

Actionreport



September **2023**

www.metrosouthchamber.com

Leading Businesses Leading Communities



Chamber Mission

To best serve the unique interests and needs o member businesses and to champion the broade economic vitality of the Metro South region



Porton di Nos Ilha 820 Main Street, Brockton Page 7



Ann's Palace 277 Main Street, Brockton Page 7

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Good Day "Bridgewater" Luncheon on Economic Development 9/15

Friday, September 15 | 11:45 am - 1:45 pm | Olde Scotland Links | 695 Pine Street, Brockton



Please join us on **for a special edition of Good Day Metro South: Bridgewater Day** to be held on Friday, September 15th at Olde Scotland Links, 695 Pine Street in Bridgewater from 11:45AM - 1:45PM. Panel discussion will focus on anticipated downtown Bridgewater revitalization and underutilized properties, transit-oriented housing, business support, and infrastructure.

Register and learn more online: metrosouthchamber.com/events. *Cont. on page 2.*

Biz Summit: Housing, Economic Development, Incentives - Randolph 10/18

Wednesday, October 18 | 9:00 am - 12:00 pm | Showcase Cinema de Lux | 73 Mazzeo Drive, Randolph

The Metro South Chamber is partnering with the New England Real Estate Journal (NEREJ) to bring you an engaging event discussing topics such as Opportunity Zones, new housing and redevelopment, transportation, improving infrastructure, and building the future of the Metro South region. Regional leaders participating include Executive Office of Economic Development Undersecretary, Ashley Stolba; Senator Michael J. Rodrigues; Carol Conway Bulman, Jack Conway Realty, and more to come!

Please visit metrosouthchamber.com/events to register and learn more. Space is limited, this event will sell out, please register in advance. *Continued on page 6.*



110th Annual Meeting & B2B Expo features Anthony Everett, "Chronicle"

Wednesday, November 15 | 10:30 am - 3:00 pm | Adult & Teen Challenge Center | 1315 Main Street, Brockton



See page 5 for details.



Ribbon Cutting & Block Party at New Credit Union, Hanover



Celebrate the Grand Opening of Bridgewater Credit Union's New Hanover Branch! Join us on Saturday, September 9th, for a ribbon cutting ceremony and block party celebration at the new branch of Bridgewater Credit Union, a division of Merrimack Valley Credit Union, 1095 Washington Street (RT 53) in Hanover! Festivities will begin at 10:15AM. A block party will follow, 11AM - 2PM. Continued on page 5.

Meet Your Legislators! October 5 @ Stonehill



An opportunity for business leaders, elected officials, and candidates for public office to connect.

The Metro South Chamber of cordially Commerce of the community, candidates for public office, and state, federal and local elected officials to gather on Thursday, October 5th for the 33rd Annual Legislative Reception. The reception will be held at Donahue Hall, at Stonehill College in Easton from 5:00 - 7:30pm. This event is free and open to the public, but please register in advance at metrosouthchamber.com/events. Continued on page 5.

ACTION Report September 2023 www.metrosouthchamber.com

September 15: Good Day Metro South luncheon to focus on "Bridgewater Day" Economic Development

Friday, September 15 | 11:45 am - 1:45 pm | Old Scotland Links | 695 Pine Street, Brockton | Register online: metrosouthchamber.com/events

Reilly.



Peter Milano, MOBD Massachusetts Office of **Business Development**

Peter Milano has worked in economic development Bridgewater State. They have two sons, Justin, '14, and Derek, and a daughter, for the Commonwealth of Massachusetts for more than 20 years. Nineteen of those years have been spent working for the Massachusetts Office of Business Development, where he works with a range of companies, from start up to Fortune 50. The other year was spent recruiting foreign direct investment into Massachusetts for the Massachusetts Office of International Trade & Investment. Starting in 1999 as a Project Manager in the Northeast Region, Peter has worked all over the Commonwealth, applying the state's economic development programs to specific companies looking to site and grow in the Commonwealth of Massachusetts.

Currently Peter serves as the Senior Director, Business Development for the Massachusetts Office of Business Development, managing all regional staff with regards to the state's Economic Development programs and interactions

with municipalities.

Prior to joining the Mass Office of Business Development Peter owned and operated several small businesses and served as the National Sales and Marketing Manager for a chemical and soap dispensing company.

Mayor of Brockton, **Bob Sullivan**

Robert F. Sullivan was born and raised in Brockton, MA. He is the son of Robert and Susan Sullivan and grew up on Wellington Street in Ward two. He attended Brockton Public Schools (Whitman Elementary School, West Junior High School) and graduated from Brockton High School in 1988. He earned his BA and MBA at Boston College, and his JD at the New England School of Law.

Prior to being elected Mayor in 2019, he has served on the Brockton City Council as a Councilor-At-Large since 2006. In that role, he was elected by his colleagues to serve as the

City Council President five times.

He previously served as a volunteer Board Member of the Good Samaritan Medical Center (2009-2019), the St. Joseph Manor Nursing Home, and the Brockton Historical Society.

He is a volunteer youth soccer, baseball, and basketball coach within the City of Brockton. He is a member of Our Lady of Lourdes Church. He is married to Maria (Luizzi) Sullivan, who also grew up in Brockton, and they have three



Fred Clark, Bridgewater State University President

Frederick W. Clark Jr., Esq., is the 12th president in the 180-year history of Bridgewater State University, his alma mater. The advancement of student success has been the cornerstone of President Clark's leadership. Under President Clark's leadership, BSU aspires to become a national leader in removing barriers to academic success, providing the necessary supports to help each and every student grow and succeed, and eliminating achievement gaps among all student groups.

Because ensuring access to high-quality higher education remains a priority, President Clark has forged ground-breaking relationships with neighboring Massasoit Community College and Bristol Community College (CC2BSU) to help students transition to a four-year degree, and is expanding BSU's College of Continuing Studies to serve the needs of adult learners.

President Clark was born and raised in Brockton and lives in Easton with his wife Carrie Kulick-Clark, '85, whom he met while they were students at



Mike Lambert, Brockton Area Transit (BAT)



Michael Dutton, Town of Bridgewater

the Audit and Finance Committee.



Bob Rulli, Community Economic Development, Town of Bridgewater

BAT, he managed transportation departments at MassDOT and the MBTA and served as Chief of Staff to the Mayor of Somerville. Michael holds a Bachelor of Arts from the College of the Holy Cross and a Masters in in Urban Public Policy from the Harvard Kennedy School. **Michael Dutton** has been the Town Manager for the Town of Bridgewater for over a decade. During his tenure, Bridgewater has experienced a financial turnaround, rebuilt critical infrastructure and municipal buildings, and instituted a comprehensive effort to become a model community. He has served in a wide variety of municipal leadership roles for almost 30 years. He serves on the Executive Committee

of the MBTA Advisory Board, including chairing the Bylaws

Committee and serving on the MBTA Operating Budget

Michael Lambert is the Administrator of Brockton

Area Transit Authority, where he once oversaw three

million annual trips across eleven communities before the pandemic cut ridership nearly in half. Prior to his arrival at

Review Committee. He also serves on the board of the Brockton Area Transit Authority where he is a member of

> **Bob Rulli** joined the Town of Bridgewater in January 2023. His office is responsible for all land use related matters, as well as community and economic development initiatives. He is the primary architect of the Town's ambitious initiative "Revitalizing the Heart of Bridgewater-Vision to Realty". Prior to joining the Town, he initiated the Market to Metacom Climate Resilience and Economic Development Plan (Warren, RI) which was r recognized by the Rhode Island Chapter of the American Planning Association with an Award of Excellence. Bob was also recognized with a 2019 Smart Growth Rhode Island best Policy/Practice Award.

This past July he was voted on to the MBTA Advisory Board's Commuter Rail Committee; he previously served as member of the State of Rhode Island Traffic Advisory Committee. In 2022 he was appointed as a Senior Fellow at the Coastal Institute at the University of Rhode Island.



Mathieu Zahler, MPZ Development, LLC



Mathieu Zahler, Principal at MPZ Development LLC has more than 19 years of experience in both the design and construction industry and the field of real estate development. MPZ Development LLC works with public agencies, local organizations, and other entities to create smaller-scale mixed-income, multi-family, and mixed-use residential developments across Massachusetts.

Prior to establishing MPZ Development in 2017, Mr. Zahler was a Senior Project Manager at Trinity Financial, Inc., in Boston, where he oversaw some \$423 million in development and the creation of nearly 860 housing units over nine years.

Space for this event is extremely limited and almost sold out. Please register now if you would like to attend. Visit metrosouthchamber. com/events to register and learn more. Questions? Contact Cathryn Schofield at CSchofield@metrosouthchamber.com or call (508) 586-0500 x231

10:15 am

BOARD OF DIRECTORS, OFFICERS

Chair of the Board Richard Hynes, Barbour Corporation Vice Chair Economic Development George Spilios, Crown Uniform & Linen Service

President and CEO

Christopher Cooney, CCE, MPA, Metro South Chamber of Commerce

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Dan Evans, Evans Machine Co., Inc.

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Gregory Hart, CPA, Summer St Financial Advisors

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Vice Chair Community Affairs

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Vice Chair Membership Development

Mike Lambert, Brockton Area Transit Authority

Immediate Past Chair

Joseph Casey, HarborOne Bank

BOARD OF DIRECTORS, DIRECTORS

Paul Anghinetti - Bank of America

Carol Chin - McDonald's Franchisee

Michele Cinquegrano - Verizon

Todd Copeland - Copeland Auto Group

Ray DiPasquale - Massasoit Community College

Donald Donnalson - Beantown Builders, Inc.

Nelson Fernandes - Toast

Robert Haffey - Signature Healthcare

Matthew Hesketh - Good Samaritan Medical Center - Steward Health Care

Chuck Jones - Harbor Health

Kelly Mallory - Mallory Headsets, Inc.

Jeni Mather - IM Pet Resort

Matthew Osborne - Eastern Bank

Jay Pike, CPA - Citrin Cooperman

Albert Senesie - Victory Human Services

Doug Smith - Stonehill College

Rich Spencer - North Easton Savings Bank

Andrew St. Pierre - Brockton Plumbing & Heating Supply

Lisa Strattan - The Enterprise

David Teixeira- The Mattress Maker of New England

CHAMBER STAFF

Christopher Cooney, CCE, IOM, MPA President and CEO x 223

Emma Stratton Director of Communications x 222

Cathryn Schofield Programs & Events Coordinator x 231

ACCREDITED CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

Metro South Chamber of Commerce

Sixty School Street, Brockton, MA 02301-4087 tel: (508) 586-0500 info@metrosouthchamber.com www.metrosouthchamber.com

(508) 586-0500

Membership Membership Sales x 229

Theresa Lobo-Albin Finance x 230

Newsletter Written & Designed by Emma Stratton. Printing Provided by The Enterprise.

Front Desk x 221

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

Calendar **Sponsor:**

CHAMBER Calendar



Networking at events is one of the most effective ways to grow your business!

September

06

04 Labor Day: Chamber Closed

> 9:00 am Chamber Ambassador Meeting

Zoom Virtual Meeting

09 Ribbon Cutting: Bridgewater Credit Union a division of Merrimack Valley Credit Union

1095 Washington Street, Route 53, Hanover

15 "Bridgewater Day" Economic Dev. Luncheon 11:45 am Olde Scotland Links, 695 Pine Street, Bridgewater

October

04

03 Level Up Coaching: Developing a Strategic 12:00 pm **Playbook for Your Business**

Member-led workshop, virtual

Chamber Ambassador Meeting 9:00 am

Zoom Virtual Meeting

05 33rd Annual Legislative Reception 5:00 pm

Donahue Hall, Stonehill College, 320 Washington Street, Easton

09 Indigenous Peoples' Day: Chamber Closed

18 **NEREJ & MSCC Business Summit** 9:00 am

Showcase Cinema de Lux, 73 Mazzeo Drive, Randolph



Leading Businesses.

Leading Communities.

METRO

Impact.

It takes the right tools to start or grow a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.

To join the chamber call 508.586.0500 or visit www.metrosouthchamber.com

Note: All meetings are held at the Metro South Chamber Office (via Zoom) or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

UP-TO-DATE News

Members - send Good News to estratton@metrosouthchamber.com

Sponsored by: Good Samaritan Medical



MassDevelopment Monthly Office Hours at the Chamber

MassDevelopment will host a series of virtual office hours through the Metro South Chamber of Commerce.

MassDevelopment will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

For more information, email Jay at **jpateakos@massdevelopment.com** or call (508) 678-0533 x 1201.

Exclusive Staples Discounts for Chamber Members

Members of the Metro South Chamber of Commerce have access to special partner discounts, 10% off in-store regularly priced purchases and 20% off Printing and Marketing Services, every time they shop in store. They can save on an assortment of products, from signage, to PPE, to business essentials, and more! Visit

www.metrosouthchamber.com/membership/savings/ to learn more.

COMING SOON, SEPTEMBER 23: Fuller Craft Museum presents "Face Value: Portraits from the Arthur S. Goldberg Collection"

Fuller Craft Museum is pleased to



present Face Value: Portraits from the Arthur S. Goldberg Collection. This multimedia exhibition celebrates one of the most important genres in art history with an array of portraiture from the collection of Arthur S. Goldberg. Goldberg, based in Chestnut Hill, is known for his figurative artwork collection, and this collaborative endeavor draws from these works with a specific compositional focus on the head and shoulders. Featuring a range of materials—from ceramic and

resin to painting and drawing—Face Value celebrates the powerful magic of portraiture, the creative achievements of contemporary artists working in the genre, and a collector's impact on the arts community. Face Value includes works on loan from Goldberg alongside objects from Fuller Craft Museum's permanent collection previously donated by the collector. Fuller Craft Museum is open Tuesday - Sunday, 10AM-5PM, and is located at 455 Oak Street in Brockton. Admission is free for everyone. Visit fullercraft.org to learn more.

Brockton Farmers Market, Fridays 10AM-2PM at City Hall Plaza: 45 School Street



The 2023 Brockton Farmers Market season is open Fridays, 10AM-2PM through

October 27. Vendors include Freitas Farm, Barbosa Family Farm, Souza Family Farm, LaFleur's Wildflower Honey, Roxanne's Garden Center, Mai Asia Vegetables, Athens Nectar, Glorify Glow, and more. Cooking demos and children's entertainment also available on select market days. Ask about the new SNAP Match Program. Please visit brocktonfarmersmarket.com to learn more.

MSBDC Online Training Calendar - visit msbdc.org/ training to register

- 9/11: Basics of Starting Your Business
- 9/20: STEP Grant Application Webinar (see page 7)
- 9/27: Canva 101
- 9/28: Basics of Starting Your Business
- 9/29: Export Compliance Risk Assessment for Beginners
- 10/11: Basics of Starting Your Business

Greek Food Fest is Back! September 14-17

Annunciation Greek Orthodox Church at 457 Oak St. in Brockton. Stuffed grape leaves, lamb, chicken, pastichio, moussaka, baklava, finikia, kourabiathes, live entertainment, and more!



Health Care Matters

Sponsored by: Good Samaritan Medical Center

235 North Pearl Street, Brockton, MA 02301

508-427-3000

www.goodsamaritanmedical.org

A STEWARD FAMILY HOSPITAL

Welcome Gopakumar Sreekumaran Nair MD, Internal Medicine

Good Samaritan Medical Center and Steward Medical Group are pleased to welcome Gopakumar Sreekumaran Nair MD, Internal Medicine to the medical staff.

Dr. Nair received his medical degree from Medical College, Thiruvananthapuram, India, and then completed his residency in Internal Medicine through North Shore Medical Center, Salem, MA. Dr. Nair is Board Certified in Internal Medicine by the American Board of Internal Medicine.

Dr. Nair is accepting new patients at SMG Internal Medicine, 1 Pearl Street, Suite 1500, Brockton, MA. To make an appointment call 508-897-6200.

About Good Samaritan Medical Center: Good Samaritan Medical Center is an acute-care, 267-bed hospital providing comprehensive inpatient, outpatient, and Level III Trauma emergency services to Brockton and 22 neighboring communities. The hospital offers Centers of Excellence care in orthopedics, oncology, and cardiology, specialized care in surgery, family-centered obstetrics with Level II nursery, and advanced diagnostic imaging. Good Samaritan Medical Center has the Gold Seal of Approval from the Joint Commission on Accreditation of Health Care Organizations. Good Samaritan Medical Center is part of Steward Health Care System. To learn more visit www.goodsamaritanmedical.org.

Gopakumar Sreekumaran Nair, MD Internal Medicine





Saturday, September 9 | 10:15 am - 11:00 am (block party until 2pm) | 1095 Washington St., Hanover





Celebrate the Grand Opening Bridgewater Credit Union's New **Hanover Branch!**

Join us on Saturday, Sept. 9, for a ribbon cutting ceremony and block party celebration at the new branch of Bridgewater Credit Union, a division of Merrimack Valley Credit Union, 1095 Washington Street (RT 53) in Hanover!

The festivities will begin at 10:15 a.m. with a branch tour and ribbon cutting ceremony, including welcome remarks from Merrimack Valley Credit Union's President & CEO John J. Howard. A celebration will follow immediately after from 11:00 a.m. to 2:00 p.m. that features

live music from Cat Country 98.1, food from Thyme Travel food truck, prizes and giveaways. This is a great opportunity to take advantage of the credit union's limited time offers and enter to win a Bermuda Cruise for a family of four! This is a complimentary event and open to all community members. Visit metrosouthchamber.com/events to register.

33rd Annual Legislative Reception, October 5 in Easton

Thursday, October 5 | 5:00 pm - 7:30 pm | Donahue Hall @ Stonehill College, Easton



RECEPTION



You are cordially invited to attend the 33rd Annual Legislative Reception on Wednesday, October 12 from 5:00 pm - 7:30 pm. This is a casual event at which business leaders, elected officials, and candidates for public office can discuss important issues while enjoying complimentary refreshments and hors d'oeuvres. It will take place at Stonehill College's Donahue Hall on 320 Washington Street in North Easton.

As a member of the Metro South Chamber, your organization has a vested interest in helping foster stronger relationships with local officials. The Metro South Chamber Legislative Reception is an excellent and cost-effective way for you, your key staff, and colleagues to initiate or renew face-to-face contacts at the state, federal, and local level. We encourage you to participate and support the unified voice of the Metro South Chamber of Commerce.

Together, we can ensure that government understands and supports the needs and concerns of the business community in our region.

For more information, contact Cathryn Schofield at (508) 586-0500 ext. 231 or email cschofield@metrosouthchamber.com. This is a complimentary event, but please register in advance at metrosouthchamber.com/events.

Sponsors & Partners:







Bridgewater Credit Union Grand Opening & Block Party! 110th Annual Meeting & B2B Expo, November 15

Wednesday, November 15 | 10:30 am - 3:00 pm | Adult & Teen Challenge Center, Brockton



Join us on Wednesday, November 15th at the Adult & Teen Challenge Center, located at 1315 Main Street in Brockton, for the 110th Annual Meeting and B2B Expo. Meet other business people & community leaders by attending the Annual Meeting to celebrate businesses working together for the future of the Metro South Region. The Annual Meeting will feature Anthony Everett, Emmy Award-winning anchor of WCVB Channel 5's nightly newsletter, "Chronicle", as well as networking, awards, and giveaways.







"Everett has been honored with multiple Emmy Awards, including Emmys in 2016 for his reporting on Education, and for his reporting on the high incidence of cancer among Boston Firefighters. In 2019 and

2015, he received Emmy Awards for his reporting on Alzheimer's as a societal concern. In 2015, Everett received a first place National Headliner award for Health and Science reporting.

Everett has served as WCVB's senior correspondent for major national events and breaking news and has regularly contributed to special reports for all WCVB newscasts. His strong reporting

skills have helped WCVB garner multiple prestigious awards, including the Edward R. Murrow Awards for New Series and News Documentary in 2013, the Associated Press Awards for Investigative Reporting and Documentary Reporting in 2023, and the National Headliner Award for Breaking News in 2003."

The cost to attend is \$125 for members and \$159 for future members. Tables of 10 are available for \$1250/members and \$1590/non-members. Expo booths are available for \$499/members and \$599/non-members. The expo will sell out, register now. For information and to reserve your ticket, contact Cathryn Schofield at CSchofield@metrosouthchamber.com or call (508) 586-0500 x 231. You may also purchase tickets online at metrosouthchamber.com.

Thank You to our Sponsors & Partners!





UMASS DONAHUE **INSTITUTE**





















NEREJ & MSCC Business Summit Highlights Transit-Oriented Housing, Economic Development, Infrastrucure Oct. 18

Wednesday, October 18 | 9:00 am - 12:00 pm | Showcase Cinema de Lux | 73 Mazzeo Drive, Randolph | Register online: metrosouthchamber.com/events



The Metro Chamber is partnering with Growth Capital Corporation. the New England Real Estate Journal (NEREJ) to bring you an engaging event discussing Opportunity topics such as Zones, new housing redevelopment, transportation, improving infrastructure, and building the future of the Metro South region. Regional leaders participating include Executive Office of Economic Development Undersecretary, Ashley Stolba;

Senator Michael J. Rodrigues; Carol Conway Bulman, Jack Conway Realty, and more to come!

Please visit metrosouthchamber.com/events to register and learn more. Space is limited, this event will sell out, please register in advance.



State Senator Michael Rodrigues, Chair, Ways&Means

State Senator Michael J. Rodrigues was elected to the Massachusetts State Senate in 2010, and serves the First Bristol and Plymouth District, which includes Westport, Fall River, Freetown, Lakeville, Rochester, Somerset, and Swansea. He was appointed as Chair of the Senate Committee on Ways and Means, as well as the Vice Chair of the Senate Committee on Steering and Policy for the 2019-2020 legislative session. In the 2017-

2018 session, he served as Senate Majority Whip, Chairman of the Senate Committee on Ethics, and Vice Chairman of the Senate Committee on Redistricting, and previously served as the Chair of the Joint Committee on Revenue. Prior to being elected to the Senate, Michael served 14 years in the House of Representatives, where he chaired the Committee on Commerce and Labor, the Committee on Labor and Workforce Development, and the Committee on Consumer Protection and Professional Licensure. He also served on the Committee on House Ways and Means.

Michael graduated from the University of Massachusetts-Dartmouth with a Bachelor of Science in Accounting.



Ashley Stolba, Undersecretary, MA Office of Economic Development

Ashley Stolba, who had served as undersecretary of Community Development since 2021, was recently named undersecretary of Economic Foundations. She continues to lead the community development team by managing the Community One Stop for Growth, serving as vice-chair of the Seaport Economic Council, overseeing work to close the digital divide, and maintaining the state's military installations. She also oversees areas such as regional businesses, assisted

by the Massachusetts Office of Business Development; small, micro and immigrant-led businesses; and the new Director of Rural Affairs. She serves as the secretariat's climate officer and works with quasi-

South government agencies such as MassDevelopment and the Massachusetts



Carol Conway Bulman, Jack Conway Realty

Carol Conway Bulman is the CEO of Jack Conway and serves as the Chair of the Board. Jack Conway is the largest independent real estate company in Massachusetts and includes Conway Financial Services, Columbia Title Company and Conway Country Insurance as part of their services. During her tenure as Conway CEO, she has received numerous awards for her professional and philanthropic achievements.

Bulman is the Chair of the Board of Trustees for South Shore Health and a member of the New England Federal Reserve Advisory Committee. She also co-chairs the South Shore Redevelopment Committee and is a past president of the Massachusetts Mortgage Association. Bulman holds degrees from Providence College and the National School of Mortgage Banking in Chicago.

Regional Pop-Up Networking Series Draws Many to **New Venues in City of Brockton**



Ann's Palace, 277 Main Street



Brockton Beer Co., 121 Main Street



Porton di Nos Ilha, 820 Main Street



Heights Crossing, 35 Christy's Place

Over the summer, the Metro South Chamber hosted a series of pop-up networking events designed to highlight some new and interesting venues along Brockton's Main Street and beyond.

In July, we were welcomed by Ann's Palace, a beautiful functional hall and venue room at 277 Main Street in Brockton. In August, we cheers'd with Brockton Beer Company at a fantastic night of live music from Riverside Music and networking, check out their kitchen and tap room at 121 Main Street in Brockton. Next was the fabulously decorated Porton di Nos Ilha restaurant at 820 Main Street in Brockton - it feels like visiting Cape Verde. Last but not least, we danced with the Mayor's Summer Concert Series at Heights Crossing Assisted Living's beautiful outdoor patio during a special Small Business Appreciation Night with the Rotary Club of Brockton, at 35 Christy's Place in Brockton.

Please consider visiting these impressive Brockton establishments, book your next business outing at any one of them! Photos are courtesy of Rich Morgan Photography.

Massachusetts State Trade Expansion Program (STEP) Grant open now, application deadline Sept. 30

STATE TRADE EXPANSION PROGRAM (STEP) Massakanda Small Business Gevelopment Center Network EXPORT

The Massachusetts Office of International Trade and Investment ("MOITI"), in collaboration with the Massachusetts Small Business Development Center Network ("MSBDC") and the Massachusetts Export Center, is pleased to announce the Massachusetts State Trade Expansion Program ("STEP"). MOITI, through a grant from the U.S. Small Business Administration ("SBA"), will provide grants to eligible, approved Massachusetts small businesses for the purpose of increasing export sales of their goods and services.

Eligible businesses may apply for grants ranging from a minimum of \$6,000 to a maximum of \$15,000 per business to reimburse for costs associated with pre-approved projects, activities or services undertaken during the period October 1, 2023 to March 31, 2025. Each grant recipient will be required to provide a match to cover at least a portion of the total approved cost for any project, activity or service (the "Match"). New-to-export firms have a minimum of 10% match requirement and all other firms have a

SEED Corp. Business Entrepreneurial Workshop Series

Basic Entrepreneurial Workshop: Business

Fundamentals

Date & Time: 9/5/2023 @ 10AM Register: seedcorp.com/events **Contact:** jmello@seedcorp.com

ECONOMIC DEVELOPMENT CORPORATION

SOUTH

Description: SEED Corporation and Rockland Trust in cooperation with the U.S. Small Business Administration, Massachusetts Small Business Development Center, & SCORE provide this free, virtual entrepreneurial workshop in which participants will learn the fundamentals of planning, preparing for and financing a small business. The workshop is open to anyone currently in business, starting a business, or thinking about someday owning a business, as well as business assistance professionals who would like to learn more about SEED's technical assistance programming. Attendees will be provided with a free business plan guide and other materials and will be introduced to free and confidential business assistance resources available to them locally and regionally. To register, visit seedcorp. com/events or contact jmello@seedcorp.com.

Basic Entrepreneurial Workshop: Business Financials

Date & Time: 9/7/2023 @ 10AM **Register:** seedcorp.com/events Description: SEED Corporation and Rockland Trust in cooperation with the U.S. Small Business Administration, Massachusetts Small Business Development Center, & SCORE provide this free, virtual entrepreneurial workshop in which participants will learn how to read and a balance sheet, income statement, and cash flow statement, and keep on top of their business finances. The workshop also explains how a small business owner can anticipate financial needs in order to operate the business more efficiently through a deeper understanding of their financial picture. The workshop is open to anyone currently in business, starting a business, or thinking about someday owning a business, as well as business assistance professionals who would like to learn more about SEED's technical assistance programming. Attendees will be provided with a free business plan guide that includes financial templates and will be introduced to free and confidential business assistance resources available to them locally and regionally.

minimum of 20% match requirement.

The STEP Program is intended to help offset international business development and related marketing costs for small businesses. Grant proceeds may be used for specific international business development and marketing costs, including:

- Overseas trade show or conference exhibition and directly related expenses (e.g., booth space, shipping charges, carnets, attendance in conjunction with exhibiting, space to deliver technical sales seminars, etc.)
- U.S. Department of Commerce international business development services (e.g., Gold Key Service, International Partner Search with Virtual Introductions, Single Company Promotion, International Company Profile, trade missions and other export matchmaking services, etc.)
- Cost of compliance testing an existing product for entry into an export market
- Design of export market-specific marketing media (including design and translation of brochures, targeted advertising in industryappropriate media, etc. – does NOT include printing)
- Localization of websites for target export markets (including translation of websites, technical localization, and search engine optimization for export markets)
 - Research tool subscription for targeted export market research
- International intellectual property protection filing fees with the U.S. Patent & Trademark Office
- Export credit insurance policy fees through the Export-Import Bank of the United States

Visit metrosouthchamber.com/2023/08/massachusetts-state-trade-expansionprogram-step-grant/ to learn more

> Drive smarter local marketing with insights and solutions from the USA TODAY NETWORK.

The power of knowing you are doing things right.



Report of the Nominating Committee



The Chamber Board of Directors, composed of a broad cross-section of Chamber members, is responsible for policy direction for the organization. For continuity, board terms are staggered over three years. The Chamber's Nominating Committee proposes the following slate of candidates to fill terms expiring this year on the Board of Directors.

Nominated to serve in the Class of 2026 are Carol Chin, McDonald's; Michele Cinquegrano, Verizon Communications; Dan Evans Jr., Evans Machine Company, Inc.; Greg Hart, CPA; Summer St Financial Advisors LLC; and Richard Hynes, Barbour Corporation.

Nominated to serve a two-year term in the Class of 2025 are Ray DiPasquale, Massasoit Community College; Robert Haffey, Signature Healthcare; Kelly Mallory, Mallory Headsets, Inc.; Jay Pike, Citrin Cooperman; and Doug Smith, Stonehill College.

Nominated to serve a one-year term in the Class of 2024 are Matthew Hesketh, Good Samaritan Medical Center; Jeni Mather, JM Pet Resort; and David Teixeira, The Mattress Maker of New England.

In accordance with the Chamber bylaws, additional names of Chamber members can be nominated by petition bearing the signatures of at least 30 member firms in good standing. Such petitions must be filed by September 9, 2022. If a legal petition is presented with additional candidates, the names of all candidates will be mailed to all active members. If no petition is filed, the nominations shall be closed and the nominated slate will be elected by the Board at their October meeting.

New Board members will take office at the Chamber's Annual Meeting on November 15, 2023. All Board of Directors' meetings are open to any Chamber member who wishes to attend.

Brockton Digital Equity Survey - Listening Session 9/7



The Massachusetts Broadband Institute (MBI) wants to hear about your internet access. MBI is hosting an Internet for All Listening Session in Brockton on September 7. Sign up below and have your voice heard about internet access in your community! Southeast Region Session in Brockton on Sept. 7 at Metro South B&G Club. *To learn more, please visit*

broadband. mass tech. org/internet for all

Business Leaders Survey - Massachusetts Business Alliance for Education (MBAE)



Share your views on the workforce, our education system, and the state's economic competitiveness.

To take the survey, please visit:

selfserve.decipherinc.com/survey/selfserve/1040/230404?list=17

New Metro South Guide Now Available!



The Metro South Chamber's 2023/2024 Regional Guide and Member Directory is here! Designed to encourage in-state support for our local businesses, especially those effected by the COVID-19 pandemic; shop local, and support small businesses!

Our member businesses, among the finest in their respective fields, are featured in this 100 page

publication. Their appreciation of you as consumers, employees, and customers has never been greater. In turn, it is so important for us to remember how vital these local businesses are to our American way of life and our great democracy. More than ever, they need our recognition and support!

While you are here, you can visit the extraordinary Fuller Craft Museum, enjoy the acclaimed Brockton Symphony Orchestra, cheer on the Brockton Rox at Campanelli Stadium, and grab a drink at the new Brockton Beer brewery downtown! With plentiful hotel rooms and within easy reach of Boston, Providence, Plymouth and Cape Cod, you will find many fun shopping experiences, peaceful parks, dynamic sporting events and rich cultural activities all within reach. If you are new to this region, we aim to inform you. If you live here, we want to remind you. If you do business here, we wish to thank you.

Want your business or advertisement to be included in the next publication? Call for Membership! (508) 586-0500 x229 or visit metrosouthchamber.com

Tremendous Opportunity for Minority-Owned Metro South Businesses, application deadline October 6



Interise has partnered with the Urban League of Massachusetts to launch NextStage MBE Academy, powered by the award-winning Interise curriculum. The 1st cohort begins this Fall, 8-10 slots remain open.

For the past 20 years, Interise has worked to create an inclusive economy by supporting established small businesses that are in low-income communities or are minority- or women-owned. The program has over 9,600 graduates, employing 150,000+ people, is offered in more than 85 markets, and has helped businesses grow by an average annual revenue growth of 38%.

Businesses in the Metro South region are encouraged to apply, especially Brockton, Randolph, and Stoughton area. Must be located in Brockton, Randolph, Stoughton area; generating at least \$125k in annual sales; 2+ years in business; employing at least 1 (in addition to yourself); a minority- or woman-owned business, or a business in a low- to moderate-income community maintaining at least 51% ownership. *Please visit metrosouthchamber.com*/2023/08/tremendous-opportunity-for-minority-owned-metro-south-businesses-application-deadline-oct-6/ to learn more and apply.

RENEWING Members!

Thank you!

A.J. Roberto Mechanical Company Annunciation Greek Orthodox Church of Brockton, Inc. **BAMSI Bay State Shredding** Beantown Builders, Inc. Brack's Grille & Tap

Bridgewater Credit Union, a Division of Merrimack Valley Credit **Bristol County Savings Bank** Brockton Parking Authority **Brockton Symphony Orchestra** Brookmeadow at Blue Hills BuzzAround

Capital Lease Group, LTD. CareerWorks/UMDI Catholic Charities South

Central Glass Company, Inc. Citrin Cooperman City of Brockton

Concord Square Planning & Development, Inc. Congressman Stephen Lynch

Council on Aging Mary Cruise Kennedy Senior Center

Curtin Bros. Oil

Grow Associates, Inc. Harbor Health Elder Service Plan Heights Crossing Assisted Living Italian Kitchen Landerholm Electric Company, Inc. Makeovers Salon & Spa Maplewood Country Day Camp & **Enrichment Center**

NeighborWorks Housing Solutions Old Town Real Estate LLC Precision Installations Inc. **Premium Printer Supplies** Ranfac Corp Schuerch Corporation

Skyline Glass & Glazing, Inc. St. Joseph Manor Health Care, Inc. Sullivan Tire & Auto Service Sulmonte & Frenier, LLP The Arc of Greater Brockton

Town of Bridgewater TRACEY Environmental Vitra Adult Day Health

Webster Bank Whelan Associates

Wright Technology Group Yard Services, LLC

WELCOME New Members!

Reinvesting in Our Community

Benefit Advisors Group, LLC

Andrew Firmin 800 Turnpike Street, Suite 300

North Andover, MA 01845 (978) 494-6611

benefitadvisorsgrp.com

Financial Services

Digger Foods, Inc.

Philip Messier (603) 731-9470 diggerfoods.org Food Suppliers

Easterseals Massachusetts

Kimberly Sokol 470 Pine Street Bridgewater, MA 02324 (508) 471-1478 bridgecenter.eastersealsma.org **Human Service Organization**

New England Truck Solutions of Avon

Mitchell Blum 11 Ledin Drive Avon, MA 02322 (781) 874-1049 netrucksolutions.com Auto Sales & Services

Raising Multicultural Kids

Denise B. Lane (508) 718-9479 raisingmulticulturalkids.com **Education**

Schuerch Corporation

Iarrod DiBona 452 Randolph Street Abington, MA 02351 (781) 982-7000 schuremed.com Manufacturers

For membership, contact: (508) 586-0500 x 229 membership@metrosouthchamber.com

MEMBER Profile - Digger Foods, Inc.

Digger Foods Sharon, MA 02067 (603) 731-9470 diggerfoods.org

Year Established: 2022

Products Services: Mobile farmer's markets



What is unique or special about your firm and the products and services you

Digger Foods is a 501(c)(3) non-profit that makes farm fresh fruits and vegetables available to low-income people year-round. We run weekly farmer's markets at housing projects and public schools in Brockton. Our food is free for people with SNAP/EBT (food stamps) thanks to Massachusetts' Healthy Incentives Program (HIP), which immediately reimburses SNAP/EBT recipients up to \$40 per month when they buy from licensed vendors like us. We are the only yearround HIP vendor in the Metro South area.

What is your market area? **Brockton**

What markets do you serve? Brockton residents who receive federal food assistance in the form of SNAP/EBT.

Please list awards, honors or special recognition your firm has received:

In July 2023 we received a Food Security Infrastructure Grant (FSIG) from the state of Massachusetts to expand our fleet of refrigerated vehicles. We have also received grants from a number of local organizations, including the HarborOne Foundation.

What is your main business objective concerning your customers and the business community?

We believe all people should have access to the highest quality locally-produced

Chamber Bids Farewell to Cathryn Schofield



Cathryn Schofield **Programs & Events Coordinator**

The Metro South Chamber of Commerce bids farewell to Cathryn Schofield. Cathryn began working with the Chamber about two years ago during the pandemic, after graduating from Hope College with a Bachelor's Degree in Studio Art. She is moving on to explore new ventures in the creative and art organization fields.

"Cathryn filled a key role during a time of transition at the chamber. We thank her for her thoughtful and helpful service and wish her well in all her future endeavors", said Chris Cooney, president and CEO.

Cathryn will be with us through our September 15th "Bridgewater Day" economic development event, feel free to reach her at CSchofield@ metrosouthchamber.com or call (508) 586-0500 x231 until then. Best of luck, Cathryn!

Small Business Resource; We Speak Portuguese!



Theresa Lobo-Albin, Small Business Assistance



about various business assistance programs serving entrepreneurs, businesses and non-profits throughout the region. Theresa holds a degree in business and accounting and has worked with many small

fluent in Portuguese. She is available to communicate

with businesses that may require help in learning

Theresa Lobo-Albin on the chamber staff is

businesses from numerous industries over her career in accounting.

The Chamber (in partnership with many regional, state, and federal resources) operates the Metro South Business Assistance Center and Thomas Edison Business Incubator in support of business development. Many of the BAC resources can be found online and are being offered remotely, including one-on-one coaching through SCORE

Counselors.

To learn more about business assistance resources in English and Portuguese contact Theresa Lobo-Albin at finance@metrosouthchamber.com or call (508) 586-0500 x 230. To learn more about the Business Assistance Center (BAC) and available business resources, visit www.metrosouthchamber. com/resources/business-assistance. Individual counseling is available by appointment.

Federal, State, and Regional Resources for Businesses



The Metro South Chamber of Commerce is dedicated to providing support for our business community now

more than ever - we're here for you. Below, please find an extensive list of federal, state, and regional resources available to you.

Brockton Redevelopment Authority Contact: Patricia Jackson

(508) 586-3887

Center for Women & Enterprise

Contact: Carla Akalatian (617) 532-0244

Massachusetts Office of Business Development (MOBD)

Contact: Susan Whitaker (617) 620-1005

Massachusetts Small Business Development Center Network

Contact: Jill Beresford (508) 673-9783

Massachusetts Supplier Diversity Office (SDO)

Contact: John Fitzpatrick (617) 720-3300

MassDevelopment

Contact: Jay Pateakos (508) 678-0533

MassHire Greater Brockton Workforce Board

Contact: Jason Hunter (508) 584-3234

MassHire Greater Brockton **Career Center**

Contact: John Murray (508) 513-3400

Old Colony Planning Council

Contact: Mary Waldron (508) 583-1833 ext. 202

SCORE Business Counselors

Contact: Peter Smith (508) 587-2673

South Eastern Economic Development (SEED) Corporation

Contact: Sue Murray (508) 822-1020

U.S. Small Business Administration Contact: Susan Lourie (617) 565-5564

Own A Small Biz? Thinking of Starting One? Call SCORE!







FOR THE LIFE OF YOUR BUSINESS

To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.

Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their free live webinar series! Learn more by visiting www.score.org, www.sema.score.org, www.boston.score.org, or by calling (508) 587-2673. Ahead for the month and beyond...

September 7: How to Use AI in Your Digital Marketing Strategy

September 13: *Tax Preparation for the Self-Employed*

September 14: Discover the Best Franchise Opportunities for You in 2023

September 19: Alternative Funding Options for Hispanic-Owned Businesses in 2023

September 19: Excel Functions - Power Tools for Your Formulas

September 21: 10 Business Planning Tips for Starting a Business

September 26: A Beginner Guide to Creating a Landing Page for Your Business

October 5: Loans, Grants and Other Funding Options for Women-Owned Businesses

October 5: Business Foundation - Legal Business Entities

Affordable, Flexible Health Coverage for Small Biz



Health Connector for Business is a onestop shopping solution for small businesses brokers looking affordable, for highquality health and dental

insurance. Through the Health Connector, you can compare plans from leading insurance carriers side by side.

Their new online tools make it easier for employers, brokers, and employees to apply, compare options for health and dental insurance, and

Why choose the Health Connector?

Save 15% with ConnectWell

Qualifying businesses can get a 15 percent discount on your contribution to employees' coverage, while promoting a healthy lifestyle in your company.

• Employee Choice options

Flexible options that allows employers to design plans that give employees a range of options.

• An easy-to-use website

It's now even easier to manage plans, compare options, and enroll online or shop with your broker.

To learn more, visit mahealthconnector.org/business.

SEED Corp. Offers Micro and Small Loan Programs

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island. Contact: call (508) 822-1020 x 312 or visit www.seedcorp.com



- · Micro & Small Loans up to \$350,000
- · Interest rates: 6-7%
- · Loan Term: up to 10 years
- · No prepayment penalty

· Use of funds: Working capital; improvements/builtleasehold outs; inventory/supplies; real estate acquisitions (owned-occupied); furniture, fixtures, and equipment; refinancing business credit card debt

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.

The Avon Industrial Park Association is a non-profit group seeking to advance



the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.

BUSINESS ASSOCIATION — Ect. 1984 —

The Bridgewater Business Association (BBA) promotes unity local government and the business community committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit bridgewaterbiz.biz for more information.

Connect 24

The Connect Business Alliance (C24BA), formerly the Randolph & Stoughton Chambers of Commerce, was formed to increase support for our members and provide more opportunities for our local thrive. Visit connect24ba.com



The East Bridgewater Business Association (EBBA) was founded 1993 "to promote a healthy business environment in East Bridgewater and to provide services members including education, networking and fellowship." www.eastbridgewaterbiz.com for information.

Please

The Easton Chamber of Commerce is a non-profit 501(c) membership organization representing business and

professional people. The Easton Chamber of Commerce mission is to unite, guide and support Easton businesses

goal of increasing economic opportunities and fostering a climate. Visit easton-chamber.com to learn more.



The Norwell Chamber of Commerce's mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit norwellchamberofcommerce.com for more information.



The South Shore Women's Business Network (SSWBN), established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and

business owners on the South Shore. Visit sswbn.org for more information.

Signature Healthcare Expands Access to Healthcare Services

Signature Healthcare is again expanding access to services on the Brockton Hospital campus. Since the week of August 14, 2023, the Wound and Infusion Departments are once again treating patients on the hospital campus. Other phasedin services will be offered in late summer, early fall, 2023.

"Following their heroic efforts to evacuate patients without injury safely, our incredible staff are working swiftly to expand services and care for our community. We are immensely grateful for their respect, teamwork and resilience as Signature Healthcare continues to recover from the February 10-alarm fire, "said Robert Haffey, President and CEO of Signature Healthcare.

Since that time, Signature Healthcare has moved specialty care and outpatient services that were located within Brockton Hospital's building to ambulatory locations at Liberty Street in Brockton, The Greene Cancer Center in Brockton and surrounding communities. Access, staff and increased hours are being offered in Cardiac Testing, Wound Care, Pediatrics, MRI, CT, Ultrasound, Diagnostic Radiology, Mammography, Pulmonary Medicine and more.

An estimated 30-40 percent of Signature Healthcare's Emergency Department visits can be treated in urgent care settings. Signature Healthcare's two new walk-in Urgent Care Centers have been developed and are open to the public. The Urgent Care Center at 650 Centre Street (on the grounds of Brockton Hospital) is open 24 hours a day, seven days a week. The 110 Liberty Street, Brockton location is open 14 hours a day, seven days a week.

Because of the unfortunate February 7, 2023 fire, we have been able to continue more swiftly and efficiently with previously planned expanded services and modernization of our facilities for our patient's comfort, convenience and safety. These services include:

- · A new ambulatory surgery center perform less complicated surgeries in an outpatient setting, freeing up valuable OR time and allowing us to enhance services to other surgical patients.
- · Emergency Department modernization with dedicated space for an expanded behavioral health triage unit
- · Energy savings performance initiatives with solar panels on newly installed carport canopies in the hospital parking lots will help offset peak energy demands and serve as supplemental onsite generation resources. New asphalt parking lots and curb replacements are part of the project, making easier and safer access for our patients throughout the Brockton Hospital campus.

The electrical fire at Brockton Hospital affected normal and emergency power throughout the hospital. The damage affected the electrical infrastructure. After due diligence with utility engineers, Brockton FD, City officials, Regulators and consultants, it was determined Brockton Hospital would build new electrical infrastructure and rewire the 250K square foot building. Thousands of electrical gear, supplies and infrastructure have been ordered. Due to supply chain challenges, as all industries have been experiencing, we await firm arrival dates. However, we anticipate the necessary equipment and supplies to arrive shortly and into 2024. Based on this information, our estimated phased-in inpatient services timeframe at Brockton Hospital is the beginning of 2024.

We have been working around the clock, non-stop, to bring back the muchneeded healthcare support to our patients and the community. We have been serving the community for over 125 years and will continue that same quality service to the community for the next 125 years and beyond.

"We will be back stronger and better than ever and look forward to continue serving our patients and the community. We urge patients not to delay important preventive care and screenings such as colonoscopies, mammograms, cardiac testing, and behavioral health services. Utilize our two new and convenient Urgent Care Centers on either side of town, one open 24/7. Our clinicians and care teams are here to continue doing everything we can to support our community," said Kimberly Walsh, Chief Nursing Officer and Sr. Vice President at Signature Healthcare.

Help us, help you! Donate now to our fire recovery efforts: www.bh-fire.org.

Mocha Wellness Center LLC

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832 Crescent Street, Brockton • (508) 205-9225 www.mochawellnesscenter.com

communities by providing a safe place & wellness resource. It is intended to be a home away from home. Where ever you are on your wellness journey, you are welcome here! Services offered include: Massage Therapy, Stretch Therapy, 1 on 1 Yoga sessions, Private Group events, Freshly made Wildcrafted Sea Moss, Homemade Elderberry Syrup, Waxing, Facials, Nails, Lashes, Makeup, Microblading/Microshading, and so many more things to come!

Red Ball Promotions



1000 Franklin Village Drive, Suite 205, Franklin (781) 771-4094 • www.redballpromotions.com

Mocha Wellness Center helps people in marginalized At Red Ball Promotions you'll find that we do things a little differently. Finding a product online or in a catalog is a great way to start your search, but Red Ball can help you find the perfect product from the right vendor to effectively deliver your message. We'll be with you every step of the way from concept to design to fulfillment. At Red Ball, we view promotions as an important part of an overall marketing strategy, with each branded piece playing a clearly defined role in promoting your brand and delivering your message.

Wise Mouth Inc.



(508) 345-2559 • facebook.com/wisemouthinc

Lei Nichols was teaching Chinese at a private high school when she noticed that the only beverages available to the students were sugary sodas and iced teas made with artificial ingredients. "I wanted to do something to solve this issue and provide healthier drinks for the kids and help influence others to make healthy dietary choices in their lives." Drawing from lessons learned in the remote Chinese village of Shanzui from her grandmother and other family members about the art of Chinese tea, Lei created recipes for the three original Wise Mouth flavors and set out to make her dream a reality.



BinStar

20 Stockwell Drive, Suite 6, Avon • (617) 838-7327 www.bin-star.com

BinStar is on a mission to make retail landfill-free by turning high-quality merchandise returned to e-commerce and brick-and-mortar stores into treasure for customers. The concept was created by Jack Laughlin to solve an enormous sustainability problem: the fact that 9.6 billion pounds of new, returned goods end up in landfills annually. BinStar sells assorted returns and overstocks, all out of large bins, with a widely diverse range of items, from AirPods to Ziplocs, and everything in between. Each day of the week, every item is sold at the same price — with the fixed price for all items changing daily, ranging from \$19 - \$2 days.



Starting a Business?

Need help starting your business? Looking for money to start your business?

The Metro South Business Assistance Center Can Help!

COUNSELING: Individual counseling is available by appointment for startup and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

REFERENCE MATERIALS: An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

ACCESS: To computer and business-related software, including Quick-Books Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

EDUCATION: Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 metrosouthchamber.com/resources/business-assistance.

Major Sponsors: AbyngtonBank

















When Metro South is Home, Everything's Within Reach Hundreds of Dining Options • Great Conference Space

Over 500 Hotel Rooms • Many Parks & Lakes















The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features top notch education, including three institutes of higher education, exceptional health care facilities, including four major hospitals. Rich in culture, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many recreational activities, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a great place to stay and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. Ride the rail to Boston in only 35 minutes! Call 508.586.0500 for your free map.



Metro South Regional Economic Development Organization For more info, contact the Metro South Chamber of Commerce, 508.586.0500 • www.metrosouthchamber.com



BUSINESS EVENTS Planner

September 9

Grand Opening Ribbon Cutting and Block Party

10:15AM

1095 Washington Street, Route 53, Hanover

Join us for a grant opening ribbon cutting and block party with Bridgewater Credit Union, a division of Merrimack Valley Credit Union's newest branch, located in Hanover!

Register: metrosouthchamber.com/events

September 15

"Bridgewater Day" Economic **Development Luncheon**

11:45AM

695 Pine Street, Bridgewater

Join us for special Good Day Metro South: Bridgewater Day at Olde Scotland Links in Bridgewater. Panel will discuss infrastructure, transportation, housing, anticipated development of downtown Bridgewater

Register: metrosouthchamber.com/events

October 5

33rd Annual Legislative Reception 5:00PM

Donahue Hall, Stonehill College 320 Washington Street, North Easton

Meet your legislators! As a member of the Metro South Chamber, your organization has a vested interest in helping foster stronger relationships with local officials.

Register: metrosouthchamber.com/events

October 18

NEREJ & MSCC Business Summit 9:00AM

Showcase Cinema de Lux 73 Mazzeo Drive, Randolph

Guest speakers: State Senator Michael J. Rodrigues; Undersecretary Ashley Stolba, Executive Office of Economic Development; Carol Conway Bulman, Jack Conway Realty CEO, and more TBA!

Register: metrosouthchamber.com/events