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Actionreport



May
2022

www.metrosouthchamber.com

Small Biz & Entrepreneur Awards Celebrate Arts & Food Businesses

Friday, May 13 | 12:00 pm - 1:30 pm | Thorny Lea Golf Club | 159 Torrey Street, Brockton



Premier Sponsor:



Supporting Sponsors:



Molly McPherson, M.S., APR

Please join the Chamber and premier sponsor, Bank of America in recognizing the achievements and contributions of small businesses and entrepreneurs in creating new jobs and economic opportunities in the Metro South region on **Friday, May 13th @ 12:00PM**. Register: metrosouthchamber.com/calendar. Questions? Contact Cathryn Schofield, CSchofield@metrosouthchamber.com or call (508) 586-0500 x231.

The guest speaker of this event is Molly McPherson. Molly McPherson, M.S., APR is a nationally recognized expert on crisis public relations management in the age of social media and author of the book, "Indestructible: Reclaim Control and Respond with Confidence in a Media Crisis". Molly combines her knowledge of current communication practices with years of media and crisis management experience to help organizations manage issues -- from emerging to a crisis -- to ensure organizations surface with their reputation intact.

Host of the podcast "Confident Communications with Molly McPherson," she frequently speaks about communication trends, crisis communications, public relations, and social media crisis response to executives and organizations. Through her experience in FEMA's Office of External Affairs during post-Hurricane Katrina efforts and as Director of Communications for the Cruise Line International Association in Arlington, Virginia, Molly created a proven public relations framework for responding to a public backlash both online and in the press. @mollymcpherson on Twitter. Please visit mollymcpherson.com to learn more. Event attendees will have a chance to win a copy of her book, "Indestructible: Reclaim Control and Respond with Confidence in Media Crisis." *Continued on page 2.*

ENTREPRENEUR OF THE YEAR



Grand Flourish Collective
Derek Jesus
826 Crescent Street
Brockton, MA 02302
(508) 971-1603
gfco.biz



SMALL BIZ. OF THE YEAR



Mi Niña
Jamie Mammano
1020 W Chestnut Street
Brockton, MA 02301
(617) 889-6462
mininatortilla.com



**CALL FOR
NOMINATIONS**



24th
ATHENA
Annual
AWARDS

The Metro South Chamber and Eastern Bank will present the **24th Annual ATHENA Leadership Award** during a special luncheon to an exceptional individual who has achieved excellence in their business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.

For nomination forms, call Cathryn at (508) 586-0500 x 231. *More on page 8.*

Eastern Bank
JOIN US FOR GOOD

The Enterprise
MASSHIRE
GREATER BROCKTON
Workforce Board

**Celebrate National Small
Business Week! 5/2 - 5/5**

NATIONAL SMALL BUSINESS
WEEK VIRTUAL SUMMIT
May 2-5, 2022

Hosted by:
SBA
SCORE

For more than 50 years, the U.S. Small Business Administration (SBA) has celebrated National Small Business Week, which recognizes the critical contributions of America's entrepreneurs and small business owners. *Cont. page 4.*

31st Annual Small Business & Entrepreneur Awards Celebrate Food, Arts Businesses

Friday, May 13 | 12:00 pm - 1:30 pm | Thorny Lea Golf Club | 159 Torrey Street, Brockton | Guest Speaker: Molly McPherson, PR Crisis Management Specialist



The 2022 Small Business and Entrepreneur of the Year Awards will be presented at a special chamber program on Friday, May 13, from 12:00pm - 1:30 pm at Thorny Lea Golf Club in Brockton. Please join the Chamber and premier sponsor, Bank of America in recognizing the achievements and contributions of small businesses and entrepreneurs in creating new jobs and economic opportunities in the Metro South region!

Featuring guest speaker, Molly McPherson, M.S., APR. Companies are rated on their creativity and imagination in the development of their business, demonstration of growth, and a reflection on internal and external social responsibility.

To learn more and to register, visit metrosouthchamber.com/calendar-registration. Questions? Contact Cathryn at CSchofield@metrosouthchamber.com or call (508) 586-0500 x 231.

Program Sponsors:

BANK OF AMERICA



The Enterprise

Small Business of the Year Criteria:
50 or less full-time employees (or equivalent); in business more than 3 consecutive years under the current ownership; for-profit business.

Entrepreneur of the Year Criteria:
10 or less full-time employees (or equivalent); in business less than 3 years; a for-profit business.

Prior Small Business of the Year Recipients

2021 Mallory Headsets, Inc.
2020 South Shore SoftWash LLC
2019 Immerse Agency
2018 Just Desserts Bakery & Cafe
2017 Wood Palace Kitchens
2016 Strange Planet Printing
2015 Maguire's Bar & Grill
2014 J.M. Pet Resort
2013 Solex Payroll Systems, Inc.
2012 Vincente's Tropical Grocery
2011 McGuigan's Pub
2010 Prisco's Market
2009 MCG Partners
2008 Heights Crossing
2007 Westgate Lanes
2006 Cindy's Kitchen
2005 Northeast Wholesale Nail & Fastener Supply
2004 Dupliron, Inc.
2003 Modern Auto Body
2002 United Furniture, Inc.
2001 Robert Sharkansky & Company, CPA

Prior Entrepreneur of the Year Recipients

2021 Fusion Dolls
2020 Empower Nutrition
2019 LAUNCH
2018 Shovel Town Brewery
2017 Epicure Wine & Jazz Bar
2016 Elvera's Cafe
2015 The Sound Lab
2014 JJ's Caffe
2013 James Tran, SKY8 Shrimp Farm, LLC
2012 Billy Michaud, Sparky's Import Repair
2011 Al Ata, Elie Baking Corp
2010 Patricia Winberg, Topnotch Design Studio
2009 Michelle Cully, XPressman Trucking & Courier
2008 Robert Monahan, UPPAbaby
2007 Howard Wright, Wright Technology
2006 Rob Peters, Rob Peters Entertainment
2005 Jeffrey Chrzanowski, Spark Street Auto Body
2004 Charles Bernard, The DJ Experience
2003 James Messinger, The Crazy Chefs Caterers
2002 Jerome Offutt, Top Quality Staffing
2001 Randy Yanoff, Eye of the Tiger Karate

ENTREPRENEUR OF THE YEAR



Derek Jesus, Grand Flourish Collective



Vicente met at Artists for Humanity and have a strong desire to give back to the community with art shows & events supporting Brockton's creatives. Visit gfco.biz to learn more.



Grand Flourish Collective at 826 Crescent Street in Brockton has brought art and high quality customer service to their shop, offering an open-concept layout, TV, snacks, drinks, numbing creams, and saniderm healing patches for their customers (which cuts the healing time in half!)

GFC artists Andy Vicente and Salena McAlarney collaborated to design and complete the mural featured on the recently built Mayor Bill Carpenter Parking Garage near Enso Flats. They also did the Legion Parkway Power of Art mural. They have 4 full-time employees, 1 part-time receptionist, and have trained 2 apprentices. Their employees represent Brockton's diverse population: Cape Verdean, Haitian, Irish, and Jewish.

Derek Jesus and Andy



Brockton artists Andy Vicente and Salena McAlarney designed the mural on the new parking garage at Petronelli Way in Brockton. [Alyssa Stone/The Enterprise]

SMALL BUSINESS OF THE YEAR



Jamie Mammano, Mi Niña



Mi Niña opened their doors in 2011 and is the first tortilla bakery in New England that produces tortillas authentically from a true old-world recipe. The Needham-based brand was founded by Boston chef Jamie

Mammano, the man behind upscale restaurants including Mistral, a French/Mediterranean bistro in Boston's South End. Describing the painstaking journey to launch Mi Niña, Mammano told Boston magazine in 2014 that making authentic Mexican tortillas on a mass scale has been the biggest challenge of his culinary career. Mammano said he was inspired to do so by the delicious tortillas he craved and brought back to Boston from his wife's hometown of Tijuana, Mexico. Mi Niña recently invested 12 million dollars in their new Brockton facility and has created 20 new jobs. Their new building has been renovated into a state-of-the-art Tortilleria boasting 43,000 square feet. Visit mininatortilla.com to learn more.



BOARD OF DIRECTORS, OFFICERS

Chair of the Board Joseph Casey, HarborOne Bank	Vice Chair Economic Development Dan Evans, Evans Machine Co. Inc.
President and CEO Christopher Cooney, CCE, MPA, Metro South Chamber of Commerce	Vice Chair Government Affairs George Spilios, Crown Uniform & Linen Service
Chair-Elect Richard Hynes, Barbour Corporation	Vice Chair Community Affairs Mahsa Khanbabai, Khanbabai Immigration Law
Treasurer Gregory Hart, CPA, Summer St Financial Advisors LLC	Vice Chair Membership Development Friend Weiler, Consultant
	Immediate Past Chair Fred Clark, Bridgewater State University

BOARD OF DIRECTORS, DIRECTORS

Paul Anghinetti - Bank of America	Mike Lambert- Brockton Area Transit Authority
Carol Chin - McDonald’s Franchisee	Kelly Mallory - Mallory Headsets, Inc.
Michele Cinquegrano - Verizon	Jeni Mather - J.M. Pet Resort
Todd Copeland - Copeland Auto Group	Matthew Osborne - Eastern Bank
Donald Donnalsen - Beantown Builders, Inc.	Jay Pike, CPA - Citrin Cooperman
Nelson Fernandes - JJ’s Caffee	Albert Senesie - Victory Human Services
Rick Fisher - Bluestone Bank	Rich Spencer - North Easton Savings Bank
Matthew Hesketh - Good Samaritan Medical Center - Steward Health Care	Andrew St. Pierre - Brockton Plumbing & Heating Supply
Chuck Jones - Harbor Health	Lisa Stratton - The Enterprise
Sue Joss- Brockton Neighborhood Health Center	David Teixeira- The Mattress Maker of New England

CHAMBER STAFF (508) 586-0500 Front Desk x 221

Christopher Cooney, CCE, IOM, MPA President and CEO x 223	Marcy Venezia, Nightingale Group LLC Membership Sales x 229
Emma Stratton Director of Communications x 222	Theresa Lobo-Albin Finance x 230
Cathryn Schofield Programs & Events Coordinator x 231	Newsletter Written & Designed by Emma Stratton. Printing Provided by The Enterprise.



CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

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ACTION Report Volume 22 - Issue 5
(USPS-410630) is published monthly except for combined July/August for \$5.00 per year by the Metro South Chamber of Commerce, Sixty School Street, Brockton, MA 02301-4087. Periodical Postage Paid at Brockton, MA.

POSTMASTER: Send address changes to Action Report, Sixty School Street, Brockton, MA 02301-4087

The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

Calendar Sponsor:



May 03

CHAMBER Calendar

Networking at events is one of the most effective ways to grow your business!

03

Entrepreneurial Workshop: Business Financials 10:00 am
Webinar offered by SEED. Corporation

04

Ambassador Meeting 9:00 am
Zoom Virtual Meeting

06

One Year Celebration: Live Well Nutrition 4:00 pm
Live Well Nutrition @ 603 Centre Street, Brockton

12

Sell Online with E-Commerce 10:00 am
Webinar offered by Grow with Google

13

Small Biz & Entrepreneur of the Year Awards 12:00 pm
Thorny Lea Golf Club, 159 Torrey Street, Brockton

19

“Apply for Diversity Certification as a Massachusetts-based Business” 10:00 am
Virtual workshop, offered by MA Supplier Diversity Office

25

Board of Directors Meeting 12:30 pm
Zoom Virtual Meeting

25

Business After Hours: w Bank 5:00 pm
Abington Bank @ 95 N. Franklin Street, Holbrook

June

16

Regional Chamber After Hours 5:30 pm
Norwood Space Center, 83 Morse Street, Norwood

17

ATHENA Leadership Award 12:00 pm
Location TBA

22

Business After Hours: LukeJackson Benefit and HR Solutions 5:00 pm
Hosted at The Children’s Museum in Easton, 9 Sullivan Avenue

29

Get Your Local Biz on Google Search & Maps 2:00 pm
Webinar offered by Grow with Google

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. To learn more, please email Cathryn at CSchofield@metrosouthchamber.com.

Note: All meetings are held at the Metro South Chamber Office (via Zoom) or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

UP-TO-DATE News



MassDevelopment Monthly Office Hours at the Chamber with Jay Pateakos

Jay Pateakos, Vice President of Business Development for the South Region of MassDevelopment will host a series of virtual office hours through the Metro South Chamber of Commerce.

Pateakos will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

For more information, email Jay at jpateakos@massdevelopment.com or call (508) 678-0533 x 1201.

Exclusive Staples Discounts for Chamber Members

Members of the Metro South Chamber of Commerce have access to special partner discounts, 10% off in-store regularly priced purchases and 20% off Printing and Marketing Services, every time they shop in store. They can save on an assortment of products, from signage, to PPE, to business essentials, and more! Visit www.metroouthchamber.com/membership/savings/ to learn more.

Members - send Good News to estration@metrosouthchamber.com

Sponsored by: Good Samaritan Medical Center

MSBDC Calendar - Online Training

Visit msbdc.org/training to register

- 5/4: Export Distribution Contracts & Managing Your Distributor Network
- 5/5: Tech Talk with Rob @ MSBDC
- 5/10: Be Profitable Module 1: Tuning Your Operational & Business Model
- 5/10: Protect Your Passwords with a Password Manager
- 5/11: Nuts and Bolts of Federal Government Contracting
- 5/11: How to Become Women-Owned Certified with SBA
- 5/12: SWOT Analysis - A Powerful Management Tool
- 5/17: Capabilities Statements - Best of Both Worlds, Part 1
- 5/18: Financial Well-Being - Budgeting & Credit
- 5/24: Capabilities Statements - Best of Both Worlds, Part 2
- 5/24: Soup to Nuts: Ingredients of a Business Plan
- 5/25: NAICS, PSC, FSC and Forecasts
- 5/26: Be Profitable Module 2: Better Financial Management
- 5/26: Basics of Starting Your Business
- 5/31: How to Open a Business in Massachusetts Legally

Fuller Craft Museum Presents: "Out of Bounds: The Art of Croquet" Opens 6/4

Out of Bounds: The Art of Croquet is a striking exhibition of croquet

mallets and balls made by 21 of the world's leading wood artists, each exploring the function, form, and historic allure of the enduring sport. In reimagining the ball and mallet, the show's exhibiting artists explore a wide range of subjects—from creative concerns to contemporary social issues—with clarity, wit, and technical skill. Exhibition curators—Jennifer-Navva Milliken, Artistic Director at the Center for Art in Wood in Philadelphia, PA, and furniture maker Silas Kopf from Northampton, MA—are both amateur devotees of the sport. Participating artists include Ted Blachly, Mark del Guidice, Annie Evelyn, Amy Forsyth, Scott Grove, Michael Hosaluk, Thomas Hucker, Katie Hudnall, Beth Ireland, Yuri Kobayashi, Silas Kopf, Jim Macdonald, Adam John Manley, Craig Nutt, Graeme Priddle, Ellie Richards, Sylvie Rosenthal, Mark Sfirri, Alf Sharp, Elizabeth Spotswood Spencer, and Kimberly Winkle. This exhibit will be on display at Fuller Craft Museum, 455 Oak Street in Brockton through October 30, 2022. The Fuller Craft Museum is FREE to all Brockton residents. Hours of operation are Tuesday-Sunday, 10AM-5PM. To learn more, visit fullercraft.org.

CORI Friendly Career & Community Resource Fair

Improving community safety by connecting people to quality employment opportunities. May 5, 12pm-3pm @ War Memorial

Building, 156 West Elm Street in Brockton. For more info, contact Jim Frazier, Community Outreach Re-Entry Specialist, Plymouth County Sheriff's Department (508) 830-6200 x438 / JFrazier@pcsdma.org

Adult & Teen Challenge: 6th Annual Run to End Addiction May 6th in Brockton

OUR RACE IS FINALLY BACK IN PERSON!! Come join us on May 21st at Myles Standish State Park. Come have fun running to fight addiction and share with us great memories. All runners will receive a medal and T-Shirt. Recovery, like a race, takes a lot of training and hard work. Adult & Teen Challenge Massachusetts provides the best training to run the race of life. The result of our unique training ground is freedom from addiction for the individual. This is where you come in. Your support and encouragement can change the lives of many men and women. With your help, hope can continue to grow. Run, walk, support a team, and/or start your own. Simply put, be involved and Run to End Addiction! Visit tcmassachusetts.org/5k/ to learn more and register

OCES: March to End Elder Abuse June 15th

11AM at Brockton COA, 10 Father Kenney Way, continues along Main Street to OCES' office then back to the COA for a special Grab & Go lunch with guest speakers. Visit ocesma.org to sign up and learn more.

Health Care Matters

Sponsored by: Good Samaritan Medical Center 235 North Pearl Street, Brockton, MA 02301 508-427-3000

www.goodsamaritanmedical.org

Good Samaritan Medical Center

A STEWARD FAMILY HOSPITAL



Good Samaritan Medical Center Breast Center Marks One Year Anniversary

Good Samaritan Medical Center's Breast Center recently celebrated one year of caring for patients at its North Easton location. The Breast Center hosted a reception

on April 14 to thank and appreciate all those that have been part of the program since its inception in 2021. The Anniversary event was dedicated to Breast Center patients and the collaboration and commitment of numerous colleagues in building an important program for our community.

Dr. Kerry Bennett, Medical Director, leads the team in providing compassionate, high-quality care. She is joined by Richard Paulson, MD, Cat Melendy, RN, Nurse Navigator, and

an entire staff dedicated to providing comprehensive care for breast conditions.

The Breast Center offers personalized, integrated treatments for a wide range of breast conditions. The Center also offers high-risk and genetic counseling. To learn more visit: <https://www.goodsamaritanmedical.org/breast-center>

The Breast Center is located at 15 Roche Brother's Way, Washington Place Building, Suite 220, North Easton MA 02356, (774) 568-8534.



Dr. Kerry Bennett, Breast Surgeon and Medical Director, Good Samaritan Medical Center Breast Center.

Free & Affordable Business Workshops



*See page 4 for a calendar of MA Small Business Development Center (MSBDC) workshops, and check page 11 and 12 for additional workshops offered by SCORE, South Eastern Economic Development (SEED) Corporation, NeighborWorks Housing Solutions, MA Supplier Diversity Office, and more!

Grow with Google

RETAILERS NEED TO BE ONLINE

- 58% of global purchases were prompted by something that the shopper saw online.
- 46% of shoppers confirm inventory online before visiting a store.
- 45% of shoppers buy online and then pick up in-store.

(Google/ Ipsos)

"Sell Online With eCommerce Tools"

Presented by Google Trainer, Bryan Caplan



Grow with Google: Sell Online with E-Commerce Tools

Date & Time: May 12, 10:00am (webinar)

Register: metrosouthchamber.com/event/sell-online-with-e-commerce-tools/


Description: Join Bryan Caplan, Speaker for Grow with Google, as he walks you through how to sell your products online. We'll walk through listing your products for free with Google Business Profile and Merchant Center. And we'll show you one way to sell on your website, using an E-Commerce store built with Shopify. Plus, learn about more helpful tools to

stand out online, such as Local Opportunity Finder and Grow My Store. In this workshop, we'll:

- Discuss the Products tab in Google Business Profile
- Introduce Google Merchant Center and the basics of creating a free account and a product feed
- Show you set up an E-Commerce website using Shopify

UP-TO-DATE GOOGLE BUSINESS LISTINGS ARE...

- 2X more likely to be considered reputable.
- 138% more likely to have searchers visit the location.
- 229% more likely to have searchers consider purchasing from them.



Grow with Google

Grow with Google: Get Your Local Business on Google Search and Maps

Date & Time: June 29, 2:00pm (webinar)

Register: metrosouthchamber.com/event/get-your-local-business-on-google-search-and-maps/

Description: Join Bryan Caplan, Speaker for Grow with Google, for an info-packed webinar dedicated to growing your business online. In this 45-minute webinar, you'll learn about Google Business Profile, a free tool for local businesses who want to connect with customers on Google Search and Maps.

Get hands-on help creating or updating your business profile or a simple website. In this workshop we'll discuss best practices for:

- Create or claim your Business Profile on Google
- Manage your business info across Google Search and Maps
- Use Google Business Profile to connect with potential customers

National Small Biz Week, SBA Virtual Summit



NATIONAL SMALL BUSINESS WEEK VIRTUAL SUMMIT

May 2-5, 2022

Hosted by:



Join the U.S. Small Business Administration May 2 – May 5, 2022, for the National Small Business Week Virtual Summit hosted by the U.S. Small Business Administration and SCORE.

Attend this free, virtual summit to access critical federal resources, learn new business strategies, meet other business owners and chat with industry experts! This 4-day, action-packed event will include honoring small businesses around the country, educational sessions, online business resources, and exciting speakers.

"National Small Business Week is a time to honor and celebrate America's entrepreneurs and innovative startups. This year's theme, 'Building a Better America through Entrepreneurship,' celebrates the resiliency and tenacity of America's entrepreneurs who are doing their part to power our nation's historic economic comeback." - Administrator Isabella Casillas Guzman

Visit <https://bit.ly/375uOvN> to register and learn more.

SEED Corp. Business Entrepreneurial Workshop Series

Basic Entrepreneurial Workshop: Business Fundamentals

Date & Time: 6/7/2022 @ 10AM

Register: seedcorp.com/events

Contact: jmello@seedcorp.com

Description: SEED Corporation and Merrimack Valley Credit Union provide this free, virtual entrepreneurial workshop in which participants will learn the fundamentals of planning, preparing for and financing a small business. Other business assistance resources explored will include programs and services administered by the U.S. Small Business Administration, Massachusetts Small Business Development Center, & SCORE. The workshop is open to anyone currently in business, starting a business, or thinking about someday owning a business, as well as business assistance professionals who would like to learn more about SEED's technical assistance programming. Attendees will be provided with a free business plan guide and other materials and will be introduced to free and confidential business assistance resources available to them locally and regionally.



Basic Entrepreneurial Workshop: Business Financials

Date & Time: 6/9/2022 @ 10AM

Register: seedcorp.com/events

Description: SEED Corporation and Merrimack Valley Credit Union in cooperation with the Metro South Chamber of Commerce provide this free, virtual entrepreneurial workshop in which participants will learn how to read and a balance sheet, income statement, and cash flow statement, and keep on top of their business finances. The workshop also explains how a small business owner can anticipate financial needs in order to operate the business more efficiently through a deeper understanding of their financial picture. The workshop is open to anyone currently in business, starting a business, or thinking about someday owning a business, as well as business assistance professionals who would like to learn more about SEED's technical assistance programming. Attendees will be provided with a free business plan guide that includes financial templates and will be introduced to free and confidential business assistance resources available to them locally and regionally.

Empower Small Biz: MGCC Grants & Resources



EMPOWER SMALL BUSINESSES: Additional COVID Business Resources and Grants from Mass Growth Capital Corporation (MGCC)

Massachusetts Growth Capital Corporation (MGCC) functions as a one-stop resource for debt financing for small businesses.

The purpose of MGCC is to create and preserve jobs at small businesses, inclusive of those owned by women, minorities, immigrants and veterans. MGCC also works to promote economic development throughout the Commonwealth, with special paid attention to business needs in underserved areas, Gateway Cities and low to moderate income communities. Visit www.empoweringsmallbusiness.org to learn more and apply for the follow grants:

BIZ-M-POWER GRANT: This program is focused on assisting low-income and moderate-income entrepreneurs with their acquisition, expansion, improvement or lease of a facility, purchase or lease of equipment, or with meeting other capital needs of a business through crowdfunding. The objective is to provide entrepreneurs with new knowledge and skills for growing their business and advancing toward innovative approaches to obtaining capital through the earned support of local residents, neighborhoods, community members, and stakeholders alike.

EMPOWER DIGITAL GRANT: This program seeks to support the development of digital capabilities and consequent growth of small businesses of socially and economically disadvantaged individuals with the support of our Small Business Technical Assistance (SBTA) providers.

SMALL BIZ. TECHNICAL ASSISTANCE GRANT: MGCC is seeking proposals from not-for-profit organizations that provide technical assistance to underserved small businesses and start-ups in Massachusetts for FY2022.

Brockton Area Construction Career Day 6/3



Brockton Area Construction Career Day will give area high school students an exciting, immersive opportunity to learn about career pathways in many varied construction related industries.

Incorporating hands-on activities and live demonstrations, professionals from a wide variety of these industries are available to give students a taste of what it would be like to work in their respective fields. Students will explore careers in building/remodeling, engineering, paving/sealcoating, electrical, plumbing/HVAC, architecture, welding & mechanical, land surveying, solar & energy, smart technologies, landscaping, utilities, management, and more.

To learn how to exhibit and participate, or for sponsorship or volunteering opportunities, call John Nesti at MassHire Greater Brockton Workforce Board (508) 584-9800, or email JNesti@masshiregbwb.org



Baker-Polito Administration Files \$3.5 Billion Economic Development Legislation

The FORWARD bill will make investments in all 351 cities and towns in Massachusetts



Governor Charlie Baker filed legislation to make \$3.5 billion in investments to support Massachusetts's path forward as the Commonwealth transitions into a post-pandemic world, including projects to strengthen state infrastructure, create jobs and invest in all 351 cities and towns in the Commonwealth.

The legislation, An Act Investing in Future Opportunities for Resiliency, Workforce, and Revitalized Downtowns (FORWARD) includes \$2.3 billion in funding from the federal American Rescue Plan Act (ARPA) and over \$1.256 billion in capital bond authorizations.

The announcement was made in Lynn at Breakwater North Harbor, a 331-unit apartment community that broke ground in 2019 and was built in part as a result of a \$1.2 million MassWorks grant to fund roadway and water infrastructure improvements, and a \$1 million Seaport Economic Council grant to ensure long-term integrity of the adjacent shoreline along North Harbor.

The legislation filed today would direct approximately \$27 million to Lynn including \$13 million for improvements to the Lynn Heritage State Park, \$10 million for the South Harbor waterfront redevelopment site on the Lynnway, and millions more for traffic and safety improvements at the intersection of Broad and Washington Streets, as well as for local economic recovery in the city.

"The Commonwealth has an opportunity to make significant investments now to help our communities and local economies emerge stronger in a post-pandemic world," said Governor Charlie Baker. "The FORWARD legislation will make investments in every municipality in Massachusetts, strengthening downtowns, improving the resiliency of infrastructure and giving workers the tools they need to succeed in today's economy. We look forward to working with the Legislature to take action on this bill quickly to ensure cities and towns receive much-needed recovery funding."

"This bill will support hundreds of local projects, whether through funding to improve green spaces or grants to support economic development," said Lt. Governor Karyn Polito. "Making these local investments will help cities and towns fortify their infrastructure and redevelop their downtowns."

Read the full press release: www.mass.gov/news/baker-polito-administration-files-35-billion-economic-development-legislation

Lt. Gov. Polito Visits BSU, State FutureSkills Roadshow



Fred Clark, BSU President and Past Chamber Board Chair; Dan Evans, EMI, Chamber Vice Chair Economic Development; MA Lt. Gov. Karyn Polito; Chris Cooney, MSCC President.



Executive Office of Labor and Workforce Development
Executive Office of Housing and Economic Development



Lt. Gov. Karyn Polito visited Bridgewater State University last month as part of the

State's new FutureSkills Regional Upskilling Roadshows, where attendees can engage with their Workforce Board and Market Makers to learn how to participate in workforce programs and access available funding. The goal is to help connect employers to new and existing workforce supports from the Commonwealth.

To learn more, visit mass.gov/futureskills-roadshows.

Good Day Metro South Focuses on Regional Infrastructure Developments @ Massasoit



Ray DiPasquale, Massasoit Community College



Jean Fox, MassDOT, South Coast Rail



Mike Lambert, BAT



Margaret Laforest, MA Office of Biz Development



Anthony DeSimone, Cunningham & Associates

The Chamber's recent Good Day Metro South program at Massasoit Community College's Student Center highlighted regional infrastructure developments impacting the Metro South region. Guest speakers included Ray DiPasquale, new Massasoit Community College President; Jean Fox, MassDOT, South Coast Rail Project Manager; Mike Lambert, Brockton Area Transit Authority; Margaret Laforest, Massachusetts Office of Business Development; and Anthony DeSimone, Cunningham & Associates. Topics covered included ERC Tax Credit, Higher Education, Public Transportation, and Business Development.

We were joined by State Senator Mike Brady, State Rep Michelle DuBois, City of Brockton Mayor Robert F. Sullivan, City Councilor-At-Large Moises Rodrigues, and City Councilor Shirley Asack.

Photos courtesy of Rich Morgan Photography, visit the Chamber's Flickr at [flickr.com/metrosouthchamber/albums](https://www.flickr.com/photos/metrosouthchamber/albums/) to view the full set of event photos!



Cindy Kong & Daniela Andrade, Brockton Redevelopment Authority.



Mayor of Brockton, Robert F. Sullivan.



Sue Joss, Brockton Neighborhood Health Center; Ray DiPasquale, Massasoit; Jean Fox, MassDOT; Margaret Laforest, MOBD; Rich Hynes, Barbour Corporation; Mike Lambert, BAT; Anthony DeSimone, Cunningham & Associates; Chris Cooney, MSCC.

Undersecretary Palleschi Recognizes Family Run, Conley Funeral Home in Brockton



Conley Funeral Home, 138 Belmont Street in Brockton

Undersecretary Edward A. Palleschi of the Office of Consumer Affairs and Business Regulation (OCABR) recently visited Conley Funeral Home in Brockton to present co-owners and sisters, Anne Conley Roan and Jane Conley Lukasiewicz, with OCABR's Licensee Recognition Certificate of Excellence. Conley Funeral Home is a family owned and operated business that has been

serving the Brockton community for over 120 years.

In recognition of this achievement, constituents from Brockton Mayor Robert F. Sullivan's Office attended the ceremony and issued a citation to Conley Funeral Home. Christopher Cooney, President of the Metro South Chamber of Commerce who was also in attendance, nominated the sisters for their outstanding efforts for continuous operation of the family run business decade after decade.

OCABR oversees the Division of Occupational Licensure which issues and regulates licenses within the funeral profession in Massachusetts through the Board of Registration of Embalming and Funeral Directing. OCABR also has oversight of the Division of Banks, Division of Insurance, Department of Telecommunications and Cable, and Division of Standards, and works to ensure a fair playing field for Massachusetts businesses as well as empowering consumers through advocacy and education. For more information visit [Mass.gov/OCABR](https://www.mass.gov/OCABR)

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ATHENA Award - Honoring & Empowering Women Leaders: Call for Nominations

In June, the Metro South Chamber of Commerce and Eastern Bank will present the 24th Annual ATHENA Award to an exceptional individual who has achieved excellence in their business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.

The ATHENA Leadership Award® was inspired by the goddess of Greek mythology known for her strength, courage, wisdom and enlightenment — qualities embodied in the ATHENA Leadership Model. The Award is unique in both scope — local, national and international — and the ATHENA mission upon which it is based. The ATHENA Leadership Award is presented to a woman, or man, who is honored for professional excellence, community service and for actively assisting women in their attainment of professional excellence and leadership skills.

Since the program's start in 1982, more than 7,000 exemplary leaders in over 500 communities have received the prestigious ATHENA Award in the United States, Bermuda, Canada, China, Greece, India, Russia, United Arab Emirates and United Kingdom. By honoring exceptional leaders, the ATHENA Leadership Award Program seeks to inspire others to achieve excellence in their professional and personal lives.

The ATHENA Leadership Award is presented annually by chambers of commerce, women's organizations and universities. The award is established through local host organizations in partnership with ATHENA International. Learn more about the program at www.athenainternational.org.

The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities, and government.

To nominate an individual for an ATHENA Award, or for more information please contact Cathryn at (508) 586-0500 x 231 or email at CSchofield@metrosouthchamber.com. Learn more online at metrosouthchamber.com/event/athena2022/

Prior ATHENA Recipients

- 2020 Nancy Gustafson, Brockton Public Schools
- 2019 Sharon Wolder, Brockton Public Schools
- 2018 June Saba-Maguire, Brockton Public Schools
- 2017 Diane Bell, BSU
- 2016 Cheryl Opper, School on Wheels
- 2015 Mary Waldron, BSU
- 2014 Janet Trask, Brockton VA Hospital
- 2013 Kathleen Smith, Brockton Public Schools
- 2012 Ruth Bramson, Girl Scouts of Eastern MA
- 2011 Elaine Reiser, Brockton Area Multi-Services

- 2010 Anne DeMinico, St. Joseph Manor
- 2009 Sue Joss, Brockton Neighborhood Health Center
- 2008 Vanessa Tierny, Brockton Area Multi-Services
- 2007 Susan Szachowicz, Brockton High Principal
- 2006 Loretta Degrazio, East Coast Petroleum
- 2005 Marianne Wroble Cox, WXHR 1460AM Radio
- 2004 Shailah Stewart, Brockton Public Schools
- 2003 Linda Faria Braun, The Adult Learning Center
- 2002 Christine Karavites, Proteas Consulting
- 2001 Barbara Duffy, My Turn, Inc.
- 2000 Noelle Foye, Brockton Elementary School Nurse
- 1999 Janice Cunningham, East Bridgewater Police

Sponsored by:



The Enterprise

"We develop, support and honor women leaders from the classroom to the boardroom."

- ATHENA International



Brockton Clean-Up Sponsored by MSCC, DBA and City Councilor Jeff Thompson



Metro South Chamber President Chris Cooney; Mary Waldron, Old Colony Planning Council, Downtown Brockton Association; David Teixeira, City Councilor, Mattress Maker of New England.



Many gathered recently in support of Brockton Clean Up Day, where City Officials, business owners, and residents

collaborated on litter removal of Brockton's downtown area. Lady C&J catered the event with snacks and refreshments. Keep Brockton Clean, Don't Litter!

Save the Dates! Upcoming Ribbon Cuttings & After Hours

Friday, May 6 | 4:00PM | Live Well Nutrition, LLC | 603 Centre Street, Brockton



Please join us on **Friday, May 6th at 4PM** for a One Year Anniversary Celebration with Live Well Nutrition at 603 Centre Street in Brockton. There will be food and drink samples, opportunity to network with other Metro South business people, photo-op, and more! Register online at

metrosouthchamber.com/events, or contact Cathryn Schofield for assistance at (508) 586-0500 x 231 / CSchofield@metrosouthchamber.com

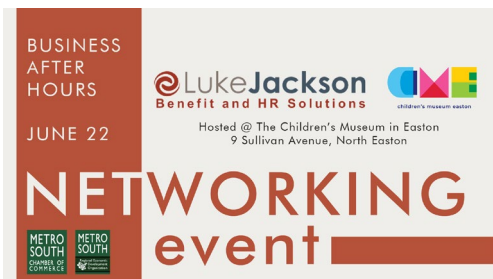
Wednesday, May 25 | 5:00PM | Abington Bank | 95 N. Franklin Street, Brockton



Please join us on **Wednesday, May 25th at 5PM** for a Business After Hours at Abington Bank's Holbrook branch on 95 N. Franklin Street. Enjoy delicious food and beverages while connecting with potential customers, existing chamber members and friends in the Metro South community.

Tickets to this event are complimentary, but please register online at metrosouthchamber.com/events, or contact Cathryn Schofield for assistance at (508) 586-0500 x 231 / CSchofield@metrosouthchamber.com

Wednesday, June 22 | 5:00PM | Luke Jackson Corp. @ The Children's Museum in Easton



Please join us on **Wednesday, June 22nd at 5PM** for a Business After Hours with Luke Jackson Benefit & HR Solutions, hosted at The Children's Museum in Easton at 9 Sullivan Ave, North Easton. Register online at metrosouthchamber.com/events, or contact Cathryn Schofield for

assistance at (508) 586-0500 x 231.

Real Estate Spotlight: 163 Clinton St, Brockton



Opportunity to purchase a commercial property with a 700 sqft building, a vehicle scale and .53 acres of land. The property owner will transfer a Junk Collectors License (Email Listing Broker for a Copy). Buyer, at Buyers sole cost and expense, is responsible for all due diligence. Contact Brian Droukas, brian@droukasrealestate.com (781) 844-0755

Real Estate Spotlight: 85 & 93 Mill St, Brockton



A 44,000 sqft property located in Brockton. Please contact me for additional information or to schedule a showing. HIGHWAY VISIBILITY & ACCESS ON ROUTE 24!! About 25 miles south of Boston. Approx 100,000 Vehicles Per Day on Route 24. High Ceiling, Heavy Power, City Water/Sewer, Natural Gas. Contact Brian Droukas, brian@droukasrealestate.com (781) 844-0755

Real Estate Spotlight: 88 Lincoln St, Brockton



FULLY LEASED 30,000 SF OFFICE BUILDING, fully Renovated in 2015, handicap accessible, private off-street parking, adjacent to Commuter Rail & BAT Bus Station, 1.07Acres, City Water & City Sewer, Average NOI \$400,000. View this property on youtube: https://youtu.be/IYz0Cs7t_tE. Contact Donahue

Associates at (508) 588-1717.

Real Estate Spotlight: 37 Belmont, 221 Main, 227-231 Main Street, Brockton (THREE BUILDINGS)



37 Belmont Street - 221 Main Street - 227-231 Main Street. Handsome older buildings with charm of yesterday and today's updates. Next to local court house, train and restaurants. Walk to bus service. Full sprinkler systems in all buildings. Each building has one elevator. Income \$562,395.00 /

Expense Estimate \$250,752.00. Current NOI \$311,643.00 / Potential NOI when full \$403,352.00. Three separate tax bills. Price: \$5,000,000. Contact Donahue Associates at (508) 588-1717.

WELCOME NEW MEMBERS!

Reinvesting in Our Community

Brewster Branding, LLC
Sharon Brewster
532 Page Street
2nd Floor Office #1
Stoughton, MA 02072
(508) 818-3644
brewsterbranding.com
Marketing/Public Relations

Family Rehab Clinic, Inc., Physical Therapy
Jean Placide
231 Main Street, Suite 103
Brockton, MA 02301
(508) 587-0404
familyrehabclinic.com
Physical Therapy

HD Pediatrics, LLC
Timothy DiBona
1524 Turnpike Street
Stoughton, MA 02072
(508) 230-9772
hdpedi.com
Medical

Hilliards Chocolate System
James Bourne
532 Page Street
275 East Center Street
West Bridgewater, MA 02379
(508) 587-3666
hilliardschocolate.com
Machinery

T. White Creations
Tricia White
83 Morse Street
Norwood, MA 02062
(508) 954-6506
twhitecreations.com
Marketing/Public Relations

For membership,
contact: Marcy Venezia

(508) 586-0500 x 229

MVenezia@metrosouthchamber.com

RENEWING Members

Thank you!

AccuRounds
All American Gasket
Anderson Insulation, Inc.
Aqua Leisure Industries, Inc.
B C Tent & Awning Company, Inc.
B.N. Yanow Company
Beacon Telecom, Inc.
Brent Warren Law, LLC
Brockton Housing Authority
Cambridge Savings Bank
Central Glass Company, Inc.
Colonial Maintenance Contractors Inc.
Comcast Business
Concord Square Development Co., Inc.
Duval's Pharmacy Inc.
ECO Recycling Systems, Inc.
Evans Machine Company, Inc.
Gouthro Plumbing & Heating
Hackwell-Boone Insurance Agency, Inc.
Hart Design DBA Edible South
Shore & South Coast
Hilliards Chocolate System
Irving's Home Center
Joel H. Schwartz, P.C.
Law Office of Robert R. Pellegrini,

Jr. Inc. DBA PK Boston Law
Minuteman Press of Canton
Niccoli Oil & Energy
OCES - Old Colony Elder Services
Office of Plymouth County District Attorney
Paramount Rug Company, Inc.
Paul E Saperstein Company, Inc.
Platinum Partners, LLC
Pop Tops Sportswear
Rexa, Inc.
Southeastern Regional School District
Spilldam Environmental, Inc.
TRACEY Environmental
Trojan Recycling, Inc. and Transfer Station
U.S. Small Business Administration
Victory Human Services
Wainwright Law Office, P.C.
WATD 95.9FM
Webster Park Rehab, a Division of Marquis Health Services
Weiss Sheet Metal
Woodwards Auto Parts & Spring Shop
Wright Technology Group

Federal, State & Regional COVID-19 Resources



The Metro South Chamber of Commerce is dedicated to providing support for our business community now more than ever - we're here for you. Below, please find an extensive list of federal, state, and regional resources available to you during the COVID-19 pandemic.

Brockton Redevelopment Authority

Contact: Robert Jenkins
(508) 586-3887

Center for Women & Enterprise

Contact: Carla Akalatian
(617) 532-0244

Massachusetts Office of Business Development (MOBD)

Contact: Margaret Laforest
617-939-3097
Contact: Susan Whitaker
617-620-1005

MA Small Business Development Center Network (MSBDC)

Contact: Jill Beresford (508) 673-9783

Massachusetts Supplier Diversity Office (SDO)

Contact: John Fitzpatrick
(617) 720-3300

MassDevelopment

Contact: Jay Pateakos
(508) 678-0533

MassHire Greater Brockton Workforce Board (MassHire GBWB)

Contact: Sheila Sullivan-Jardim
(508) 584-3234

MassHire Greater Brockton Career Center (MassHire GBCC)

Contact: John Murray
(508) 513-3400

Old Colony Planning Council

Contact: Mary Waldron
(508) 583-1833 ext. 202

SCORE Business Counselors

Contact: Peter Smith
(508) 587-2673

South Eastern Economic Development (SEED) Corporation

Contact: Sue Murray
(508) 822-1020

U.S. Small Business Administration (SBA)

Contact: Susan Lourie
(617) 565-5564

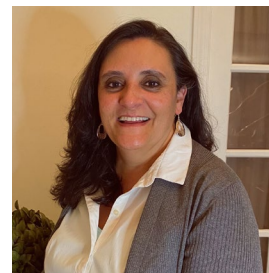
RAFT Program Offers \$10K Grants for Housing



The state-funded RAFT (Residential Assistance to Families in Transition), and ERAP (Emergency Rental Assistance Program) programs are tools used by the Housing Consumer Education Centers team to provide eligible households or individuals funding that can be used to help keep their housing, obtain new housing, or otherwise avoid becoming homeless. Funds provides short-term emergency financial assistance to help eligible tenants, landlords, or homeless by assisting with mortgage payments, rent, utility bills, and other costs. This special program targets households facing instability as a result of a COVID-19 (Coronavirus) related housing crisis due to a loss of wages or increase in expenses (e.g., medical expenses). Visit nhsmass.org/apply-for-raft to learn more.

The Massachusetts Homeowner Assistance Fund (Mass HAF) is available for homeowners who are behind on their mortgage payments because of the COVID-19 pandemic. The goal of HAF is to prevent foreclosures and displacements of eligible homeowners. Mass HAF is funded by the American Rescue Plan Act (ARPA). These are grants, not loans - you will not have to pay the money back. For more info, visit nhsmass.org/emergency-homeowner-mortgage-assistance.

Small Business Resource; We Speak Portuguese!



Theresa Lobo-Albin, Small Business Assistance



including one-on-one coaching through SCORE Counselors.

To learn more about business assistance resources in English and Portuguese contact Theresa Lobo-Albin at finance@metrosouthchamber.com or call (508) 586-0500 x 230. To learn more about the Business Assistance Center (BAC) and available business resources, visit www.metroouthchamber.com/resources/business-assistance. Individual counseling is available by appointment.

Affordable, Flexible Health Coverage for Small Biz



The Massachusetts Health Connector is here in support of small businesses and employees to make sure you know about the affordable and cost-saving health insurance options

available through www.MAhealthconnector.org/business.

This information session focuses on health insurance options available to small businesses and their employees through Health Connector for Business. A review of options available for individuals and families who are not eligible for coverage through their small employer is also

Employers' Experience with Health Connector for Business

Groups shopping through the Health Connector for Business receive greater cost savings and flexibility through these benefits:

- FLEXIBLE CHOICES**
Through our flexible employee choice models employers can allow employees to shop for different plans that fit their needs, all while keeping employer costs constant.
- REBATES**
CONNECTWELL: Employers with 1-25 enrolled employees will be eligible for a 15% rebate on the employer's premium contributions if 33% of employees complete one of 30+ approved wellness activities.
- TAX CREDITS**
SMALL BUSINESS HEALTH CARE TAX CREDIT: Only businesses that shop through state marketplaces can be eligible for the Small Business Health Care Tax Credit.
- NO FEES**
NO FEES OR MEMBERSHIP DUES: The Health Connector for Business allows for you to shop for coverage options and enroll in coverage without any fees or dues.

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included. The agenda includes:

- Coverage options for small employers
- Flexible Employee Choice models
- Exclusive cost-saving benefits such as the ConnectWell rebate program and the Small Business Tax Credit
- Health insurance options for individuals and families not eligible for small group coverage

Visit bit.ly/34i3AjX to view the recorded session. The slidedeck is also available at files.constantcontact.com/969219b8001/61411af4-586e-4d68-a1fe-796f7b812a7e.pdf

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.

The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit bridgewaterbiz.biz for more information.



The **Connect 24 Business Alliance (C24BA)**, formerly the Randolph & Stoughton Chambers of Commerce, was formed to increase strength and support for our members and provide more opportunities for our local business community to thrive. Visit connect24ba.com to learn more.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The **Easton Chamber of Commerce** is a non-profit 501(c)(6) membership organization representing business and professional people. The Easton Chamber of Commerce mission is to unite, guide and support Easton businesses with the goal of increasing economic opportunities and fostering a healthy business climate. Visit easton-chamber.com to learn more.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit norwellchamberofcommerce.com for more information.



The **South Shore Women's Business Network (SSWBN)**, established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit sswbn.org for more information.

Networking Group USA Partners with Chamber: Easton, Halifax, and West Bridgewater



The Metro South Chamber and Networking Group USA have formed a partnership to engage emerging businesses and help them grow. This is a low cost way to network, and in combination with Chamber membership, is great way to grow your business. Visitors are always welcome.

Networking Group USA has open seats for building your business by referral. Flexible, growth oriented and affordable, meeting are twice a month in person or via zoom.

Easton NGU - meets 8am, 2nd & 4th Weds via Zoom with quarterly social events contact MarcyVenzia@gmail.com

Waters NGU - Meets 8:30am 1st & 3rd Thurs at Keeping

Pace with Multiple Miracles in W. Bridgewater Contact Jane.McCarthy@rate.com

Taunton NGU meets 9-10am 1st & 3rd Tues Contact Kevin at QuackSellsHomes@gmail.com

To learn more contact Marcy Venezia at 781-223-8221 and watch this 3 minute video of the Waters Group overview. <https://bit.ly/3LJ1Dh0>

SEED Corp. Offers Brockton Business Loan Program

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island through:

- **Micro & Small Loans** up to \$250,000 available at 5-6%
- **SBA 504 rate at Loans - Low Fixed Rates for 20 and 25 Years Commercial Real Estate and Fixed Assets**
- Working Capital, equipment, inventory, furniture and fixtures, and leasehold improvements
- **No pre-payment penalties**
- **Technical Assistance**



Contact: call (508) 822-1020 x 312 or visit www.seedcorp.com

Own A Small Biz? Thinking of Starting One? Call SCORE!

To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.

Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their **free** live webinar series! Learn more by visiting www.sema.score.org or by calling (508) 587-2673. Ahead for the month...

May 3: Economic & Small Business Outlook - The Times They Are A-Changing

May 3: Sell More with an Engaging Email Marketing Strategy

May 3: Empowering a Hybrid Workforce - Business and Tech Best-Practices to Unlock Productivity & Profit

May 3: Your Next Level Business - How to Build a Foundation that Lasts

May 3: Navigating Today's Small Business Landscape - How SBA is Investing in Your Ideas

May 3: Securing Capital for Your Small Business - An Overview of SBA Programs

May 4: A 5G Future - Technology to Transform Business

May 4: Fortifying Your Future - The Power of a Secure, Digital and Inclusive Network to Grow Your Business

May 4: How to Build Authentic Relationships and Grow Your Business

May 4: Embrace the Employee Revolution



HD Pediatrics, LLC



1524 Turnpike Street, Stoughton • (508) 230-9772
www.hdpedi.com

HD Pediatrics aims to deliver comprehensive healthcare to all our patients, no matter their age. Our pediatricians will work side-by-side with counselors and therapists to provide both physical health and mental health services for children. In addition to general medical and mental care, we will offer same day visits, telemedicine appointments, and in-house laboratory services to get answers swiftly without making you wait at the doctor's office all day.

InVastor, Inc.



55 Knapp Center, #4B, Brockton • (774) 296-8985
www.invastor.com

Here at inVastor we aim to elevate the online shopping experience by providing a platform filled with great deals featuring brands you know and love, delivered to your door same-day! Who doesn't love a deal? Especially when shopping for something you really want. At inVastor we believe in the continuous innovation and creation of a more convenient and streamlined way to find great deals, showcase them, and have your goods delivered as soon as possible.

Mayflower Council Boy Scouts



83 Cedar Street, Milford • (781) 828-8360
www.mayflowerbsa.org

The mission of the Boy Scouts of America is to prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the Scout Oath and Law. It is the purpose of the Mayflower Council to provide the program support needed by the volunteer leaders of the various Cub Scout Packs, Scouts BSA Troops, Venture Crews, Explorer Posts, Sea Scout Ships, and Learning for Life Groups in the communities we serve in the Metro West and South Shore areas.

Join the Chamber!

YOUR BUSINESS PROFILE HERE...

...When You Join the Chamber.
Call us at (508) 586-0500,
info@metrosouthchamber.com

60 School Street, Brockton • (508) 586-0500
www.metroouthchamber.com

Join the Chamber and network your business to success! The Chamber hosts informative meetings, networking events, and puts you in touch with your legislators. We also offer marketing and advertising opportunities, referrals, publicity and exposure. In addition, we offer Health Insurance packages and more. Call to learn more today!



Starting a Business?

Need help starting your business?
Looking for money to start your business?

The Metro South Business Assistance Center Can Help!

COUNSELING: Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

REFERENCE MATERIALS: An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

ACCESS: To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

EDUCATION: Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 metrosouthchamber.com/resources/business-assistance.

Major Sponsors:



When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space
Over 500 Hotel Rooms • Many Parks & Lakes



The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care** facilities, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.



Metro South Regional Economic Development Organization
For more info, contact the Metro South Chamber of Commerce,
508.586.0500 • www.metroouthchamber.com



BUSINESS EVENTS Planner

May 3

"Understanding Business Financials"

10:00AM

Virtual webinar offered by SEED Corp.

Free "Business Entrepreneurial Workshop" series, learn how to read a balance sheet, income statement, and cash flow statement, and keep on top of business finances.

Register: seedcorp.com/events

May 4

Ambassador Meeting

9:00AM

Virtual Meeting via Zoom

Want to become a Chamber Ambassador and advocate for the Metro South business community? Contact Cathryn at CSchofield@metrosouthchamber.com

May 6

One Year Celebration

4:00PM

Live Well Nutrition

603 Centre Street, Brockton

Join us Friday, May 6 for a One Year Anniversary ribbon cutting at Live Well Nutrition from 4:00pm - 5:00pm at 603 Centre Street in Brockton. Food, drink samples, networking, photo-op, and more. This is a free event, but please RSVP. Contact Cathryn at CSchofield@metrosouthchamber.com to register.

May 19

"Apply for Diversity Certification as a MA-based Business"

10:00AM

Virtual webinar offered by SDO

The Supplier Diversity Office certifies companies as Massachusetts Minority Business Enterprises (MBE), Women Business Enterprises (WBE), Veteran Business Enterprises (VBE), and Portuguese Business Enterprises (PBE)

Register: metrosouthchamber.com/event/sdo-pre-certification/