

Actionreport



September
2024

www.metroouthchamber.com

Leading Businesses
Leading Communities



Chamber Mission

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



Luke Jackson Benefit & HR Solutions, Heights Crossing, Mandela Fellows - Page 7



Wayfinding Directional Signage Installed - Page 6



SDO Community Days at the Chamber - Page 7

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MA State Treasurer Goldberg to Speak at Chamber Luncheon

Friday, September 27 | 11:45AM - 1:30PM | Grow Associates | 68 Mazzeo Drive, Randolph



Please join us for a Good Day Metro South luncheon Friday, September 27th from 11:45am-1:30pm at Grow Associates, 68 Mazzeo Drive in Randolph. This event is sponsored by Rockland Trust. Our guest speaker is Massachusetts State Treasurer and Receiver General, Deborah B. Goldberg. Register and learn more online: metroouthchamber.com/events. *Cont. on page 2*

Biz Summit: Transit, Housing, Economic Development, Incentives 10/17

Wednesday, October 17 | 8:30AM - 11:30AM | Showcase Cinema de Lux | 73 Mazzeo Drive, Randolph

Please join us on Thursday, October 17th at Showcase Cinema de Lux, 73 Mazzeo Drive in Randolph for a Metro South of Boston Summit with the New England Real Estate Journal. The Chamber is partnering with NEREJ to bring you an engaging event discussing topics such as Opportunity Zones, new housing and redevelopment, transportation, improving infrastructure, and building the future of the Metro South region. Regional leaders participating include Transportation Secretary Monica Tibbitts-Nutt from MassDOT; Rachel Heller, CHAPA; Mike Lambert, Brockton Area Transit; Peter Lewis, Schochet; and Paul Mahoney, Hajjar Management; the panel will be moderated by Fred Clark, Bridgewater State University President. This event is sponsored by Trinity Development and Management. *Cont. on page 5.*

2024 NEW ENGLAND REAL ESTATE JOURNAL SUMMIT
Transit Housing on the Rail
5TH ANNUAL CRE EVENT

REGISTER NOW!
Registration \$99
<https://events.humanitix.com/mscc5th>
OCTOBER 17, 2024
8:30am-11:30am
SHOWCASE CINEMA DE LUX RANDOLPH
73 MAZZEO DRIVE, RANDOLPH, MA

SPEAKERS
MONICA TIBBITTS-NUTT, Secretary of Transportation, CEO, Massachusetts Department of Transportation
ERIN CLARK, Moderator, Bridgewater State University
RACHEL HELLER, CEO, CHAPA
MICHAEL LAMBERT, Brockton Area Transit
PETER LEWIS, Schochet
PAUL MAHONEY, Hajjar Management

TRINITY MANAGEMENT

U.S. Chamber Economist Guest Speaker at 111th Annual Meeting 11/20

Wednesday, November 20 | 10:30AM - 3:00PM | Adult & Teen Challenge Center | 1315 Main Street, Brockton

METRO SOUTH CHAMBER OF COMMERCE
111th ANNUAL meeting
November 20, 2024
featuring the **business2business connection Expo 2024**

Adult & Teen Challenge Massachusetts
Freedom From Addiction Starts Here

See page 5 for details.



Chief Economist, U.S. Chamber of Commerce - Curtis Dubay

Meet Your Legislators! October 3 @ Stonehill

METRO SOUTH CHAMBER OF COMMERCE
LEGISLATIVE RECEPTION
OCT 3, 2024
DONAHUE HALL, STONEHILL COLLEGE, NORTH EASTON
5:00 PM - 7:30 PM
Sponsored by SCU

An opportunity for business leaders, elected officials, and candidates for public office to connect.

The Metro South Chamber of Commerce cordially invites members of the business community, candidates for public office, and state, federal and local elected officials to gather on Thursday, October 3rd for the 34th Annual Legislative Reception. The reception will be held at Donahue Hall, at Stonehill College in Easton from 5:00 - 7:30pm. This event is free and open to the public, but please register in advance at metroouthchamber.com/events. *Continued on page 2.*

Chambers Committed to Regional Priorities; Fostering Stronger Economy

The MSCC & SSCC have agreed to work cooperatively on issues of regional importance and in the best interest of the businesses and communities served. "The MSCC is committed to providing exemplary service to the business community as we collectively address issues, set priorities and achieve results toward a stronger economy and a more favorable business climate throughout the region." said Chris Cooney, MSCC President and CEO. MSCC Chamber Chair, Rich Hynes went on to say, "We recognize the importance of a strong Brockton and the impact the city has on the surrounding communities. *Continued on page 11.*

Lunch & Learn with United Way at the Chamber 9/18

Wednesday, September 18 | 11:30AM - 1:00PM | Metro South Chamber | 60 School St., Brockton



Join us for lunch with the United Way of Greater Plymouth County team! Learn about the history & structure of United Way GPC and their efforts to feed families, provide access to housing and health services, and support for youth and job training & placement. See how you and your organization can get involved.

Register online at metrosouthchamber.com/events or email Jared Rogers at jrogers@uwgpc.org.

State Treasurer Goldberg to Visit Metro South, 9/27

Friday, September 27 | 11:45AM - 1:45PM | Grow Associates | 68 Mazzeo Drive, Randolph

Event Sponsor:



Where Each Relationship Matters®

Host Sponsor:



About the Speaker: Deborah B. Goldberg is the Massachusetts State Treasurer and Receiver General.

In that role she is responsible for the state's cash and debt management, unclaimed property, and chairs state boards and commissions, including the Massachusetts School Building Authority, the Pension Reserves Investment Management Board, the State Board of Retirement, Massachusetts State Lottery Commission, and the Massachusetts Clean Water Trust. In 2015, she established the new Office of Economic Empowerment, the first of its kind in the country, and chairs its Economic Empowerment Trust Fund. Treasurer Goldberg is the former President of the National Association of State Treasurers and is the Co-Chair of the National Institute of Public Finance.

Prior to her career in public service, she worked in retail operations, buying, and consumer affairs at The Stop & Shop Companies, Inc. Please visit www.masstreasury.org to learn more.

About the Host: GROW Associates is a non-profit organization dedicated to supporting

individuals with developmental disabilities through an array of services, including Community Based Day Supports (CBDS), Day Habilitation, Respite Enrichment Club (REC), Transportation, and Supported Employment programs.

Supported Employment's focus is to seek employment opportunities in the community to help individuals achieve their career goals, greater independence and a higher quality of life. Grow has a team of Employment Specialists, including Job Developers, Job Coaches and the Director of Supported Employment, all collaborating on person-centered planning for each individual seeking competitive, gainful employment. Grow's Supported Employment program is flourishing. More than 30 individuals are working in over 20 companies in the region – and Grow is working to add more! Additionally, Grow is expanding! The organization gained another 25,000 square feet for programming when it purchased its building in 2021. Please visit grow-associates.org/employment-services to learn more.



Deborah B. Goldberg, Massachusetts State Treasurer & Receiver General

SCAN TO REGISTER



34th Annual Legislative Reception to be held October 3 at Stonehill College in Easton - You're Invited!

Thursday, October 3 | 5-7:30PM | Donahue Hall, Stonehill College | 320 Washington St., Easton



Program Sponsor:



Host Sponsor:



The Metro South Chamber of Commerce cordially invites members of the business community, candidates for

public office, and state, federal and local elected officials to gather on Thursday, October 3rd for the 34th Annual Legislative and Candidates Reception. The reception will be held at Donahue Hall, on the campus of Stonehill College in Easton from 5:00 - 7:30PM.



SCAN TO REGISTER

The reception is a casual event at which business leaders, elected officials, and candidates for public office can renew contacts and discuss issues of importance to them and the business community while enjoying complimentary refreshments and hors d'oeuvres. Legislative actions at municipal offices, on Beacon Hill and in Washington are having far greater impact on Metro South area businesses than ever before. As a result, there is a greater need for our business community to speak out and be heard on regulations affecting commerce and industry.

As a member of the Metro South Chamber, your organization has a vested interest in helping foster stronger relationships with local officials. The Legislative Reception is an excellent and cost-effective way for you, your key staff, and colleagues to initiate or renew contacts at the state, federal and local level.

Tickets to this event are complimentary, but please RSVP in advance at metrosouthchamber.com/events. Questions? Contact Hannah McGuire at events@metrosouthchamber.com or call (508) 586-0500 x 231 for assistance.

Business Panel, After Hours Networking at BSU 10/24

Thursday, October 24 | 4-7:15PM | Bridgewater State University, Rondileau Student Center

Please join us on Thursday, October 24th for an entrepreneurial business panel followed by an evening of networking at Bridgewater State University! This is a great opportunity for potential and existing entrepreneurs to learn about helpful resources, network with local businesses, and hear from entrepreneurs who have successful businesses.

The business panel will take place from 4-5PM in Rondileau Student Center (RSU) Room 119 and feature Dan Evans, Evan's Machine Company; and Jeni Mather, JM Pet Resort & Veterinary Clinic with support from Jay Pike, CPA, Citrin Cooperman. (Additional panelists TBA). After hours networking will follow from 5-7:15PM in RSU Room 201 where attendees will enjoy complimentary hors d'oeuvres and beverages.

Please scan the QR Code above to register and for a map of BSU's campus, we recommend planning to arrive early to accommodate for time to locate reserved parking.



BRIDGEWATER
STATE UNIVERSITY



SCAN TO REGISTER

BOARD OF DIRECTORS, OFFICERS

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David Teixeira - *The Mattress Maker of New England*

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Finance x 230

*Newsletter Written & Designed by Emma Penardi.
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Calendar Sponsor
SPACE AVAILABLE

CHAMBER Calendar

THE GREATER BROCKTON
Community Navigator **SBA**

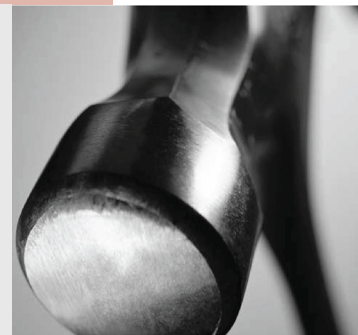
Networking at events is one of the most effective ways to grow your business!

September

- 13** **Multi-Chamber Zoom Series: Employer Coalition on Health**
This is a virtual event 9:30 am
- 17** **Supplier Diversity Office Community Day** 9:00am
Metro South Chamber: 60 School Street, Brockton
- 17** **Business Growth Series #1: Identify Your Customer and Develop Your Sales Strategy** 5:30 pm
Metro South Chamber: 60 School Street, Brockton
- 18** **Lunch and Learn with United Way** 11:30 am
Metro South Chamber: 60 School Street, Brockton
- 24** **Business Growth Series #2: Financial Planning Concepts** 5:30 pm
Metro South Chamber: 60 School Street, Brockton
- 27** **Good Day Metro South w/State Treasurer Goldberg** 11:45 am
Grow Associates: 68 Mazzeo Drive, Randolph

October

- 03** **34th Annual Legislative & Candidates Reception** 5:00 pm
Donahue Hall, Stonehill College: 320 Washington Street, Easton
- 17** **5th Annual Housing & Transit Summit w NEREJ** 8:30 am
Showcase Cinema: 73 Mazzeo Drive, Randolph

**Impact.**

It takes the right tools to start or grow a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.

To join the chamber call 508.586.0500 or visit www.metroouthchamber.com

METRO SOUTH
CHAMBER OF COMMERCE
*Leading Businesses.
Leading Communities.*

Note: All meetings are held at the Metro South Chamber Office (via Zoom) or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

ACTION Report **Volume 24 - Issue 8**
(USPS-410630) is published monthly except for combined July/August for \$5.00 per year by the Metro South Chamber of Commerce, Sixty School Street, Brockton, MA 02301-4087. Periodical Postage Paid at Brockton, MA.

POSTMASTER: Send address changes to Action Report, Sixty School Street, Brockton, MA 02301-4087

The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.



ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

Metro South Chamber of Commerce
Sixty School Street, Brockton, MA 02301-4087
tel: (508) 586-0500
info@metrosouthchamber.com
www.metroouthchamber.com

UP-TO-DATE News

Members - send Good News to
estratton@metrosouthchamber.com

Sponsored by: Good Samaritan Medical Center

MSBDC Online Training Calendar - visit msbdc.org/ training to register

- 9/11: Effective Networking for Entrepreneurs
- 9/12: Working with a Consultant
- 9/18: How to Use ChatGPT in Your Marketing Strategy
- 9/18: Understanding Cash Flow and How it Affects Your Business
- 9/19: How to Start a Business 101: The Basics
- 9/23: Essential Legal Guidance For Your Growing Business
- 9/26: Essential Elements of a Business for Bank Funding
- 9/26: Social Media Marketing for Beginners

Cultural Affairs and Tourism Meeting - Sept 12

Brockton Cultural Affairs and Tourism will hold their monthly meeting on Thursday, September 12, 2024 beginning at 6 p.m. at The North Baptist Church, 899 N Main Street, Brockton. This is a chance for organizations to announce their upcoming events and for others to learn about what is going on in the city. If you are unable to attend the meeting you can join on ZOOM, please call Anne at 774-297-4939 or email her at ambeauregard@outlook.com for instructions.

Brockton Farmers Market Continues through October

Visit the Brockton Farmers Market now through October 25 at their NEW LOCATION City Hall VFW Parkway in downtown Brockton, Fridays 10AM-2PM.



Greek Food Festival Sept. 19-22

Annunciation Brockton will hold a Greek Food Festival at 457 Oak Street in Brockton featuring a Greek marketplace, live music by Athenian Entertainment Georgios Karatzas, an array of delicious treats including Kafenio, church tours and more. Thursday, 11am-9pm; Friday & Saturday 11am-1pm; and Sunday 12pm-6pm. Visit metrosouthchamber.com/event/greek-food-festival-sept-2024/ to learn more.

Grow Associates Announces \$45,000 Yawkey Foundation Grant

Grow Associates, an organization that empowers adults who have developmental and intellectual disabilities, is pleased to announce that the Yawkey Foundation has awarded Grow a charitable grant in the amount of \$45,000 in support of the project

entitled, "Grow Self-Sufficiency in Critical Personal Spaces." This project reflects the Yawkey Foundation's commitment to preserving and sustaining the charitable values of the Yawkeys by investing in impactful nonprofits providing resources, opportunity, and dignity to the vulnerable and underserved. Their generous investment will renovate two restrooms into safer and more accessible environments to enhance the independence and dignity of individuals in Grow's Day Habilitation program. Grow also thanks the caring direct support professionals and occupational therapists who contributed their valuable insights to this project. Grow is honored to receive funding from the Yawkey Foundation, in tribute to Tom and Jean Yawkey, who demonstrated an unwavering dedication to those most in need. Together we are empowering adults with developmental and intellectual disabilities to live their best lives.

HUB Tech Earns Spot on CRN's 2024 Solution Provider 500 List

CRN's annual Solution Provider 500 recognizes North America's largest solution providers by revenue and serves as a prominent benchmark of many of the channel's most successful companies. This year's list of companies represents combined

revenue of more than \$501.2 billion, and the honorees are among the top influencers driving momentum in the IT industry and the global technology supply chain. "HUB Tech is proud to be recognized 2 years running for the MSP500," said HUB Tech President, Joseph Lovetere. "We pride ourselves on putting our clients first, preparing them best for IT innovations and ensuring we do all we can to meet their needs and exceed their expectations. We have built an exceptional best practices framework and a support team who enjoy solving client problems while proactively keeping them secure," Lovetere said. "Ranking on CRN's 2024 Solution Provider 500 recognizes the service innovations and market responsiveness of the list's leading technology integrators, managed service providers, and IT consulting firms," said Jennifer Follett, VP, U.S. Content, and Executive Editor, CRN, The Channel Company." Visit hubtech.com to learn more.



Health Care Matters

Sponsored by: Good Samaritan Medical Center

235 North Pearl Street, Brockton, MA 02301

508-427-3000

www.goodsamaritanmedical.org

Good Samaritan Medical Center is nationally recognized for its commitment to providing high-quality stroke care

We are proud to be nationally recognized by American Stroke Association for our commitment to providing research-based, high-quality stroke care with a Get With The Guidelines Stroke GOLD PLUS achievement award.

Good Samaritan Medical Center also received the American Heart Association's Target: Type 2 Diabetes™ Honor Roll award for ensuring that patients with Type 2 diabetes, who might be at higher risk for complications, receive the most up-to-date, evidence-based care when hospitalized due to stroke.

Our appreciation goes to our Stroke Team who, under the leadership of Dr. David Miller, specialist in neurology and chair of GSMC Stroke Committee, work to ensure that more people in our community can experience longer, healthier lives.

This hospital-wide award would not be possible without the dedication of our Emergency Department staff, hospitalists, staff nurses and rehab team.

Find out more: <https://www.heart.org/en/professional/quality-improvement/get-with-the-guidelines/get-with-the-guidelines-stroke>

To learn more, visit our Newsroom <https://www.goodsamaritanmedical.org/newsroom/2024-08-06/good-samaritan-medical-center-nationally-recognized-its>



Good Samaritan Medical Center
A STEWARD FAMILY HOSPITAL



Transportation Secretary Tibbits-Nutt, CHAPA, BSU, BAT, Schochet, Hajjar Mgmt, and more 10/17 in Randolph

Thursday, October 17 | 8:30AM - 11:30AM | Showcase Cinema de Lux | 73 Mazzeo Drive, Randolph

2024 NEW ENGLAND REAL ESTATE JOURNAL SUMMIT

Transit Housing on the Rail

New England Real Estate Journal
NEREJ

METRO SOUTH CHAMBER OF COMMERCE
Regional Economic Development Organization

METRO SOUTH CHAMBER OF COMMERCE
Regional Economic Development Organization

METRO SOUTH CHAMBER OF COMMERCE
5TH ANNUAL CRE EVENT

 Massachusetts Secretary of Transportation, Monica Tibbits-Nutt	 Moderator: Fred Clark, President of Bridgewater State University	 Rachel Heller, Citizens' Housing & Planning Association (CHAPA)	 Mike Lambert, Brockton Area Transit Authority (BAT)	 Peter Lewis, The Schochet Companies	 Paul Mahoney, Hajjar Management
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Registration is required for this event. In-person attendance is \$99 and includes breakfast plus time for networking. Register now, this event will sell out. REGISTER ONLINE at metrosouthchamber.com/events/chamber. Questions? Contact Hannah McGuire at events@metrosouthchamber.com or call (508) 586-0500 x231 for assistance. We hope to see you there!

ABOUT THE SPEAKERS: Visit metrosouthchamber.com/events/chamber for full bios on each speaker.

Monica G. Tibbits-Nutt is the Secretary of Transportation and CEO of the Massachusetts Department of Transportation (MassDOT).

As Secretary, she is responsible for the four divisions of MassDOT: Highway, Rail and Transit, the Registry of Motor Vehicles, and Aeronautics. In this position, she also serves on the Massport and MBTA Board of Directors.

Tibbits-Nutt was previously appointed Undersecretary of Transportation by Governor Healey in January 2023, before being sworn in as Acting Secretary for Transportation in September. As Undersecretary, she led the effort to stand up the first-ever Office of Transportation and Climate Planning and Policy. Tibbits-Nutt previously served on both the MassDOT Board of Directors and as the Vice-Chair of the Fiscal Management and Control Board (FMCB) that oversaw the MBTA from 2015-2021.

Areas of specialty include regional and transportation planning, urban design, and transit equity. In both her work and research, she is particularly interested in capitalizing upon every opportunity to better educate transportation stakeholders and the public about all aspects of the planning process. As part of this focus on education, she serves as the Vice President of the non-profit Youth Engagement Planning (YEP!), which brings urban planning and community advocacy into K-12 environments. *(Continued on...metrosouthchamber.com/event/housing-transit-summit-with-nerelj)*

111th Annual Meeting & B2B Expo, November 20

Wednesday, November 20 | 10:30AM - 3:00PM | Adult & Teen Challenge Center, Brockton

METRO SOUTH CHAMBER OF COMMERCE

METRO SOUTH Regional Economic Development Organization

111th ANNUAL meeting

November 20, 2024

featuring the: **business 2 business connection Expo**

Adult & Teen Challenge Massachusetts
Freedom From Addiction Starts Here

Join us on Wednesday, November 20th at the Adult & Teen Challenge Center, located at 1315 Main Street in Brockton, for the 111th Annual Meeting and B2B Expo. Meet other business people & community leaders by attending the Annual Meeting to celebrate businesses working together for the future of the Metro South Region. The Annual Meeting will feature Curtis Dubay, Chief Economist for the U.S. Chamber of Commerce, as well as networking, awards, and giveaways.



Chief Economist, U.S. Chamber of Commerce - Curtis Dubay

"Curtis Dubay, chief economist in the Economic Policy Division at the U.S. Chamber of Commerce, tracks the condition of the economy, analyzes the impact of public policy on economic growth, and runs the Chamber's Chief Economists Committee. The committee consists of chief economists from member businesses. It helps the Chamber formulate economic policies and provides analysis to policymakers in Washington, D.C.

Previously, Dubay was senior economist at the American Bankers Association where he worked on tax issues and followed the economic trends affecting the banking industry. Prior to ABA, he was a research fellow in tax and economic policy at The Heritage Foundation. There he researched and published on tax and economic policy issues."

The cost to attend is \$129 for members and \$159 for future members. Tables of 10 are available for \$1290/members and \$1590/non-members. Expo booths are available for \$499/members and \$599/non-members. The expo will sell out, register now. For information and to reserve your ticket, contact Hannah McGuire at events@metrosouthchamber.com or call (508) 586-0500 x 231. You may also purchase tickets online at metrosouthchamber.com.

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SCAN TO REGISTER

Thank You to our Sponsors & Partners!



Downtown Upgrades, Chamber Leads with Wayfinding Directional Signage in Brockton City Center

METRO SOUTH

Regional Economic Development Organization

Wayfinding has been on the list of desired upgrades for many years initiated by the Metro South Chamber of Commerce after a national downtown conference was held in Boston, and most recently became a reality through a grant the MSCC wrote and was awarded to add such signage to Brockton. It was a collaboration completed in cooperation with many people and organizations including support from the MSCC, MA Office of Business Development via REDO, the Mayor and City Planner of Brockton, DPW, Brockton Area Transit, and Sign Design.

"The Metro South Chamber is pleased to have been successful in working collaboratively with many partners to add these wayfinding signs to the city center. A special thank you goes to Sign Design for their expertise and experience in making these beautiful and informative signs a reality and the Mayor for his leadership in gaining the approvals necessary to allow installation of all fifteen signs in downtown, said Chris Cooney, President and CEO of the Metro South Chamber of Commerce.

This community linkage model is an advanced initiative with a goal of implementing a wayfinding sign system leading people to Brockton city center amenities from not only within Brockton, but to draw visitors from surrounding towns as well. The installation of these new directional signs adds to other signs the Chamber has led the way on including the "Welcome to Brockton" signs located at several entrance points of the city, as well as the "Brockton Information Boards".



SIGNDESIGN

Opportunities for Electric Vehicle Fleets in Brockton; National Grid Can Help

nationalgrid



Electric vehicles can reduce operating costs by 33%. Visit www.nationalgridus.com/ev-fleet-hub/ to learn about National Grid's electric vehicle and charging programs, funding resources, and more. Scan the QR Code to view a presentation highlighting opportunities for businesses in Brockton.

Potential Opportunities: Funding Programs

Funding Program	Funding Entity	Rebate Amount	Eligible Vehicles/Infrastructure	Program Link	Application Deadline
MOR-EV Trucks	MassCEC	\$7,500	Pickup trucks 6,000–10,000 lbs GVWR All other body types 8,501–10,000 lbs GVWR	MassCEC Brockton Presentation	Ongoing
MOR-EV MHDV	MassCEC	\$15,000-\$90,000, depending on GVWR over 10,000 pounds	Class 3-8	MassCEC Brockton Presentation	Ongoing, but value declines in blocks as more vehicles apply
MassEVIP Fleets	MA DEP	\$7,500 per vehicle		https://www.mass.gov/how-to/apply-for-massevip-fleets-incentives	
MassEVIP Workplace and Fleet Charging	MA DEP	Up to 60% of funding, maximum of \$50,000	Level 1 and 2 charging stations	https://www.mass.gov/how-to/apply-for-massevip-workplace-fleet-charging-incentives	Ongoing
Make-Ready	National Grid / State	Up to \$1M/site, \$2M total	Site electrical upgrades to accommodate EV charging	https://www.nationalgridus.com/MA-Business/Energy-Alternatives/Commercial-and-Fleet-EV-Charging-Programs	Ongoing
Commercial Clean Vehicle Tax Credit	Congress/U.S. IRS	30% of vehicle cost, up to: - \$7,500 for vehicles less than 14,000 pounds - \$40,000 for larger vehicles		https://www.irs.gov/credits-deductions/commercial-clean-vehicle-credit	Ongoing
Clean Heavy-Duty Vehicles Grant Program	U.S. EPA	Up to 75% of new battery electric vehicle Up to 80% of new FCEV	School buses, Class 6-7 trucks Rebates can also be used to fund site upgrades and chargers	https://www.epa.gov/newsreleases/biden-harris-administration-announces-nearly-1-billion-grants-invest-america-clean-0	July 25, 2024
Clean School Bus Program	U.S. EPA	Up to \$348K per bus	Battery electric buses (limited options for propane, CNG buses)	https://www.epa.gov/cleanschoolbus	N/A – See Clean Heavy-Duty Vehicles Grant Program
Charging & Fueling Infrastructure	U.S. DOT / FHWA	Community grant: \$500K-\$15M	Publicly available EV charging and other fueling along Alt. Fuel Corridors	https://www.fhwa.dot.gov/ev/evimn/artic/	August 28, 2024

Do You Show Up Online? Or Does Your Competition? New Marketing Loan Package from NeighborWorks

NeighborWorks Housing Solutions recently received CDFI (Community Development Financial Institute) funding through the Massachusetts Growth Capital Corporation. As part of their commitment to small businesses, they have created a Marketing Loan Program that came out of our work with the Empower Digital Program. What advisors are seeing, is a need for digital marketing. Many entrepreneurs still don't have a digital presence for their businesses causing them to struggle to stay open, normally due to lack of sales.

Marketing Help for Small Business

AWARENESS
Establishing brand awareness is important and can be challenging. We offer a variety of services including: Custom Branding, Logo Design, Social Media Management, and more. We help you become more visible to your target audience.

WEBSITE
A website is the most important marketing tool for your business. It can be an online presence, a place for customers to learn more about your business, and a place to sell your products or services. We offer a variety of services including: Website Design, Development, and Hosting. We help you create a professional online presence.

SEO
Search Engine Optimization (SEO) is a marketing strategy that helps your website rank higher in search engine results. We offer a variety of services including: Keyword Research, On-page SEO, and Link Building. We help you attract more traffic to your website.

FACT
A well-crafted website is not just an online brochure but a powerful marketing tool. Research indicates that businesses with a strong online presence generate 2.1 times more revenue than those without. Professionally developed websites are proven to deliver a seamless and engaging experience, leading to higher conversion rates.

MARKETING LOAN PROGRAM INFORMATION

LEARN
Attend our "Marketing 101" workshop to learn about the importance of having an online presence. See QR Code.

PLAN
Apply for the \$4000 loan to help fund your marketing plan. We offer a variety of services including: Website Design, Development, and Hosting. We help you create a professional online presence.

GROW
Investing in your online presence shows a commitment to customer and client satisfaction and digital marketing.

For more information, contact Tricia White at pwhite@nhsmass.org.

Scan the QR Code in the flyer on the right to learn more about the marketing loan program and for a list of upcoming business education classes!

This loan program consists of: One-to-one coaching on structure and content for the website; Logo design or redesign, font and color palette; Customized WIX website : Why WIX? The website is easy to maintain for small business owners who are not technical. \$17 monthly hosting charges, after the website is built, are manageable. NOTE: All WIX fees will be paid independently of the loan; Keyword and SEO centric content; SEO keyword structure in backend; Mobile and laptop optimization; Google Business Profile optimization.

Summer After Hours with Mandela Washington Fellows, Mayor's Summer Concert Series at Heights Crossing



Sponsored by Luke Jackson Benefit & HR Solutions - thank you!



In early July, Metro South Chamber members gathered at Heights Crossing in Brockton for the kickoff of Mayor Sullivan's Summer Concert Series! We were joined by Bridgewater State University's Mandela Washington Fellows and Rotary Club of Brockton. Live music, delicious food, interesting networking, and fun was had! This event was sponsored in part by Luke Jackson Benefit and HR Solutions – thank you!

Please visit bridgew.edu/the-university/mandela-washington-fellowship to learn more about the Mandela Washington Fellowship program at BSU and for a full list of 2024 Fellows. Visit the blog at metrosouthchamber.com/2024/07/summer-after-hours-with-mandela-washington-fellows/ to learn more and view the full photo album. *Photos courtesy of Rich Morgan Photography - thanks Rich!*



2024 Mandela Washington Fellows hosted by Bridgewater State University.



Chris Cooney, Metro South Chamber; Kerrie Mullen, Bank of America.



Beautiful charcuterie board presentation from Heights Crossing Assisted Living.



Jason McAvoy, Professional Mens Health, Rotary Club of Brockton and 2024 Mandela Washington Fellow.



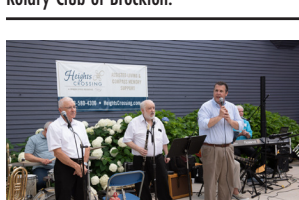
2024 Mandela Washington Fellows with Mayor of Brockton Bob Sullivan, Ward 6 City Councillor Jack Lally, and Amy Korim, Rotary Club of Brockton.



2024 Mandela Washington Fellow; Marcy Venezia, GleeWorks; and MaryJane Anene, Combined Insurance.



2024 Mandela Washington Fellows at the Summer Concert Series in Brockton, hosted at Heights Crossing.



Mayor of Brockton Bob Sullivan and live music from The After Hours band.



Luke Myers, Jack Myers, Luke Jackson Benefit and HR Solutions; Katie Lynch and Peter McConnell, Heights Crossing; '24 Mandela Washington Fellow; and Chris Cooney, Metro South Chamber.



Luke Myers, Luke Jackson Benefit and HR Solutions; Katie Lynch and Peter McConnell, Heights Crossing Assisted Living; former Chamber staff Alison Van Dam, General Dynamics Mission Systems; Jack Myers, Luke Jackson Benefit and HR Solutions; and Chris Cooney, Metro South Chamber.

Chamber Hosts Supplier Diversity Office (SDO) Community Day in Brockton, Next Date 9/17!



John Fitzpatrick, Supplier Diversity Office and Emma Penardi, Metro South Chamber.



Chamber member Lei Nichols, Wise Mouth Tea met with SDO!

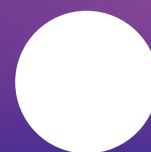


In August, the Metro South Chamber hosted the Massachusetts Supplier Diversity Office (SDO) for a sold out full day of one-on-one meetings with John Fitzpatrick, Director of Supplier Diversity Programs. **The Chamber will host another round of SDO Community Day Appointments on Tuesday, September 17 from 9AM-3PM, visit metrosouthchamber.com/events to sign up!**

Community Days are a new initiative by the SDO where folks can meet with an SDO representative to discuss available programs and services offered by the SDO. The Supplier Diversity Program (SDP) encourages the award of state contracts in a way that strengthens and increases business opportunities for Minority Business Enterprises (MBEs), Women Business Enterprises (WBEs), Service-Disabled Veteran Business Enterprises (SDVOBEs), Veteran Business Enterprises (VBEs), Lesbian, Gay, Bisexual, and Transgender Business Enterprises (LGBTBEs); and Disability-Owned Business Enterprises (DOBEs).

Want to host a workshop of your own at the Chamber? Contact Hannah McGuire at events@metrosouthchamber.com or call (508) 586-0500 x231.

The point is not saying everything, but everything that matters.



USA TODAY | To the point



Report of the Nominating Committee



The Chamber Board of Directors, composed of a broad cross-section of Chamber members, is responsible for policy direction for the organization. For continuity, board terms are staggered over three years. The Chamber's Nominating Committee proposes the following slate of candidates to fill terms expiring this year on the Board of Directors.

Nominated to serve in the Class of 2027 are Michael Lambert, Brockton Area Transit Authority; Todd Copeland, Copeland Auto Group; Andrew St. Pierre, Brockton Plumbing & Heating Supply; and Fred Clark, Esquire, Bridgewater State University.

Nominated to serve a two-year term in the Class of 2026 are Donald Donnalson, Beantown Builders; and Mahsa Khanbabai, Esquire, Khanbabai Immigration Law.

Nominated to serve a one-year term in the Class of 2025 are George Spilios, Crown Uniform & Linen Service; William Mitchell, Massasoit Community College; and Scott Sanborn, HarborOne Bank.

In accordance with the Chamber bylaws, additional names of Chamber members can be nominated by petition bearing the signatures of at least 30 member firms in good standing. Such petitions must be filed by September 13, 2024. If a legal petition is presented with additional candidates, the names of all candidates will be mailed to all active members. If no petition is filed, the nominations shall be closed and the nominated slate will be elected by the Board at their October meeting.

New Board members will take office at the Chamber's Annual Meeting on November 20, 2024. All Board of Directors' meetings are open to any Chamber member who wishes to attend.

New Metro South Guide Now Available!



The Metro South Chamber's 2024/2025 Regional Guide and Member Directory is here! Designed to encourage in-state support for our local businesses, especially those effected by the COVID-19 pandemic; shop local, and support small businesses!

Our member businesses, among the finest in their

respective fields, are featured in this 100 page publication. Their appreciation of you as consumers, employees, and customers has never been greater. In turn, it is so important for us to remember how vital these local businesses are to our American way of life and our great democracy. More than ever, they need our recognition and support!

While you are here, you can visit the extraordinary Fuller Craft Museum, enjoy the acclaimed Brockton Symphony Orchestra, cheer on the Brockton Rox at Campanelli Stadium, and grab a drink at the new Brockton Beer brewery downtown! With plentiful hotel rooms and within easy reach of Boston, Providence, Plymouth and Cape Cod, you will find many fun shopping experiences, peaceful parks, dynamic sporting events and rich cultural activities all within reach. If you are new to this region, we aim to inform you. If you live here, we want to remind you. If you do business here, we wish to thank you.

Want your business or advertisement to be included in the next publication? Call for Membership! (508) 586-0500 x229 or visit metrosouthchamber.com

Multi-Chamber Zoom Series Employer Coalition on Health

Multi-Chamber ZOOM SERIES

Several Chambers from throughout Massachusetts are excited to team up to offer informational sessions to our members about topics that are vital to the success of your business or organization!

We are excited to be kicking this series off with Eileen McAnnene from the Employer Coalition on Health.

DATE: FRIDAY, SEP. 13TH

TIME: 9:30AM - 11AM

QR code:

Logos: METRO SOUTH CHAMBER OF COMMERCE, Cape Cod Canal Region CHAMBER OF COMMERCE, NEPONSET RIVER REGIONAL CHAMBER, Nashoba Valley CHAMBER OF COMMERCE, Tri-Town Chamber of Commerce, Middlesex County Chamber of Commerce, One South Coast CHAMBER OF COMMERCE, GREATER LOWELL CHAMBER OF COMMERCE, BLACKSTONE VALLEY CHAMBER OF COMMERCE.

Join us on Zoom, Friday, September 13th from 9:30-11AM for a multi-chamber infosession with special guest Eileen McAnnene from the Employer Coalition on Health (ECOH). Chambers from throughout the state are working collaboratively to offer informational sessions to our members featuring topics that are vital to the success of your business or organization.

The Employer Coalition on Health (ECOH) is a group of concerned employers who are working to address the unsustainable growth in healthcare costs and make healthcare more affordable in Massachusetts through collaboration. ECOH will amplify the voice of employers in health policy discussions by making the cost of care a key consideration. Scan the QR code on the flyer to register and learn more.

Own A Small Biz? Thinking of Starting One? Call SCORE!



SCORE

FOR THE LIFE OF YOUR BUSINESS



To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.

Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their **free** live webinar series! Learn more by visiting www.score.org, www.sema.score.org, www.boston.score.org, or by calling (508) 587-2673. Ahead for the month and beyond...

September 10: *How to Use AI to Streamline Your Marketing*

September 12: *Elevate Your Marketing with Canva - Creating Marketing Graphics Like A Pro*

September 17: *Identify Your Customer and Develop Your Sales Strategy*

September 17: *The Ultimate Guide to Becoming a Business Owner - Resale, Start-up, or Franchise*

September 17: *SCORE's 60th Anniversary Virtual Pitch Event: Product Pitches*

September 18: *SCORE's 60th Anniversary Virtual Pitch Event: Service Pitches*

September 19: *SCORE's 60th Anniversary Virtual Pitch Event: Awards Ceremony*

September 24: *Financial Planning Concepts*

September 25: *Loans, Grants, and Other Funding Options for Hispanic-Owned Businesses*

September 26: *Step-by-Step Email Marketing Guide For Your Business*

Member Profile - St. Anne's Credit Union

St. Anne's Credit Union

For locations, visit: www.stannes.com/locations

www.stannes.com

1.877.STANNES



Year Established: 1936

Products or Services: At St. Anne's Credit Union, we offer a wide range of financial products and services designed to meet your needs, including free checking and savings accounts, as well as various loan options, such as mortgages. We even offer free pre-qualifications! For more details and to explore all that we have to offer, please visit stannes.com.

Number of Employees: 150+

What is unique or special about your firm and the products and services you offer? What sets St. Anne's Credit Union apart is our commitment to providing personalized, community-focused financial solutions. We offer a broad range of products and services, including checking and savings accounts, mortgages, auto loans, rewards credit cards and more, all tailored to meet the specific needs of the communities we serve. We emphasize convenience through our modern online and mobile banking platforms, extended branch hours, and a network of surcharge-free ATMs.

What markets do you serve? We primarily serve the residents of Southeastern Massachusetts and Rhode Island. Specifically, our services are available to those living or working in the Massachusetts counties of Barnstable, Bristol, Norfolk, Plymouth, and Suffolk, as well as in several Rhode Island counties, including Bristol, Newport, and Providence and growing! With a strong presence across these regions, we are dedicated to providing accessible financial services to all.

Please list awards, honors or special recognition your firm has received:

St. Anne's has been recognized as the "Best Credit Union" in the SouthCoast region since 2017. We have also received accolades from Banker & Tradesman for our outstanding mortgage lending services. Our dedication to customer service, community involvement, and financial excellence has earned us numerous awards and honors.

What is your main business objective concerning your customers and the business community? Our main objective is to empower people with free financial tools and resources they need to achieve their goals while fostering strong, lasting relationships within the community. We strive to deliver exceptional service, provide financial education, and support local initiatives that enhance the well-being of our community.

Anything additional we should know about your company? St. Anne's Credit Union is deeply rooted in the community, with a history of nearly 90 years of service. We are dedicated to giving back through various charitable efforts, sponsorships, and volunteerism, reinforcing our role as a trusted partner in the communities we serve.

Member Profile - United Way GPC



United Way of Greater Plymouth County

034 West Chestnut Street, Brockton

(508) 583-6306

www.uwgpc.org

Year Established: 1922

United Way of
Greater Plymouth County

Number of Employees: 16

Products or Services: Human Services, Community Convener & Fundraiser

What is unique or special about your firm and the products and services you offer? We are a 501(c)3 local non-profit located in Brockton, Massachusetts. We began our mission over 100 years in 1922 as a volunteer driven community convener discerning and responding to the most urgent needs of our neighbors in the 22 cities and towns that comprise greater Plymouth County. Our United Way raises voluntary financial contributions from local businesses, community partners, foundations, and individuals. We enlist volunteer support from our very donors and leadership, targeting raised contributions for allocation to direct service and verified nonprofit organizations offering programs and services addressing recognized needs derived from community assessments and residential feedback. Through our Allocation selection process, the United Way of Greater Plymouth volunteers allocate these resources to local non-profit organizations. In 2024, UWGPC funded 42 programs & services from 25 agencies, all within Plymouth County.

What is your market area? Greater Plymouth County

What markets do you serve? Abington, Avon, Bridgewater, Brockton, Carver, Duxbury, East Bridgewater, Easton, Halifax, Hanover, Hanson, Kingston, Lakeville, Marshfield, Middleboro, Pembroke, Plymouth, Plympton, Rockland, Stoughton, West Bridgewater, and Whitman.

Please list awards, honors or special recognition your firm has received: Gold Transparency 2023 (Candid), 2024 Thomas P. Kenndey Service Award (Boys & Girls Club Metro South).

What is your main business objective concerning your customers and the business community? Our United Way raises financial contributions from local businesses and individuals, as well as enlisting volunteer support from the community to generate measurable outcomes leading to lasting changes in the community that improve the lives of our neighbors. Our Live United Areas of Intervention include Feeding Our Families, Housing & Homelessness, Access to Affordable Health Services, Support for Children & Youth, and Support for Job Training & Placement.

Anything additional we should know about your company? The United Way of Greater Plymouth County is a proud partner & member of many coalitions and board of directors including: Community Services of Greater Brockton, Brockton Interfaith Community, Drug Endangered Children's Initiative Advisory Board, Greater Brockton & Greater Plymouth Community Health Network Areas, Metro South Chamber of Commerce, Plymouth Chamber of Commerce, Plymouth County District Attorney's Office Domestic Violence Taskforce, Plymouth County Emergency Food & Shelter Program Local Board, South Shore Regional Network to End Homelessness, Southeast MA Volunteer Council, The Greater Plymouth Council of Human Service Agencies.

Attend Important Business & Community Programs with Your Chamber Season Tickets! Order Ahead

SECURE YOUR SEAT FOR THE 2024 - 2025 SEASON

The new season of Metro South Chamber events is about to begin, and we want you to be there! Reserve your 2024 - 2025 Season Ticket now and get access to events all year long. The season ticket includes:

- Now including the Legislative Reception
 - All Good Morning Metro South Programs (5 Programs, \$195 value)
 - All Business After Hours (12, up to \$60 value)
 - Annual Legislative Luncheon (\$39 value)
 - ATHENA Award Luncheon (\$39 value)
 - Small Business Awards Luncheon (\$39 value)
 - 1 Taste of Metro South Ticket (\$35 value)
- All for just \$299 (Savings of 26% +)

SEASON TICKET AND ADDITIONAL SAVINGS OPTIONS

Season Ticket: # _____ Discounted Tickets x \$299 = \$ _____

Contact Hannah McGuire at events@metrosouthchamber.com or call (508) 586-0500 x 231 for more information.

St. Anne's Credit Union Offers Financial Literacy Seminars/Webinars; Book a Lunch & Learn Today!

ST. ANNE'S CREDIT UNION Book Lunch and Learns at your location



Let's partner to help your employees achieve financial success!

Popular Lunch and Learn topics include:

- Home buying
- Understanding and improving credit
- Borrowing money wisely
- Savings strategies

To schedule, email Marketing@stannes.com

St. Anne's is dedicated to providing a comprehensive range of free courses to the local community. Whether you're an individual looking to improve your financial knowledge or a business seeking to provide your employees with valuable resources, St. Anne's events are tailored to meet your needs and provide the support and guidance necessary to achieve financial success.

These seminars are tailored to fit the unique needs of each group or individual, providing customized financial education and support that is relevant and practical. If you can't find a seminar that suits your needs among the pre-existing offerings,

St. Anne's is always happy to work with you to develop a customized seminar that meets your specific requirements.

Popular topics include home buying, understanding and improving credit, borrowing money wisely, and savings strategies. To learn more, visit www.stannes.com/free-seminars or email marketing@stannes.com.

Partners in Success: Are Facebook Ads Worth It?



Facebook has an advertising platform that allows you to create, run, and track advertisements on its broader audience network and its additional platforms like WhatsApp and Instagram. Over the year, Facebook Ads have grown to beat the effectiveness of the mighty Google Ads, making them the go-to advertising network whether you run them yourselves or hire an ads agency to manage the ads for you. With new social media and advertising platforms popping up all the time, it's reasonable to wonder if Facebook ads will be effective in 2024. The short answer is **YES**. Many factors are at play that determine whether you will get good returns from your ads, including: reach, targeting, affordability, and analytics. Click the QR code to view the full report, including understanding your customer and their journey, segmenting your audience, Facebook Ads strategy tips, Meta Pixel, measuring effectiveness, and more.



FREE 3-Part Business Growth Series with SCORE at the Metro South Chamber in Brockton!

Visit metrosouthchamber.com/events/workshops to register for any of the following classes part of SCORE's 3-part business growth series. These workshops all take place from 5:30-7:30PM, and are hosted at the Metro South Chamber of Commerce, located at 60 School Street in Brockton (first floor conference room).

September 17: Identifying Your Customer and Develop Your Sales Strategy - Selling to the "Ideal" Customer can help grow your business

The SCORE Sales Workshop will provide an overview of sales from a business owner's perspective. This is not a sales training seminar rather it will provide you, the business owner, with overall knowledge of sales that will help you grow and better manage your business. The topics we will cover are: How to develop your customer; Creating a Corporate Presentation; Creating a sales strategy for you to use for your business; Direct sales vs. using resellers; Building a Sales team; Sales Methodology; Forecasting; and The Cost of Sales.

September 24: Financial Planning Concepts - Are you managing your finances to grow your business?

This session will cover the importance of financial planning and provide an overview of the basic financial statements. Topics will include: The importance of basic bookkeeping; and Understanding financial statements, including the profit and loss statement, the balance sheet, and the statement of cash flow. The instructor will walk through a financial planning example showcasing the method of forecasting start-up requirements, monthly revenue and expenses and other major cash flow components required throughout the year.

October 1: Successful Digital Marketing Tools, Tips, and Techniques - Is your digital marketing strategy plan driving results?

Looking to grow your business? Digital marketing is a powerful tool for this, but it works best when the key elements are part of an overall digital marketing strategy. In this session we will cover the four primary types of digital marketing: Websites, Search Tools (SEO and SEM), Social Media, and Email marketing. Learn what they can do for you, how they can work together, and get specific tips to maximize your returns from each.

Chambers Committed to Regional Priorities; Fostering Stronger Economy (continued from front page)

...Our interests were born of this city and remain grounded here. We want what is best for Brockton and its future."

Cooney and Hynes issued a statement after both the MSCC and the SSCC met several times over the summer to explore further collaboration between the two largest and oldest business advocacy organizations south of Boston. "As we contemplate the future and consider the many factors an affiliation/merger might entail we have determined a full merger is not in the best interest of the MSCC at this time. We are encouraged by the working relationship MSCC and SSCC have developed through the years and remain committed to collaborating on regional issues, policies and priorities to strengthen this shared dynamic region, we call home," the statement read.

The Metro South Chamber of Commerce (MSCC) has led the way on business and community issues for more than 110 years and is a founding member of the United States Chamber of Commerce. To learn more, or to subscribe to our e-newsletter, please visit metrosouthchamber.com.

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.

The Avon Industrial Park Association is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.



The Bridgewater Business Association (BBA) promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit bridgewaterbiz.biz for more information.



The East Bridgewater Business Association (EBBA) was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit jointheebba.com for more information.



The Easton Chamber of Commerce is a non-profit 501(c)(6) membership organization representing business and professional people. The Easton Chamber of Commerce mission is to unite, guide and support Easton businesses with the goal of increasing economic opportunities and fostering a healthy business climate. Visit easton-chamber.com to learn more.



The Norwell Chamber of Commerce's mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit norwellchamberofcommerce.com for more information.



The South Shore Women's Business Network (SSWBN), established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit sswbn.org for more information.



RENEWING Members!

Thank you!

BAMSI
Berish Properties, Inc.
Bridgewater State University
Bristol County Savings Bank
Brockton Redevelopment Authority
Brockton Symphony Orchestra
Brookmeadow at Blue Hills
Budge It Drains, Inc.
City of Brockton
Council on Aging Mary Cruise
Kennedy Senior Center
D.W. Clark, Inc.
Dominion Health Care LLC
Downtown Brockton Association
Gary R. Oman, CPA, PFS, MST
U.S. Wealth Management
Grow Associates, Inc.
Healing Hearts Holistically
Hub Technical Services

Italian Kitchen
Landerholm Electric Company, Inc.
MassHire Greater Brockton
Career Center
NeighborWorks Housing Solutions
New England Truck Solutions
of Avon
Philadelphia Insurance Companies
Philip Nessralla, Jr., Esq.
Red Ball Promotions
Republic Services
Schuerch Corporation
South Shore Property Management
Sullivan Tire & Auto Service
The Arc of Greater Brockton
TRACEY Environmental
W.B. Mason Company, Inc.
Ward Enterprises
Westside Behavioral Health, LLC

WELCOME New Members!

Reinvesting in Our Community

Nath Academy Learning Center

Claudie Philemond
720 Centre Street, Suite 2
Brockton, MA 02302
(508) 857-4065 x201
nathlearningcenter.com

Child Care

For membership, contact:

(508) 586-0500 x 229

membership@metrosouthchamber.com

Now Hiring: Membership Development & Retention

Are you positive, organized, committed to business & community development, and have a love for the greater Brockton area?

Please send resume with cover letter and references to: info@metrosouthchamber.com

Metro South Chamber of Commerce • 60 School Street, Brockton, MA 02301
www.metroouthchamber.com • info@metrosouthchamber.com

Are you positive, organized, committed to business & community development, and have a love for the greater Brockton area? Join our team as Membership Development Specialist! Email resume and cover letter to info@metrosouthchamber.com.

Job Summary: The Membership Development Specialist is responsible for promoting the Chamber and its products and services to prospective and existing members. Sales of membership to prospects and retention of existing members are the key functions of this position. They will identify prospects, determine their needs, communicate the Chamber's value and establish professional relationships with area businesses and organizations. The Membership Development Specialist must be able to conduct "high-level" business interactions independently and as part of a coordinated team.

Grandmothers' Village Project



75 North Main Street, #271, Randolph
(781) 483-7608 • grandmothersvillageproject.org

Randolph Automotive Servicenter



Randolph Automotive

1241 North Main Street, Randolph
(781) 390-9448 • randolphautomotive.com

Nath Academy Learning Center



720 Centre Street, Suite 2, Brockton
(508) 857-4065 x201 • nathlearningcenter.com

Join the Chamber!

YOUR BUSINESS PROFILE HERE...

...When You Join the Chamber!
Call us at (508) 586-0500 or
email info@metrosouthchamber.com

60 School Street, Brockton
(508) 586-0500 • metrosouthchamber.com

We are a nonprofit intentional community organization developed to house our BIPOC grandmothers/fathers in an environmentally safe and ecologically sound "Grandmothers' Village." Our mission is to foster a healthy and sustainable environment; promote social, economic, environmental, housing, food, and spiritual justice, and strengthen democracy for our BIPOC Elder Women/Grandmothers, and Grandfathers. Phase One. Phase two through five include: Grandparents with custody of their grandchildren; Families; 2SLGBTQ+; Veterans; and Teens aging out of foster care.

Welcome to Randolph Automotive! For more than 50 years, we have delivered expert, dependable repair and maintenance services for automobiles and light trucks to customers in Randolph and surrounding communities – along with Mobil branded fuel, a fully-stocked convenience store, and Dunkin Donuts all in one location. The Alexopoulos family is proud to provide the utmost excellence in customer service with the infusion of the 3rd Generation, promising to continue the strong family tradition of hard-working spirit, focus on customer service, and knowing our customers on a personal level.

We promise to provide your children with ample opportunities to grow socially, physically, emotionally, intellectually, and creatively and our child centered environment. Nath Academy Learning Center, LLC purpose will provide a safe, secure place where young children can achieve appropriate social behaviors and develop cognitively and physically, along with promoting independence and self-help skills. We promise to provide the children with ample opportunities to grow socially, physically, emotionally, intellectually, and creatively and our child centered environment.

Join the Chamber and network your business to success! The Chamber hosts informative meetings, networking events, and puts you in touch with your legislators. We also offer marketing and advertising opportunities, referrals, publicity, and exposure. Call to learn more today!



Starting a Business?

Need help starting your business?
Looking for money to start your business?

The Metro South Business Assistance Center Can Help!

COUNSELING: Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

REFERENCE MATERIALS: An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

ACCESS: To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

EDUCATION: Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 metrosouthchamber.com/resources/business-assistance.

Major Sponsors:



When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space
Over 500 Hotel Rooms • Many Parks & Lakes



The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care** facilities, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.



Metro South Regional Economic Development Organization
For more info, contact the Metro South Chamber of Commerce,
508.586.0500 • www.metroouthchamber.com



BUSINESS EVENTS *Planner*

September 13

**Multi-Chamber Zoom Series:
Employer Coalition on Health**
9:30AM - 11AM

Guest Speaker: Eileen McAnnenev, Employer Coalition on Health

Register: metrosouthchamber.com/events

September 18

Lunch and Learn with United Way
11:30AM
Metro South Chamber of Commerce
60 School Street, Brockton

Join us for lunch with United Way of Greater Plymouth County! Learn about the history & structure of United Way GPC and their efforts to feed families, provide access to housing and health services, and more.

Register: metrosouthchamber.com/events

September 27

Good Day Metro South
11:45AM
Grow Associates
68 Mazzeo Drive, Randolph

Guest Speaker: Massachusetts Treasurer & Receiver General, Deborah Goldberg

This event is sponsored by Rockland Trust.

Register: metrosouthchamber.com/events

October 3

**34th Annual Legislative &
Candidates Reception**
5:00PM
Donahue Hall, Stonehill College
320 Washington Street, Easton

Amplify the voice of the business community - be heard!

Register: metrosouthchamber.com/events