



Leading Businesses
Leading Communities



Chamber Mission
To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



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Rockland Trust
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Metro South Chamber
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Metro South Chamber of Commerce

Actionreport

October 2023

www.metrosouthchamber.com

Meet Your Elected & Selected Officials on October 5 in Easton

Thursday, October 5 | 5:00 pm - 7:30 pm | Donahue Hall @ Stonehill College, Easton



The Metro South Chamber of Commerce cordially invites members of the business community, candidates for public office, and state, federal, and local elected officials to gather on **Thursday, October 5th for the 33rd Annual Legislative and Candidates Reception**. The reception will be held at Donahue Hall, on the campus of Stonehill College in Easton from 5:00-7:30 p.m. *Continued on page 5.*

Elected/Selected Officials Anticipated to Attend:



State Representative
Michelle DuBois

Jeffrey Thompson
Brockton City Council - Ward 5

Susan Nicastro
Brockton City Council - Ward 4

Shirley Asack
Brockton City Council - Ward 7

Tony Rodrigues
Brockton School Committee - Ward 4



MA State Senator
John F. Keenan

Joyce Asack
Brockton School Committee - Ward 6

Judy Sullivan
Brockton School Committee - Ward 5

Cynthia Hodges
Candidate for City Councilor-At-Large

Jamie Hodges
Candidate for Brockton School



MA State Senator
Walter Timilty

Committee - Ward 2
Jack Buckley
Plymouth County Register of Deeds

Senator John Keenan
Norfolk & Plymouth

Senator Walter Timilty
Norfolk, Plymouth and Bristol

Michelle DuBois
State Representative



Tony Rodrigues, Brockton School Committee Ward 4

Eric Beckerman
Town of Avon

Jonathan Beder
Town of Avon

Shanna Faro
Town of Avon

Craig Barger
Town of Easton

Dottie Fulginiti
Town of Easton



Susan Nicastro, Council President, Ward 4

Connor Read
Town of Easton

Lisa Green
Town of Hanson

Melissa Imbaro
Town of Sharon

Thomas J. Calter
Town of Stoughton

Stephen Cavey
Town of Stoughton



Dottie Fulginiti, Town of Easton

Debra Roberts
Town of Stoughton

Daniel Salvucci
Town of Whitman

and more!

"Chronicle" Anchor, Everett at Metro South 110th Annual Meeting, Nov. 15

Wednesday, November 15 | 10:30 am - 3:00 pm | Adult & Teen Challenge Center, Brockton



Anthony Everett
Anchor, "Chronicle"

See page 5 for details.

10/18 Business Summit: Transit-Oriented Housing, Economic Development, Infrastructure

2023 NEW ENGLAND REAL ESTATE JOURNAL SUMMIT

4TH ANNUAL CRE EVENT

REGISTER TODAY! \$95 <https://NEREJMSCC.eventbrite.com>

OCT. 18, 2023 8:30am-12:00pm VENUE: Showcase Cinema de Lux, Randolph, MA

KEYNOTE SPEAKER **TOPICS:** Discussion on our State of MA Economic Outlook, Housing Shortages and Impact of Economy, Financing and Interest Rates affect on New Construction and Housing

SPEAKERS

MIKE RODRIGUES Senate Rep and House Chair
ASHLEY STOLBA Undersecretary of Economic Development
LYNN TOKARCZYK Business Development Strategist, Inc.
CAROL BULMAN Jack Conway Realty
STEPHEN DIPRETE South Shore Bank
JASON KORB Capstone Communities

SHOWCASE

The Chamber is partnering with the New England Real Estate Journal (NEREJ) to bring you an engaging event discussing topics such as Opportunity Zones, new housing and redevelopment, transportation, improving infrastructure, and building the future of the Metro South region. Regional leaders participating include Senator Michael J. Rodrigues; Executive Office of Economic Development Undersecretary, Ashley Stolba; Lynn Tokarczyk, Business Development Strategies, Inc.; Carol Conway Bulman, Jack Conway Realty; Stephen DiPrete, Chief Commercial Banking Officer, South Shore Bank; Jason Korb, Capstone Communities, and more!

Speaker bios and more info continued on page 2. Please visit [metrosouthchamber.com/events](https://www.metrosouthchamber.com/events) to register online.

This event is sponsored by
Trinity Development and Management.



Metro South & New England Real Estate Journal Economic Momentum Summit 10/18 in Randolph

Wednesday, October 18 | 8:30 am - 12:00 pm | Showcase Cinema de Lux | 73 Mazzeo Drive, Randolph



State Senator Michael Rodrigues, Chair, Ways & Means Committee

State Senator Michael J. Rodrigues was elected to the Massachusetts State Senate in 2010, and serves the First Bristol and Plymouth District, which includes Westport, Fall River, Freetown, Lakeville, Rochester, Somerset, and Swansea. He was appointed as Chair of the Senate Committee on Ways and Means, as well as the Vice Chair of the Senate Committee on Steering and Policy for the 2019-2020 legislative session. In the 2017-2018 session, he served as Senate Majority Whip, Chairman of the Senate Committee on Ethics, and Vice Chairman of the Senate Committee on Redistricting, and previously served as the Chair of the Joint Committee on Revenue. Prior to being elected to the Senate, Michael served 14 years in the House of Representatives, where he chaired the Committee on Commerce and Labor, the Committee on Labor and Workforce Development, and the Committee on Consumer Protection and Professional Licensure. He also served on the Committee on House Ways and Means.

Michael graduated from the University of Massachusetts-Dartmouth with a Bachelor of Science in Accounting.



Ashley Stolba, Undersecretary, MA Office of Economic Development

Ashley Stolba, who had served as undersecretary of Community Development since 2021, was recently named undersecretary of Economic Foundations. She continues to lead the community development team by managing the Community One Stop for Growth, serving as vice-chair of the Seaport Economic Council, overseeing work to close the digital divide, and maintaining the state's military installations. She also oversees areas such as regional businesses, assisted by the Massachusetts Office of Business Development; small, micro and immigrant-led businesses; and the new Director of Rural Affairs. She serves as the secretariat's climate officer and works with quasi-government agencies such as MassDevelopment and the Massachusetts Growth Capital Corporation.



Lynn Tokarczyk, Business Development Strategies, Inc.

Lynn Tokarczyk is the founder and president of Business Development Strategies, Inc. (BDS), the leading government incentives consulting firm in Massachusetts.

Lynn began her career as the founder and owner of an upscale women's clothing boutique, where she honed her skills in sales and business. In 1995, she joined the Massachusetts Office of Business Development (MOBD) under the Cellucci administration as a project manager, later becoming a regional director. She was then recruited by Ernst & Young as manager for the New England Area State and Local Tax Incentives practice, rising to senior manager before starting her own firm, BDS, in 2003. Since its founding, BDS has helped privately and publicly held companies identify, negotiate and secure millions of dollars' worth of tax incentives.

Carol Conway Bulman is the CEO of Jack Conway and serves as the Chair of the Board. Jack Conway is the largest independent real



Carol Conway Bulman, Jack Conway Realty

estate company in Massachusetts and includes Conway Financial Services, Columbia Title Company and Conway Country Insurance as part of their services. During her tenure as Conway CEO, she has received numerous awards for her professional and philanthropic achievements. Bulman is the Chair of the Board of Trustees for South Shore Health and a member of the New England Federal Reserve Advisory Committee. She also co-chairs the South Shore Redevelopment Committee and is a past president of the Massachusetts Mortgage Association. Bulman holds degrees from Providence College and the National School of Mortgage Banking in Chicago.



Stephen DiPrete, South Shore Bank

Stephen DiPrete joined South Shore Bank in 2020 and brings nearly twenty-five years of banking experience and an award-winning record of providing customized commercial lending and cash management solutions. Prior to joining South Shore Bank, Stephen spent sixteen years at Eastern Bank, most recently as a Senior Vice President with the Middle Market Lending team.



Jason Korb, Capstone Communities

Jason Korb is the principal of Capstone Communities LLC where he has developed market rate, mixed income, and 100% affordable housing. Since founding Capstone in October 2010, Jason has successfully completed a total of \$100,000,000 of development transactions in Cambridge, Somerville, Arlington, Newton, Brockton and Bridgewater Massachusetts. These include converting Brockton's first brick shoe factory into 25 mixed-income apartments, co-developing 20 100% affordable family apartments on a vacant lot in Cambridge's Port neighborhood, and assembling three parcels and converting three single family homes (including moving one of the houses) into 40, 100% affordable family apartments in Porter Square, Cambridge. In addition, Capstone is finishing The McElwain School Apartments, a 57 unit mixed-income development in Bridgewater that includes Passive House and historic construction.

Jason is a Director of CHAPA and a Director of 2Life Communities. Jason received an MS from the Massachusetts Institute of Technology's Center for Real Estate and a BA from the University of Michigan, Ann Arbor. Jason's MIT thesis, The Low-Income Housing Tax Credit: HERA, ARRA, and Beyond has been cited by Harvard University's Joint Center for Housing Studies and the US Senate Budget Committee.

Visit metrosouthchamber.com/events to learn more and register. Questions? Contacto Naldo at NCardoso@metrosouthchamber.com or call (508) 586-0500 x231.

TRINITY
MANAGEMENT



JACK CONWAY



Business Development Strategies, Inc.



SOUTH SHORE
BANK

BOARD OF DIRECTORS, OFFICERS

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Matthew Hesketh - Good Samaritan Medical Center - Steward Health Care	David Teixeira- The Mattress Maker of New England
Chuck Jones - Harbor Health	
Kelly Mallory - Mallory Headsets, Inc.	

CHAMBER STAFF (508) 586-0500 Front Desk x 221

Christopher Cooney, CCE, IOM, MPA President and CEO x 223	Membership Membership Sales x 229
Emma Stratton Director of Communications x 222	Theresa Lobo-Albin Finance x 230

Naldo Cardoso
Programs & Events Coordinator x 231

ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

Metro South Chamber of Commerce
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www.metroouthchamber.com

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

Calendar
Sponsor:



CHAMBER Calendar

Networking at events is one of the most effective ways to grow your business!

October


03	Level Up Coaching: Developing a Strategic Playbook for Your Business <i>Member-led workshop, virtual</i>	12:00 pm
04	Chamber Ambassador Meeting <i>Zoom Virtual Meeting</i>	9:00 am
05	33rd Annual Legislative Reception <i>Donahue Hall, Stonehill College, 320 Washington Street, Easton</i>	5:00 pm
09	Indigenous Peoples’ Day: Chamber Closed	
18	NEREJ & MSCC Business Summit <i>Showcase Cinema de Lux, 73 Mazzeo Drive, Randolph</i>	8:30 am

November

08	Chamber Ambassador Meeting <i>Zoom Virtual Meeting</i>	9:00 am
15	110th Annual Meeting B2B Expo <i>Adult & Teen Challenge Multipurpose Auditorium 1315 Main Street, Brockton</i>	12:00 pm 10:30am - 12:00pm & 1:45pm - 3:00pm

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. To learn more, please email Naldo at NCardoso@metrosouthchamber.com.



Leading Businesses.
Leading Communities.

Impact.

It takes the right tools to start or grow a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.

To join the chamber call 508.586.0500 or visit www.metroouthchamber.com

Note: All meetings are held at the Metro South Chamber Office (via Zoom) or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

UP-TO-DATE News



MassDevelopment Monthly Office Hours at the Chamber

MassDevelopment will host a series of virtual office hours through the Metro South Chamber of Commerce.

MassDevelopment will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

For more information, email Jay at jpateakos@massdevelopment.com or call (508) 678-0533 x 1201.

Exclusive Staples Discounts for Chamber Members
Members of the Metro South Chamber of Commerce have access to special partner discounts, 10% off in-store regularly priced purchases and 20% off Printing and Marketing Services, every time they shop in store. They can save on an assortment of products, from signage, to PPE, to business essentials, and more! Visit

Members - send Good News to
estratton@metrosouthchamber.com

Sponsored by: Good Samaritan Medical

www.metroouthchamber.com/membership/savings/ to learn more.

Fuller Craft Museum presents "Face Value: Portraits from the Arthur S. Goldberg Collection"



Fuller Craft Museum is pleased to present Face Value: Portraits from the Arthur S. Goldberg Collection. This multimedia exhibition celebrates one of the most important genres in art history with an array of portraiture from the collection of Arthur S. Goldberg. Goldberg, based in Chestnut Hill, is known for his figurative artwork collection, and this collaborative endeavor draws from these works with a specific compositional focus on the head and shoulders. Featuring a range of materials—from ceramic and resin to painting and drawing—

Face Value celebrates the powerful magic of portraiture, the creative achievements of contemporary artists working in the genre, and a collector's impact on the arts community. Face Value includes works on loan from Goldberg alongside objects from Fuller Craft Museum's permanent collection previously donated by the collector. Fuller Craft Museum is open Tuesday - Sunday, 10AM-5PM, and is located at 455 Oak Street in Brockton. Admission is free for everyone. Visit fullercraft.org to learn more.

Through Oct 27! Brockton Farmers Market, Fridays 10AM-2PM at City Hall Plaza: 45 School Street

The 2023 Brockton Farmers Market



season is open
Fridays, 10AM-2PM through
October 27.

Vendors include Freitas Farm, Barbosa Family Farm, Souza Family Farm, LaFleur's Wildflower Honey, Roxanne's Garden Center, Mai Asia Vegetables, Athens Nectar, Glorify Glow, and more. Cooking demos and children's entertainment also available on select market days. Ask about the new SNAP Match Program. Please visit brocktonfarmersmarket.com to learn more.

MSBDC Online Training Calendar - visit msbdc.org/training to register

- 10/2: Basics of Starting Your Business
- 10/11: Starting a Business 101
- 10/12: Export Enforcement in Practice: Takeaways for Your Compliance Program
- 10/19: Basics of Starting Your Business
- 10/20: Get Ready for Government Procurement
- 10/24: Cybersecurity for Small Businesses
- 10/25: Understanding the Outbound Foreign Investment Controls
- 10/31: Demystifying Cybersecurity Maturity Model Certification (CMMC)
- 11/3: Managing Export Enforcement Visits: Before, During and After the Knock on the Door
- 11/8: Data Privacy and Cybersecurity in Global Trade: A Look at Cross-Border Privacy Rules and Initiatives
- 11/16: Generating Internal Support for Export Operations and Compliance



Health Care Matters

Sponsored by: Good Samaritan Medical Center

235 North Pearl Street, Brockton, MA 02301

508-427-3000

www.goodsamaritanmedical.org

Welcome Emilie Tack, DO, Obstetrics and Gynecology

Good Samaritan Medical Center and Steward Medical Group are pleased to welcome Emilie Tack, DO, Obstetrics and Gynecology to the medical staff. Dr. Tack received her medical degree from Texas A&M University, College Station, TX, and then completed her Doctor of Osteopathy at the University of North Texas Science Center, Fort Worth, TX. She then completed her residency at Henry Ford Macomb Hospital Clinton Charter Township, MI. Dr. Tack is board-certified by the American Osteopathic Boards of Obstetrics and Gynecology. Dr. Tack is accepting new patients at SMG Women's Health of Brockton, 830 Oak Street, Suite 124E, Brockton, MA. To make an appointment call 508-897-4730.

About Good Samaritan Medical Center: Good Samaritan Medical Center is an acute-care, 267-bed hospital providing comprehensive inpatient, outpatient, and Level III Trauma emergency services to Brockton and 22 neighboring communities. The hospital offers Centers of Excellence care in orthopedics, oncology, and cardiology, specialized care in surgery, family-centered obstetrics with Level II nursery, and advanced diagnostic imaging. Good Samaritan Medical Center has the Gold Seal of Approval from the Joint Commission on Accreditation of Health Care Organizations. Good Samaritan Medical Center is part of Steward Health Care System. To learn more visit www.goodsamaritanmedical.org.

Good Samaritan Medical Center
A STEWARD FAMILY HOSPITAL

Steward

Emilie Tack, DO
Obstetrics and Gynecology

Steward
MEDICAL GROUP



33rd Annual Legislative Reception, October 5 in Easton

Thursday, October 5 | 5:00 pm - 7:30 pm | Donahue Hall @ Stonehill College, Easton



LEGISLATIVE RECEPTION



You are cordially invited to attend the 33rd Annual Legislative Reception on **Thursday, October 5 from 5:00 pm - 7:30 pm**. This is a casual event at which business leaders, elected officials, and candidates for public office can discuss important issues while enjoying complimentary refreshments and hors d'oeuvres. It will take place at **Stonehill College's Donahue Hall on 320 Washington Street in North Easton**.

As a member of the Metro South Chamber, your organization has a vested interest in helping foster stronger relationships with local officials. The Metro South Chamber Legislative Reception is an excellent and cost-effective way for you, your key staff, and colleagues to initiate or renew face-to-face contacts at the state, federal, and local level. We encourage you to participate and support the unified voice of the Metro South Chamber of Commerce.

Together, we can ensure that government understands and supports the needs and concerns of the business community in our region.

For more information, contact Naldo Cardoso at (508) 586-0500 ext. 231 or email NCardoso@metrosouthchamber.com. This is a complimentary event, but please register in advance at metrosouthchamber.com/events.

Sponsors & Partners:



11 Businesses to Receive Impact Awards Nov 15



110th ANNUAL meeting
November 15, 2023

Tune in to the Metro South Chamber's 110th Annual Meeting & B2B Expo Wednesday, November 15th as we recognize eleven outstanding businesses whose economic contributions have significantly benefited the region. These eleven businesses have impacted Metro South by creating jobs and adding to the rich culture by providing valuable products, resources, and services to help our region thrive. Visit metrosouthchamber.com/events to register for this live event.

1. Cabo Vegan
20 Main Street, Brockton

2. Brockton Housing Authority
45 Goddard Road, Brockton

3. Ann's Palace
277 Main Street, Brockton

4. Bridgewater Credit Union / Merrimack Valley Credit Union
1095 Washington Street, Hanover

5. Healthier You Wellness Partners
340 Pleasant Street, Brockton

6. Capstone Communities /

McElwain School
242-250 Main Street, Bridgewater

7. BinStar
20 Stockwell Drive, Avon

8. Holiday Inn Express & Suites
60 Mazzeo Drive, Randolph

9. Rockland Recovery Behavioral Health
374 Old Post Road, Sharon

10. Porter & Chester Institute
609 Belmont Street, Brockton

11. South Shore Bank
1280 Belmont Street, Brockton

110th Annual Meeting & B2B Expo, November 15

Wednesday, November 15 | 10:30 am - 3:00 pm | Adult & Teen Challenge Center, Brockton



Join us on **Wednesday, November 15th at the Adult & Teen Challenge Center, located at 1315 Main Street in Brockton**, for the 110th Annual Meeting and B2B Expo. Meet other business people & community leaders by attending the Annual Meeting to celebrate businesses working together for the future of the Metro South Region. The Annual Meeting will feature Anthony Everett, Emmy Award-winning anchor of WCVB Channel 5's nightly newsletter, "Chronicle", as well as networking, awards, and giveaways.



Anthony Everett, Anchor, "Chronicle"



"Everett has been honored with multiple Emmy Awards, including Emmys in 2016 for his reporting on Education, and for his reporting on the high incidence of cancer among Boston Firefighters. In 2019 and 2015, he received Emmy Awards for his reporting on Alzheimer's as a societal concern. In 2015, Everett received a first place National Headliner award for Health and Science reporting.

Everett has served as WCVB's senior correspondent for major national events and breaking news and has regularly contributed to special reports for all WCVB newscasts. His strong reporting skills have helped WCVB garner multiple prestigious awards, including the Edward R. Murrow Awards for New Series and News Documentary in 2013, the Associated Press Awards for Investigative Reporting and Documentary Reporting in 2023, and the National Headliner Award for Breaking News in 2003."

The cost to attend is \$125 for members and \$159 for future members. Tables of 10 are available for \$1250/members and \$1590/non-members. Expo booths are available for \$499/members and \$599/non-members. The expo will sell out, register now. For information and to reserve your ticket, contact Naldo Cardoso at NCardoso@metrosouthchamber.com or call (508) 586-0500 x 231.

Thank You to our Sponsors & Partners!



UMASS
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Chamber Luncheon w/UMass Boston Chancellor, 12/14

Thursday, December 14 | 11:45 am - 1:30 pm | Thorny Lea Golf Club | 159 Torrey St., Brockton

Premier Sponsor



"Bridgewater Day" Economic Development Luncheon



Please join us Thursday, December 14th at 11:45AM for a Good Day Metro South luncheon featuring guest speaker Marcelo Suárez-Orozco, Chancellor of University of Massachusetts, Boston. This event will be held at Thorny Lea Golf Club, 159 Torrey Street in Brockton, and is sponsored by Cambridge Savings Bank.



Chancellor Marcelo Suárez-Orozco, UMass Boston



Marcelo Suárez-Orozco is the ninth permanent and current chancellor of the University of Massachusetts Boston, and is the first Latino to lead a campus in the Massachusetts public university system. He is the former inaugural UCLA Wasserman Dean at UCLA Graduate School of Education and Information Studies.

Chancellor Marcelo Suárez-Orozco assumed the role of chancellor of the University of Massachusetts Boston on August 1, 2020. Prior to coming to UMass Boston Suárez-Orozco served as the inaugural UCLA Wasserman Dean, leading two academic departments, 16 nationally renowned research institutes, and two innovative demonstration schools at UCLA's Graduate School of Education & Information Studies. His research focuses on cultural psychology and psychological anthropology, with an emphasis on education, globalization, and migration. His award-winning books and edited volumes

have been published by Harvard University Press, Stanford University Press, University of California Press, Cambridge University Press, New York University Press, and others.

A member of the American Academy of Arts and Sciences (currently serving in the Governance and Trust Board), the National Academy of Education, Trustee of the Carnegie Foundation for the Advancement of Teaching, member of the Board of Advisors of the Thomas Mann House, and recipient of Mexican Order of the Aztec Eagle, Dr. Suárez-Orozco has served as Special Advisor to the Chief Prosecutor, The International Criminal Court, The Hague, The Netherlands.

In January of 2018 His Holiness Pope Francis appointed Suárez-Orozco to the Executive Committee of the Pontifical Academy of Social Sciences and on July 4, 2018 the Carnegie Corporation of New York named him a "Great Immigrant / Great American."

An immigrant from Argentina, Dr. Suárez-Orozco is a product of the California master plan having studied in community college and at the University of California Berkeley, where he received his AB, MA, and PhD (anthropology) in 1986.

To learn more about our guest speaker, please visit www.umb.edu/about/leadership-administration/about-chancellor-marcelo.

To register for this event, visit metrosouthchamber.com/events. Season ticket holders are welcome to attend, please contact Naldo to pre-register.

Questions? Contact NCardoso@metrosouthchamber.com or call (508) 586-0500 x231 for assistance. We look forward to seeing you at this event!

On Friday, September 15th at Olde Scotland Links in Bridgewater, the Metro South Chamber hosted a panel of economic development speakers and regional leaders to discuss anticipated downtown Bridgewater revitalization and underutilized properties, transit-oriented housing, business support, and infrastructure.

Guest speakers included Peter Milano, Massachusetts Office of Business Development; Mayor of Brockton, Bob Sullivan; Mike Lambert, Brockton Area Transit; Michael Dutton, Bridgewater Town Manager; Bob Rulli, Community Economic Development, Town of Bridgewater; and Mathieu Zahler, MPZ Development LLC. Fred Clark, Bridgewater State University moderated the panel. U.S. Small Business Administration Diane Darling was also in attendance and provided SBA resources. Grant Nickerson, event sponsor Rockland Trust was interviewed by Mahsa Khanbabai, Khanbabai Immigration Law, detailing products and services available through Rockland Trust.

Photos courtesy of Jamie R. Doyle Photography. Visit [flickr.com/photos/metrosouthchamber/](https://www.flickr.com/photos/metrosouthchamber/) to see more photos from this event.



(left) Mahsa Khanbabai, Khanbabai Immigration Law; event sponsor Grant Nickerson, Rockland Trust

(right) Thank you BTV for recording this sold out event!



(right) Fred Clark, Bridgewater State University president moderated the economic development panel of state, regional, and town leaders



(above) Bob Rulli, Community and Economic Development for the Town of Bridgewater presented anticipated downtown development project "Bridgewater Vision to Reality"



Bridgewater Town Manager; Bob Sullivan, Mayor of Brockton; Fred Clark, Bridgewater State University; Rich Hynes, Barbour Corporation; Mahsa Khanbabai, Khanbabai Immigration Law; Bob Rulli, Town of Bridgewater; and Chris Cooney, Metro South Chamber of Commerce.



(above) Chamber Ambassadors Joanne Schneider and Katherine Light

(left, L-R) Diane Darling, U.S. Small Business Administration; Mike Lambert, Brockton Area Transit Authority; Mathieu Zahler, MPZ Development LLC; Peter Milano, Massachusetts Office of Business Development; Michael Dutton,

Bridgewater Credit Union Opens New Hanover Branch



The staff of Bridgewater Credit Union's new Hanover location, left to right: Andrew Knobel; Ryan St. Pierre; Makayla Berardi; Manager Marcello DiVincenzo; MVCU President & CEO John J. Howard.



Bridgewater Credit Union, a division of Merrimack Valley Credit Union (MVCU), hosted a ribbon cutting ceremony and block party to celebrate the grand opening of their new branch located at 1095 Washington Street (RT 53) in Hanover.

The celebration began with tours of the new branch and a ribbon cutting ceremony that featured Hanover High School's marching band, "The Pride of Hanover," and welcome remarks from MVCU's COO / CFO Michael Valley, Chris Cooney, CEO of the Metro South Chamber of Commerce, and MVCU President & CEO John J. Howard. Massachusetts State Senator John Keenan and State Representative David DeCoste were also in attendance to help welcome the credit union into the Hanover community.

"As we celebrate the opening of our amazing new branch, I am reminded of the importance of partnerships, and what a great partnership we have with all of you as you stand here to support us today," said John Howard during the ribbon cutting ceremony. "Partnership means working together with other businesses, community members and local organizations to elevate our communities. Our mission as a credit union is being here for our members so that when you have financial needs, you have a partner to come to. I am so happy that we are now in Hanover where we can create new partnerships and continue helping our communities thrive."

After the ceremony, the credit union hosted a block party where families enjoyed lawn games, face painting, prizes, exclusive giveaways, food from Thyme Traveling food truck and live music from Cat Country 98.1.

MVCU member Janice D., who attended the ribbon cutting ceremony and enjoyed the day's festivities, expressed how grateful she was for this convenient new location. "I became a member about ten years ago when my daughter started school at Bridgewater State University. It took me around 50 minutes to visit a Bridgewater Credit Union branch in-person," Janice said. "Now my commute is around 15 minutes, so I'm so grateful that you guys are here!"

To celebrate the start of the school year and give back to their new community, Bridgewater Credit Union partnered with the Hanover Food Pantry to hold a Pack the Bus Food Drive from Friday, Sept. 8 through Saturday Sept. 9 to support local community members in need. Items collected included paper goods, trash bags, non-perishable food items, household cleaning supplies and personal hygiene items. In total, the credit union filled an entire school bus and donated approximately 160 bags stuffed with supplies valued at a total of \$4,000.

To learn about the credit union's exclusive, limited time offers in celebration of the Hanover branch's opening, visit www.mvcu.com/hanover.

Metro South Commercial Real Estate Spotlight



Coweset Brook Executive Office Condo @ 130 Liberty Street, Brockton

Unit 13A consists of 834 sqft on the 1st floor with three offices, 2 restrooms and open reception area. Unit 13B consists of 805 sqft on the 2nd floor with 3 offices

and 1 restroom and a small reception area. The units are separated by a small vestibule. There is currently a tenant in each unit. 1st Floor tenant is Tenant at Will. 2nd Floor Tenant has a lease that expires December 2023 with an option to renew. Contact Brian Droukas (508) 458-5000



132 Court Street, Brockton

NEW DEVELOPMENT OPPORTUNITY! Property has acquired a variance from the local Zoning Board of Appeals to construct a 150 unit (110-2 BD/40-1 BD) Apts & 4,000sqft Commercial space in a Federal Opportunity Zone. This property

is only 250 feet from the MBTA commuter rail platform with access to Boston with 30 minutes. With just a 1 min walk to T station and a 35min drive to airport. Contact Steve Damon (508) 962-4255

The point is
journalism
that gets right
to the point of
the story and
why it matters
to you.



**USA
TODAY** | To the point

U.S. Chamber “Small Business Bill of Rights”



The Small Business Bill of Rights summarize the basic rights of business owners in America—and represent policies the U.S. Chamber supports and fights for every day.

Small Business Bill of Rights. U.S. Chamber of Commerce, www.uschamber.com/small-business/small-business-bill-of-rights.

In a nation built by entrepreneurs and driven by free enterprise, small businesses should have the freedom to hire, innovate, grow, and strengthen their local economies and communities. We’re calling on elected officials to foster their freedom to exist and thrive by upholding these basic rights for founders, entrepreneurs, and small business owners:

I. The right to a competitive and available workforce.

Fueled by the energy and talent of workers, small businesses respond to the marketplace, meet customer needs, solve fast-changing problems, and foster dynamic and flexible workplaces. The government should advance policies that strengthen the workforce and help address the labor shortage, such as through legal immigration reform.

II. The right to run a business free from government interference.

Small businesses are by necessity nimble, adaptive, and innovative. Heavy-handed regulations that put business decisions under the control of the government undermines the business owners’ freedom and flexibility to run and grow their companies and service their customers.

III. The right to operate without fear of lawsuit abuse.

For a small business, one frivolous lawsuit can mean bankruptcy. Elected leaders must commit to clamping down on profit-based litigation and extortionary practices through commonsense legal reform.

IV. The right to be rewarded for their hard work.

The promise of a profit rewards entrepreneurs’ hard work and makes it possible to keep a business going. The government should not dictate how small businesses invest, direct, or share their hard-earned rewards to take a growing cut to fuel government spending.

V. The right to take a risk.

Entrepreneurs, small business owners, and founders are among the most courageous in our economy - many put everyone on the line in pursuit of an idea or a dream. Policies, rules and regulations that undermine competition and erode our free enterprise system threaten the risk-reward proposition that drives people to start, invent, solve, grow, and strengthen society.

Visit www.uschamber.com/small-business/small-business-bill-of-rights to learn more.

“Entrepreneurship is Booming in the United States”



Explore an interactive map tracking the latest data on the surge in entrepreneurship in each state and county across the country.

Ferguson, Stephanie. *New Business Applications Across the Country.* U.S. Chamber of Commerce, 14 Feb. 2023, www.uschamber.com/small-business/new-business-applications-a-state-by-state-view.

American ingenuity and innovation is back in businesses. Entrepreneurship is booming in the United States. According to the World Economic Forum, total U.S. Business applications doubled in 2020 compared to recent years. In 2021 alone, a record breaking 5.4 million new business applications were filed, and nearly as many 5.1 million were filed in 2022.

Massachusetts

9.9%

More business applications filed in 2023 than in 2022

6,534

New business applications in 2023

#46

Ranking of 2023 business applications per capita

7,188

2022 projected business formations within 4 quarters

10%

Percent of applications projected to become an employer business

Where did this spike in new businesses originate? Entrepreneurs solve problems, and when America experienced huge problems in a concentrated time frame during the COVID-19 pandemic, entrepreneurs rose to the occasion. New economic needs and changing consumer preferences created more circumstances for new businesses to start.

Many individuals laid off as a result of pandemic shutdowns turned their ideas and hobbies into a business that could be run from home. The number of non-store retailers skyrocketed as individuals sold goods from home.

Professional and business services was not far behind, as entrepreneurs tapped into the need for personal consulting services. This trend held true in 2022 with the most business applications being filed for enterprises in the retail trade and professional services industries.

Visit www.uschamber.com/small-business/new-business-applications-a-state-by-state-view?state=ma to learn more.

RENEWING Members!

Thank you!

A Phone Jack Systems, Inc.
 Bay Copy
 Be Inspired Together, Inc
 BizChecks Payroll Service
 CATAX, Inc./Christos Liapopoulos
 Copeland Chevrolet
 Copeland Toyota
 Covil Multi Services
 Family & Community Resources, Inc.
 Farley Funeral Home, Inc.
 Hajjar Management Co., Inc.

Independence Associates, Inc.
 John T. Veale, D.M.D., Peter G.
 Veale,
 D.M.D. Inc.
 Melissa Batista, LMFT
 Murphy, Hesse, Toomey & Lehan,
 LLP
 Republic Services
 Roger Keith & Sons Insurance
 See Plymouth
 TD Bank

WELCOME New Members!

Reinvesting in Our Community

Covil Multi Services

Rose Maire Covil
 493 Belmont Street
 Brockton, MA 02301
 (857) 383-0129
 blessedstaffingagency.com
Human Resource Consultants

The Point at Abington

Jackie Chancholo
 12 Fosyth Drive
 Abington, MA 02351
 (781) 982-7200
 thepointatabington.com
Apartment/Condo Rentals

Mayflower Junction HR Consulting

Michael Keane II, SPHR, SHRM-SCP
 54 1/2 Evergreen Street
 Kingston, MA 02364
 (781) 789-9750
 mayflowerhr.com
Human Resource Consultants

For membership, contact:

(508) 586-0500 x 229

membership@metrosouthchamber.com

Join the Chamber Now, \$1,000 in Incentives



Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business.

Chamber membership is affordable no matter how small your business, and it provides your business with tremendous opportunity.

Join to Receive OVER \$1,000.00 IN PROMOTIONAL BENEFITS

FREE Member Listing in the Action Report newsletter (distributed to over 20,000)
FREE Member Profile in Action Report newsletter, distributed through *The Enterprise*
2 FREE Listings in the 2023/24 Guide to the Metro South Region
FREE 2022/23 Guide to the Metro South Region
FREE Chamber Business List in Excel or mailing labels, \$150 value
FREE Enhanced member listing on the Chamber website with hotlink to website
FREE access to members-only page of website to post discounts, events, and more
FREE opportunity to promote company at event share tables and at the Chamber
FREE opportunity to promote company in the Action Report
FREE business workshops
FREE membership sticker and virtual badge for your website.
 Health Insurance Opportunities, Energy Power Purchasing Program, **And More!!**

(Base Rate is \$375 + \$5 per full time employee)

For more info or to set up an appointment call (508) 586-0500 x 229 or email membership@metrosouthchamber.com.

New Metro South Guide Now Available!



The Metro South Chamber's 2023/2024 Regional Guide and Member Directory is here! Designed to encourage in-state support for our local businesses, especially those effected by the COVID-19 pandemic; shop local, and support small businesses!

Our member businesses, among the finest in their respective fields, are featured in this 100 page publication. Their appreciation of you as consumers, employees, and customers has never been greater. In turn, it is so important for us to remember how vital these local businesses are to our American way of life and our great democracy. More than ever, they need our recognition and support!

While you are here, you can visit the extraordinary Fuller Craft Museum, enjoy the acclaimed Brockton Symphony Orchestra, cheer on the Brockton Rox at Campanelli Stadium, and grab a drink at the new Brockton Beer brewery downtown! With plentiful hotel rooms and within easy reach of Boston, Providence, Plymouth and Cape Cod, you will find many fun shopping experiences, peaceful parks, dynamic sporting events and rich cultural activities all within reach. If you are new to this region, we aim to inform you. If you live here, we want to remind you. If you do business here, we wish to thank you.

Want your business or advertisement to be included in the next publication? Call for Membership! (508) 586-0500 x229 or visit metrosouthchamber.com

Tremendous Opportunity for Minority-Owned Metro South Businesses, application deadline October 6



Interise has partnered with the Urban League of Massachusetts to launch NextStage MBE Academy, powered by the award-winning Interise curriculum. The 1st cohort begins this Fall, 8-10 slots remain open.

For the past 20 years, Interise has worked to create an inclusive economy by supporting established small businesses that are in low-income communities or are minority- or women-owned. The program has over 9,600 graduates, employing 150,000+ people, is offered in more than 85 markets, and has helped businesses grow by an average annual revenue growth of 38%.

Businesses in the Metro South region are encouraged to apply, especially Brockton, Randolph, and Stoughton area. Must be located in Brockton, Randolph, Stoughton area; generating at least \$125k in annual sales; 2+ years in business; employing at least 1 (in addition to yourself); a minority- or woman-owned business, or a business in a low- to moderate-income community maintaining at least 51% ownership. **Please visit metrosouthchamber.com/2023/08/tremendous-opportunity-for-minority-owned-metro-south-businesses-application-deadline-oct-6/ to learn more and apply.**

Welcome New MSCC Event Coordinator, Naldo Cardoso!



Welcome Naldo Cardoso, new MSCC Programs & Events Coordinator

The Metro South Chamber is pleased to announce the addition of Naldo Cardoso, Programs & Events Coordinator to the staff team! In this role, Naldo will be responsible for all Chamber programs and events. This includes the monthly Business After Hours and Good Day Metro South luncheons as well as the Legislative Reception, Small Business & Entrepreneur Awards, ATHENA Program, and the Chamber's Annual Meeting and Business Expo.

Naldo will also be responsible for maintaining member relationships and assisting members with accessing benefits to help their business or organization grow and succeed. Naldo is a graduate of Brockton High School and earned a Bachelor's Degree in Economics from University of Massachusetts Dartmouth where he graduated Cum Laude; he also minored in Finance and Portuguese. Naldo is a resident of Brockton and brings international experience with Cape Verde to the Metro South team. You can reach him at NCardoso@metrosouthchamber.com or call (508) 586-0500 x231 for any event assistance.

YMCA Mentorship Opportunity; Build Strong Leaders



Unlocking the Potential, One Mentorship at a Time

Are you ready to embark on a journey that has the power to transform lives? At Old Colony YMCA, we believe in the extraordinary impact of mentorship. Through our community-based mentoring program, we've been changing lives for years, and we invite you to become a part of this incredible journey of growth, support, and positive change.

Mentoring is a powerful force for change, and it all begins with a simple yet powerful choice – the choice to become a mentor. By dedicating your time and sharing your wisdom, you can inspire and uplift a young person in our community. The impact of mentoring goes beyond academics; it touches the very core of a person's confidence, social skills, and self-esteem.



A Success Story:

"The OCY Mentoring Program was an absolute blessing for our family... The mentorship program did quite a few things to help my son grow both academically and socially. The program offered a close knit, emotionally safe, comfortable and fun environment for him to thrive in."

This heartwarming testimonial is just one example of the incredible transformation that can occur through mentoring. If you'd like to read more about this story, please visit oldcolonymca.org/news/transforming-lives-testimonial-hope

The magic of mentoring is real, and it's happening every day at Old Colony YMCA. By getting involved, you can be a part of something truly special.

Whether you choose to become a mentor or support our program in other ways, remember that you have the power to change someone's life today.

For more information on how to get involved visit oldcolonymca.org/mentoring or contact Old Colony YMCA's Mentoring Program at Mentoring@oldcolonymca.org

Own A Small Biz? Thinking of Starting One? Call SCORE!



To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.

Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their **free** live webinar series! Learn more by visiting www.score.org, www.sema.score.org, www.boston.score.org, or by calling (508) 587-2673. Ahead for the month and beyond...

October 5: Business Foundation - Legal Business Entities

October 5: Loans, Grants and Other Funding Options for Women-Owned Businesses

October 10: How to Launch a Successful Crowdfunding Campaign for Your Small Biz

October 12: Business Foundation: Financing a Business

October 12: How to Hire an SEO Agency - What Services to Expect & Questions to Ask

October 17: Excel Financial Functions - Calculating the Time Value of Money

October 19: Is LinkedIn an Effective Marketing Tool for Small Businesses?

October 19: Business Foundation - Legal Issues Facing Business Owners

October 24: Year-End Tax Planning for Your Business for 2023

October 26: Storytelling Marketing - Using Your Story to Create Marketing Content

Affordable, Flexible Health Coverage for Small Biz



Health Connector for Business is a one-stop shopping solution for small businesses and brokers looking for affordable, high-quality health and dental

insurance. Through the Health Connector, you can compare plans from leading insurance carriers side by side.

Their new online tools make it easier for employers, brokers, and employees to apply, compare options for health and dental insurance, and enroll.

Why choose the Health Connector?

- Save 15% with ConnectWell

Qualifying businesses can get a 15 percent discount on your contribution to employees' coverage, while promoting a healthy lifestyle in your company.

- Employee Choice options

Flexible options that allows employers to design plans that give employees a range of options.

- An easy-to-use website

It's now even easier to manage plans, compare options, and enroll online or shop with your broker.

SEED Corp. Offers Micro and Small Loan Programs

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island. Contact: call (508) 822-1020 x 312 or visit www.seedcorp.com



- **Micro & Small Loans** up to \$350,000
- Interest rates: 6-7%
- Loan Term: up to 10 years
- No prepayment penalty

• **Use of funds:** Working capital; leasehold improvements/built-outs; inventory/supplies; real estate acquisitions (owned-occupied); furniture, fixtures, and equipment; refinancing business credit card debt

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.

The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit bridgewaterbiz.biz for more information.



The **Connect 24 Business Alliance (C24BA)**, formerly the Randolph & Stoughton Chambers of Commerce, was formed to increase strength and support for our members and provide more opportunities for our local business community to thrive. Visit connect24ba.com to learn more.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The **Easton Chamber of Commerce** is a non-profit 501(c)(6) membership organization representing business and professional people. The Easton Chamber of Commerce mission is to unite, guide and support Easton businesses with the goal of increasing economic opportunities and fostering a healthy business climate. Visit easton-chamber.com to learn more.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit norwellchamberofcommerce.com for more information.



The **South Shore Women's Business Network (SSWBN)**, established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit sswbn.org for more information.

Small Business Resource; We Speak Portuguese!



Theresa Lobo-Albin, Small Business Assistance



Theresa Lobo-Albin on the chamber staff is fluent in Portuguese. She is available to communicate with businesses that may require help in learning about various business assistance programs serving entrepreneurs, businesses and non-profits throughout the region.

Theresa holds a degree in business and accounting and has worked with many small businesses from numerous industries over her career in accounting.

The Chamber (in partnership with many regional, state, and federal resources) operates the Metro South Business Assistance Center and Thomas Edison Business Incubator in support of business development. Many of the BAC resources can be found online and are being offered remotely, including one-on-one coaching through SCORE

Counselors.

To learn more about business assistance resources in English and Portuguese contact Theresa Lobo-Albin at finance@metrosouthchamber.com or call (508) 586-0500 x 230. To learn more about the Business Assistance Center (BAC) and available business resources, visit www.metroouthchamber.com/resources/business-assistance. Individual counseling is available by appointment.

Federal, State, and Regional Resources for Businesses



The Metro South Chamber of Commerce is dedicated to providing support for our business community now more than ever - we're here for you. Below, please find an extensive list of federal, state, and regional resources available to you.

Brockton Redevelopment Authority
Contact: Nathalie Jean
(508) 586-3887

Center for Women & Enterprise
Contact: Carla Akalatian
(617) 532-0244

Massachusetts Office of Business Development (MOBD)
Contact: Susan Whitaker
(617) 620-1005

Massachusetts Small Business Development Center Network
Contact: Jill Beresford
(508) 673-9783

Massachusetts Supplier Diversity Office (SDO)
Contact: John Fitzpatrick
(617) 720-3300

MassDevelopment
Contact: Jay Pateakos
(508) 678-0533

MassHire Greater Brockton Workforce Board
Contact: Jason Hunter
(508) 584-3234

MassHire Greater Brockton Career Center
Contact: John Murray
(508) 513-3400

Old Colony Planning Council
Contact: Mary Waldron
(508) 583-1833 ext. 202

SCORE Business Counselors
Contact: Peter Smith
(508) 587-2673

South Eastern Economic Development (SEED) Corporation
Contact: Sue Murray
(508) 822-1020

U.S. Small Business Administration
Contact: Susan Lourie
(617) 565-5564

Benefit Advisors Group, LLC



Your Health, Your Wealth.
Worry Less, Heal More!

800 Turnpike Street, Suite 300, North Andover
(978) 494-6611 • www.benefitadvisorsgrp.com

Dominion Health Care



1044 Central Street, Unit 104, Stoughton • (617) 533-8434
www.dominionhc.net

Leading Light Behavioral Health



500 Westgate Drive #1006, Brockton • (508) 690-6069
www.llbh-llc.com

Sheldel House / Loyal Staffing Agency



75 Washington Street, East Bridgewater • (857) 217-3289
www.loyalstaffingservices.com

Independent Medicare Plan Advisor & Benefits Broker specializing in helping individuals and business owners understand the intersection of their health coverage and financial wellness. Benefit Advisors Group, LLC was formed in 2017 with a commitment to protecting individuals and families. We represent over 30 of the most highly rated insurance companies in the country! Our carriers and their solutions are selected from the best in the industry and serve our primary markets of Health Insurance, Medicare, Life Insurance, Critical Illness Coverage, Disability Insurance and workplace voluntary benefits.

Providing Top-Quality Healthcare Services in Boston and Massachusetts. Developmental disabilities and mobility impairments can bring challenges for the patient and their family members. So, when you need extra support and professional healthcare assistance, please allow Dominion Healthcare LLC to help you. We are experts at what we do, and we always strive to make a positive impact in the lives of our clients through quality healthcare assistance, compassionate care, and extraordinary service. Ask us how we can help you.

Our mission is to empower and contribute to people improving their mental wellbeing. As a teaching practice, Leading Light Behavioral Health focuses on providing a robust learning environment for students, interns, and trainees. Our vision is to empower and enable the disenfranchised population in Massachusetts to achieve self-determination and empowerment. We are committed to creating an environment where individuals can employ innovative strategies that lead to desirable actions and ultimately result in positive and healthy outcomes.

Loyal Staffing Agency is locally owned and operated by nurses with many years of experience. Our goal is to provide the highest quality services to our surrounding communities by hiring professional, competent, and caring Registered nurses, Licensed Practical Nurses and Nurse Assistants. We proudly commit to quality care and we are at your service 24 hours a day to assist with all your staffing needs. We work tirelessly to better our team which allows us to build a stronger and more efficient team that can be trusted by our nursing personnel and nursing facilities.



Starting a Business?

Need help starting your business?
Looking for money to start your business?

The Metro South Business Assistance Center Can Help!

COUNSELING: Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

REFERENCE MATERIALS: An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

ACCESS: To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

EDUCATION: Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 metroouthchamber.com/resources/business-assistance.

Major Sponsors:

When Metro South is Home,
Everything's Within Reach

Hundreds of Dining Options • Great Conference Space
Over 500 Hotel Rooms • Many Parks & Lakes



The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care** facilities, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.



Metro South Regional Economic Development Organization
For more info, contact the Metro South Chamber of Commerce,
508.586.0500 • www.metroouthchamber.com

BUSINESS EVENTS *Planner*

October 3

“Developing a Strategic
Playbook for Your Business”

12:00PM

Member-led workshop, virtual

Discover the 6 critical questions leaders must answer to create the clarity and alignment required for business success. Leave with a short, simple document that serves as a go-to guide for effective business decision-making.

Register: metroouthchamber.com/events

October 5

33rd Annual Legislative Reception
5:00PM

Donahue Hall, Stonehill College
320 Washington Street, North Easton

Meet your legislators! As a member of the Metro South Chamber, your organization has a vested interest in helping foster stronger relationships with local officials.

Register: metroouthchamber.com/events

October 18

NEREJ & MSCC Business Summit
8:30AM

Showcase Cinema de Lux
73 Mazzeo Drive, Randolph

Guest speakers: State Senator Michael J. Rodrigues; Undersecretary Ashley Stolba, Executive Office of Economic Development; Lynn Tokarczyk, Business Development Strategies; Carol Conway Bulman, Jack Conway Realty; Stephen DiPrete, South Shore Bank; and Jason Korb, Capstone Communities.

Register: metroouthchamber.com/events

November 15

110th Annual Meeting & B2B Expo
12:00PM

Multipurpose Auditorium @ Adult & Teen Challenge
1315 Main Street, Brockton

Guest speaker: Emmy Award-winning anchor of WCVB Channel 5's nightly newsletter, “Chronicle”, Anthony Everett! Business-2-Business expo, economic impact awards, beautiful lunch prepared by amazing chef Charles Herman.

Register: metroouthchamber.com/events