive, Mansfield, MA 02048 from 8:30 am - 12:00 pm.** "Establishing, Managing and Motivating International Distribution Channels"

• **Wednesday, November 7th @ Massachusetts Technology Collaborative, Karl Weiss Center, 75 North Drive, Westborough, MA 01581 from 8:30 am - 12:00 pm.** "Tariff Management: Rethinking Your Supply Chain for Today's International Trade Climate"

• **Friday, December 7th @ State Transportation Building, 2nd Floor Conference Room, 10 Park Plaza, Boston, MA 02116 from 9:00 am - 4:00 pm.** "Massachusetts Export Expo"

## MassHire Offers Training Courses to Stimulate Workforce

The new MassHire Greater Brockton Workforce Board (formerly BAWIB) is partnering with Southeastern Technical Institute (STI) to offer welding courses. Training dates are October 16 - November 27, Monday - Thursday, 4:00pm - 9:00pm at STI in South Easton. Topics covered will include: Shielded Metal Arc Welding, Fabrication of Fire Pit, OSHA 10, Shop Math, and more.

Certified Nurse Assistant (CNA) training is also available October 1 - November 2, Monday - Thursday, 9:00am - 4:00pm (24 clinical hours: 7:30am - 3:00pm at Baypointe). MA State approved courses include: all classroom, lab, and clinical instruction taught by highly skilled licensed nurses; home health aid, CPR & Alzheimer's Dementia Care training; job fair with local healthcare employers, and more.

For more information including program eligibility requirements, please contact Ray Yancey, MassHire Greater Brockton Workforce Board at (508) 584-3234, 34 School Street, Brockton, MA 02301.



## Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail [chris@metrosouthchamber.com](mailto:chris@metrosouthchamber.com).



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit [bridgewaterbiz.biz](http://bridgewaterbiz.biz) for more information.

The **Stoughton Chamber of Commerce** helps to preserve the overall community's interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit [stoughtonma.com](http://stoughtonma.com) for more information.



The **Norwell Chamber of Commerce** will offer a November Biz Bites - Bits of knowledge from the experts, on Tuesday, November 27th from 7:30 am - 9:00 am at the James Library, located at 24 West Street in Norwell. Presented by Lisa Dooley of "Your Organized Life". Visit [norwellchamberofcommerce.com](http://norwellchamberofcommerce.com) for more information.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit [www.eastbridgewaterbiz.com](http://www.eastbridgewaterbiz.com) for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit [avonindustrialpark.org](http://avonindustrialpark.org).



**Randolph Chamber of Commerce** is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit [www.randolphchamberofcommerce.org](http://www.randolphchamberofcommerce.org) for more information.



The **South Shore Women's Business Network (SSWBN)**, will offer a Relationship Building Focus Coffee event on October 19th from 9:00 am - 10:30 am at Cravings Cafe, located at 150 Summer Street in Kingston. This is a unique opportunity to build upon existing SSWBN relationships and new ones. Visit [sswbn.org](http://sswbn.org) for more information.

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## One Duxbury Home Remains Available

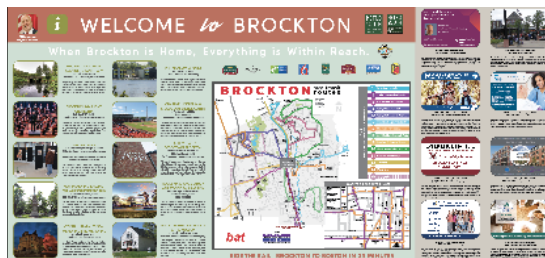


The South Shore Habitat for Humanity will be accepting applications for the sale of a 2BR 1.5 bath 1,200 sq. ft. affordable townhouse priced at \$160,000 on Temple Street in Duxbury. Qualified households with income at or below 60% of the

Area Median Income are encouraged to submit a complete application. Applications/information about the program are available at the Duxbury Library, the South Shore Habitat office and online at [www.sshabitat.org/about#own-a-home](http://www.sshabitat.org/about#own-a-home). Deadline for application is 4:00pm, October 15, 2018. Questions to (781) 337-7744 x10 or [nbrowne@ssshabitat.org](mailto:nbrowne@ssshabitat.org)



## New Brockton Information Boards in October



Keep an eye out for the newly updated Brockton Information Boards (the BIBs) across six locations in Brockton. The new boards will be installed this Fall, and feature local attractions as well

as a map of Brockton containing major routes, transportation services, schools, and train stations. Sponsors are highlighted with a photo, logo, contact information, and description of their business.

Check out any one of the boards at any of the following locations: Brockton Historical Society, 216 North Pearl Street, Route 27; Metro South Chamber of Commerce & City Hall, School Street; Fuller Craft Museum, 455 Oak Street; Downtown Parking Garage, Corner of Main & Crescent Street; BAT Intermodal Centre, (2 boards) Corner of Commercial & Centre Street; Downtown Commuter Rail, Commercial Street, Police Station.



(left) Metro South Chamber of Commerce & City Hall, School St.



(right) Downtown Commuter Rail, Commercial St., Police Station



(left) BAT Intermodal Centre, Corner of Commercial & Centre St.

## RENEWING Members

### Thank you!

A Phone Jack  
Abington Bank  
Aqua Leisure Industries, Inc.  
Bay Copy  
Belmont West Associates  
Brockton Area Multi-Services, Inc.  
Brockton Community Schools  
Brockton Education Association  
Cambridge Savings Bank  
Cirees, Inc.  
Citrin Cooperman  
Council on Aging Mary Cruise  
Kennedy Senior Center  
Crescent Credit Union  
Davis Commons

Family & Community Resources, Inc.  
Landerholm Electric Company, Inc.  
Philadelphia Insurance Companies  
Pomroy Associates LLC  
Republic Services  
Roger Keith & Sons Insurance  
Sign Design, Inc.  
St. Joseph Manor Health Care, Inc.  
Summer St Financial Advisors LLC  
Timber Lanes, Inc.  
Town of East Bridgewater  
Trauma to Wellness  
University of Massachusetts Boston  
Viking Sheet Metal, Inc.  
Webster Bank

## WELCOME New Members

### Reinvesting in Our Community

**Connors Chiropractic Health Center**  
Dr. Mary Connors  
1935 Washington Street  
Stoughton, MA 02072  
(781) 436-5006  
[www.connorschiropractic.com](http://www.connorschiropractic.com)  
Chiropractors

**Dream Vacations**  
Ms. Lisa M. Cogliano  
40 Digby Avenue  
Brockton, MA 02301  
(774) 330-8918  
[www.LCagliano.dreamvacations.com](http://www.LCagliano.dreamvacations.com)  
Travel Advisors

**Deborah J. Smith Realty Team**  
Ms. Deborah J. Smith  
(508) 692-7256  
Raynham, MA 02761  
(508) 692-7256  
[www.DJSmithHomes.com](http://www.DJSmithHomes.com)  
Real Estate/Residential

**RTI Empowerment Center**  
Mr. Royale L'Radin  
769 Washington Street  
Stoughton, MA 02072  
(917) 374-3631  
[www.Revolutioninspire.com](http://www.Revolutioninspire.com)  
Agencies/Association

To Join the Chamber, call or email us!  
(508) 586-0500 • [info@metrosouthchamber.com](mailto:info@metrosouthchamber.com)

**Connors Chiropractic Health Center**

1935 Washington Street, Stoughton • (781) 436-5006  
www.connorschiropractic.com

At Connors Chiropractic Health Center, we want to help you be your best self! We offer a fantastic and safe alternative to prescription drugs and potentially risky surgeries. Chiropractic has an excellent track record of yielding many outstanding benefits. At our chiropractic office, we desire to make heartfelt connections with people regarding life and health, and to help them feel better physically, mentally and spiritually.

**Deborah J. Smith Realty Team**

43 Bayberry Road, Raynham • (508) 692-7256  
www.DJSmithHomes.com

Hi my name is Deborah Smith, I am a licensed real estate professional and one of the Best Agents representing Best Choice Real Estate Services. As a Massachusetts resident for 50 plus years (South Shore), I am familiar with many communities throughout the region. When you work with me, you'll get the resources and support of my Best Agent Team.

**Dream Vacations**

43 Digby Avenue, Brockton • (774) 330-8919  
www.LCogliano.dreamvacations.com

As your dedicated Vacation Specialists, we take pride in providing attention to detail and expert advice to every customer. When you book with us, you can expect to receive excellent customer service on all travel purchases; unbiased advice to determine the most appropriate vacation style for your personality; and the latest technology available.

**RTI Empowerment Center**

769 Washington Street, Stoughton • (917) 374-3631  
www.rti.org

The mission of the Revolution To Inspire Empowerment Center (RTIEC) focuses on empowering the community and supporting the holistic development of families and young people through programming in the arts, youth empowerment and community efforts. RTIEC serves as a community gathering place for a wide variety of programs and events that foster access to educational, cultural and economic opportunities.

## Starting a Business?

Need help starting your business?  
Looking for money to start your business?

The Metro South Business Assistance Can Help!

**Premier Sponsor:**

**Major Sponsors:**

**COUNSELING:** Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

**REFERENCE MATERIALS:** An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

**ACCESS:** To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

**EDUCATION:** Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 • [metrosouthchamber.com/resources/business-assistance](http://metrosouthchamber.com/resources/business-assistance)

## When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space  
Over 500 Hotel Rooms • Many Parks & Lakes

The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care** facilities, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.

Metro South Regional Economic Development Organization

For more info, contact the Metro South Chamber of Commerce,  
508.586.0500 • [www.metrosouthchamber.com](http://www.metrosouthchamber.com)

## BUSINESS EVENTS *Planner*

### October 3

#### Legislative Reception

5:00 pm - 7:30 pm  
Donahue Hall, Stonehill College  
320 Washington Street, North Easton

Join the Chamber for an evening of networking in a wonderful setting.

Cost: \$5 members, \$15 future members.

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

### October 18

#### Business After Hours

5:00 pm - 7:30 pm  
Wood Palace Kitchens  
7 Mill Street, Middleborough

Join the Chamber for an evening of fantastic food & networking.

Cost: Free!

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

### October 24

#### Good Morning Metro South

7:30 am - 9:00 am  
Concord Foods  
10 Minuteman Way, Brockton

Join the Chamber for a business breakfast!

Cost: \$25 members, \$35 future-members.

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

#### IT'S EASY TO REGISTER!

(508) 586-0500 ☎

(508) 587-1340 📠

E-mail: [info@metrosouthchamber.com](mailto:info@metrosouthchamber.com) ✉

Online: [www.metrosouthchamber.com](http://www.metrosouthchamber.com)

Send reservation and payment to:

**Metro South Chamber of Commerce**

Sixty School Street

Brockton, MA 02301-4087



### November 14

#### 105th Annual Meeting Expo

10:30 am - 12:00 pm & 1:30 pm - 3:00 pm  
The Multipurpose Auditorium at Teen Challenge  
1315 Main Street, Brockton

Join the Chamber for this exhibition of local businesses!

Cost: Free to walk the floor, expo tables \$499 for members and \$599 for future-members.

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

### November 14

#### 105th Annual Meeting Luncheon

12:00 pm - 1:30 pm  
The Multipurpose Auditorium at Teen Challenge  
1315 Main Street, Brockton

Join the Chamber for a presentation by Maria Milagros Vazquez, networking, door prizes, and more!

Cost: \$100 for members, \$135 for future-members.

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

### December 6

#### Good Morning Metro South

7:30 am - 9:00 am  
Good Samaritan Medical Center  
235 North Pearl Street, Brockton

Join the Chamber for a business breakfast!

Cost: \$25 for members, \$35 for future-members.

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

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