

### Chamber Mission

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



UMass Boston Chancellor,  
Marcelo Suárez-Orozco  
• Page 6



State Rep Rita Mendes,  
Massasoit Community  
College President  
DiPasquale • Page 6

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# Actionreport



January  
2024

www.metroouthchamber.com

## MA Housing Secretary Augustus to Speak at Chamber Luncheon in Easton

Friday, January 26 | 11:45 am - 1:30 pm | Martin Institute @ Stonehill College | 320 Washington St., Easton

**GOOD DAY  
METRO SOUTH**

Friday,  
January 26

11:45 AM

Martin Institute @ Stonehill College  
320 Washington Street, North Easton

metrosouthchamber.com/events

**REGISTER**

**Guest Speaker:**  
Secretary Edward Augustus  
Massachusetts Executive  
Office of Housing and  
Livable Communities

**Bonus Segment:**  
Business valuation  
led by Chris Bond,  
Time's Up LLC

Please join us for a Good Day Metro South luncheon **Friday, January 26th** from 11:45am – 1:30pm at the Martin Institute on the campus of Stonehill College, 320 Washington Street, North Easton. Our guest speaker is Secretary Edward Augustus, Massachusetts Executive Office of Housing and Livable Communities. Additionally, Chris Bond, Time's Up LLC will present a segment on business valuation.

This event is sponsored by Blue Cross Blue Shield of Massachusetts (program sponsor) and Stonehill College (host sponsor). All are welcome to attend, please call Naldo to pre-register. Questions? Contact NCardoso@metrosouthchamber.com or call (508) 586-0500 x231 for assistance. We look forward to seeing you at this event! *More on page 2.*

## February to Feature Mayor of Brockton State of City 2/15 and 9th Annual Multicultural Business Panel & Resource Expo 2/29

Thursday, February 15 | 11:45 am - 1:30 pm | Thorny Lea Golf Club | 159 Torrey Street, Brockton



Please join us on Thursday, February 15th for a Good Day Metro South luncheon hosted at Thorny Lea Golf Club in Brockton from 11:45 AM – 1:30 PM. The guest speaker for this event is Mayor of Brockton, Robert F. Sullivan. Pre-registration is required. *Learn more & register online at metrosouthchamber.com/events*

Thursday, February 29 | 5:00 pm - 7:30 pm | Thorny Lea Golf Club | 159 Torrey Street, Brockton



**North Easton**  
Savings Bank

Join us Thursday, February 29th from 5-7:30pm for the 9th Annual Multicultural

Business Forum & Business After Hours! This triple feature event includes a business resource expo, woman & minority owned business panel, and after hours networking. This is a great opportunity for potential and existing entrepreneurs to learn about helpful resources, network with local businesses, and hear from entrepreneurs who have successful business stories. The business expo is FREE to participate: space is limited and prioritizes business resource organizations, contact Naldo at NCardoso@metrosouthchamber.com or call (508) 586-0500 x231. *Register and learn more online at metrosouthchamber.com/events.*

## Community Minded Employment Opportunity! Chamber Seeks Engaging Development & Retention Professional

**WE ARE  
HIRING**

**OPEN POSITIONS**

- Development & Retention

**JOIN OUR TEAM (:**

Are you positive, organized, committed to business & community development, and have a love for the greater Brockton area?

Please send resume with cover letter and references to: info@metrosouthchamber.com

Metro South Chamber of Commerce • 40 School Street, Brockton, MA 02301  
www.metroouthchamber.com • info@metrosouthchamber.com

Are you positive, organized, committed to business & community development, and have a love for the greater Brockton area? Join our team! Please send resume, cover letter, and salary expectations to info@metrosouthchamber.com

At the Metro South Chamber of Commerce, our mission is to best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the region.

This is an excellent opportunity to invite businesses to join and engage in the chamber community by strengthening local ties in Brockton and beyond, while gaining a deep understanding of regional economic progress and the competitive developing future of the Metro South region.

# MA Secretary of Housing and Livable Communities, Augustus to Speak at January Chamber Luncheon in Easton

Friday, January 26 | 11:45 am - 1:30 pm | Martin Institute @ Stonehill College | 320 Washington Street, Easton | Register online: [metrosouthchamber.com/events](https://metrosouthchamber.com/events)

Host Sponsor



STONEHILL COLLEGE

Program Sponsor



## ABOUT THE SPEAKERS:

The Executive Office of Housing and Livable Communities (EOHLC) was established in 2023 to create more homes and lower housing costs in every region. EOHLC also distributes funding to municipalities, oversees the state-aided public housing portfolio, and operates the state's EA family shelter.

Edward (Ed) M. Augustus serves as the state's first Housing Secretary in more than 30 years. Augustus, who helped to create thousands of new housing units at all income levels during his tenure in Worcester, leads Governor Healey's new Executive Office of Housing and Livable Communities since June 1, 2023.

"Ed Augustus is the leader Massachusetts needs to take the helm of our new Executive Office of Housing and Livable Communities and drive an ambitious, collaborative strategy to increase housing production and lower costs across the state," said Governor Maura Healey. "He left Worcester a stronger city than it was a decade ago, with booming economic development in the downtown and thousands of new housing units. Importantly, he is intimately familiar with local government and knows what it takes to collaborate with municipalities to move our

state forward on our housing goals."

"The establishment of a cabinet-level secretariat dedicated solely to housing will have a major impact on Massachusetts' ability to address this crisis and lower costs across the state. Ed Augustus has the right experience, vision and drive to lead this important work," said Lieutenant Governor Driscoll. "His motto is 'How do we get to yes?' which is an approach our entire administration is embracing. We're committed to partnering with cities and towns to ensure they have the resources and support they need to give a hearty "Yes!" to housing development in their communities."

"I'm honored that Governor Healey and Lieutenant Governor Driscoll have placed their faith in me to lead the new Executive Office of Housing and Livable Communities. Massachusetts' housing crisis impacts every single community in our state, but we know what the solution is – build more housing," said Augustus. "This administration recognizes that there is no one-size-fits-all strategy to achieving this and that we must work closely with communities to deploy a diverse toolbox of options to meet their unique needs. That's what this new secretariat will be committed to doing."

Augustus served as City Manager of Worcester, functioning as the Chief Administrative and Executive Officer of the Gateway City of more than 200,000 people, from 2014-2022. During his tenure, he oversaw the commitment or distribution of \$25.3 million in Community Development Block Group, HOME Investment Partnerships Program, and Worcester Lead

Abatement and Healthy Homes Program funds to develop or preserve more than 2,000 affordable housing units throughout the City. Worcester is the city with the third largest subsidized housing inventory in the state. Augustus also dedicated \$30 million of the ARPA funds coming into the city to housing, including \$15 million for the Affordable Housing Trust Fund.

As City Manager, Augustus managed a \$750 million budget, as well as the \$90 million, 20-year Urban Revitalization Plan. Notably, he spearheaded the \$240 million landmark redevelopment of Worcester's Canal District, including leading the complex negotiation to relocate the Boston Red Sox AAA-affiliate (now the WooSox) to the city and construction of the multi-use Polar Park stadium, hotel, and housing development, as well as the Kelley Square intersection redesign.

Prior to joining the City of Worcester, Augustus served as Director of Government & Community Relations for the College of Holy Cross, State Senator for the 2nd Worcester District, Chief of Staff for Congressman Jim McGovern, and Chief of Staff to the Assistant Secretary for Intergovernmental and Interagency Affairs at the U.S. Department of Education under President Clinton's Administration. He most recently served as Chancellor of Dean College. To learn more, visit [www.mass.gov/news/governor-healey-and-lieutenant-governor-driscoll-name-edward-m-augustus-as-housing-secretary](https://www.mass.gov/news/governor-healey-and-lieutenant-governor-driscoll-name-edward-m-augustus-as-housing-secretary).



Chris Bond, Time's Up LLC

**Time's Up, LLC**

**Chris Bond** is Manager of Time's Up, LLC in Franklin, Massachusetts. He is a business broker with over 20 years of experience consulting with small business owners in industrial and services industries. Chris specializes in helping businesspeople fully understand market conditions which allows them to make intelligent decisions as they transition forward. His client list includes an impressive array of small companies you've never heard of.

Prior to forming Time's Up in 2009, Chris was Partner with Next Level, Inc., a sales management consulting firm and an affiliate of Sandler Training. There he specialized in helping small business owners solve difficult sales challenges, in part through his co-founding of the globally influential Web tool SalesAccountability. It was this line of work that afforded Chris the unique insight into understanding an owner's drive to grow the business or to ultimately move on to a new phase in life.

Chris earned his Bachelor of Arts degree in Marketing from Stonehill College and lives with his wife in their rapidly emptying nest in Franklin. He is proud to have served on the board of directors for the Business Brokers Alliance of New England (BBANE) along with prior terms for United Regional Chamber of Commerce, the Exit Planning Exchange (XPX), and the Franklin Downtown Partnership. Chris loved his many years spent coaching youth sports and is a dedicated basketball player in an old-man's league.

For more on Chris and his approach, please visit [timesupllc.com](https://timesupllc.com) or [linkedin.com/in/chrisbond2](https://linkedin.com/in/chrisbond2).

To register for this event, visit [metrosouthchamber.com/events](https://metrosouthchamber.com/events). Season ticket holders are welcome to attend, please contact Naldo to pre-register. Questions? Email [NCardoso@metrosouthchamber.com](mailto:NCardoso@metrosouthchamber.com) or call (508) 586-0500 x231 for assistance.





BOARD OF DIRECTORS, OFFICERS

Chair of the Board Richard Hynes, Barbour Corporation	Vice Chair Economic Development George Spilios, Crown Uniform & Linen Service
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Treasurer Gregory Hart, CPA, Summer St Financial Advisors	Vice Chair Membership Development Mike Lambert, Brockton Area Transit Authority
	Immediate Past Chair Joseph Casey, HarborOne Bank

BOARD OF DIRECTORS, DIRECTORS

Carol Chin - McDonald's Franchisee	Matthew Osborne - Eastern Bank
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Donald Donnalson - Beantown Builders, Inc.	Rich Spencer - North Easton Savings Bank
Nelson Fernandes - Toast	Andrew St. Pierre - Brockton Plumbing & Heating Supply
Robert Haffey - Signature Healthcare	David Teixeira- The Mattress Maker of New England
Matthew Hesketh - Good Samaritan Medical Center - Steward Health Care	
Chuck Jones - Harbor Health	
Kelly Mallory - Mallory Headsets, Inc.	

CHAMBER STAFF (508) 586-0500 Front Desk x 221

Christopher Cooney, CCE, IOM, MPA President and CEO x 223 Development & Retention - NOW HIRING! Membership x 229

Emma (Stratton) Penardi VP of Communications & Special Projects x 222 Theresa Lobo-Albin Finance x 230

Naldo Cardoso Programs & Events Coordinator x 231

Newsletter Written & Designed by Emma Stratton.  
Printing Provided by The Enterprise.



ACCREDITED  
CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

**Metro South Chamber of Commerce**  
Sixty School Street, Brockton, MA 02301-4087  
tel: (508) 586-0500  
info@metrosouthchamber.com  
www.metroouthchamber.com

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

Calendar Sponsor  
SPACE AVAILABLE



CHAMBER Calendar

Networking at events is one of the most effective ways to grow your business!

January

09	Executive Board Meeting <i>Zoom Virtual Meeting</i>	3:00 pm
10	Chamber Ambassador Meeting <i>Zoom Virtual Meeting</i>	9:00 am
15	Martin Luther King, Jr. Day: Chamber Closed	
24	Board Meeting <i>Metro South Chamber: 60 School Street, Brockton</i>	12:00 pm
26	Good Day Metro South: Housing Secretary <i>Martin Institute @ Stonehill College: 320 Washington Street, Easton</i>	11:45 am

February

02	Chamber Ambassador Meeting <i>Zoom Virtual Meeting</i>	9:00 am
15	Good Day Metro South luncheon <i>Thorny Lea Golf Club: 159 Torrey Street, Brockton</i>	11:45 am
19	Presidents' Day: Chamber Closed	
29	9th Annual Multicultural Business Forum <i>Thorny Lea Golf Club: 159 Torrey Street, Brockton</i>	5:00 pm

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. To learn more, please email Naldo at NCardoso@metrosouthchamber.com.



METRO SOUTH  
CHAMBER OF COMMERCE  
Leading Businesses.  
Leading Communities.

**Impact.**

It takes the right tools to start or grow a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.

**To join the chamber call 508.586.0500 or visit www.metroouthchamber.com**

Note: All meetings are held at the Metro South Chamber Office (via Zoom) or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

# UP-TO-DATE News



## MassDevelopment Monthly Office Hours at the Chamber

MassDevelopment will host a series of virtual office hours through the Metro South Chamber of Commerce.

MassDevelopment will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

For more information, email Jay at [jpateakos@massdevelopment.com](mailto:jpateakos@massdevelopment.com) or call (508) 678-0533 x 1201.

**Exclusive Staples Discounts for Chamber Members**  
Members of the Metro South Chamber of Commerce have access to special partner discounts, 10% off in-store regularly priced purchases and 20% off Printing and Marketing Services, every time they shop in store. They can save on an assortment of products, from signage, to PPE, to business essentials, and more! Visit [www.metroouthchamber.com/membership/savings/](http://www.metroouthchamber.com/membership/savings/) to learn more.

Members - send Good News to  
[estratton@metrosouthchamber.com](mailto:estratton@metrosouthchamber.com)

Sponsored by: Good Samaritan Medical Center

## MSBDC Online Training Calendar - visit [msbdc.org/training](http://msbdc.org/training) to register

- 1/17: Understanding Small Business Taxes
- 1/17: How to Start a Business 101: The Basics
- 1/17: Get Ready-For Government Procurement
- 1/24: Turn Your Side Hustle into a Business
- 1/24: Government Contracting
- 1/25-26: Export Expo
- 1/31: Search Engine Optimization (SEO) for Beginners

## Brockton pro baseball team renamed "New England Knockouts"



Knockouts debut at Campanelli on May 10. The pro Knockouts and the amateur Rox are scheduled to play 80 home games this spring and summer. That's a lot of chances to take the family to the ballpark! The Knockouts have 48 home games scheduled. Tickets will be in the range of \$8-13. The team will offer

discounts including for seniors, students, military personnel and first responders. Opening day for the Knockouts is Friday, May 10, as the Ottawa Titans come for three games of a six-game homestand. The Knockouts play in the Frontier League, which is "professional partner league" of Major League Baseball. Visit [frontierleague.com](http://frontierleague.com) to learn more.

## Fuller Craft Museum presents "Maria Molteni: Soft Score" January 13, 2024



Maria Molteni: Soft Score is a site-specific exhibition that explores dynamic intersections of art and athletics. Created specifically for Fuller Craft Museum by queer Boston artist Maria Molteni (they/them), Soft Score employs "craletic" expression for personal reflection and communal magic. Built upon 15+ years of socially engaged public artwork, it also emphasizes the importance of intersectionality and equity, within sports industry and

community spaces alike. Fuller Craft Museum is open Tuesday - Sunday, 10AM-5PM, and is located at 455 Oak Street in Brockton. Admission is free for everyone. Visit [fullercraft.org](http://fullercraft.org) to learn more.

## Brockton Symphony Orchestra presents: "An Afternoon of Chamber Music" January 28

The annual chamber music concert will celebrate intimate and dynamic spaces created by music with smaller groups. The seating capacity for Christ Congregational Church is 250. Tickets for groups of 10 or more are available. Please call (508) 588-3841 for more information.

## Pop-Up Art Market at ENSO Gallery, February 3



Art Vendor Market on Feb 3rd, 4-9pm, 50 Centre Street, Brockton, MA! Keep 100% of your sales, spaces and tables provided, and enjoy snacks and music! Reserve your spot now: [forms.gle/QiJVg3ZYwhY7rh1p6](https://forms.gle/QiJVg3ZYwhY7rh1p6) Contact [AllyBoyleArt@gmail.com](mailto:AllyBoyleArt@gmail.com) for assistance.

# Health Care Matters

Sponsored by: Good Samaritan Medical Center

235 North Pearl Street, Brockton, MA 02301

508-427-3000

[www.goodsamaritanmedical.org](http://www.goodsamaritanmedical.org)

## Welcome Gopakumar Sreekumaran Nair MD, Internal Medicine

Cold and flu season can have you not feeling your best. Steward Health Care and Steward Medical Group recently welcomed Gopakumar Sreekumaran Nair MD, Internal Medicine to the medical staff and he is accepting new patients.

Dr. Nair received his medical degree from Medical College, Thiruvananthapuram, India, and then completed his residency in Internal Medicine through North Shore Medical Center, Salem, MA. Dr. Nair is Board Certified in Internal Medicine by the American Board of Internal Medicine. Dr. Nair is accepting new patients at SMG Internal Medicine, 1 Pearl Street, Suite 1500, Brockton, MA, and welcomes patients who need a next-day sick appointment. To make an appointment call 508-897-6200.

**About Good Samaritan Medical Center:** Good Samaritan Medical Center is an acute-care, 267-bed hospital providing comprehensive inpatient, outpatient, and Level III Trauma emergency services to Brockton and 22 neighboring communities. The hospital offers Centers of Excellence care in orthopedics, oncology, and cardiology, specialized care in surgery, family-centered obstetrics with Level II nursery, and advanced diagnostic imaging. Good Samaritan Medical Center has the Gold Seal of Approval from the Joint Commission on Accreditation of Health Care Organizations. Good Samaritan Medical Center is part of Steward Health Care System. To learn more visit [www.goodsamaritanmedical.org](http://www.goodsamaritanmedical.org).

**Good Samaritan Medical Center**  
Steward A STEWARD FAMILY HOSPITAL

**Gopakumar Sreekumaran Nair, MD**  
Internal Medicine

**Steward**  
MEDICAL GROUP



# Happy New Year! Metro South Chamber of Commerce Strategic Plan Overview

Mission	<p><i>What is the Chamber's enduring sense of purpose?</i></p>	<p>We connect, support, and energize member businesses focused on improving the economic vitality of life of the Metro South region.</p>
Values	<p><i>To which standards does the Chamber hold itself?</i></p>	<ul style="list-style-type: none"><li>• Steadfast commitment to independence, objectivity, and transparency underscoring all forms of engagement, advocacy, and decision making.</li><li>• Outstanding corporate citizenship that is deeply invested in the broader development of the region.</li><li>• An adaptive resource that serves all sizes and varieties of area businesses and ventures.</li><li>• Inclusive leadership/membership reflecting the region's diversity.</li></ul>
Vision	<p><i>What is on the distant horizon of the Chamber's work?</i></p>	<p>We envision a Metro South region known for:</p> <ul style="list-style-type: none"><li>• <b>A business community that is continually collaborating, innovating, and thriving.</b></li><li>• <b>Robust pipelines of success that foster new business and advance careers.</b></li><li>• <b>Citizens that are well informed and quick to mobilize on key public issues.</b></li><li>• <b>An overwhelmingly positive reputation for its many competitive advantages.</b></li></ul>
Goals	<p><i>How is the Chamber advancing its mission and reaching for its vision while reflecting its values?</i></p>	<p><b>1. Business Community Convener</b> FOCUS the aggregate energy and resources of the regional business community to capitalize on mutually beneficial opportunities, share perspectives, and respond to common challenges.</p> <p><b>2. Connecting Members</b> CULTIVATE and INVIGORATE the region's human capital by fostering robust opportunity pathways and professional development networks among members.</p> <p><b>3. Issue Advocacy</b> ARTICULATE, CONVEY, and ADVANCE the Chamber's position on political issues of great importance to the membership and the overall business climate of the region.</p> <p><b>4. Positioning the Region for Success</b> LEVERAGE the membership's collective influence, expertise, and capital to expand current business activity, attract new ventures to the region, and project the Metro South as a place of economic opportunity and vitality.</p> <p><b>5. Sustainability</b> SOLIDIFY and EXPAND the Chamber's member and financial base.</p>
Areas of Focus	<p><i>What is the Chamber doing to better align itself with changing external and internal dynamics?</i></p>	<div><div>External</div><ul style="list-style-type: none"><li>• Targeting membership growth areas of younger professionals and non-English-speaking immigrants</li><li>• Focusing on small/micro business startups</li><li>• Showcasing regional diversity as a strength</li><li>• Understanding and conveying regional attractiveness more effectively</li><li>• Overcoming growing problem of labor shortages</li><li>• Boosting regional collaborations for international commerce</li><li>• Clarifying roles/core functions of myriad regional economic development agencies</li><li>• Coping with the impacts of regional business consolidations</li><li>• Revitalizing derelict industrial spaces</li></ul></div> <div><div>Internal</div><ul style="list-style-type: none"><li>• Introducing career development programming</li><li>• Leveraging higher education partners</li><li>• Further diversifying the Board of Directors</li><li>• Hitting a business development “home run”</li><li>• Developing mentorship opportunities for startups</li><li>• Increasing number of Chamber-sanctioned positions on key business and economic issues</li><li>• Rethinking and refining content/purpose/timing of current slate of regular events</li><li>• Deepening political relationships in Brockton</li><li>• Broadening political relationships beyond Brockton</li><li>• Adding expertise/capacity for social media efforts</li><li>• Adding additional multilingual staff capacity</li><li>• Transitioning to a tiered membership model</li><li>• Developing a bona fide membership strategy</li></ul></div>



## Chamber hosts UMass Boston Chancellor, Brockton Redevelopment Authority, and regional Planning Council with Rotary Club and Cambridge Savings

In December, the Chamber hosted a Good Day Metro South luncheon in Brockton with guest speakers Marcelo Suárez-Orozco, Chancellor of UMass Boston; Nathalie Jean, Executive Director of the Brockton Redevelopment Authority; and Nick Giaquinto, Senior Economic Development Planner at Old Colony Planning Council. Rob DiFazio facilitated a holiday networking segment that even Santa couldn't ignore.

This event was sponsored by Cambridge Savings Bank and Rotary Club of Brockton. Photos courtesy of Rich Morgan Photography, visit our flickr page to view more: [flickr.com/metrosouthchamber](https://www.flickr.com/photos/metrosouthchamber/).

Premier Sponsor



State Rep Rita Mendes; Ray DiPasquale, Massasoit Community College; Marcelo Suárez-Orozco, UMass Boston Chancellor; Chris Cooney, MSCC



Peter Kelly and Phil Carver, UMass Boston; Shirley Asack, Brockton City Council Ward 7; and Marcy Venezia, GleeWorks Holistic Coaching



Jeff Charnel, Dan Trout, and Christine Beaudoin, Rotary Club of Brockton North Easton Savings Bank



Tina White, Brockton Rotary Club interviewed by Mahsa Khanbabai, Khanbabai Immigration Law



Nathalie Jean, Brockton Redevelopment Authority interviewed by Mahsa Khanbabai, Immigration Law



Nick Giaquinto, Old Colony Planning Council interviewed by Mahsa Khanbabai, Immigration Law



Doug Smith, Stonehill College; Steve Damon, Jack Conway Realty; Chris Cooney, Metro South Chamber



Chancellor Marcelo Suárez-Orozco, University of Massachusetts Boston



Steve Damon, Jack Conway Realty; and Mary Jane Anene, Combined Insurance of America



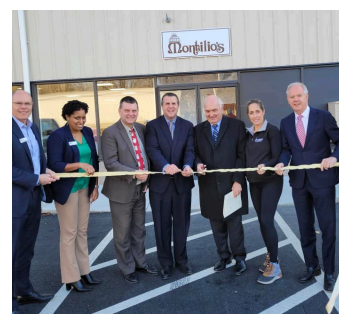
Chamber staff, ambassadors, and board members (L-R) Chris Cooney, Metro South Chamber President; Rob DiFazio, Rob Peters Entertainment; Rich Hynes, Barbour Corporation, Chamber Board Chair; Suzanne Fernandes, North Easton Savings Bank; Mary Jane Anene, Combined Insurance of America; Joanne Schneider, Eastern Bank; Brenda Carrens, OCEs; Felicitia Sepulveda, Cape Verdean Association; Naldo Cardoso (events) and Emma Stratton Penardi (communications), Metro South Chamber with Santa (Steve Damon, Jack Conway Realty).

## Host A Workshop or Training Session at the Chamber!



Member business, RKA Transportation Services Inc. recently hosted a training workshop at the Metro South Chamber of Commerce, conveniently located in downtown Brockton. Our conference rooms are equipped with diverse seating options, wifi, and audio and visual capabilities. Want to reserve conference room space? Contact Naldo at [NCardoso@metrosouthchamber.com](mailto:NCardoso@metrosouthchamber.com) or call (508) 586-0500 x231.

## Montilio's Baking Co. Opens New Industrial Baking Facility in Brockton



In December, Montilio's Baking Company cut the ribbon on their new auxiliary industrial baking facility at 239 North Cary Street, their most recent expansion in the City of Brockton. City Officials toured the new facility where hundreds of gingerbread houses and yule logs were being produced for the holidays, ready to be shipped all over the country.

## Fundamentals of Social Media Marketing for Bridgewater MA Small Businesses - January 17



The Town of Bridgewater's Community & Economic Development Office is continuing to build & expand a small business support program, as part of the Vision to Reality initiative. Please join us for an exciting in-person event at the Bridgewater Public Library - the 4th workshop in this series - to learn the fundamentals of social media marketing specifically tailored for small businesses in Bridgewater, MA. Taylor from Namra Consulting will be back in Bridgewater (for those that attended the September workshop) to teach tips & tricks on everything social media for your business, including how to make dynamic reels for Instagram!

Register online: [www.eventbrite.com/e/fundamentals-of-social-media-marketing-for-bridgewater-ma-small-businesses-tickets-791129277967?aff=oddtcreator](https://www.eventbrite.com/e/fundamentals-of-social-media-marketing-for-bridgewater-ma-small-businesses-tickets-791129277967?aff=oddtcreator)



## 2024 New Years Resolution: Invest More in Marketing Your Business, Where It Counts



The Metro South Chamber's Regional Guide and Member Directory is designed to encourage in-state support for our local businesses, especially those effected by the pandemic; shop local, and support small businesses!

While you are here, you can visit the extraordinary Fuller Craft Museum, enjoy the acclaimed

Brockton Symphony Orchestra, cheer on the Brockton Rox at Campanelli Stadium, and grab a drink at the new Brockton Beer brewery downtown! With plentiful hotel rooms and within easy reach of Boston, Providence, Plymouth and Cape Cod, you will find many fun shopping experiences, peaceful parks, dynamic sporting events and rich cultural activities all within reach. If you are new to this region, we aim to inform you. If you live here, we want to remind you. If you do business here, we wish to thank you.

The Metro South Guide is distributed to thousands of key decision makers and community stakeholders, including all members, prospective members, town halls, libraries, legislators, hotels, museums, and more. Want your business to be included? Call (508) 586-0500 x222.

Ad Size	Dimensions	Investment
Enhanced Listing	--	\$237
1/6 page ad	3.5" x 3"	\$473
1/3 page ad	3.5" x 6.5"	\$604
1/2 page ad	7.25" x 4.75"	\$939
Full page ad	7.25" x 10"	\$1,884
Inside Front Cover	1.25" x 10"	\$2,619
Inside Back Cover	8.5" x 11"	\$2,619
Back Cover	8.5" x 11"	\$3,354
Your Business Logo on the Front Cover, Plus Full Page Ad Inside	8.5" x 11"	\$4,14

## United Way to Focus on Homelessness at Legislative Breakfast with Housing Undersecretary Thompson



Community Services of Greater Brockton, the Greater Plymouth Council of Home Service Agencies, and the United Way of Greater Plymouth County cordially invite you to attend

a Joint Legislative Breakfast, featuring keynote speaker Chris Thompson, Undersecretary, Division of Housing Stabilization, Executive Office of Housing and Livable Communities, Commonwealth of Massachusetts. This event will also feature a panel of local organizations impacted - "A Conversation on the Intersection of Immigration, Poverty, and Homelessness". Friday, January 19 from 8AM-10:30AM at Bridgewater State University, Rondileau Student Union. Please RSVP no later than January 12 to confirm attendance. Questions? Contact [commservgb@comcast.net](mailto:commservgb@comcast.net)

## Emma Penardi (Stratton) Promoted to Vice President Communications & Special Projects



Emma (Stratton) Penardi, VP Communications & Special Projects, Metro South Chamber

Emma (Stratton) Penardi been named Vice President of Communications & Special Projects at the Metro South Chamber of Commerce where she has worked for the past six years in the role of Director of Communications.

Emma has advanced toward earning the designation of IOM, after completing executive training coursework at the Institute of Organizational Management (IOM). The IOM is awarded by the United States Chamber of Commerce after participants enroll and complete coursework at one of five academic sites within the United States over a four-year timeframe. Emma recently attended IOM at Villanova University in Philadelphia, PA. She has been in chamber work for six years and holds a BA degree with a double major in Graphic Design and Photography along with a minor in Art History from Bridgewater State University where she was a member of the Integrated Marketing Team serving clients and students throughout the university.

"We are pleased to acknowledge the professional development Emma has pursued and the skills she contributes to the various programs at the Metro South Chamber of Commerce. The designation of Vice President to her title reflects the confidence I have in her and the advancement she has earned through her commitment to the chamber and the professional development completed to-date," said Chamber President and CEO, Christopher Cooney, CCE, IOM.

The point is  
journalism  
that gets right  
to the point of  
the story and  
why it matters  
to you.



**USA  
TODAY** | To the point

## Free and Affordable Workshops to Improve Your Business

All partner and member-led workshops can be found on our website at [metrosouthchamber.com/events/workshops](https://metrosouthchamber.com/events/workshops). Want to host a workshop at the Chamber? Contact Naldo at [NCardoso@metrosouthchamber.com](mailto:NCardoso@metrosouthchamber.com)

**Title: Tax Preparation for the Self-Employed**

**Host: Southeastern Massachusetts SCORE**

**Date: Wednesday, 1/24/2024**

**Time: 12:00PM**

**Fee: FREE**



Join SE MASS SCORE for Tax Preparation for the Self-Employed. Key takeaways you can expect:

- How you are taxed as a Self-Employed Person
- Knowledge about the options regarding the handling of expenses
- An understanding of what deductions are available
- Tips on common expenses that are overlooked/misunderstood

**Title: Legal Considerations for Small Business Owners**

**Host: SEED Corporation**

**Date: Thursday, 1/25/2024**

**Time: 10:00AM**

**Fee: FREE**



SEED Corporation, in cooperation with the U.S. Small Business Administration, Small Business Development Center (SBDC), and SCORE, is partnering with Percy Law Group, PC to provide this free virtual workshop Legal Considerations for Small Businesses. In this seminar, participants will learn more about legally establishing a business, as well as the differences between Sole Proprietorship, S Corporations, C Corporations, Partnerships, and LLC's. The instructors from Percy Law Group will also cover general legal considerations for start-up and existing business owners. This is an excellent opportunity to meet with and have your business-related legal questions answered by practiced business attorneys. All attendees will be given a copy of the presentation, a SEED business plan, and the contact information for the instructors, SBDC, and SCORE.

**Title: Goal Setting for Success**

**Host: GleeWorks Holistic Coaching**

**Date: Friday, 2/2/2024**

**Time: 10:00AM**

**Fee: \$75 / \$95**



Are you fighting fires, missing out on opportunities and just not able to reach your goals? Make Better Decisions and Get Results. You will use your time more wisely with this Powerful Set of Tools. We will work through the practical strategic planning workbook together, including:

- Vision and mission clarification
- Current business cycles
- SWOT Analysis- Strengths, Weaknesses, Opportunities and Threats
- Einstein Matrix to determine priorities.
- 24 hour clock & 12 month clock
- Developing a 1 year strategic plan and tracking system.
- Self-care and managing stress

## Center for Women & Enterprise: Instagram Marketplace

The Center for Women & Enterprise (CWE) is a non-profit economic empowerment organization whose mission is to strengthen communities and the economy by supporting women to launch and successfully sustain businesses. Opened in 1995, the Eastern Massachusetts Women's Business Center operates in partnership with the U.S. Small Business Administration. CWE offers consultations, workshops and networking opportunities to help you reach your entrepreneurial goals.



**Date: Thursday, 1/25/2024**

**Time: 6:30 PM - 7:30 PM (EST)**

**Status: Open - 9 places remaining**

**Registration Deadline: 1/25/2024 7:00 PM (EST)**

**Fee: No Fee**

**Link: [cwewbc.eccenterdirect.com/events/979033](https://cwewbc.eccenterdirect.com/events/979033)**

CWE's IG Live Marketplace is an interactive shopping and "get to know my business" experience where businesses will each have 5 minutes to promote and sell their products/services to CWE viewers. This is a great opportunity to practice your pitch, market your business to potential customers and connect with other women business owners who are part of the CWE community! Clients will be walked through a series of questions for viewers to learn more about their business.

## Own A Small Biz? Thinking of Starting One? Call SCORE!



To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.

Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their **free** live webinar series! Learn more by visiting [www.score.org](https://www.score.org), [www.sema.score.org](https://www.sema.score.org), [www.boston.score.org](https://www.boston.score.org), or by calling (508) 587-2673. Ahead for the month and beyond...

**January 9: How to Start an Online Store - An E-commerce Business Guide**

**January 10: The Corporate Transparency Act - What Small Business Owners Need To Know**

**January 11: How to Start A Business Using A Free SCORE Mentor**

**January 16: The Basics of Money Management**

**January 18: 2024 Hottest Business Ideas, Trends & Markets**

**January 23: 7 Simple Ways to Protect Yourself Legally When Starting a Business**

**January 25: How to Create a Financial Plan - Financial Planning Basics**

**January 30: How to Use Artificial Intelligence in Your Business: A Step-by-Step Guide**



# THANK YOU 110% CHAMBER SUPPORTERS!

*Members who contribute 10% above their annual membership investment allow the Chamber to stay up-to-date with the most effective technology and resources available to support innovative programming and services. For this we say thank you!*

A Phone Jack Systems, Inc.	Combined Insurance of America	Kent, Parker & Associates, Inc.	RKA Transportation Services Inc.
Abington Bank	Comeau & Kelly Construction, Inc	KMA Web Design, LLC	Ross Insight Solutions
AccuRounds	Computer Sports Medicine, Inc.	Koso America, Inc.	SCU Credit Union
ADT Commercial	Concord Foods, LLC	LBP Solutions, LLC	See Plymouth
AGM Industries, Inc.	Concord Square Planning &	Lynch's Towing Service & Auto Sales	Sign Design, Inc.
All American Gasket	Development, Inc.	Mallory Headsets, Inc.	Siri C. Steinle Orthodontics
Anania Plumbing & Heating, Inc.	Congressman Stephen Lynch	Maplewood Country Day Camp	Skyline Glass & Glazing, Inc.
Anchor an Oldcastle Company	Conway Insurance Agency, Inc.	& Enrichment	South Eastern Economic
Anderson Insulation, Inc.	Copeland Chevrolet	Massachusetts Growth Capital	Development (SEED) Corp.
Annunciation Greek Orthodox	Copeland Toyota	Corporation	South Shore Property Management, LLC
Church of Brockton, Inc.	Corcoran Management Company	Massasoit Community College	South Shore SoftWash, LLC
The Arc of Greater Brockton	Crown Uniform & Linen Service	MassHire Greater Brockton	Southeastern Oral &
Associação Caboverdiana De	Curtin Bros. Oil	Workforce Board	Maxillofacial Surgeons
Brockton, Inc.	D.J. Jeff Fowler Productions	Mayflower Council Boy Scouts	St. Joseph Manor Health Care, Inc.
B.C. Tent & Awning Company, Inc.	D.W. Clark, Inc	of America	Stadelmann Electric
and Boston Party Rental	DedhamSavings	McGuigan's Pub	Standard Modern Company, Inc.
B.E. Peterson, Inc.	Douglas A. King Builders, Inc.	MCR Chiropractic	Stonebridge Homes Inc.
B.N. Yanow Company	ECO Recycling Systems, Inc.	Medication Coordination Pharmacy	Stonehill College
Back Bay Bagel	Edwina Martin House	Melissa Batista, LMFT	Stoughton Co-Operative Bank
BAMSI	/ EMH Recovery INC.	Michael Haikal Real Estate	Sullivan Tire & Auto Service
Barbour Corporation	Evans Machine Company, Inc.	Minuteman Press of Canton	- Brockton
Bay Copy	Everett's Auto Parts	Modern Auto Body	Super 8 Metro South
Bay State Shredding	Family & Community Resources, Inc	Montello Heel Manufacturing, Inc.	TD Bank
Baypointe RehabCenter, LLC	Farley Funeral Home, Inc.	Morse Insurance Agency, Inc.	Tempus Unlimited, Inc.
Beacon Telecom, Inc.	Father Bill's and MainSpring	Murphy, Hesse, Toomey & Lehan, LLP	The Stacy Adams Cultural Arts
Beantown Builders, Inc.	Fitzgerald Appraisals	My Brother's Keeper	Building
Bethel Family Medicine	George Washington Toma TV	National Grid	Thorny Lea Golf Club
Bluestone Bank	& Appliance	NeighborWorks Housing Solutions	Torrey & Associates
Brack's Grille & Tap	GleeWorks Holistic Coaching	New England Baling Wire, Inc.	Town of Bridgewater
Brewster Ambulance Service	Grant's Rental	New Heights Charter School	Town of East Bridgewater
Bristol County Savings Bank	Grow Associates, Inc.	of Brockton	TRACEY Environmental
EquipNet	Hajjar Management Co., Inc.	New Vision Enterprises	Trufant Real Estate, Inc
Brockton Day Nursery	Harbor Health Elder Service Plan	Niccoli Oil & Energy	Verdant Consulting
Brockton Education Association	HarborOne Bank	North Easton Savings Bank	Vicente's Tropical Grocery
Brockton Historical Society	HD Pediatrics, LLC	NorthEast Electrical	Victory Human Services
Brockton Housing Authority	Heights Crossing Assisted Living, LLC	OCES - Old Colony Elder Services	Vitra Adult Day Health
Brockton Neighborhood Health Center	Hilliards Chocolate System	The Ockers Company, Inc.	Walker-Clay, Inc.
Brockton Plumbing & Heating Supply	Holiday Inn Express	Office of Plymouth County	WATD 95.9FM
Brookmeadow at Blue Hills	Holy Cross Family Ministries	District Attorney	Webster Park Rehab
Budge It Drains, Inc.	Home Health Resources, Inc.	Old Colony Planning Council	a Division of Marquis
Burgess Pest Management	House of Possibilities	Old Colony YMCA	Westfield Child Center
Business Development Strategies, Inc.	HR Alternatives	Parker Property Management Inc.	Westgate Mall
BuzzAround	Hub Technical Services	Paul E Saperstein Company, Inc.	Westside Behavioral Health, LLC
C.M. Petti Market & Deli	Independence Associates, Inc.	Philadelphia Insurance Companies	Whelan Associates
Cadence Academy	Italian Kitchen	Philip Nessralla, Jr., Esq.	Willwork Inc., Exhibit & Event Services
Cambridge Savings Bank	Jack Conway & Company, Inc.	Platinum Partners, LLC	Wood Palace Kitchens Inc.
Capital Lease Group, LTD.	James E. Holmgren, CPA	Pop Tops Sportswear	The Woodlands at Abington Station
CATAX, Inc./Christos Liapopoulos	JM Pet Resort	Precision Installations Inc.	Woodwards Auto Parts & Spring Shop
Catholic Charities South	John DeCosta Jr., Inc. Lock	Premier Diagnostic Services, Inc	Yamato Japanese Steak House
CC-Teknologies Inc.	& Security	R.E. Lyons & Son Fire Equipment Corp	Yard Services, LLC
Chapel of New Hope, Inc.	John F. Creedon P.C.	Residence Inn by Marriott	
The Charity Guild, Inc.	John T. Veale, D.M.D.,	Boston/Bridgewater	
City of Brockton	Peter G. Veale, D.M.D. Inc.	Rexa, Inc.	

## Metro South Commercial Real Estate Spotlight



### Cowesset Brook Executive Office Condo @ 130 Liberty Street, Brockton

Unit 13A consists of 834 sqft on the 1st floor with three offices, 2 restrooms and open reception area. Unit 13B consists of 805 sqft on the 2nd floor with 3 offices

and 1 restroom and a small reception area. The units are separated by a small vestibule. There is currently a tenant in each unit. 1st Floor tenant is Tenant at Will. 2nd Floor Tenant has a lease that expires December 2023 with an option to renew. Contact Brian Droukas (508) 458-5000



### 132 Court Street, Brockton

**NEW DEVELOPMENT OPPORTUNITY!** Property has acquired a variance from the local Zoning Board of Appeals to construct a 150 unit (110-2 BD/40-1 BD) Apts & 4,000sqft Commercial space in a Federal Opportunity Zone. This property

is only 250 feet from the MBTA commuter rail platform with access to Boston with 30 minutes. With just a 1 min walk to T station and a 35min drive to airport. Contact Steve Damon (508) 962-4255



### 566 Forest Avenue, Brockton

8,800 Sqft, zoning c2, drivein door, city water/city sewer, gas heat, conveyor belt to second floor on side of building, separate 600 sf retail unit with slide entrance, \$850,000 call Donahue Associates at (508) 588-1717



### 210 Quincy Ave, Brockton

6,-48 Sqft, Medical Office Building – Located behind Brockton Hosp. 5,244 SF suite w/ reception & waiting area, exam rooms, break rooms. Separate 864 SF Suite – 2 private baths, 2 exam rooms, 1 private office. Excellent parking – on sewer – zoned c 5 \$850,000 call

### 8 Montello Street, Brockton

760 Sqft, \$5000/month lease Zoned C2 – Allows Office, Retail, Wholesale, Contractors Yard – 330' Street Frontage – Abuts MBTA Commuter Rail Station call Donahue Associates at (508) 588-1717



## RENEWING Members!

### Thank you!

B.E. Peterson, Inc.  
Douglas A. King Builders, Inc.  
George Washington Toma  
MCR Chiropractic

New Heights Charter School  
of Brockton  
Ross Insight Solutions  
Trans Courier Systems, Inc.

## WELCOME New Members!

### Reinvesting in Our Community

#### Fernandes Paint & Decorating

Lynda Anello  
165 Westgate Drive  
Brockton, MA 02301  
www.fernandespaint.com  
*Home Improvements*

#### For membership, contact:

(508) 586-0500 x 229

membership@metrosouthchamber.com

## Job & Internship Fairs - Connecting with the Workforce



BRIDGEWATER  
STATE UNIVERSITY

Thursday, April 4 | 12:00 pm – 3:00 pm  
Tinsley Athletic Center Gym  
131 Summer Street, Bridgewater, MA 02325

The Job & Internship Fair is a great way for employers to meet a large number of potential candidates looking for full-time, professional-level positions as well as internships. Career Services provides a comprehensive marketing effort for the event so that employers can expect to see hundreds of candidates. This event is open to all Bridgewater State University students, alumni and the community providing over 100 employers with the opportunity to meet with 500+ candidates from a variety of majors at the undergraduate and graduate levels. Employers attending must have open/anticipated full-time, degree required jobs and/or academic internships. This event is invite only. Please contact Laurent Troland at: ltroland@bridgew.edu

## Now Hiring: Chamber Development & Retention

# WE ARE HIRING

Are you positive, organized, committed to business & community development, and have a love for the greater Brockton area?

Please send resume with cover letter and references to:

info@metrosouthchamber.com

**OPEN POSITIONS**

- Development & Retention

**JOIN OUR TEAM (:**

Metro South Chamber of Commerce • 60 School Street, Brockton, MA 02301  
www.metroouthchamber.com • info@metrosouthchamber.com

Are you positive, organized, committed to business & community development, and have a love for the greater Brockton area? Join our team! Please send resume, cover letter, and salary expectations to info@metrosouthchamber.com

The Metro South Chamber of Commerce strives to be the region's qualified leader for attracting and harnessing the energies, capabilities, and ambitions of businesses; catalyzing critical public discussion on key issues and mobilizing political support; protecting a positive image of the region and bolstering awareness of its many advantages; and position the region to seize the variety of emerging economic opportunities.



## SEED Corp. Offers Micro and Small Loan Programs

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island. Contact: call (508) 822-1020 x 312 or visit [www.seedcorp.com](http://www.seedcorp.com)



- **Micro & Small Loans** up to \$350,000
- Interest rates: 6-7%
- Loan Term: up to 10 years
- No prepayment penalty

• **Use of funds:** Working capital; leasehold improvements/built-outs; inventory/supplies; real estate acquisitions (owned-occupied); furniture, fixtures, and equipment; refinancing business credit card debt

## Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail [chris@metrosouthchamber.com](mailto:chris@metrosouthchamber.com).

The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit [avonindustrialpark.org](http://avonindustrialpark.org).



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit [bridgewaterbiz.biz](http://bridgewaterbiz.biz) for more information.



The **Connect 24 Business Alliance (C24BA)**, formerly the Randolph & Stoughton Chambers of Commerce, was formed to increase strength and support for our members and provide more opportunities for our local business community to thrive. Visit [connect24ba.com](http://connect24ba.com) to learn more.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit [www.eastbridgewaterbiz.com](http://www.eastbridgewaterbiz.com) for more information.



The **Easton Chamber of Commerce** is a non-profit 501(c)(6) membership organization representing business and professional people. The Easton Chamber of Commerce mission is to unite, guide and support Easton businesses with the goal of increasing economic opportunities and fostering a healthy business climate. Visit [easton-chamber.com](http://easton-chamber.com) to learn more.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit [norwellchamberofcommerce.com](http://norwellchamberofcommerce.com) for more information.



The **South Shore Women's Business Network (SSWBN)**, established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit [sswbn.org](http://sswbn.org) for more information.

## Small Business Resource; We Speak Portuguese!



Theresa Lobo-Albin, Small Business Assistance



Theresa Lobo-Albin on the chamber staff is fluent in Portuguese. She is available to communicate with businesses that may require help in learning about various business assistance programs serving entrepreneurs, businesses and non-profits throughout the region.

Theresa holds a degree in business and accounting and has worked with many small businesses from numerous industries over her career in accounting.

The Chamber (in partnership with many regional, state, and federal resources) operates the Metro South Business Assistance Center and Thomas Edison Business Incubator in support of business development. Many of the BAC resources can be found online and are being offered remotely, including one-on-one coaching through SCORE

Counselors.

To learn more about business assistance resources in English and Portuguese contact Theresa Lobo-Albin at [finance@metrosouthchamber.com](mailto:finance@metrosouthchamber.com) or call (508) 586-0500 x 230. To learn more about the Business Assistance Center (BAC) and available business resources, visit [www.metroouthchamber.com/resources/business-assistance](http://www.metroouthchamber.com/resources/business-assistance). Individual counseling is available by appointment.

## Federal, State, and Regional Resources for Businesses



The Metro South Chamber of Commerce is dedicated to providing support for our business community now more than ever - we're here for you. Below, please find an extensive list of federal, state, and regional resources available to you.

**Brockton Redevelopment Authority**  
Contact: Nathalie Jean  
(508) 586-3887

**Center for Women & Enterprise**  
Contact: Carla Akalatian  
(617) 532-0244

**Massachusetts Office of Business Development (MOBD)**  
Contact: Susan Whitaker  
(617) 620-1005

**Massachusetts Small Business Development Center Network**  
Contact: Jill Beresford  
(508) 673-9783

**Massachusetts Supplier Diversity Office (SDO)**  
Contact: John Fitzpatrick  
(617) 720-3300

**MassDevelopment**  
Contact: Jay Pateakos  
(508) 678-0533

**MassHire Greater Brockton Workforce Board**  
Contact: Jason Hunter  
(508) 584-3234

**MassHire Greater Brockton Career Center**  
Contact: John Murray  
(508) 513-3400

**Old Colony Planning Council**  
Contact: Mary Waldron  
(508) 583-1833 ext. 202

**SCORE Business Counselors**  
Contact: Peter Smith  
(508) 587-2673

**South Eastern Economic Development (SEED) Corporation**  
Contact: Sue Murray  
(508) 822-1020

**U.S. Small Business Administration**  
Contact: Susan Lourie  
(617) 565-5564

## The Point at Abington



12 Forsyth Drive, Abington • (781) 982-7200  
www.thepointatabington.com

## Medication Coordination Pharmacy



1041 Pearl Street, Suite A, Brockton • (508) 644-0238  
www.medicationcoordinationpharmacy.com

## A.R.T.S Foundation Inc.



1274 Main Street, Brockton • (781) 436-2781  
www.artsfoundationinc.org

## Better Living Real Estate



P.O. Box 75, Elmwood • (508) 258-9658  
www.lewcorcoran.com

The Point at Abington offers apartments in Abington, MA perfectly designed to fit your life. With our two-bedroom floorplans, you'll find plenty of space and all the comforts of home at a location just a few minutes away from the Abington train station. Relax by the pool, enjoy time in our amazing outdoor space or get in a workout in our fully equipped fitness center. Our community has it all and it's all just waiting for you. Schedule a tour today and see for yourself how great life can be at The Point at Abington.

We are a full-service locally owned and operated pharmacy with experienced pharmacists and staff interested in working together with our patients, their families or caregivers, and health care providers to accomplish their best health outcomes. Our complete array of services includes filling prescription medications for the general community, as well compliance packaging for mental health, memory care, diabetes, group homes, and patients on multiple chronic medications for home care use or just for ease of dosage, offering either pick-up or a delivery option for prescriptions.

Academic-artists Reaching Towards Success (A.R.T.S) Foundation Inc., is dedicated to providing a holistic approach for Academic-artists (youth) led programs. Academic-artists stems from the same notion as "Student-athlete", we aim to provide awareness, resources and support through a holistic approach to learning and creating. Our mission is to encourage academic-artists to express themselves positively and gain sustainable skills that aid in academic, community and life success.

"Selling a house is like telling a story. You need to prepare the plot, design the cover, set the price, craft the pitch, and spread the word. That's how you will captivate your audience and sell your house faster and for more money." - Lew Corcoran, licensed Massachusetts real estate agent is also a professional home stager, photographer, and an FAA licensed drone pilot. His mission is to be the leading provider of comprehensive and creative real estate solutions that help home sellers achieve their highest potential in the market.



## Starting a Business?

Need help starting your business?  
Looking for money to start your business?

The Metro South Business Assistance Center Can Help!

**COUNSELING:** Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

**REFERENCE MATERIALS:** An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

**ACCESS:** To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

**EDUCATION:** Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 metroouthchamber.com/resources/business-assistance.

### Major Sponsors:



## When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space  
Over 500 Hotel Rooms • Many Parks & Lakes



The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care** facilities, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.



Metro South Regional Economic Development Organization  
For more info, contact the Metro South Chamber of Commerce,  
508.586.0500 • www.metroouthchamber.com



## BUSINESS EVENTS *Planner*

### January 24

#### "Tax Preparation for the Self-Employed"

12:00PM

Online workshop: Southeastern Massachusetts SCORE

Join SE MASS SCORE for Tax Preparation for the Self-Employed

Register: metroouthchamber.com/events/workshops

### January 26

#### Good Day Metro South

11:45AM

Martin Institute, Stonehill College  
320 Washington Street, North Easton

Guest speaker: Secretary Ed Augustus, MA Executive Office of Housing and Livable Communities and Chris Bond, Time's Up LLC business valuation segment.

Sponsors: Blue Cross Blue Shield of MA and Stonehill College

Register: metroouthchamber.com/events

### February 2

#### "Goal Setting for Success"

10:00AM

Online member-led workshop: GleeWorks Holistic Coaching

Are you fighting fires, missing out on opportunities and just not able to reach your goals? Make Better Decisions and Get Results. You will use your time more wisely with this Powerful Set of Tools

Register: metroouthchamber.com/events/workshops

### February 15

#### Good Day Metro South

11:45AM

Thorny Lea Golf Club  
159 Torrey Street, Brockton

Guest speaker: Mayor of Brockton, Bob Sullivan

Sponsor: OCES - Old Colony Elder Services

Register: metroouthchamber.com/events