

Chamber Mission

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



Economic Impact Awards, 10 Biz Making a Difference in Metro South • Page 6



New Heights Charter School Ensemble sings National Anthem at 110th Annual Meeting • Page 6

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Actionreport



December
2023

www.metrosouthchamber.com

UMB Chancellor, New & Returning Faces, Holiday Networking, bring a friend!

Thursday, December 14 | 11:45 am - 1:30 pm | Thorny Lea Golf Club | 159 Torrey Street, Brockton

Please join us **Thursday, December 14th at 11:45AM for a Good Day Metro South luncheon** featuring guest speaker Marcelo Suárez-Orozco, Chancellor of University of Massachusetts, Boston; as well as a “New and Returning Faces” panel including Brockton Redevelopment Authority Executive Director Nathalie Jean, and former Mayor Carpenter’s Chief of Staff Nick Giaquinto, Senior Economic Development Planner at

Old Colony Planning Council. This event will be held at Thorny Lea Golf Club, 159 Torrey Street in Brockton, and is sponsored by Cambridge Savings Bank, and in partnership with Rotary Club of Brockton. There will also be a special holiday networking session, and a chance for photos with Santa! *More on page 2.*

Sold Out Annual Meeting featured Anthony Everett, Chronicle & Look Ahead

More than four hundred people attended the Chamber’s 110th Annual Meeting featuring awards, a sold-out business expo, Anthony Everett, Chronicle and a look ahead with Chamber Chairman, Rich Hynes. “We are delighted Rich Hynes continues to chair the Chamber this year. His lengthy commitment to the Chamber and community provides great perspective as we look forward to the year ahead”, said Chris Cooney.

Paul Anghinetti, Bank of America and Fred Clark, Bridgewater State University received board service awards in recognition of service to the Metro South Chamber Board of Directors. Joanne Schneider, Eastern Bank, Chamber Ambassador Chair, received the Charles A. Fuller Award in recognition of good influence to advance the welfare of the Metro South community. *See more from the 110th Annual Meeting & B2B Expo, starting on page 6.*



Rich Hynes, Chamber Chair, Barbour Corporation; Fred Clark, Bridgewater State University; Paul Anghinetti, Bank of America; Chris Cooney, Metro South Chamber President.



Rich Hynes, Barbour Corporation; Joanne Schneider, Eastern Bank; and Chris Cooney, Metro South Chamber President.



Anthony Everett, Anchor, WCVB Channel 5, “Chronicle” guest speaker at the Metro South Chamber’s 110th Annual Meeting in Brockton.

2024 Chamber Sponsorship Opportunities Available

Sponsorship opportunities are available! Are you interested in hosting or sponsoring a Good Day Metro South breakfast or luncheon, Business After Hours, Regional Restaurant Week, Legislative Reception, Small Business Awards, Ribbon Cutting, Multicultural Business Forum, ATHENA Awards, Government Affairs meeting, Annual Meeting, or Legislative Luncheon?

What about advertising in the Metro South Guide to the Region, on the Chamber website, or in the E-Update newsletter? Join us in support of the Metro South region. Contact Naldo for sponsor details, email NCardoso@metrosouthchamber.com.

BAT offers 6 months free service starting Dec. 1st

RIDE BAT BUSES FOR FREE
FROM
DECEMBER 1, 2023 - MAY 31, 2024



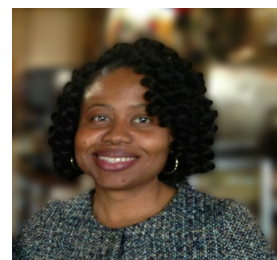
For more information visit: ridebat.com
508-588-1000

From December 1st, 2023 through May 31st, 2024 BAT’s bus and paratransit services will be free thanks to \$1.4M from a grant program included in the state budget and allocated by MassDOT. The program is designed to encourage new customers to “Try Transit” by offering no cost trips to shop or dine at local businesses, visit with friends and family, and commute to work during the six month period.

Chamber hosts UMass Boston Chancellor, Redevelopment Authority, Planning Council, and Santa Claus 12/14

Thursday, December 14 | 11:45 am - 1:30 pm | Thorny Lea Golf Club | 159 Torrey Street, Brockton

Premier Sponsor



Nathalie Jean, Executive Director,
Brockton Redevelopment Authority



Nathalie has deep experience in team management, innovative program development and successful grant writing for federal, state, municipal and private sources.

She holds a BA in English from the College of the Holy Cross and MA in Urban and Environmental Policy and Planning from Tufts University. In 2021, she also completed Tufts' Post-Master's program in Urban Justice and Sustainability. Her previous experience includes overseeing a Massachusetts city's community development department and serving as administrator for another city's community development office, in both instances managing HUD grant funding.

Nathalie's work has attracted press coverage, and she has published articles, including the op-ed "Reversing Massachusetts' Outmigration" in February's Boston Business Journal. In 2017, Nathalie won the National Community Development Association's Community Development Achievement Award for exemplary management of HUD funds. To learn more about the BRA, please visit brocktonredevelopmentauthority.com



Nick Giaquinto, Senior Economic
Development Planner, Old Colony
Planning Council (OCPC)



OLD COLONY
PLANNING COUNCIL

Nick Giaquinto is Senior Economic Development Planner at the Old Colony Planning Council. OCPC was established in 1967 as the comprehensive planning agency for the region, which today includes 17 communities. OCPC was established in part to address local challenges that cross city and town boundaries, like air and water pollution, transportation deficiencies, and economic distress. Visit oldcolonyplanning.org to learn more.

Prior to joining OCPC, Nick worked with MassDevelopment as TDI Operations Officer; Chief of Staff for former Mayor of Brockton Bill Carpenter; Research Director: Joint Committee on Labor & Workforce Development, and Director of Communications & Budget: Assistant Vice-Chair of House Committee on Ways & Means, Massachusetts House of Representatives; Field Director, Committee to Elect Josh Cutler; and served as a Legislative Intern for the Offices of State Representative James M. Cantwell and State Representative Frank Hynes.

Nick holds a Bachelors of Science from Suffolk University and an MPA from University of Massachusetts Boston.

To register for this event, visit metrosouthchamber.com/events. Season ticket holders are welcome to attend, please contact Naldo to pre-register. Questions? Email NCardoso@metrosouthchamber.com or call (508) 586-0500 x231 for assistance. We look forward to seeing you at this event, don't forget to take time for holiday networking and grab a team photo with Santa!



Please join us Thursday, December 14th at 11:45AM for a Good Day Metro South luncheon featuring guest speaker Marcelo Suárez-Orozco, Chancellor of University of Massachusetts, Boston. This event will be held at Thorny Lea Golf Club, 159 Torrey Street in Brockton, and is sponsored by Cambridge Savings Bank and in partnership with Rotary Club of Brockton.

Marcelo Suárez-Orozco is the ninth permanent and current chancellor of the University of Massachusetts Boston, and is the first Latino to lead a campus in the Massachusetts public university system. He is the former inaugural UCLA Wasserman Dean at UCLA Graduate School of Education and Information Studies.

Chancellor Marcelo Suárez-Orozco assumed the role of chancellor of the University of Massachusetts Boston on August 1, 2020. Prior to coming to UMass Boston Suárez-Orozco served as the inaugural UCLA Wasserman Dean, leading two academic departments, 16 nationally renowned research institutes, and two innovative demonstration schools at UCLA's Graduate School of Education & Information Studies. His research focuses on cultural psychology and psychological anthropology, with an emphasis on education, globalization, and migration. His award-winning books and edited volumes



Chancellor Marcelo Suárez-Orozco,
University of Massachusetts, Boston



have been published by Harvard University Press, Stanford University Press, University of California Press, Cambridge University Press, New York University Press, and others.

A member of the American Academy of Arts and Sciences (currently serving in the Governance and Trust Board), the National Academy of Education, Trustee of the Carnegie Foundation for the Advancement of Teaching, member of the Board of Advisors of the Thomas Mann House, and recipient of Mexican Order of the Aztec Eagle, Dr. Suárez-Orozco has served as Special Advisor to the Chief Prosecutor, The International Criminal Court, The Hague, The Netherlands.

In January of 2018 His Holiness Pope Francis appointed Suárez-Orozco to the Executive Committee of the Pontifical Academy of Social Sciences and on July 4, 2018 the Carnegie Corporation of New York named him a "Great Immigrant / Great American."

An immigrant from Argentina, Dr. Suárez-Orozco is a product of the California master plan having studied in community college and at the University of California Berkeley, where he received his AB, MA, and PhD (anthropology) in 1986.

To learn more about our guest speaker, please visit www.umb.edu/about/leadership-administration/about-chancellor-marcelo.

Nathalie Jean, the BRA's executive director, is an experienced leader, who has implemented programs in housing, workforce as well as community development. She last served as a deputy director for special projects and budget management at the Boston Planning and Development Agency.

BOARD OF DIRECTORS, OFFICERS

Chair of the Board Richard Hynes, Barbour Corporation	Vice Chair Economic Development George Spilios, Crown Uniform & Linen Service
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	Immediate Past Chair Joseph Casey, HarborOne Bank

BOARD OF DIRECTORS, DIRECTORS

Carol Chin - McDonald’s Franchisee	Matthew Osborne - Eastern Bank
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Todd Copeland - Copeland Auto Group	Albert Senesie - Victory Human Services
Ray DiPasquale - Massasoit Community College	Doug Smith - Stonehill College
Donald Donnalson - Beantown Builders, Inc.	Rich Spencer - North Easton Savings Bank
Nelson Fernandes - Toast	Andrew St. Pierre - Brockton Plumbing & Heating Supply
Robert Haffey - Signature Healthcare	David Teixeira- The Mattress Maker of New England
Matthew Hesketh - Good Samaritan Medical Center - Steward Health Care	
Chuck Jones - Harbor Health	
Kelly Mallory - Mallory Headsets, Inc.	

CHAMBER STAFF (508) 586-0500 Front Desk x 221

Christopher Cooney, CCE, IOM, MPA
President and CEO x 223

Membership - NOW HIRING!
Membership Sales x 229

Emma Stratton
Director of Communications x 222

Theresa Lobo-Albin
Finance x 230

Newsletter Written & Designed by Emma Stratton.
Printing Provided by The Enterprise.



CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

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The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

Calendar Sponsor:



CHAMBER Calendar

Networking at events is one of the most effective ways to grow your business!

December

06	Chamber Ambassador Meeting <i>Zoom Virtual Meeting</i>	9:00 am
12	Executive Board Meeting <i>Zoom Virtual Meeting</i>	3:00 pm
14	Apply for a Diversity Certification as a MA-based Business <i>Zoom Virtual Meeting</i>	10:00 am
14	Good Day Metro South with Rotary <i>Thorny Lea Golf Club, 159 Torrey Street, Brockton</i>	11:45 am
20	Board Meeting <i>Zoom Virtual Meeting</i>	12:30 pm
25	Christmas Day: Chamber Closed	

January

01	New Year’s Day: Chamber Closed	
10	Chamber Ambassador Meeting <i>Zoom Virtual Meeting</i>	9:00 am

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. To learn more, please email Naldo at NCardoso@metrosouthchamber.com.



Impact.

It takes the right tools to start or grow a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.

To join the chamber call 508.586.0500 or visit www.metroouthchamber.com

Note: All meetings are held at the Metro South Chamber Office (via Zoom) or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

UP-TO-DATE News



MassDevelopment Monthly Office Hours at the Chamber

MassDevelopment will host a series of virtual office hours through the Metro South Chamber of Commerce.

MassDevelopment will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

For more information, email Jay at jpateakos@massdevelopment.com or call (508) 678-0533 x 1201.

Members - send Good News to
estratton@metrosouthchamber.com

Sponsored by: Good Samaritan Medical Center

Fuller Craft Museum HolidayHandmade Market Open Through January 7



Join The Shop at Fuller Craft Museum or a festive event to kick-off the Holiday Shop opening! We will have music, surprises, and more. HolidayHandmade offers an expansive variety of handmade and unique items, truly something for everyone on your shopping list. It opens November 18th and runs through January 7th. Member's receive 10% off all items in The Shop. Fuller Craft Museum is open Tuesday - Sunday, 10AM-5PM, and is located at 455 Oak Street in Brockton. Admission is free for everyone. Visit fullercraft.org to learn more.

MSBDC Online Training Calendar - visit msbdc.org / training to register

- 12/7: Classifying Your Products for Exporting and Importing

- 12/7: How to Start a Business 101: The Facts
- 12/7: SBA's Managing Your EIDL Loan
- 12/13: How to Open a Business in Massachusetts
- 1/10: How to Open a Business in Massachusetts
- 1/25-26: Export Expo

Brockton Community Connections Event 12/5



Tuesday, December 5; 12-6pm @ Massasoit Community College, Upper Student Lounge, 1 Massasoit Blvd, Brockton. Connect to MassHealth, Services, Jobs, Healthcare, Housing, Food, Faith. Contact Maria Celli for info cellima@bnhc.org

Brockton Symphony Orchestra presents "A Brockton Christmas" Holiday Pops Concert 12/17

Celebrate the holidays together with your family and friends. John Masko has chosen your festive seasonal favorites, and much more, with our special guest, the Brockton High School Concert Choir, with director Matthew Cunningham. Sunday December 17th at 3pm @ Brockton High School, 470 Forest Ave. Visit brocktonsymphony.org to get your tickets and learn more.

City of Brockton Holiday Toy Drive 2023

Mayor Robert Sullivan is hosting a Holiday Toy Drive! Please bring a new, unwrapped toy to the Mayor's Office, first floor of City Hall, 45 School Street, Monday-Friday, 8:30-4:30, between now and Wednesday, December 20th. The toys will be distributed to various Brockton organizations who will provide them to area families.

New England Chowdahheads Announce First Team Manager

New England Chowdahheads of the Frontier League Proudly Announce the Selection of Massachusetts Native Jerod Edmondson as Inaugural Team Manager. Campanelli Stadium extends a grand welcome to seasoned veteran coach, Jerod Edmondson, joining New England's newest professional team debuting in 2024. Edmondson previously served as head baseball coach for Saint Anselm College from 2020 through fall 2023, where his 2022 team set a record for home runs at 57, surpassing a record that had remained unbroken since the 2001 season. Visit frontierleague.com to learn more.



Health Care Matters

Sponsored by: Good Samaritan Medical Center

235 North Pearl Street, Brockton, MA 02301

508-427-3000

www.goodsamaritanmedical.org

Welcome Gopakumar Sreekumaran Nair MD, Internal Medicine

Cold and flu season can have you not feeling your best. Steward Health Care and Steward Medical Group recently welcomed Gopakumar Sreekumaran Nair MD, Internal Medicine to the medical staff and he is accepting new patients.

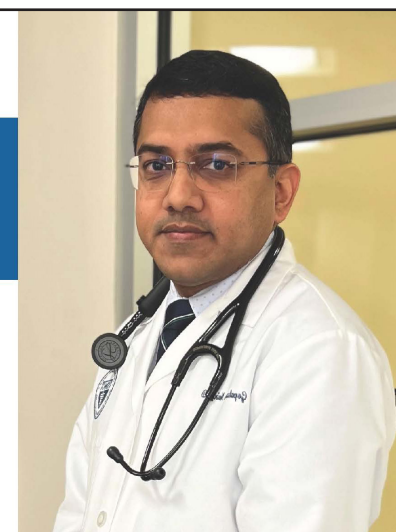
Dr. Nair received his medical degree from Medical College, Thiruvananthapuram, India, and then completed his residency in Internal Medicine through North Shore Medical Center, Salem, MA. Dr. Nair is Board Certified in Internal Medicine by the American Board of Internal Medicine. Dr. Nair is accepting new patients at SMG Internal Medicine, 1 Pearl Street, Suite 1500, Brockton, MA, and welcomes patients who need a next-day sick appointment. To make an appointment call 508-897-6200.

About Good Samaritan Medical Center: Good Samaritan Medical Center is an acute-care, 267-bed hospital providing comprehensive inpatient, outpatient, and Level III Trauma emergency services to Brockton and 22 neighboring communities. The hospital offers Centers of Excellence care in orthopedics, oncology, and cardiology, specialized care in surgery, family-centered obstetrics with Level II nursery, and advanced diagnostic imaging. Good Samaritan Medical Center has the Gold Seal of Approval from the Joint Commission on Accreditation of Health Care Organizations. Good Samaritan Medical Center is part of Steward Health Care System. To learn more visit www.goodsamaritanmedical.org.

Good Samaritan Medical Center
A STEWARD FAMILY HOSPITAL

**Gopakumar Sreekumaran
Nair, MD**
Internal Medicine

Steward
MEDICAL GROUP



Education Expantion, Massasoit Community College Opens Main Street Downtown Brockton Location



Ceremonial ribbon cutting for Massasoit Community College's Downtown Brockton Location at 230 Main Street on Tuesday, November 28, 2023. From left to right, State Rep. Gerard Cassidy, Plymouth County Commissioner Jared Valanzola '11, DCAMM Commissioner Adam Baake, State Rep. Michelle DuBois, Brockton Mayor Robert Sullivan, Massasoit President Ray DiPasquale, Massasoit Trustees Jim Dunphy, Bonnie Blackler, and Kate Welch, State Sen. Michael Brady, and Bridgewater State University President Fred Clark. Photo by Terrence Adderley Photography.

said Ray DiPasquale, President of Massasoit Community College. "We are grateful to all of the partners who have made the entire building and our first-floor space possible, including the City of Brockton, our state legislators, the Department of Unemployment Assistance, and DCAMM."

The building is one of the most sustainable in the Commonwealth's property portfolio. Its features include timber and steel hybrid construction, daylight-adjusting illumination, and white noise and sound-absorbent baffles. It uses 44% less energy than a comparable building using standard construction and building systems.

The redevelopment of the parcel is one of many projects at play in the City's years-long effort to revitalize Downtown Brockton, and the inclusion of Massasoit in those plans offers the community access to a vital amenity and resource: higher education opportunities.

"Massasoit has been a proud partner in our work to revitalize Downtown Brockton, and this new space will become a vital community asset for classes, meetings, events, and more," said Robert Sullivan, Mayor of the City of Brockton. "Brockton's transit-oriented Downtown is rich with diverse housing, dining, and retail options, government and community services, and higher education and enrichment opportunities. Taken together, we are revitalizing the heart of our city into a welcoming place to live, work, relax, and learn."

Plans for Massasoit to have classrooms in the building were first announced in May 2019 by the Baker-Polito Administration. The project, spearheaded by the Division of Capital Asset Management and Maintenance (DCAMM) for the Department of Unemployment Assistance, was designed by Jones Architecture, the same firm tapped to lead Massasoit's \$50 million Brockton Campus renovation.

To learn more, please visit massasoit.edu.



Brockton Mayor Robert Sullivan presenting a City proclamation to Massasoit Community College President Ray DiPasquale in recognition of the ribbon cutting for Massasoit Downtown Brockton Location at 230 Main Street on Tuesday, November 28, 2023. Photo by Terrence Adderley Photography.

John Walsh, former Chamber Chair, passes away at 65



John E. Walsh
April 14, 1958 - November 20, 2023

John Edward Walsh was born in Brockton Hospital on April 14, 1958, and grew up in Abington, the second of three siblings. He graduated from Cardinal Spellman High School in Brockton and from Princeton, where he was captain of the freshman football team and an offensive lineman. Mr. Walsh then went home to work in insurance, initially for John Hancock and later as president of his own agency, Independence Insurance.

"John was an extraordinary Chair of the Metro South Chamber of Commerce and we continue to benefit from the bridges he built while in this leadership role," said Chamber President Chris Cooney.

You can read the full Boston Globe article by Bryan Marquard at www.bostonglobe.com/2023/11/20/metro/john-walsh-campaign-manager-deval-patrick-democrats/. The article begins below.

For the cup of coffee that changed their lives, John Walsh and Deval Patrick met at a Dunkin' Donuts.

Patrick, who wanted to be governor, arrived first and glanced up to see Mr. Walsh, a former college football lineman who stood a few inches north of 6 feet tall, fill the doorway with his frame and his smile.

Already a master of grass-roots campaigning, Mr. Walsh was frank with Patrick, a first-time candidate who for the most part was a household name in only his own household. "By any traditional measure, you can't win," Mr. Walsh cautioned him.

So together, they defied tradition. As campaign manager, Mr. Walsh recruited a network of volunteers to spread Patrick's message of inviting back into civic life those who felt left out or left behind. By propelling Patrick to victory in 2006, Mr. Walsh gave Massachusetts its first Black governor and its first Democratic leader in 16 years, and he created a campaign template Barack Obama would build upon during his road to the White House two years later.

A son of Irish immigrants who grew up in an Abington home where John F. Kennedy's photo was on the wall next to the pope's, Mr. Walsh died in hospice care Monday. He was 65, had been diagnosed with stomach cancer earlier this year, and divided his time between Boston and Falmouth.

"He was the best grass-roots strategist in America, and yet without an ounce of cynicism," Patrick said.

"He was a political genius," said US Senator Ed Markey, the Democrat who credited his successful 2020 reelection to Mr. Walsh, and then picked him to be his chief of staff.

Mr. Walsh's "level of genius was astounding, and you would never know it because he always remained so humble," said Attorney General Andrea Campbell, who sought his advice for all her campaigns, including her first City Council victory — a race some advised her not to enter.

"I sat down with John at a local restaurant in Dorchester," Campbell said. "He pulled out a napkin and diagrammed how it was absolutely possible to win the race. He was that intelligent."

Markey said Mr. Walsh "was a cognitive liberal, but he was also an operational liberal. He knew how to take ideas and put them into action."

That was the case when Mr. Walsh returned home to Abington after graduating from Princeton University. He immediately entered politics, serving on the town Finance Committee, as a selectman for a decade, and as...

Chamber Celebrates 110 Years of Economic Growth & 10 Businesses Making in Impact in Brockton, Metro South



The Metro South Chamber of Commerce is thrilled to honor ten local businesses whose economic contributions have significantly benefited the area. These businesses have impacted Metro South by creating jobs and adding to the rich business culture by providing valuable products, resources, and services to help our region thrive. Whether small entrepreneurs or large institutions, the following businesses are recognized for their impressive accomplishments. Congratulations to Ann's Palace, BinStar, Bridgewater Credit Union - a Division of Merrimack Valley Credit Union, Brockton Housing Authority, Cabo Vegan, Healthier You Wellness Partners, Capstone Communities and MPZ Development "McElwain School Apartments", Porter & Chester Institute, Rockland Recovery Behavioral Health, and South Shore Bank. We hope they continue to support and expand their influence throughout the Metro South region.



(L-R) Thomas Thibeault and Timothy Sullivan, Brockton Housing Authority; Michael Valley, Bridgewater Credit Union a division of Merrimack Valley Credit Union; Marnite Dolne, Healthier You Wellness Partners; Jacquely and Rose Calixte, Ann's Palace; Jack Laughlin, BinStar; Rich Hynes, Barbour Corporation, Chair of the Chamber Board; and Chris Cooney, Metro South Chamber of Commerce President and CEO.



(L-R) Henry Przybylowicz, Porter and Chester Institute Brockton; Tome Andrade, Cabo Vegan; Jim Dunphy, South Shore Bank; Jason Korb, Capstone Communities; Matt Zahler, MPZ Development; Eddie McGrath, Rockland Recovery Behavioral Health; Rich Hynes, Barbour Corporation, Chair of the Chamber Board; and Chris Cooney, Metro South Chamber of Commerce President and CEO.

Contributing Sponsors & Partners:



Thank You to our Corporate Table Sponsors:

Abington Bank, Bank of America, Barbour Corporation, Bluestone Bank, Brockton Area Transit Authority, Brockton Housing Authority, Capstone Communities, Copeland Auto Group, Crown Uniform & Linen Service, DedhamSavings, The Enterprise, Father Bill's and MainSpring, Good Samaritan Medical Center, HarborOne Bank, Healthier You Wellness Partners, Hub Technical Services, Massasoit Community College, MassHire GBWB, National Grid, North Easton Savings Bank, Old Colony YMCA, Rockland Trust, SCU Credit Union, and Signature Healthcare.

1. Ann's Palace | 277 Main Street, Brockton | facebook.com/p/ANNS-Palace-Function-Hall-and-Venue-Room-100040190477049/



Ann's Palace is a 23,000 square foot luxury function hall, venue, and lounge newly opened in downtown Brockton. The multifunctional hall at 277 Main St. gives partygoers a kiss of the tropics with murals of key historical places in Haiti with Romantic chandeliers hanging from the ceiling. Their full kitchen and bar can fit over 2,000 people standing and 800 seated. Clients can request cuisine from Cape Verde, Haiti, Italy, China - whatever you're in the mood for.

2. BinStar | 20 Stockwell Drive, Avon | binstar.com



BinStar

BinStar is New England's destination for a fun & sustainable shopping experience. BinStar opened its flagship store and distribution center in Avon, MA in June of 2023 where owner Jack Laughlin invested \$500,000 in a 17,000 sq ft. retail location that employs 23 and has brought 22 additional jobs to the region. BinStar's first-of-its-kind retail experience provides high-quality retail returns to its customers at high-value prices. BinStar saves returns, which frequently end up in landfills, and delivers a unique, treasure-hunt experience for its customers. So far, BinStar has saved over 100 tons of retail products from landfills. Their hours are Monday – Saturday, 10am-8pm and Sunday 10am-6pm. Starting wages for associates is \$18/hour.

3. Bridgewater Credit Union, a Division of Merrimack Valley Credit Union | 1095 Washington Street, Hanover | MVCU.com



Founded in 1955, Merrimack Valley Credit Union (MVCU) is a state-chartered community and employer-based credit union with

more than \$2.3 billion in assets. The corporate office is located in Lawrence, MA with 19 locations in Amesbury, Bridgewater, Brookline, Danvers, Dorchester, Fairhaven, Haverhill, Hanover, Lawrence, Marlborough, Methuen, North Andover, Plymouth, Quincy, Tewksbury, Waltham, Worcester. MVCU currently serves more than 115,000 members, primarily in Massachusetts, New Hampshire, and Rhode Island. MVCU also serves more than 1,100 employer groups, including two major Massachusetts employers, Raytheon Technologies and Brigham and Women's Hospital. MVCU offers a wide range of savings and loan products, commercial services and digital banking to meet the financial needs of a growing member base. This award is in recognition of Bridgewater Credit Union's \$2.1 million investment in the new branch located at 1095 Washington Street (RT 53) in Hanover, where four new full-time jobs have been created.

4. Brockton Housing Authority | 45 Goddard Road, Brockton | brocktonhousingauthority.com



Brockton Housing Authority recently took on numerous projects to bring their existing properties up to date and future-ready. These improvements are making BHA infrastructure more sound, more comfortable, and more energy efficient for residences that will provide benefits for decades to come. Projects spanned ADA upgrades to

roof replacements including 4 Abington Housing Authority Capital projects, 12 BHA State Capital projects, and 32 BHA Federal Capital Fund projects. (continued on page 7...)

Chamber Celebrates 110 Years of Economic Growth & 10 Businesses Making in Impact in Brockton, Metro South

5. Cabo Vegan | 20 Main Street, Brockton | thecabovegan.com



What began as a small catering venture out of couple Tomé Andrade and Valery Teixeira's home has developed into Brockton's first of its kind downtown storefront where they prepare and sell traditional Cape Verdean food with a twist – it's 100% plant-based. The duo started the business three years ago when one of their dishes went viral on Facebook and launched their business almost overnight. At Cabo Vegan Restaurant and Market, you can find veganized pastels and cachupa, as well as New England favorites like BBQ sliders, toasted "lobster-less rolls" made with heart of palm, and "chuna rolls" made with chickpeas! Their dining area is adorned with beautiful murals by Yellow Leaf Design depicting tropical Cape Verde scenery, as well as an abundance of living plants bringing a sense of calmness and healing energy to the Cabo Vegan experience.

6. Healthier You Wellness Partners | 340 Pleasant Street, Brockton healthieryouwellnesspartners.com



Healthier You Wellness Partners provides state-of-the-art health and wellness services to Massachusetts residents in a wide range of settings including their newly purchased headquarters at 340 Pleasant Street, Brockton and through their recently expanded Healthier You family of companies. The Healthier You Adult Foster Care (HY – AFC) Program provides valuable caring assistance to adults 16 years and older who, because of illness, weakness, disability, or advanced age, cannot live safely at home alone. This program is designed for those who do not require constant 24-hour monitoring but do need a significant amount of daily assistance. Many of Healthier You's Adult Foster Care clients receive care at no cost and is funded by MassHealth's AFC program, which provides a stipend per day for personal care services. Healthier You provides the region with 35 jobs while also making community volunteer work a priority - Healthier You has worked on projects with Father Bill's & MainSpring, Servants of Hope food pantry, and Sharing is Caring for refugee awareness.

7. McElwain School Apartments | 242-250 Main Street, Bridgewater capstonecommunities.com and mpzdevelopment.com



Capstone Communities and MPZ Development joined the Town of Bridgewater to reimagine the McElwain School Apartments, a new mixed-income housing apartment community located at 242-250 Main Street, just outside Bridgewater's vibrant town center and bustling Route 28 corridor. The project spans 75,000 sq ft/3.7 acres, created 60 construction and 2 permanent jobs, and an investment of \$29.2M. The McElwain School Apartments provides a mix of one-, two-, and three-bedroom apartments totaling 57 units, 51 of which are affordable in perpetuity. The site contains three buildings – the historic McElwain School was converted to 16 apartments; a new 38-unit Passive Housing building; and a three-family Greek Revival home was rehabilitated. The site includes a whimsical steampunk sculpture designed by local artist Bruce Rosenbaum, a public nature-themed playground, a community room available to the Bridgewater community, and a resident fitness center. The project utilized local, state, and federal affordable housing and historic resources. Both companies specialize in public/private partnerships to construct mixed-income, adaptive reused apartment communities. The Town of Bridgewater contributed over \$1.2M in...

Business-2-Business Expo Participants:

Metro South Chamber of Commerce, Adult & Teen Challenge Massachusetts, The Arc of Greater Brockton, Combined Insurance of America, Brockton Visiting Nurse Association, StephCo Cleaning & Restoration, SCORE, U.S. Small Business Administration, House of Possibilities, Better Business Bureau, Red Ball Promotions, Luke Jackson Benefit & HR Solutions, HarborOne Bank, Murphy Hesse Toomey & Lehane LLP, Family & Community Resources, Hutcheon's Flowers, North Easton Savings Bank, Sign Design Inc., Cape Verdean Association, Brockton Area Transit Authority, OpenCape Corporation, MassHire Greater Brockton Workforce Board, UMass Donahue Institute, MassHire Greater Brockton Career Center, South Shore Bank, Bridgewater State University, OCES - Old Colony Elder Services, Massasoit Community College, Old Colony YMCA, Eastern Bank, Hub Technical Services, Rockland Trust, Father Bill's & MainSpring, SCU Credit Union, and Burgess Pest Management.



Old Colony YMCA



Eastern Bank



MassHire Greater Brockton Career Center



OpenCape Corporation



Hutcheon's Florist & Flower Delivery



Murphy Hesse Toomey & Lehane LLP

The point is
journalism
that gets right
to the point of
the story and
why it matters
to you.



**USA
TODAY** | To the point



Chamber Celebrates 110 Years of Economic Growth & 10 Businesses Making in Impact in Brockton, Metro South

...Community Preservation Act resources. The Executive Office of Housing and Livable Communities provided significant resources and the Massachusetts Housing Partnership is the \$5M+ permanent loan lender.

8. Porter & Chester Institute | 609 Belmont Street, Brockton porterchester.edu/campus-locations/brockton-ma



Porter & Chester Institute has come to the great City of Champions at 609 Belmont Street, Brockton! Career education and training at Porter & Chester's Brockton campus is designed to give students the technical skills needed to become a valued employee in today's competitive workforce. Drawing from Easton, Bridgewater, Whitman, Avon, Abington, Stoughton and other surrounding towns, Porter & Chester Institute offers career training programs in the fields of automotive (automotive technology), computers (computer aided drafting and design, computer and network technology), trades (career industrial, commercial, and residential electrician; HVACR [heating, ventilation, air conditioning, and refrigeration]), healthcare (dental assisting, medical assisting), and more online program options.

9. Rockland Recovery Behavioral Health | 374 Old Post Road, Sharon rocklandrecoverybh.com



ROCKLAND RECOVERY
BEHAVIORAL HEALTH

Rockland Recovery Treatment Centers expanded their service area this year when they opened a new location at 374 Old Post Road in Sharon, Rockland Recovery Behavioral Health. With sober living locations in Weymouth, Dorchester, and Rockland, their new facility offers a range of different therapies including mental health therapy, solution-focused therapy, cognitive-behavioral therapy, internal family systems, and acceptance & commitment therapy.

10. South Shore Bank | 1280 Belmont Street, Brockton | southshorebank.com



South Shore Bank, established more than one hundred eighty years ago, is a mutual bank headquartered in Weymouth with sixteen locations including its newest branch on Belmont Street in the city of Brockton. The new branch located in Michael's Plaza is a modern facility featuring a virtual face-to-face attendant in addition to a dynamic team of community-based bankers led by Marina Oliveira, Banking Center Officer. South Shore Bank recently joined forces with Dedham Savings Bank and has grown into one of the largest mutual banks south of Boston. With a combined deposit size of more than four billion dollars and twenty-five branches, South Shore Bank's recent addition of the Brockton branch has also produced numerous grants to local non-profit organizations and the creation of a new Metro South Leadership program designed to foster familiarization, greater knowledge and an expanded network for new and emerging leaders within the community. South Shore Bank is led by Bank president and CEO, Jim Dunphy.



Doug Smith, Stonehill College; Fred Clark, Bridgewater State University, Chris Cooney, Metro South Chamber



Jeni Mather, JM Pet Resort
recognized for 25 years in business



Lead Sponsor, South Shore Bank



HarborOne Bank



Combined Insurance of America



Rockland Trust



Father Bill's and MainSpring



StephCo Cleaning & Restoration



Old Colony Elder Services



SCU Credit Union



Sign Design Inc.



Brockton Visiting Nurse Association



Hub Technical Services



House of Possibilities



North Easton Savings Bank

Joanne Schneider Receives Charles A. Fuller Award



Joanne Schneider,
Eastern Bank

We are pleased to present the Charles A. Fuller Memorial Chamber Service Award to a true champion of business and the community, Joanne Schneider - in recognition of leadership performance, personal example, and good influence to advance the welfare of the Metro South community.

Joanne Schneider has worked for more than thirty years at several community-based banks throughout the city of Brockton serving the needs of numerous local business owners and their families. As a vice-president and branch manager at Eastern Bank, Joanne has guided thousands of people toward better banking relationships often improving both business and personal financial situations through her extraordinary knowledge and people-focused approach.

Joanne has also chaired the Chamber's Ambassador Committee, a dynamic group of business connectors and advocates who are dedicated to assisting business members of the Metro South Chamber of Commerce. Joanne's consistent and energetic leadership of the Ambassador Committee has built an expansive team of diverse, community-minded industry leaders who have strengthened the Chamber of Commerce while increasing the networks of hundreds of existing and new members of the chamber.

No matter what the association she is involved with, Joanne is a true community minded member who has volunteered for numerous community and industry related activities; including as the Chair of the Metro South Chamber Ambassador Committee these past eight years. Her commitment to the Chamber of Commerce and the community is extraordinary and her contribution of countless hours is appreciated and recognized.

RENEWING Members!

Thank you!

- Anania Plumbing & Heating, Inc.
Bluestone Bank
Bridgewater Trophy
BrightView Health
Brockton Neighborhood Health Center
BuzzAround
Crown Uniform & Linen Service
Curry College, Graduate & Continuing Studies
House of Possibilities
Joe Angelo's Cafe & Deli
- Koso America, Inc.
Lynch's Towing Service & Auto Sales
Manny's Night & Day Cleaning Service
RKA Transportation Services Inc.
Siri C. Steinle Orthodontics
Spark Street Auto Body
Summer St Financial Advisors LLC
Tempus Unlimited, Inc.
TRACEY Environmental
Willwork Inc., Exhibit & Event Service

WELCOME New Members!

Reinvesting in Our Community

Cruise Planners Journeys by Jojo
JoAnne Lynch
Brockton, MA 02301
(508) 857-8496
journeysbyjojo.com
Travel Advisors

For membership, contact:
(508) 586-0500 x 229
membership@metrosouthchamber.com

Center for Women & Enterprise: Instagram Marketplace

The Center for Women & Enterprise (CWE) is a non-profit economic empowerment organization whose mission is to strengthen communities and the economy by supporting women to launch and successfully sustain businesses. Opened in 1995, the Eastern Massachusetts Women's Business Center operates in partnership with the U.S. Small Business Administration. CWE offers consultations, workshops and networking opportunities to help you reach your entrepreneurial goals.



**INSTAGRAM
LIVE
MARKETPLACE**
LAST THURSDAY OF EVERY MONTH
10 SPOTS. REGISTRATION IS FREE!

EXPLORE
WOMEN-OWNED
BUSINESSES
IN EASTERN MASS

Date: 1/25/2024
Time: 6:30 PM - 7:30 PM (EST)
Status: Open - 9 places remaining
Registration Deadline: 1/25/2024 7:00 PM (EST)
Fee: No Fee
Link: cwewbc.ccenterdirect.com/events/979033

CWE of Eastern MA is hosting an Instagram Live Marketplace on Thursday, January 25th from 6:30 PM - 7:30 PM.

CWE's IG Live Marketplace is an interactive shopping and "get to know my business" experience where businesses will each have 5 minutes to promote and sell their products/services to CWE viewers. This is a great opportunity to practice your pitch, market your business to potential customers and connect with other women business owners who are part of the CWE community! Clients will be walked through a series of questions for viewers to learn more about their business.

Clients are encouraged to share their Instagram handle (business only) and any other business contact info.

Apply for a \$10,000 Grant to Grow Your Business



LISC Creating a small business from scratch is hard work. That's why LISC is proud to partner with Gran Coramino® Tequila – a brand co-founded by comedian and entrepreneur Kevin Hart and tequila maker Juan Domingo

Beckmann – on year two of The Coramino Fund, a grant program to support underserved Black and Latinx entrepreneurs.

Like most small business owners, Black and Latinx entrepreneurs have big ideas and big dreams, but many face systemic barriers on their journey. Grants from The Coramino Fund will provide the infusion of capital that Black- and Latinx-owned small businesses need to grow and thrive.

Applications must be submitted by Tuesday, December 5, 2023 by 11:59 p.m. Pacific Time.

We encourage all prospective applicants to review The Coramino Fund's eligibility requirements prior to applying. Visit www.lisc.org/our-initiatives/small-business/our-work/grants-small-businesses/coramino-fund/ to inquire and learn more.

2024 Metro South Regional Guide In Production, Will Your Business Be Listed? Fantastic Marketing Buy!



The Metro South Chamber's Regional Guide and Member Directory is designed to encourage in-state support for our local businesses, especially those effected by the pandemic; shop local, and support small businesses!

Our member businesses, among the finest in their respective fields, are featured in this 100 page publication. Their appreciation of you as consumers, employees, and customers has never been greater. In turn, it is so important for us to remember how vital these local businesses are to our American way of life and our great democracy. More than ever, they need our recognition and support!

While you are here, you can visit the extraordinary Fuller Craft Museum, enjoy the acclaimed Brockton Symphony Orchestra, cheer on the Brockton Rox at Campanelli Stadium, and grab a drink at the new Brockton Beer brewery downtown! With plentiful hotel rooms and within easy reach of Boston, Providence, Plymouth and Cape Cod, you will find many fun shopping experiences, peaceful parks, dynamic sporting events and rich cultural activities all within reach. If you are new to this region, we aim to inform you. If you live here, we want to remind you. If you do business here, we wish to thank you.

The Metro South Guide is distributed to thousands of key decision makers and community stakeholders, including all members, prospective members, town halls, libraries, legislators, hotels, museums, and more.

Want your business or advertisement to be included in the next publication? Call to join the Chamber and learn more about membership benefits! Call (508) 586-0500 x229 or visit metrosouthchamber.com/join

Metro South Commercial Real Estate Spotlight



Cowesset Brook Executive Office Condo @ 130 Liberty Street, Brockton

Unit 13A consists of 834 sqft on the 1st floor with three offices, 2 restrooms and open reception area. Unit 13B consists of 805 sqft on the 2nd floor with 3 offices and 1 restroom and a small reception area. The units are separated by a small vestibule. There is currently a tenant in each unit. 1st Floor tenant is Tenant at Will. 2nd Floor Tenant has a lease that expires December 2023 with an option to renew. Contact Brian Droukas (508) 458-5000



132 Court Street, Brockton

NEW DEVELOPMENT OPPORTUNITY! Property has acquired a variance from the local Zoning Board of Appeals to construct a 150 unit (110-2 BD/40-1 BD) Apts & 4,000sqft Commercial space in a Federal Opportunity Zone. This property

is only 250 feet from the MBTA commuter rail platform with access to Boston with 30 minutes. With just a 1 min walk to T station and a 35min drive to airport. Contact Steve Damon (508) 962-4255



566 Forest Avenue, Brockton

8,800 Sqft, zoning c2, drivein door, city water/city sewer, gas heat, conveyor belt to second floor on side of building, separate 600 sf retail unit with slide entrance, \$850,000 call Donahue Associates at (508) 588-1717



210 Quincy Ave, Brockton

6,-48 Sqft, Medical Office Building – Located behind Brockton Hosp. 5,244 SF suite w/ reception & waiting area, exam rooms, break rooms. Separate 864 SF Suite – 2 private baths, 2 exam rooms, 1 private office. Excellent parking – on sewer – zoned c 5 \$850,000 call Donahue Associates at (508) 588-1717



8 Montello Street, Brockton

760 Sqft, \$5000/month lease Zoned C2 – Allows Office, Retail, Wholesale, Contractors Yard – 330' Street Frontage – Abuts MBTA Commuter Rail Station call Donahue Associates at (508) 588-1717

Own A Small Biz? Thinking of Starting One? Call SCORE!



To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.

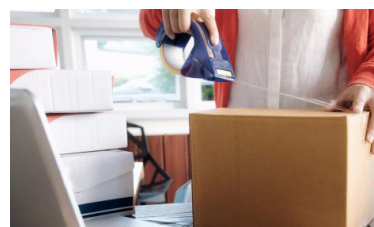
Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their **free** live webinar series! Learn more by visiting www.score.org, www.sema.score.org, www.boston.score.org, or by calling (508) 587-2673. Ahead for the month and beyond...

December 6: *How to Write a One-Page Business Plan: A Step-by-Step Guide*

December 7: *How to Start Your Online Business for Next to No Money*

December 8: *Simple SEO Tips to Improve Online Performance*



December 12: *The #1 Way to Get More Clients & Grow a Business in Today's Market*

December 14: *Simplifying Social Media Marketing for Small Business*

December 19: *Shark Tank Entrepreneurs Share Their Experience - How to Bring Your Product to Market*

Affordable, Flexible Health Coverage for Small Biz



**MASSACHUSETTS
HEALTH
CONNECTOR
for Business**

Health Connector for Business is a one-stop shopping solution for small businesses and brokers looking for affordable, high-quality health and dental

insurance. Through the Health Connector, you can compare plans from leading insurance carriers side by side.

Their new online tools make it easier for employers, brokers, and employees to apply, compare options for health and dental insurance, and enroll. Visit www.mahealthconnector.org/business to learn more.

Why choose the Health Connector?

- **Save 15% with ConnectWell**

Qualifying businesses can get a 15 percent discount on your contribution to employees' coverage, while promoting a healthy lifestyle in your company.

- **Employee Choice options**

Flexible options that allows employers to design plans that give employees a range of options.

- **An easy-to-use website**

It's now even easier to manage plans, compare options, and enroll online or shop with your broker.

SEED Corp. Offers Micro and Small Loan Programs

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island. Contact: call (508) 822-1020 x 312 or visit www.seedcorp.com



- **Micro & Small Loans** up to \$350,000
- Interest rates: 6-7%
- Loan Term: up to 10 years
- No prepayment penalty

• **Use of funds:** Working capital; leasehold improvements/built-outs; inventory/supplies; real estate acquisitions (owned-occupied); furniture, fixtures, and equipment; refinancing business credit card debt

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.

The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit bridgewaterbiz.biz for more information.



The **Connect 24 Business Alliance (C24BA)**, formerly the Randolph & Stoughton Chambers of Commerce, was formed to increase strength and support for our members and provide more opportunities for our local business community to thrive. Visit connect24ba.com to learn more.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The **Easton Chamber of Commerce** is a non-profit 501(c)(6) membership organization representing business and professional people. The Easton Chamber of Commerce mission is to unite, guide and support Easton businesses with the goal of increasing economic opportunities and fostering a healthy business climate. Visit easton-chamber.com to learn more.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit norwellchamberofcommerce.com for more information.



The **South Shore Women's Business Network (SSWBN)**, established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit sswbn.org for more information.

Small Business Resource; We Speak Portuguese!



Theresa Lobo-Albin, Small Business Assistance



Theresa Lobo-Albin on the chamber staff is fluent in Portuguese. She is available to communicate with businesses that may require help in learning about various business assistance programs serving entrepreneurs, businesses and non-profits throughout the region.

Theresa holds a degree in business and accounting and has worked with many small businesses from numerous industries over her career in accounting.

The Chamber (in partnership with many regional, state, and federal resources) operates the Metro South Business Assistance Center and Thomas Edison Business Incubator in support of business development. Many of the BAC resources can be found online and are being offered remotely, including one-on-one coaching through SCORE

Counselors.

To learn more about business assistance resources in English and Portuguese contact Theresa Lobo-Albin at finance@metrosouthchamber.com or call (508) 586-0500 x 230. To learn more about the Business Assistance Center (BAC) and available business resources, visit www.metroouthchamber.com/resources/business-assistance. Individual counseling is available by appointment.

Federal, State, and Regional Resources for Businesses



The Metro South Chamber of Commerce is dedicated to providing support for our business community now more than ever - we're here for you. Below, please find an extensive list of federal, state, and regional resources available to you.

Brockton Redevelopment Authority
Contact: Nathalie Jean
(508) 586-3887

Center for Women & Enterprise
Contact: Carla Akalatian
(617) 532-0244

Massachusetts Office of Business Development (MOBD)
Contact: Susan Whitaker
(617) 620-1005

Massachusetts Small Business Development Center Network
Contact: Jill Beresford
(508) 673-9783

Massachusetts Supplier Diversity Office (SDO)
Contact: John Fitzpatrick
(617) 720-3300

MassDevelopment
Contact: Jay Pateakos
(508) 678-0533

MassHire Greater Brockton Workforce Board
Contact: Jason Hunter
(508) 584-3234

MassHire Greater Brockton Career Center
Contact: John Murray
(508) 513-3400

Old Colony Planning Council
Contact: Mary Waldron
(508) 583-1833 ext. 202

SCORE Business Counselors
Contact: Peter Smith
(508) 587-2673

South Eastern Economic Development (SEED) Corporation
Contact: Sue Murray
(508) 822-1020

U.S. Small Business Administration
Contact: Susan Lourie
(617) 565-5564

Schuerch Corporation



452 Randolph Street, Abington • (781) 982-7000
www.schuremed.com

Covil Multi Services



82 Haynes Road, Stoughton • (857) 383-0129
www.blessedstaffingagency.com

Mayflower Junction HR Consulting



54 1/2 Evergreen Street, Kingston • (781) 789-9750
www.mayflowerhr.com

Level Up Coaching



Greater Boston Area • (617) 686-9859
www.level-up-coaching.com

Established in 1994, SchureMed offers a full line of products to optimize patient positioning for your requirements. From orthopedic surgery to pediatric laparoscopic procedures, we have the custom devices to optimize your operating room. SchureMed's in-house research and manufacturing teams allow us to produce superior operating room equipment at more reasonable costs than our competitors. Our passion for innovation, quality, and safety drive us to create highly functional surgical positioning solutions that optimize results and reduce operating time through greater functional effectiveness.

Whether you an employer, looking to fill a position within your company or an employee looking for a career with a company. At COVIL HOME CARE LLC, We take pride in matching talented individuals with awesome companies. We provide our services to talents and handworkers at all levels. Our mission is to provide services and support that allow our clients to remain in the workplace. We help businesses grow by matching the right talent to their specialized staffing and consulting needs, and build rewarding careers for diverse professionals.

The mission of Mayflower Junction HR Consulting is to help small and mid-size organizations create, develop, improve, and evolve their Human Resources operations. The firm believes that in doing so, we can improve the overall employee experience resulting in the improved success of your business. MJHRC also ensures that your HR functions are working in conjunction with the strategy of your company. Although the firm specializes in small to mid-sized organizations in the New England area, services are available to businesses of all sizes in all 50 states.

OUR MISSION IS SIMPLE: TO HELP YOU SUCCEED. We're all about helping you get from where you are now to where you want to go. Take your organization to the next level with customized services to help you achieve your goals. Group Training: expand your knowledge and sharpen your skills. Executive Coaching: overcome obstacles and build new habits. Organizational Development Consulting: develop innovative solutions and implement best practices.



Starting a Business?

Need help starting your business?
Looking for money to start your business?

The Metro South Business Assistance Center Can Help!

COUNSELING: Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

REFERENCE MATERIALS: An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

ACCESS: To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

EDUCATION: Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 metroouthchamber.com/resources/business-assistance.

Major Sponsors:



When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space
Over 500 Hotel Rooms • Many Parks & Lakes



The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care** facilities, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.



Metro South Regional Economic Development Organization
For more info, contact the Metro South Chamber of Commerce,
508.586.0500 • www.metroouthchamber.com



BUSINESS EVENTS *Planner*

December 8

"Simple SEO Tips to Improve Online Performance"

1:00PM

Live online workshop, SCORE Mentors

Many people are not particularly good writers. They know it hurts their business but are intimidated or don't know how to improve. Join us to see how it is easier than most realize by understanding "nobody reads anymore" and writing to minimize readers' common challenges.

Register: metroouthchamber.com/events/workshops

December 8

"The #1 Way to Get More Clients & Grow a Business in Today's Market"

12:00PM

Multipurpose Auditorium @ Adult & Teen Challenge
1315 Main Street, Brockton

Guest speaker: Emmy Award-winning anchor of WCVB Channel 5's nightly newsletter, "Chronicle", Anthony Everett! Business-2-Business expo, economic impact awards, beautiful lunch prepared by amazing chef Charles Herman.

Register: metroouthchamber.com/events/workshops

December 14

Good Day Metro South

11:45AM

Thorny Lea Golf Club

159 Torrey Street, Brockton

Guest speakers: Marcelo Suárez-Orozco, Chancellor of UMass Boston; Brockton Redevelopment Authority Executive Director Nathalie Jean, and Nick Giaquinto, Old Colony Planning Council Senior Economic Development Planner.

Register: metroouthchamber.com/events

January 26

Good Day Metro South

11:45AM

Martin Institute, Stonehill College

320 Washington Street, North Easton

Guest speaker: Secretary Edward Augustus, MA Executive Office of Housing and Livable Communities

Register: metroouthchamber.com/events